

Investor Presentation

Quarter Ended December 31, 2022

March 2, 2023

NASDAQ: GECC

Forward Looking Statement

Statements in this communication that are not historical facts are "forward-looking" statements within the meaning of the federal securities laws. These statements are often, but not always, made through the use of words or phrases such as "expect," "anticipate," "should," "will," "estimate," "designed," "seek," "continue," "upside," "potential," "preliminary" and similar expressions. All such forward-looking statements involve estimates and assumptions that are subject to risks, uncertainties and other factors that could cause actual results to differ materially from the results expressed in the statements. Among the key factors that could cause actual results to differ materially from those projected in the forward-looking statements are: conditions in the credit markets, rising interest rates, inflationary pressure, the price of GECC common stock, and the performance of GECC's portfolio and investment manager. Information concerning these and other factors can be found in GECC's Annual Report on Form 10-K and other reports filed with the Securities and Exchange Commission ("SEC"). GECC assumes no obligation to, and expressly disclaims any duty to, update any forward-looking statements contained in this communication or to conform prior statements to actual results or revised expectations except as required by law. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof.

You should consider the investment objective, risks, charges and expenses of GECC carefully before investing. GECC's filings with the SEC contain this and other information about GECC and are available by contacting GECC at the phone number and address at the end of this presentation. The SEC also maintains a website that contains the aforementioned documents. The address of the SEC's website is http://www.sec.gov. These documents should be read and considered carefully before investing.

The performance, distributions and financial data contained herein represent past performance, distributions and results and neither guarantees nor is indicative of future performance, distributions or results. Investment return and principal value of an investment will fluctuate so that an investor's shares may be worth more or less than the original cost. GECC's market price and net asset value will fluctuate with market conditions. Current performance may be lower or higher than the performance data quoted. All information and data, including portfolio holdings and performance characteristics, is as of December 31, 2022, unless otherwise noted, and is subject to change.

This presentation does not constitute an offer of any securities for sale.

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Fourth Quarter 2022 Overview

Net Investment Income ("NII")

NII of $2.3 million, or $0.30 per share in 4Q 22 , vs. $1.1 million, or $0.14 per share in 3Q 22
- NII more than doubled from the third quarter of 2022
- Highest cash income quarter in company's history

Assets

Cash income-generating investments comprise 99% of portfolio fair market value at 4Q 22
- Net assets of $84.8 million, or $11.16 per share, vs. $95.5 million, or $12.56 per share (3Q 22), and $74.6 million, or $16.63 per share (4Q 21)
- Asset coverage ratio of 154.4% vs. 165.5% (3Q 22) and 151.1% (4Q 21)

Distribution

Our Board approved a distribution for the quarter ending March 31, 2023 at a rate of $0.35 per share. The distribution equates to:
- 14.8% annualized yield on the Company's closing market price on March 1, 2023 of $9.44
- 12.5% annualized yield on the Company's December 31, 2022 NAV of $11.16 per share

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Quarterly Cash Distributions
Quarter Ending March 31, 2023

$0.35

Per Share

On March 2, 2023, the Company announced that its Board of Directors approved a quarterly cash distribution of $0.35 per share for the quarter ending March 31, 2023

March 31

Payable Date

The first quarter 2023 cash distribution will be payable on March 31, 2023 to stockholders of record as of March 15, 2023

14.8%

Annualized Dividend Yield on Stock Price

The cash distribution equates to a 14.8% annualized dividend yield on our closing market price of $9.44 on March 1, 2023

12.5%

Annualized Dividend Yield on NAV

The cash distribution equates to a 12.5% annualized dividend yield on our December 31, 2022 NAV of $11.16 per share

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About GECC

Great Elm Capital Corp.

Externally managed, total-return-focused BDC

Significant insider ownership of GECC by GEG and its officers and directors

Investment Objective

To generate current income and capital appreciation by investing in debt and income generating equity securities, including actively pursuing investments in specialty finance businesses

Portfolio Overview

- $225.0 million of portfolio fair value
- $84.8 million of net asset value ("NAV")
- Debt investments carry a weighted average current yield of 12.4%[1]
- 70 investments (54 debt, 16 equity) in 49 companies across 24 industries[2]

[1] Weighted average current yield is based upon the stated coupon rate and fair value of outstanding debt securities at the measurement date.
[2] Excluding investments in SPACs with a Fair Market Value of $0.03 million as of 12/31/2022.

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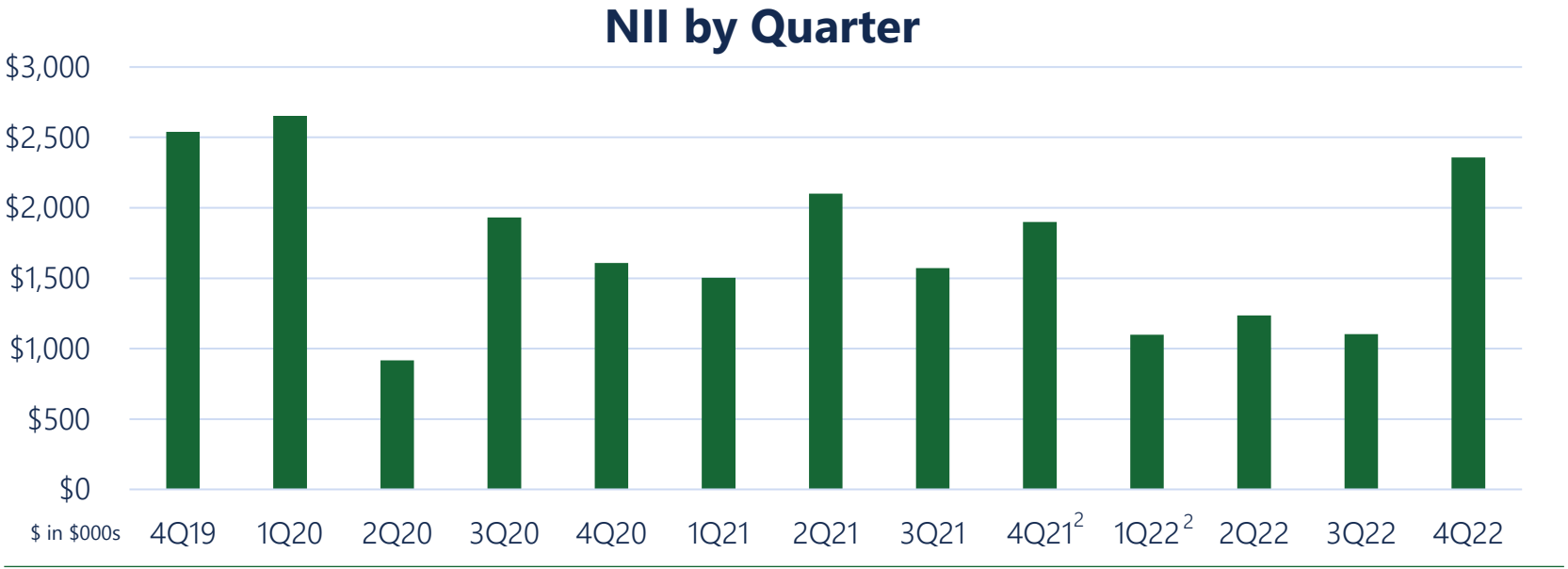
Net Investment Income (NII)

