U.S. Bancorp Reports Second Quarter 2022 Results

- Net income of $1.5 billion and record net revenue of $6.0 billion
- Return on average assets of 1.16% and return on average common equity of 15.3%, excluding merger and integration charges
- Common Equity Tier 1 capital ratio of 9.7% and strong levels of liquidity

2Q22 Key Financial Data

PROFITABILITY METRICS	2Q22	1Q22	2Q21
Return on average assets (%)	1.06	1.09	1.44
Return on average common equity (%)	13.9	12.7	16.3
Return on tangible common equity (%) (a)	18.6	16.6	20.9
Net interest margin (%)	2.59	2.44	2.53
Efficiency ratio (%) (a)	62.1	62.8	59.0
INCOME STATEMENT (b)	**2Q22**	**1Q22**	**2Q21**
Net interest income (taxable-equivalent basis)	$3,464	$3,200	$3,164
Noninterest income	$2,548	$2,396	$2,619
Net income attributable to U.S. Bancorp	$1,531	$1,557	$1,982
Diluted earnings per common share	$.99	$.99	$1.28
Dividends declared per common share	$.46	$.46	$.42
BALANCE SHEET (b)	**2Q22**	**1Q22**	**2Q21**
Average total loans	$324,187	$312,966	$294,284
Average total deposits	$456,516	$454,176	$429,210
Net charge-off ratio	.20%	.21%	.25%
Book value per common share (period end)	$28.13	$29.87	$31.74
Basel III standardized CET1 (c)	9.7%	9.8%	9.9%

(a) See Non-GAAP Financial Measures reconciliation on page 17

(b) Dollars in millions, except per share data

(c) CET1 = Common equity tier 1 capital ratio

2Q22 Highlights

- Net revenue of $6,012 million including $3,464 million of net interest income and $2,548 million of noninterest income
- Net income of $1,531 million and diluted earnings per common share of $0.99, including merger and integration charges
- Merger and integration-related charges of $197 million ($153 million net of tax or $(0.10) per diluted common share) related to the planned acquisition of MUFG Union Bank
- Return on average assets of 1.06% and return on average common equity of 13.9%. Excluding merger and integration-related charges, net income of $1,684 million, return on average assets of 1.16% and return on average common equity of 15.3%
- Noninterest income growth of 6.3% linked quarter driven by payment services revenue and trust and investment management fees
- Average total loans growth of 10.2% year-over-year and 3.6% on a linked quarter basis
- Average total deposits growth of 6.4% year-over-year and 0.5% on a linked quarter basis
- Net charge-off ratio of 0.20% in 2Q22 compared with 0.21% in 1Q22 and 0.25% in 2Q21
- CET1 capital ratio of 9.7% at June 30, 2022, compared with 9.8% at March 31, 2022

CEO Commentary

"In the second quarter, we achieved record net revenue totaling $6.0 billion, supported by strong growth in both net interest income and fee revenue. We posted diluted earnings per share of $0.99 including merger and integration-related charges of $(0.10) related to the planned acquisition of MUFG Union Bank. Loan growth was robust, we saw good momentum in our payments businesses reflecting strong business activity and our expense growth was well managed. This quarter our return on tangible common equity was 20.5%, excluding merger and integration-related charges. Credit quality remains strong and our net charge-off ratio improved modestly in the quarter. Given strong loan growth and increased uncertainty surrounding the macro-economic outlook, we increased our loan loss reserve reflecting our through-the-cycle risk management approach. As we head into the second half of the year we face an uncertain economic environment. However, we are well positioned for the range of possible outcomes given strong liquidity and capital ratios, our diversified business mix, and our well-established risk management track record."

— **Andy Cecere, Chairman, President and CEO, U.S. Bancorp**

In the Spotlight

Community Benefits Plan

U.S. Bancorp announced a $100 billion, five-year community benefits plan (CBP) as part of the planned acquisition of MUFG Union Bank. The CBP, which will be effective once the acquisition closes, is intended to continue and expand the important work underway by both organizations to build and support equitable access to capital for the communities we serve. A majority of the commitments, 60% of the total, will support efforts in California, the state most impacted by the acquisition.

U.S. Bank Collaborates to Simplify, Accelerate Supply-Chain Financing

U.S. Bank entered into a collaboration agreement with trade-finance fintech LiquidX® to help expedite and simplify supply-chain transactions between suppliers and buyers. Suppliers and buyers will be able to connect their supply-chain systems directly to U.S. Bank and transact through LiquidX's easy-to-use platform which is expected to reduce supply-chain-finance friction and cash-flow challenges facing many companies. This collaboration will enable suppliers to be paid nearly immediately and buyers to receive extended payment terms.

Managing Finances and Operations for Small Businesses

U.S. Bank recently launched Business Essentials, a unified platform that provides a one-stop shop in a seamless digital experience. It's a holistic banking, payments, and software offering for small businesses. Business Essentials is backed by expert human support from bankers who specialize in small business. The platform makes it easy for clients to take care of their financial needs today and provides insights and support to help them make smart decisions for tomorrow.

