CleanSpark Investor Presentation

December 2024

♦ Legal Disclosure

CleanSpark cautions you that statements in this presentation that are not a description of historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on CleanSpark's current beliefs and expectations. The inclusion of forward-looking statements should not be regarded as a representation by CleanSpark that any of our plans will be achieved. Actual results may differ from those set forth in this presentation due to the risk and uncertainties inherent in our business, including, without limitation: known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements, including, but not limited to: the success of its bitcoin mining activities; the volatility of bitcoin value and energy prices; disruptions in the crypto asset markets; market perception of the Company's business and the crypto asset markets generally; closing of acquisitions; the timely completion of mining facilities or expansions thereof; recognizing the full benefits of immersion cooling; increasing difficulty rates for bitcoin mining; future hashrate growth; bitcoin halving; new or additional governmental regulation; the anticipated delivery dates of new miners; the ability to successfully deploy new miners; the dependency on utility rate structures and government incentive programs; dependency on third-party power providers for expansion efforts and power rates; the risk that future revenue growth may not be realized;

and other risks described in the Company's prior press releases and in its filings with the Securities and Exchange Commission (SEC), including under the heading "Risk Factors" in the Company's most recent Annual Report on Form 10-K and any subsequent filings with the SEC. The forward-looking statements in this presentation are based upon information available to us as of the date it is given, and while we believe such information forms a reasonable basis for such statements, such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially available relevant information. This presentation also contains aspirational statements regarding our efforts to source renewable and clean energy. Our sustainable energy strategy includes the use of renewable energy certificates as well as other strategies and efforts we may employ from time to time to mitigate or change our energy mix. Our sustainable energy strategy is at least in part dependent on the ability of certain third parties with which we contract to supply renewable and clean energy, and we do not control or independently review or audit their efforts or data. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof, and we undertake no obligation to revise or update this presentation to reflect events or circumstances after the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, which is made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.



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01 Who is CleanSpark?

CleanSpark

Is a market leading, pure play, bitcoin miner with a proven track record of success.



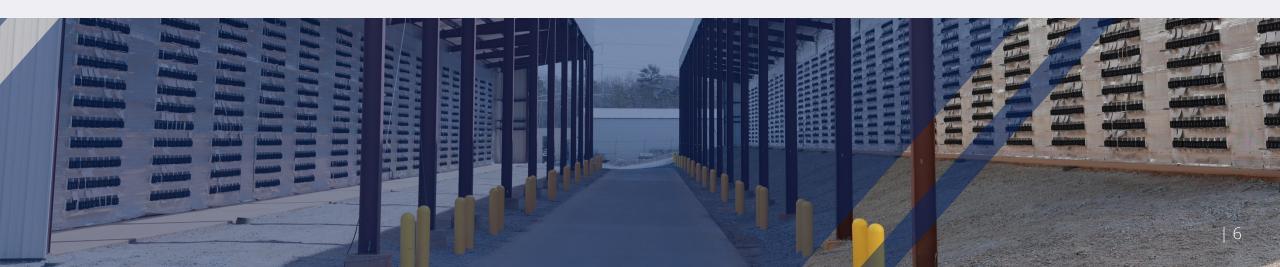
We own and operate a portfolio of mining facilities across the United States powered by globally competitive energy prices.



Last month we mined 622 **bitcoin**¹ demonstrating our scale, high fleet efficiency, and market leading site uptime.



This is just the beginning.



CLSK KPI's

Total Hashrate¹

Miners Hashing¹

Cost to Mine²

33.7

195,059

\$36,250

Fleet Efficiency¹

Total MW Under Contract³

Total Sites¹

19.05 J/T

726

28

⁽¹⁾ As of November 30, 2024

⁽²⁾ For three months ended September 30, 2024

CLSK KPI's

BTC Monthly Production¹

BTC HODL¹

FY 2024 Total Assets

622

9,297

1.96B

FY 2024 Revenue

Market Cap³

% of Global Hashrate⁴

\$379M

4.2B

4.61%

⁽¹⁾ For the month of November 2024

⁽²⁾ Clean Spark Fiscal Year 2024 Revenue was \$378.9M and Cost of Revenue was \$165.5M, Gross profit margin is calculated as [(Revenue – Cost of revenue)/Revenue]*100

⁽³⁾ As of November 29, 2024; Number of shares o/s used to calculate Market Cap is 292,561,667 and closing share price is \$14.35

Nasdaq: CLSK

Why Bitcoin Mining?



