

# Cautionary Note on Forward-Looking Statements

This presentation contains “forward-looking statements” as defined in the Private Securities Litigation Reform Act of 1995 regarding, among other things: future operating and financial performance, product development, and market position and business strategy. The reader is cautioned not to rely on these forward-looking statements. These statements are based on current expectations of future events. If underlying assumptions prove inaccurate or known or unknown risks or uncertainties materialize, actual results could vary materially from the expectations and projections of Johnson & Johnson. Risks and uncertainties include, but are not limited to: economic factors, such as interest rate and currency exchange rate fluctuations; competition, including technological advances, new products and patents attained by competitors; challenges inherent in new product research and development, including uncertainty of clinical success and obtaining regulatory approvals; uncertainty of commercial success for new and existing products; challenges to patents; the impact of patent expirations; the ability of the Company to successfully execute strategic plans, including restructuring plans; the impact of business combinations and divestitures; manufacturing difficulties or delays, internally or within the supply chain; product efficacy or safety concerns resulting in product recalls or regulatory action; significant adverse litigation or government action, including related to product liability claims; changes to applicable laws and regulations, including tax laws and global health care reforms; trends toward health care cost containment; changes in behavior and spending patterns of purchasers of health care products and services; financial instability of international economies and legal systems and sovereign risk; increased scrutiny of the health care industry by government agencies; the Company’s ability to realize the anticipated benefits from the separation of the Company’s Consumer Health business; and the New Consumer Health Company’s ability to succeed as a standalone publicly traded company. A further list and descriptions of these risks, uncertainties and other factors can be found in Johnson & Johnson’s Annual Report on Form 10-K for the fiscal year ended January 1, 2023, including in the sections captioned “Cautionary Note Regarding Forward-Looking Statements” and “Item 1A. Risk Factors,” and in Johnson & Johnson’s subsequent Quarterly Reports on Form 10-Q and other filings with the Securities and Exchange Commission. Copies of these filings are available online at [www.sec.gov](http://www.sec.gov), [www.inj.com](http://www.inj.com) or on request from Johnson & Johnson. Any forward-looking statement made in this presentation speaks only as of the date of this presentation. Johnson & Johnson does not undertake to update any forward-looking statement as a result of new information or future events or developments.

# Cautionary Note on Non-GAAP Financial Measures

The slides contained in this presentation refer to certain non-GAAP financial measures including operational sales<sup>1</sup>, adjusted operational earnings per share<sup>2</sup>, non-risk adjusted<sup>3</sup> operational sales, risk adjusted<sup>3</sup> operational sales, free cash flows, operational sales<sup>1</sup> CAGR. These non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures.

A reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures in our historical financial statements can be found on the Investor Relations section of our website.

1. Operational sales excludes the impact of translational currency; 2. Adjusted operational earnings per share excludes the impact of translational currency, intangible amortization expense and special items; 3. The terms “risk adjusted” and “non-risk adjusted” when applied to GAAP and non-GAAP measures included in these slides have been assessed using assumptions which reflect methodologies common in the pharmaceutical industry and which are relevant to the specific therapeutic areas to which the assets relate. The development life cycle of pharmaceutical products is such that there is a range of possible outcomes from clinical development driven by numerous variables including safety, efficacy and product labelling as well as commercial factors including the patient population, the competitive environment, pricing and reimbursement. Accordingly, the actual revenues achieved in due course will be different, perhaps materially so, from the risk adjusted sales figures in this presentation and should be considered in this light; 4. Free cash flows represents operating cash flow less capital spending

# Strategic Partnerships, Collaborations & Licensing Arrangements

During the course of this presentation, we will discuss a number of products and compounds developed in collaboration with strategic partners or licensed from other companies. The following is an acknowledgement of those relationships:

|  |   |
|--|---|
| <b>Immunology</b>                                  | REMICADE and SIMPONI/ SIMPONI ARIA marketing partners are Schering-Plough (Ireland) Company, a subsidiary of Merck & Co., Inc. and Mitsubishi Tanabe Pharma Corporation; TREMFYA was discovered using MorphoSys AG antibody technology; JNJ-2113 was developed through a collaboration with Protagonist Therapeutics – Janssen retains exclusive rights to develop and commercialize for a broad range of indications; JNJ-1459 was developed through a collaboration with X-CHEM.  |
| <b>Neuroscience</b>                                | INVEGA SUSTENNA/ XEPLION/ INVEGA TRINZA/ TREVICTA/ INVEGA HAFYERA/ BYANNLI are subject to a technology license agreement from Alkermes Pharma Ireland Limited; RISPERDAL CONSTA developed in collaboration with Alkermes, Inc.; JNJ-64042056 (anti-phospho-tau active immunotherapy): Developing in collaboration with AC Immune SA.  |
| <b>Infectious Diseases</b>                         | PREZCOBIX / REZOLSTA fixed-dose combination, SYMTUZA and ODEFSEY developed in collaboration with Gilead Sciences, Inc., and JULUCA and CABENUVA developed in collaboration with ViiV Healthcare UK. Research and development activities for the Company’s COVID-19 vaccine, including the ENSEMBLE clinical trial and the delivery of doses for the U.S., have been funded in part with federal funds from the U.S. Department of Health and Human Services, Office of the Assistant Secretary for Preparedness and Response, Biomedical Advanced Research and Development Authority (BARDA), under Contract No. HHSO100201700018C, and in collaboration with the National Institute of Allergy and Infectious Diseases (NIAID), part of the National Institutes of Health (NIH) at the U.S. Department of Health and Human Services (HHS); ExPEC investigational vaccine program developed and commercialized in partnership with Sanofi.  |
| <b>Cardiovascular/<br/>Metabolism/Retina/Other</b> | INVOKANA/ INVOKAMET/ VOKANAMET/ INVOKAMET XR fixed-dose combination licensed from Mitsubishi Tanabe Pharma Corporation; XARELTO co-developed with Bayer HealthCare AG; PROCRI/ EPREX licensed from Amgen Inc., and X-Linked Retinitis Pigmentosa: AAV-RPGR licensed from MeiraGTx; Milvexian developed in partnership with Bristol Myers Squibb.  |
| <b>Oncology</b>                                    | IMBRUVICA developed in collaboration and co-marketed in the U.S. with Pharmacyclics, LLC, an AbbVie company; ZYTIGA licensed from BTG International Ltd.; VELCADE developed in collaboration with Millennium: The Takeda Oncology Company; DARZALEX and DARZALEX FASPRO licensed from Genmab A/S, BALVERSA licensed and discovered in collaboration with Astex Pharmaceuticals, Inc.; ERLEADA licensed from Regents of California and Memorial Sloan Kettering; CARVYKTI licensed and developed in collaboration with Legend Biotech USA Inc. and Legend Biotech Ireland Limited; niraparib, a component of AKEEGA dual action tablet, licensed from TESARO, Inc., an oncology-focused business within GSK; lazertinib licensed from Yuhan Corporation; DuoBody platform licensed from Genmab A/S relates to several bispecific antibody programs; ENHANZE platform licensed from Halozyme Therapeutics, Inc. for DARZALEX FASPRO; collaboration and license agreement with Xencor, Inc. for plamotamab and XmAb CD28 bispecific antibody combinations for the treatment of B-cell malignancies and prostate cancer; collaboration and license agreement with Evotec SE focused on the development of first-in-class targeted immune-based therapies for oncology; research collaboration and license agreement with Mersana Therapeutics, Inc. for novel antibody-drug conjugates; collaboration and license agreement with AbelZeta to develop, manufacture and commercialize next-generation chimeric antigen receptor (CAR) T-cell therapies [JNJ-90014496 and JNJ-90009530] for the treatment of B-cell malignancies; collaboration and license agreement with Hangzhou DAC Biotechnology Co., Ltd. (“DAC Biotechnology”) for the development of novel antibody-drug conjugates; collaboration and project agreement with Nouscom for a cancer immunotherapy; worldwide, royalty-bearing license to research, develop and commercialize up to six bispecific antibodies directed to therapeutic targets using Zymeworks’ proprietary platforms; collaboration and license agreement with Myelopro for the development of antibodies and oncology vaccines for treating myeloproliferative neoplasms; Nanobiotix co-development and global licensing of radioenhancer NBTXR3. |
| <b>Pulmonary Hypertension</b>                      | UPTRAVI license and supply agreement with Nippon Shinyaku (co-promotion in Japan), and OPSUMIT co-promotion agreement with Nippon Shinyaku in Japan   |

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## Global Public Health

Janssen's Monovalent Ebola Vaccine is developed in collaboration with Bavarian Nordic A/S, and MVA-BN-Filo<sup>®</sup> is licensed-in from Bavarian Nordic A/S. The program has benefited from funding and preclinical services from the National Institute of Allergy and Infectious Diseases (NIAID), part of NIH, NIAID support included 2 product development contracts starting in 2008 and 8 pre-clinical services contracts. This program is also receiving funding from the IMI2 Joint Undertaking under EBOVAC1 (grant nr. 115854), EBOVAC2 (grant nr. 115861), EBOVAC3 (grant nr. 800176), EBOMAN (grant nr. 115850) and EBODAC (grant nr. 115847). The IMI2 Joint Undertaking receives support from the European Union's Horizon 2020 research and innovation program and the European Federation of Pharmaceutical Industries and Associations (EFPIA). Further funding for the Ebola vaccine regimen has been provided by BARDA, within the U.S. Department of Health and Human Services' Office of the Assistant Secretary for Preparedness and Response, under Contract Numbers HHSO100201700013C and HHSO100201500008C. The initial work on Ebola was conducted which was extended from 2002 until 2011. 2002 and 2007 via a Cooperative Research and Development Agreement (CRADA is AI-0114) between Janssen/Crucell and the Vaccine Research Center (VRC)/NIAID, part of the NIH. Janssen/Crucell have licenses to much of VRC's Ebola IP specific for human adenovirus under the Ad26/Ad35 Ebola vaccine CRADA invention. VAC69120 (Filovirus multivalent vaccine) developed in collaboration with Bavarian Nordic; funding: NIH Division of Microbiology and Infectious Diseases (DMID), under Contract Number HHSN272200800056C. Project to Accelerate New Treatments for Tuberculosis (PAN-TB) includes bedaquiline; developing regimens in collaboration with Evotec, GSK, Otsuka Pharmaceutical Co., Ltd., based in Japan, TB Alliance, the Bill & Melinda Gates Medical Research Institute and the Bill & Melinda Gates Foundation. JNJ-1802, an investigational anti-viral for dengue fever, was developed through collaboration with the KU Leuven Rega Institute, the KU Leuven Centre for Drug Design and Discovery (CD3), Department of Virology at the Biomedical Primate Research Centre, Department of Infectious Diseases at Heidelberg University, Sealy Institute for Vaccine Sciences at the University of Texas Medical Branch Health (UTMB), Unité des Virus Émergents at Aix-Marseille University and the Walter Reed Army Institute of Research.

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## Interventional Solutions

Siemens: long-standing partnership with Biosense Webster for ultrasound system interface with the CARTO system through intracardiac echo (ICE) catheter integration, and manufacture of ICE catheters exclusively distributed by Biosense Webster; GE – long-standing partnership with Biosense Webster for ultrasound system interface with the CARTO system through intracardiac echo (ICE) catheter integration. Expansion of partnership with next-generation 4D ultrasound catheter.

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## Digital

Microsoft - strategic partnership to enable a digital surgery ecosystem that connects across health systems to produce insights and inform personalized treatment plans; MedCrypt – collaboration to defend and protect our digitally connected devices against cybersecurity threats.

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## Surgery

Histosonics – JJDC equity investment in non-invasive “histotripsy” interventional oncology treatment; Grifols: VISTASEAL / VERASEAL Fibrin Sealant (Human) licensed following a strategic partnership with Grifols.

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# J&J Innovative Medicine Business Overview

**Jennifer Taubert**  
Executive Vice President,  
Worldwide Chairman,  
Innovative Medicine

J&J





At Johnson & Johnson,  
we are leading where  
medicine is going



Our mission is to **transform** the lives  
of millions by delivering **breakthrough  
innovation to prevent, treat and  
cure** some of the world's most  
**devastating diseases**

# We will continue to lead the industry and win with breakthrough innovation and flawless execution

 In-market portfolio will deliver our \$57B<sup>1</sup> target in 2025

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## Through 2030, we expect to deliver:



CAGR<sup>2</sup> of 5–7%

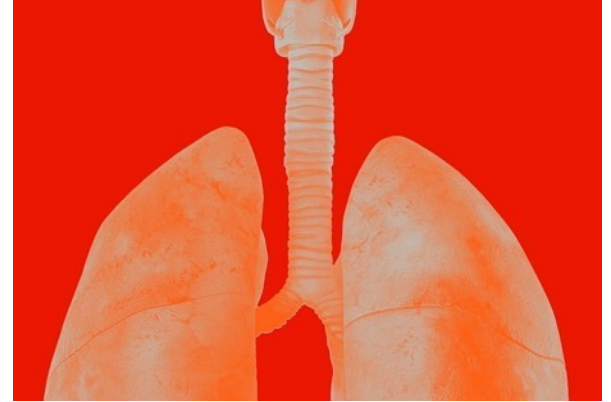
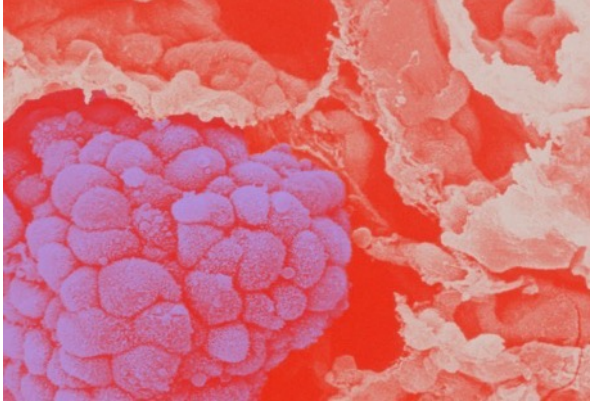


A leading portfolio and pipeline, including 10+ assets with \$5B+ PYS<sup>3</sup> potential



70+ novel therapy and product expansion filings or launches<sup>4</sup>

# We're focused in areas where patient need is high, market opportunity is significant, and our expertise is deep



## Oncology

- Multiple Myeloma
- Lung Cancer
- Bladder Cancer
- Prostate Cancer
- B-Cell Lymphoma

## Immunology

- Crohn's Disease
- Ulcerative Colitis
- Psoriasis
- Psoriatic Arthritis
- Rheumatoid Arthritis
- Maternal-Fetal Diseases
- Rare Autoimmune Diseases

## Neuroscience

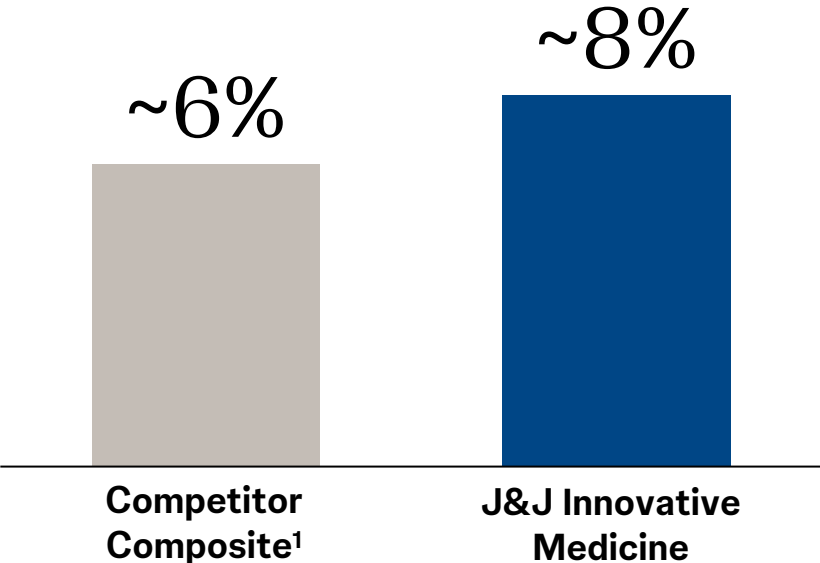
- Schizophrenia
- Depression
- Alzheimer's Disease
- Myasthenia Gravis
- CIDP<sup>1</sup>

## Select disease areas

- Thrombosis
- Retinal Disease
- Pulmonary Hypertension

# We have a consistent track record of delivering for patients and our business...

## Sales CAGR (2017–2022)



#2 pharmaceutical company worldwide<sup>2</sup>

14 brands with \$1B+ in sales<sup>3</sup>, including 2 exceeding \$5B

11 consecutive years of above-market growth



Consistently outperform on operating margins, free cash flow<sup>4</sup> and return on capital employed



1. Competitor composite, composed of AbbVie, Amgen, AstraZeneca, Bristol Myers Squibb, Eli Lilly, GSK, Merck, Novartis, Pfizer, Roche (Pharm Only) and Sanofi; competitor composite is adjusted to exclude COVID vax. and treatment revenues; 2. EvaluatePharma, September 2023; 3. Reported sales 2022 (DARZALEX, TREMFYA, INVEGA SUSTENNA/TRINZA/HAFYERA, ERLEADA, OPSUMIT, IMBRUVICA, STELARA, UPTRAVI, SIMPONI, EDURANT/COMPLERA/JULUCA/CARLA, REMICADE, SYMTUZA, XARELTO, ZYTIGA); 4. Performance compared to the 5-year average free cash flow productivity for competitor composite



And our  
differentiated  
strategy  
positions  
us to win



### **Drive**

Our marketed portfolio through market share gains and by expanding into new patient populations

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### **Deliver**

An accelerated pipeline of transformational, first-in-class and best-in-class medicines

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### **Develop**

Our next wave of innovation, collaborating throughout the innovation ecosystem as a partner of choice



# We are making bold investments in key capabilities to advance our leadership



## Supply chain

Expand capacity and support our pipeline of complex biologics, cell and gene therapies, and oral peptides



## Data science and digital health

Advance end-to-end technology strategy to deliver innovative medicines faster



## Value and access

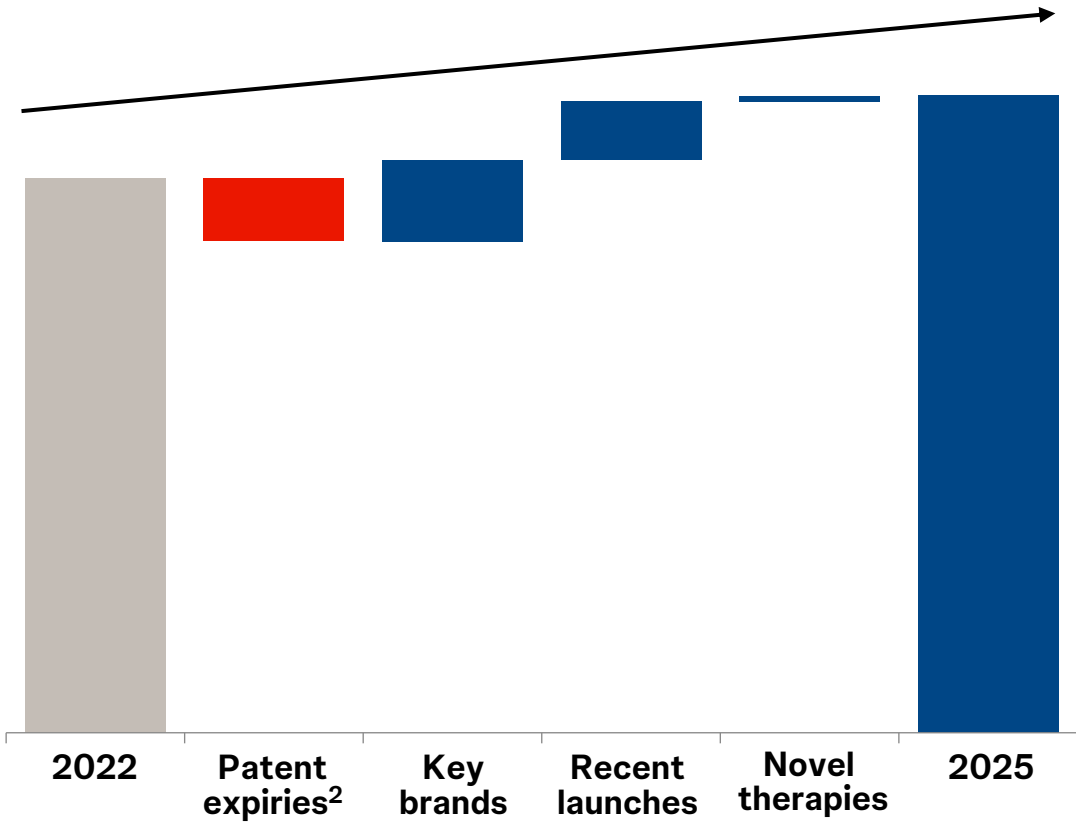
Shape policy that recognizes the value of our innovation in major markets



## Our people

Invest in our skilled and diverse talent pipeline to support our evolving portfolio

