September 22, 2010

Actuant Announces Plans to Divest European Electrical Business; Expects to Report Comparable Fiscal 2010 Results above Prior Guidance

MILWAUKEE--(BUSINESS WIRE)-- Actuant Corporation (NYSE:ATU) today announced that it plans to divest its European Electrical business, which markets its products primarily under the Kopp brand name. The European Electrical business has previously been reported as part of the Company's Electrical segment. "This planned transaction reflects our proactive portfolio management efforts to focus on platforms where we can create the most shareholder value," said Robert C. Arzbaecher, Actuant Chairman and CEO.

European Electrical (consisting of Kopp and Dresco) designs, manufactures and markets electrical sockets, switches and other tools and consumables predominately for the European Do-It-Yourself (DIY) retail market. It has operations in Germany, Austria and Tunisia, and employs approximately 525 people. Its annual revenues approximate $105 million.

"The Kopp business has a strong brand and market position, a committed workforce, and prospects for future profitable growth," continued Arzbaecher. "However, we believe that future growth can be more fully realized with an owner focused on the European DIY market. I want to thank the employees for their many contributions under Actuant ownership. During the divestiture process, the European Electrical business will continue to focus on meeting and exceeding customer requirements for high quality electrical products."

As a result of its divestiture plans, Actuant has conducted an impairment analysis of European Electrical and expects to report a non-cash asset impairment charge in the range of $35-40 million in its fourth quarter operating results. Additionally, European Electrical's operating results have been removed from continuing operations in Actuant's Condensed Consolidated Statement of Operations. Historical operating results, adjusted to remove European Electrical from continuing operations, are included in the attachment to this press release.

Actuant will report its fourth quarter and full year 2010 results on September 29. As a result of the non-cash impairment charge and removal of European Electrical results from continuing operations, actual reported results will not be comparable to the sales and diluted earnings per share (EPS) guidance provided in Actuant's June 17, 2010 third quarter earnings release. On a comparable basis, fourth quarter and full year sales and EPS are expected to be slightly above the high end of the previous guidance range.

A more comprehensive review of fourth quarter and full year 2010 results will be discussed in the Company's fourth quarter earnings release and conference call scheduled for

September 29, 2010.

About Actuant

Actuant Corporation is a diversified industrial company with operations in more than 30 countries. The Actuant businesses are leaders in a broad array of niche markets including branded hydraulic and electrical tools and supplies; specialized products and services for energy related industries and highly engineered position and motion control systems. The Company was founded in 1910 and is headquartered in Butler, Wisconsin. Actuant trades on the NYSE under the symbol ATU. For further information on Actuant and its businesses, visit the Company's website at www.actuant.com.

Safe Harbor

Certain of the above comments represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. Management cautions that these statements are based on current estimates of future performance and are highly dependent upon a variety of factors, which could cause actual results to differ from these estimates. Actuant's results are also subject to general economic conditions, variation in demand from customers, the impact of geopolitical activity on the economy, continued market acceptance of the Company's new product introductions, the successful integration of acquisitions, restructuring, operating margin risk due to competitive pricing and operating efficiencies, supply chain risk, material and labor cost increases, foreign currency fluctuations and interest rate risk. See the Company's Form 10-K filed with the Securities and Exchange Commission for further information regarding risk factors. Actuant disclaims any obligation to publicly update or revise any forward-looking statements as a result of new information, future events or any other reason.

Actuant Corporation

Condensed Consolidated Statements of Operations

(Dollars in thousands except per share amounts)

(Unaudited)

	Three Months Ended				Twelve	Three Months Ended		
	November 30, 2008	February 28, 2009	May 31, 2009	August 31, 2009	Months Ended August 31, 2009	November 30, 2009	February 28, 2010	Ma 20
Net sales	$ 335,274	$ 263,709	$ 257,620	$ 261,022	$ 1,117,625	$ 272,640	$ 267,438	$
Cost of products sold	213,340	175,405	167,861	172,792	729,398	172,517	171,075	
Gross profit	121,934	88,304	89,759	88,230	388,227	100,123	96,363	
Selling, administrative								

