

NEWS RELEASE

Pitney Bowes Presort Services Expands Capacity with Automation and Facility Investments, Plans to Add 400+ Associates to Support Mailers Amid Industry Closures

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National presort provider prepared to support affected mailers with capacity, contingency planning and resources for a rapid transition

SHELTON, Conn.--(BUSINESS WIRE)-- Pitney Bowes Inc. (NYSE: PBI) ("Pitney Bowes" or the "Company"), a technology-driven company that provides digital shipping solutions, mailing innovation, and financial services to clients around the world, today announced that its Presort Services business is prepared to support mailers affected by the planned closure of Postal Center International (PCI).

Pitney Bowes recognizes the significant impact PCI's closure may have on the clients it serves. For organizations facing interrupted operations, potential liability and lost revenue, finding a new presort provider quickly is critical. With a full contingency plan and the infrastructure to support additional volume, Pitney Bowes can help affected mailers transition their presort operations with minimal disruption.

As a longstanding partner of the U.S. Postal Service, Pitney Bowes is also working to ensure continuity for organizations impacted by the closure.

"We understand the uncertainty and disruption PCI's closure creates for the mailers who depend on its services, and our priority is to help these organizations keep their mail operations moving," said Debbie Pfeiffer, EVP and President, Pitney Bowes Presort Services. "We have the infrastructure and network in place to

respond to additional volume, and we're already making investments in equipment, with plans to add the people needed to support clients quickly."

With the closure of Capitol Presort Services LLC in December 2025 and now the planned closure of PCI, the value of partnering with a proven, stable presort provider has never been clearer. Pitney Bowes Presort Services has navigated decades of change in the postal industry and is built to continue doing so.

Pitney Bowes Presort Services processes nearly 14 billion pieces of mail annually for more than 2,000 clients through a network of more than 30 operating sites across the country. Its established infrastructure, experienced teams and comprehensive contingency planning position the organization to respond quickly to additional volume and varying client needs.

To support the expected increase in volume, Presort Services is actively adding new high-speed sorting equipment across its network and plans to hire 400 additional employees.

Pitney Bowes Presort Services offers affected mailers:

- Network scale: More than 30 operating sites providing geographic reach and flexibility to support a range of mail profiles, volumes and client requirements
- Contingency readiness: A comprehensive contingency plan designed to support operational continuity and respond to changing volume and operating conditions
- Transportation infrastructure: More than 350 drivers and vehicles supporting approximately 20 million miles annually
- Operational expertise: Experienced teams with deep knowledge of presort operations and postal requirements
- Capacity and investment: The ability to accommodate additional volume, with a commitment to invest in staffing, equipment and other resources to onboard and support clients without delay
- Technology and visibility: Client-facing tools provide insight into mail performance, while API capabilities enable faster, more flexible integration that can adapt to clients' needs without requiring them to rebuild their integration

For organizations also facing near-term funding needs associated with a presort transition, **The Pitney Bowes Bank, Inc., Member FDIC**, is positioned to provide financing support to eligible clients.

Pitney Bowes Sending Technology Solutions is also available to help businesses with their broader mailing and shipping needs, providing access to a full range of solutions through a single Pitney Bowes relationship. For those previously using PCI's outsourced mailing services, Pitney Bowes **Mailstream On Demand** is a secure outsourced

print-to-mail service that leverages the Pitney Bowes Presort Services network to streamline mail production.

Pitney Bowes is actively working with organizations evaluating their presort options and can assess individual mail profiles, volumes and geographic requirements to determine the right solution.

To learn how Pitney Bowes Presort Services can support your mail operation, visit pitneybowes.com/us/presort-mail.

About Pitney Bowes Presort Services

Pitney Bowes Presort Services is one of the nation's leading presort providers, helping businesses optimize their mail operations and reduce postage costs through presorting, commingling, transportation and related services. The organization processes nearly 14 billion pieces of mail annually for more than 2,000 clients through a national network of operations. Backed by the scale and expertise of Pitney Bowes, Presort Services helps businesses navigate an evolving postal environment with solutions built around efficiency and reliability.

About Pitney Bowes

Pitney Bowes (NYSE: PBI) is a technology-driven company that provides digital shipping solutions, mailing innovation, and financial services to clients around the world – including more than 90 percent of the Fortune 500. Small businesses to large enterprises, and government entities rely on Pitney Bowes to reduce the complexity of sending mail and parcels. For the latest news, corporate announcements, and financial results, visit www.pitneybowes.com/us/newsroom. For additional information, visit Pitney Bowes at www.pitneybowes.com.

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