

Innovex Acquires Downhole Well Solutions, LLC (“DWS”)

Disclaimer

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Industry Information

We obtained the industry, market and competitive position data used throughout this Presentation from our own internal estimates and research, as well as from independent industry publications, government publications and other published independent sources. Internal estimates are derived from publicly available information released by industry analysts and third-party sources, our internal research and our industry experience and are based on assumptions made by us based on such data and our knowledge of the industry and market, which we believe to be reasonable. In addition, while we believe the industry, market and competitive position data included in this Presentation is reliable and based on reasonable assumptions, we have not independently verified the accuracy or completeness of any third-party information. Some data is also based on our good faith estimates. The industry in which we operate is subject to a high degree of uncertainty and risk due to a variety of factors. These and other factors could cause results to differ materially from those expressed in these publications. Forecasts and other forward-looking statements obtained from these sources are subject to the same qualifications and uncertainties as the other forward-looking statements in this Presentation. No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information contained herein and no reliance should be placed on it. None of Innovex, the underwriters or any of their respective affiliates, advisers, connected persons or any other person accept any liability for any loss howsoever arising (in negligence or otherwise), directly or indirectly, from this Presentation or its contents or otherwise arising in connection with this Presentation. This shall not, however, restrict or exclude or limit any duty or liability to a person under any applicable law or regulation of any jurisdiction that may not lawfully be disclaimed.

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Financial Information: Non-GAAP Financial Measures

This Presentation contains both financial measures prepared and presented in accordance with generally accepted accounting principles ("GAAP") and non-GAAP financial measures, which are measurements of financial performance that are not prepared and presented in accordance with GAAP. Accordingly, these measures should not be considered as a substitute for data prepared and presented in accordance with GAAP. These non-GAAP financial measures, including Adjusted EBITDA, Adjusted EBITDA Margin, Return on Capital Employed ("ROCE") and Free Cash Flow, are or have been used by Innovex's management when evaluating results of operations and as otherwise described below. Non-GAAP financial measures should not be construed as being more important than comparable GAAP measures. Innovex's management believes these non-GAAP financial measures provide users of our financial statements with additional and useful comparisons of current results of operations with past and future periods. Although we use or have used these non-GAAP financial measures to assess the performance of our business and for the other purposes, the use of these non-GAAP financial measures as an analytical tool has limitations, and you should not consider them in isolation, or as a substitute for analysis of our results of operations as reported in accordance with GAAP. In addition, because not all companies use identical calculations, the non-GAAP financial measures included in this Presentation may not be comparable to similarly titled measures disclosed by other companies, including our peers or other companies in our industry. Please see "Appendix: GAAP Reconciliations" within the Presentation for reconciliations of the non-GAAP financial measures included in the Presentation to our most directly comparable financial measures calculated and presented in accordance with GAAP.

Use of Website

Investors should note that Innovex announces material financial information in SEC filings, press releases and public conference calls. Innovex may use the Investors section of its website (www.innovex-inc.com) to communicate with investors. It is possible that the financial and other information posted there could be deemed to be material information. Information on Innovex's website is not part of this Presentation.

Innovex is Building a Unique Energy Industrial Platform

Our VISION is to create the global leader in well-centric products and technologies through organic, customer-linked innovations and disciplined acquisitions to drive returns for our investors



1) Return on Capital Employed ("ROCE") is a non-GAAP measure. We define ROCE as Income from Operations, before acquisition costs and after tax (resulting in Adjusted Income from Operations, after tax) divided by average capital employed. Capital employed is defined as the combined values of debt and stockholders' equity.

DWS Acquisition Fits Innovex M&A Framework

We take a disciplined and contrarian approach

Qualitative Framework	
Big-Impact / Small-Ticket	✓
Customer-Linked Innovation	✓
Opportunity to apply No Barriers culture	✓
Enhances Curated Product Portfolio	✓

Quantitative Framework	
Accretive on Key Metrics	✓
Clear Path to Strong ROIC	✓
Capital-Light Business Model	✓
Maintain Strong Liquidity Post-Closing	✓

Key Transaction Metrics

3.8x
DWS LTM Adj. EBITDA[1] Purchase Multiple[2]

13%
Accretive to LTM EPS[3]

-0.1x
Pro Forma Net Debt / LTM Adj. EBITDA[1] Ratio

21%
Transaction ROCE[4]

45%
DWS LTM Adj. EBITDA Margins[1]

34%
Free Cash Flow as a % LTM Revenue[5]

1) Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP measures, please see appendix for reconciliation to nearest GAAP measure; LTM Adj. EBITDA as of 9/30/2024.
2) Reflects blended purchase multiple for acquisition of 20% of DWS in 2023 and acquisition of remaining 80% in this Acquisition
3) Reflects LTM as-reported net income for both Innovex and DWS as of 9/30/2024, reduced by the net income attributable to our prior ownership in DWS. The net income amount does not give effect to costs, charges, synergies, or other similar items that could result from a combined company. The share count uses the INVX 9/30/2024 outstanding shares adjusted for the hypothetical transaction share issuance.
4) Defined as (DWS LTM Operating Income – DWS LTM Tax Expense) / Purchase Price; reflects 100% of DWS LTM operating income and tax expense as of 9/30/2024 and total purchase price of $122.1mm.

Innovex Acquires DWS

Acquires remaining 80% ownership in DWS

Transaction Highlights

- ✓ Outstanding margins, free cash flow and returns on capital
- ✓ Secular tailwinds to DWS addressable market as wellbores get longer and more complex
- ✓ International growth opportunities by leveraging Innovex's global platform
- ✓ Market leader in US Land – DWS products were on 38% of US Land rigs[1] as of the end of Q3 2024
- ✓ Enhances Innovex's curated product portfolio with market-leading drilling enhancement tools

Key Transaction Metrics ($ in millions)	
DWS LTM Adj. EBITDA[2]	$32.4
Transaction Multiple	4.0x
Total Enterprise Value	$129.6
% Acquired	80%
Purchase Price	**$103.7**
Cash Consideration	$72.0
Shares Issued (millions)	1.919
Cost Basis in 20% of DWS acquired in 2023	$18.4
Total Purchase Price for 100% of DWS	$122.1
Blended Purchase Multiple of DWS LTM Adj. EBITDA[2]	**3.8x**

DWS acquisition is 13% accretive to LTM EPS[3] and maintains Innovex's net cash balance sheet. Excluding the impact of the Gain on Bargain Purchase in connection with the Merger with Dril-Quip, which is a non-recurring gain, DWS acquisition is 54% accretive to LTM EPS.

1) Based on US Land rig count published by Baker Hughes for the week ending on 9/27/24.
2) Adjusted EBITDA is a non-GAAP measure, please see appendix for reconciliation to nearest GAAP measure; LTM Adj. EBITDA as of 9/30/2024.
3) Reflects LTM as-reported net income for both Innovex and DWS as of 9/30/2024, reduced by the net income attributable to our prior ownership in DWS. The net income amount does not give effect to costs, charges, synergies, or other similar items that could result from a combined company. The share count uses the INVX 9/30/2024 outstanding shares adjusted for the hypothetical transaction share issuance.

DWS is a Leader in US Land with International Growth Opportunities

Innovex Platform will accelerate growth domestically and internationally

DWS Key Characteristics

- Market leader in US Land with numerous international growth opportunities
- Large, untapped international growth opportunity
- Rapid market growth for both conventional and RSS applications
  - ✓ Increase rate of penetration
  - ✓ Improve weight transfer to drill bit
  - ✓ Anti-'stick slip'
- Rent products directly to E&P operator on a PER run basis
- Longer and more complex laterals may require multiple runs per well
- High-margin and cash generative

Key Products

PowerGLIDE
Friction Reduction Tool
Conventional Applications
~73% LTM Revenue



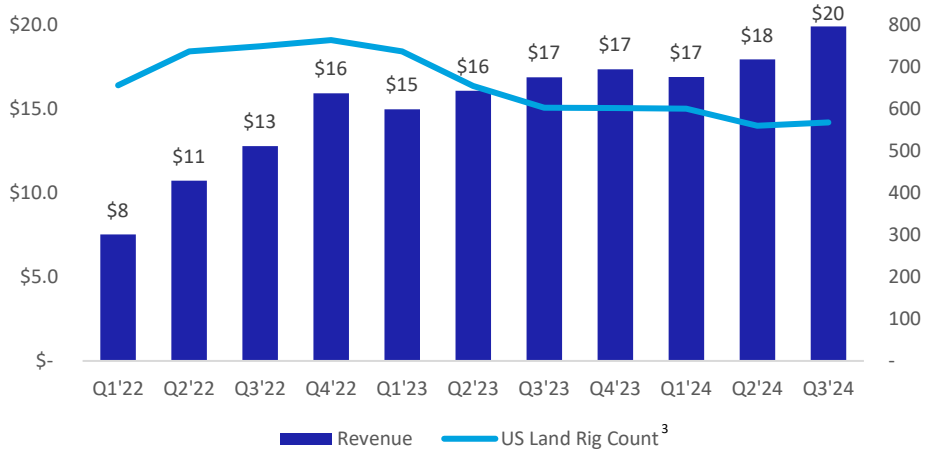
RIPStick
Stick Slip Mitigation Tool
RSS Applications
~25% LTM Revenue