and engineering expenses	66,366	66,559	57,522	59,557	250,004	65,303	64,257	
Restructuring charges	674	2,564	8,218	8,074	19,530	2,777	9,276	
Impairment charges	26,553	-	4,768	-	31,321	-	-	
Amortization of intangible assets	4,211	4,963	5,112	5,358	19,644	5,435	5,351	
Operating profit	24,130	14,218	14,139	15,241	67,728	26,608	17,479	
Financing costs, net	12,235	9,904	9,026	10,684	41,849	8,538	7,798	
Other expense (income), net	(1,220)	(779)	1,087	198	(714)	281	(234)	
Earnings from continuing operations before income tax expense (benefit)	13,115	5,093	4,026	4,359	26,593	17,789	9,915	
Income tax expense (benefit)	1,487	(15)	(1,284)	423	611	4,529	2,020	
Earnings from continuing operations	11,628	5,108	5,310	3,936	25,982	13,260	7,895	
Earnings (loss) from discontinued operations, net of income taxes	(30)	(1,864)	(22,945)	12,580	(12,259)	(1,406)	(738)	
Net earnings (loss)	$ 11,598	$ 3,244	$ (17,635)	$ 16,516	$ 13,723	$ 11,854	$ 7,157	$
Earnings from continuing operations per share								
Basic	$ 0.21	$ 0.09	$ 0.09	$ 0.06	$ 0.45	$ 0.20	$ 0.12	$
Diluted	0.19	0.09	0.09	0.06	0.43	0.19	0.11	
Earnings (loss) per share								
Basic	$ 0.21	$ 0.06	$ (0.31)	$ 0.26	$ 0.24	$ 0.18	$ 0.11	$

Diluted	0.19	0.06	(0.27)	0.24	0.24	0.17	0.10
Weighted average common shares outstanding							
Basic	56,022	56,170	56,252	63,742	58,047	67,542	67,595
Diluted	64,395	64,256	64,051	71,554	66,064	74,012	74,068

ACTUANT CORPORATION

SUPPLEMENTAL UNAUDITED DATA FROM CONTINUING OPERATIONS

(Dollars in thousands)

	FISCAL 2009					FISCAL 2010	
	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2
SALES							
INDUSTRIAL SEGMENT	$ 90,524	$ 71,682	$ 62,843	$ 61,802	$ 286,851	$ 65,308	$ 69,235
ENERGY SEGMENT	73,982	59,526	62,251	63,731	259,490	64,065	53,862
ELECTRICAL SEGMENT	67,383	59,629	56,218	58,758	241,988	54,065	54,927
ENGINEERED SOLUTIONS SEGMENT	103,385	72,872	76,308	76,731	329,296	89,202	89,414
TOTAL	$ 335,274	$ 263,709	$ 257,620	$ 261,022	$ 1,117,625	$ 272,640	$ 267,438
% SALES GROWTH							
INDUSTRIAL SEGMENT	4 %	-18 %	-38 %	-37 %	-23 %	-28 %	-3 %
ENERGY SEGMENT	49 %	37 %	7 %	5 %	22 %	-13 %	-10 %
ELECTRICAL SEGMENT	-22 %	-29 %	-34 %	-21 %	-27 %	-20 %	-8 %
ENGINEERED SOLUTIONS SEGMENT	-23 %	-44 %	-47 %	-37 %	-38 %	-14 %	23 %
TOTAL	-6 %	-23 %	-34 %	-26 %	-23 %	-19 %	1 %
OPERATING PROFIT (LOSS)							

