



NEWS RELEASE

Peoples Financial Services Corp. Reports First Quarter 2017 Earnings

4/24/2017

SCRANTON, Pa., April 24, 2017 /PRNewswire/ -- Peoples Financial Services Corp. ("Peoples") (NASDAQ: PFIS), the bank holding company for Peoples Security Bank and Trust Company, today reported unaudited financial results at and for the three months ended March 31, 2017. Peoples reported net income of \$4.8 million, or \$0.65 per share for the first quarter of 2017, compared to \$4.9 million, or \$0.66 per share for the comparable period of 2016.

Our results for the three months ended March 31, 2017 did not include any items we consider to be non-core, however our results for the corresponding period in 2016 do include non-core items. Core net income, which we have defined to exclude net gains on the sale of investment securities available-for-sale, net of tax, for the three months ended March 31, 2017 was \$4.8 million, a \$75 thousand increase from \$4.7 million for the same period in 2016. Core net income per share for the three months ended March 31, 2017 was \$0.65, compared to \$0.64 for the same period in 2016.

In addition to evaluating its results of operations in accordance with accounting principles generally accepted in the United States of America ("GAAP"), Peoples routinely supplements its evaluation with an analysis of certain non-GAAP financial measures, such as tangible stockholders' equity and core net income ratios. The reported results for 2016 included herein contain items which Peoples considers non-core, namely net gains on sales of investment securities available-for-sale. Peoples believes the reported non-GAAP financial measures provide information useful to investors in understanding its operating performance and trends. Where non-GAAP disclosures are used in this press release, a reconciliation to the comparable GAAP measure is provided in the accompanying tables. The non-GAAP financial measures Peoples uses may differ from the non-GAAP financial measures of other financial institutions.

NOTABLES

- Loans, net grew \$26.9 million, or 7.1% annualized in the first quarter of 2017.
- Deposits grew \$26.8 million or 6.8% annualized in the first quarter of 2017.
- Book value per share improved to \$35.07 at March 31, 2017 from \$34.71 at December 31, 2016, and \$33.98 at March 31, 2016.
- Tangible book value per share improved to \$25.97 at March 31, 2017 from \$25.57 at December 31, 2016, and \$24.73 at March 31, 2016.
- Tax-equivalent net interest margin increased 6 basis points in the first quarter of 2017 to 3.73%, compared to 3.67% for the quarter ended December 31, 2016, and decreased 8 basis points compared to 3.81% for the quarter ended March 31, 2016.
- Tax-equivalent net interest income increased to \$16.7 million for the first quarter of 2017 compared to \$16.6 million for the fourth quarter of 2016, and \$15.8 million for the first quarter of 2016.
- Opened a regional business center on Emrick Boulevard, Bethlehem, PA serving the Lehigh Valley.
- The allowance for loan losses to loans, net increased to 1.09% at March 31, 2017, from 1.04% at December 31, 2016, and 1.00% at March 31, 2016.

INCOME STATEMENT REVIEW

The tax-equivalent net interest margin for the three months ended March 31, was 3.73% in 2017, compared to 3.81% in 2016. Loan accretion included in loan interest income for the three months ended March 31, 2017 was \$187 thousand, resulting in an increase in the tax-equivalent net interest margin of 4 basis points. Comparatively, loan accretion included in loan interest income for the three months ended March 31, 2016 was \$215 thousand, resulting in an increase in the tax-equivalent net interest margin of 5 basis points.

Tax-equivalent net interest income for the quarter ended March 31, increased \$0.9 million to \$16.7 million in 2017 from \$15.8 million in 2016. The increase in tax equivalent net interest income was primarily due to a \$137.3 million increase in average interest-bearing assets for the three months ended March 31, 2017 when compared to the same period in 2016. The tax-equivalent yield on the loan portfolio decreased to 4.40% for the three months ended March 31, 2017 compared to 4.52% for the comparable period in 2016. Loans, net averaged \$1.5 billion for the quarter ended March 31, 2017 and \$1.4 billion for the comparable period in 2016. For the three months ended March 31, the tax-equivalent yield on total investments increased to 2.89% in 2017 from 2.86% in 2016. Average investments totaled \$274.9 million in the first quarter of 2017 and \$287.2 million in the first quarter of 2016. Average interest-bearing liabilities increased \$111.0 million for the three months ended March 31, 2017, compared to the corresponding period last year. The cost of funds increased to 0.57% in the three months ended March 31, 2017 from 0.54% for the same period of 2016.

