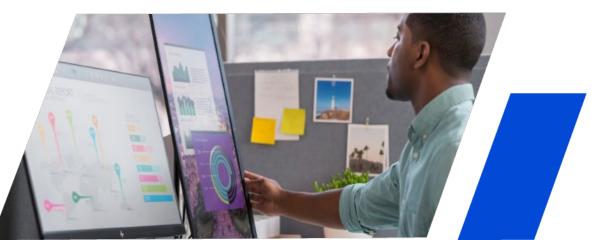


Q2FY25 Earnings Announcement

May 28, 2025







Forward-looking Statements

This presentation contains forward-looking statements based on current expectations and assumptions that involve risks and uncertainties. If the risks or uncertainties ever materialize or the assumptions prove incorrect, they could affect the business and results of operations of HP Inc. and its consolidated subsidiaries ("HP") which may differ materially from those expressed or implied by such forward-looking statements and assumptions.

All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including, but not limited to, projections of net revenue, margins, expenses, effective tax rates, net earnings, net earnings per share, cash flows, benefit plan funding, deferred taxes, share repurchases, foreign currency exchange rates or other financial items; any projections of the amount, timing or impact of cost savings or restructuring and other charges, planned structural cost reductions and productivity initiatives; any statements of the plans, strategies and objectives of management for future operations, including, but not limited to, our business model and transformation, our sustainability goals, our go-to-market strategy, the execution of restructuring plans and any resulting cost savings (including the fiscal 2023 plan), net revenue or profitability improvements or other financial impacts; any statements concerning the expected development, demand, performance, market share or competitive performance relating to products or services; any statements concerning potential supply constraints, component shortages, manufacturing disruptions or logistics challenges; any statements regarding current or future macroeconomic trends or events, including global trade policies, and the impact of those trends and events on HP and its financial performance; any statements regarding pending investigations, claims, disputes or other litigation matters; any statements of expectation or belief as to the timing and expected benefits of acquisitions and other business combination and investment transactions; and any statements of assumptions underlying any of the foregoing. Forward-looking statements can also generally be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "projects," "would," "could," "could," "could," "could," "could," "could," "could," "could," "could," "anticipates," and similar terms.

Risks, uncertainties and assumptions that could affect our business and results of operations include factors relating to HP's ability to execute on its strategic plans, including the previously announced initiatives, business model changes and transformation; the development and transition of new products and services and the enhancement of existing products and services to meet evolving customer needs and respond to emerging technological trends, including artificial intelligence; the use of artificial intelligence; the impact of macroeconomic and geopolitical trends, changes and events, including global trade policies, the ongoing military conflict in Ukraine, continued instability in the Middle East or tensions in the Taiwan Strait and South China Sea and the regional and global ramifications of these events; volatility in global capital markets and foreign currency, increases in benchmark interest rates, the effects of inflation and instability of financial institutions; risks associated with HP's international operations and the effects of business disruption events, including those resulting from climate change; the need to manage (and relignce on) third-party suppliers, including with respect to supply constraints and component shortages, and the need to manage HP's global, multi-tier distribution network and potential misuse of pricing programs by HP's channel partners, adapt to new or changing marketplaces and effectively deliver HP's services; the execution and performance of contracts by HP and its suppliers, customers, clients and partners, including logistical challenges with respect to such execution and performance; the competitive pressures faced by HP's businesses; the impact of third-party claims of IP infringement; successfully innovating, developing and executing HP's go-tomarket strategy, including online, omnichannel and contractual sales, in an evolving distribution, reseller and customer landscape; successfully competing and maintaining the value proposition of HP's products, including supplies and services; challenges to HP's ability to accurately forecast inventories, demand and pricina, which may be due to HP's multi-tiered channel, sales of HP's products to unauthorized resellers or unauthorized resellers or unauthorized resellers. employees: the results of our restructuring plans (including the fiscal 2023 plan), including estimates and assumptions related to the cost (including any possible disruption of HP's business) and the anticipated benefits of our restructuring plans (including the fiscal 2023 plan), including estimates and assumptions related to the cost (including any possible disruption of HP's business) and the anticipated benefits of our restructuring plans (including the fiscal 2023 plan). HP's intellectual property assets, including intellectual property licensed from third parties; disruptions in operations from system security risks, data protection breaches, or cyberattacks; HP's ability to maintain its credit rating, satisfy its debt obligations and complete any contemplated share repurchases, other capital return programs or other strategic transactions; changes in estimates and assumptions HP makes in connection with the preparation of its financial statements; the impact of changes to federal, state, local and foreign laws and regulations, including environmental regulations and tax laws; integration and other risks associated with business combination and investment transactions; our aspirations related to environmental, social and governance matters; potential impacts, liabilities and costs from pending or potential investigations, claims and disputes; the effectiveness of our internal control over financial reporting; and other risks that are described in HP's Annual Report on Form 10-K for the fiscal year ended October 31, 2024 and HP's other filings with the Securities and Exchange Commission ("SEC"), HP's fiscal 2023 plan includes HP's efforts to take advantage of future growth opportunities, including but not limited to, investments to drive growth, investments in our people, improving product mix, driving structural cost savings and other productivity measures. Structural cost savings represent gross reductions in costs driven by operational efficiency, digital transformation, and portfolio optimization. These initiatives include but are not limited to workforce reductions, platform simplification, programs consolidation and productivity measures undertaken by HP, which HP expects to be sustainable in the longer-term. These structural cost savings are net of any new recurring costs resulting from these initiatives and exclude one-time investments to generate such savings. HP's expectations on the longer-term sustainability of such structural cost savings are based on its current business operations and market dynamics and could be significantly impacted by various factors, including but not limited to HP's evolving business models, future investment decisions, market environment and technology landscape.