INDUSTRIAL SEGMENT	$ 26,107	$ 15,972	$ 15,597	$ 13,692	$ 71,368	$ 13,854	$ 15,847
ENERGY SEGMENT	15,647	5,895	11,772	11,801	45,115	11,502	5,615
ELECTRICAL SEGMENT	4,935	2,663	3,856	3,559	15,012	4,073	5,539
ENGINEERED SOLUTIONS SEGMENT	7,865	(2,735)	991	342	6,463	5,481	6,007
CORPORATE / GENERAL	(3,197)	(5,013)	(4,815)	(5,042)	(18,066)	(5,471)	(5,561)
TOTAL - EXCLUDING RESTRUCTURING CHARGES	$ 51,357	$ 16,782	$ 27,401	$ 24,352	$ 119,892	$ 29,439	$ 27,447
IMPAIRMENT CHARGES	(26,553)	-	(4,768)	-	(31,321)	-	-
RESTRUCTURING CHARGES	(674)	(2,564)	(8,494)	(9,111)	(20,843)	(2,831)	(9,968)
TOTAL	$ 24,130	$ 14,218	$ 14,139	$ 15,241	$ 67,728	$ 26,608	$ 17,479
OPERATING PROFIT %							
INDUSTRIAL SEGMENT	28.8 %	22.3 %	24.8 %	22.2 %	24.9 %	21.2 %	22.9 %
ENERGY SEGMENT	21.1 %	9.9 %	18.9 %	18.5 %	17.4 %	18.0 %	10.4 %
ELECTRICAL SEGMENT	7.3 %	4.5 %	6.9 %	6.1 %	6.2 %	7.5 %	10.1 %
ENGINEERED SOLUTIONS SEGMENT	7.6 %	-3.8 %	1.3 %	0.4 %	2.0 %	6.1 %	6.7 %
TOTAL (INCLUDING CORPORATE) - EXCLUDING RESTRUCTURING CHARGES	15.3 %	6.4 %	10.6 %	9.3 %	10.7 %	10.8 %	10.3 %
EBITDA							
INDUSTRIAL SEGMENT	$ 27,139	$ 17,058	$ 18,208	$ 15,322	$ 77,727	$ 15,633	$ 16,639
ENERGY SEGMENT	21,671	11,492	15,080	16,235	64,478	15,493	10,072
ELECTRICAL SEGMENT	6,438	4,113	5,494	5,186	21,231	5,675	6,988
ENGINEERED SOLUTIONS	12,417	1,274	3,879	4,953	22,524	8,981	10,168

SEGMENT							
CORPORATE / GENERAL	(3,110)	(4,058)	(4,237)	(4,196)	(15,601)	(4,771)	(4,339)
TOTAL - EXCLUDING RESTRUCTURING CHARGES	$ 64,555	$ 29,879	$ 38,424	$ 37,500	$ 170,358	$ 41,011	$ 39,528
IMPAIRMENT CHARGES	(26,553)	-	(4,768)	-	(31,321)	-	-
RESTRUCTURING CHARGES	(674)	(2,564)	(8,494)	(9,111)	(20,843)	(2,831)	(9,968)
TOTAL	$ 37,328	$ 27,315	$ 25,162	$ 28,389	$ 118,194	$ 38,180	$ 29,560
EBITDA %							
INDUSTRIAL SEGMENT	30.0 %	23.8 %	29.0 %	24.8 %	27.1 %	23.9 %	24.0 %
ENERGY SEGMENT	29.3 %	19.3 %	24.2 %	25.5 %	24.8 %	24.2 %	18.7 %
ELECTRICAL SEGMENT	9.6 %	6.9 %	9.8 %	8.8 %	8.8 %	10.5 %	12.7 %
ENGINEERED SOLUTIONS SEGMENT	12.0 %	1.7 %	5.1 %	6.5 %	6.8 %	10.1 %	11.4 %
TOTAL (INCLUDING CORPORATE) - EXCLUDING RESTRUCTURING CHARGES	19.3 %	11.3 %	14.9 %	14.4 %	15.2 %	15.0 %	14.8 %

ACTUANT CORPORATION

RECONCILIATION OF GAAP MEASURES TO NON-GAAP MEASURES

(Dollars in thousands, except for per share amounts)

	FISCAL 2009					FISCAL 2010		
	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2	Q3
OPERATING PROFIT (LOSS), EXCLUDING								

