Encompass Health

Baird Global Healthcare Conference

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Forward-Looking Statements

The information contained in or references in connection with this presentation includes certain estimates, projections and other forward-looking information that reflect Encompass Health's current outlook, views and plans with respect to future events. These estimates, projections and other forward-looking information are based on assumptions Encompass Health believes, as of the date stated, are reasonable. Inevitably, there will be differences between such estimates and actual events or results, and those differences may be material.

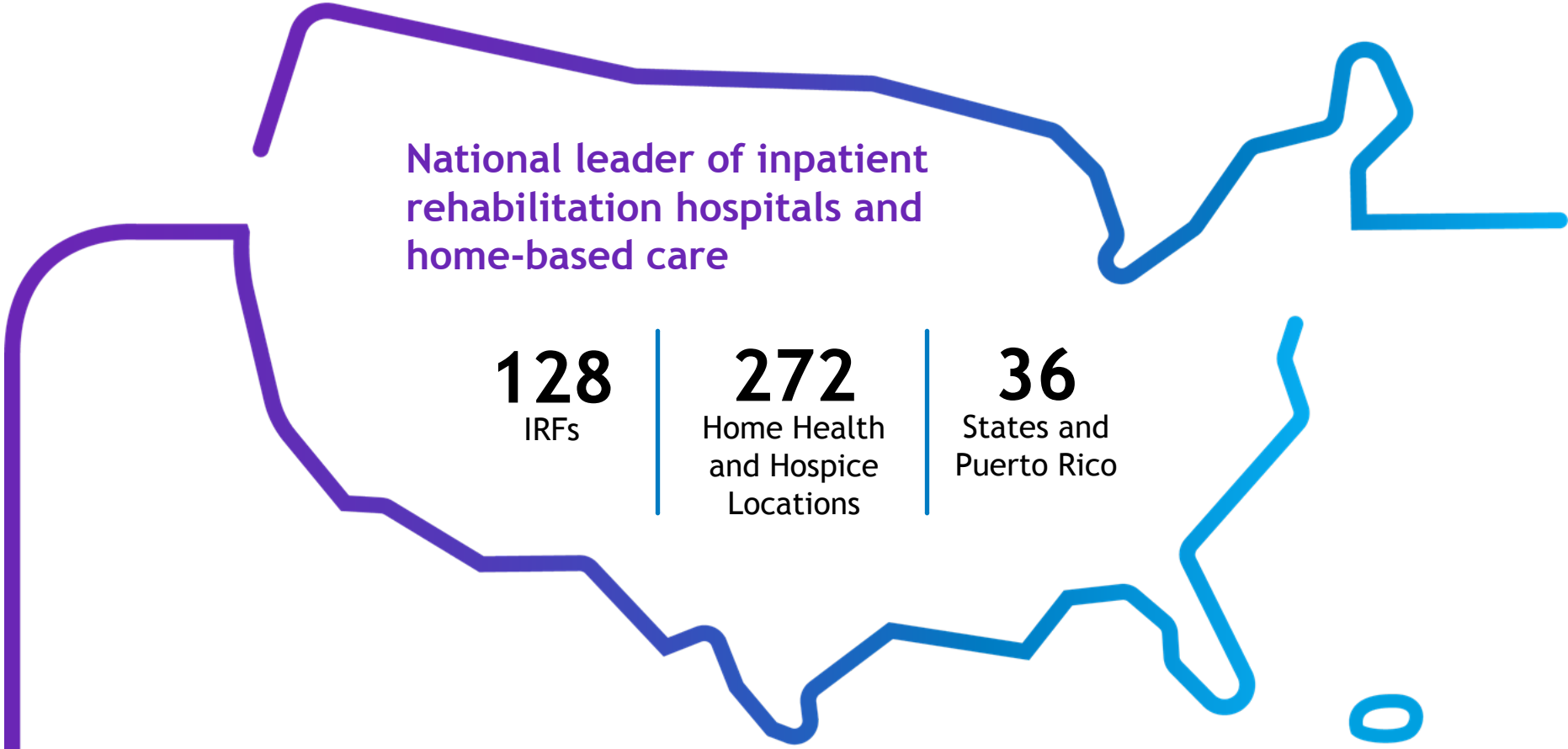
There can be no assurance any estimates, projections or forward-looking information will be realized.

All such estimates, projections and forward-looking information speak only as of the date stated. Encompass Health undertakes no duty to publicly update or revise the information contained herein.

