State Street 1Q 2020 Results and Metrics

About Us

State Street Corporation (NYSE: STT) is one of the world's leading providers of financial services to institutional investors, including investment servicing, investment management and investment research and trading.

We service and manage investments for the world's governments, institutions and investment companies through a global network of approximately 39,000 employees in more than 100 geographic markets.

Our purpose is to create better outcomes for the world's investors and the people they serve. This singular purpose is at the core of our vision to be the leading asset servicer, asset manager and data insight provider to the owners and managers of the world's capital.

This sheet contains selected highlights from our 1Q20 earnings announcement and is intended to be reviewed with those materials and our detailed, comprehensive SEC filings available at **investors.statestreet.com**.

Financial Highlights

YoY vs. 1Q19; AUC/A and AUM as of period end

Total Revenue
$3.1B
▲5%

Servicing Fees
$1.3B
▲3%

Net Income
$634M
▲25%

Earnings Per Share
$1.62
▲37%

Return on Equity
10.9%
▲220bps

Pre-tax Margin
25.3%
▲360bps

AUC/A
$31.9T
▼2%

AUM*
$2.7T
▼4%

Balance Sheet and Capital

As of March 31, 2020

Assets
$363B

Deposits
$257B

Investment Portfolio
$124B

CET1[A]
11.1%

Payout[B]
118%

Capital Returned[B]
$683M

Revenue Mix

As of March 31, 2020



21% Net Interest Income
16% Management Fees
43% Servicing Fees
9% FX Trading Services
4% Securities Finance
7% Software and Processing Fees

*Assets under management as of March 31, 2020 includes approximately $50 billion of assets with respect to which State Street Global Advisors Funds Distributors, LLC (SSGA FD) serves as marketing agent; SSGA FD and State Street Global Advisors are affiliated. [A]standardized CET1, Tier 1 and Total capital ratios were binding for the period. [B]Capital Returned represents the sum of common stock dividends declared and repurchases over the period. Payout represents Capital Returned divided by net income over the period.
Last updated on 4-20.

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