NII for the quarter ended December 31, 2022 was $2.3 million, or $0.30 per share[1], compared to NII of $1.1 million, or $0.14 per share, for the quarter ended September 30, 2022[1]



[1] Based on weighted average shares outstanding 7.6 million for the quarters ended September 30, 2022 and December 31, 2022.

[2] 4Q 21 removes the expense reversal of approximately $5.2 million and 1Q 22 removes the fee waiver of approximately $4.9 million.

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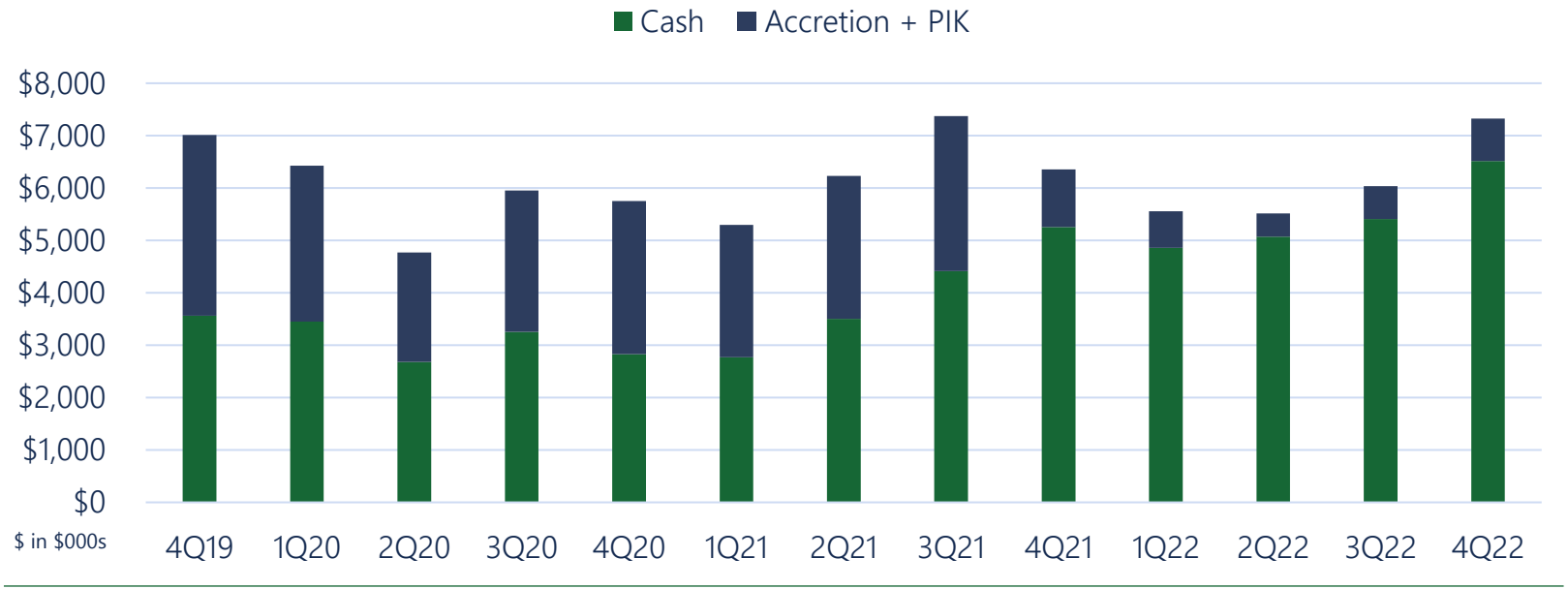
Total Investment Income (TII)

TII for the quarter ended December 31, 2022 was $7.3 million and the highest cash income quarter in the company's history



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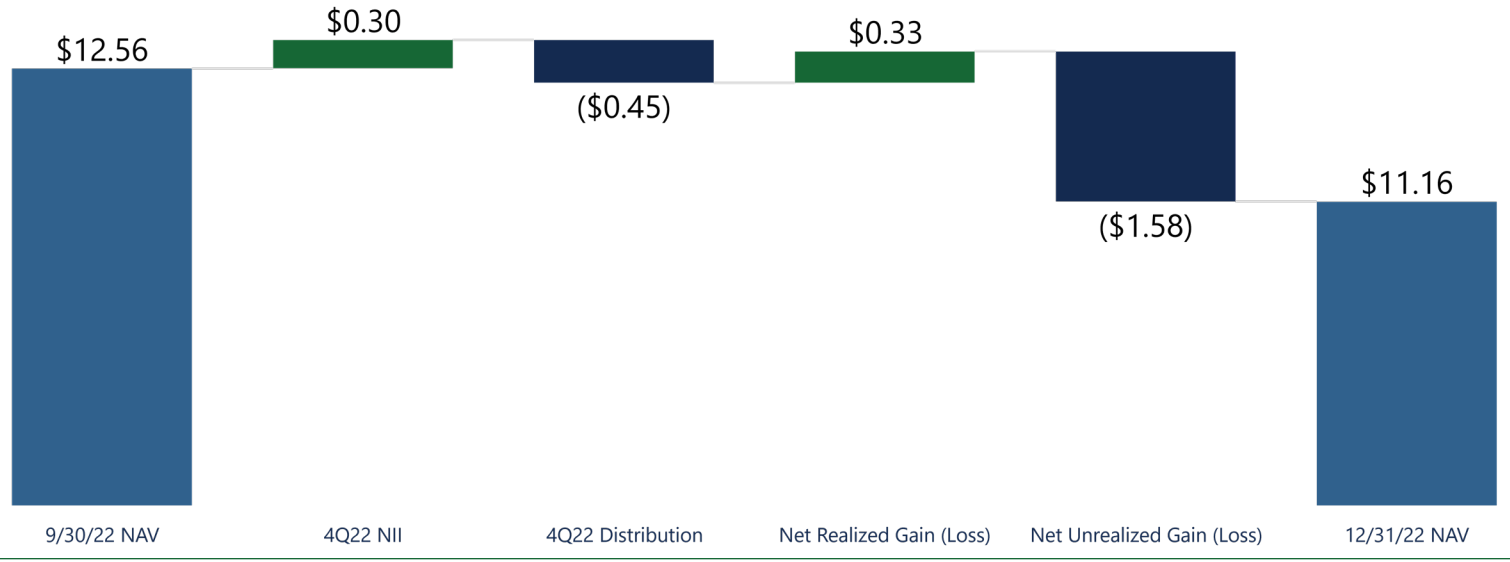
Net Asset Value ("NAV") Bridge[1]