Nasdaq: **CLSK**

We believe that monetizing low-cost, high reliability energy by securing the most important finite global asset – **bitcoin** – positions us to prosper in an ever-changing world.



02

The CleanSpark Way: Opportunity Meets Strategy

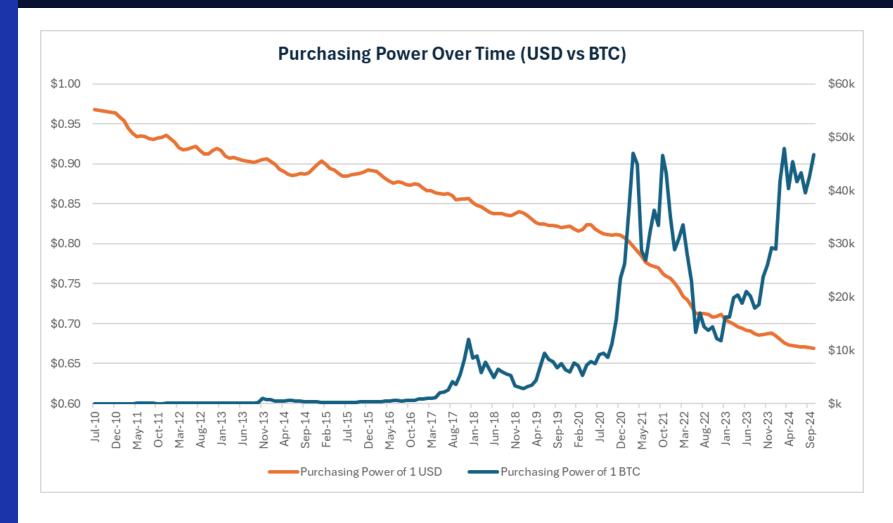
Energy



Operational Excellence

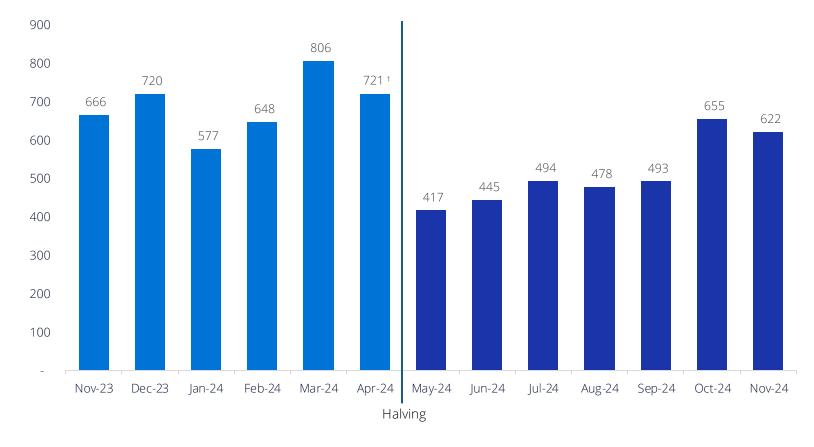
Capital Stewardship

Bitcoin is a self-sovereign, hard capped supply, global, immutable, decentralized, digital store of value.



We are generating revenue natively in the most important finite global asset that is set to power the digital age.

CleanSpark Monthly Bitcoin Production



⁽¹⁾ The halving occurred April 19, 2024, cutting block subsidy from 6.25 to 3.125 BTC

November 2023 – April 2024 pre-halving



⁽¹⁾ As of November 30, 2024.

⁽²⁾ As of December 2, 2024.

^{*} The Company is developing 75 MW in Wyoming.

Energy

We are not bitcoin miners who figured out power, we're energy professionals who saw the future in bitcoin.