For the quarter ended March 31, the provision for loan losses was \$1.2 million in both 2017 and 2016.

For the three months ended March 31, 2017 and 2016, noninterest income totaled \$3.8 million and \$3.9 million, respectively. No gain or loss from the sale of investment securities available-for-sale was recognized during the three months ended March 31, 2017 while a gain from the sale of investment securities of \$242 thousand was recognized during the corresponding period last year.

For the first quarter of 2017, noninterest expense increased to \$12.4 million from \$11.6 million for the same period in 2016, an increase of \$0.8 million or 6.4%. The buildout of our expansion plan led to increases in salaries and employee benefit expense when comparing the two periods. Additionally, the year ago period included a one-time \$208 thousand credit to salary and employee benefits for mortgage servicing rights retained by the bank that were not previously recorded.

BALANCE SHEET REVIEW

At March 31, 2017, total assets, loans and deposits were \$2.0 billion, \$1.6 billion and \$1.6 billion, respectively. Loans, net grew \$26.9 million or 7.1% annualized in the first quarter of 2017. Loans, net grew \$150.2 million or 10.7% from March 31, 2016 to March 31, 2017. Deposits grew \$26.8 million or 6.8% annualized in the first quarter of 2017. Total deposits grew \$140.1 million or 9.5% from March 31, 2016 to March 31, 2017. Noninterest-bearing deposits increased \$4.9 million or 5.6% annualized while interest-bearing deposits increased \$21.9 million or 7.2% annualized in the first quarter of 2017. Total investments were \$274.8 million at March 31, 2017, including \$264.6 million securities classified as available-for-sale and \$10.2 million classified as held-to-maturity.

Stockholders' equity equaled \$259.3 million or \$35.07 per share at March 31, 2017, and \$256.6 million or \$34.71 per share at December 31, 2016. Tangible stockholders' equity improved to \$25.97 per share at March 31, 2017, from \$25.57 per share at December 31, 2016. Dividends declared for the three months ended March 31, 2017 amounted to \$0.31 per share representing a dividend payout ratio of 47.7%.

ASSET QUALITY REVIEW

Nonperforming assets were \$12.1 million or 0.78% of loans, net and foreclosed assets at March 31, 2017, compared to \$14.2 million or 0.93% of loans, net and foreclosed assets at December 31, 2016. The allowance for loan losses equaled \$17.0 million or 1.09% of loans, net at March 31, 2017 compared to \$16.0 million or 1.04% of loans, net, at December 31, 2016. Loans charged-off, net of recoveries, for the three months ended March 31, 2017, equaled \$192 thousand or 0.05% of average loans, compared to \$17 thousand or 0.01% of average loans for the comparable period last year.

About Peoples:

Peoples Financial Services Corp. is the parent company of Peoples Security Bank and Trust Company, a community bank serving Bucks, Lackawanna, Lehigh, Luzerne, Monroe, Montgomery, Northampton, Susquehanna, Wayne and Wyoming Counties in Pennsylvania and Broome County in New York through 26 offices. Each office, interdependent with the community, offers a comprehensive array of financial products and services to individuals, businesses, not-for-profit organizations and government entities. Peoples' business philosophy includes offering direct access to senior management and other officers and providing friendly, informed and courteous service, local and timely decision making, flexible and reasonable operating procedures and consistently applied credit policies.