Net assets were approximately $84.8 million ($11.16 per share[1]) on December 31, 2022, as compared to $95.5 million ($12.56 per share[1]) on September 30, 2022



[1] Based on shares outstanding of 7.6 million as of September 30, 2022 and December 31, 2022.

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Q4 2022
Portfolio Review

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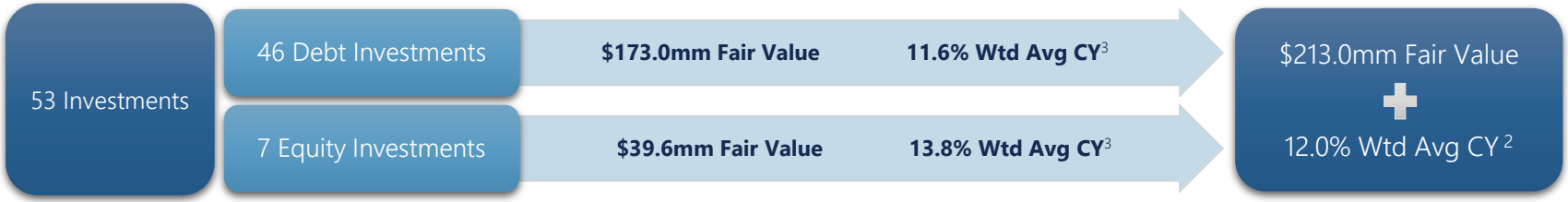
Cash Generating Portfolio Sequential Comparison[1]

Portfolio as of December 31, 2022



Portfolio as of September 30, 2022



[1] Excludes defaulted and non-accrual investments, non income generating equities. As of 12/31/2022 these investments were $3.3 million of FMV and as of 9/30/2022 these investments were $4.1 million of FMV.
[2] Weighted average current yield is based upon the anticipated distribution rate and fair value of outstanding investments at the measurement date.
Note: Amounts in the above tables do not include investments in short-term securities, including United States Treasury Bills.

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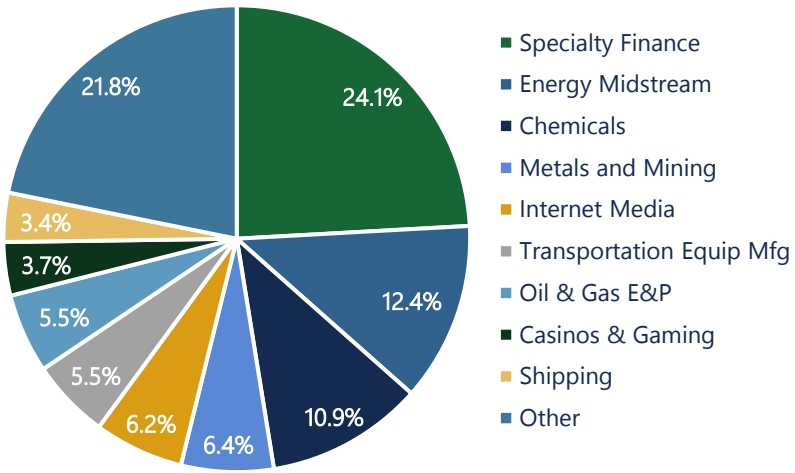
Cash Generating Portfolio Concentration Overview[1]

Strong Industry Diversification and Average Position Size

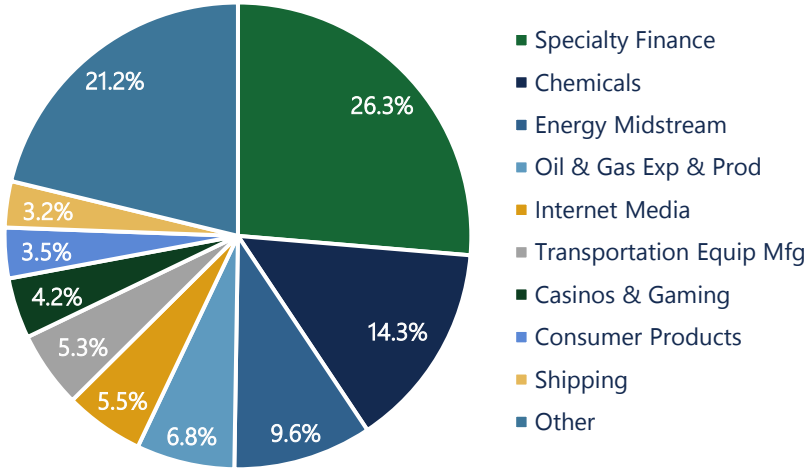
9/30/2022

$4.0 Million Average Position Size & 21 Industries



12/31/2022

$3.8 Million Average Position Size & 22 Industries



[1] Excludes defaulted and non-accrual investments, non income generating equities. As of 12/31/2022 these investments were $3.3 million of FMV and as of 9/30/2022 these investments were $4.1 million of FMV.