Spanish-Language Voice Assistant

U.S. Bank is the first financial institution in the United States to offer a Spanish-speaking virtual voice assistant for banking. The Spanish-language version of our best-in-class Smart Assistant in the U.S. Bank Mobile App has the same features and functionality as the popular English-language version. This new technology demonstrates U.S.Bank's continued emphasis on putting customer experience first, by creating new digital tools that enable them to bank however, whenever and wherever is best for them.

Investor contact: Jennifer Thompson, 612.303.0778 | Media contact: Jeff Shelman, 612.303.9933

INCOME STATEMENT HIGHLIGHTS								
($ in millions, except per-share data)				Percent Change				
	2Q 2022	1Q 2022	2Q 2021	2Q22 vs 1Q22	2Q22 vs 2Q21	YTD 2022	YTD 2021	Percent Change
Net interest income	$3,435	$3,173	$3,137	8.3	9.5	$6,608	$6,200	6.6
Taxable-equivalent adjustment	29	27	27	7.4	7.4	56	53	5.7
Net interest income (taxable-equivalent basis)	3,464	3,200	3,164	8.3	9.5	6,664	6,253	6.6
Noninterest income	2,548	2,396	2,619	6.3	(2.7)	4,944	5,000	(1.1)
Total net revenue	6,012	5,596	5,783	7.4	4.0	11,608	11,253	3.2
Noninterest expense before merger and integration	3,527	3,502	3,387	.7	4.1	7,029	6,766	3.9
Merger and integration charges	197	--	--	nm	nm	197	--	nm
Total noninterest expense	3,724	3,502	3,387	6.3	9.9	7,226	6,766	6.8
Income before provision and income taxes	2,288	2,094	2,396	9.3	(4.5)	4,382	4,487	(2.3)
Provision for credit losses	311	112	(170)	nm	nm	423	(997)	nm
Income before taxes	1,977	1,982	2,566	(.3)	(23.0)	3,959	5,484	(27.8)
Income taxes and taxable-equivalent adjustment	443	424	578	4.5	(23.4)	867	1,211	(28.4)
Net income	1,534	1,558	1,988	(1.5)	(22.8)	3,092	4,273	(27.6)
Net (income) loss attributable to noncontrolling interests	(3)	(1)	(6)	nm	50.0	(4)	(11)	63.6
Net income attributable to U.S. Bancorp	$1,531	$1,557	$1,982	(1.7)	(22.8)	$3,088	$4,262	(27.5)
Net income applicable to U.S. Bancorp common shareholders	$1,464	$1,466	$1,914	(.1)	(23.5)	$2,930	$4,089	(28.3)
Diluted earnings per common share	$.99	$.99	$1.28	--	(22.7)	$1.97	$2.73	(27.8)

Net income attributable to U.S. Bancorp was $1,531 million for the second quarter of 2022, which was $451 million lower than the $1,982 million for the second quarter of 2021, and $26 million lower than the $1,557 million for the first quarter of 2022. Diluted earnings per common share were $0.99 in the second quarter of 2022, compared with $1.28 in the second quarter of 2021 and $0.99 in the first quarter of 2022. The second quarter of 2022 included $(0.10) per diluted common share of merger and integration-related charges related to the planned acquisition of MUFG Union Bank.

The decrease in net income year-over-year was primarily due to a higher provision for credit losses primarily driven by strong loan growth and merger and integration-related charges linked to the planned acquisition of MUFG Union Bank. Pretax income before the provision for credit losses and excluding merger and integration-related charges increased 3.7 percent compared with a year ago. Net interest income increased 9.5 percent on a year-over-year taxable-equivalent basis due to higher average loans and investment securities balances as well as rising interest rates and the impact of a favorable yield curve on earning assets, partially offset by deposit pricing and lower loan fees driven by the impact of loan forgiveness related to the SBA Paycheck Protection Program (“PPP”) in the prior year quarter. The net interest margin increased to 2.59 percent in the current quarter from 2.53 percent in the second quarter of 2021 primarily due to the impact of rising interest rates and higher yields on investment securities, partially offset by deposit pricing and lower noninterest-bearing deposits. Noninterest income decreased 2.7 percent compared with a year ago reflecting lower mortgage banking revenue as refinancing activities decline, lower other noninterest income and lower gains on the sale of securities, mostly offset by stronger payment services revenue and trust and investment management fees. Excluding the merger and integration-related charges, noninterest expense increased 4.1 percent reflecting increases in compensation expense, employee benefits expense, and marketing and business development expense. Provision for credit losses reflected a reserve build in the second quarter of 2022 as compared with a reserve release in the second quarter of 2021 driven by a combination of loan growth and economic uncertainty.