Safe Harbor Forward-Looking Statements:

We make statements in this press release, and we may from time to time make other statements regarding our outlook or expectations for future financial or operating results and/or other matters regarding or affecting Peoples Financial Services Corp., Peoples Security Bank and Trust Company, and its subsidiaries (collectively, "Peoples") that are considered "forward-looking statements" as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements may be identified by the use of such words as "believe," "expect," "anticipate," "should," "planned," "estimated," "intend" and "potential." For these statements, Peoples claims the protection of the statutory safe harbors for forward-looking statements.

Peoples cautions you that a number of important factors could cause actual results to differ materially from those currently anticipated in any forward-looking statement. Such factors include, but are not limited to: prevailing economic and political conditions, particularly in our market area; credit risk associated with our lending activities; changes in interest rates, loan demand, real estate values and competition; changes in accounting principles, policies, and guidelines; changes in any applicable law, rule, regulation or practice with respect to tax or legal issues; our ability to identify and address cyber-security risks and other economic, competitive, governmental, regulatory and technological factors affecting Peoples' operations, pricing, products and services and other factors that may be described in Peoples' Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q as filed with the Securities and Exchange Commission from time to time.

In addition to these risks, acquisitions and business combinations, present risks other than those presented by the nature of the business acquired. Acquisitions and business combinations may be substantially more expensive to complete than originally anticipated, and the anticipated benefits may be significantly harder-or take longer-to achieve than expected. As regulated financial institutions, our pursuit of attractive acquisition and business combination opportunities could be negatively impacted by regulatory delays or other regulatory issues. Regulatory and/or legal issues related to the pre-acquisition operations of an acquired or combined business may cause

reputational harm to Peoples following the acquisition or combination, and integration of the acquired or combined business with ours may result in additional future costs arising as a result of those issues.

The forward-looking statements are made as of the date of this release, and, except as may be required by applicable law or regulation, Peoples assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

[TABULAR MATERIAL FOLLOWS]

Summary Data Peoples Financial Services Corp. Five Quarter Trend (In thousands, except share and per share data)

	Mar 31 2017	Dec 31 2016	Sept 30 2016	June 30 2016	Mar 31 2016
Key performance data:					
Per share data:					
	0.65	0.64	0.69	0.66	0.66
Net income	\$ 0.65	\$ 0.64	\$ 0.69	\$ 0.62	\$ 0.64
Core net income (1)	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31
Cash dividends declared	\$ 35.07	\$ 34.71	\$ 34.68	\$ 34.40	\$ 33.98
Book value	\$ 25.97	\$ 25.57	\$ 25.50	\$ 25.18	\$ 24.73
Tangible book value (1)	\$	\$	\$	\$	\$
Market value:					
High	49.57	50.54	40.76	40.55	38.77
Low	\$ 39.66	\$ 38.41	\$ 37.93	\$ 35.56	\$ 33.22
Closing	\$ 41.80	\$ 48.70	\$ 40.76	\$ 39.14	\$ 37.20
	309,075	360,095	301,385	289,407	275,254
Market capitalization	\$ 7,394,143	\$ 7,394,143	\$ 7,394,143	\$ 7,394,143	\$ 7,399,298
Common shares outstanding					
Selected ratios:					
	7.51	7.29	7.95	7.72	7.85
Return on average stockholders' equity	7.51 %	7.29 %	7.95 %	7.33 %	7.62 %
Core return on average stockholders' equity (1)	10.15 %	9.88 %	10.82 %	10.59 %	10.87 %
Return on average tangible stockholders' equity (1)	10.15 %	9.88 %	10.82 %	10.05 %	10.52 %
Core return on average tangible stockholders' equity (1)	0.97 %	0.94 %	1.05 %	1.03 %	1.06 %
Return on average assets	0.97 %	0.94 %	1.05 %	0.98 %	1.03 %