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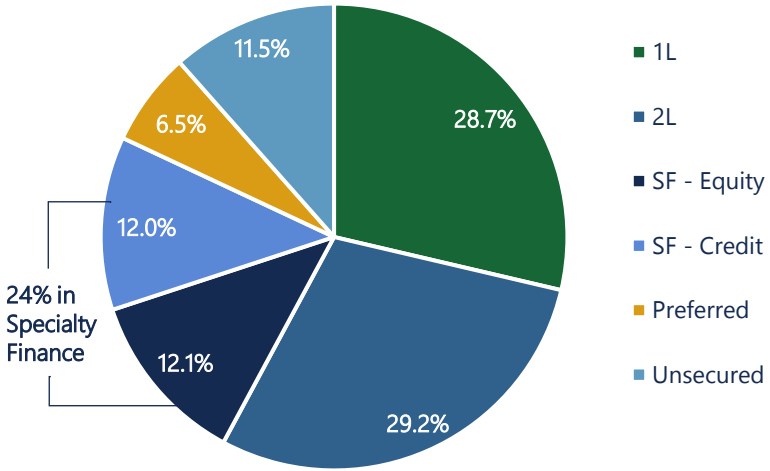
Cash Generating Portfolio Investment Type Mix[1]

Investment Universe and Exposure

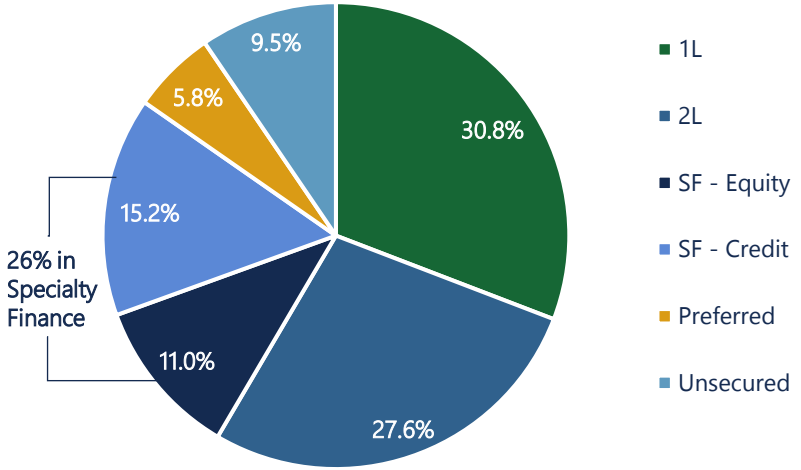
9/30/2022

12.0% Weighted Average Current Yield



12/31/2022

12.7% Weighted Average Current Yield



[1] Excludes defaulted, non-accrual investments and non-income generating equities. As of 12/31/2022 these investments were $3.3 million of FMV and as of 9/30/2022 these investments were $4.1million of FMV.
Note: Amounts above do not include investments in short-term securities, including United States Treasury Bills.

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Quarterly Investment Activity

Deployment of Capital	$37.6 million deployed into 22 investments at a weighted average current yield of 11.8% in 4Q 22
Monetization of Investments	During 4Q 22, monetized $20.4 million across 23 investments, in whole or in part, at a weighted average current yield of 9.6% • Includes $12.1 million of mandatory debt paydowns and redemptions at a weighted average current yield of 8.7% • Includes $8.3 million from sales of investments at a weighted average current yield of 9.4%
Attractive Funding Sources	• $25.0 million SOFR+3.50% Credit Facility due May 2024 - $10.0 million drawn • $42.8 million GECCN 6.50% Notes due June 2024 • $45.6 million GECCM 6.75% Notes due January 2025 • $57.5 million GECCO 5.875% Notes due June 2026

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Total Quarter End Portfolio Detail[1]

Debt Investments

49	91.7%[2]	$185.0 million	82.2%	12.4%[2]
Debt Investments	Weighted Average Price as % of Par	Fair Value of Debt Investments	Of Portfolio in Debt Investments	Weighted Average Current Yield of Debt Investments

Equity Investments

	Fair Value of Equity Investments	% of Portfolio in Equity Investments	Weighted Average Current Yield of Income-Generating Equity Investments
14 Equity Investments			
10 Income Generating Equity Investments	$37.4 million	16.6%	13.9%[2]
4 Other Equity Investments	$2.6 million	1.2%	

[1] Excludes three non-accrual debt investments with a fair value of zero, two equity investments with a fair value of zero, and two unfunded revolvers.
[2] Weighted average dollar price and current yield are based upon fair value of outstanding investments and the anticipated distribution rate, as applicable, at the measurement date. Amounts in the above tables do not include investments in short-term securities, including United States Treasury Bills.

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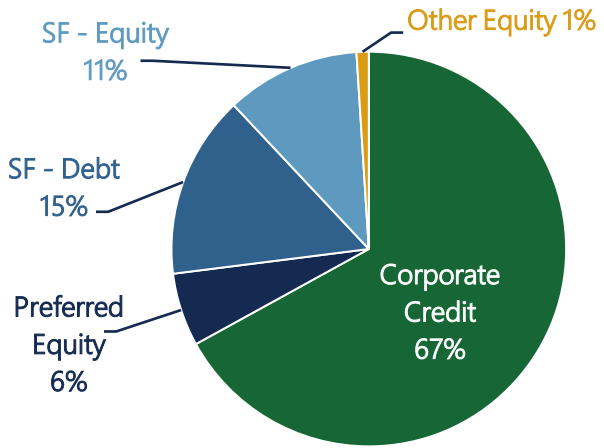
Total Quarter End Asset Mix

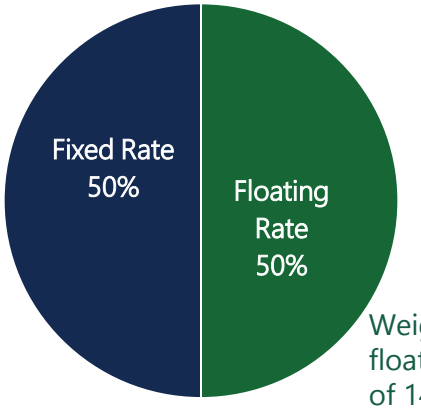
Portfolio by Asset Type ($225.0mm)



Investments	Fair Value $mm	% of Total Portfolio
Corporate Credit	$151.2	67%
Specialty Finance Equity	$24.5	11%
Specialty Finance Debt	$33.8	15%
Preferred & Closed End Funds	$12.9	6%
Other Equity	$2.6	1%
Total Portfolio	**$225.0**	**100%**

Debt Investments by Rate Type ($185.0mm)[1]

Weighted average fixed rate yield of 10.2%[2]



Weighted average floating rate yield of 14.6%[2]

Investments	Fair Value of Debt $mm	% of Debt Holdings
Fixed Rate	$92.9	50%
Floating Rate	$92.1	50%
Total [1]	**$185.0**	**100%**

[1] Excludes non-accrual securities with a fair value of zero and unfunded revolvers.
[2] Weighted average fixed and floating rate current yield is based upon the stated coupon rate and fair value of outstanding debt instruments at the measurement date. Amounts in the above tables do not include investments in short-term securities, including United States Treasury Bills.