Net income decreased on a linked quarter basis driven by higher provision for credit losses and merger and integration-related charges, mostly offset by higher total net revenue. Net interest income increased 8.3 percent on a taxable-equivalent basis primarily due to higher average loans, the impact of rising interest rates on loans and investment securities and one more day in the quarter, partially offset by deposit pricing. The net interest margin increased on a linked quarter basis reflecting the impact of rising interest rates and reinvestment yields on investment securities, partially offset by deposit pricing and lower noninterest-bearing deposits. Noninterest income increased 6.3 percent compared with the first quarter of 2022 driven by stronger payment services revenue, trust and investment management fees and commercial products revenue, partially offset by lower mortgage banking revenue. Excluding the merger and integration-related charges, noninterest expense increased 0.7 percent on a linked quarter basis reflecting seasonally higher compensation expense, marketing and business development expense and other noninterest expense, partially offset by lower employee benefits expense. Provision for credit losses reflected a reserve build in the second quarter of 2022 as compared with a reserve release in the first quarter of 2022 driven by a combination of loan growth and increased economic uncertainty, partially offset by stabilizing credit quality.

NET INTEREST INCOME (Taxable-equivalent basis; $ in millions)	2Q 2022	1Q 2022	2Q 2021	Change 2Q22 vs 1Q22	Change 2Q22 vs 2Q21	YTD 2022	YTD 2021	Change
Components of net interest income								
Income on earning assets	$3,854	$3,445	$3,409	$409	$445	$7,299	$6,776	$523
Expense on interest-bearing liabilities	390	245	245	145	145	635	523	112
Net interest income	$3,464	$3,200	$3,164	$264	$300	$6,664	$6,253	$411
Average yields and rates paid								
Earning assets yield	2.88%	2.62%	2.73%	.26%	.15%	2.75%	2.73%	.02 %
Rate paid on interest-bearing liabilities	.40	.26	.28	.14	.12	.33	.29	.04
Gross interest margin	2.48%	2.36%	2.45%	.12%	.03%	2.42%	2.44%	(.02)%
Net interest margin	2.59%	2.44%	2.53%	.15%	.06%	2.51%	2.52%	(.01)%
Average balances								
Investment securities (a)	$171,296	$174,762	$160,615	$(3,466)	$10,681	$173,019	$153,109	$19,910
Loans	324,187	312,966	294,284	11,221	29,903	318,608	294,138	24,470
Interest-bearing deposits with banks	31,116	29,851	31,358	1,265	(242)	30,487	36,542	(6,055)
Earning assets	536,761	529,837	500,751	6,924	36,010	533,318	499,239	34,079
Interest-bearing liabilities	390,373	378,223	356,565	12,150	33,808	384,332	358,562	25,770

(a) Excludes unrealized gain (loss)

Net interest income on a taxable-equivalent basis in the second quarter of 2022 was $3,464 million, an increase of $300 million (9.5 percent) over the second quarter of 2021. The increase was primarily due to higher average loans and investment securities balances in addition to rising interest rates and a favorable yield curve impacting earning assets, partially offset by deposit pricing and lower loan fees driven by the impact of loan forgiveness related to PPP in the second quarter of 2021. Average earning assets were $36.0 billion (7.2 percent) higher than the second quarter of 2021, reflecting increases of $10.7 billion (6.7 percent) in average investment securities and $29.9 billion (10.2 percent) in average total loans, while average interest-bearing deposits with banks decreased $242 million (0.8 percent). The increase in average investment securities year-over-year was primarily due to purchases of mortgage-backed and U.S. Treasury securities, net of prepayments, sales and maturities.

Net interest income on a taxable-equivalent basis increased $264 million (8.3 percent) on a linked quarter basis primarily due to higher average loans, the impact of rising interest rates in the loan and the investment portfolios and one more day in the quarter, partially offset by deposit pricing. Average earning assets were $6.9 billion (1.3 percent) higher on a linked quarter basis, reflecting an increase of $11.2 billion (3.6 percent) in average loans and a decrease of $3.5 billion (2.0 percent) in average investment securities, while average interest-bearing deposits with banks increased $1.3 billion (4.2 percent).

The net interest margin in the second quarter of 2022 was 2.59 percent, compared with 2.53 percent in the second quarter of 2021 and 2.44 percent in the first quarter of 2022. The increase in the net interest margin from the prior year was primarily due to the impact of rising interest rates and higher yields in the investment portfolio, partially offset by deposit pricing and lower noninterest-bearing deposits. The increase in interest margin on a linked quarter basis reflected the impact of rising interest rates and reinvestment yields on investment securities, partially offset by higher deposit rates paid and lower noninterest-bearing deposits.