# The path to achieving \$57B<sup>1</sup> in 2025 is clear, driven by our industry-leading portfolio

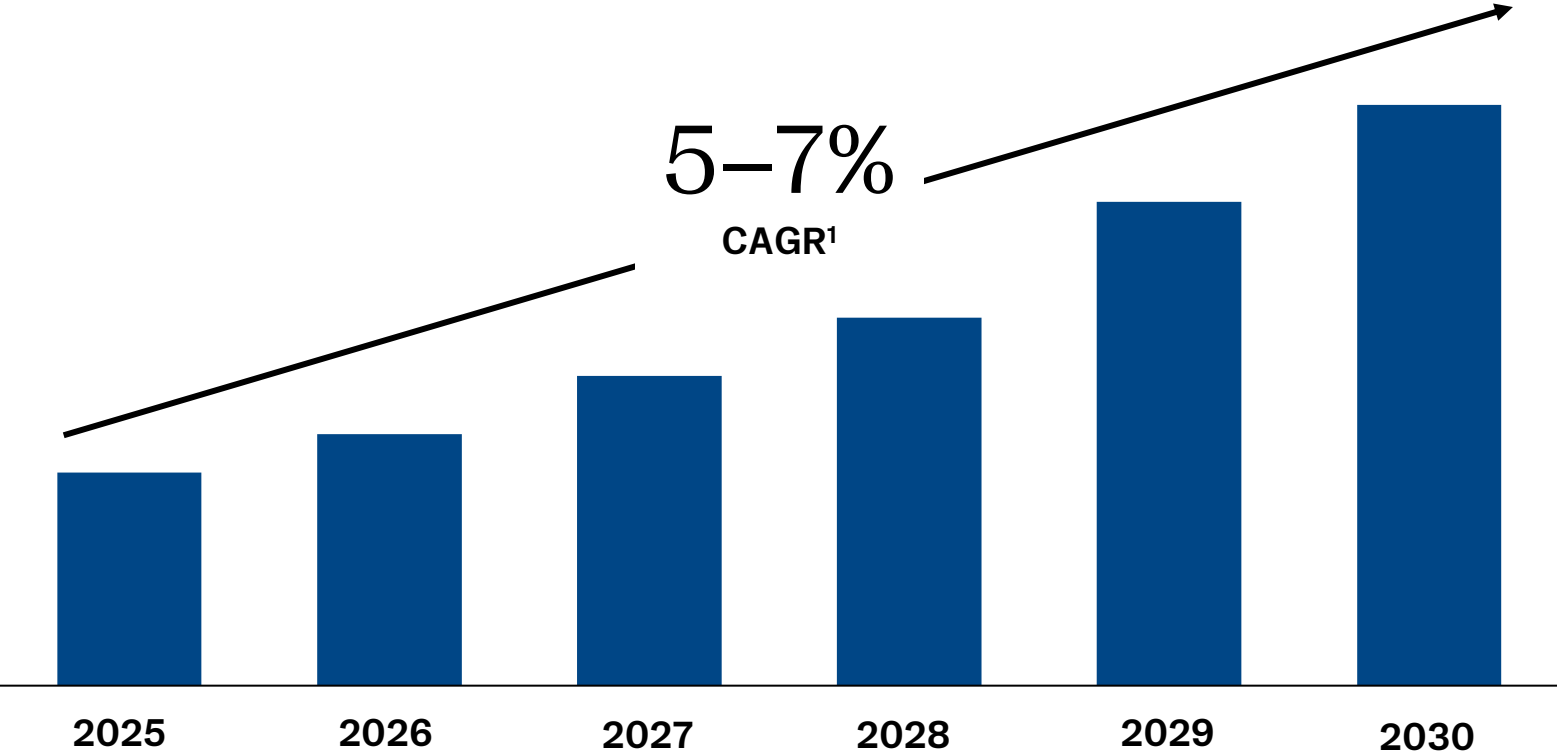


## Share gains across key products will fuel near-term growth

A grid of nine product logos, each with its name and a brief description of the formulation:

- DARZALEX<sup>®</sup>** (daratumumab) injection for intravenous infusion 100 mg/5mL, 400 mg/20 mL
- Erleada<sup>™</sup>** (apalutamide) 60 mg tablets
- Tremfya<sup>®</sup>** (guselkumab)
- Spravato<sup>™</sup>** (esketamine) nasal spray
- ONCE-MONTHLY INVEGA SUSTENNA<sup>®</sup>** paliperidone palmitate 39mg, 78mg, 117mg, 156mg, 234mg
- CARVYKTI<sup>™</sup>** (ciltacabtagene autoleucel) Suspension for IV infusion
- RYBREVANT<sup>®</sup>** (amivantamab-vmjw) Injection for IV Use | 350 mg/7 mL (50 mg/mL)
- TECVAYLI<sup>™</sup>** (teclistamab)
- TALVEY<sup>™</sup>** (talquetamab-tgvs) Injection for subcutaneous use 2 mg/mL and 40 mg/mL

# The power of our portfolio and pipeline will enable robust growth in the back half of the decade...



~70%

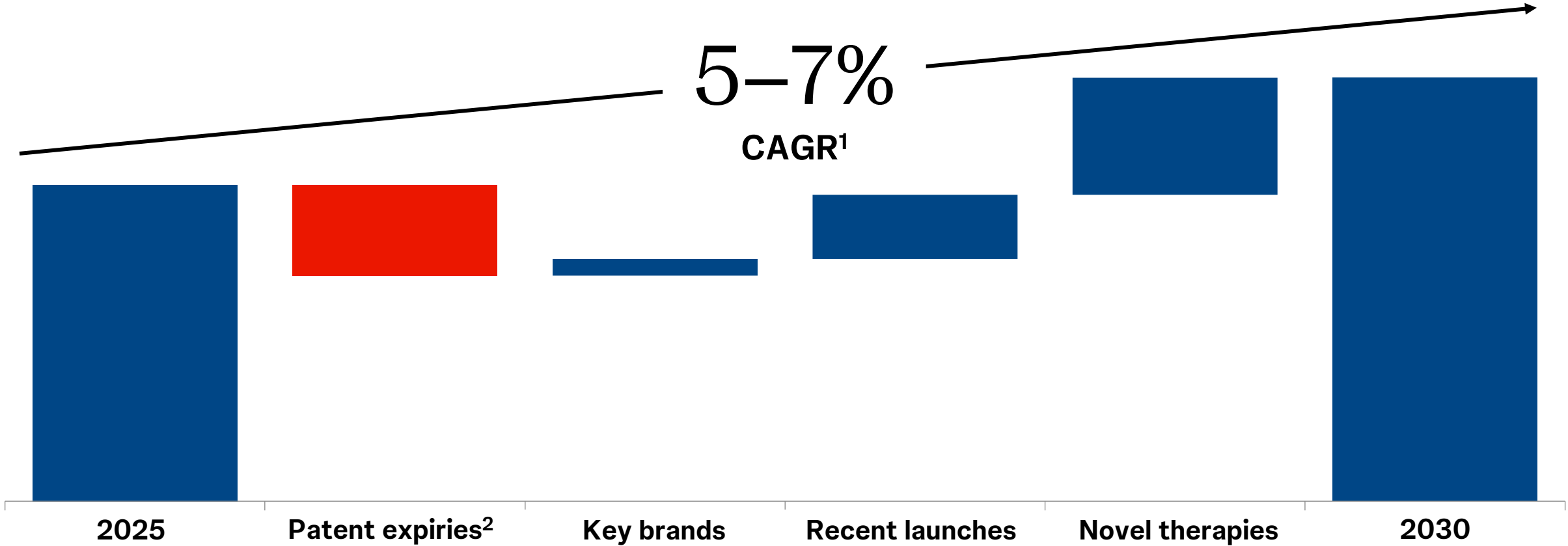
of 2030 pipeline sales driven by current phase 3 programs

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70+

filings and launches expected through 2030<sup>2</sup>

# And growth is expected to outpace the market and potential LOE impact



# Our future growth will be fueled by 20+ novel therapies and 50+ product expansions\*



 \$5B+ potential asset in 2021 Analyst Day  
  **ONC**  
  **IMM**  
  **NS**  
  **Select Other Areas**



\* Risk-adjusted basis including current-year approvals; 1. Non-risk adjusted peak-year operational sales, including partner sales; 2. Includes multiple assets under development; 3. Select assets shown; 4. Includes sales from fixed-dose combination with tadalafil; 5. Combination therapy



# We will continue to lead the industry and win with breakthrough innovation and flawless execution

 In-market portfolio will deliver our \$57B<sup>1</sup> target in 2025

---

## Through 2030, we expect to deliver:



CAGR<sup>2</sup> of 5–7%



A leading portfolio and pipeline, including 10+ assets with \$5B+ PYS<sup>3</sup> potential



70+ novel therapy and product expansion filings or launches<sup>4</sup>

At Johnson  
& Johnson, we  
are leading where  
medicine is going

# J&J Innovative Medicine R&D Overview

**John Reed, M.D., Ph.D.**  
Executive Vice President,  
Innovative Medicine R&D

J&J



# We are building on *strong momentum* to deliver for patients

## Since 2021 Pharmaceutical Business Review

## Looking forward through 2030

11 approvals

20+ novel therapies<sup>1</sup>    50+ product expansions<sup>1</sup>    ~2/3 first-in-class<sup>2</sup> pipeline programs

6 new breakthrough / fast track designations



80+ new partnerships

10+ assets with \$5B+ PYS potential<sup>3</sup>

15+ assets with \$1-5B PYS potential<sup>3</sup>

We are  
*well-positioned  
to deliver  
innovation  
that will outpace  
our peers*



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Building on **our strong foundation** to deliver **first-in-class and differentiated best-in-class products, agnostic to source of innovation**



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**LEAD** in the areas where we **focus**, with **durable commitment** to chosen Disease Area Strongholds



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Courage to pursue **new frontiers of innovation** that address urgent patient needs



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Empowered by a **diverse assembly of therapeutic modalities** to tackle complex disease biology



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Leveraging **data at scale**, delivering insights, and productivity improvements through **ML/AI**



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Evolve **clinical development, operations and implement innovative regulatory strategies** to efficiently deliver with pace for our patients

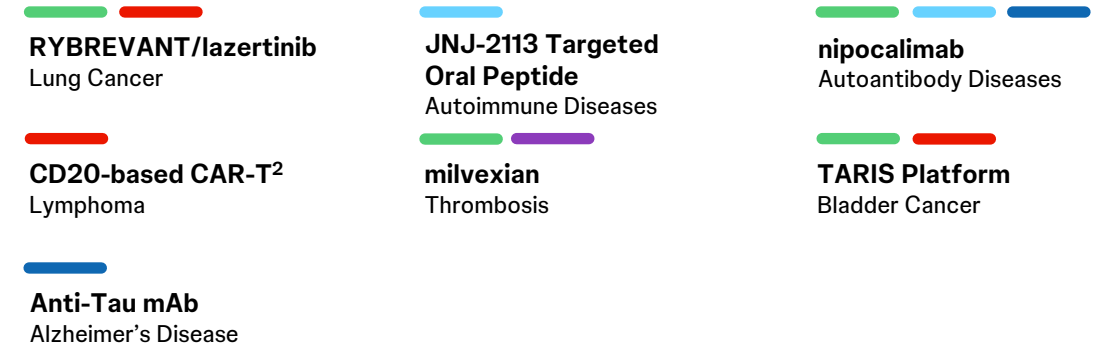


# Our industry-leading portfolio and pipeline

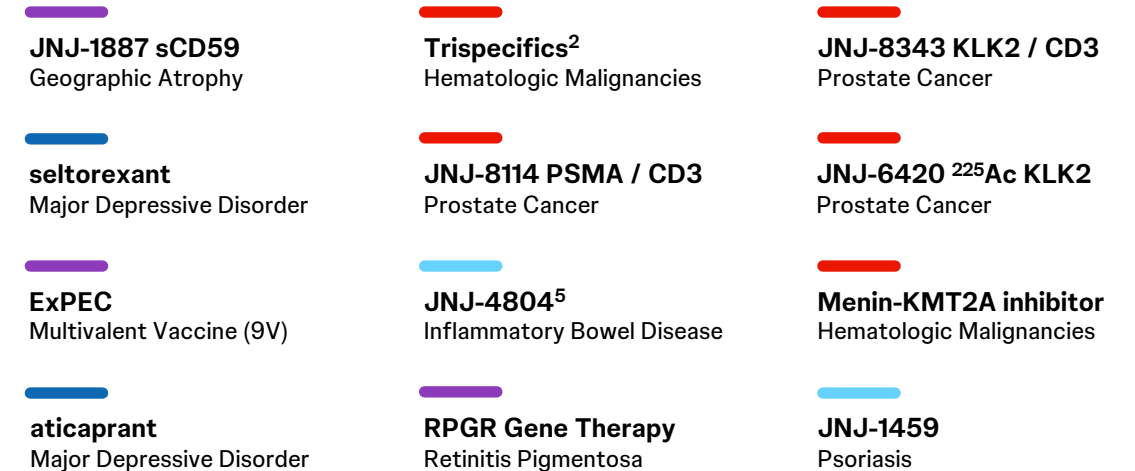
## Select marketed brands

## Select anticipated novel therapy approvals & filings through 2030

Assets with \$5B+ Potential<sup>1,3</sup>



Assets with \$1 – 5B Potential<sup>1,3</sup>



\$5B+ potential asset in 2021 Pharmaceutical Business Review

■ ONC   
 ■ IMM   
 ■ NS   
 ■ Select Other Areas



1. Non-risk adjusted peak year operational sales, including partner sales; 2. Includes multiple assets under development; 3. Select assets shown; 4. Includes sales from fixed dose combination with tadalafil; 5. Combination therapy

# As a *preferred partner*, we seamlessly integrate external innovation with internal capabilities to *deliver transformative outcomes*

## External innovation

80+

new partnerships  
since 2021  
Pharmaceutical  
Business Review



## Our differentiated strategy

- **Focused** on transformational science to **elevate patient SOC** and **establish new paradigms as the partner of choice**
- Partner where clinical evidence de-risks investment while avoiding high cost of late-stage assets, with differentiated ability to **integrate early-stage external innovation with internal capabilities** to co-develop and deliver



- Partnered on **pre-POC oral peptides** resulting in novel and transformational Targeted Oral Peptide against IL-23R
- Scaling across portfolio



- Partnered in Ph 1/2 to **develop and deliver DARZALEX (transformational treatment in multiple myeloma)**
- Leveraging platform to deliver first-in-class bi-specifics (e.g., **RYBREVANT, TECVAYLI, TALVEY**)



- Partnered **following Ph 1 trial of CARVYKTI**, approved as a Best-in-Class CAR-T, enabling drive towards transformational regimens in multiple myeloma

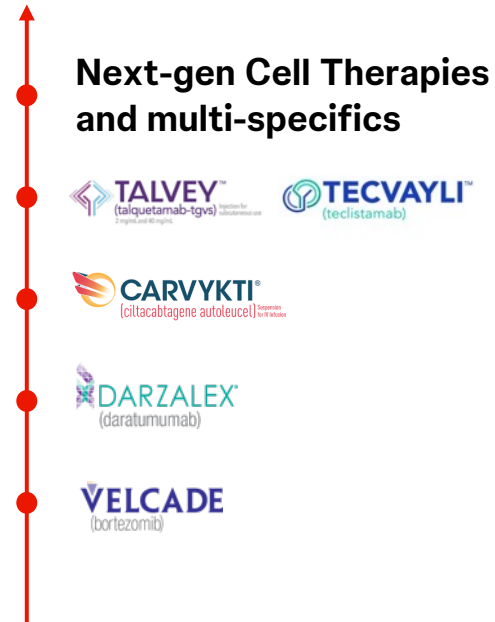
# We are building on *deep disease expertise* and durable commitment

Our unique end-to-end disease area stronghold (DAS) concept and deep content expertise enables consistent delivery

## Multiple myeloma

(Hematologic Malignancy DAS)

>1.3M WW patients with Hematologic Malignancies<sup>1</sup>



## Inflammatory bowel disease

(Gastrointestinal DAS)

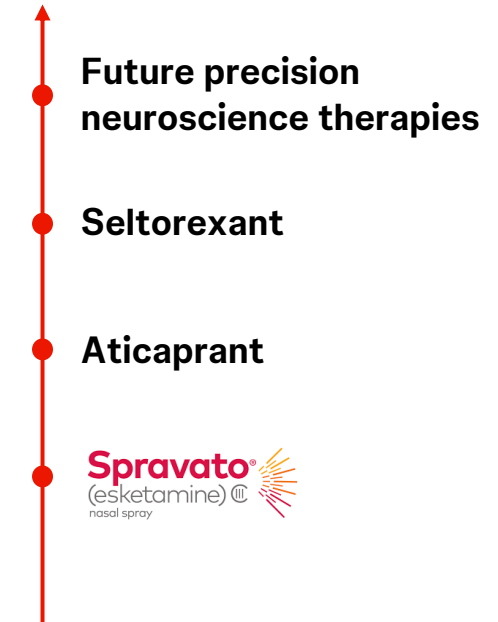
4.9M WW cases of Inflammatory Bowel Disease<sup>2</sup>





## Depression

(Neuropsychiatry DAS)

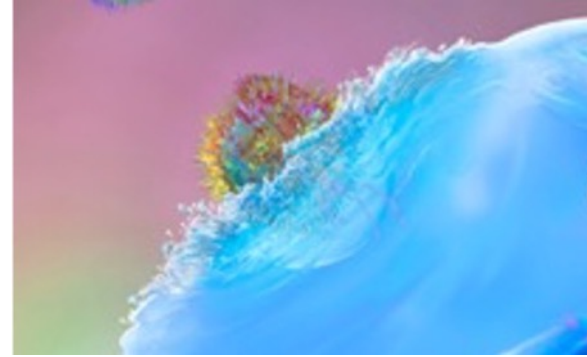
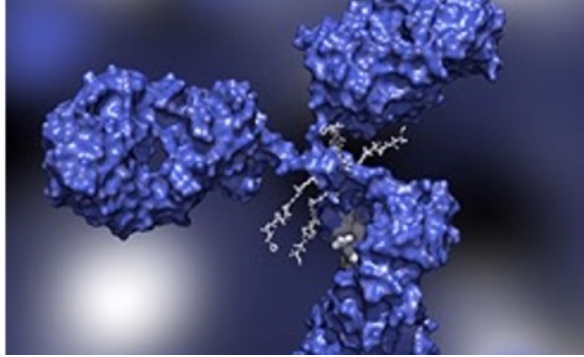
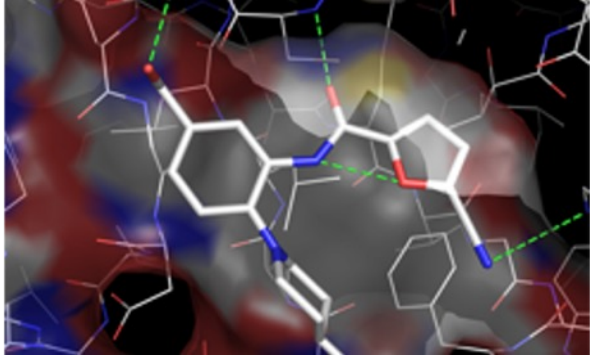
258M WW incidence of MDD<sup>3</sup>



# Courage to *pursue new frontiers of innovation* that tackle urgent unmet need in areas adjacent to our DAS's

|                  | Bladder cancer   | Lung cancer  | Auto-antibody diseases  |
|------------------|--|--|---|
|                  | (Bladder cancer DAS)<br><b>570K</b> cases per year <sup>1</sup>  | (Solid tumor target therapies DAS)<br><b>2.2M</b> WW incidence <sup>2</sup>  | (Auto-antibody DAS)<br><b>240M</b> people living with AAb disease <sup>3</sup>                            |
| <b>Tomorrow</b>  | ➤ Further TARIS combinations to <b>transform standard of care</b>  | Introduce complementary MoAs that <b>combine with RYBREVANT</b>  | Developing <b>targeted combinations</b> for populations refractory to existing advanced therapies         |
| <b>Today</b>     | ➤ TARIS platform <sup>4</sup> <b>enables localized delivery</b> to treat ~95% of cases   | Combining RYBREVANT with lazertinib <sup>4</sup>   | <b>Best-in-class</b> nipocalimab <sup>4</sup> has <b>transformative potential</b> in multiple indications |
| <b>Yesterday</b> | ➤ Approved in metastatic bladder cancer (~5% of cases)<br> | Approved for patients with <b>NSCLC</b><br> | Most AAB diseases have <b>limited</b> treatment options   |

# *We invent* therapeutics across diverse modalities *to conquer complex biology*



Leverage deep expertise to build end-to-end efficiency including best process at launch

## Small molecules

E.g., targeted oral small molecules against cytokine receptors

## Protein therapeutics<sup>1</sup>

E.g., Three first-in-class bispecific antibodies approved to treat cancer (RYBREVANT, TECVAYLI, TALVEY)

Develop and expand platform applications

## Cell therapies

E.g., Best-in-class CARVYKTI, eCAR-Ts for B-cell malignancies

Explore fit-for-purpose applications

## Gene/RNA therapies

E.g., AAV Gene Therapy for retinal diseases

Innovation enabled by focused investment in complex biologics discovery & manufacturing, in close partnership with supply chain



# Data science & digital health is a *key differentiator and driver* to realize our ambitions of *delivering better innovative medicines faster*

← End-to-end portfolio-focused to increase R&D probability of success and productivity →

| ML-assisted novel targets / redefining disease                   | GenAI/ML-based de novo molecule invention                                     | AI/ML to optimize manufacturability   | ML-assisted precision medicine  | Holistic evidence generation   | ML-assisted trial execution  |
|--|---|---|---|--|--|
| <p><b>1</b></p> <p>ML-enabled target entering clinic in 2024</p> | <p><b>50+</b></p> <p>programs using ML models to guide hit identification</p> | <p><b>2M</b></p> <p>CAR-T cells processed via deep ML-immune profiling to enhance manufacturing</p> | <p><b>2</b></p> <p>AI/ML algorithms granted FDA BDD<sup>1</sup></p>         | <p><b>2</b></p> <p>regulatory approvals for TALVEY supported via RWE<sup>3</sup> study</p> | <p><b>1.2-2.6x</b></p> <p>higher enrollment at sites ranked by AI/ML<sup>5</sup></p> |
| <p><b>5+</b></p> <p>additional targets in progress</p>           | <p><b>2</b></p> <p>ML-enabled NMEs in Oncology &amp; Immunology</p>           |   | <p><b>5+</b></p> <p>AI/ML-based novel endpoints in progress<sup>2</sup></p> | <p>FDA ODD<sup>4</sup> granted utilizing RWE<sup>3</sup> (nipocalimab indication)</p>      | <p><b>50</b></p> <p>programs leveraging ML-assisted execution</p>                    |

Emerging: Applying Gen AI end-to-end to enhance productivity and drive simplification (powered by **Med.ai**<sup>6</sup>)

Our differentiation:

Test, learn, scale

+

Integrated and empowered

+

Bilingual talent



1. Developed in collaboration with partners, Breakthrough Device Designation for cardiac amyloidosis and pulmonary hypertension; 2. Includes novel endpoints for Prostate Cancer, Ulcerative Colitis, Atopic Dermatitis, Alzheimer's Disease, Pulmonary Hypertension, and Geographic Atrophy; 3. Real-world evidence; 4. Orphan Drug Designation; 5. Based on retrospective analysis; 6. Powered by Med.ai- end to end data and AI ecosystem

# The future is strong with *our high-impact pipeline*



Building on our **strong foundation** to deliver **first-in-class and differentiated best-in-class** products, **agnostic to source of innovation**



**LEAD** in the areas where we **focus**, with **durable commitment** to chosen Disease Area Strongholds



Courage to pursue **new frontiers of innovation** that address urgent patient needs



Empowered by a **diverse assembly of therapeutic modalities** to tackle complex disease biology



Leveraging **data at scale**, delivering insights, and productivity improvements through **ML/AI**



Evolve **clinical development, operations** and **implement innovative regulatory strategies** to efficiently deliver with pace for our patients

## Through 2030

**20+**

novel therapies<sup>1</sup>

**50+**

product expansions<sup>1</sup>

**~2/3**

first-in-class<sup>2</sup> programs

**10+**

assets with \$5B+ PYS potential<sup>3</sup>

**15+**

assets with \$1-5B PYS potential<sup>3</sup>

# Oncology



**Biljana Naumovic**  
Worldwide Vice President, Oncology



**Peter Lebowitz, M.D., Ph.D.**  
Global Therapeutic Area Head, Oncology



# Johnson & Johnson: an Oncology powerhouse delivering for patients

Our inspiration and motivation: patients and their families



## Our mission

The elimination of cancer

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## Our ambition

Deliver curative, synergistic treatment regimens to patients

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## Our progress

>1.7M patients treated with a J&J Oncology medicine\* worldwide

# Leading with a mission to deliver cures

Advancing a strategy to deliver a deep, diverse portfolio

14 new medicines approved since 2011 and a strong legacy in delivering firsts

Sustained strong revenue growth; potential to triple sales by 2030 (>\$50B)<sup>1</sup>