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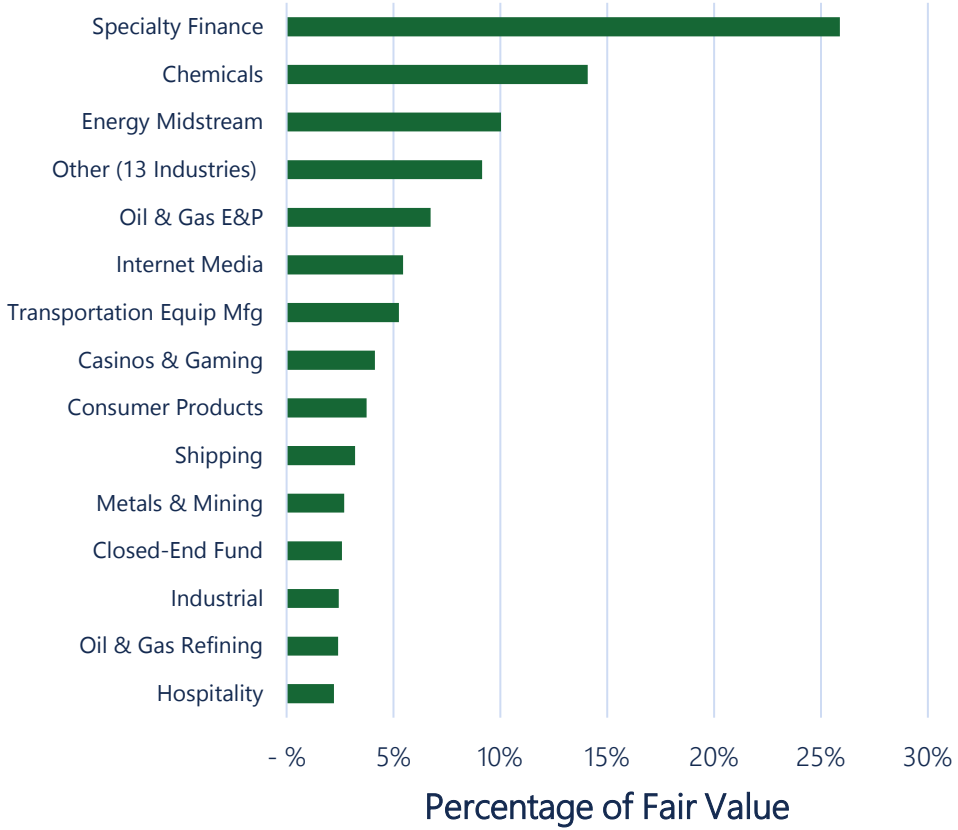
Total Quarter End Industry Breakdown



December 31 ,2022

Industry	Investments at Fair Value ($ in 000s)	% of Fair Value
Specialty Finance	$58,250	25.9%
Chemicals	$31,702	14.1%
Energy Midstream	$22,559	10.0%
Oil & Gas E&P	$15,136	6.7%
Internet Media	$12,247	5.4%
Transportation Equip Mfg	$11,803	5.3%
Casinos & Gaming	$9,301	4.1%
Consumer Products	$8,413	3.7%
Shipping	$7,206	3.2%
Metals & Mining	$6,046	2.7%
Closed-End Fund	$5,825	2.6%
Industrial	$5,498	2.4%
Oil & Gas Refining	$5,388	2.4%
Hospitality	$4,988	2.2%
Other (13 Industries)	$20,595	9.2%
Total	**$224,957**	**100.0%**

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Great Elm Specialty Finance

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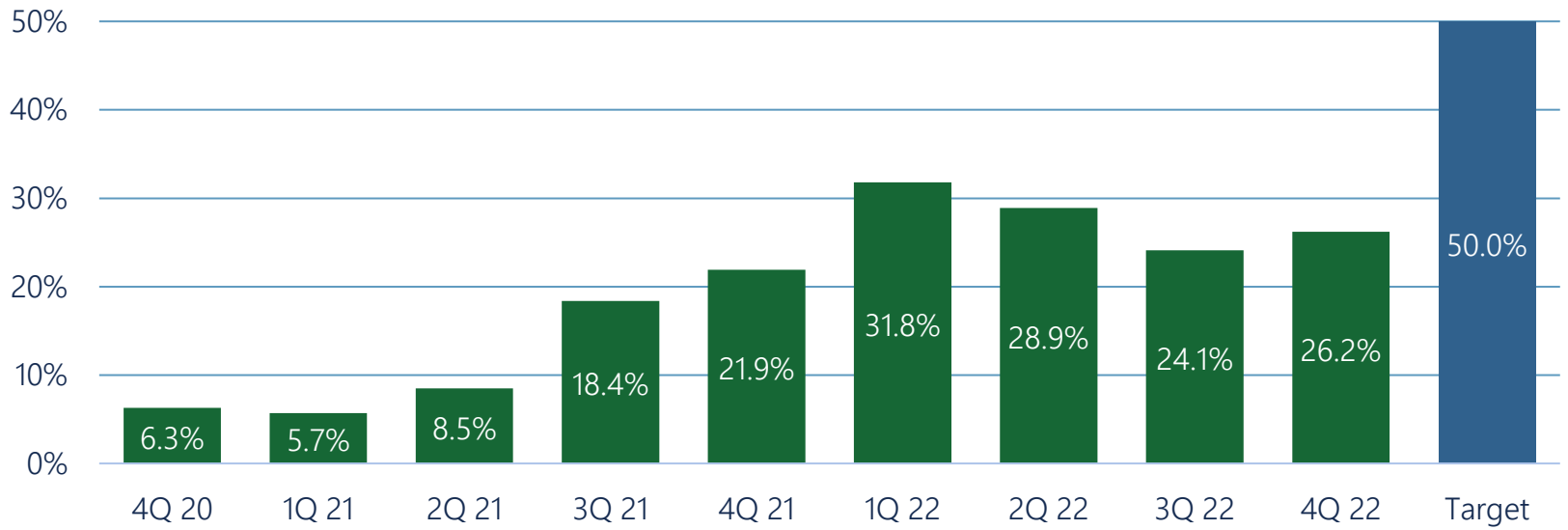
GECC's Specialty Finance Growth

Specialty Finance as a Percentage of GECC's Investable Assets[1]



[1] Investible Assets = Investments + Cash, net of unsettled trades.