AVERAGE LOANS

($ in millions)	2Q 2022	1Q 2022	2Q 2021	Percent Change 2Q22 vs 1Q22	Percent Change 2Q22 vs 2Q21	YTD 2022	YTD 2021	Percent Change
Commercial	$115,758	$107,819	$97,713	7.4	18.5	$111,810	$97,237	15.0
Lease financing	4,899	5,003	5,261	(2.1)	(6.9)	4,951	5,298	(6.5)
Total commercial	120,657	112,822	102,974	6.9	17.2	116,761	102,535	13.9
Commercial mortgages	29,676	28,826	27,721	2.9	7.1	29,253	27,844	5.1
Construction and development	9,841	10,258	10,843	(4.1)	(9.2)	10,049	10,831	(7.2)
Total commercial real estate	39,517	39,084	38,564	1.1	2.5	39,302	38,675	1.6
Residential mortgages	80,228	77,449	73,351	3.6	9.4	78,847	74,271	6.2
Credit card	22,748	21,842	21,116	4.1	7.7	22,297	21,130	5.5
Retail leasing	6,708	7,110	7,873	(5.7)	(14.8)	6,908	7,924	(12.8)
Home equity and second mortgages	10,726	10,394	11,368	3.2	(5.6)	10,561	11,713	(9.8)
Other	43,603	44,265	39,038	(1.5)	11.7	43,932	37,890	15.9
Total other retail	61,037	61,769	58,279	(1.2)	4.7	61,401	57,527	6.7
Total loans	$324,187	$312,966	$294,284	3.6	10.2	$318,608	$294,138	8.3

Average total loans for the second quarter of 2022 were $29.9 billion (10.2 percent) higher than the second quarter of 2021. The increase was primarily due to strong growth in commercial loans (18.5 percent), residential mortgages (9.4 percent) and other retail loans (11.7 percent), partially offset by lower retail leasing balances (14.8 percent) and construction and development loans (9.2 percent). The increase in commercial loans was due to higher utilization driven by working capital needs of corporate customers, slower pay-offs given higher volatility in the capital markets and core growth, partly offset by reductions related to the forgiveness of PPP loans. The increase in residential mortgages was driven by stronger on-balance sheet loan activities and slower refinance activity.

Average total loans were $11.2 billion (3.6 percent) higher than the first quarter of 2022 primarily due to higher commercial loans (7.4 percent) driven by continued strong new business and higher utilization, as well as higher residential mortgages (3.6 percent).

AVERAGE DEPOSITS								
($ in millions)				Percent Change				
	2Q 2022	1Q 2022	2Q 2021	2Q22 vs 1Q22	2Q22 vs 2Q21	YTD 2022	YTD 2021	Percent Change
Noninterest-bearing deposits	$120,827	$127,963	$125,297	(5.6)	(3.6)	$124,375	$121,844	2.1
Interest-bearing savings deposits								
Interest checking	116,878	115,062	103,356	1.6	13.1	115,975	100,387	15.5
Money market savings	123,788	119,588	113,673	3.5	8.9	121,700	119,218	2.1
Savings accounts	68,127	66,978	62,102	1.7	9.7	67,555	60,484	11.7
Total savings deposits	308,793	301,628	279,131	2.4	10.6	305,230	280,089	9.0
Time deposits	26,896	24,585	24,782	9.4	8.5	25,747	25,862	(.4)
Total interest-bearing deposits	335,689	326,213	303,913	2.9	10.5	330,977	305,951	8.2
Total deposits	$456,516	$454,176	$429,210	.5	6.4	$455,352	$427,795	6.4

Average total deposits for the second quarter of 2022 were $27.3 billion (6.4 percent) higher than the second quarter of 2021. Average noninterest-bearing deposits decreased $4.5 billion (3.6 percent) driven by Corporate and Commercial Banking, Consumer and Business Banking and Payment Services. Average total savings deposits were $29.7 billion (10.6 percent) higher year-over-year driven by Corporate and Commercial Banking and Consumer and Business Banking. Average time deposits were $2.1 billion (8.5 percent) higher than the prior year primarily within Corporate and Commercial Banking, partially offset by a decrease in Consumer and Business Banking. Changes in time deposits are primarily related to those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics.

Average total deposits grew $2.3 billion (0.5 percent) from the first quarter of 2022. On a linked quarter basis, average noninterest-bearing deposits were lower by $7.1 billion (5.6 percent) driven by Corporate and Commercial Banking and Wealth Management and Investment Services. Average total savings deposits increased $7.2 billion (2.4 percent) across all business lines. Average time deposits were $2.3 billion (9.4 percent) higher linked quarter primarily within Corporate and Commercial Banking. Changes in time deposits are primarily related to those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics.

NONINTEREST INCOME ($ in millions)	2Q 2022	1Q 2022	2Q 2021	Percent Change 2Q22 vs 1Q22	Percent Change 2Q22 vs 2Q21	YTD 2022	YTD 2021	Percent Change
Credit and debit card revenue	$399	$338	$396	18.0	.8	$737	$732	.7
Corporate payment products revenue	172	158	138	8.9	24.6	330	264	25.0
Merchant processing services	425	363	374	17.1	13.6	788	692	13.9
Trust and investment management fees	566	500	446	13.2	26.9	1,066	890	19.8
Deposit service charges	165	177	176	(6.8)	(6.3)	342	337	1.5
Treasury management fees	169	156	160	8.3	5.6	325	307	5.9
Commercial products revenue	290	266	280	9.0	3.6	556	560	(.7)
Mortgage banking revenue	142	200	346	(29.0)	(59.0)	342	645	(47.0)
Investment products fees	59	62	60	(4.8)	(1.7)	121	115	5.2
Securities gains (losses), net	19	18	43	5.6	(55.8)	37	68	(45.6)
Other	142	158	200	(10.1)	(29.0)	300	390	(23.1)
Total noninterest income	$2,548	$2,396	$2,619	6.3	(2.7)	$4,944	$5,000	(1.1)