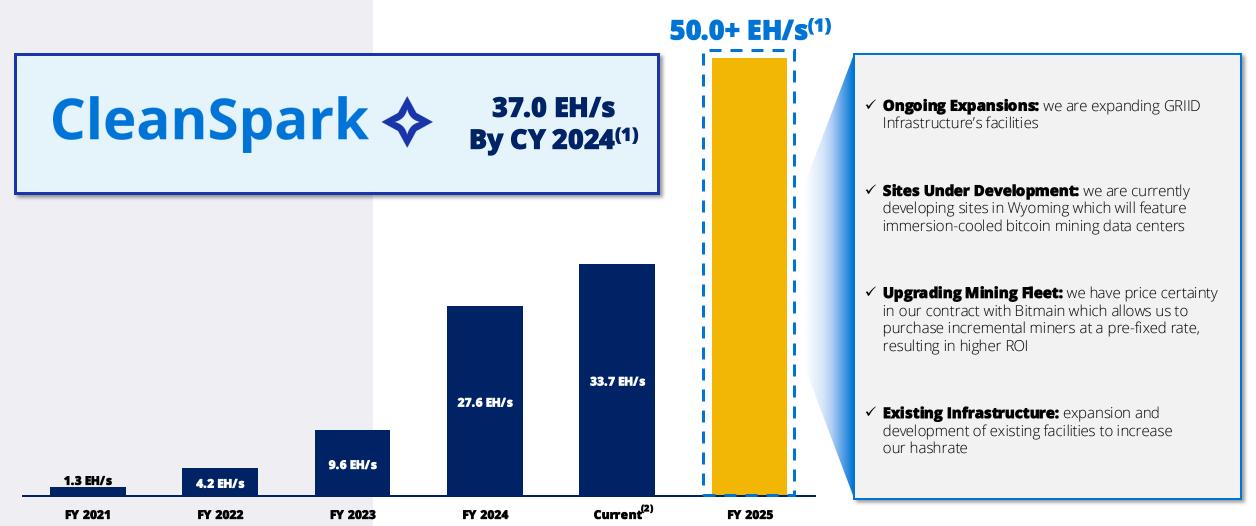


Energy

These are places that have abundant power where manufacturing left and technology has yet to arrive. America is poised to be at the center of the compute revolution.



Operational Excellence



⁽¹⁾ The Company's targets of a total hashrate of 37 EH/s by calendar year end 2024 and 50+ EH/s in fiscal year 2025 represent a goal that the Company has not yet achieved. There can be no assurance as to if or when the Company will achieve such hashrates. See also "Forward-Looking Statements" on slide 2 of this presentation regarding factors that may impact the Company's ability to achieve these targets.

⁽²⁾ As of November 30, 2024

Nasdaq: **CLSK**

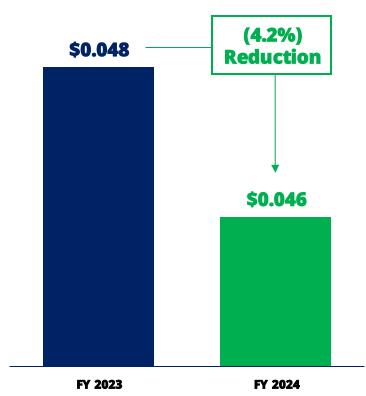
Operational Excellence

Energy Expense as % of BTC Mining Revenue⁽¹⁾



Cost per KWh⁽¹⁾





By running at max operating power when electricity costs are lower, and optimizing when electricity costs are higher, we have been able to achieve some of the best margins in the industry, all while driving outperformance in hashrate growth.

19 (1) As of September 30, 2024.

Fiscal Year End 2023:

Total Hashrate: 9.6 EH/s

Fleetwide Efficiency: 28.4 J/TH Operational Capacity: 280 MWs

October 2023:

4.4 EH/s in Antminer S21 Machines Acquired

November 30, 2024:

Total Hashrate: 33.7 EH/s Fleetwide Efficiency: 19.05 J/TH Operational Capacity: 726 MWs

August 2024:

Executed 75 MW Power Contract and completion of Wyoming Acquisition

September 2024:

Two Facilities Acquired in Mississippi and Closing of Second Site in Wyoming

Fiscal Year 2025:

Expected Total Hashrate: 50+ EH/s⁽¹⁾ Expected Operational Capacity: 1+ GW⁽¹⁾

2023 Q1'24

Q2'24

Q3'24

2024

2025

February 2024:

Mississippi and Dalton, Georgia Site Acquisitions Securing Infrastructure to 20EH/s

June 2024:

Announced GRIID Infrastructure Acquisition and Expansion of over 400 MW in Tennessee

lune 2024:

Adding 60MW

Announced the Acquisition

of Five Facilities in Georgia

September 2024:

5 EH/s Added with Acquisition of Seven Additional Facilities in Tennessee

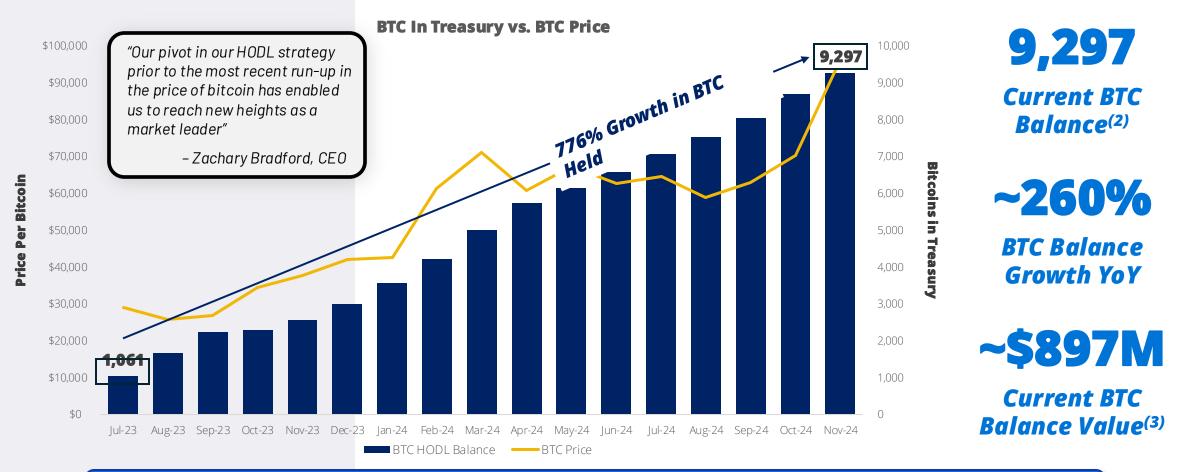
October 2024:

Completion of GRIID Infrastructure Acquisition

⁽¹⁾ The Company's targets of a total hashrate of 50+ EH/s by fiscal year 2025 and operational capacity of 1+ GW represent a goal that the Company has not yet achieved. There can be no assurance as to if or when the Company will achieve such hashrate and operational capacity. See also "Forward-Looking Statements" on page 2 of this presentation regarding factors that may impact the Company's ability to achieve these targets.

Bitcoin mining is a capitalintensive business that requires prudent growth and sufficient scale to succeed over the long term.





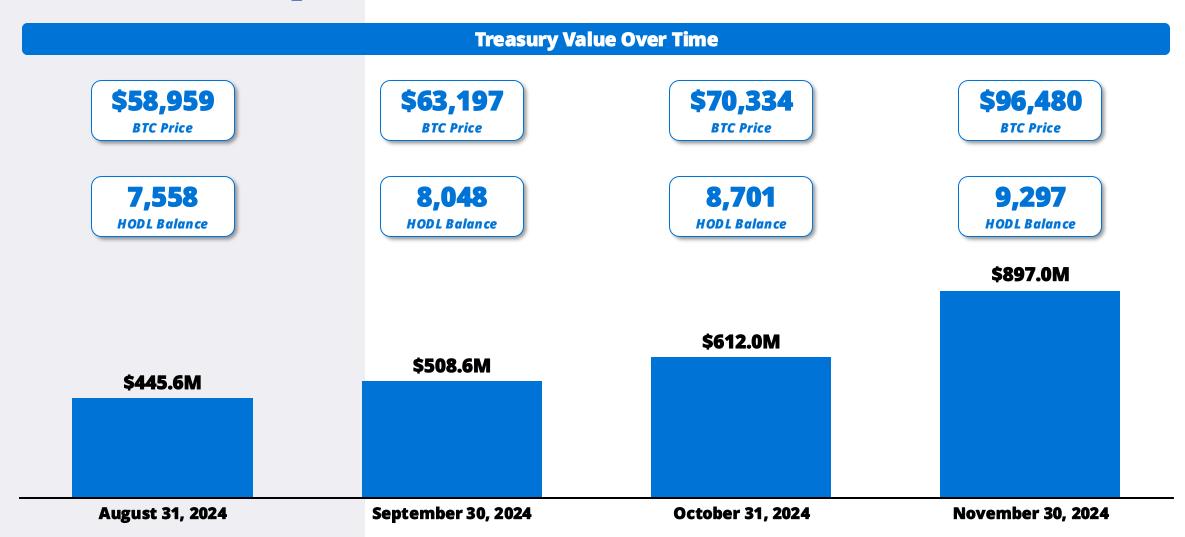
All bitcoin we hold today has been mined directly by our operations.