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Increasing Focus and Allocation in Specialty Finance

GECC's Specialty Finance Platform is led by Michael Keller as it continues to expand across the "Continuum of Lending"

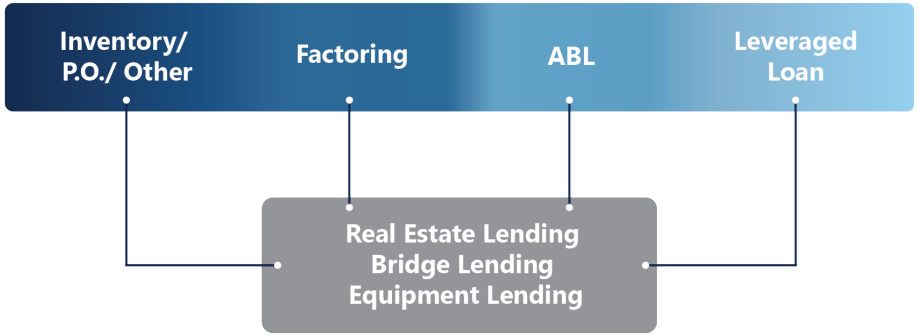
Equity ownership in Specialty Finance Companies (SFCs) generates two levels of proprietary investment exposure for investors:

- We believe direct investments in SFCs are largely uncorrelated to the broader syndicated credit market and have the potential to offer attractive risk-adjusted returns
- Ability for GECC to participate directly in underlying transactions originated by SFCs

Multiple SFCs owned by one BDC will leverage institutional permanent capital and generate natural referral sources, creating a competitive advantage for the businesses

GECC's growth strategy incorporates building equity stakes in each of the key specialty finance categories across the "Continuum of Lending" as SFCs are challenged from the lack of client "stickiness."

- SMBs by their nature are either growing or shrinking (and potentially going out of business)
- SFCs must continually find new clients as existing clients outgrow the platform, get acquired, or shut down
- We intend to combat this issue by investing in a number of different SFCs along the "Continuum of Lending"



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Continuum of Lending Benefits

A “Continuum of Lending” platform provides significant benefits



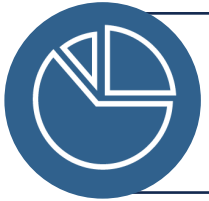
The Continuum allows lenders to improve “stickiness” of clientele and hold onto key borrowers longer



By having a Continuum of Lending platform, we will be able to offer borrowers economic incentives to stay within the Great Elm family



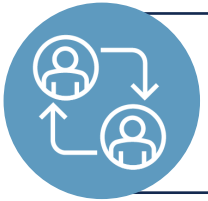
The Continuum provides an ideal platform to cross-sell products and services to borrowers



The Continuum allows for customer acquisition costs to be spread across platforms



By adding one-stop shop / complementary loan products, we enhance our ability to hold onto profitable relationships longer, across the lending continuum



The Continuum provides an incentive within all Specialty Finance verticals to refer business and work collaboratively

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Specialty Finance Focus and Execution

Great Elm is utilizing a 3-pronged approach to build out its specialty finance platform

1 Acquisitions

Actively source complimentary acquisition opportunities to build out our platform, expand its continuum of lending strategy and add complementary lines of business

2019	**Prestige** Factoring
2021	**Lenders Funding** Participant Capital Provider to SFCs
2022	**Sterling Commercial Credit** Asset-Based Lending Platform

2 Strategic Relationships

Increase deal flow to the GESF family through strategic relationships

- **Assist third-party platforms** by providing capital that allows for larger deal execution
- **Form strategic partnerships** with banks by providing last-out financing on ABLs or with targeted groups (i.e., liquidation firms)
- **Build specialized businesses** with experienced equity partners (e.g., Berkadia and **Great Elm Healthcare Finance** in 2022)

3 Direct Originations

Proprietary originations send a clear message to the market that GESF is an active player in the asset backed and specialty finance industry

- **Proprietary deal flow** provides currency that encourages strategic partnerships
- **Direct originations** provide compelling risk-adjusted opportunities on a standalone basis

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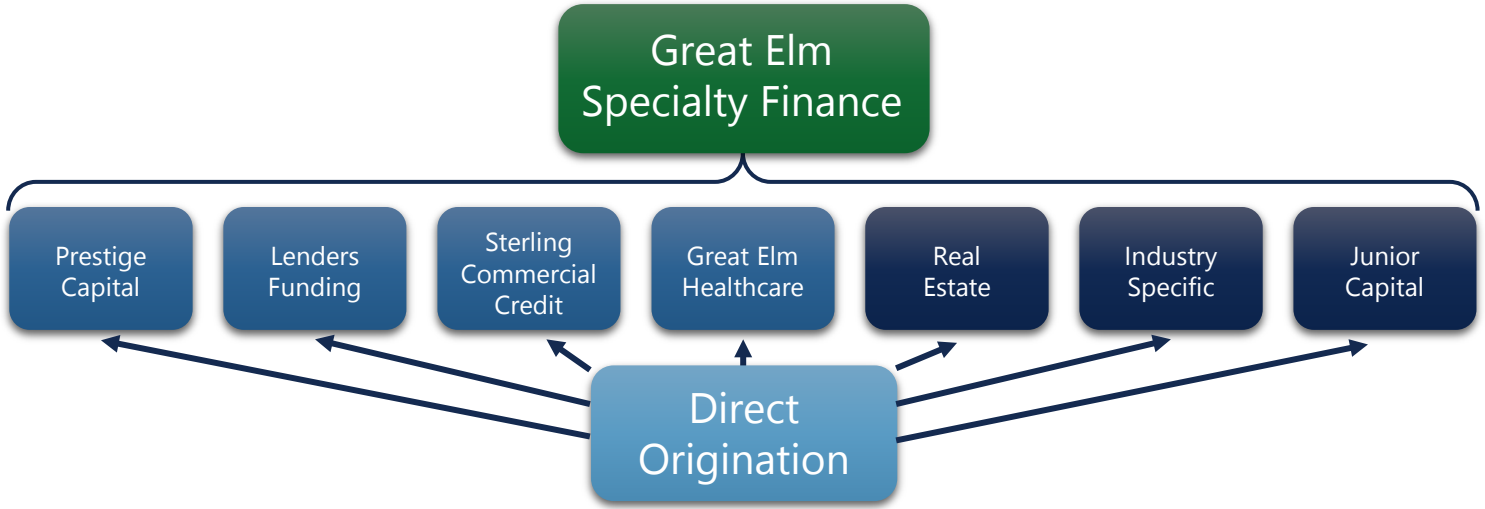
Great Elm Specialty Finance

Great Elm Specialty Finance ("GESF") is a subsidiary of GECC formed to oversee Specialty Finance investments and all future specialty finance acquisitions, strategic partnerships, and direct origination opportunities