As in prior periods, the financial information set forth in this presentation, including any tax-related items, reflects estimates based on information available at this time. While HP believes these estimates to be reasonable, these amounts could differ materially from reported amounts in HP's Annual Report on Form 10-K for the fiscal year ended October 31, 2025, HP's Quarterly Report on Form 10-Q for the fiscal quarter ended July 31, 2025, and HP's other filings with the SEC. The forward-looking statements in this presentation are made as of the date of this presentation and HP assumes no obligation and does not intend to update these forward-looking statements. Forward-looking and other statements in this presentation may also address our corporate responsibility progress, plans, and goals (including environmental matters), and the inclusion of such statements is not an indication that these contents are necessarily material to HP, investors or other stakeholders or required to be disclosed in HP's filings, in each case, under U.S. securities or any other laws or requirements that may be applicable to HP. In addition, historical, current, and forward-looking sustainability-related statements may be based on standards for measuring progress that are still developing, internal controls and processes that continue to evolve, and assumptions that are subject to change in the future.

HP's Investor Relations website at investor.hp.com contains a significant amount of information about HP, including financial and other information for investors to visit its website from time to time, as information is updated and new information is posted. The content of HP's website is not incorporated by reference into this presentation or in any other report or document HP files with the SEC, and any references to HP's website are intended to be inactive textual references only.





HP has included non-GAAP financial measures in this presentation to supplement HP's consolidated financial statements presented on a generally accepted accounting principles ("GAAP") basis. Definitions of these non-GAAP financial measures and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included elsewhere in this presentation. HP's management uses net revenue on a constant currency basis, non-GAAP total operating expenses, non-GAAP operating profit, non-GAAP operating margin, non-GAAP other income and expenses, non-GAAP tax rate, non-GAAP net earnings, non-GAAP diluted net earnings per share, and other non-GAAP financial measures to evaluate and forecast HP's performance before gains, losses or other charges that are considered by HP's management to be outside of HP's core business segment operating results. Gross cash, net cash (debt), and free cash flow are liquidity measures that provide useful information to management about the amount of cash available for investment in HP's businesses, funding acquisitions, repurchasing stock and other purposes. Net cash (debt) provides useful information to management about the state of HP's consolidated balance sheet.

These and the other non-GAAP financial measures that HP uses may have limitations as analytical tools, and these measures should not be considered in isolation or as a substitute for analysis of HP's results as reported under GAAP. For example, items such as amortization of intangible assets, though not directly affecting HP's cash position, represent the loss in value of intangible assets over time and therefore does not reflect the full economic effect of the change in value of those intangible assets. Amortization of intangible assets, restructuring and other charges, certain litigation charges and acquisition and divestiture charges are not included in non-GAAP operating expenses, non-GAAP operating profit, non-GAAP operating margin, non-GAAP net earnings, and non-GAAP diluted net earnings per share. In addition, non-operating retirement-related (credits)/charges, debt extinguishment costs (benefits) and tax adjustments are excluded from non-GAAP other income and expenses, non-GAAP tax rate, non-GAAP net earnings and non-GAAP diluted net EPS. These items can have a material impact on the equivalent GAAP earnings measure and cash flows. HP may not be able to immediately liquidate the short-term and long-term investments included in gross cash, which may limit the usefulness of gross cash as a liquidity measure. In addition, free cash flow, which includes cash provided by (used in) operating activities adjusted for net investment in leases from integrated financing and net property, plant, and equipment and purchased intangible, does not represent the total increase or decrease in cash for the period. The non-GAAP financial information that we provide also may differ from the non-GAAP information provided by other companies. We account for the limitations on our use of these non-GAAP financial measures by relying primarily on our GAAP financial measures only supplementally. We also provide reconciliations of each non-GAAP financial measure to the most directly comparable GAAP measure, and we encourage investo

Certain litigation charges are considered non-GAAP and comparable numbers are presented on as-if basis. The second half of fiscal 2024 had certain litigation charges and the corresponding impacts have been quantified in the supplemental slides of this presentation and the Press Release furnished to the SEC on Form 8-K.

We believe that providing these non-GAAP financial measures in addition to the related GAAP measures provides investors with greater insight to the information used by HP's management in its financial and operational decision-making and allows investors to see HP's results "through the eyes" of management. We further believe that providing this information better enables investors to understand HP's operating performance and financial condition and to evaluate the efficacy of the methodology and information used by HP's management to evaluate and measure such performance and financial condition.

HP's Investor Relations website at https://investor.hp.com contains a significant amount of information about HP, including financial and other information for investors. HP encourages investors to visit its website from time to time, as information is updated and new information is posted.



Q2FY25 Highlights

Net revenue of \$13.2B, up 3% from the prior-year period and up 5% in constant currency¹

Non-GAAP diluted net earnings per share² of \$0.71, below the previously provided outlook of \$0.75 to \$0.85 per share

GAAP diluted net earnings per share of \$0.42, below the previously provided outlook of \$0.62 to \$0.72 per share

Free cash flow of \$(95)M^{2,3}

Returned \$0.4B to shareholders in the form of dividends and share repurchases

^{1.} Adjusted to exclude the effect of foreign currency exchange fluctuations calculated by translating current period revenues using monthly exchange rates from the comparative period and excluding any hedging impact recognized in the current period