Second quarter noninterest income of $2,548 million was $71 million (2.7 percent) lower than the second quarter of 2021 reflecting lower mortgage banking revenue, other noninterest income and lower gains on the sale of securities, mostly offset by stronger payment services revenue and trust and investment management fees. Mortgage banking revenue decreased $204 million (59.0 percent) due to lower application volumes, given declining refinance activities experienced in the mortgage industry, lower related gain on sale margins and lower performing loan sales, partially offset by the favorable net impact of the change in fair value of mortgage servicing rights, net of hedging activities. Other noninterest income decreased $58 million (29.0 percent) primarily due to lower retail leasing end-of-term residual gains, lower gain on sale of certain assets and lower tax-advantaged investment syndication revenue. Partially offsetting these decreases, payment services revenue increased $88 million (9.7 percent) compared with the second quarter of 2021 as corporate payment products revenue increased $34 million (24.6 percent) primarily due to higher sales volume and merchant processing services revenue increased $51 million (13.6 percent) driven by higher sales volumes and merchant fees. Trust and investment management fees increased $120 million (26.9 percent) driven by business growth, activity related to the fourth quarter of 2021 acquisition of PFM Asset Management LLC ("PFM") and lower money market fund fee waivers.

Noninterest income was $152 million (6.3 percent) higher in the second quarter of 2022 compared with the first quarter of 2022 reflecting stronger payment services revenue, trust and investment management fees and commercial products revenue, partially offset by lower mortgage banking revenue. Payment services revenue increased $137 million (15.9 percent) as credit and debit card revenue increased $61 million (18.0 percent) driven by seasonally higher sales volume and rate, corporate payment products revenue increased $14 million (8.9 percent) primarily due to higher sales volume and merchant processing services revenue increased $62 million (17.1 percent) driven by higher sales volumes and merchant fees. Trust and investment management fees increased $66 million (13.2 percent) driven by higher fees, activity related to the acquisition of PFM, billing cycle timing and lower money market fund fee waivers, partially offset by unfavorable market conditions. Partially offsetting these increases, mortgage banking revenue decreased $58 million (29.0 percent) driven by lower application volume and related gain on sale margins, and lower performing loan sales, partially offset by the favorable net impact of the change in fair value of mortgage servicing rights, net of hedging activities.

NONINTEREST EXPENSE								
($ in millions)				Percent Change				
	2Q 2022	1Q 2022	2Q 2021	2Q22 vs 1Q22	2Q22 vs 2Q21	YTD 2022	YTD 2021	Percent Change
Compensation	$1,872	$1,853	$1,798	1.0	4.1	$3,725	$3,601	3.4
Employee benefits	374	396	337	(5.6)	11.0	770	721	6.8
Net occupancy and equipment	265	269	258	(1.5)	2.7	534	521	2.5
Professional services	111	114	108	(2.6)	2.8	225	206	9.2
Marketing and business development	106	80	90	32.5	17.8	186	138	34.8
Technology and communications	350	349	362	.3	(3.3)	699	721	(3.1)
Postage, printing and supplies	69	72	65	(4.2)	6.2	141	134	5.2
Other intangibles	40	47	40	(14.9)	--	87	78	11.5
Other	340	322	329	5.6	3.3	662	646	2.5
Total before merger and integration	3,527	3,502	3,387	.7	4.1	7,029	6,766	3.9
Merger and integration charges	197	--	--	nm	nm	197	--	nm
Total noninterest expense	$3,724	$3,502	$3,387	6.3	9.9	$7,226	$6,766	6.8

Second quarter noninterest expense of $3,724 million was $337 million (9.9 percent) higher than the second quarter of 2021. Included in the second quarter of 2022 were merger and integration-related charges associated with the planned acquisition of MUFG Union Bank of $197 million. Excluding the merger and integration-related charges, second quarter noninterest expense increased $140 million (4.1 percent) compared with the second quarter of 2021 reflecting increases in compensation expense, employee benefits expense, and marketing and business development expense. Compensation expense increased $74 million (4.1 percent) compared with the second quarter of 2021 primarily due to merit and hiring to support business growth, partially offset by lower performance-based incentives. Employee benefits expense increased $37 million (11.0 percent) driven by higher medical expenses. Marketing and business development expense increased $16 million (17.8 percent) due to increased travel and entertainment.