Sourcing innovation globally as a partner of choice



1<sup>st</sup> GPRC5D bispecific antibody for multiple myeloma



1<sup>st</sup> BCMA bispecific antibody for multiple myeloma



1<sup>st</sup> fully human bispecific antibody; NSCLC Exon 20



1<sup>st</sup> anti-CD38 mAb for multiple myeloma (IV & SC)



BCMA CAR-T for multiple myeloma



AR antagonist in prostate cancer



PARP inhibitor combination for BRCA-positive mCRPC



1<sup>st</sup> BTK inhibitor in B-cell malignancies

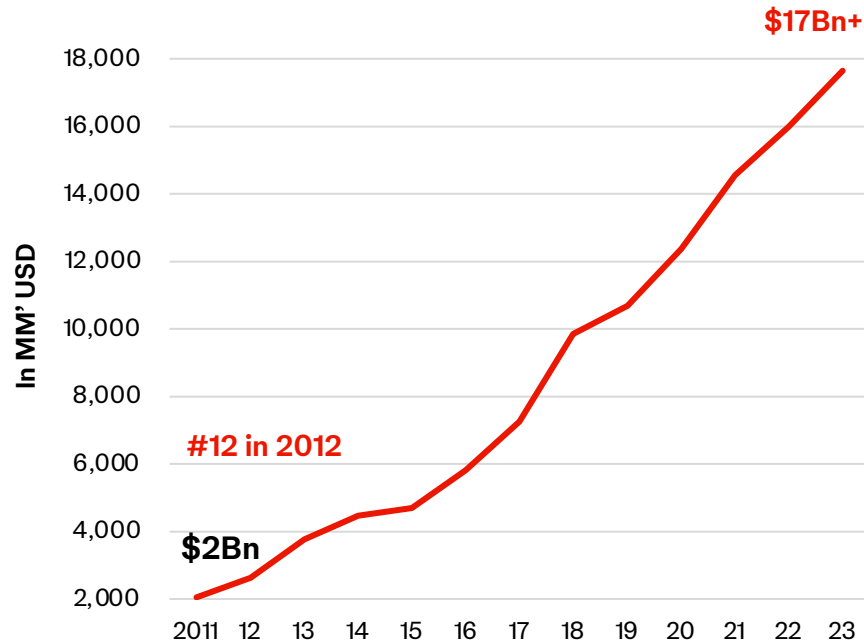


1<sup>st</sup> FGFR inhibitor in metastatic urothelial cancer



1<sup>st</sup> CYP17 inhibitor in prostate cancer

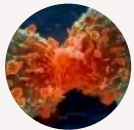
Oncology sales CAGR 21% over past 11 years<sup>2</sup>  
Third largest Oncology company



# Cancer is a global health crisis that demands a greater response

The global rate of new cancer diagnoses is expected to rise by 69% by 2030; deaths from cancer are expected to rise by 72% by 2030<sup>1</sup>

## Driving innovation and industry leadership in disease areas of focus



### Hematologic malignancies

>1.3M / >712K  
WW incidence<sup>2</sup> / WW deaths<sup>2</sup>

#### Driving toward cure with novel regimens

- Plasma cell malignancies
- B-cell malignancies
- Myeloid malignancies



### Prostate cancer

>1.4M / >375K  
WW incidence<sup>2</sup> / WW deaths<sup>2</sup>

#### Intervening earlier & novel biologics

- Lineage specific biologic targets
- Early intervention
- Next generation androgen inhibition

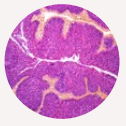


### Lung cancer

>2.2M / >1.8M  
WW incidence<sup>2</sup> / WW deaths<sup>2</sup>

#### Novel molecularly targeted therapies

- Targeted therapies
- Synthetic lethality
- Driver pathway focus

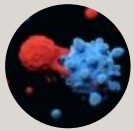


### Bladder cancer

>570K / >213K  
WW incidence<sup>2</sup> / WW deaths<sup>2</sup>

#### Transform localized bladder cancer through curative multimodal regimens

- Taris platform
- Next generation targeted agents
- Novel, local I-O approaches



### Immuno-Oncology

#### Developing next-generation I-O therapies

- Directed T-cell therapies/co-stimulation
- Inducible pluripotent stem cells and autologous cell therapy
- Oncolytic virus and cancer vaccines
- Treg/TME modulation



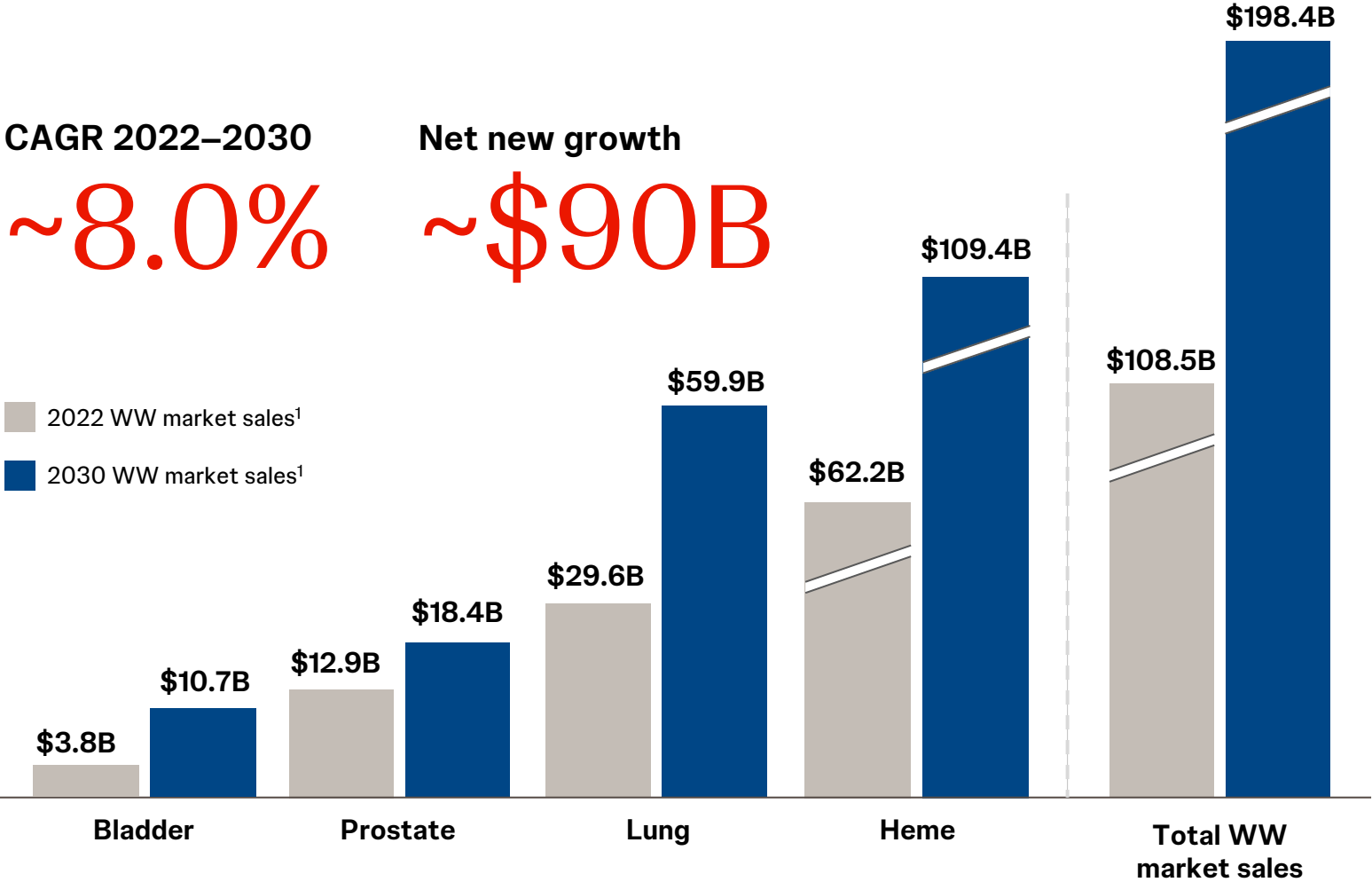
# Market growth reflects massive unmet need and opportunity in our disease areas of focus

CAGR 2022–2030

~8.0%

Net new growth

~\$90B



## Potential future growth drivers

### Multiple myeloma

Building regimens, combinations, sequencing

### Lung cancer (NSCLC)

Delivering first-line, chemo-free regimens

### Bladder cancer

Addressing localized bladder cancer via novel targeted releasing system

### Prostate cancer

Moving into localized setting; introducing novel biologics

### Novel platforms

Advancing the next wave of innovations in heme and solid tumors

# 2021: Deliver 6 innovative therapies by 2023

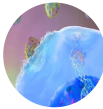
Driving Oncology leadership and growth today with a focus on delivering future innovations

Maximizing growth through expansion      From a position of strength      Delivering the future of oncology science

 **Multiple myeloma**

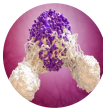
-   **CARVYKTI**  
(ciltacabtagene autoleucel) Expedient for 18 weeks
-   **TECVAYLI**  
(teclistamab)
-   **TALVEY**<sup>™</sup>  
(talquetamab-tgvs) Injection for subcutaneous use  
2 mg/mL and 40 mg/mL


-  **DARZALEX Faspro**<sup>®</sup>  
(daratumumab and hyaluronidase-fihj)  
Injection for subcutaneous use | 1,800mg/30,000units
-  **DARZALEX**<sup>®</sup>  
(daratumumab)

 **Heme**  
striving towards multiple myeloma and B cell malignancy cure

 **Lung cancer**

-   **RYBREVANT**  
(amivantamab-vmjw)
-  **Lazertinib**

 **Solid tumors**  
novel targets, biologic regimens, antibody drug conjugates

 **Bladder cancer**

- GemRIS (TAR-200)**
- ErdaRIS (TAR-210)**

 **Balversa**<sup>®</sup>  
(erdafitinib) tablets

 **Novel platforms**  
cell therapy, multi-specifics, co-stimulation

 **Prostate cancer**

-   **Akeega**<sup>™</sup>  
(niraparib/abiraterone acetate)

 **Erleada**<sup>™</sup>  
(apalutamide) 60mg tablets

# Driving Oncology leadership

~2 novel therapies per year continuing the innovation trajectory;  
35+ planned approvals/filings through 2030

## Approved products



## Achieved/Planned in 2023

**3 approvals**  
TECVAYLI bi-weekly (EU)  
TALVEY RRMM  
AKEEGA L1 mCRPC

**5 filings**  
CARVYKTI CARTITUDE-4  
BALVERSA THOR  
RYBREVANT PAPILLON  
RYVREANT MARIPOSA-2  
RYBREVANT MARIPOSA (planned)

## Early-stage focus areas and platforms

### Directed T-cell therapies

- CD3 (T-cell) redirection
- CAR-T
- Co-stimulation (co-stim)

### Comprehensive regimens for immune therapy

- Vaccines
- Oncolytic virus
- Checkpoint

### Oncogenic drivers

**Antibody Drug Conjugates**  
(including radio-conjugated antibodies)

**Novel solid tumor targets across platforms**

**Localized bladder delivery**

## Potential planned filings 2024-2030<sup>1</sup>

**15** hematologic malignancies  
**3** prostate cancer  
**2** lung cancer  
**4** bladder cancer  
**5+** other potential novel therapy filings by 2030 (pre proof-of-concept targets/regimens)

# Multiple myeloma

Our mission: change the treatment paradigm from treat to cure

# Transformative regimens have extended survival of patients with multiple myeloma but there is still much to be done

2004-2023

## Remarkable progress

**11** therapies<sup>1</sup>      **>10** regimens<sup>1</sup>      **40%** increase in 5 yr. OS<sup>2</sup>      **+\$20B** multiple myeloma market change 2004-2022<sup>3</sup>

2023

## Remaining unmet need

**69K** incident patients<sup>4</sup>      **66%** 5 Yr. OS<sup>2</sup>      **>5%** multiple myeloma market growth<sup>3</sup>

By 2030

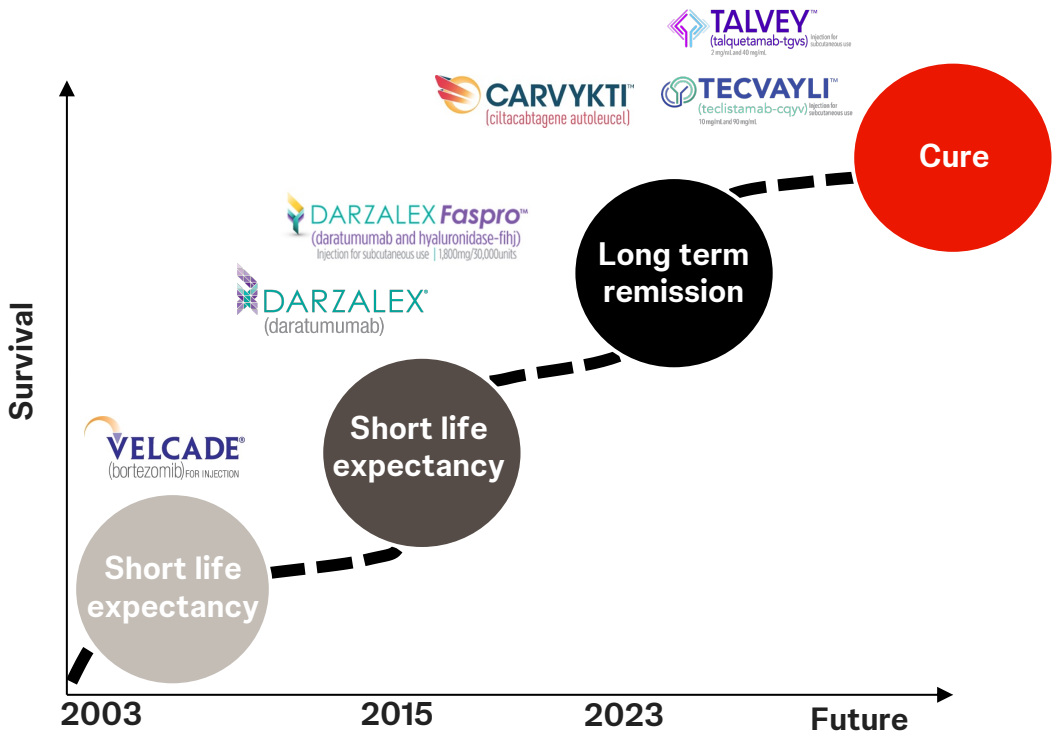
## Redefining possibilities

- ✓ **DARZALEX:** backbone of front line and across the treatment continuum
- ✓ **TECVAYLI and TALVEY:** combinable and synergistic across all lines
- ✓ **CARVYKTI:** impressive efficacy in a one-time infusion

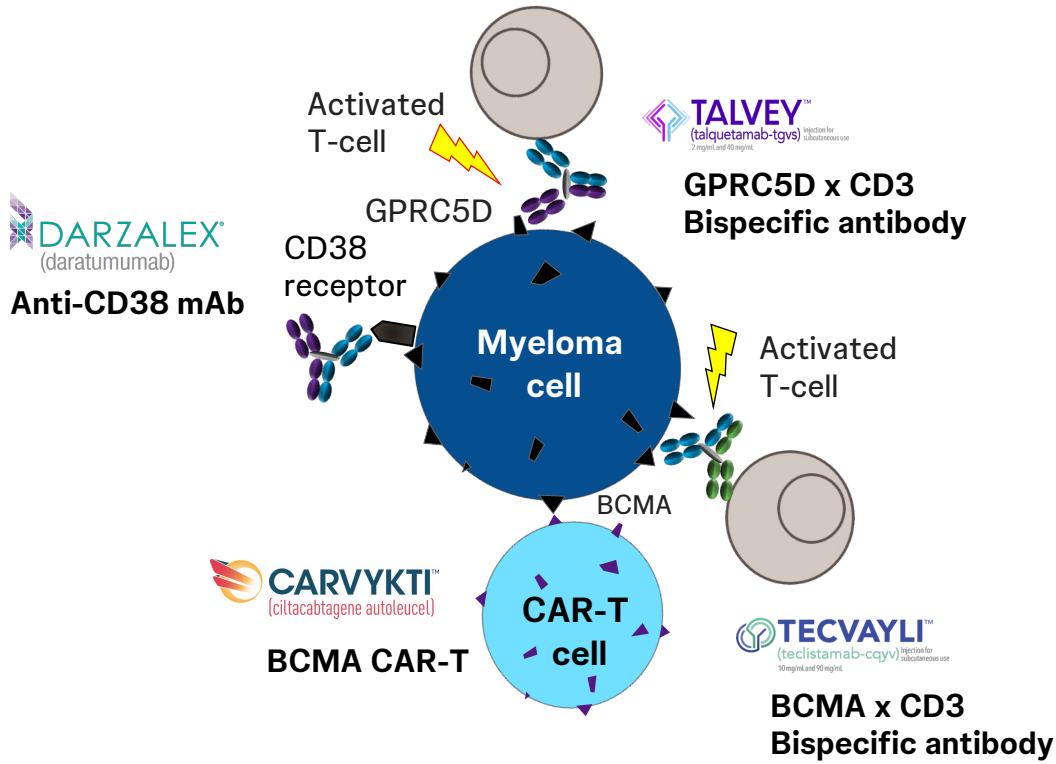
**Advancing an industry-leading portfolio with an ambition to deliver cures**

# J&J: a leader in multiple myeloma

## Pushing forward to eliminate multiple myeloma



## Attacking multiple myeloma cells in orthogonal ways





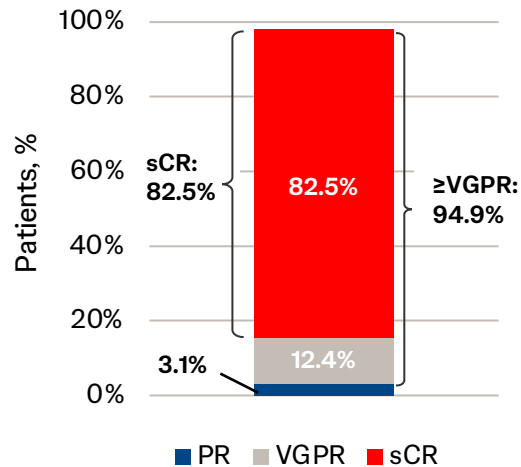
# Multiple myeloma: advancing first-in-class and potential best-in-class therapeutics

## CARVYKTI

Exceptional efficacy for BCMA-directed CAR-T in heavily pretreated patients with R/R MM (CARTITUDE-1)<sup>1</sup>; Best HR (0.26) ever shown in MM vs SOC (CARTITUDE-4)<sup>2</sup>



ORR: 97.9% (95/97)<sup>1</sup>



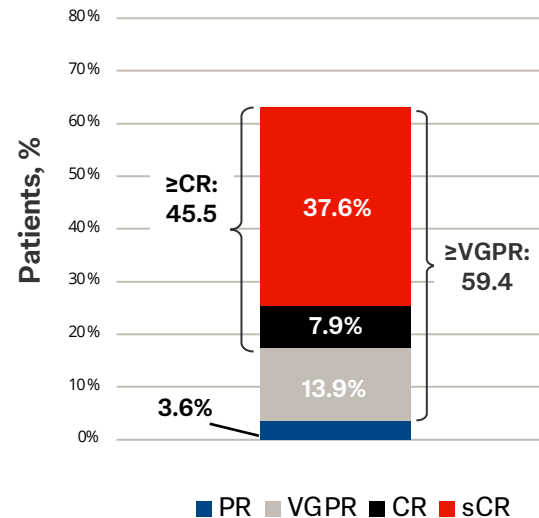
CARTITUDE-1

## TECVAYLI and TALVEY

Two first-in-class CD3 bispecifics with impressive efficacy in triple class refractory population



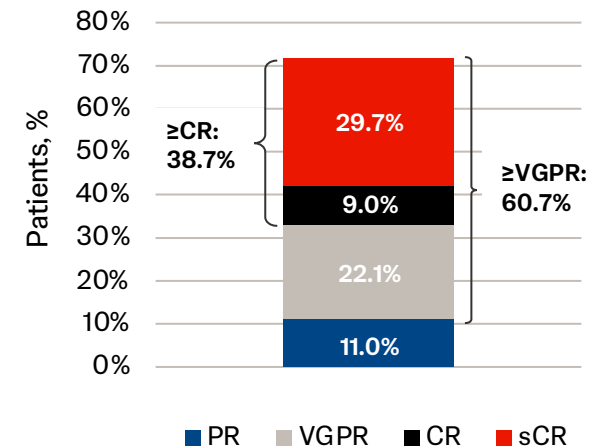
ORR: 63.0% (104/165)<sup>3</sup>



MAJESTEC-1



ORR: 71.7% (104/145)<sup>4,5</sup>



MONUMENTAL-1

CR, complete response; ORR, overall response rate; PR, partial response; sCR, stringent complete response; VGPR, very good partial response; 1. Martin T. et al. Journal of Clinical Oncology 2023 41:6, 1265-1274. DOI: 10.1200/JCO.22.00842; 2. San-Miguel J. et al. N Engl J Med 2023; 389:335-347. DOI: 10.1056/NEJMoa2303379; 3. Sidana S. et al. Hemasphere. 2023 Aug 8;7(Suppl):e62475d0. DOI: 10.1097/01.HS9.0000970420.62475.d0; 4. Touzeau C. et al. Hemasphere. 2023 Aug 8;7(Suppl):e5955094. DOI: 10.1097/01.HS9.0000967676.59550.94.; 5. 0.8 mg/kg SC Q2W dose

# Multiple myeloma: advancing novel combinations with synergistic effects



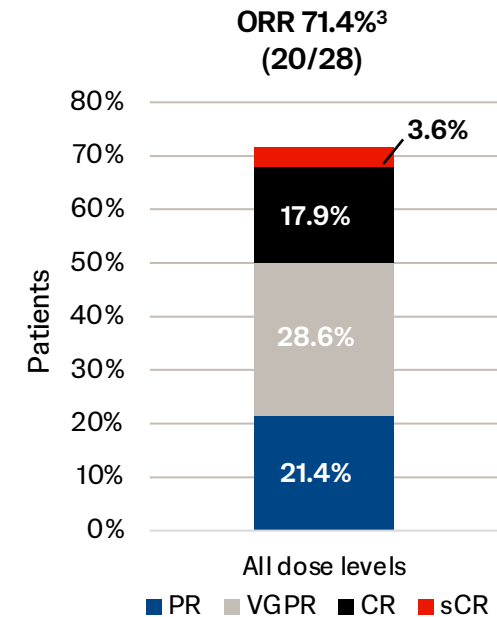
**DARZALEX + CD3 redirectors are a robust immunotherapy combination**

| TRIMM-2 arms                       | Total patients | ORR   | ≥VGPR |
|------------------------------------|----------------|-------|-------|
| DARZALEX + TECVAYLI <sup>a,1</sup> | 51             | 76.5% | 70.6% |
| DARZALEX + TALVEY <sup>b,2</sup>   | 50             | 84.0% | 74.0% |