Core return on average assets (1)	12.82	%	12.83	%	13.01	%	13.30	%	13.50	%
Stockholders' equity to total assets	59.13	%	58.59	%	56.89	%	59.33	%	58.05	%
Efficiency ratio (2)	0.78	%	0.93	%	0.93	%	0.90	%	0.88	%
Nonperforming assets to loans, net, and foreclosed assets	0.05	%	0.30	%	0.08	%	0.16	%	0.01	%
Net charge-offs to average loans, net	1.09	%	1.04	%	1.03	%	1.01	%	1.00	%
Allowance for loan losses to loans, net	4.17	%	4.10	%	4.17	%	4.23	%	4.22	%
Interest-bearing assets yield (FTE) (3)	0.57	%	0.56	%	0.54	%	0.55	%	0.54	%
Cost of funds	3.60	%	3.54	%	3.63	%	3.68	%	3.68	%
Net interest spread (FTE) (3)	3.73	%	3.67	%	3.76	%	3.81	%	3.81	%
Net interest margin (FTE) (3)		%		%		%		%		%

(1) See Reconciliation of Non-GAAP financial measures.

(2) Total noninterest expense less amortization of intangible assets divided by tax-equivalent net interest income and noninterest income less net gains(losses) on investment securities available-for-sale.

(3) Tax-equivalent adjustments were calculated using the prevailing federal statutory tax rate of 35%.

Peoples Financial Services Corp.
Consolidated Statements of Income
(In thousands, except per share data)

Three Months Ended	Mar 31 2017	Mar 31 2016
Interest income:		
Interest and fees on loans:		
Taxable	15,541	14,346
Tax-exempt	\$ 726	\$ 751
Interest and dividends on investment securities:		
Taxable	697	687
Tax-exempt	794	875

Dividends	12	10
	29	17
Interest on interest-bearing deposits in other banks		
Interest on federal funds sold		
Total interest income	17,799	16,686
Interest expense:		
	1,434	1,283
Interest on deposits	174	77
Interest on short-term borrowings	348	360
Interest on long-term debt		
Total interest expense	1,956	1,720
Net interest income	15,843	14,966
	1,200	1,200
Provision for loan losses		
Net interest income after provision for loan losses	14,643	13,766
Noninterest income:		
	1,572	1,444
Service charges, fees, commissions	1,015	914
Merchant services income	508	482
Commissions and fees on fiduciary activities	319	412
Wealth management income	179	204
Mortgage banking income	189	193
Life insurance investment income		242
Net gains on sale of investment securities available-for-sale		
Total noninterest income	3,782	3,891
Noninterest expense:		
	6,275	5,332
Salaries and employee benefits expense	2,394	2,437
Net occupancy and equipment expense	730	632
Merchant services expense	268	305
Amortization of intangible assets	2,689	2,912
Other expenses		
Total noninterest expense	12,356	11,618
	6,069	6,039
Income before income taxes	1,269	1,157
Provision for income tax expense		
Net income	4,800	4,882
	\$	\$
Other comprehensive income (loss):		

		273	995
Unrealized gains on investment securities available-for-sale	\$		\$
Reclassification adjustment for gains included in net income			(242)
Change in pension liability		96	264
Income tax expense related to other comprehensive income		177	489
Other comprehensive income, net of income taxes			
Comprehensive income		4,977	5,371
Per share data:	\$		\$
		0.65	0.66
Net income	\$		\$
		0.31	0.31
Cash dividends declared	\$	7,394,143	\$ 7,403,510
Average common shares outstanding			

Peoples Financial Services Corp.
Consolidated Statements of Income
(In thousands, except per share data)

Three months ended	Mar 31 2017	Dec 31 2016	Sept 30 2016	June 30 2016	Mar 31 2016
Interest income:					
Interest and fees on loans:					
Taxable	15,541	15,502	15,294	14,760	14,346
Tax-exempt	\$ 726	\$ 730	\$ 770	\$ 780	\$ 751
Interest and dividends on investment securities available-for-sale:					
Taxable	697	636	575	617	687
Tax-exempt	794	827	861	875	875
Dividends	12	17	10	11	10
Interest on interest-bearing deposits in other banks	29	3	15	15	17
Total interest income	17,799	17,715	17,525	17,058	16,686
Interest expense:					
Interest on deposits	1,434	1,468	1,356	1,322	1,283
Interest on short-term borrowings	174	120	116	89	77
	348	353	353	354	360