- GESF oversees existing platforms (shaded below) and other areas into which we may look to expand
- Direct Origination is critical as these efforts will provide deal flow for all of our specialty finance verticals



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GESF: Great Elm Healthcare Finance



Formed and funded in November 2022 in partnership with Berkadia

- Acquired a portfolio of loans in December 2022
- Building a robust pipeline of proprietary deal flow

Experienced Management

- Over 100 years of collective expertise
- Experienced building successful healthcare lending platforms
- Focus on capital preservation

Robust Underwriting

- Asset driven focus
- Emphasis on operations and collateral
- Proprietary risk-rating system

Portfolio Management

- Rigorous monitoring & Regular testing
- Continuous relationship maintenance
- Disciplined oversight and management

Nationwide Lending Focus

Use of Funds:

Refinancing existing debt, growth capital, working capital, acquisitions, restructuring, mezzanine financing, DIP financing, and capital expenditures

Industries:

- Skilled Nursing
- Hospital & Medical Centers
- Home Care & Hospice
- Behavioral Health
- Other Ancillary Services
- Assisted Living
- Independent Living
- Emergent Care & Outpatient Facilities
- Pharmacy and Labs
- Other Facility Based Providers

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GESF: Sterling Commercial Credit



Provider of asset-based loans to small and middle market companies throughout the United States

Direct Lending Solution

Sterling provides short term, asset-based loans and working capital solutions to small businesses with annual sales typically between $3 Million and $100 Million.

Seasoned Team

Sterling has an executive team with over 150 years experience in bank and non-bank environments.

Sterling's seasoned Back Office strives for "best in class" execution and has experienced monitoring and asset management capabilities that can be leveraged across the entire Great Elm Specialty Finance platform.

Diversified Products

Sterling offers a variety of product types to meet client needs such as:

- ABL revolvers secured by:
  - Accounts receivables
  - Inventory
- Term loans + lines of credit secured by:
  - Equipment
  - Commercial real estate
- Unitranche loans
- Senior Stretch and Junior Capital to augment borrowing capacity

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GESF: Lenders Funding



Private funding and risk sharing source for factors and asset-based lenders

Flexible Lending Solution

Lenders Funding purchases participations in factoring and asset-based lending transactions as well as provides working capital solutions to customers under a variety of lending programs

Experienced

Lenders Funding has an experienced management team with relationships across 150+ lenders and factors and has provided several hundred million dollars in funding.

Customized Structures

Lenders Funding offers customized, creative participation structures to meet client needs such as:

- Pari Passu: % interest in transaction
- Fixed Dollar Amount: eliminates need for periodic settlement
- Last-In-First-Out: fluctuating amount over which funds exceed limits (e.g., concentration relief)

And, customized compensation alternatives, such as:

- Prorated share of all fees
- “Override”, or outsized share of earned fees to the loan servicer
- Fixed percentage of employed funds

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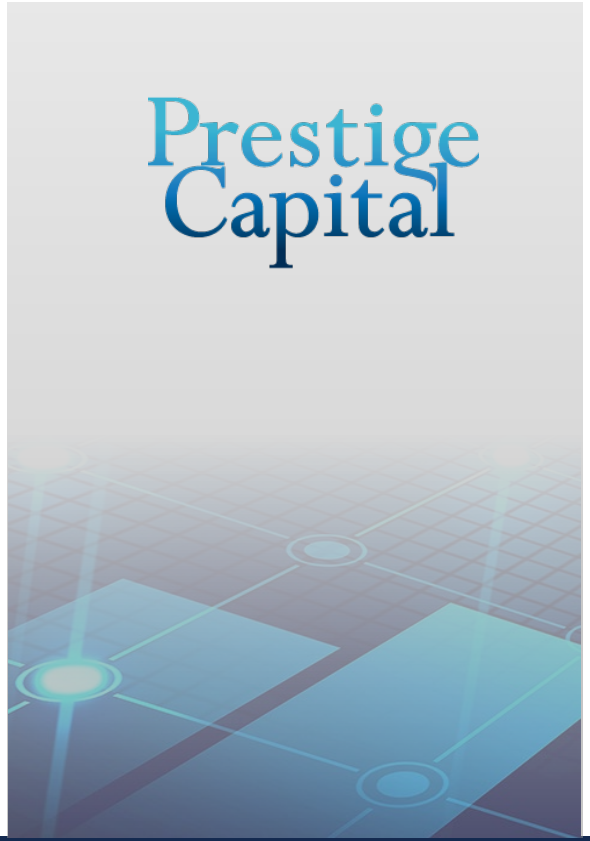
GESF: Prestige Capital



Provider of "spot factoring" services, providing clients with opportunities to sell individual accounts receivable for upfront payments

Functional

Prestige purchases the individual accounts receivable of creditworthy companies from its clients. It typically advances 75%-85% of the receivable to the client upfront and remits the rest to the client (less Prestige's fee) upon payment of the receivable

Risk Management

The combination of clients' capital needs and receivables from creditworthy counterparties allows Prestige to consistently underwrite profitable business while taking limited corporate credit risk

Diversified Customer Base

Prestige's clients are generally unable to access traditional bank financing to meet their capital needs but have accounts receivable from creditworthy companies

Experienced

Over 30 years in business and through $6+ billion of transactions factored, Prestige has a track record of strong credit underwriting with minimal losses

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Financial Review

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Financial Review: Per Share Data

Financial Highlights – Per Share Data					
	4Q 21[1,2]	1Q 22[1,3]	2Q 22	3Q 22	4Q 22
Earnings Per Share ("EPS")	($4.95)	($1.12)	($0.87)	$0.18	($0.96)
Net Investment Income ("NII") Per Share	$1.58	$1.31	$0.23	$0.14	$0.30
Pre-Incentive NII Per Share	$0.42	$0.24	$0.23	$0.14	$0.37
Net Realized and Unrealized Gains / (Losses) Per Share	($6.53)	($2.43)	($1.10)	$0.04	($1.26)
Net Asset Value Per Share at Period End	$16.63	$15.06	$12.84	$12.56	$11.16
Distributions Paid / Declared Per Share	$0.60	$0.60	$0.45	$0.45	$0.45

[1] The per share figures are based on a weighted average outstanding share count for the respective period following the 6-for-1 reverse stock split effective on February 28, 2022.
[2] In the quarter ended December 31, 2021, GECC reversed approximately $5.2 million of previously accrued incentive fees which benefited NII by $1.16 per share in the period.
[3] In the quarter ended March 31, 2022, GECC reversed approximately $4.9 million of previously accrued incentive fees which benefited NII by $1.06 per share in the period.