**Combination improved responses in challenging EMD subpopulation**

**~35%**  
response rate for monotherapies



# Leveraging the strength of our portfolio to build best-in-class regimens<sup>1</sup>

**1L**  
~62k pts<sup>2</sup>

**Transplant ineligible**

**Transplant eligible**



**CEPHEUS**  
Fully Enrolled

**CARTITUDE-5**  
Recruiting

**MajesTEC-7**  
2024 Start

**PERSEUS**  
ASH Late Breaker

**MajesTEC-4**  
2024 Start

**CARTITUDE-6**  
Recruiting

**2 & 3L**  
~118k pts<sup>2</sup>

**Anti-CD38 refractory**

**Anti-CD38 sensitive**



**MajesTEC-9**  
Recruiting

**MonumenTAL-6**  
2024 Start

**MonumenTAL-6**  
2024 Start

**CARTITUDE-4**  
In Registration

**MajesTEC-3**  
Recruiting

**MonumenTAL-3**  
Recruiting

**≥4L**  
~21k pts<sup>2</sup>

**Triple-class experienced**

**Extramedullary disease**



**MajesTEC-1**  
Approved

**MonumenTAL-1**  
Approved

**CARTITUDE-1**  
Approved

**RedirecTT-1, Part 3**  
Recruiting



1. Only J&J components of these study regimens are highlighted on the slide. Full study regimens, including non-J&J components, are available on [clinicaltrials.gov](https://clinicaltrials.gov); 2. Internal epidemiological estimates of number patients in G7 countries by 2027; Approved DARZALEX regimens in 1L & RR MM not shown

# Unleashing the power of J&J

With a portfolio delivering sales of \$25B+ by 2030<sup>1</sup>, we are changing the way multiple myeloma outcomes are defined

**J&J: a multiple myeloma powerhouse**

**\$25B+** multiple myeloma portfolio by 2030<sup>1</sup>

**50%+** patient share in the decade

## Our mission:

CURE  
more than

**50%**

of patients

## Our goals:

- ✔ A J&J regimen available for every type of patient
- ✔ A J&J regimen available for every line of therapy
- ✔ J&J regimens become the standard of care in newly diagnosed multiple myeloma

# Lung cancer

Build the future with novel  
multi-targeted therapy regimens

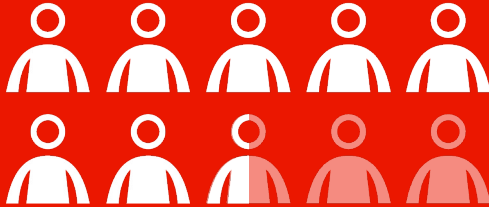
# Lung cancer is the biggest killer – we need to reset expectations

**\$30B** → **\$60B**

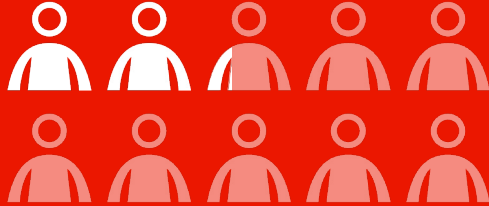
WW market in 2021<sup>1</sup>

WW market projection 2030<sup>1</sup>

| Tumor type          | Incidence | Death |
|---------------------|-----------|-------|
| NSCLC <sup>3</sup>  | 2.2M      | 1.8M  |
| Breast <sup>3</sup> | 2.3M      | 685K  |
| CRC <sup>3</sup>    | 1.9M      | 935K  |



**72%** not alive in 5 years<sup>2</sup>



**25%** don't make it to 2<sup>nd</sup> line<sup>3</sup>

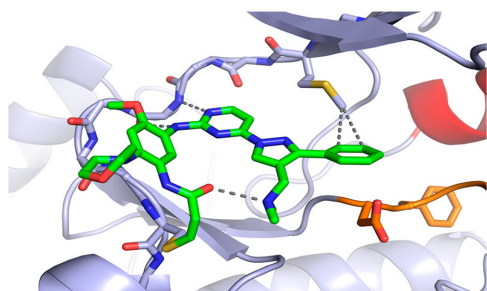


# RYBREVANT: setting a new standard of care in EGFR NSCLC

Unprecedented outcomes across three Phase 3 studies



- First-ever, fully human bispecific antibody
- Unique MOA targeting EGFR and MET



## Lazertinib<sup>1</sup>

- Oral, potent, highly mutant-selective and irreversible, 3<sup>rd</sup> gen EGFR TKI
- Penetrates the blood-brain barrier



## RYBREVANT/lazertinib: 1L EGFRm

- Achieved primary endpoint
- Head-to-head study vs. osimertinib
- Planned submission 4Q 23



## RYBREVANT/lazertinib: 2L EGFRm

- Achieved dual primary endpoint
- Foundational approach to synergistic therapy
- sBLA submitted 4Q 23



## RYBREVANT: 1L Exon 20 Insertion

- Achieved primary endpoint
- Confirmatory study
- sBLA submitted 3Q 23



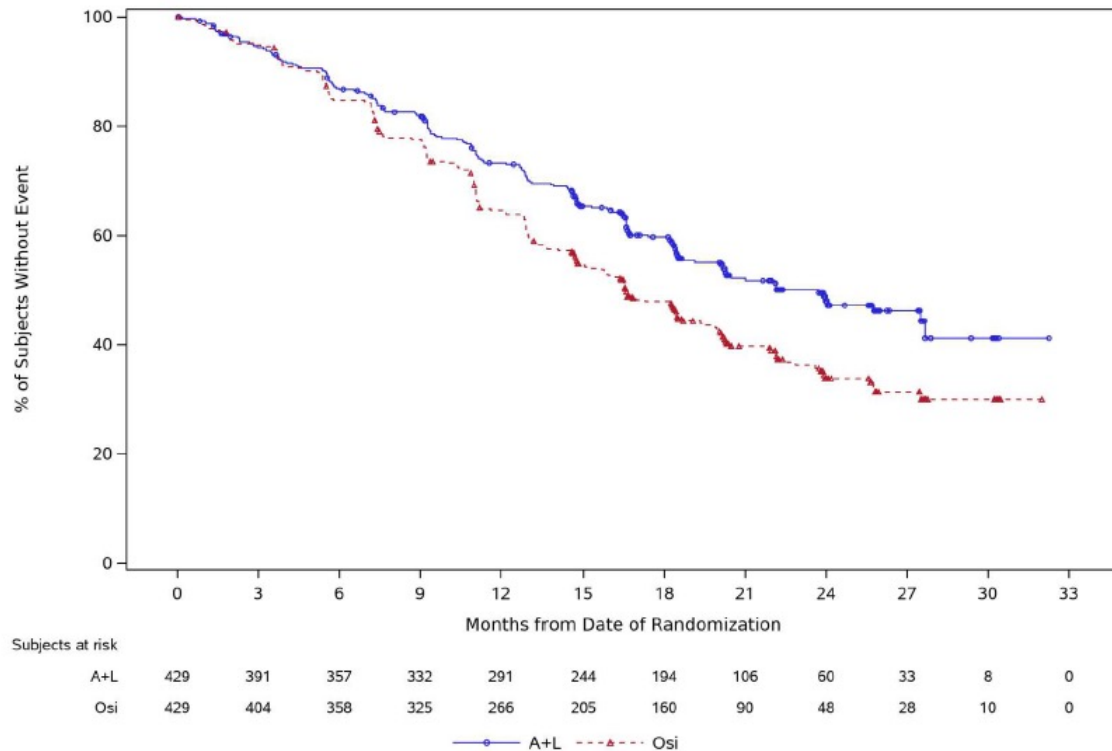
## New formulations and dose optimization

- Subcutaneous administration
- PALOMA, PALOMA-2, PALOMA-3
- Deliver Q2W & Q3W doses; evaluate Q4W dose

# RYBREVANT: setting a new standard of care in EGFR NSCLC

Unprecedented outcomes across three Phase 3 studies

## MARIPOSA: Kaplan-Meier Plot of PFS for Amivantamab + Lazertinib vs. Osimertinib – BICR Full Analysis Set



## Statistically significant and clinically meaningful improvement in PFS with strong OS trends



| MARIPOSA <sup>1</sup> : 1L EGFRm | Median PFS (95% CI)                 |
|----------------------------------|-------------------------------------|
| <b>Amivantamab + Lazertinib</b>  | 23.7 months (19.1–27.7)             |
| Osimertinib                      | 16.6 months (14.8–18.5)             |
| <b>HR - PFS (95% CI)</b>         | <b>0.70 (0.58-0.85), P&lt;0.001</b> |
| <b>HR - OS (95% CI)</b>          | <b>0.80 (0.61-1.05), P=0.1099</b>   |



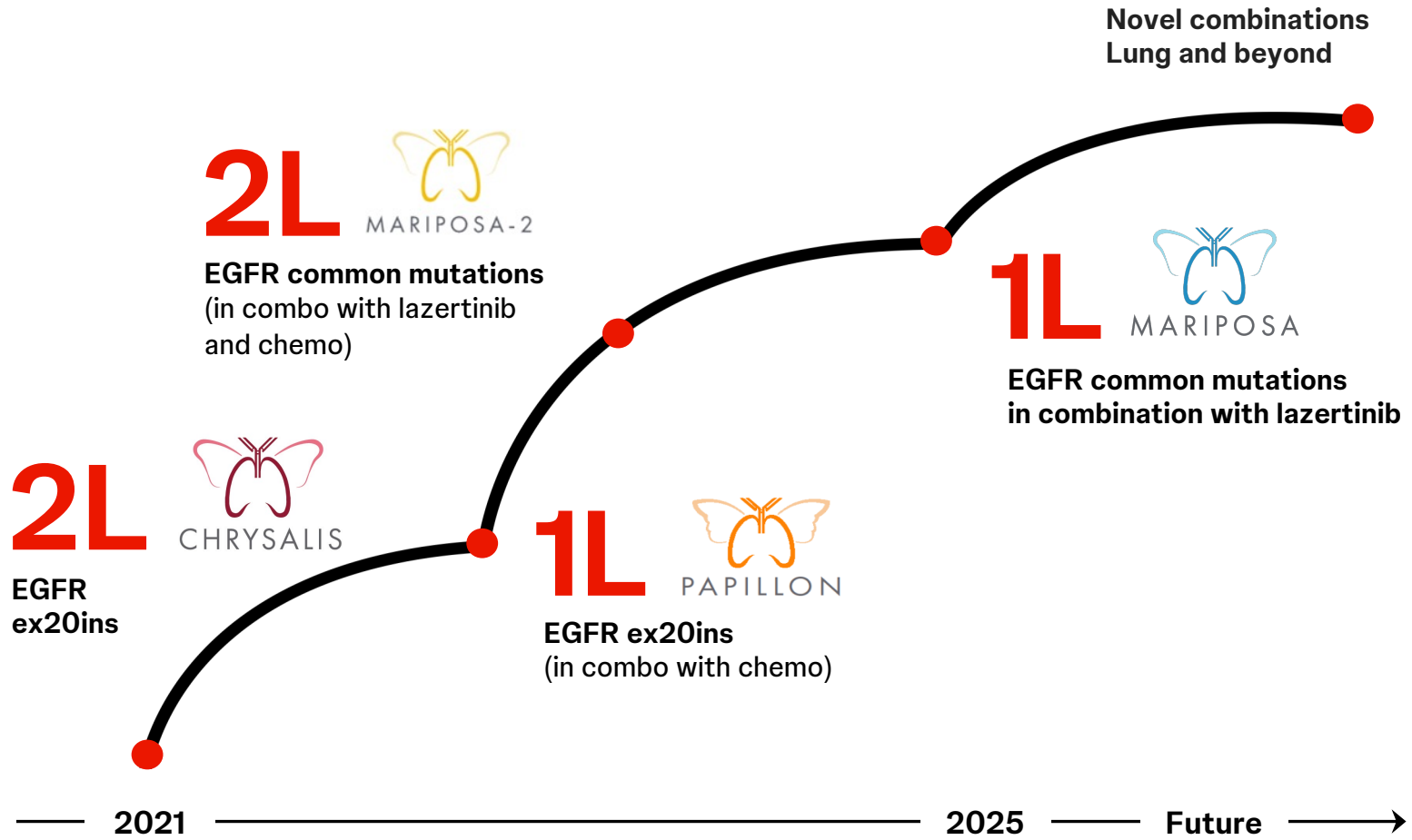
| MARIPOSA-2 <sup>2</sup> : 2L EGFRm post-Osi | Median PFS (95% CI)                 |
|---|-------------------------------------|
| <b>Amivantamab + Chemotherapy</b>           | 6.3 months (5.5–8.4)                |
| Chemotherapy                                | 4.2 months (4.0–4.4)                |
| <b>HR - PFS (95% CI)</b>                    | <b>0.48 (0.36-0.64), P&lt;0.001</b> |
| <b>HR - OS (95% CI)</b>                     | <b>0.77 (0.49-1.21), P=0.2531</b>   |



| PAPILLON <sup>3</sup> : 1L Exon 20 Insertion | Median PFS (95% CI)                 |
|--|-------------------------------------|
| <b>Amivantamab + Chemotherapy</b>            | 11.4 (9.8–13.7)                     |
| Chemotherapy                                 | 6.7 (5.6–7.3)                       |
| <b>HR - PFS (95% CI)</b>                     | <b>0.34 (0.30-0.53), P&lt;0.001</b> |
| <b>HR - OS (95% CI)</b>                      | <b>0.67 (0.418-1.090), P=0.106</b>  |



# Building a best-in-class EGFR portfolio across all lines of therapy



## Exploring additional opportunities

- ✓ Subcutaneous formulation
- ✓ Optimize dosing regimen
- ✓ Adjuvant/Early EGFR Lung
- ✓ Maximize RYBREVANT potential with research in EGFR and MET related driver mutations: colorectal cancer, hepatocellular carcinoma, head and neck squamous cell carcinoma, MET-14 Skip

# Accelerating a transformative lung cancer portfolio with an expectation to become SoC

## Our evidence<sup>1</sup>

### ✔ Significantly extends PFS

- 30% reduction in risk of progression or death compared with osimertinib

### ✔ Targeted

- Addresses EGFR & MET alterations upfront
- Preserves chemotherapy to second line where resistance becomes complicated

### ✔ Durable responses

- Longest median duration of response in 1L common EGFR NSCLC

## Our execution



26-month avg time to peak share for 1L therapies<sup>2</sup>



2025 subcutaneous formulation



Treatment experience evidence at launch

## Our ambition

~50%

1L pts on RYBREVANT & lazertinib

\$5B+

lung portfolio<sup>3</sup>

...Transforming outcomes for more than 320,000<sup>4</sup> patients with EGFR+ NSCLC globally

# Bladder cancer

Eliminating disease through novel targeted releasing system for localized bladder cancer

# Conventional bladder cancer treatments offer marginal to no benefit for patients

For too long, there has been limited therapeutic intervention for organ-targeted therapies

## Unmet need

## Key takeaway



~550K

new patients  
localized disease<sup>1</sup>



High patient burden<sup>2-6</sup>

- Insufficient efficacy
- Intolerable side effects
- Inability to preserve bladder



Highest lifetime  
treatment cost from  
diagnosis to death<sup>7-12</sup>



Despite HCP reliance  
on BCG for decades only

16%

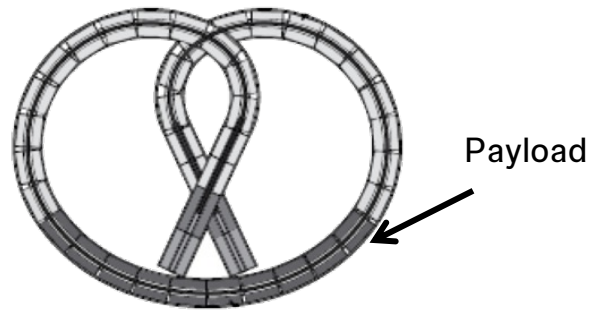
of patients tolerating a  
full course of treatment  
highlighting the significant  
remaining unmet need<sup>13</sup>

BCG, Bacillus Calmette-Guerin; 1. Cerner Enviza (2021-2023); 2. IARC-WHO Global Cancer Observatory; 3. GLOBOCAN 2020: [https://worldbladdercancer.org/news\\_events/globocan-2020-bladder-cancer-10th-most-commonly-diagnosed-worldwide/](https://worldbladdercancer.org/news_events/globocan-2020-bladder-cancer-10th-most-commonly-diagnosed-worldwide/); 4. National Cancer Institute SEER. <https://seer.cancer.gov/statfacts/html/urinb.html>; 5. Yeung C, et al. *PharmacoEconomics*. 2014;32:1093-1104; 6. National Cancer Institute (NCI) Cancer Trends Progress Report. [https://progressreport.cancer.gov/after/economic\\_burden](https://progressreport.cancer.gov/after/economic_burden); 7. US Bladder Cancer Costs: Cark et al. ASCO. 2023. [https://ascopubs.org/doi/abs/10.1200/JCO.2023.41.6\\_suppl.479](https://ascopubs.org/doi/abs/10.1200/JCO.2023.41.6_suppl.479); 8. EU Bladder Cancer Costs: Leow J.J, et al. *European Urology*. 2018;73(3):374-384. <https://doi.org/10.1016/j.eururo.2017.07.016>; 9. Lifetime Treatment Cost Per Patient: Riley G, et al. *Medical Care*. 1995;33(8):828-841; 10. Cost of Progression in HR NMIBC: Williams S, et al. *JAMA Network Open*. 2021;4(3); 11. Total Median Costs of TMT & RC: Golla V, et al. *Urol. Oncol*. 2022;40(6). <https://pubmed.ncbi.nlm.nih.gov/35168881/>; 12. [https://progressreport.cancer.gov/after/economic\\_burden](https://progressreport.cancer.gov/after/economic_burden); 13. Lamm, D.L., et al., Maintenance bacillus Calmette-Guerin immunotherapy for recurrent TA, T1 and carcinoma in situ transitional cell carcinoma of the bladder: a randomized Southwest Oncology Group Study. *J Urol*. 2000. 163(4): p. 1124-9

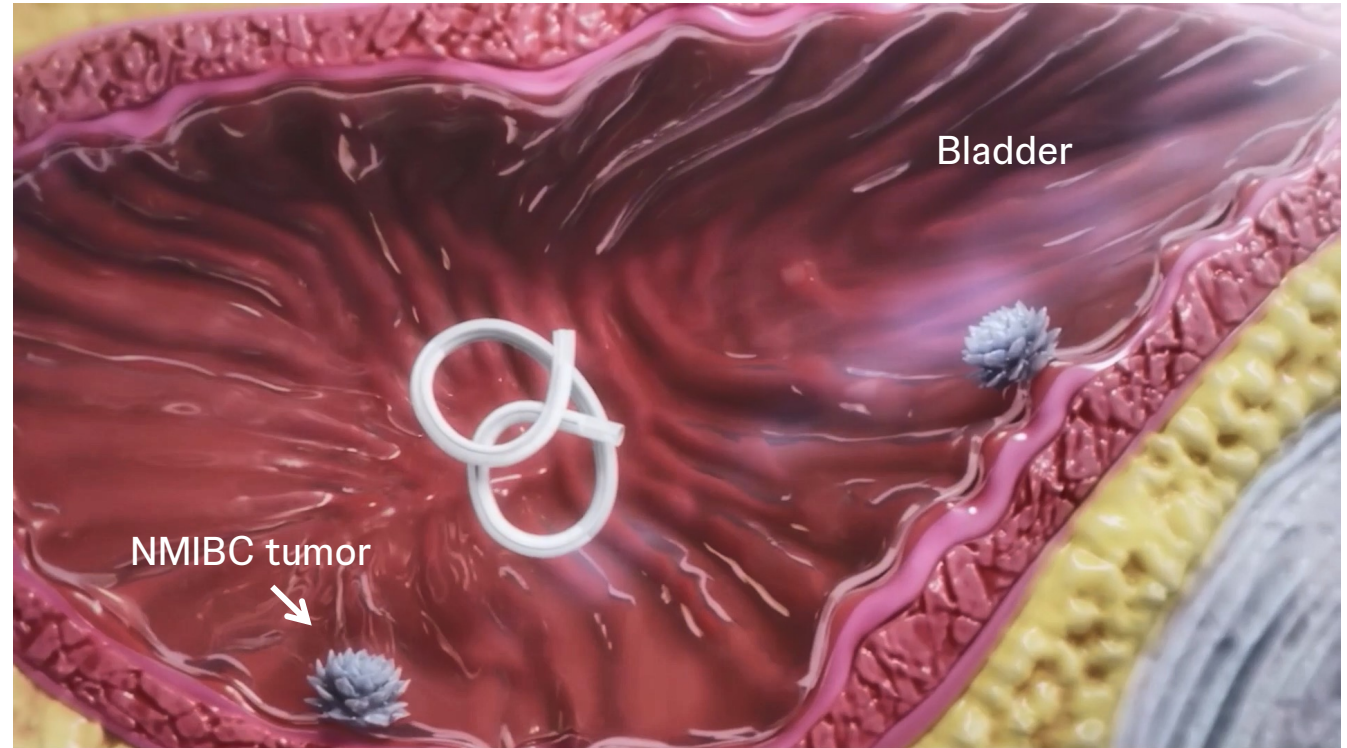
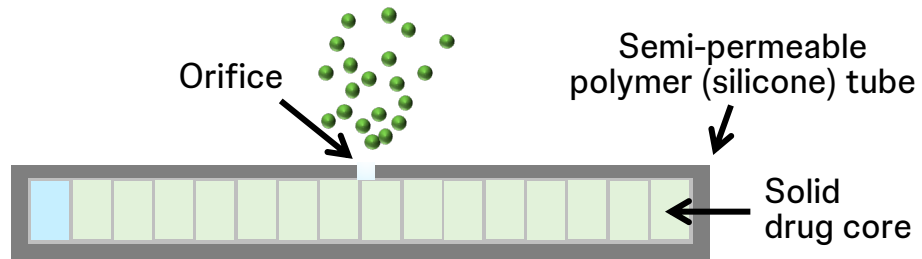