Noninterest expense increased $222 million (6.3 percent) on a linked quarter basis. Excluding merger and integration-related charges, second quarter noninterest expense increased $25 million (0.7 percent) reflecting higher compensation expense, marketing and business development expense and other noninterest expense, partially offset by lower employee benefits expense. Compensation expense increased $19 million (1.0 percent) driven by the impact of seasonal merit increases, one additional day in the second quarter, and higher variable compensation, partially offset by the impact of seasonally higher stock-based compensation in the first quarter. Marketing and business development expense increased $26 million (32.5 percent) due to the timing of marketing campaigns and higher travel and entertainment. Other noninterest expense increased $18 million (5.6 percent), excluding merger and integration-related charges, primarily due to higher liabilities related to future delivery exposures for merchant and airline processing. Partially offsetting these increases, employee benefits expense decreased $22 million (5.6 percent) mainly due to seasonally higher payroll taxes in the first quarter of 2022.

Provision for Income Taxes

The provision for income taxes for the second quarter of 2022 resulted in a tax rate of 22.4 percent on a taxable-equivalent basis (effective tax rate of 21.3 percent), compared with 22.5 percent on a taxable-equivalent basis (effective tax rate of 21.7 percent) in the second quarter of 2021, and a tax rate of 21.4 percent on a taxable-equivalent basis (effective tax rate of 20.3 percent) in the first quarter of 2022.

ALLOWANCE FOR CREDIT LOSSES										
($ in millions)	2Q 2022	%(a)	1Q 2022	%(a)	4Q 2021	%(a)	3Q 2021	%(a)	2Q 2021	%(a)
Balance, beginning of period	$6,105		$6,155		$6,300		$6,610		$6,960	
Net charge-offs										
Commercial	28	.10	26	.10	6	.02	13	.05	26	.11
Lease financing	2	.16	6	.49	--	--	1	.08	1	.08
Total commercial	30	.10	32	.12	6	.02	14	.05	27	.11
Commercial mortgages	(2)	(.03)	--	--	(3)	(.04)	1	.01	--	--
Construction and development	8	.33	(5)	(.20)	(1)	(.04)	12	.44	--	--
Total commercial real estate	6	.06	(5)	(.05)	(4)	(.04)	13	.13	--	--
Residential mortgages	(9)	(.04)	(6)	(.03)	(7)	(.04)	(10)	(.05)	(10)	(.05)
Credit card	118	2.08	112	2.08	109	1.93	111	2.01	148	2.81
Retail leasing	--	--	1	.06	1	.05	1	.05	(1)	(.05)
Home equity and second mortgages	(3)	(.11)	(2)	(.08)	(2)	(.08)	(3)	(.11)	(3)	(.11)
Other	19	.17	30	.27	29	.27	21	.20	19	.20
Total other retail	16	.11	29	.19	28	.18	19	.13	15	.10
Total net charge-offs	161	.20	162	.21	132	.17	147	.20	180	.25
Provision for credit losses	311		112		(13)		(163)		(170)	
Balance, end of period	$6,255		$6,105		$6,155		$6,300		$6,610	
Components										
Allowance for loan losses	$5,832		$5,664		$5,724		$5,792		$6,026	
Liability for unfunded credit commitments	423		441		431		508		584	
Total allowance for credit losses	$6,255		$6,105		$6,155		$6,300		$6,610	
Gross charge-offs	$276		$280		$254		$266		$314	
Gross recoveries	$115		$118		$122		$119		$134	
Allowance for credit losses as a percentage of										
Period-end loans	1.88		1.91		1.97		2.12		2.23	
Nonperforming loans	863		798		738		695		649	
Nonperforming assets	812		753		701		667		624	

(a) Annualized and calculated on average loan balances

The Company's provision for credit losses for the second quarter of 2022 was $311 million, compared with a provision of $112 million in the first quarter of 2022 and a benefit of $170 million in the second quarter of 2021. The level of the provision is driven by strong loan growth from a year ago and changing economic conditions. During 2021, factors affecting economic conditions, including passing of additional government stimulus and widespread vaccine availability in the U.S., contributed to economic improvement and related reserve releases. The consumer portfolio performance continues to be supported by strong credit quality and asset values, while select commercial portfolios continue to recover from the effects of the pandemic. In 2022, economic uncertainty and recession risk has been increasing due to ongoing supply chain challenges, rising inflationary concerns, market volatility, rising oil prices from the Russia-Ukraine conflict and, to a lesser extent, additional virus variants. In addition to these factors, expected loss estimates consider various factors including customer specific information impacting changes in risk ratings, projected delinquencies, potential effects of inflationary pressures and the impact of rising interest rates on borrowers' liquidity and ability to repay. Generally, these credit quality factors continue to be relatively strong despite the changing economic outlook.

Total net charge-offs in the second quarter of 2022 were $161 million, compared with $162 million in the first quarter of 2022 and $180 million in the second quarter of 2021. The net charge-off ratio was 0.20 percent in the second quarter of 2022, compared with 0.21 percent in the first quarter of 2022 and 0.25 percent in the second quarter of 2021. Net charge-offs decreased $1 million (0.6 percent) compared with the first quarter of 2022. Net charge-offs decreased $19 million (10.6 percent) compared with the second quarter of 2021 primarily reflecting improvement in credit cards.