Our ability to accumulate bitcoin that we produce underscores our industry-leading efficiency and low operating expenses.

⁽¹⁾ Represents the "hold on for dear life" description for the strategy of not selling BTC despite market volatility.

⁽²⁾ As of November 30, 2024.

³⁾ Based upon 9,297 bitcoin at a price of \$96,480 on November 30, 2024.



We have one of the industry's lowest cost to mine, enabling us to execute successfully on our facility development and expansion strategy

~\$36,250

Cost to Mine 1 BTC(1)



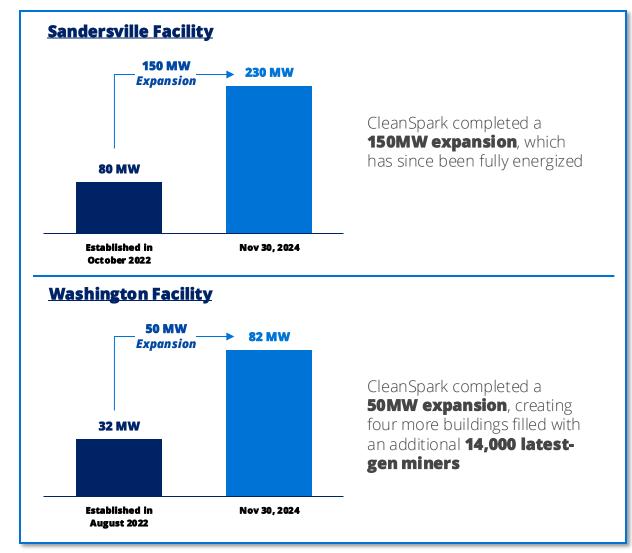
We remain deeply committed to greenfield development, identifying and building new sites, particularly in our newest markets



Focused expansion on current sites underpinned by strong operational efficiency



Expertise in energy management and microgrid technologies supports our greenfield strategy, enabling rapid deployment of efficient and sustainable mining facilities



¹⁾ For the 3 months ended September 30, 2024. Cost to mine includes cost of energy and other direct costs of mining (non-energy and utilities) for owned facilities.

Our company-wide commitment to this principal allows us to drive value through countercyclical investment, opportunistic growth, and increased operating leverage through continued scale.



03 Management

Nasdaq: CLSK

Management Team



Zach BradfordCEO & President



Matt SchultzExecutive Chairman



Gary VecchiarelliChief Financial Officer



Scott GarrisonChief Operations Officer



Taylor MonnigChief Technology Officer



Brian CarsonChief Accounting Officer



Joni McMillanVP of Corporate Operations



Natasha Betancourt

Chief of Staff



Brad AudissSVP of Operations



Harry SudockSenior Vice President



Duncan PoeVP of Corporate
Development



WP of Policy &
Government Relations

04 Global Asset, Local Business

Global Asset, Local Business

While bitcoin is playing a critical role on the global stage, our mining facilities have become pillars of local communities in all the regions where we operate.



Global Asset, Local Business

Hire locally

Contract locally

Bolster the tax base

Invest directly

Commit for the long term



Global Asset, Local Business

These are all ways we directly and indirectly have an impact.

Additionally, as we have seen extreme weather events, our flexible energy strategy is also a community asset enabling the local electric grid to demonstrate increased resilience.