# TARIS is a novel targeted releasing system for sustained local release of payloads in the bladder<sup>1-3</sup>

## Conceptual design



## Targeted releasing system

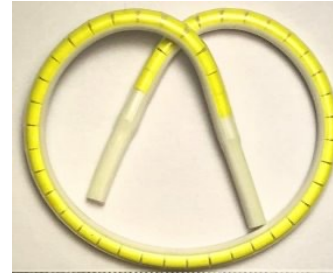


# Advancing toward first- and best-in-class therapeutics

## TAR-2001 and TAR-2102: compelling early efficacy in non-muscle-invasive bladder cancer



**TAR-200**  
gemcitabine targeted  
releasing system



**TAR-210**  
erdafitinib targeted  
releasing system

### BCG-UR HR NMIBC, CIS

- 30 evaluable patients
- **76.7% Overall CR Rate**
- Median follow-up in responders:
  - 48 weeks (range, 12-121)
- 21 of 23 responders remain in CR
  - 11/11 with CR  $\geq$  6 months
  - 6/6 with CR  $\geq$  12 months

### Ongoing/planned Ph 2 and Ph 3 studies

- SunRISe-1: BCG-UR HR NMIBC, CIS
- SunRISe-2: MIBC
- SunRISe-3: BCG-Naïve HR NMIBC
- SunRISe-5: BCG-Experienced/UR HR NMIBC, Papillary

### BCG-exposed/UR HR NMIBC, Papillary

- 11 evaluable patients
- **81.8% Relapse Free**

### Intermediate risk NMIBC

- 15 evaluable patients
- **86.7% CR Rate**
  - All 13 responders remain in CR
  - 9 patients have a CR  $\geq$  6 months

### Planned Ph 3 study

MoonRISe-1: IR NMIBC

# Redefining care

Revolutionize standard of care for ~390,000 patients with localized disease per year replacing BCG & CRT with TARIS Targeted Releasing System

## Non-muscle invasive

>250K patients<sup>1^</sup> addressed through trial program

- 
- SunRISe-1
  - SunRISe-3
  - SunRISe-5
  - TAR-210

## Muscle invasive

>140K patients<sup>1^</sup> addressed through trial program

- 
- SunRISe-2
  - SunRISe-4\*

## Our aspirations

\$5B+ TARIS Targeted Releasing System<sup>2</sup>

- 
- ✓ First targeted therapy **revolutionizing localized** treatment
  - ✓ Only company dedicated solely to **bladder-sparing treatments**
  - ✓ Dedicated to improving patient QoL with **BCG and CRT-free** treatment

# Delivering the future of Oncology science

# Delivering the future of Oncology science

Continuing a decade-long legacy of delivering new drugs, we are advancing an early pipeline\* with transformational potential

## Hematologic malignancies

Pre-Clinical

Phase 1

### Multi-specific Abs / T-cell redirect

JNJ-5322 (BCMA/GPRC5D/CD3)

JNJ-8543 (CD79b/CD20/CD3)

Plamotamab (CD20/CD3)

JNJ-1493 (CD20/CD28)

JNJ-9968 (CALRmut/CD3)

### CAR-T

JNJ-4496/JNJ-9530 (CD20-based CAR-Ts)

### Differentiation

JNJ-6617 (Menin-KMT2A inhibitor)

### Cancer Vaccines

VAC85135

## Solid tumors

Pre-Clinical

Phase 1

### ADC / Radio conjugate

JNJ-6420 ( $^{225}\text{Ac}$  KLK2)

### Multi-specific Abs / T-cell redirect

JNJ-8343 (KLK2/CD3)

JNJ-8114 (PSMA/CD3)

JNJ-9401 (PSMA/CD28)

JNJ-0387 (ENPP3/CD3)

JNJ-2421 (mrMSLN/CD3)

### Oncolytic Virus

JNJ-4916

# J&J in Oncology – leadership, innovation, growth

## Portfolio strength

Robust portfolio  
continues to expand

**14** new medicines  
approved since 2011

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Leading with first-in-class and potential best-in-class therapies, breakthrough science, strategic partnerships, global scale and commercial excellence

---

**9** achieved approvals and  
planned filings in 2023

## Pipeline innovation

Pipeline poised to  
deliver through 2030

**~2** novel therapies per  
year continuing the  
innovation trajectory

---

**35+** planned filings

---

Leveraging deep disease expertise to discover novel targets, develop new therapies and progress earlier lines of therapy, regimens and combinations

## Driving strategic growth

Striving toward the  
elimination of disease

**7** assets with  
\$5B+ potential<sup>1</sup>

---

**7** assets with  
\$1-\$5B potential<sup>1</sup>

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**#1** Oncology company  
within the decade

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Redefining treatment paradigms in multiple myeloma, B-cell malignancies, lung cancer, bladder cancer and prostate cancer



# Immunology



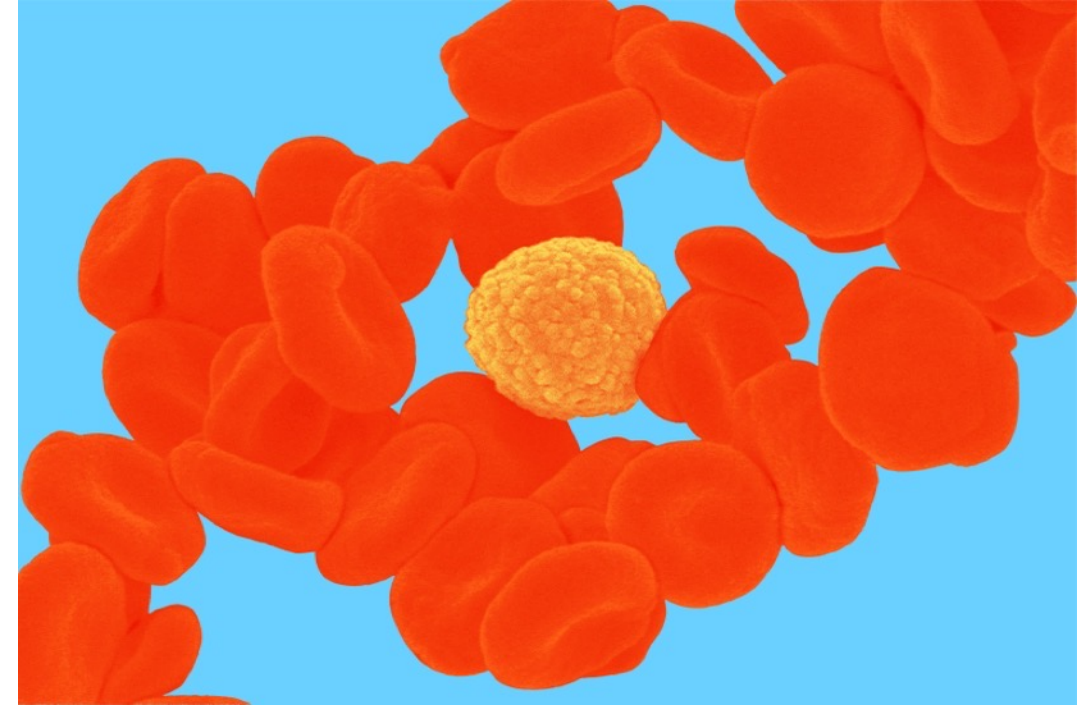
**Candice Long**  
Worldwide Vice President, Immunology



**David Lee, M.D., Ph.D.**  
Global Therapeutic Area Head, Immunology



At Johnson & Johnson, we are redefining the treatment of immune-mediated disease with transformational therapies



**Johnson & Johnson**  
Innovative Medicine

# Immunology: redefining treatment, redefining expectations


## Our vision


Restore health for all patients with immune diseases


## Our mission

Driven by a **relentless dissatisfaction with the status quo**, we will redefine treatments for immune diseases by delivering transformational and accessible therapies and regimens to patients with autoimmune disease

## Our leadership approach

 Translate immune insights to treatments


 Tirelessly focus on patient unmet needs

 Achieve remission

## From Someday...



Hijacked lives with chronic disease state treatments  
**only capable of improving symptoms**

  
We focus on patients at every phase of life

## To Everyday...



Reclaimed life enabled by revolutionary treatments  
**restoring health everyday**

# Charting the path to continued global leadership in Immunology

## Advancing our legacy of defining and redefining the standard of care<sup>1</sup>



**1<sup>st</sup>** IL-23i for PsO, PsA and 2 additional indications in Japan



**Alone-in-class** fully-human infused TNFαi for RA, PsA, AS, Ped PsA and pJIA



**Alone-in-class** IL-12/23i for PsO, PsA, UC and CD, Ped PsO, Ped PsA



**1<sup>st</sup>** SC biologic therapy to induce and maintain clinical response in UC

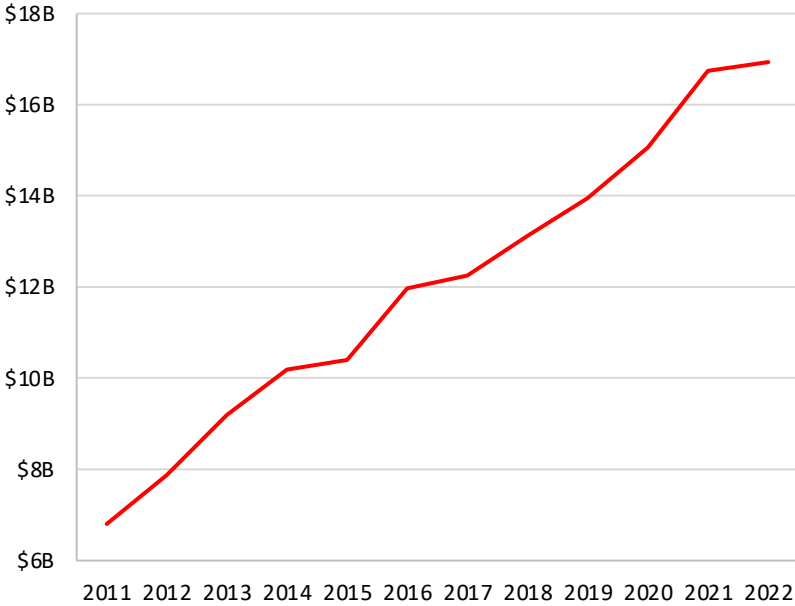


**1<sup>st</sup>** TNFαi for CD

Also approved for PsO, RA, PsA, AS, UC, Peds CD, Peds UC, and 3 additional indications in Japan

## Consistent strong revenue growth, with sales growing 2.5x since 2011

**IMM Sales<sup>2</sup> CAGR of 9% over past 11 Years**  
No. 2 in IMM globally



## Sourcing the best available innovation agnostic of origin



1. Please see the respective product prescribing information for approved indications in specific markets; 2. Operational sales

# Growth driven by addressing significant patient need in our focused disease areas

Only ~10%<sup>1</sup> of the 30+ million patients with immune-mediated diseases are in remission



## Gastrointestinal DAS

2M<sup>1</sup>

G8 prevalence

\$32B<sup>2</sup>

2030 market potential

Advancing our GI leadership with **exceptional therapies**

- **Outstanding assets** with proven track records in **safety** and **durability**
- **New mechanisms** that deliver more **options** for patients
- Novel **combination therapies** to address **refractory patients**



## Immunodermatology DAS

21M<sup>1</sup>

G8 prevalence

\$56B<sup>2</sup>

2030 market potential

Expanding our **reach and impact** in immunodermatology

- **Groundbreaking** assets with proven track records in **safety** and **durability**
- Investigational **Targeted Oral Therapies** with potential to provide greater **access** for patients



## Rheumatology DAS

10M<sup>1</sup>

G8 prevalence

\$39B<sup>2</sup>

2030 market potential

Raising the bar on remission in rheumatology

- Novel **combination** therapies
- **New mechanisms** that deliver more options for patients



## Autoantibody and Maternal Fetal DAS

~1M<sup>1</sup>

G8 prevalence

\$19B<sup>2</sup>

2030 market potential

Emerging as the **leader in auto- and alloantibody diseases** focused on:

- **Rare Autoantibody:** potential best-in-class anti-FcRn
- **Maternal Fetal:** sole maternal-fetal leadership as first and alone in class
- **Prevalent Rheumatology:** first and only-in-class in rheumatoid arthritis in ground-breaking combination approach

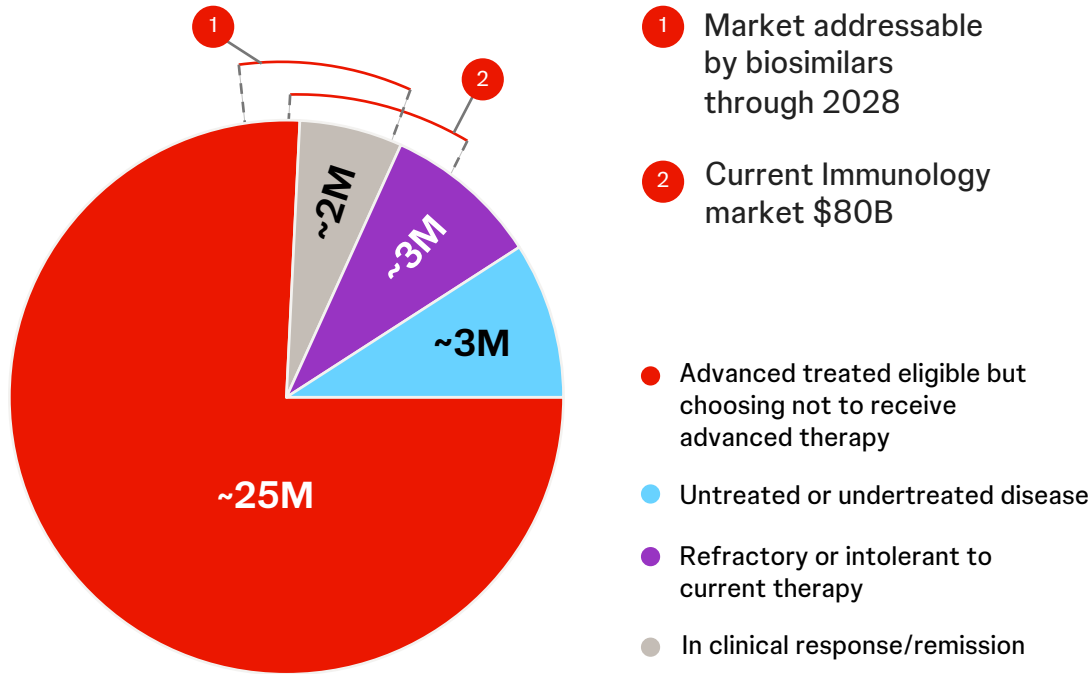
Innovator projected market growth of \$75B through 2030

# We target innovation for the >90% where need remains

## Vast unmet medical need

<10% of patients with moderate-severe disease are in remission

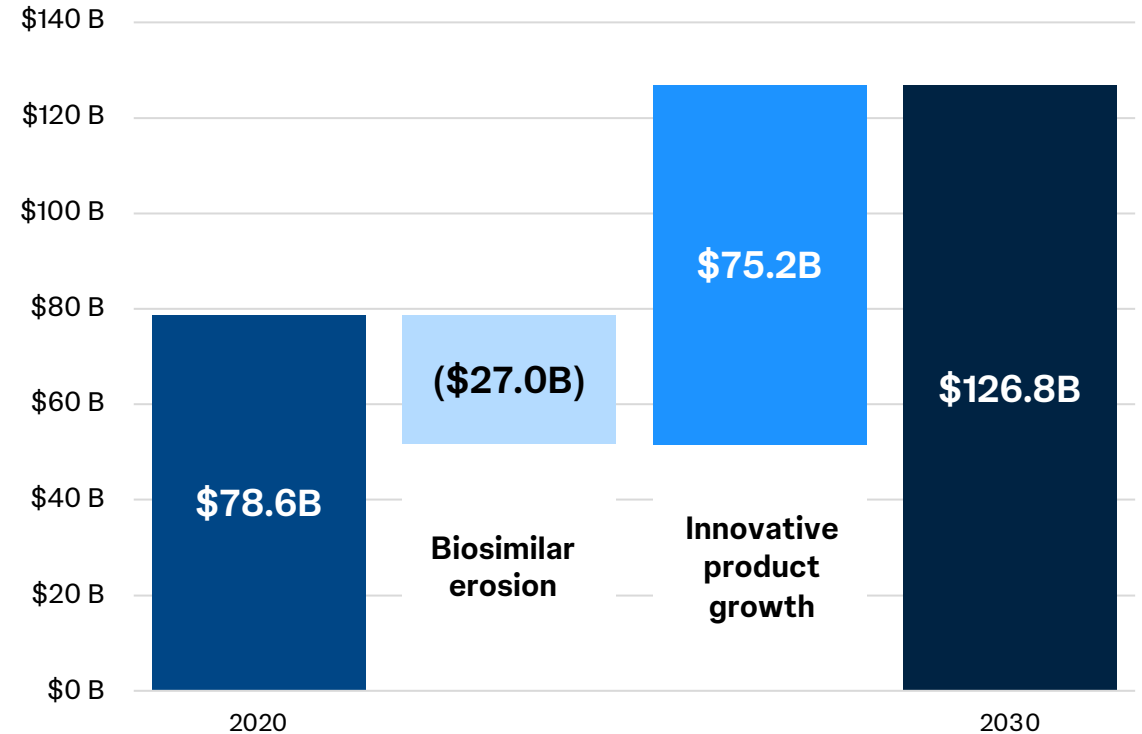
**33M<sup>1</sup>** diagnosed moderate-severe IMM<sup>2</sup> patients in US, EU5<sup>3</sup>, Canada, Japan



## Robust growth

Strong growth forecasts across specialties, especially in orals

**\$50B<sup>4</sup>** Immunology market value increases from 2020-2030





# Driving Immunology leadership

## Approved products



## Late-stage focus areas and pathways

### IL-23 and autoantibody pathway leadership

#### TREMFYA

- Crohn's disease (including subcutaneous induction)
- Ulcerative colitis (including subcutaneous induction)
- Psoriatic arthritis structural damage (U.S.)
- Pediatric psoriasis
- Juvenile psoriatic arthritis

#### JNJ-2113

- Psoriasis
- IBD

#### Nipocalimab

- Warm autoimmune hemolytic anemia
- Hemolytic disease of the fetus and newborn
- Idiopathic inflammatory myopathies

#### JNJ-4804 combination therapy

- Ulcerative colitis
- Crohn's disease
- Psoriatic arthritis

## Early-stage investigational focus areas and pathways

#### Nipocalimab

- Sjögren's syndrome
- Rheumatoid arthritis (combination therapy)
- Systemic lupus erythematosus
- Other autoantibody-driven diseases

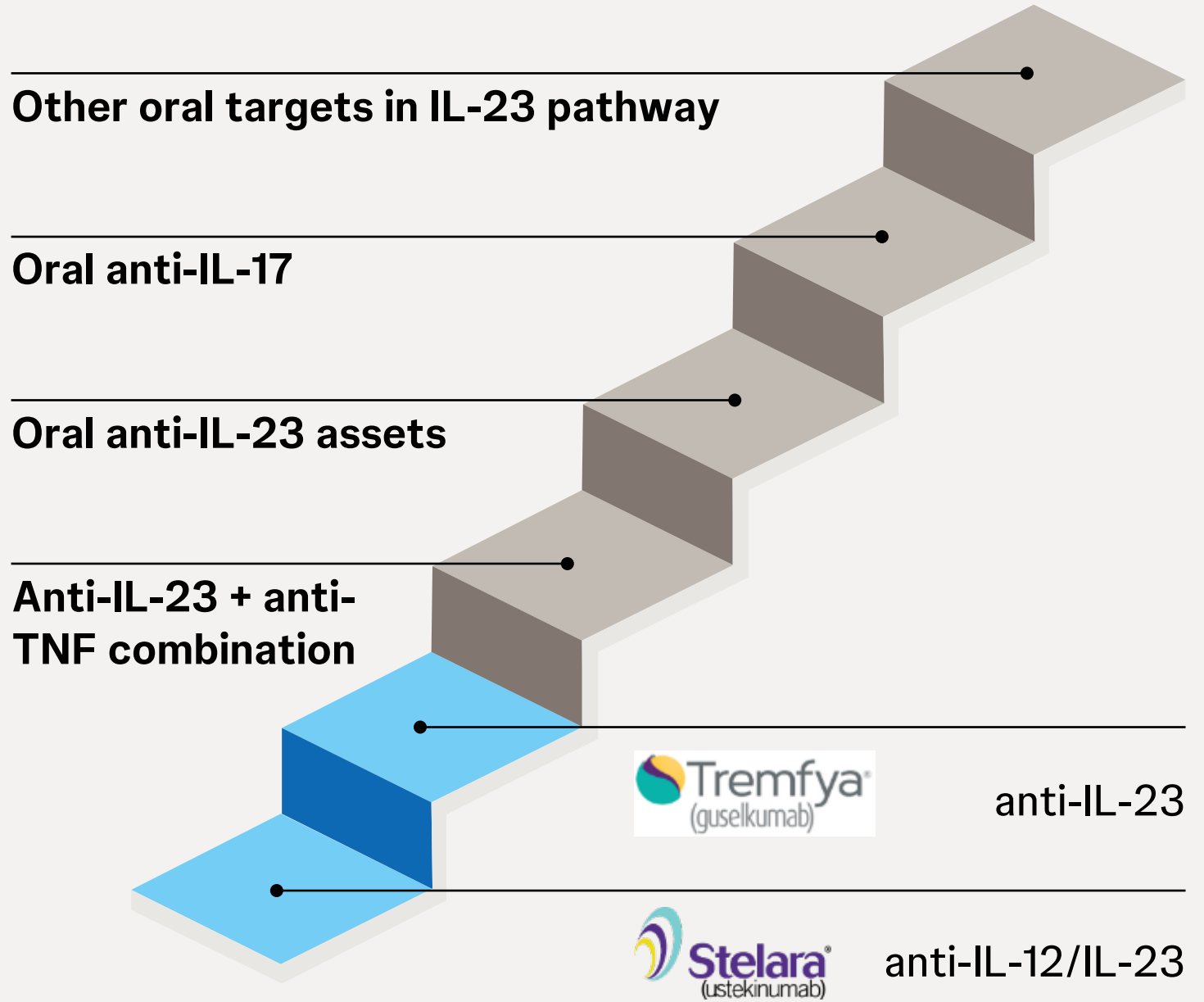
#### JNJ-1459 (oral IL-17i)