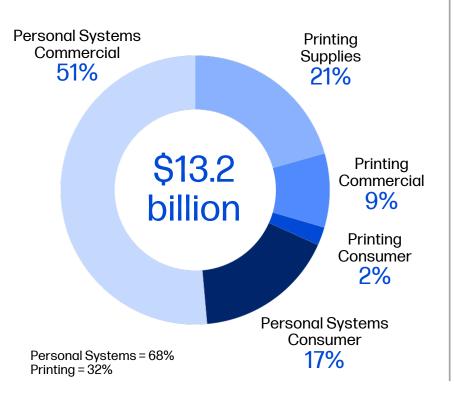
^{2.} A reconciliation of specific adjustments to GAAP results for the current and prior periods is included on slide 19 and in the GAAP to non-GAAP slides that appear as part of the supplemental slides of this presentation. A description of HP's use of non-GAAP information is provided on slide 3 under "Use of non-GAAP financial information"

^{3.} Free cash flow = Net cash provided by (used in) operating activities adjusted for net investment in leases from integrated financing and net investment in property, plant, equipment and purchased intangible. See slide 25 for a reconciliation of Free Cash Flow

(III)

Q2 FY25 Mix by Segment and Region





Non-GAAP operating profit²
By key segment³

\$1.2 billion

Printing 67% of total

19.5% OP margin

Personal Systems 33% of total

4.5% OP margin Net revenue By region

AMERICAS EMEA

44% 33%

US: 36%
Canada / LA: 8%

3.6% y/y
4.7% y/y cc⁴ 1.5% y/y cc⁴

7.0% y/y 8.8% y/y cc⁴

APJ

23%

Non-US net revenue = 64% of total net revenue

^{1.} Revenue mix calculated based on total key segment revenue, which does not include corporate investments and other

^{2.} A description of HP's use of non-GAAP information is provided on slide 3 under "Use of non-GAAP financial information"

^{3.} Operating profit mix calculated based on total key segment operating profit, which does not include corporate investments and other

^{4.} CC = constant currency; adjusted to exclude the effect of foreign currency exchange fluctuations calculated by translating current periods revenues using monthly exchange rates from the comparative period and excluding any hedging impact recognized in the current periods

Q2 FY25 Results Overview



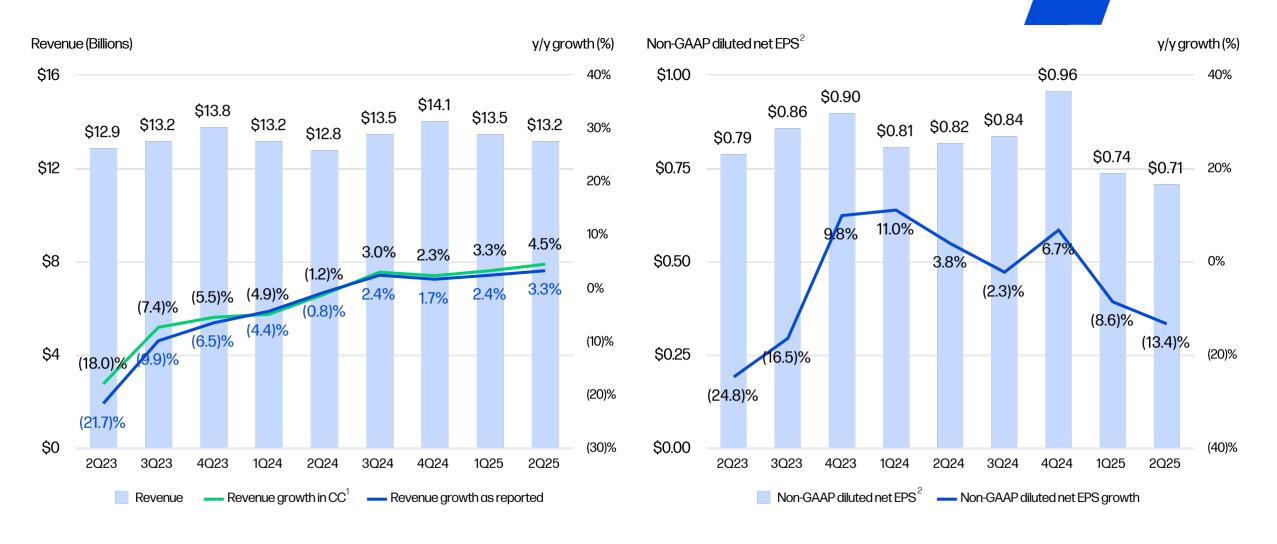
\$ in millions	Net revenue	Growth y/y %	Growth CC ¹ y/y %	Non-GAAP OP \$ ³	Non-GAAP OP % of rev ³	Non-GAAP OP\$y/y³	Non-GAAP OP % of rev y/y ³
Printing	\$4,181	(4.3)%	(2.6)%	\$814	19.5%	\$(15)	0.5 pts
Personal Systems	\$9,024	7.1%	8.1%	\$409	4.5%	\$(99)	(1.5) pts
Corporate Investments / Other	\$15	nm²	nm²	\$(262)	nm²	\$(50)	nm²
Total HP	\$13,220	3.3%	4.5%	\$961	7.3%	\$(164)	(1.5) pts

^{1.} CC = constant currency; adjusted to exclude the effect of foreign currency exchange fluctuations calculated by translating current period revenues using monthly average exchange rates from the comparative period and excluding any hedging impact recognized in the current period

^{2.} Not meaningf

^{3.} A reconciliation of specific adjustments to GAAP results for the current period is included on slide 19 and in the GAAP to non-GAAP slides that appear as part of the supplemental slides of this presentation. A description of HP's use of non-GAAP information is provided on slide 3 under "Use of non-GAAP financial information"