Interest on long-term debt					
Total interest expense	1,956	1,941	1,825	1,765	1,720
Net interest income	15,843	15,774	15,700	15,293	14,966
	1,200	1,400	1,200	1,200	1,200
Provision for loan losses					
Net interest income after provision for loan losses	14,643	14,374	14,500	14,093	13,766
Noninterest income:					
	1,572	1,603	1,542	1,527	1,444
Service charges, fees, commissions	1,015	990	1,257	1,038	914
Merchant services income	508	481	539	474	482
Commissions and fees on fiduciary activities	319	319	271	296	412
Wealth management income	179	269	217	195	204
Mortgage banking income	189	197	199	202	193
Life insurance investment income				381	242
Net gains on sale of investment securities available-for-sale					
Total noninterest income	3,782	3,859	4,025	4,113	3,891
Noninterest expense:					
	6,275	5,732	5,466	5,904	5,332
Salaries and employee benefits expense	2,394	2,424	2,316	2,245	2,437
Net occupancy and equipment expense	730	723	890	748	632
Merchant services expense	268	287	297	297	305
Amortization of intangible assets	2,689	3,116	3,048	2,919	2,912
Other expenses					
Total noninterest expense	12,356	12,282	12,017	12,113	11,618
	6,069	5,951	6,508	6,093	6,039
Income before income taxes	1,269	1,223	1,390	1,238	1,157
Income tax expense					
Net income	4,800	\$ 4,728	\$ 5,118	4,855	4,882
Other comprehensive (loss) income :	\$			\$	\$
	273			1,128	995
Unrealized gains (losses) on investment securities available-for-sale	\$	\$ (4,420)	\$ (1,120)	\$	\$
Reclassification adjustment for gains included in net income		917		(381)	(242)
Change in pension liability	96			262	264
Income tax expense (benefit) related to other comprehensive income (loss)		(1,226)	(392)		
Other comprehensive income (loss), net of income taxes	177			485	489
Comprehensive income	4,977	\$ (2,277) 2,451	\$ (728) 4,390	5,340	5,371
	\$			\$	\$

Per share data:					
	0.65	0.64	0.69	0.66	0.66
Net income	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31	\$ 0.31
Cash dividends declared	\$ 7,394,143	\$ 7,394,143	\$ 7,394,143	\$ 7,395,127	\$ 7,403,510
Average common shares outstanding					

Peoples Financial Services Corp.
Details of Net Interest and Net Interest Margin
(In thousands, fully taxable equivalent basis)

Three months ended	Mar 31 2017	Dec 31 2016	Sept 30 2016	June 30 2016	Mar 31 2016
Net interest income:					
Interest income					
Loans, net:					
Taxable	15,541	15,502	15,294	14,760	14,346
Tax-exempt	\$ 1,117	\$ 1,123	\$ 1,184	\$ 1,200	\$ 1,155
Total loans, net	16,658	16,625	16,478	15,960	15,501
Investments:					
Taxable	709	653	585	628	697
Tax-exempt	1,222	1,272	1,325	1,346	1,346
Total investments	1,931	1,925	1,910	1,974	2,043
Interest on interest-bearing balances in other banks	29	3	15	15	17
Federal funds sold					
Total interest income	18,618	18,553	18,403	17,949	17,561
Interest expense:					
Deposits	1,434	1,468	1,356	1,322	1,283
Short-term borrowings	174	120	116	89	77
Long-term debt	348	353	353	354	360
Total interest expense	1,956	1,941	1,825	1,765	1,720
Net interest income	16,662	16,612	16,578	16,184	15,841
Loans, net:	\$	\$	\$	\$	\$