The CleanSpark Way: Best in Class

Monthly Production & HODL Balance

Operational Excellence

Fleet Efficiency, Uptime, Site Development, Technology, World Class Team, Community Benefit

Energy

Flexible Load, Prices, Large-scale Access



Capital Stewardship

Owned Infrastructure, M&A, Site Development, ASIC Fleet

05 Appendix

Income Statement FY2023 vs FY2024 (\$ in thousands, except per value and share amounts)

Nasdaq: **CLSK**

		For the year ended September 30, 2024		For the year ended September 30, 2023	
Revenue, net					
Bitcoin mining revenue, net	\$	378,968	\$	168,121	
Other services revenue	Other services revenue			287	
Total revenue, net	\$	378,968	\$	168,408	
Costs and expenses					
Cost of revenues		165,516		93,580	
Professional fees		13,806		10,869	
Payroll expenses		74,095		45,714	
General and administrative expenses		30,185		20,823	
Loss on disposal of assets		5,466		1,931	
Loss (gain) on fair value of bitcoin, net		(113,423)		-	
Other impairment expense (related to bitcoin)		-		7,163	
Impairment expense - fixed assets		197,041		-	
Impairment expense - other		716		-	
Realized gain on sale of bitcoin		-		(1,357)	
Depreciation and amortization		154,609		120,728	
Total costs and expenses \$		528,011 \$		299,451	
Loss from operations		(149,043)		(131,043)	
Other income (expense)					
Other income		-		11	
Change in fair value of contingent consideration				2,484	
Recognized gain on bitcoin collateral returned	•			-	
Change in fair value of bitcoin collateral pledged		1,384		-	
Unrealized gain (loss) on derivative security		(965)		(259)	
Interest income		8,555		481	
Interest expense		(2,455)		(2,977)	
Total other income (expense)		6,610		(260)	

Income Statement FY2023 vs FY2024 (cont'd) (\$ in thousands, except per value and share amounts)

Nasdaq: **CLSK**

	For the year ended September 30, 2024		For the year ended September 30, 2023
oss before income tax expense	(142,433)		(131,303)
Income tax expense	3,344		2,416
Income from continuing operations	\$ (145,777)	\$	(133,719)
Loss from discontinued operations	-		(4,429)
let loss	\$ (145,777)	\$	(138,148)
Preferred stock dividends	3,422		-
Other comprehensive income, net of tax	192		116
Total comprehensive loss attributable to common shareholders	\$ (149,007)	\$	(138,032)
Loss from continuing operations per common share – basic	\$ (0.69)	\$	(1.30)
Weighted average common shares outstanding – basic	216,860,819		102,707,509
Loss from continuing operations per common share – diluted Weighted average common shares outstanding - diluted	\$ (0.69) 216,860,819	\$	(1.30) 102,707,509
econciliation of non-GAAP adjusted EBITDA Net income	\$ (145,777)	\$	(138,148)
Loss (income) on discontinued operations	\$ (145,777)	>	4,429
•			4,429
Impairment expense - fixed assets	197,041 716		-
Impairment expense – other			420.720
Depreciation and amortization	154,609		120,728
Share-based compensation expense	29,555		24,142
Other income	-		(11)
Change in fair value of contingent consideration	-		(2,484)
Unrealized loss (gain) of derivative security	965		259
Interest income	(8,555)		(481)
Interest expense	2,455		2,977
Loss (gain) on disposal of assets	5,466		1,931
Income tax expense	3,344		2,416
Fees related to financing & business development transactions	4,059		697
Litigation & settlement related expenses	1,970		7,872
Severance and other expenses	-		701
Non-GAAP adjusted EBITDA	\$ 245,848	\$	25,028

Balance Sheet (\$ in thousands, except per value and share amounts)



	Septe	mber 30, 2024	Septer	nber 30, 2023
ets				
rent assets				
Cash and cash equivalents	\$	121,222	\$	29,21
Restricted cash		3,056		
Receivable from equity offerings		-		9,59
Prepaid expense and other current assets		7,995		3,25
Bitcoin		431,661		56,24
Receivable for bitcoin collateral pledged		77,827		
Note receivable from GRIID		60,919		
Derivative investment asset		1,832		2,69
Investment in debt security, at fair value		918		72
Current assets held for sale		-		44
Total current assets	\$	705,430	\$	102,17
Property and equipment, net	\$	869,693	\$	564,39
Operating lease right of use asset		3,263		68
Intangible assets, net		3,040		4,60
Deposits on miners and mining equipment		359,862		75,95
Other long-term asset		13,331		5,7
Goodwill		8,043		8,04
Total assets	\$	1,962,662	\$	761,57
		<u> </u>		1 27