- Psoriatic disease and beyond

#### JNJ-4703 (PD-1 agonist)

- Various autoimmune diseases

# Building IL-23 insights to lead in new modalities



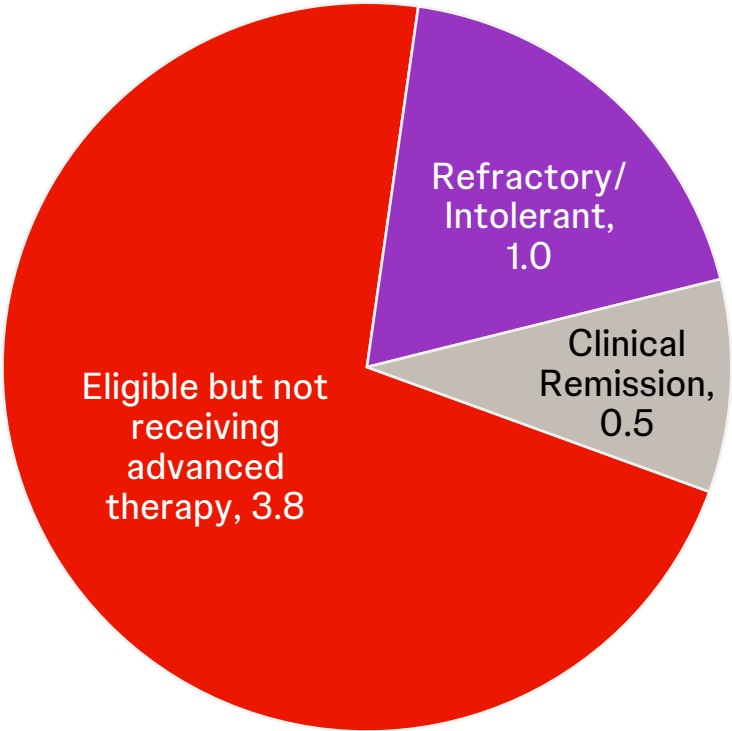


# TREMFYA is leading in psoriatic disease

**~4M moderate-to-severe patients eligible for but not receiving advanced therapy**

**TREMFYA & the IL-23 class is driving growth across psoriatic disease**

G8 2022 moderate-to-severe PsO & PsA patients (millions)<sup>1</sup>



**TREMFYA & the IL-23 class is driving growth across psoriatic disease**

**43%**

IL-23 is largest class in PsO at 43% WW and continuing to expand<sup>2</sup>

**+33%**

IL-23 is fastest growing class +33% YTD in PsA<sup>2</sup>

**300K+**

patients treated WW with TREMFYA<sup>3</sup>

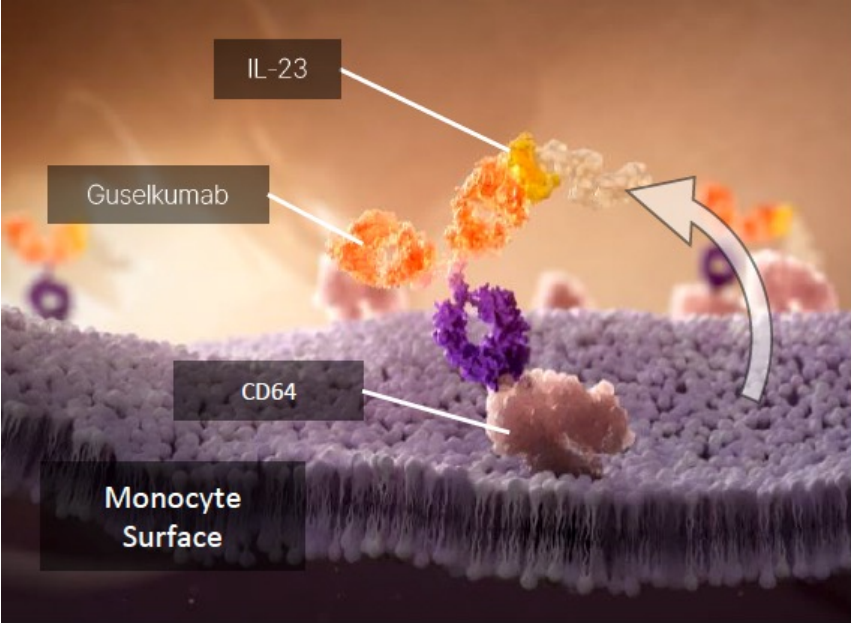
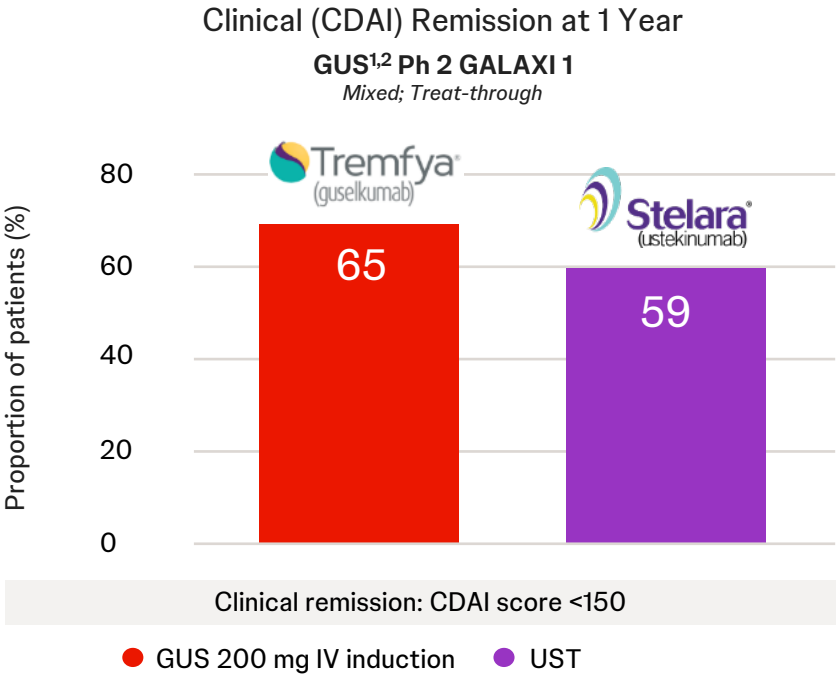
**7**

phase 2 or 3 studies underway to expand leadership across IL-23-driven disease

# TREMFYA: potential for Crohn's disease and ulcerative colitis

TREMFYA is the **ONLY** therapy to demonstrate **65% CLINICAL REMISSION** at 1 year in a Crohn's disease registrational program

TREMFYA has potential to be the only dual-acting IL-23i in IBD, able to potently neutralize inflammation at its source



TREMFYA is uniquely positioned to become the IL-23i of choice

Potential peak year sales<sup>3</sup> for  
**TREMFYA**  
across indications

**\$5B+**

# Significant growth in orals market

The intersection of patient unmet need and projected growth in the psoriatic & inflammatory bowel disease markets points to a substantial opportunity for targeted oral treatments

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Reasons eligible patients avoid using advanced treatments<sup>1</sup>

**30%** method of administration

**75%** overall risk/benefit profile

---

Market growth expected to be driven by orals<sup>3</sup>

**~5M** moderate-to-severe patients eligible for but not receiving advanced therapy

---

Patients on injectables who would switch to an oral with similar safety & efficacy<sup>2</sup>

**75%**

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WW Market CAGR from 2022 to 2030<sup>4</sup>

**+4-6%** PsO

**+4-6%** PsA

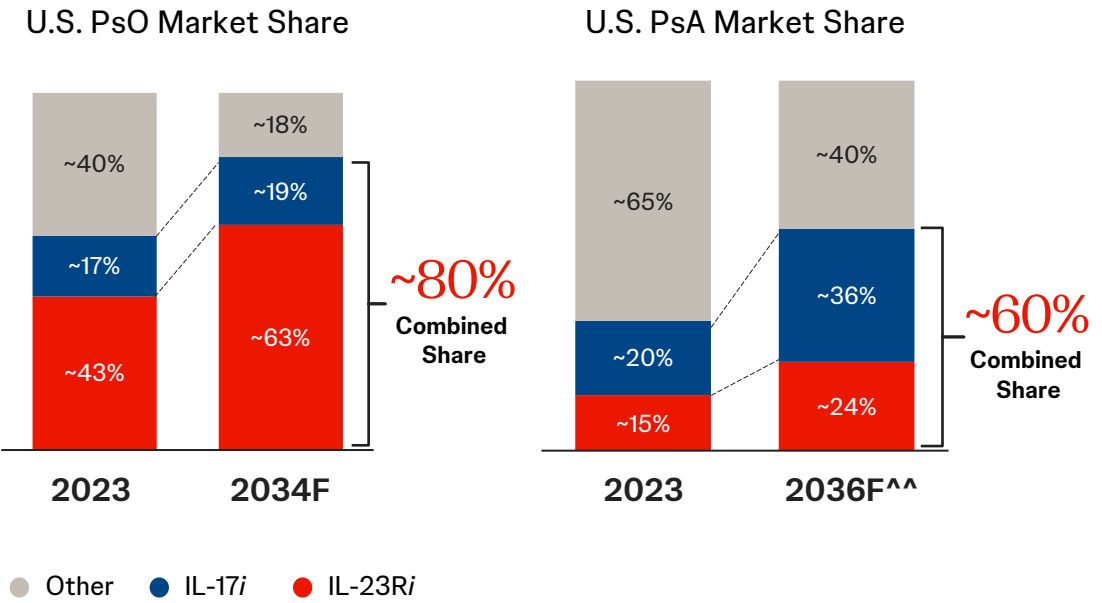
**+2-4%** CD

**+7-9%** UC

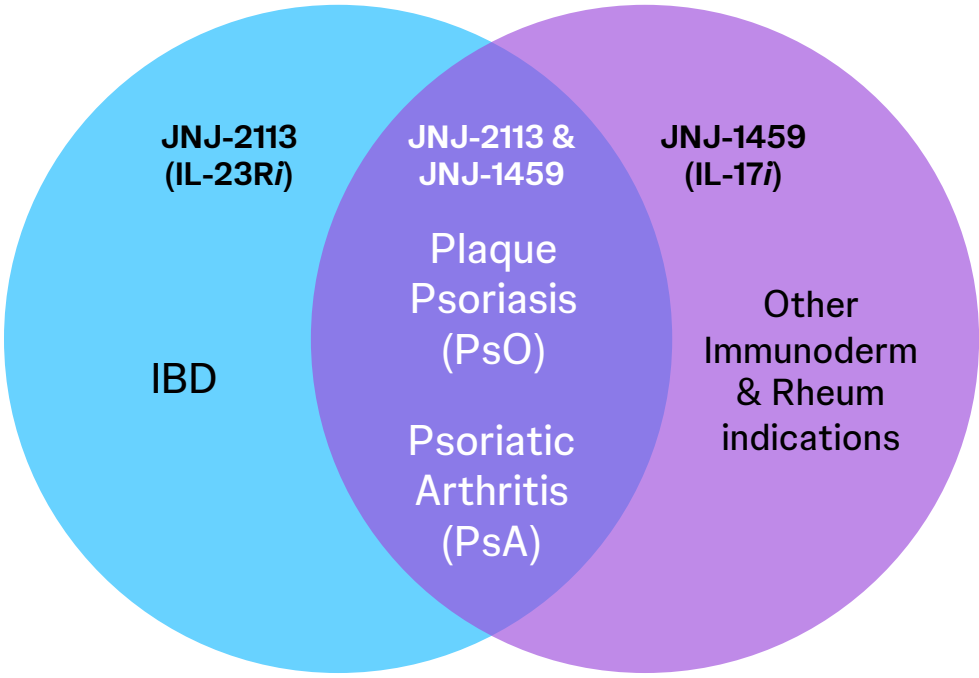
# Oral therapies market growth will be driven by our portfolio of investigational targeted oral treatments

JNJ-2113 first-in-class Targeted Oral Peptide (IL-23R*i*) designed to selectively block the IL-23 receptor & JNJ-1459 Oral Small Molecule IL-17 inhibitor (IL-17*i*)

**IL-23 and IL-17 inhibitor classes combined are expected to have ~80% PsO SOM & ~60% PsA SOM by ~2035<sup>1</sup>**



**Development opportunities for JNJ-2113 & JNJ-1459**



1. IQVIA Claims YTD Aug 2023 extrapolated for FY 2023 and projected to 2036; ABBREVIATIONS: PsA = psoriatic arthritis; PsO = psoriasis; SOM = Share of Market

# Unprecedented potential from our investigational targeted oral treatments – JNJ-2113 & JNJ-1459

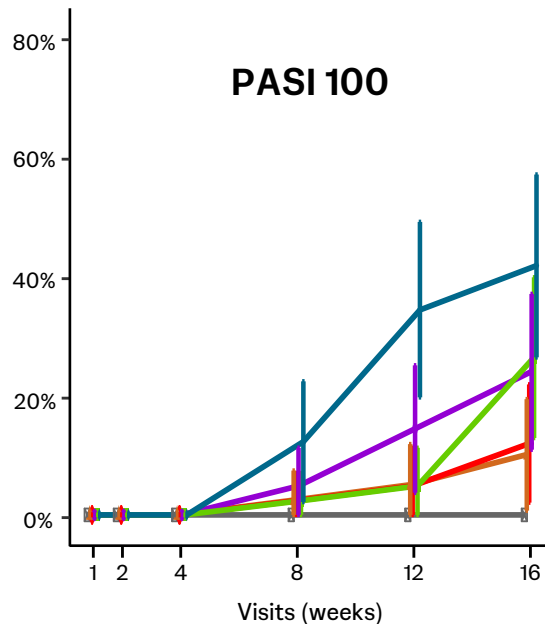
## JNJ-2113 Ph2b – Complete skin clearance results<sup>1</sup>

## JNJ-1459 Ph1<sup>2</sup> – PK/PD profile supports Ph2 advancement

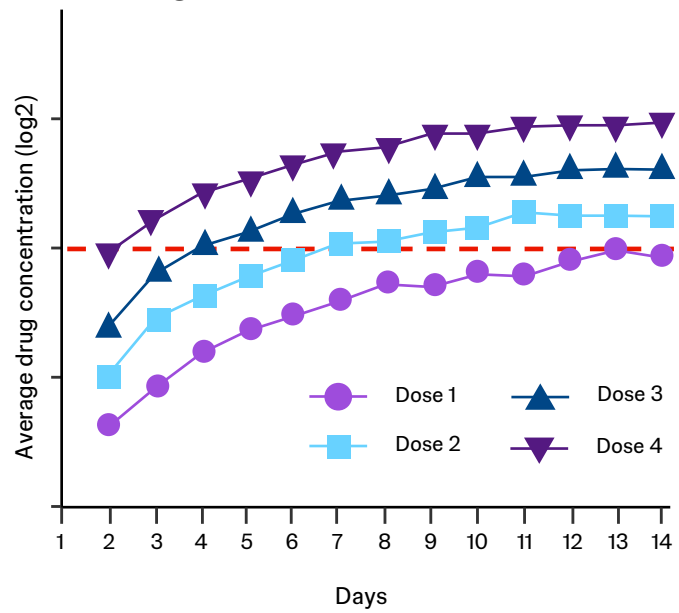
Promising efficacy

Encouraging safety

Convenience of a pill



Drug concentration over time



Potential peak year sales<sup>3</sup> for **JNJ-2113** across indications

**\$5B+**

1. Bissonnette, R. et al. World Congress of Dermatology Meeting, July 4, 2023, Singapore; 2. Ling I, et al. First-In-Human Results From a Phase 1 Single- And Multiple-Ascending Dose Study in Healthy Participants Assessing The Safety, Pharmacokinetics, And Pharmacodynamics Of The Interleukin-17A Inhibitor JNJ-81241459. Poster presented at: Inflammatory Skin Disease Summit; November 2023; Vienna, Austria; 3. Peak-year non-risk adjusted operational sales

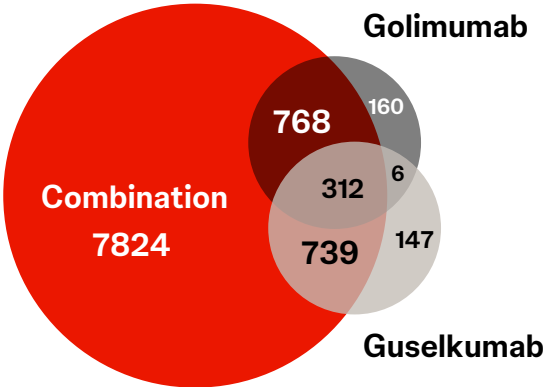


# Targeted combination therapies: unlocking refractory disease

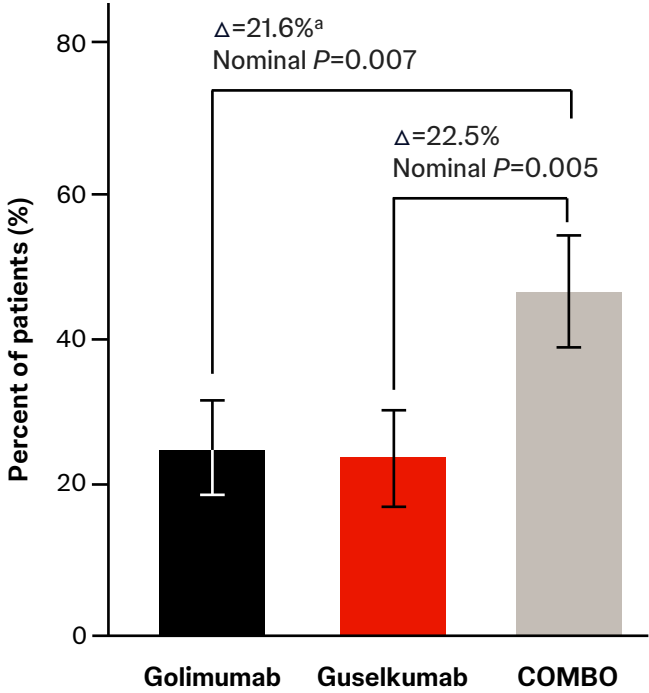
Ongoing Ph2 trials of combination targeting TNF and IL-23 in UC, CD, and PsA

## JNJ-4804 VEGA Ph2a Ulcerative Colitis – Treatment effects at Wk12

Tissue molecular data showed combination therapy changed more disease-related gene expression than monotherapies combined



Genes differentially expressed in colonic biopsies after 12wk with combination or monotherapy GOL or GUS in UC patients



Combination approach may be necessary to break through the monotherapy efficacy ceiling

Targeting two distinct immune pillars to achieve safe, complementary disease modulation

Industry first Proof-of-Concept demonstrating transformational efficacy

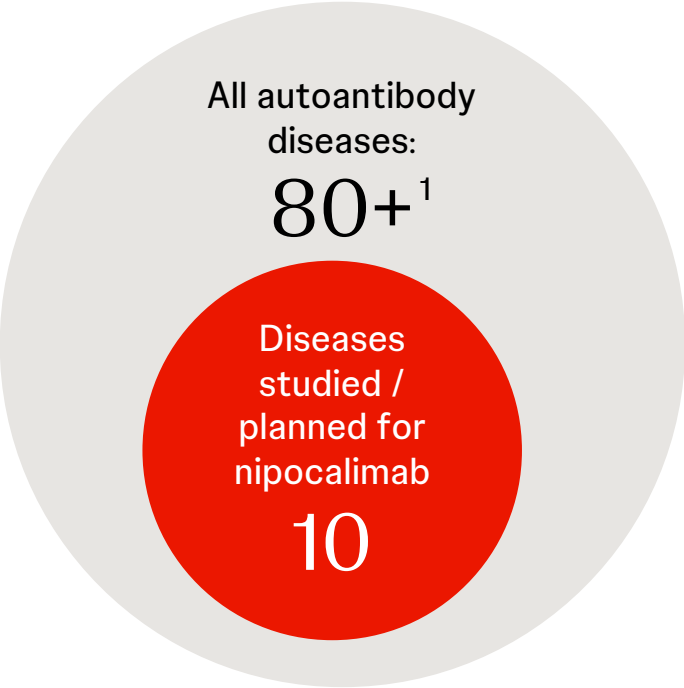
Peak year sales<sup>1</sup> for **JNJ-4804** across indications

**\$1-5B**

1. Peak-year non-risk adjusted operational sales; ABBREVIATIONS: CD: Crohn's disease; PsA: psoriatic arthritis; UC: ulcerative colitis

# Nipocalimab: potential to define the standard of care across autoantibody-driven diseases

## Broad unmet need in autoantibody diseases



**Opportunity: the only anti-FcRn<sup>2</sup> being developed across three segments of autoantibody diseases**

### Rare Autoantibody

Diseases directly mediated by autoantibodies

### Maternal Fetal

Alloantibody diseases of pregnancy

### Prevalent Rheumatology

Complex autoantibody-mediated rheumatic diseases

**Current focus for nipocalimab**

**2.1M<sup>3</sup>**

patients addressable by nipocalimab in the G8

Peak year sales<sup>4</sup> for **nipocalimab** across indications

**\$5B+**

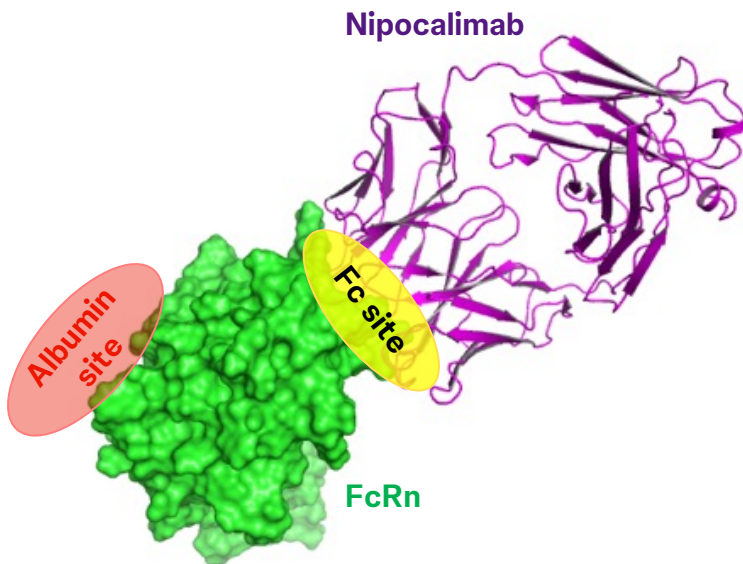
1. Ludwig RJ, Vanhoorelbeke K, Leyoldt F, et al. Mechanisms of Autoantibody-Induced Pathology. Front Immunol. 2017;8:603. doi:10.3389/fimmu.2017.00603; 2. FcRn: Neonatal Fc Receptor; 3. Janssen data on file; 4. Peak-year non-risk adjusted operational sales



# Best-in-class potential

Unique molecular structure driving differentiation along multiple dimensions

Nipocalimab is a fully human, aglycosylated, effectorless IgG1 monoclonal antibody



Unique attributes driving efficacy, safety, posology, and device differentiation

## High binding affinity:

Binding interface drives tight binding affinity for the FcRn receptor at both endosomal (acidic;  $K_D$  32 pM) and surface (neutral;  $K_D$  58 pM) pH