Taxable	4.41	4.33	4.39	4.47	4.52
Tax-exempt	4.30 %	4.25 %	4.36 %	4.40 %	4.45 %
Total loans, net	4.40 %	4.33 %	4.39 %	4.47 %	4.52 %
Investments:					
Taxable	1.87	1.72	1.74	1.79	1.76
Tax-exempt	4.30 %	4.22 %	4.28 %	4.28 %	4.24 %
Total investments	2.89 %	2.83 %	2.94 %	2.95 %	2.86 %
Interest-bearing balances with banks	1.16 %	3.58 %	1.93 %	2.16 %	1.46 %
Federal funds sold					
Total interest-bearing assets	4.17 %	4.10 %	4.17 %	4.23 %	4.22 %
Interest expense:					
Deposits	0.47	0.47	0.45	0.45	0.45
Short-term borrowings	0.86 %	0.63 %	0.58 %	0.57 %	0.58 %
Long-term debt	2.44 %	2.40 %	2.38 %	2.39 %	2.41 %
Total interest-bearing liabilities	0.57 %	0.56 %	0.54 %	0.55 %	0.54 %
Net interest spread	3.60 %	3.54 %	3.63 %	3.68 %	3.68 %
Net interest margin	3.73 %	3.67 %	3.76 %	3.81 %	3.81 %

Peoples Financial Services Corp.
Consolidated Balance Sheets
(In thousands)

At period end	Mar 31 2017	Dec 31 2016	Sept 30 2016	June 30 2016	Mar 31 2016
Assets:					
Cash and due from banks	\$ 31,511	\$ 39,496	\$ 31,620	\$ 29,805	\$ 23,699
Interest-bearing balances in other banks					
Federal funds sold					
Investment securities:					
Available-for-sale	264,644	259,410	249,913	251,382	264,175

Held-to-maturity	10,180	10,517	10,864	11,262	11,681
Total investments	274,824	269,927	260,777	262,644	275,856
	444		360		78
Loans held for sale	1,559,867	1,532,965	1,522,391	1,464,808	1,409,691
Loans, net	16,969	15,961	15,712	14,799	14,158
Less: allowance for loan losses	1,542,898	1,517,004	1,506,679	1,450,009	1,395,533
Net loans	34,967	33,260	33,049	29,510	29,386
Premises and equipment, net	5,604	6,228	5,309	5,952	5,455
Accrued interest receivable	63,370	63,370	63,370	63,370	63,370
Goodwill	3,944	4,211	4,498	4,795	5,091
Other intangible assets, net	65,640	65,501	65,283	65,253	63,603
Other assets					
Total assets	2,023,506	1,999,442	1,971,239	1,911,610	1,862,370
	\$	\$	\$	\$	\$
Liabilities:					
Deposits:					
Noninterest-bearing	358,538	353,686	342,782	323,785	323,456
Interest-bearing	\$ 1,257,006	\$ 1,235,071	\$ 1,223,028	\$ 1,173,078	\$ 1,152,003
Total deposits	1,615,544	1,588,757	1,565,810	1,496,863	1,475,459
	77,475	82,700	75,300	86,300	60,350
Short-term borrowings	57,615	58,134	58,685	59,232	59,773
Long-term debt	457	462	434	453	506
Accrued interest payable	13,096	12,771	14,570	14,437	14,837
Other liabilities					
Total liabilities	1,764,187	1,742,824	1,714,799	1,657,285	1,610,925
Stockholders' equity:					
	14,788	14,788	14,788	14,788	14,799
Common stock	134,888	134,871	134,853	134,835	134,994
Capital surplus	113,621	111,114	108,677	105,852	103,288
Retained earnings					
Accumulated other comprehensive loss	(3,978)	(4,155)	(1,878)	(1,150)	(1,636)
Total stockholders' equity	259,319	256,618	256,440	254,325	251,445
Total liabilities and stockholders' equity	2,023,506	1,999,442	1,971,239	1,911,610	1,862,370
	\$	\$	\$	\$	\$