You are cautioned not to place undue reliance on the estimates, projections and other forward-looking information in this presentation as they are based on current expectations and general assumptions and are subject to various risks, uncertainties and other factors, including those set forth in the Form 10-K for the year ended December 31, 2017, the Form 10-Q for the quarters ended March 31, 2018 and June 30, 2018, and in other documents Encompass Health previously filed with the SEC, many of which are beyond Encompass Health's control, that may cause actual events or results to differ materially from the views, beliefs and estimates expressed herein.

Note Regarding Presentation of Non-GAAP Financial Measures
Certain "non-GAAP financial measures" as defined in Regulation G under the Securities Exchange Act of 1934, including Adjusted EBITDA, leverage ratios, adjusted earnings per share, and adjusted free cash flow, may be referenced in connection with the following presentation. Schedules that reconcile the non-GAAP financial measures included in the following presentation to the most directly comparable financial measures calculated and presented in accordance with Generally Accepted Accounting Principles in the United States are available on Encompass Health's website.

Company Overview - Encompass Health



National leader of inpatient rehabilitation hospitals and home-based care

128	272	36
IRFs	Home Health and Hospice Locations	States and Puerto Rico

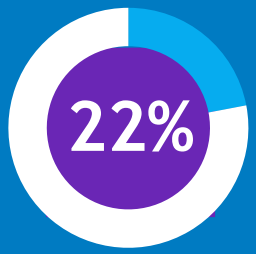
Committed to delivering high-quality, cost-effective care across the post-acute continuum

FORTUNE 100 BEST COMPANIES TO WORK FOR 2017

Modern Healthcare BEST PLACES TO WORK 2017

Company Overview - Inpatient Rehabilitation

Largest owner and operator of IRFs



of Licensed beds



of Medicare patients served

31
States and Puerto Rico

128
Inpatient Rehabilitation Hospitals

42
Operate as joint ventures with acute care hospitals

109
Hospitals hold one or more disease-specific certifications

~29,900
employees

~177,000
patients

~$3.3 billion
revenues

Company Overview - Home Health and Hospice

4th largest provider of Medicare-certified skilled home health services and top 25 provider of hospice services