RESTRUCTURING CHARGES AND IMPAIRMENT CHARGES								
INDUSTRIAL SEGMENT								
OPERATING PROFIT (GAAP MEASURE)	$ 26,007	$ 15,545	$ 14,633	$ 11,266	$ 67,451	$ 13,676	$ 10,937	$ 2
RESTRUCTURING CHARGES	100	427	964	2,426	3,917	178	4,910	3
ADJUSTED OPERATING PROFIT (NON-GAAP MEASURE)	$ 26,107	$ 15,972	$ 15,597	$ 13,692	$ 71,368	$ 13,854	$ 15,847	$ 2
ENERGY SEGMENT								
OPERATING PROFIT (GAAP MEASURE)	$ 15,533	$ 5,976	$ 11,508	$ 11,075	$ 44,092	$ 11,359	$ 3,922	$ 7
RESTRUCTURING CHARGES	114	(81)	264	726	1,023	143	1,693	1
ADJUSTED OPERATING PROFIT (NON-GAAP MEASURE)	$ 15,647	$ 5,895	$ 11,772	$ 11,801	$ 45,115	$ 11,502	$ 5,615	$ 7
ELECTRICAL SEGMENT								
OPERATING PROFIT (LOSS) (GAAP MEASURE)	$ 4,900	$ 1,959	$ (4,293)	$ 762	$ 3,327	$ 2,186	$ 4,373	$ 6
RESTRUCTURING CHARGES	35	704	3,381	2,797	6,917	1,887	1,166	5
IMPAIRMENT CHARGE	-	-	4,768	-	4,768	-	-	-
ADJUSTED OPERATING PROFIT (NON-GAAP MEASURE)	$ 4,935	$ 2,663	$ 3,856	$ 3,559	$ 15,012	$ 4,073	$ 5,539	$ 7
ENGINEERED SOLUTIONS								
OPERATING PROFIT (LOSS) (GAAP MEASURE)	$ (19,113)	$ (3,985)	$ (2,670)	$ (2,664)	$ (28,432)	$ 5,053	$ 3,995	$ 1

RESTRUCTURING CHARGES	425	1,250	3,661	3,006	8,342	428	2,012	3
IMPAIRMENT CHARGE	26,553	-	-	-	26,553	-	-	-
ADJUSTED OPERATING PROFIT (LOSS) (NON-GAAP MEASURE)	$ 7,865	$ (2,735)	$ 991	$ 342	$ 6,463	$ 5,481	$ 6,007	$ 1
CORPORATE								
OPERATING LOSS (GAAP MEASURE)	$ (3,197)	$ (5,277)	$ (5,039)	$ (5,198)	$ (18,710)	$ (5,666)	$ (5,748)	$ (
RESTRUCTURING CHARGES	-	264	224	156	644	195	187	7
ADJUSTED OPERATING LOSS (NON-GAAP MEASURE)	$ (3,197)	$ (5,013)	$ (4,815)	$ (5,042)	$ (18,066)	$ (5,471)	$ (5,561)	$ (
NET EARNINGS (LOSS), EXCLUDING RESTRUCTURING CHARGES, IMPAIRMENT CHARGES, INCOME TAX ADJUSTMENTS, DEBT EXTINGUISHMENT CHARGES AND DISCONTINUED OPERATIONS (2)								
NET EARNINGS (LOSS) (GAAP MEASURE)	$ 11,598	$ 3,244	$ (17,635)	$ 16,516	$ 13,723	$ 11,854	$ 7,157	$ 2
RESTRUCTURING CHARGES, NET OF TAX BENEFIT	481	1,553	4,920	6,055	13,009	1,804	6,863	1
IMPAIRMENT CHARGES, NET OF TAX BENEFIT	16,463	-	2,981	-	19,444	-	-	-
INCOME TAX ADJUSTMENTS	-	-	-	-	-	-	-	6
DEBT EXTINGUISHMENT CHARGES, NET OF TAX BENEFIT	(236)	-	-	1,303	1,067	-	-	-
DISCONTINUED OPERATIONS, NET OF TAX BENEFIT	30	1,864	22,945	(12,580)	12,259	1,406	738	1