Financial Overview – LTM as of Sept. 2024

$72mm LTM Revenue	**$32mm** LTM Adj. EBITDA[1]
18% YoY Revenue Growth (Q3 2024 vs. Q3 2023)	**$24mm** LTM Free Cash Flow[2]

Quarterly Revenue & US Land Rig Count ($ millions)



1) Adjusted EBITDA is a non-GAAP measure, please see appendix for reconciliation to nearest GAAP measure; LTM Adj. EBITDA as of 9/30/2024.
2) Free Cash Flow is a non-GAAP measure, please see appendix for reconciliation to nearest GAAP measure.
3) Based on US Land rig count published by Baker Hughes.



Appendix:
GAAP Reconciliations

Legacy Standalone DWS Reconciliation to Non-GAAP Metrics

Trailing Twelve Month Net Income to Adjusted EBITDA

($ in millions)	LTM (as of Sep-24)
Revenue	$72
Net Income	$25
(+) Net Interest Expense	(0)
(+) Income Tax Provision	–
(+) Depreciation and Amortization Expense	7
(-) Other Expense / (Income)	(0)
(+) Non-Recurring Expenses	–
Adjusted EBITDA	**$32**
Net Income Margin %	**35%**
Adjusted EBITDA Margin %	**45%**

Note: Figures shown above reflect unaudited results. A quality of earnings analysis was conducted to verify the figures shown.

Legacy Standalone DWS Reconciliation to Non-GAAP Metrics

Trailing Twelve Month Free Cash Flow

($ in millions)	LTM (as of Sep-24)
Cash Flow from Operations	$33
(-) Capital Expenditures	(9)
Free Cash Flow	**$24**

Note: Figures shown above reflect unaudited results. A quality of earnings analysis was conducted to verify the figures shown.

Pro Forma Reconciliation to Non-GAAP Metrics

Pro Forma Net Debt / LTM Adj. EBITDA

($ in millions)	As of 9/30/24
Cash and Cash Equivalents - Innovex	$100
(+) Cash and Cash Equivalents – DWS	12
(-) Debt & Finance Lease Obligations – Innovex	(23)
(-) Debt & Finance Lease Obligations – DWS	(2)
(-) Cash Consideration of Acquisition	(72)
Pro Forma Net Debt / (Net Cash)	**$(15)**
Innovex LTM Adj. EBITDA	$122
DWS LTM Adj. EBITDA[1]	26
Pro Forma Adj. EBITDA	**$148**
Pro Forma Net Debt / LTM Adj. EBITDA	**(0.1x)**

Note: Figures shown above for DWS reflect unaudited results. A quality of earnings analysis was conducted to verify the figures shown.
1) Reflects 80% of DWS LTM Adj. EBITDA, due to our previous minority ownership of DWS, 20% of DWS LTM Adj EBITDA is already included within the Innovex LTM Adj. EBITDA.

Legacy Standalone Innovex Reconciliation to Non-GAAP Metrics

Quarterly Net Income to Adjusted EBITDA

($ in millions)	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24[3]
Net Income	$15	$18	$16	$10	$83
(+) Net Interest Expense	2	1	1	1	1
(+) Income Tax Provision	8	5	5	4	(3)
(+) Depreciation and Amortization Expense	6	6	5	7	8
(-) Other Expense / (Income)[1]	(1)	(1)	(0)	(2)	(0)
(+) EBITDA Contribution from Minority Investment	2	2	1	2	1
(+) Non-Recurring Expenses[2]	2	1	4	8	(61)
Adjusted EBITDA	**$33**	**$32**	**$33**	**$30**	**$27**

(1) Primarily represents foreign currency exchange gain/loss, the elimination of earnings from minority investment, and other non-operating items
(2) Reflects stock-based compensation, transaction related expenses, acquisition integration expenses, and IPO preparation expenses
(3) Reflects Legacy Innovex's results through September 6, 2024 and the combined results of Innovex and Dril-Quip for the balance of the quarter.