The allowance for credit losses was $6,255 million at June 30, 2022, compared with $6,105 million at March 31, 2022, and $6,610 million at June 30, 2021. The increase on a linked quarter basis was driven by continued strong loan growth and increased economic uncertainty, partially offset by stabilizing credit quality. The ratio of the allowance for credit losses to period-end loans was 1.88 percent at June 30, 2022, compared with 1.91 percent at March 31, 2022, and 2.23 percent at June 30, 2021. The ratio of the allowance for credit losses to nonperforming loans was 863 percent at June 30, 2022, compared with 798 percent at March 31, 2022, and 649 percent at June 30, 2021.

Nonperforming assets were $770 million at June 30, 2022, compared with $811 million at March 31, 2022, and $1,059 million at June 30, 2021. The ratio of nonperforming assets to loans and other real estate was 0.23 percent at June 30, 2022, compared with 0.25 percent at March 31, 2022, and 0.36 percent at June 30, 2021. The year-over-year decrease in nonperforming assets reflected decreases across all loan categories with the largest drivers in total commercial and total commercial real estate nonperforming loans, while the decrease on a linked quarter basis was primarily due to a decrease in total commercial nonperforming loans. Accruing loans 90 days or more past due were $423 million at June 30, 2022, compared with $450 million at March 31, 2022, and $376 million at June 30, 2021.

DELINQUENT LOAN RATIOS AS A PERCENT OF ENDING LOAN BALANCES					
(Percent)	**Jun 30 2022**	**Mar 31 2022**	**Dec 31 2021**	**Sep 30 2021**	**Jun 30 2021**
Delinquent loan ratios - 90 days or more past due **excluding** nonperforming loans					
Commercial	.07	.06	.04	.04	.04
Commercial real estate	.01	--	.03	.05	.01
Residential mortgages	.12	.18	.24	.15	.16
Credit card	.69	.74	.73	.66	.70
Other retail	.10	.11	.11	.11	.10
Total loans	.13	.14	.15	.13	.13
Delinquent loan ratios - 90 days or more past due **including** nonperforming loans					
Commercial	.19	.21	.20	.25	.32
Commercial real estate	.53	.55	.76	.82	.81
Residential mortgages	.40	.45	.53	.47	.49
Credit card	.69	.74	.73	.66	.70
Other retail	.35	.37	.35	.36	.39
Total loans	.35	.38	.42	.43	.47

ASSET QUALITY (a)					
($ in millions)	**Jun 30 2022**	**Mar 31 2022**	**Dec 31 2021**	**Sep 30 2021**	**Jun 30 2021**
Nonperforming loans					
Commercial	$116	$139	$139	$179	$247
Lease financing	32	35	35	37	44
Total commercial	148	174	174	216	291
Commercial mortgages	147	178	213	215	224
Construction and development	59	38	71	81	88
Total commercial real estate	206	216	284	296	312
Residential mortgages	223	214	226	237	244
Credit card	--	--	--	--	--
Other retail	148	161	150	157	171
Total nonperforming loans	725	765	834	906	1,018
Other real estate	23	23	22	17	17
Other nonperforming assets	22	23	22	21	24
Total nonperforming assets	$770	$811	$878	$944	$1,059
Accruing loans 90 days or more past due	$423	$450	$472	$385	$376
Nonperforming assets to loans plus ORE (%)	.23	.25	.28	.32	.36

(a) Throughout this document, nonperforming assets and related ratios do not include accruing loans 90 days or more past due

COMMON SHARES					
(Millions)	2Q 2022	1Q 2022	4Q 2021	3Q 2021	2Q 2021
Beginning shares outstanding	1,486	1,484	1,483	1,483	1,497
Shares issued for stock incentive plans, acquisitions and other corporate purposes	--	3	1	--	1
Shares repurchased	--	(1)	--	--	(15)
Ending shares outstanding	1,486	1,486	1,484	1,483	1,483

CAPITAL POSITION					
($ in millions)	Jun 30 2022	Mar 31 2022	Dec 31 2021	Sep 30 2021	Jun 30 2021
Total U.S. Bancorp shareholders' equity	$48,605	$51,200	$54,918	$53,743	$53,039
Basel III Standardized Approach (a)					
Common equity tier 1 capital	$42,944	$41,950	$41,701	$41,014	$39,691
Tier 1 capital	50,195	49,198	48,516	47,426	46,103
Total risk-based capital	58,307	57,403	56,250	54,178	53,625
Common equity tier 1 capital ratio	9.7 %	9.8 %	10.0 %	10.2 %	9.9 %
Tier 1 capital ratio	11.4	11.5	11.6	11.7	11.5
Total risk-based capital ratio	13.2	13.4	13.4	13.4	13.4
Leverage ratio	8.6	8.6	8.6	8.7	8.5
Tangible common equity to tangible assets (b)	5.5	6.0	6.8	6.8	6.8
Tangible common equity to risk-weighted assets (b)	7.2	8.0	9.2	9.4	9.3
Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the current expected credit losses methodology (b)	9.4	9.5	9.6	9.7	9.5