Revenue & Non-GAAP Diluted Net EPS



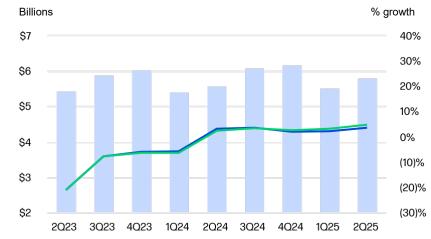
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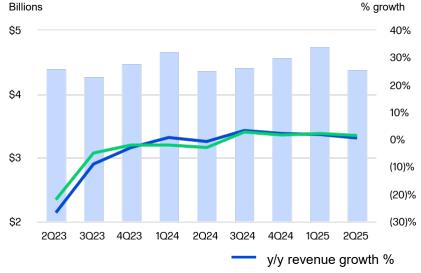
Regional Revenue Trend

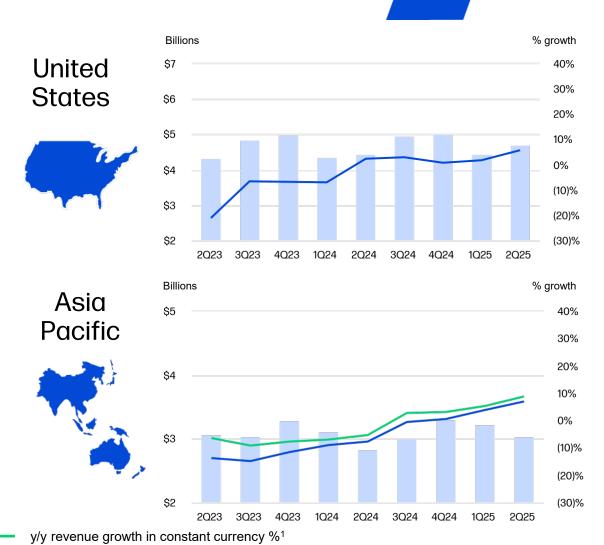












Personal Systems Q2 FY25





\$9.0
billion

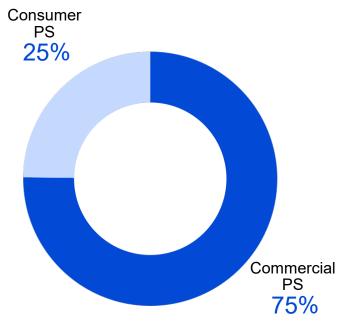
7% y/y

8% y/y CC¹

Operating profit

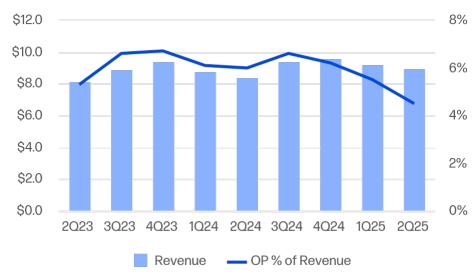
\$409 4.5% of revenue

Revenue breakdown



Revenue and OP % trend

In Billions



Revenue up 7% y/y driven by higher commercial volume, increased ASPs and momentum in Key Growth Areas. Commercial PS revenue grew 9% reflecting refresh activity related to Windows 11.

OP rate at 4.5% down 1.5 pts y/y, reflecting higher commodity and tariff costs, partially offset by repricing and cost reductions.

Introduced Al-powered innovations to the mainstream with HP EliteBook and EliteDesk. Launched the HP ZGX Al Station with NVIDIA powered by Blackwell.

Key Metrics

Total units up 6% y/y Commercial PS units up 11% y/y Consumer PS units down 2% y/y Commercial PS revenue up 9% y/y Consumer PS revenue up 2% y/y

^{1.} CC = constant currency; adjusted to exclude the effect of foreign currency exchange fluctuations calculated by translating current period revenue using monthly exchange rates from the comparative period and excluding any hedging impact recognized in the current period

Printing Q2 FY25





\$4.2

(4)% y/y

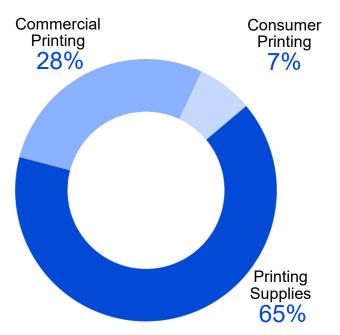
(3)% y/y CC

Operating profit



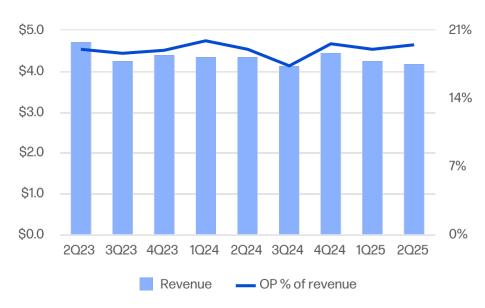
19.5% of revenue

Revenue breakdown



Revenue and OP % trend





Consumer hardware unit growth, fueled by Big Tank. Commercial focused on profitable long-term unit growth and gaining share in A4 and A3.

OP rate of 19.5%, up 0.5pts y/y and above the high end of the range, reflecting rigorous cost discipline, pricing actions and grant funding.

Leading the way in security with our new LaserJet Enterprise devices – the first printers in the world designed to guard against quantum computer attacks.