## High specificity:

Binding centers on IgG Fc interface with no impact on albumin binding site

## Effectorless:

Aglycosylated fully human IgG1 monoclonal antibody with no effector function

## Best-in-class features



### Potential for best-in-class efficacy:

Rapid, deep, sustained IgG lowering, over 80% at highest doses studied



### Optimized safety and tolerability profile:

No clinically meaningful impact on albumin or lipids, no tolerability concerns



### Convenient dosing and device paradigm:

Regular, stable dosing in chronic Rare Autoantibody and Prevalent Rheumatic diseases, twice monthly in Rare, with best-in-class devices

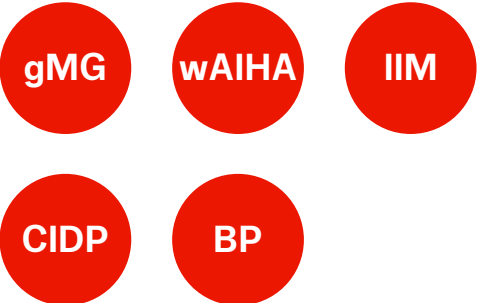


### Unparalleled positioning in Maternal Fetal:

Data in pregnancy to support a unique safety profile

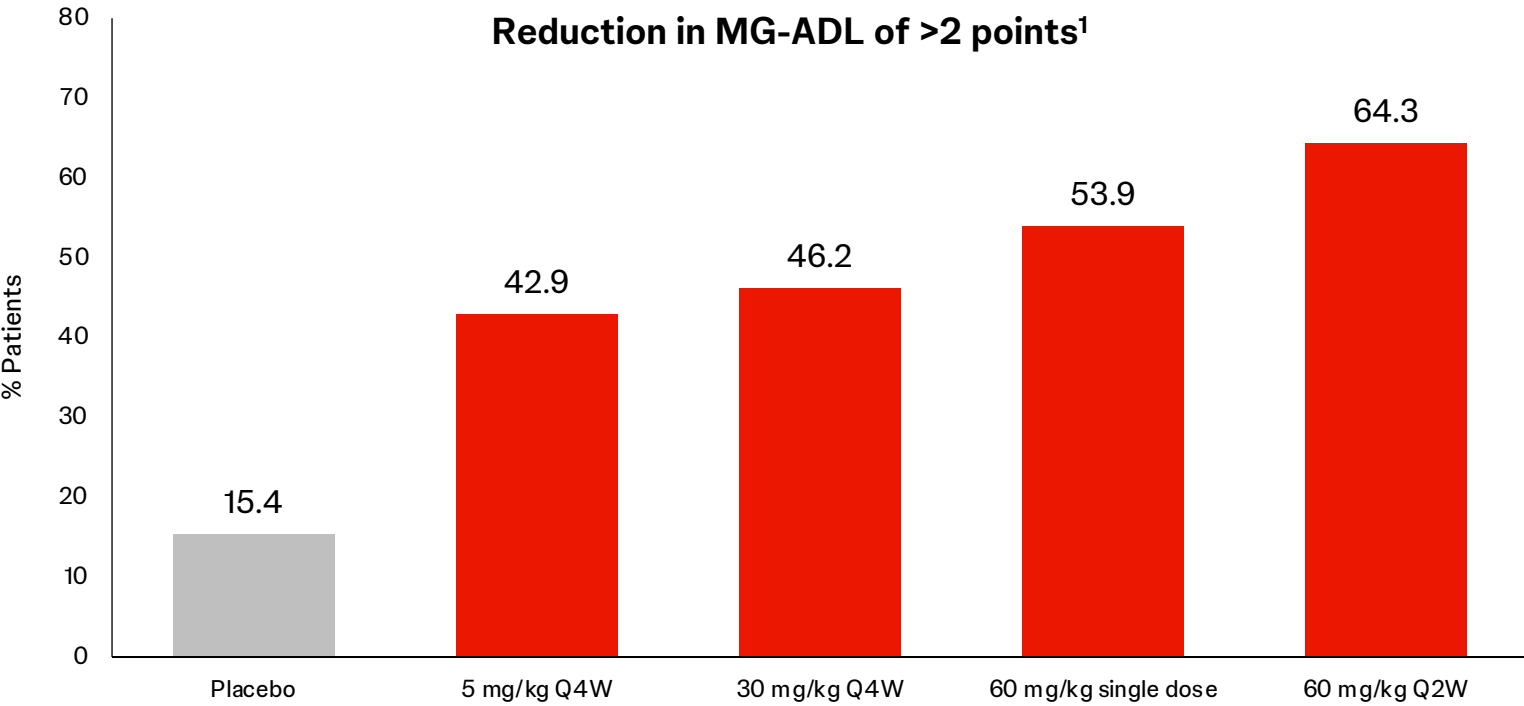
# Proof of Concept delivered in the Rare Autoantibody segment with Phase 2 results in gMG

**Rare Autoantibody:**  
Diseases directly mediated by autoantibodies



**77%** maximum IgG reduction<sup>2</sup> at dose selected for gMG Phase 3 study (predicted minimum of 64%)

## Generalized Myasthenia Gravis (gMG) Phase 2



1. Y-axis defines response as reduction in MG-ADL of >2 points for at least 4 consecutive weeks during first 8 weeks of dosing with nipocalimab; 2. Peak IgG reduction is a predicted value based on observed data; ABBREVIATIONS: gMG = generalized myasthenia gravis; wAIHA = warm autoimmune hemolytic anemia; IIM = idiopathic inflammatory myopathies; CIDP = chronic inflammatory demyelinating polyneuropathy; BP = bullous pemphigoid

# Proof of Concept delivered in Maternal Fetal segment with Phase 2 results in HDFN

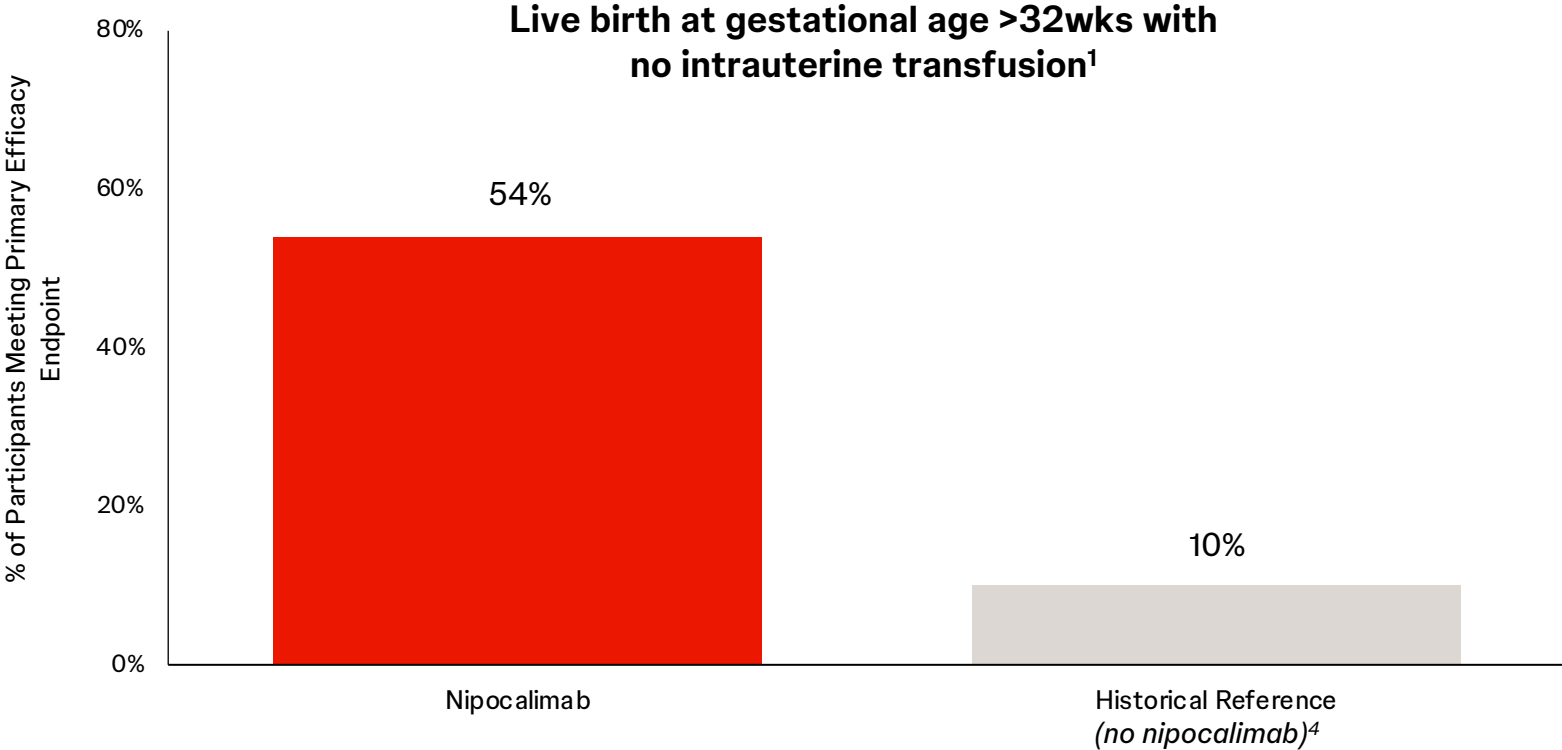
**Maternal-Fetal:**  
Alloantibody diseases of pregnancy



**82%** maximum IgG reduction<sup>1</sup>  
in HDFN Phase 2 study  
(observed minimum of >80%)

**~80%** of patients diagnosed with  
an autoantibody disease are  
female<sup>2</sup> and up to half are of  
childbearing potential<sup>3</sup>

## Hemolytic Disease of the Fetus and Newborn (HDFN) Phase 2 open label



1. Moise, K, et al. Safety and Efficacy of Nipocalimab in Pregnant Individuals at High Risk for Early-Onset Severe Hemolytic Disease of the Fetus and Newborn: Results from the Phase 2 UNITY Study. Oral Presentation at The Fetal Medicine Foundation World Congress, June 25-29; 2. Angum, Fariha et al. Cureus vol. 12,5 e8094. 13 May, 2020, doi:10.7759/cureus.809; 3. Janssen data on file; 4. Janssen data on file; probability of delivering a live baby at or after GA week 32, without an IUT for foetal anaemia. RF-271367. Prepared June 2023; ABBREVIATIONS: HDFN = hemolytic disease of fetus and newborn; FNAIT = Fetal and neonatal alloimmune thrombocytopenia

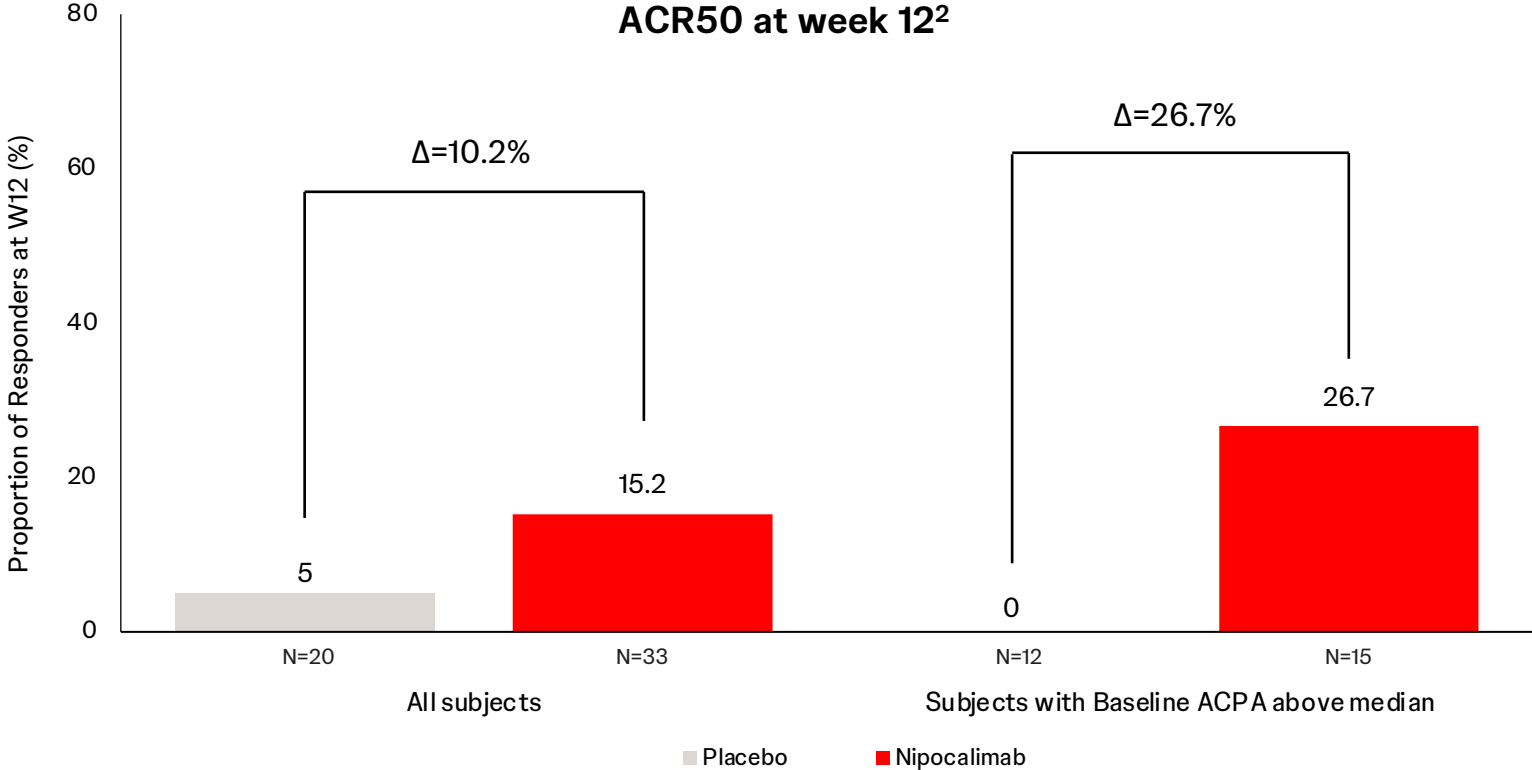
# Proof of Mechanism delivered in Prevalent Rheumatology segment with Phase 2 data in RA

**Prevalent Rheumatology:**  
Complex autoantibody-mediated  
Rheumatic diseases



**76%** maximum IgG reduction<sup>1</sup>  
in RA Phase 2 study  
(observed minimum of 62%)

## Rheumatoid Arthritis (RA) Phase 2



1. Peak IgG reduction is a predicted value based on observed data; 2. Taylor PC, Schett G, Fowzia I, et al. Efficacy and Safety of Nipocalimab in Patients with Moderate to Severe Active Rheumatoid Arthritis (RA): the Multicenter, Randomized, Double-blinded, Placebo-controlled Phase 2a IRIS-RA Study. Data presentation at American College of Rheumatology Convergence 2023, November 10-15; ABBREVIATIONS: ACPA = anti-citrullinated protein antibodies; RA = rheumatoid arthritis; SjD = Sjogren's Disease; SLE = systemic lupus erythematosus

# Key takeaways: Immunology

Redefining treatment, pioneering pathway science; poised for continued innovation and growth leadership

## Unmatched track record of translating science to impact

5 internally developed marketed assets

32 approved indications

\$16.9B 2022 sales<sup>1</sup>

4.8% 2022 overall operational sales growth<sup>2</sup>

7.7% 2022 on-patent portfolio operational growth<sup>2,3</sup>

## Current portfolio and pipeline of “firsts” drives continued momentum

 **Poised to lead the anti-IL-23 space near- and long-term**

- Demonstrated skin clearance with 6-year data in moderate-to-severe PsO
- Only IL-23i to slow joint damage in PsA
- 30.1% annual operational growth, FY 2022<sup>2</sup>

 **First-and-only anti-IL-12/IL-23 therapy**

- #1 fastest-growing branded product in UC and CD
- 10.4% annual operational growth, FY 2022<sup>2</sup>

7 filings planned through 2025, including 5 first-in-class indications

## Clinical-stage pipeline drives future growth

14 first-in-class Phase 2 and Phase 3 programs, including 3 TREMFYA indications

5 novel MOAs in development

3 novel orals in clinical development

1st IBD and PsA biologic combination in Phase 2; novel MOA combinations in planning

10 indications planned for nipocalimab, our entry into autoantibody-driven disease

# Neuroscience



**Peter Fang**  
Worldwide Vice President, Neuroscience



**Bill Martin, Ph.D.**  
Global Therapeutic Area Head, Neuroscience



# Johnson & Johnson: leading the precision neuroscience revolution



## Our vision

Lead the **precision neuroscience** revolution to reduce the burden and disability caused by serious nervous system disorders

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## Areas of focus

Neuropsychiatric, neurodegenerative, neurological-autoantibody

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## Harnessing scientific advances

Human genetics, data science, biomarkers, digital health

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## Using precision approaches

Target identification, patient identification, target modulation, therapeutic focus



# Defining and refining care for nearly seven decades

65-year

legacy

20+

industry-leading  
innovations

4

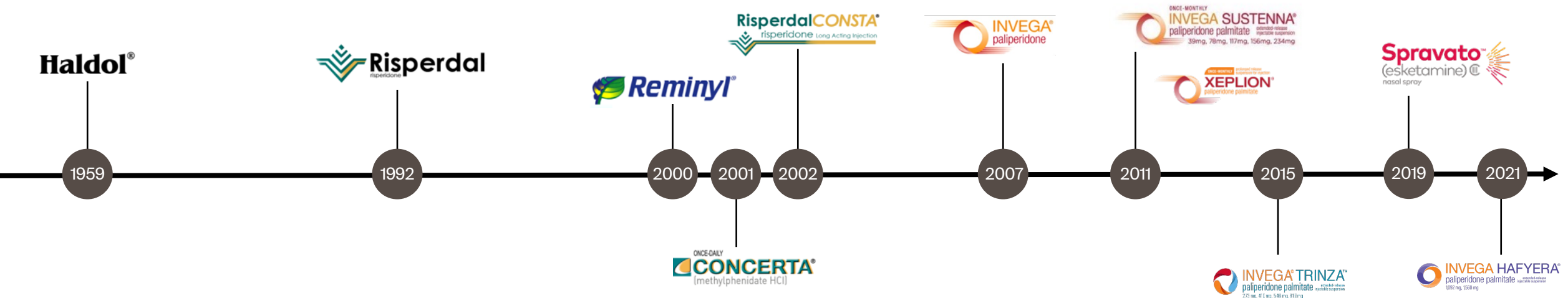
medications on  
WHO Essential  
Medicines List

\$6.8B+

sales in 2022<sup>1</sup>

#1

psychiatry company<sup>2</sup>



# Despite innovation, there are growing and significant needs in treating diseases affecting the brain

Over 1 billion people worldwide suffer from central nervous system diseases<sup>1</sup>

## Schizophrenia

>24M

people worldwide are living with schizophrenia<sup>2</sup>

50%

of patients experience partial improvement or unacceptable side effects<sup>3</sup>

\$343B

estimated economic burden in the U.S. alone<sup>4</sup>

## Depression

>280M

of adults globally are estimated to suffer from depression (5% of adults globally)<sup>5</sup>

70%

of patients with major depressive disorder experience residual symptoms with first-line standard-of-care<sup>6</sup>

\$6T

estimated cost of poor mental health to the global economy by 2030<sup>7</sup>

## Alzheimer's Disease

>55M

people have dementia worldwide, with Alzheimer's disease contributing up to 70% of cases<sup>8</sup>

50%

of patients are at "moderate" stage by diagnosis; too late for disease-modifying treatments<sup>9</sup>

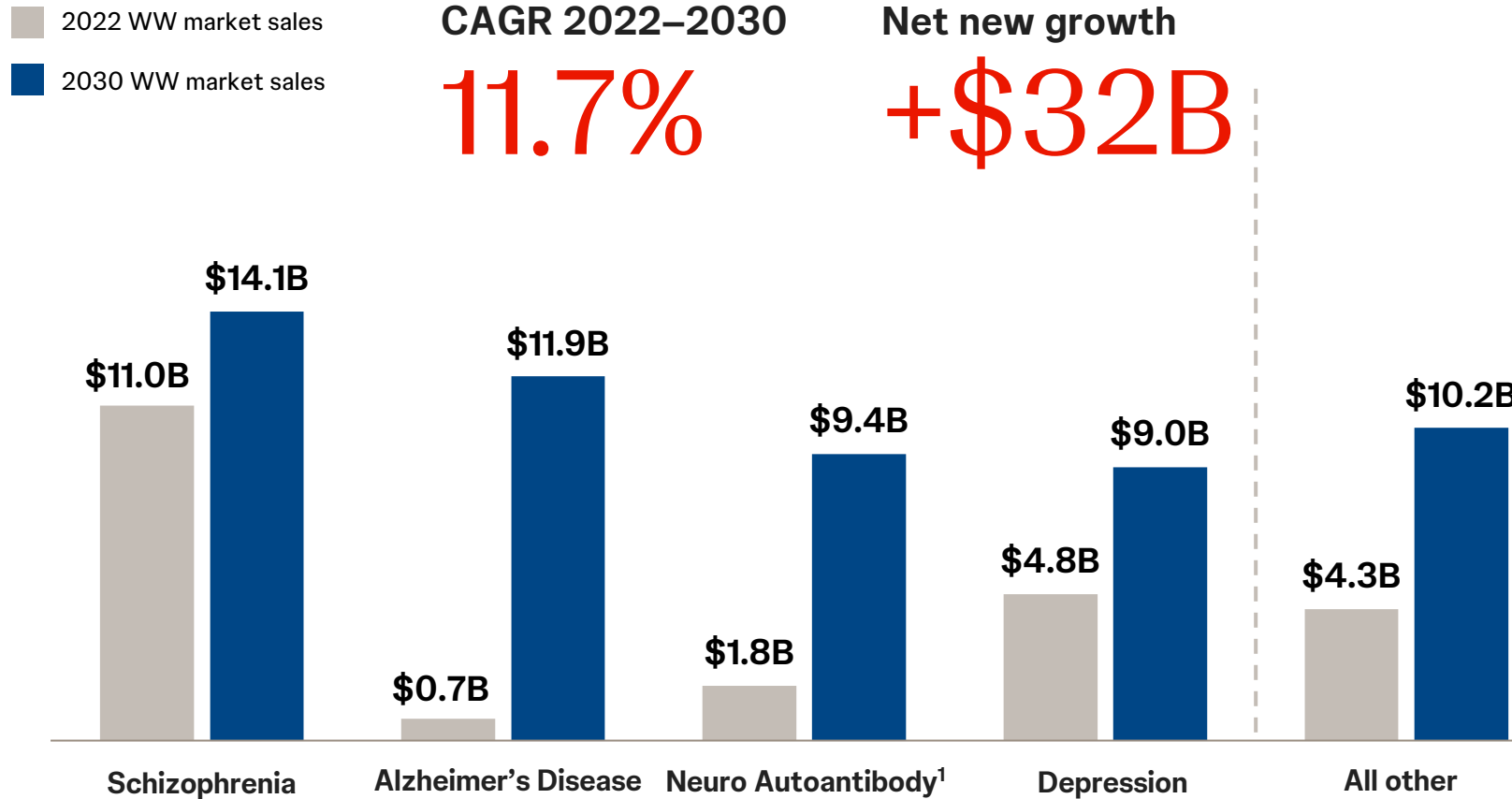
12x

the economic burden of cancer in the U.S. alone<sup>10</sup>

1. World Health Organization. (2007, February 27). Neurological disorders affect millions globally: Who report. World Health Organization. <https://www.who.int/news/item/27-02-2007-neurological-disorders-affect-millions-globally-who-report>; 2. World Health Organization. (2022, January 10). Schizophrenia. World Health Organization. <https://www.who.int/news-room/fact-sheets/detail/schizophrenia>; 3. IQVIA Factored Rx Data, 2022, Kane et al. 2019, Patel et al. 2014, Lieberman et al. 2005; 4. Kadakia, A. et al. (2022, December 19). The economic burden of schizophrenia in the United States. Psychiatrist.com. <https://www.psychiatrist.com/jcp/economic-burden-schizophrenia-united-states/>; 5. World Health Organization. (2023, March 31). Depressive disorder (depression). World Health Organization. <https://www.who.int/news-room/fact-sheets/detail/depression>; 6. Israel, J. A. (2010, August 3). The impact of residual symptoms in major depression. Pharmaceuticals (Basel, Switzerland). <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4033933/>; 7. The Lancet Global Health. (2020, November). Mental health matters - the lancet global health. Mental health matters. [https://www.thelancet.com/journals/langlo/article/PIIS2214-109X\(20\)30432-0/fulltext](https://www.thelancet.com/journals/langlo/article/PIIS2214-109X(20)30432-0/fulltext); 8. World Health Organization. (2023, March 15). Dementia. World Health Organization. <https://www.who.int/news-room/fact-sheets/detail/dementia>; 9. Bradford A, Kunik ME, Schulz P, Williams SP, Singh H. Missed and delayed diagnosis of dementia in primary care: prevalence and contributing factors. Alzheimer Dis Assoc Disord. 2009. Dec;23(4):306-14.; 10. Abbott, A. (2011, July 13). Dementia: A problem for our age. Nature News. <https://www.nature.com/articles/475S2a>