215
Home Health Locations

57
Hospice Locations

30
States

93%
Home health agencies ≥ 3 stars for quality of care

93%
Home health agencies ≥ 3 stars in patient satisfaction

~10,100
employees

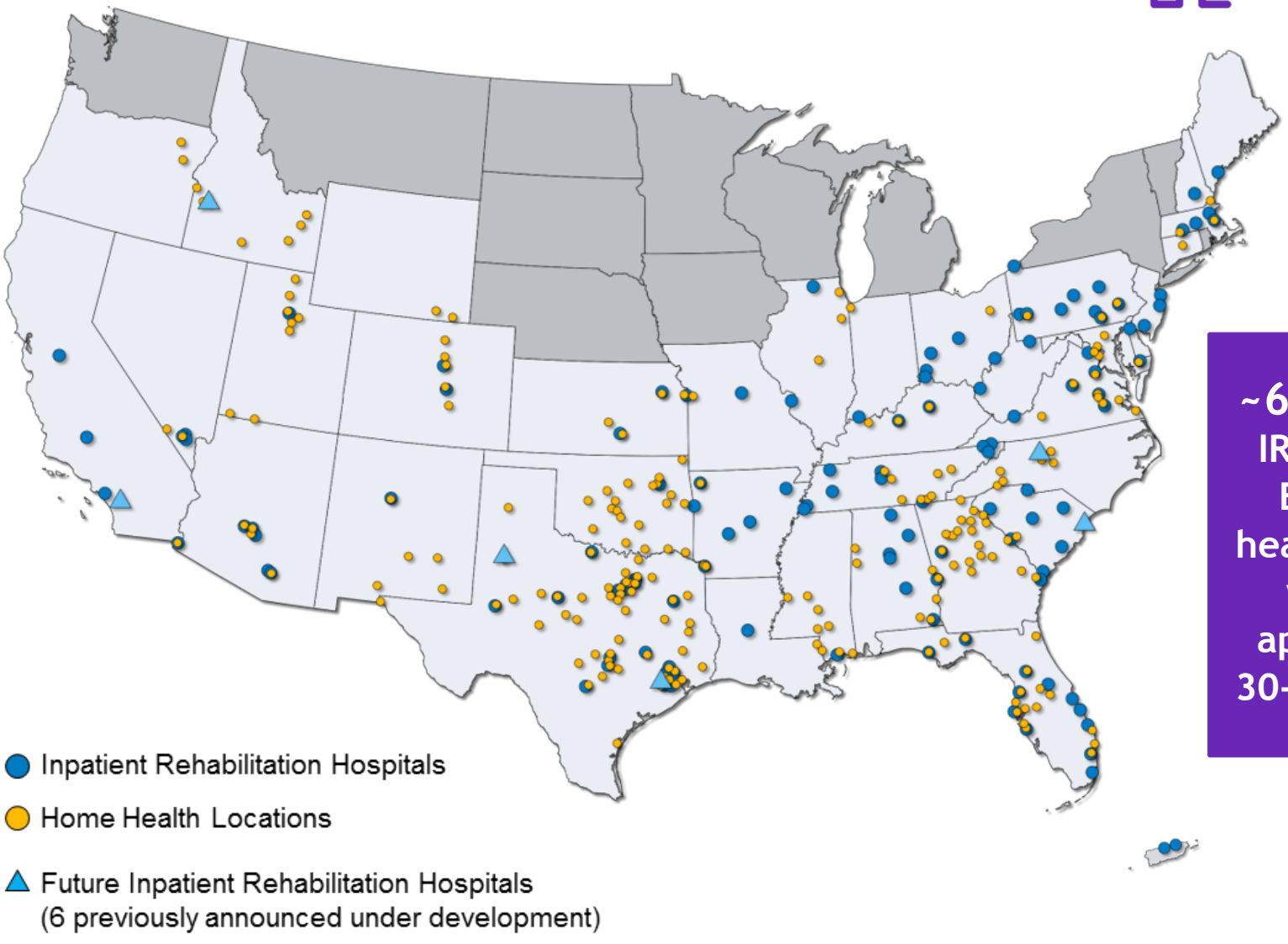
~131,100
home health admissions

~6,000
hospice admissions

~$843 million
revenues

Market Overlap

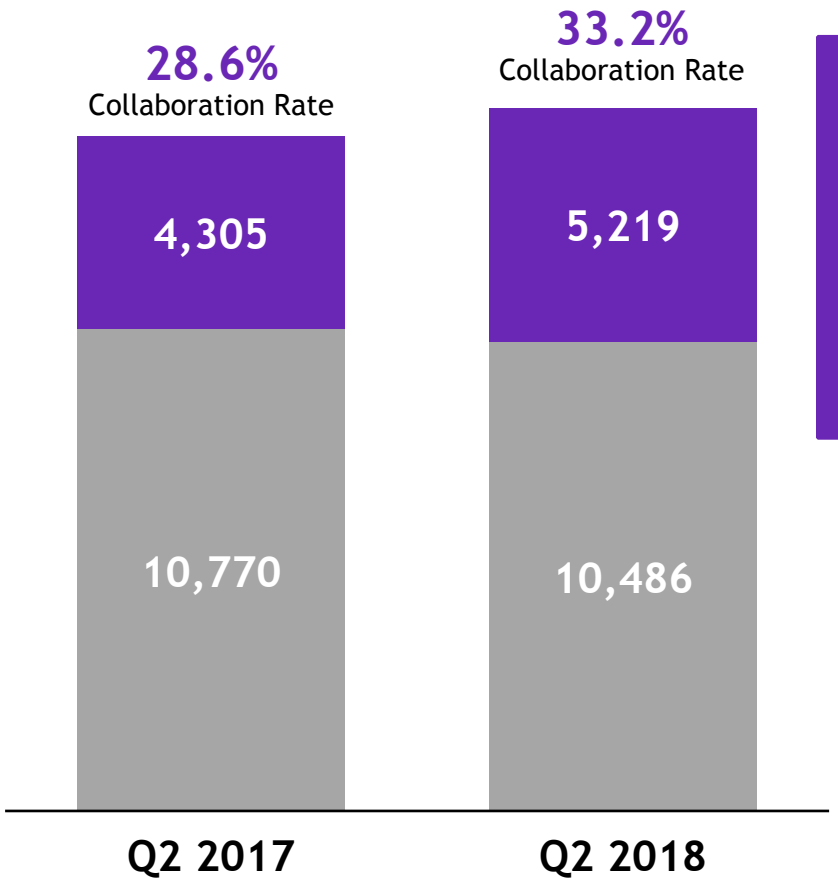
Inpatient Rehabilitation and Home Health



~60% of EHC's IRFs have an EHC home health location within an approximate 30-mile radius.

Clinical Collaboration

Improving the Patient Experience and Reducing Total Costs Through Integrated Care Delivery



460 Basis Points Year-Over-Year Increase

Near-term Goal = 35% - 40%

Encompass Health IRF Discharges to:

- Encompass Health Home Health
- Non-Encompass Health Home Health

Strong and Sustainable Business Fundamentals

- Attractive Healthcare Sectors
- Industry Leading Positions
- Cost-Effectiveness
- Real Estate Ownership
- Financial Strength
- Growth Opportunities



Encompass Health



Committed to Delivering High-Quality, Cost-Effective Care Across the Post-Acute Continuum