Key Metrics

Supplies revenue down 5% (down 3% in CC) y/y¹
Total Hardware units up 1% y/y
Consumer Printing revenue down 3% y/y
Commercial Printing revenue down 3% y/y

^{1.} CC = constant currency; adjusted to exclude the effect of foreign currency exchange fluctuations calculated by translating current period revenue using monthly exchange rates from the comparative period and excluding any hedging impact recognized in the current period

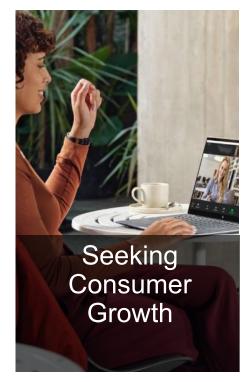
Leading the Future of Work













Sustainable Impact

Talent & Culture



Key Growth Areas

Collectively grew revenue sequentially low single digit



AIPC

Maintaining strong momentum with consecutive revenue increases. Expanding market share driven by the Windows 11 refresh cycle. HP introduced the world's largest portfolio of Al PCs to mainstream delivering smarter workflows and incredible productivity.



Consumer Subscriptions

Consumer Subscription revenue and subscribers grew y/y. HP's All-In plan named one of the Best Sustainable Tech Products and Technologies of 2025 by Gadget Pro.



Advanced Compute Solutions

Revenue increased y/y due to a thriving Workstation market and HP's sequential and annual market share growth. HP has launched the Zbook Fury and Z2 Tower G1i, which are the most robust mobile and mini-Workstations designed for high-performance tasks.



Industrial Graphics & 3D

Industrial growth y/y driven by hardware and supplies growth supported by the Drupa portfolio. 3D Printing growth y/y due to supplies and services supported by usage increase y/y.



Hybrid Systems

Introduced the HP 405 Wireless Mouse and HP 705 Rechargeable Mouse, along with enhancements to five popular keyboard models. Introduced the Studio V12 USB Video Bar and Lens Rooms.

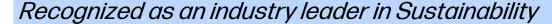


Workforce Solutions

Increased y/y and q/q revenue driven by Hardware and Services. Notable momentum in Personal Systems Digital Services and Lifecycle Services. Wins in the quarter, across Financial Services, Retail and Healthcare.

Q2 FY25 Sustainable Impact











2025 **Ecovadis Platinum** for the fifteenth consecutive year

Recognized by **Know The Chain as ICT leader**, ranked fourth out of 45 companies

2025 World's Most Ethical Companies by Ethisphere for the sixth consecutive year

Accelerations in Digital Equity enabling the Future of Work

2M+

HP LIFE new learners¹

54K

people reached via HP HOPE²

9M+

people reached via HP's Digital Equity Accelerator³

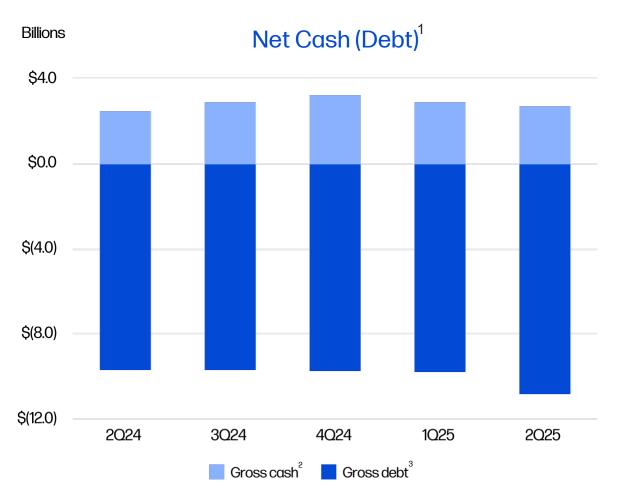
^{1.} Total number of HP LIFE new learners since 2016 to Q2'25.

^{2.} Total number of people reached via HP HOPE in Q1'25 only. HP HOPE provides used and fully refurbished HP PCs with one year warranty to non-profit organizations.

^{3.} Total number of people reached via HP's Digital Equity Accelerator from 2022-2024.







\$ Billions	2024	3024	4024	1025	2Q25
Gross cash ²	2.5	2.9	3.3	2.9	2.7
Gross debt ³	9.7	9.7	9.7	9.8	10.8
Net cash (debt) ^{1,4}	(7.2)	(6.8)	(6.5)	(6.9)	(8.1)

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^{1.} Net cash (debt) is defined as gross cash less gross debt

^{2.} Gross cash includes cash, cash equivalents and restricted cash, short-term investments, and certain liquid long-term investments. As of 2O25, gross cash includes cash and cash equivalents of \$2.7 billion, restricted cash of \$33 million related to amounts collected and held on behalf of a third party for trade receivables previously sold, and short-term investments of \$3 million included in other current assets

^{3.} Gross debt is defined as notes payable and short-term borrowings plus long-term debt after excluding the effect of unamortized premium/discount on debt issuance, debt issuance costs and gains/losses on interest rate swaps. As of 2025, gross debt included notes payable and short-term borrowings of \$1.4 billion, long-term debt of \$9.3 billion, and an adjustment for the aforementioned non-cash items of \$0.1 billion

^{4.} Numbers may not foot due to rounding

hp

Cash Flow & Shareholder Return



^{1.} Free cash flow = Net cash provided by (used in) operating activities adjusted for net investment in leases from integrated financing and net investment in property, plant, equipment and purchased intangible. See slide 25 for a reconciliation of Free Cash Flow

Outlook



Prior

FY25 net EPS guidance

GAAP diluted net EPS	\$2.86 - \$3.16
Non-GAAP diluted net EPS1	\$3.45 - \$3.75

FY25 Free Cash Flow Guidance

Free Cash Flow ²	\$3.2 - \$3.6B

Revised

FY25 net EPS guidance

GAAP diluted net EPS	\$2.32-\$2.62
Non-GAAP diluted net EPS ¹	\$3.00-\$3.30

FY25 Free Cash Flow Guidance

Q3 FY25 net EPS guidance

GAAP diluted net EPS	\$0.57-\$0.69
Non-GAAP diluted net EPS ¹	\$0.68-\$0.80

Key Assumptions

- Moderated growth in PC
 Market low single digit unit
 growth y/y (CY25)
- PS Margin recovery and sequential improvement through 2H (FY25)
- Print Market low single digit unit decline y/y (CY25)
- Print Margin near the top of the long-term range (FY25)