Peoples Financial Services Corp.
Consolidated Balance Sheets
(In thousands)

Average quarterly balances	Mar 31 2017	Dec 31 2016	Sept 30 2016	June 30 2016	Mar 31 2016
Assets:					
Loans, net:					
Taxable	1,429,323	1,422,725	1,385,800	1,327,003	1,276,491
Tax-exempt	\$ 105,442	\$ 105,119	\$ 108,105	\$ 109,770	\$ 104,326
Total loans, net	1,534,765	1,527,844	1,493,905	1,436,773	1,380,817
Investments:					
Taxable	159,593	150,697	136,645	144,223	159,584
Tax-exempt	115,347	119,805	123,177	126,620	127,623
Total investments	274,940	270,502	259,822	270,843	287,207
	349	333	412	372	4,686
Interest-bearing balances with banks					
Total interest-bearing assets	1,810,054	1,798,679	1,754,139	1,707,988	1,672,710
	194,499	192,266	188,256	184,714	178,933
Other assets					
Total assets	2,004,553	\$ 1,990,945	\$ 1,942,395	1,892,702	1,851,643
	\$			\$	\$
Liabilities and stockholders' equity:					
Deposits:					
Interest-bearing	1,244,021	1,241,586	1,195,645	1,174,686	1,159,159
Noninterest-bearing	\$ 346,567	\$ 341,795	\$ 337,337	\$ 327,937	\$ 313,908
Total deposits	1,590,588	1,583,381	1,532,982	1,502,623	1,473,067
	82,002	75,518	78,974	62,659	53,436
Short-term borrowings	57,856	58,404	58,960	59,504	60,064
Long-term debt	14,872	15,616	15,349	15,131	15,755
Other liabilities					
Total liabilities	1,745,318	1,732,919	1,686,265	1,639,917	1,602,322
	259,235	258,026	256,130	252,785	249,321
Stockholders' equity					
Total liabilities and stockholders' equity	2,004,553	\$ 1,990,945	\$ 1,942,395	1,892,702	1,851,643
	\$			\$	\$

Peoples Financial Services Corp.
Asset Quality Data
(In thousands)

	Mar 31 2017	Dec 31 2016	Sept 30 2016	June 30 2016	Mar 31 2016
At quarter end					
Nonperforming assets:					
Nonaccrual/restructured loans	11,446	12,974	12,409	9,778	10,020
Accruing loans past due 90 days or more	\$ 462	\$ 844	\$ 1,109	\$ 2,071	\$ 977
Foreclosed assets	236	393	703	1,353	1,409
	12,144	14,211	14,221	13,202	12,406
Total nonperforming assets	\$	\$	\$	\$	\$
Three months ended					
Allowance for loan losses:					
Beginning balance	\$ 15,961	\$ 15,712	\$ 14,799	\$ 14,158	\$ 12,975
Charge-offs	311	1,358	355	632	123
Recoveries	119	207	68	73	106
Provision for loan losses	1,200	1,400	1,200	1,200	1,200
Ending balance	16,969	15,961	15,712	14,799	14,158
	\$	\$	\$	\$	\$

Peoples Financial Services Corp.
Reconciliation of Non-GAAP Financial Measures
(In thousands, except share and per share data)