Balance Sheet (cont'd) (\$ in thousands, except per value and share amounts)



	September 30, 2024	September 30, 2023	
ilities and stockholders' equity			
rent liabilities			
Accounts payable	\$ 82,992	\$	39,900
Accrued liabilities	43,874		25,67
Other current liabilities	2,240		31 ⁻
Current portion of long-term loans payable	58,781		6,99
Current liabilities held for sale	-		1,17!
Total current liabilities	187,887		74,05
g-term liabilities			
Operating lease liability, net of current portion	997		51
Finance lease liability, net of current portion	-		
Loans payable, net of current portion	7,176		8,91
Deferred income taxes	5,761		2,41
Total liabilities	\$ 201,821	\$	85,91
ckholders' equity			
Preferred stock	3		
Common Stock	271		160
Additional paid-in capital	2,239,367		1,009,48
Accumulated other comprehensive income	418		22
Accumulated deficit	(479,218)		(334,202
Total stockholders' equity	1,760,841		675,66
Total liabilities and stockholders' equity	\$ 1,962,662	\$	761,578

♦ Non-GAAP Measures

This investor presentation references adjusted EBITDA, which is not a measurement of financial performance under generally accepted accounting principles in the United States ("GAAP"). The Company's non-GAAP "Adjusted EBITDA" excludes (i) impacts of interest, taxes, and depreciation; (ii) the Company's share-based compensation expense, unrealized gains/losses on securities, and, changes in the fair value of contingent consideration with respect to previously completed acquisitions, all of which are non-cash items that the Company believes are not reflective of the Company's general business performance, and for which the accounting requires management judgment, and the resulting expenses could vary significantly in comparison to other companies; (iii) realized gains and losses on sales of equity securities, the amounts of which are directly related to the unrealized gains and losses that are also excluded; (iv) legal fees related to litigation and various transactions, which fees management does not believe are reflective of the Company's ongoing operating activities; (v) gains and losses on disposal of assets, the majority of which are related to obsolete or unrepairable machines that are no longer deployed; (vi) gains and losses related to discontinued operations that would not be applicable to the Company's future business activities; and (vii) severance expenses. The Company previously excluded non-cash impairment losses related to digital assets and realized gains and losses on sales of bitcoin from our calculation of adjusted EBITDA but has determined such items are part of the Company's normal ongoing operations and will no longer be excluding them from our calculation of adjusted EBITDA. We have not excluded our net gain on fair value of bitcoin (\$36,041 in the quarter ending December 31, 2023), which we now record in our statement of operations, as provided for in ASC 350-60 and as discussed elsewhere in our Form 10-Q for the quarter ending December 31, 2023, which filing is available on the U.S. Securities and Exchange Commission EDGAR database.

Management believes that providing non-GAAP financial measures that exclude these items allow for meaningful comparisons between the Company's core business operating results and those of other companies, and provides the Company with an important tool for financial and operational decision-making and evaluation of its own core business operating results over different periods of time.