^{1.} Third Quarter and fiscal 2025 non-GAAP diluted net EPS estimates exclude restructuring and other charges, acquisition and divestiture charges, amortization of intangible assets, non-operating retirement-related credits, certain litigation charges, tax adjustments, and the related tax impact on these items

^{2.} Free cash flow = Net cash provided by (used in) operating activities adjusted for net investment in leases from integrated financing and net investment in property, plant, equipment and purchased intangible. See slide 25 for a reconciliation of Free Cash Flow



Current Tariffs included in Outlook

Tariffs

Country
China
Mexico*
Asia - ex China
EMEA
LATAM

	Print	
Compute ¹	Other	All
20%-45%	20-30%	30%+
0%	0%	0%
0%	10%	10%
0%	10%	10%
0%	10%	10%

Mitigation Efforts

- Rebalancing supply chain and manufacturing footprint
- Expense Management
- Product Pricing

^{*} Mexico rate is governed by USMCA

Non-GAAP¹ Financial Information



\$ in	millions, except
per	share amounts

\$ in millions, except per share amounts	Q2 FY25		Q1 FY25		Q2 FY24	
		% of Revenue		% of Revenue		% of Revenue
Revenue	\$13,220		\$13,504		\$12,800	
Cost of revenue	10,481	79.3%	10,664	79.0%	9,777	76.4%
Total OpEx	1,778	13.4%	1,856	13.7%	1,898	14.8%
Operating profit	\$961	7.3%	\$984	7.3%	\$1,125	8.8%
Interest and other, net	(154)		(146)		(158)	
Pre-tax earnings	807	6.1%	838	6.2%	967	7.6%
Income tax	(129)		(134)		(155)	
Net earnings	\$678	5.1%	\$704	5.2%	\$812	6.3%
Diluted net earnings per share	\$0.71		\$0.74		\$0.82	

^{1.} A reconciliation of specific adjustments to GAAP results for the current period is included on slides 19 and in the GAAP to non-GAAP slides that appear as part of the supplemental slides of this presentation. A description of HP's use of non-GAAP information is provided on slide 3 under "Use of non-GAAP financial information"



Q2 FY25 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Certain litigation charges	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$13,220							\$13,220
Cost of revenue	10,481							10,481
Total OpEx	2,085	(65)	(122)	(17)	(103)			1,778
Operating profit	654	65	122	17	103			961
Interest and other, net	(148)					(6)		(154)
Pre-tax earnings	506	65	122	17	103	(6)		807
Income tax	(100)	(12)	(24)	(2)	(19)	2	26	(129)
Tax rate	19.8%							16.0%
Net earnings	\$406	53	98	15	84	(4)	26	\$678
Diluted net earnings per share	\$0.42	\$0.06	\$0.10	\$0.01	\$0.09	\$0.00	\$0.03	\$0.71