# Neuroscience market anticipated to double by 2030

Market size/growth time period 2022–2030:



# #1

J&J aims to be the #1 neuroscience company by 2030

# Precision Neuroscience: a revolutionary approach

## Conventional approach

Some patients benefit, some see no benefit and others experience adverse effects with current treatment options

Patients



Therapy



## Precision approach

Treatment is individualized to take account of the features of the patient and their disease

Patients



Biomarker discovery + Data science + Clinical trial innovation



Therapy



# Advancing a precision Neuroscience pipeline

6 planned approvals/filings through 2030

## Approved products



## Potential planned filings through 2030

### Nipocalimab (anti-FcRn)

- Generalized myasthenia gravis
- Chronic inflammatory demyelinating polyneuropathy

### Aticaprant (selective kappa receptor antagonist)

- Adjunctive treatment for major depressive disorder in patients with anhedonia

### Seltorexant (selective orexin-2 antagonist)

- Adjunctive treatment for major depressive disorder in patients with insomnia

### Posdinemab (anti-phospho-tau mAb)

- Early Alzheimer's disease

### JNJ-8942 (P2X7 antagonist)

- Bipolar depression

### Muscarinic M1 receptor antagonist

- Depression

## Early-stage focus areas and platforms

**Targeted therapies for neuropsychiatric subpopulations with residual symptoms and/or significant unmet needs**

**Novel mechanisms to modify, treat and/or prevent neurodegenerative disorders, including:**

- JNJ-64042056 (anti-phospho-tau active immunotherapy), preclinical Alzheimer's disease
- JNJ-0376, Parkinson disease

# Schizophrenia: continuing our legacy

# Leading

long-acting injectables  
portfolio for schizophrenia

 **INVEGA HAFYERA**<sup>®</sup>  
paliperidone palmitate extended-release  
injectable suspension  
1,092 mg, 1,560 mg

 **INVEGA TRINZA**<sup>®</sup>  
paliperidone palmitate extended-release  
injectable suspension  
273 mg, 410 mg, 546 mg, 819 mg

 **INVEGA SUSTENNA**<sup>®</sup>  
paliperidone palmitate extended-release  
injectable suspension  
39mg, 78mg, 117mg, 156mg, 234 mg

~6M life years  
treated WW<sup>1</sup>

~\$4.1B sales WW<sup>2</sup>

2-year

Real-world, open-label extension safety and tolerability study<sup>3†</sup>

# 96.1%

of patients who entered the study were  
**relapse-free** on INVEGA HAFYERA<sup>®3</sup>

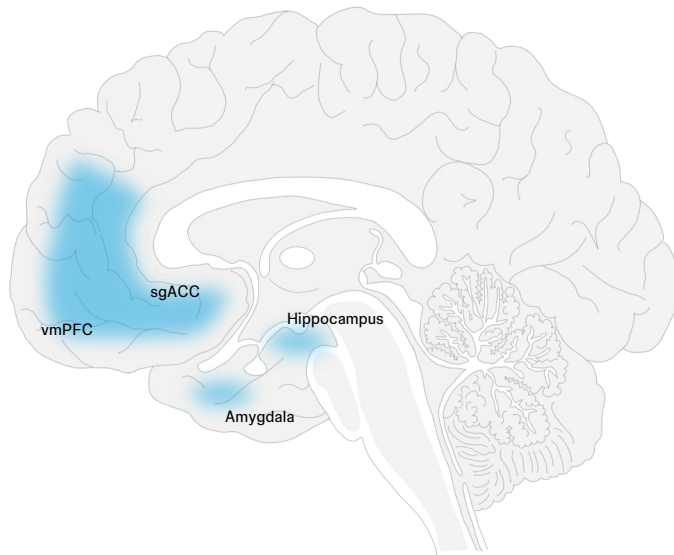
- 7 out of 178 patients who entered the open-label phase relapsed<sup>†</sup>
- 154 patients (87%) completed the 2-year, open-label study<sup>‡</sup>



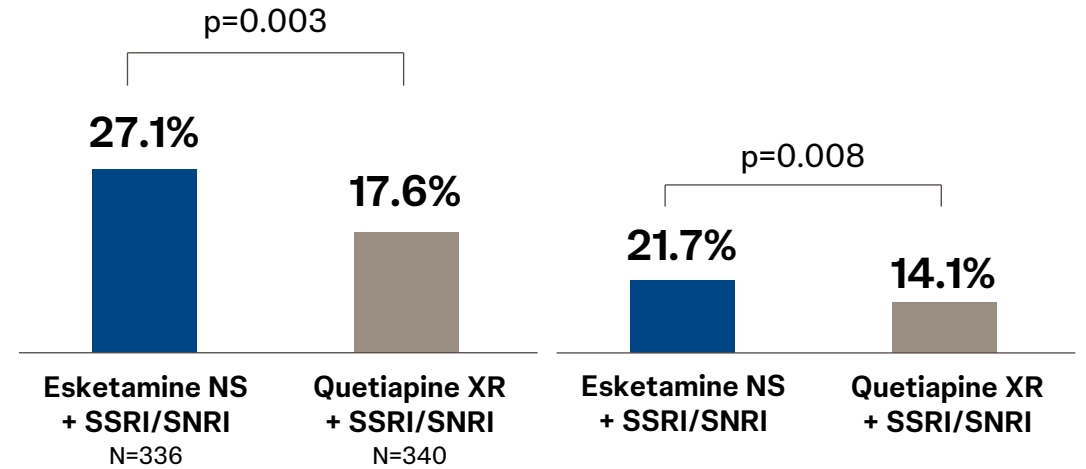
# SPRAVATO: transformational innovation for patients living with challenging-to-treat depression



**First mechanism-of-action in decades for treatment resistant depression and depressive symptoms in major depression with suicidal thoughts or actions**



## ESCAPE-TRD data supports access and differentiation in key markets



**Countries approved**  
75 TRD 72 MDSI

**Patients treated<sup>1</sup>**  
70K+ WW

**Peak sales<sup>2</sup>**  
\$1-5B

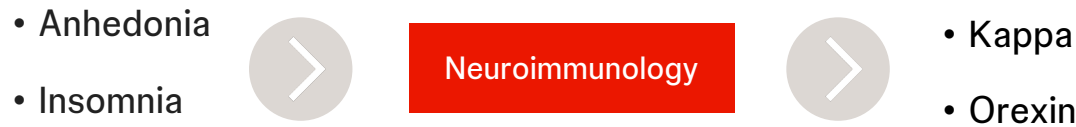
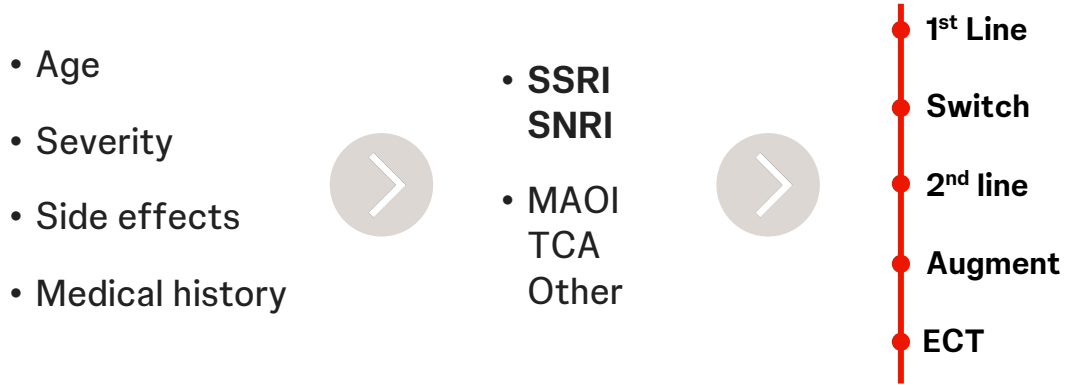
**74%** higher chance of remission at week 8

**72%** higher chance for no relapse through week 32

# Depression: J&J is pursuing the causes of depression targeting the underlying biology of the disease

## Current Drug choice based on clinical presentation-experience

## Future Drug choice based on brain circuitry & biology



70% of patients with major depressive disorder experience residual symptoms with first line standard-of-care<sup>1</sup>

### First-in-class antidepressant medications: major categories



ECT = electroconvulsive therapy; MAOI = monoamine oxidase inhibitor; MDD = major depressive disorder; NMDA = N-methyl-D-Aspartate receptor; SNRI = serotonin norepinephrine reuptake inhibitor; SSRI = selective serotonin reuptake inhibitor; TCA = tricyclic antidepressant; TRD = treatment-resistant depression. American Psychological Association. APA clinical guideline practice for the treatment of patients with major depressive disorder. [chrome-extension://efaidnbmnnnibpcajpcglclefindmkaj/viewer.html?pdfurl=https%3A%2F%2Fpsychiatryonline.org%2Fpub%2Fassets%2Fraw%2Fsite-wide%2Fpractice\\_guidelines%2Fguidelines%2Fmdd.pdf&clen=1728699&chunk=true](https://www.apa.org/practice-guidelines/mdd). Accessed November 12, 2021. 1. Israel, J. A. (2010, August 3). The impact of residual symptoms in major depression. Pharmaceuticals (Basel, Switzerland). <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4033933/>

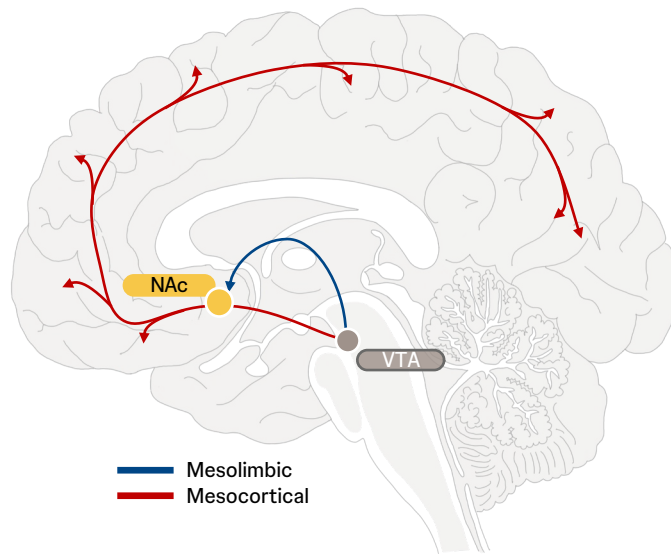


# Aticaprant (selective kappa receptor antagonist): targeting major depressive disorder in patients with anhedonia

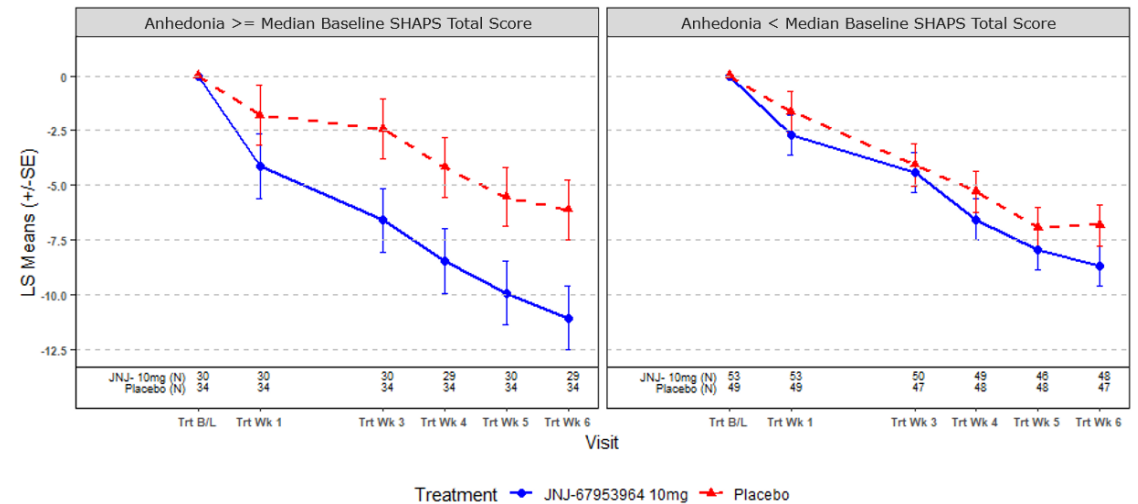
~60%

of depressed patients suffer from anhedonia, which is the third most common residual symptom after first-line treatment<sup>1</sup>

Promotes normative dopamine homeostasis and serotonin signaling



## Aticaprant had a greater treatment effect in participants with higher baseline anhedonia levels<sup>2</sup>



Phase 3 studies ongoing to assess aticaprant used adjunctively in MDD patients with anhedonia

Peak sales<sup>3</sup>  
\$1-5B

### MADRS total score:

LS Mean Change Over Time by Baseline – Analysis of Each ANH Subset – Subjects with Baseline MADRS >=25 (Study 67953964MDD2001 – fITT Analysis Set)

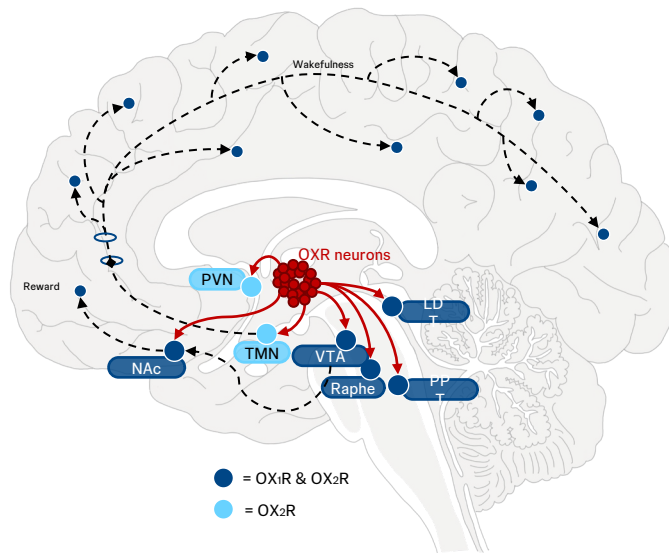
# Seltorexant (selective orexin-2 antagonist): targeting major depressive disorder in patients with insomnia

**~60%**

**of depressed patients suffer from symptoms of insomnia<sup>1</sup>**

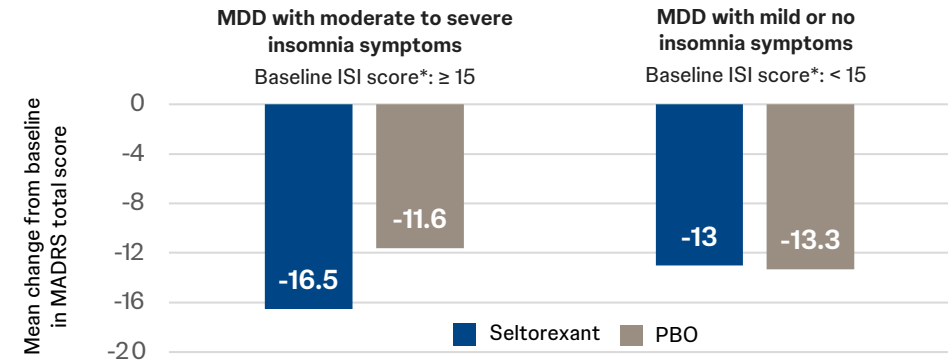
Enhances physiological sleep

Reduces hyperarousal & core depressive symptoms



## Clinically meaningful reduction of depression in subpopulation of patients with sleep disturbance in Phase 2 study

Mean change in MADRS at Day 42 by baseline ISI Total Score



Phase 3 studies ongoing to assess seltorexant used adjunctively in MDD patients with insomnia symptoms

Peak sales<sup>2</sup>

**\$1-5B**

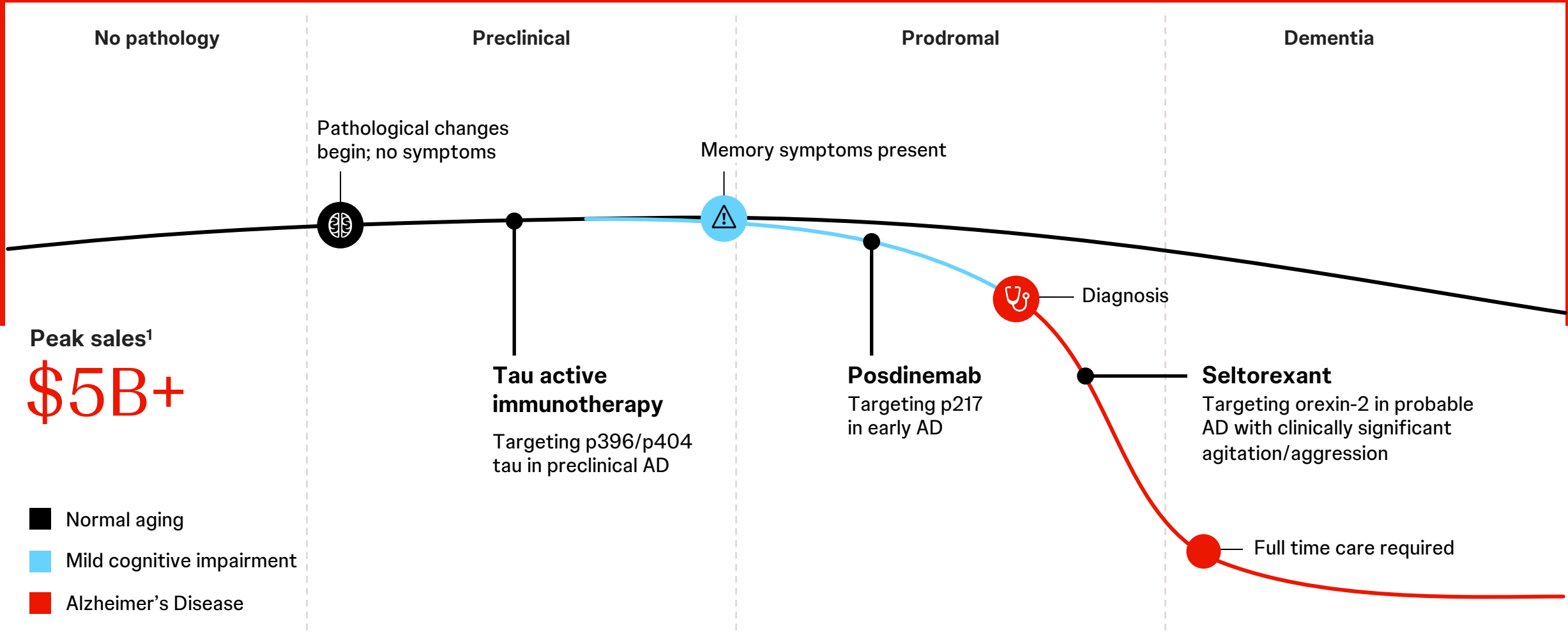
**In MDD patients with sleep disturbance (ISI ≥15), a larger treatment difference between seltorexant (20mg) and placebo was observed at week 6**

- MADRS LSM (90% CI): -4.9 (-8.9;-0.8) vs. -0.7 (-5.16; 3.76)
- MADRS-6 (core depression symptoms) LSM (90% CI): -3.7 (-6.57; -0.89) vs. -0.4 (-6.73; 5.98)



Note: the average improvement of 4.9 MADRS points seen in the patients who received seltorexant substantially exceeds the minimum clinically important difference for this scale (which is only 1.6 to 1.8 points; Duru & Fantio, 2008).

# Alzheimer's disease: studying potential first-in-class therapeutics to treat different stages of the disease



# Our path to #1 neuroscience company by 2030

## We are at a pivotal moment in neuroscience

**20+** industry-leading innovations across portfolio

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**2X** neuroscience market to double

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**2X** J&J Neuroscience sales to double

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**3** new mechanisms of action in launch mode

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**6** registrational submissions

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**14** Phase 2 and Phase 3 top line readouts

## Six major assets will drive our growth

**\$1-5B** peak year sales potential<sup>1</sup>

✓ **SPRAVATO**  
treatment-resistant depression

Ph3 **Nipocalimab**  
all indications, including gMG and CIDP

Ph3 **Seltorexant**  
Adjunctive treatment for major depressive disorder in patients with insomnia

Ph3 **Aticaprant**  
Adjunctive treatment for major depressive disorder in patients with anhedonia

**\$5B+** peak year sales potential<sup>1</sup>

✓ **INVEGA long-acting injectable portfolio**  
schizophrenia

Ph2 **Posdinemab**  
early Alzheimer's disease