Pitney Bowes Global Trade Solutions Now Available on Amazon Global Selling's Solution Provider Network

STAMFORD, Conn., October 26, 2016 - Pitney Bowes (NYSE:PBI), a global technology company that provides innovative products and solutions to power commerce, today announced it is a solution provider within the Amazon Solution Provider Network. Global sellers will now have access to Pitney Bowes' Global Trade Solutions, which enable small and medium businesses to easily lookup Harmonized System Codes (HS codes), assess international duties and taxes, and understand compliance rules for any commodity, making it very easy to ship goods from merchant to consumer, anywhere in the world.

This Smart News Release features multimedia. View the full release here: http://www.businesswire.com/news/home/20161026005207/en/

Shipping merchandise from point A to point B, specifically across borders, requires much more than pricing a good and adding shipping fees. Merchants doing business globally are responsible for incorporating tax applicable to the import country, and the duty tax associated with the imported good. Additionally, merchants need to be aware of any restrictions that may exist on their goods both from an export/import perspective, as well as from a carrier perspective.

In the 2016 Global Online Shopping Study from Pitney Bowes more than two-thirds of consumers identified as shopping cross-border in the last year and price as the top reason. "Consumers want to know exactly what fees will be charged. If a consumer receives a good with additional fees added upon arrival, it sours that consumer's overall experience," says Lila Snyder, Executive Vice President and President, Global Ecommerce, Pitney Bowes. "Merchants who don't get it right risk losing a customer, and face lost revenue due to return shipping costs and restocking fees."

Amazon's global sellers can now access the Pitney Bowes Global Trade Solutions and, through the tool's interface, merchants can easily assess goods, class, origin and destination to resolve compliance and tax complexities, in real-time, with the click of a button.

About Pitney Bowes

Pitney Bowes (NYSE: PBI), is a global technology company powering billions of transactions – physical and digital – in the connected and borderless world of commerce. Clients around the world, including 90 percent of the Fortune 500, rely on products, solutions and services from Pitney Bowes in the areas of customer information management, location intelligence, customer engagement, shipping, mailing, and global ecommerce. And with the innovative Pitney Bowes Commerce Cloud, clients can access the broad range of Pitney Bowes solutions, analytics, and APIs to drive commerce. For additional information visit Pitney Bowes, the Craftsmen of Commerce, at www.pitneybowes.com.