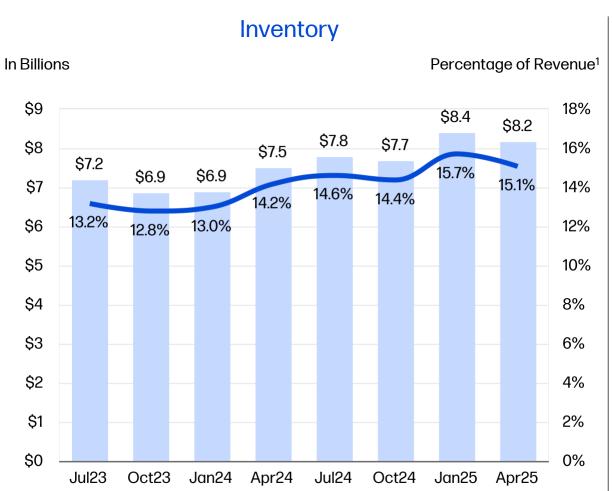


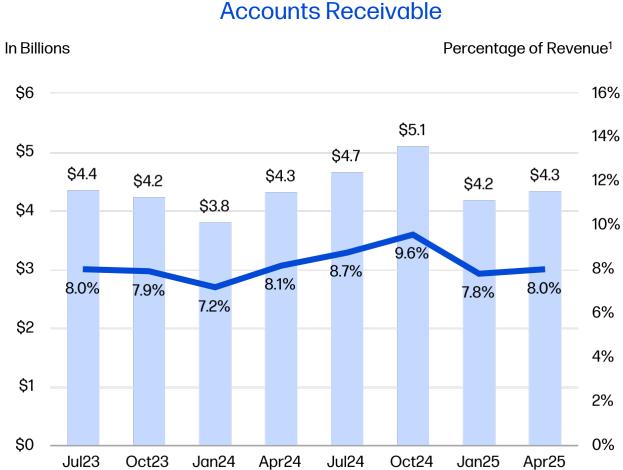
Supplemental Slides









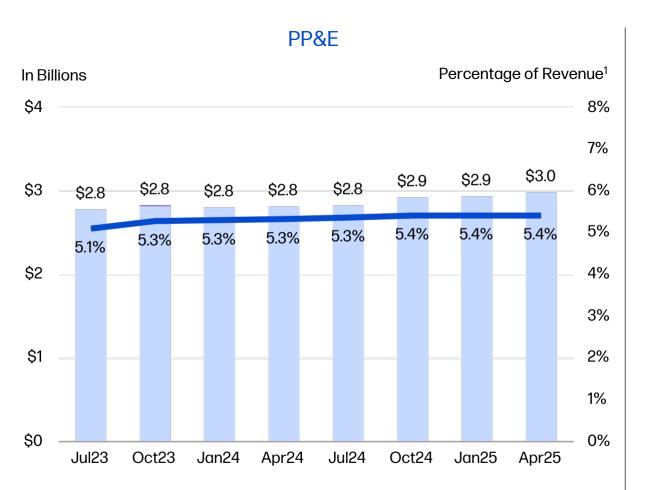


1. % of revenue calculations based on trailing 4-quarter net revenue

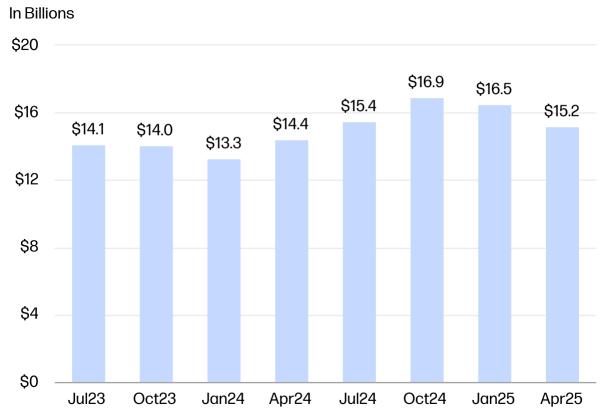




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Accounts Payable

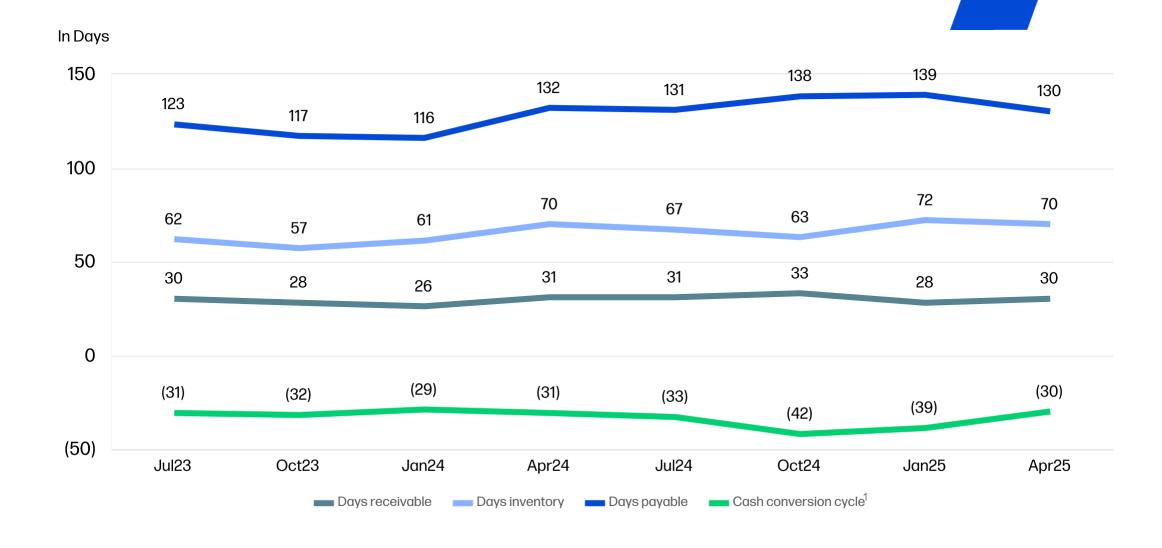


1. % of revenue calculations based on trailing 4-quarter net revenue



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Working Capital Metrics







\$ in millions	1024	2024	3Q24	4Q24	FY24	1025	2025	YTD25
Net cash provided by/ (used in) operating activities	\$121	\$581	\$1,424	\$1,623	\$3,749	\$374	\$38	\$412
Net investment in property, plant, equipment and purchased intangible	(158)	(119)	(162)	(153)	(592)	(302)	(183)	(485)
Net investment in leases from integrated financing business	62	19	42	42	165	(2)	50	48
Free Cash Flow ¹	\$25	\$481	\$1,304	\$1,512	\$3,322	\$70	\$(95)	\$(25)



Q1FY25 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$13,504						\$13,504
Cost of revenue	10,664						10,664
Total OpEx	1,995	(63)	(70)	(6)			1,856
Operating profit	845	63	70	6			984
Interest and other, net	(141)				(5)		(146)
Pre-tax earnings	704	63	70	6	(5)		838
Income tax	(139)	(11)	(14)	(1)	2	29	(134)
Taxrate	19.7%						16.0%
Net earnings	\$565	52	56	5	(3)	29	\$704
Diluted net earnings per share	\$0.59	\$0.05	\$0.06	\$0.00	\$0.00	\$0.04	\$0.74



FY24 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Certain litigation charges	Debt extinguishment costs	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$53,559								\$53,559
Cost of revenue	41,741								41,741
Total OpEx	8,000	(318)	(301)	(83)	(58)				7,240
Operating profit	3,818	318	301	83	58				4,578
Interest and other, net	(539)					3	(9)		(545)
Pre-tax earnings	3,279	318	301	83	58	3	(9)		4,033
Income tax	(504)	(58)	(60)	(11)	(11)		6	(7)	(645)
Taxrate	15.4%								16.0%
Net earnings	\$2,775	260	241	72	47	3	(3)	(7)	\$3,388
Diluted net earnings per share	\$2.81	\$0.26	\$0.24	\$0.08	\$0.05	\$0.00	\$0.00	\$(0.01)	\$3.43