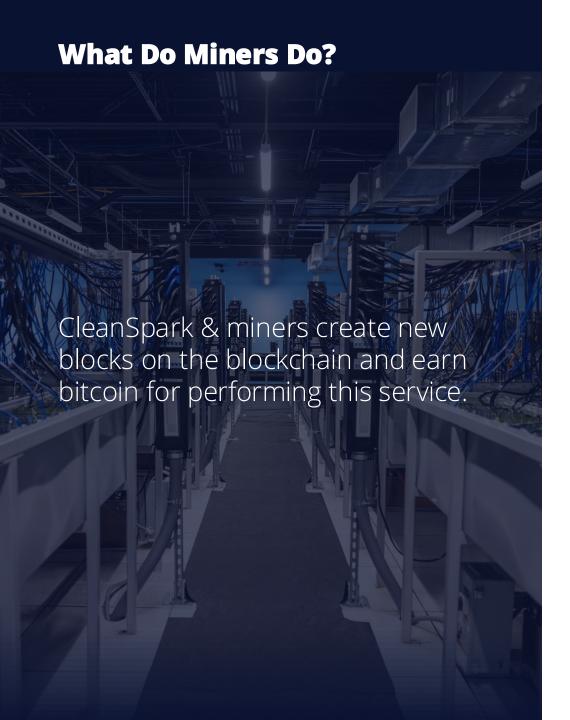
In addition to internal use of non-GAAP adjusted EBITDA, management believes that adjusted EBITDA is also useful to investors and analysts in comparing the Company's performance across reporting periods on a consistent basis. Management believes the foregoing to be the case even though some of the excluded items involve cash outlays and some recur on a regular basis (although management does not believe any of such items are normal operating expenses necessary to generate our bitcoin related revenues). For example, the Company expects that share-based compensation expenses, which are excluded from adjusted EBITDA, will continue to be significant recurring expenses over the coming years and is an important part of the compensation provided to certain employees, officers, and directors. Additionally, management does not consider any of the excluded items to be expenses necessary to generate the Company's bitcoin related revenue.

Investors are cautioned that there are inherent limitations associated with the use of Non-GAAP financial measures as an analytical tool. The Company's adjusted EBITDA measure may not be directly comparable to similar measures provided by other companies in our industry, as other companies in the industry may calculate non-GAAP financial results differently. The Company's adjusted EBITDA is not a measurement of financial performance under GAAP and should not be considered as an alternative to operating (loss) income or any other measure of performance derived in accordance with GAAP. Although management utilizes internally and presents adjusted EBITDA, the Company only utilizes that measure supplementally and does not consider it to be a substitute for, or superior to, the information provided by GAAP financial results.

Accordingly, adjusted EBITDA is not meant to be considered in isolation of, and should be read in conjunction with, the information and risks contained in the Company's Consolidated Financial Statements as filed with the U.S. Securities and Exchange Commission, which have been prepared in accordance with GAAP.

What is Bitcoin?

Bitcoin is a type of digital currency that allows people to send and receive money over the internet. It's decentralized, meaning no single entity like a government or bank controls it. Transactions are recorded on a public ledger called the blockchain, which makes them secure and transparent.





Bitcoin wallet transaction



Bitcoin wallet transaction

What Are Block Rewards?

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1 block every 10 min.



3.125 BTC per block



450 BTC per day

21,000,000 BTC *mined by 2140*

Today **2140**

Block rewards are reduced by half every 210,000 blocks (roughly every four years) until all 21M bitcoin are mined. When will that be?

Sometime around 2140.



Word	Definition
EBITDA	Abbreviation for earnings before interest, taxes, depreciation, and amortization; is a widely-used, non-GAAP measure of a company's financial health.
EH/s	Abbreviation for exahashes per second ; a measurement of hashrate. An exahash is equivalent to 1 quintillion hashes per second.
FY	Abbreviation for fiscal year ; refers to the budget year used for accounting purposes (October 1, 2022, through September 30, 2023).
Hashrate Realization	Expressed as a percentage of a company's stated hashrate and calculated based on how much bitcoin a company is expected to produce.
HODL	Hold on for dear life; slang description for the strategy of not selling Bitcoin despite market volatility.
J/ TH	Abbreviation for Joules per Terahash ; used to describe a bitcoin mining fleet's efficiency using its energy-to-hashrate ratio.
KWh	Abbreviation for kilowatt-hour ; a measurement based on the amount of energy it takes to run a 1,000-watt appliance for 1 hour.
MW	Abbreviation for megawatt ; an energy measurement equivalent to 1 million watts.
MRQ	Abbreviation for most recent quarter ; refers to the fiscal quarter that most recently ended.
Uptime ¹	Percentage of time a miner is operational is often used interchangeably with hashrate realization.

^{1.} Uptime referenced throughout this presentation refers to the time period of July 1, 2024 – July 31, 2024.

Nasdaq: **CLSK**

CleanSpark ♦

America's **Bitcoin Miner**®