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Financial Review: Quarterly Operating Results

	4Q 2021		1Q 2022		2Q 2022		3Q 2022		4Q 2022	
$ in $000s		Per Share[1]		Per Share[1]		Per Share[1]		Per Share[1]		Per Share[1]
Total Investment Income[2]	**$6,353**	**$1.42**	**$5,558**	**$1.22**	**$5,513**	**$1.06**	**$6,033**	**$0.79**	**$7,325**	**$0.96**
Interest Income	4,774	1.06	4,041	0.89	3,734	0.72	4,990	0.66	5,919	0.78
Dividend & Other Income	1,579	0.36	1,517	0.33	1,779	0.34	1,043	0.14	1,406	0.18
Net Operating Expenses	**(800)**	**(0.18)**	**(398)**	**(0.09)**	**4,325**	**0.83**	**4,949**	**0.66**	**5,067**	**0.66**
Management fees	881	0.20	780	0.17	771	0.15	804	0.11	850	0.11
Incentive fees[3]	(5,211)	(1.16)	(4,854)	(1.06)	0	0.00	0	0.00	565	0.07
Total Investment Management fees	(4,330)	(0.96)	(4,074)	(0.89)	771	0.15	804	0.11	1,415	0.18
Administration fees	162	0.04	221	0.05	262	0.05	221	0.03	235	0.03
Directors' fees	61	0.01	63	0.01	44	0.01	49	0.01	59	0.01
Interest expense	2,792	0.62	2,670	0.59	2,667	0.51	2,671	0.35	2,681	0.35
Professional services	324	0.07	418	0.09	373	0.07	878	0.12	298	0.04
Custody fees	15	0.00	14	0.00	14	0.00	13	0.00	11	0.00
Other	176	0.05	191	0.04	194	0.04	313	0.04	239	0.03
Income Tax, Including Excise Tax	48	0.01	101	0.02	0	0.00	22	0.00	129	0.02
Net Investment Income	**$7,149**	**$1.58**	**$5,954**	**$1.31**	**$1,188**	**$0.23**	**$1,062**	**$0.14**	**$2,258**	**$0.30**

[1] The per share figures are based on a weighted average of the shares outstanding for the preceding quarter, except where such amounts need to be adjusted to be consistent with the financial highlights of our consolidated financial statements.
[2] Total investment income includes net accretion of discount.
[3] Incentive fees include the reversal of certain accrued incentive fees.

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Financial Review: Portfolio

Financial Highlights - Portfolio					
	4Q 21	1Q 22	2Q 22	3Q 22	4Q 22
Capital Deployed	$34.2 million	$27.4 million	$44.7 million	$39.9 million	$37.6 million
Investments Monetized	$40.3 million	$26.9 million	$34.0 million	$28.4 million	$20.4 million
Total Fair Value of Investments at Period End[1]	$212.1 million	$199.3 million	$204.6 million	$217.0 million	$225.0 million
Net Asset Value at Period End	$74.6 million	$69.3 million	$97.6 million	$95.5 million	$84.8 million
Total Assets at Period End	$426.3 million	$315.8 million	$346.5 million	$293.1 million	$310.1 million
Total Debt Outstanding at Period End (Par Value)	$145.9 million	$145.9 million	$145.9 million	$145.9 million	$155.9 million
Debt to Equity Ratio at Period End	1.96x	2.11x	1.50x	1.53x	1.84x
Cash at Period End[2]	$9.1 million	$8.5 million	$34.1 million[3]	$21.3 million[3]	$6.9 million[3]

[1] Total Fair Value of Investments does not include investments in short-term securities and United States Treasury Bills.
[2] Cash does not include our holdings in United States Treasury Bills or Restricted Cash.
[3] Comprised of $1.7 million of cash and $32.4 million of money market securities as of 6/30/22, $1.5 million of cash and $19.8 million of money market securities as of 9/30/22, and $0.6 million of cash and $6.3 million of money market securities as of 12/31/22.

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General Risks

Debt instruments are subject to credit and interest rate risks.

Credit risk refers to the likelihood that an obligor will default in the payment of principal or interest on an instrument. Financial strength and solvency of an obligor are the primary factors influencing credit risk. In addition, lack or inadequacy of collateral or credit enhancement for a debt instrument may affect its credit risk. Credit risk may change over the life of an instrument, and debt instruments that are rated by rating agencies are often reviewed and may be subject to downgrade. Our debt investments either are, or if rated would be, rated below investment grade by independent rating agencies. These "junk bonds" and "leveraged loans" are regarded as having predominantly speculative characteristics with respect to the issuer's capacity to pay interest and repay principal. They may be illiquid and difficult to value and typically do not require repayment of principal before maturity, which potentially heightens the risk that we may lose all or part of our investment.

Interest rate risk refers to the risks associated with market changes in interest rates. Interest rate changes may affect the value of a debt instrument indirectly (especially in the case of fixed rate obligations) or directly (especially in the case of an instrument whose rates are adjustable). In general, rising interest rates will negatively impact the price of a fixed rate debt instrument and falling interest rates will have a positive effect on price. Adjustable rate instruments also react to interest rate changes in a similar manner although generally to a lesser degree (depending, however, on the characteristics of the reset terms, including the index chosen, frequency of reset and reset caps or floors, among other factors).

GECC utilizes leverage to seek to enhance the yield and net asset value of its common stock. These objectives will not necessarily be achieved in all interest rate environments. The use of leverage involves risk, including the potential for higher volatility and greater declines of GECC's net asset value, fluctuations of dividends and other distributions paid by GECC and the market price of GECC's common stock, among others. The amount of leverage that GECC may employ at any particular time will depend on, among other things, our Board's and our adviser's assessment of market and other factors at the time of any proposed borrowing.

As part of our lending activities, we may purchase notes or make loans to companies that are experiencing significant financial or business difficulties, including companies involved in bankruptcy or other reorganization and liquidation proceedings. Although the terms of such financings may result in significant financial returns to us, they involve a substantial degree of risk. The level of analytical sophistication, both financial and legal, necessary for successful financing to companies experiencing significant business and financial difficulties is unusually high. We cannot assure you that we will correctly evaluate the value of the assets collateralizing our investments or the prospects for a successful reorganization or similar action. In any reorganization or liquidation proceeding relating to a portfolio company, we may lose all or part of the amounts advanced to the borrower or may be required to accept collateral with a value less than the amount of the investment advanced by us to the borrower.

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Contact Information

Media & Investor Contact:
Investors Relations
investorrelations@greatelmcap.com



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