Q4 FY24 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Certain litigation charges	Debt extinguishment costs	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$14,055								\$14,055
Cost of revenue	11,054								11,054
Total OpEx	2,010	(76)	(121)	(12)	(40)				1,761
Operating profit	991	76	121	12	40				1,240
Interest and other, net	(129)					3	(2)		(128)
Pre-tax earnings	862	76	121	12	40	3	(2)		1,112
Income tax	44	(14)	(24)	(1)	(8)		1	(176)	(178)
Taxrate	(5.1)%								16.0%
Net earnings	\$906	62	97	11	32	3	(1)	(176)	\$934
Diluted net earnings per share	\$0.93	\$0.06	\$0.10	\$0.02	\$0.03	\$0.00	\$0.00	\$(0.18)	\$0.96



Q3 FY24 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Certain litigation charges	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$13,519							\$13,519
Cost of revenue	10,613							10,613
Total OpEx	1,966	(81)	(46)	(22)	(18)			1,799
Operating profit	940	81	46	22	18			1,107
Interest and other, net	(113)					(2)		(115)
Pre-tax earnings	827	81	46	22	18	(2)		992
Income tax	(187)	(14)	(10)	(2)	(3)	2	56	(158)
Taxrate	22.6%							16.0%
Net earnings	\$640	67	36	20	15		56	\$834
Diluted net earnings per share	\$0.65	\$0.07	\$0.04	\$0.01	\$0.02	\$0.00	\$0.05	\$0.84



Q2 FY24 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$12,800						\$12,800
Cost of revenue	9,777						9,777
Total OpEx	2,071	(80)	(71)	(22)			1,898
Operating profit	952	80	71	22			1,125
Interest and other, net	(155)				(3)		(158)
Pre-tax earnings	797	80	71	22	(3)		967
Income tax	(190)	(15)	(16)	(3)	1	68	(155)
Taxrate	23.8%						16.0%
Net earnings	\$607	65	55	19	(2)	68	\$812
Diluted net earnings per share	\$0.61	\$0.07	\$0.06	\$0.01	\$0.00	\$0.07	\$0.82



Q1FY24 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$13,185						\$13,185
Cost of revenue	10,297						10,297
Total OpEx	1,953	(81)	(63)	(27)			1,782
Operating profit	935	81	63	27			1,106
Interest and other, net	(142)				(2)		(144)
Pre-tax earnings	793	81	63	27	(2)		962
Income tax	(171)	(15)	(10)	(5)	2	45	(154)
Taxrate	21.6%						16.0%
Net earnings	\$622	66	53	22		45	\$808
Diluted net earnings per share	\$0.62	\$0.07	\$0.05	\$0.02	\$0.00	\$0.05	\$0.81



FY23 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Debt extinguishment benefit	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$53,718							\$53,718
Cost of revenue	42,210							42,210
Total OpEx	8,052	(350)	(527)	(240)				6,935
Operating profit	3,456	350	527	240				4,573
Interest and other, net	(519)				(107)	(46)		(672)
Pre-tax earnings	2,937	350	527	240	(107)	(46)		3,901
Income tax	326	(66)	(101)	(42)	25	12	(778)	(624)
Taxrate	(11.1)%							16.0%
Net earnings	\$3,263	284	426	198	(82)	(34)	(778)	\$3,277
Diluted net earnings per share	\$3.26	\$0.28	\$0.42	\$0.20	\$(0.08)	\$(0.03)	\$(0.77)	\$3.28



Q4 FY23 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$13,817						\$13,817
Cost of revenue	10,832						10,832
Total OpEx	1,971	(88)	(111)	(34)			1,738
Operating profit	1,014	88	111	34			1,247
Interest and other, net	(162)				(11)		(173)
Pre-tax earnings	852	88	111	34	(11)		1,074
Income tax	122	(16)	(19)	(6)	3	(256)	(172)
Taxrate	(14.3)%						16.0%
Net earnings	\$974	72	92	28	(8)	(256)	\$902
Diluted net earnings per share	\$0.97	\$0.07	\$0.09	\$0.03	\$(0.01)	\$(0.25)	\$0.90



Q3 FY23 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Debt extinguishment benefit	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$13,196							\$13,196
Cost of revenue	10,374							10,374
Total OpEx	1,870	(91)	(75)	(48)				1,656
Operating profit	952	91	75	48				1,166
Interest and other, net	(16)				(115)	(12)		(143)
Pre-tax earnings	936	91	75	48	(115)	(12)		1,023
Income tax	(170)	(18)	(16)	(10)	27	3	20	(164)
Taxrate	18.2%							16.0%
Net earnings	\$766	73	59	38	(88)	(9)	20	\$859
Diluted net earnings per share	\$0.76	\$0.07	\$0.06	\$0.05	\$(0.09)	\$(0.01)	\$0.02	\$0.86



Q2 FY23 GAAP to Non-GAAP Bridge

\$ in millions, except tax rate and per share amounts	GAAP	Amortization of intangible assets	Restructuring and other charges	Acquisition and divestiture charges	Non-operating retirement related (credits) / charges	Tax adjustments	Non-GAAP
Revenue	\$12,907						\$12,907
Cost of revenue	9,993						9,993
Total OpEx	2,167	(86)	(200)	(73)			1,808
Operating profit	747	86	200	73			1,106
Interest and other, net	(160)				(12)		(172)
Pre-tax earnings	587	86	200	73	(12)		934
Income tax	467	(16)	(36)	(13)	3	(554)	(149)
Taxrate	(79.6)%						16.0%
Net earnings	\$1,054	70	164	60	(9)	(554)	\$785
Diluted net earnings per share	\$1.06	\$0.07	\$0.17	\$0.06	\$(0.01)	\$(0.56)	\$0.79