Three months ended	Mar 31 2017	Dec 31 2016	Sept 30 2016	June 30 2016	Mar 31 2016
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Core net income per share:	4,800	4,728	5,118	4,855	4,882
Net income GAAP	\$	\$	\$	\$	\$
Adjustments:				381	242
Less: Gains on sale of investment securities				133	85
Add: Gains on sale of investment securities tax adjustment	4,800	4,728	5,118	4,607	4,725
Net income Core	\$ 7,394,143	\$ 7,394,143	\$ 7,394,143	\$ 7,395,127	\$ 7,403,510
Average common shares outstanding	0.65	0.64	0.69	0.62	0.64
Core net income per share	\$	\$	\$	\$	\$
Tangible book value:	259,319	256,618	256,440	254,325	251,445
Total stockholders' equity	\$ 63,370	\$ 63,370	\$ 63,370	\$ 63,370	\$ 63,370
Less: Goodwill	3,944	4,211	4,498	4,795	5,091
Less: Other intangible assets, net					
Total tangible stockholders' equity	192,005	189,037	188,572	186,160	182,984
	\$ 7,394,143	\$ 7,394,143	\$ 7,394,143	\$ 7,394,143	\$ 7,399,298
Common shares outstanding	25.97	25.57	25.50	25.18	24.73
Tangible book value per share	\$	\$	\$	\$	\$
Core return on average stockholders' equity:	4,800	4,728	5,118	4,855	4,882
Net income GAAP	\$	\$	\$	\$	\$
Adjustments:				381	242
Less: Gains on sale of investment securities				133	85
Add: Gains on sale of investment securities tax adjustment	4,800	4,728	5,118	4,607	4,725
Net income Core	\$ 259,235	\$ 258,026	\$ 256,130	\$ 252,785	\$ 249,321
Average stockholders' equity	\$ 7.51	\$ 7.29	\$ 7.95	\$ 7.33	\$ 7.62
Core return on average stockholders' equity	%	%	%	%	%
Return on average tangible equity:	4,800	4,728	5,118	4,855	4,882
Net income GAAP	\$ 259,235	\$ 258,026	\$ 256,130	\$ 252,785	\$ 249,321
Average stockholders' equity	\$ 67,448	\$ 67,725	\$ 68,017	\$ 68,313	\$ 68,614
Less: average intangibles	191,787	190,301	188,113	184,472	180,707
Average tangible stockholders' equity	\$ 10.15	\$ 9.88	\$ 10.82	\$ 10.59	\$ 10.87
Return on average tangible stockholders' equity	%	%	%	%	%
Core return on average tangible stockholders' equity:	4,800	4,728	5,118	4,855	4,882
Net income GAAP	\$	\$	\$	\$	\$
Adjustments:				381	242
Less: Gains on sale of investment securities				133	85

Add: Gains on sale of investment securities tax adjustment		4,800	4,728	5,118	4,607	4,725
Net income Core	\$	259,235	\$ 258,026	\$ 256,130	\$ 252,785	\$ 249,321
Average stockholders' equity	\$	67,448	\$ 67,725	\$ 68,017	\$ 68,313	\$ 68,614
Less: average intangibles		191,787	190,301	188,113	184,472	180,707
Average tangible stockholders' equity	\$	10.15	\$ 9.88	\$ 10.82	\$ 10.05	\$ 10.52
Core return on average tangible stockholders' equity		%	%	%	%	%
Core return on average assets:		4,800	4,728	5,118	4,855	4,882
Net income GAAP	\$		\$	\$	\$	\$
Adjustments:					381	242
Less: Gains on sale of investment securities					133	85
Add: Gains on sale of investment securities tax adjustment		4,800	4,728	5,118	4,607	4,725
Net income Core	\$	2,004,553	\$ 1,990,945	\$ 1,942,395	\$ 1,892,702	\$ 1,851,643
Average assets	\$	0.97	\$ 0.94	\$ 1.05	\$ 0.98	\$ 1.03
Core return on average assets		%	%	%	%	%

Peoples Financial Services Corp.
Reconciliation of Non-GAAP Financial Measures
(In thousands, except share and per share data)

Three Months Ended	Mar 31 2017	Mar 31 2016
Core net income per share:	4,800	4,882
Net income GAAP	\$	\$
Adjustments:		242
Less: Gains on sale of investment securities		85
Add: Gains on sale of investment securities tax adjustment	4,800	4,725
Net income Core	\$ 7,394,143	\$ 7,403,510
Average common shares outstanding	0.65	0.64
Core net income per share	\$	\$

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/peoples-financial-services-corp-reports-first-quarter-2017-earnings-300444615.html>

SOURCE Peoples Financial Services Corp.