TOTAL (NON-GAAP MEASURE)	$ 28,336	$ 6,661	$ 13,211	$ 11,294	$ 59,502	$ 15,064	$ 14,758	$ 2
DILUTED EARNINGS (LOSS) PER SHARE, EXCLUDING RESTRUCTURING CHARGES, IMPAIRMENT CHARGES, INCOME TAX ADJUSTMENTS, DEBT EXTINGUISHMENT CHARGES AND DISCONTINUED OPERATIONS (2)								
NET EARNINGS (LOSS) (GAAP MEASURE)	$ 0.19	0.06	(0.27)	0.24	$ 0.24	$ 0.17	$ 0.10	$ C
RESTRUCTURING CHARGES, NET OF TAX BENEFIT	0.01	0.02	0.08	0.09	0.20	0.02	0.10	C
IMPAIRMENT CHARGES, NET OF TAX BENEFIT	0.26	-	0.05	-	0.29	-	-	-
INCOME TAX ADJUSTMENTS	-	-	-	-	-	-	-	C
DEBT EXTINGUISHMENT CHARGES, NET OF TAX BENEFIT	(0.00)	-	-	0.02	0.02	-	-	-
DISCONTINUED OPERATIONS, NET OF TAX BENEFIT	-	0.03	0.36	(0.18)	0.19	0.02	0.01	C
TOTAL (NON-GAAP MEASURE)	$ 0.45	$ 0.11	$ 0.22	$ 0.17	$ 0.94	$ 0.21	$ 0.21	$ C
EBITDA (3)								
NET EARNINGS (LOSS) (GAAP MEASURE)	$ 11,598	$ 3,244	$ (17,635)	$ 16,516	$ 13,723	$ 11,854	$ 7,157	$ 2
FINANCING COSTS, NET	12,235	9,904	9,026	10,684	41,849	8,538	7,798	7
INCOME TAX EXPENSE	1,487	(15)	(1,284)	423	611	4,529	2,020	3
DEPRECIATION & AMORTIZATION	11,978	12,318	12,110	13,346	49,752	11,853	11,847	1

DISCONTINUED OPERATIONS, NET OF TAX BENEFIT	30	1,864	22,945	(12,580)	12,259	1,406	738	6
EBITDA (NON-GAAP MEASURE)	$ 37,328	$ 27,315	$ 25,162	$ 28,389	$ 118,194	$ 38,180	$ 29,560	$ 5
IMPAIRMENT CHARGES	26,553	-	4,768	-	31,321	-	-	-
RESTRUCTURING CHARGES	674	2,564	8,494	9,111	20,843	2,831	9,968	1
EBITDA (NON-GAAP MEASURE) - EXCLUDING DISCONTINUED OPERATIONS, IMPAIRMENT AND RESTRUCTURING CHARGES	$ 64,555	$ 29,879	$ 38,424	$ 37,500	$ 170,358	$ 41,011	$ 39,528	$ 5

ACTUANT CORPORATION

FOOTNOTES FOR SUPPLEMENTAL UNAUDITED DATA AND RECONCILIATION OF GAAP MEASURES TO NON-GAAP MEASURES

(Dollars in thousands, except for per share amounts)

FOOTNOTES

NOTE: The total of the individual quarters may not equal the annual total due to rounding.

(1) A summary of restructuring charges included in cost of products sold is as follows:

	FISCAL 2009					FISCAL 2010			
	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2	Q3	TOTAL
Restructuring - cost of products sold	$ -	$ -	$ 276	$ 1,037	$ 1,313	$ 54	$ 692	$ 92	$ 839

(2) Net earnings and diluted earnings per share excluding restructuring charges, impairment charges, debt extinguishment charges and discontinued operations represent net earnings and diluted earnings per share per the Condensed Consolidated Statements of Earnings net of charges or credits for items to be highlighted for comparability purposes. These measures should not be considered as an alternative to net earnings or diluted earnings per share as an indicator of the Company's operating performance. However, this presentation is important to investors for understanding the operating results of the current portfolio of Actuant

companies. The total of the individual components may not equal due to rounding.

EBITDA represents net earnings before financing costs, net, income tax expense, depreciation & amortization and discontinued operations. EBITDA is not a calculation based upon generally accepted accounting principles (GAAP). The amounts included in the EBITDA calculation, however, are derived from amounts included in the Condensed Consolidated Statements of Earnings data. EBITDA should not be considered as an alternative to net earnings or operating profit as an indicator of the Company's operating
(3) performance, or as an alternative to operating cash flows as a measure of liquidity. Actuant has presented EBITDA because it regularly reviews this as a measure of the company's ability to incur and service debt. In addition, EBITDA is used by many of our investors and lenders, and is presented as a convenience to them. However, the EBITDA measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation. The total of the individual quarters may not equal the annual total due to rounding.

Source: Actuant Corporation