(a) Amounts and ratios calculated in accordance with transitional regulatory requirements related to the current expected credit losses methodology
(b) See Non-GAAP Financial Measures reconciliation on page 17

Total U.S. Bancorp shareholders' equity was $48.6 billion at June 30, 2022, compared with $51.2 billion at March 31, 2022, and $53.0 billion at June 30, 2021. The Company suspended all common stock repurchases at the beginning of the third quarter of 2021, except for those done exclusively in connection with its stock-based compensation programs, due to its pending acquisition of MUFG Union Bank's core regional banking franchise. The Company expects to operate at a CET1 capital ratio near its target ratio of 8.5 percent at the time of closing the acquisition and increasing toward 9.0 percent after closing of the acquisition. The Company does not expect to commence repurchasing its common stock until after the acquisition closes and the CET1 ratio approximates 9.0 percent.

All regulatory ratios continue to be in excess of "well-capitalized" requirements. The common equity tier 1 capital to risk-weighted assets ratio using the Basel III standardized approach was 9.7 percent at June 30, 2022, compared with 9.8 percent at March 31, 2022, and 9.9 percent at June 30, 2021. The Company's common equity tier 1 capital to risk-weighted assets ratio, reflecting the full implementation of the current expected credit losses methodology was 9.4 percent at June 30, 2022, compared with 9.5 percent at March 31, 2022, and at June 30, 2021.

MUFG Union Bank Acquisition

In September 2021, U.S. Bancorp announced that it had entered into a definitive acquisition agreement to acquire the core regional banking franchise of MUFG Union Bank, N.A. Closing of the transaction is subject to customary closing conditions, including regulatory approvals which are not within U.S. Bancorp's control. The parties continue to make significant progress in planning for closing and integration while awaiting regulatory approvals. At this time, U.S. Bancorp continues to expect to receive U.S. regulatory approvals in time for closing to occur in the second half of 2022. However, U.S. Bancorp no longer expects that system integration will be able to occur in 2022 and currently expects it will occur in the first half of 2023.

Investor Conference Call

On Friday, July 15, 2022 at 8 a.m. CT, Chairman, President and Chief Executive Officer Andy Cecere and Vice Chair and Chief Financial Officer Terry Dolan will host a conference call to review the financial results. The live conference call will be available online or by telephone. To access the webcast and presentation, visit the U.S. Bancorp website at usbank.com and click on "About Us", "Investor Relations" and "Webcasts & Presentations." To access the conference call from locations within the United States and Canada, please dial 866-374-5140. Participants calling from outside the United States and Canada, please dial 404-400-0571. The PIN code for all participants is 56931119#. For those unable to participate during the live call, a replay will be available at approximately 11 a.m. CT on Friday, July 15, 2022. To access the replay, please visit the U.S. Bancorp website at usbank.com and click on "About Us", "Investor Relations" and "Webcasts & Presentations."

About U.S. Bancorp

U.S. Bancorp, with approximately 70,000 employees and $591 billion in assets as of June 30, 2022, is the parent company of U.S. Bank National Association. The Minneapolis-based company serves millions of customers locally, nationally and globally through a diversified mix of businesses: Consumer and Business Banking; Payment Services; Corporate & Commercial Banking; and Wealth Management and Investment Services. The company has been recognized for its approach to digital innovation, social responsibility, and customer service, including being named one of the 2022 World's Most Ethical Companies and Fortune's most admired superregional bank. Learn more at usbank.com/about.

Forward-looking Statements

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:

This press release contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date hereof. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "projects," "forecasts," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could."

Forward-looking statements involve inherent risks and uncertainties, including the following risks and uncertainties and the risks and uncertainties more fully discussed in the section entitled "Risk Factors" of Exhibit 13 to U.S. Bancorp's Annual Report on Form 10-K for the year ended December 31, 2021, which could cause actual results to differ materially from those anticipated. Continued deterioration in general business and economic conditions or turbulence in domestic or global financial markets could adversely affect U.S. Bancorp's revenues and the values of its assets and liabilities, reduce the availability of funding to certain financial institutions, lead to a tightening of credit, and increase stock price volatility. In addition, changes to statutes, regulations, or regulatory policies or practices could affect U.S. Bancorp in substantial and unpredictable ways. U.S. Bancorp's results could also be adversely affected by changes in interest rates; the impacts of the COVID-19 pandemic on its business, financial position, results of operations, liquidity and prospects; increases in unemployment rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of its investment securities; legal and regulatory developments; litigation; increased competition from both banks and non-banks; civil unrest; the effects of climate change; changes in customer behavior and preferences; breaches in data security, including as a result of work-from-home arrangements; failures to safeguard personal information; the impacts of international hostilities or geopolitical events; impacts of supply chain disruptions and rising inflation; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management's ability to effectively manage credit risk, market risk, operational risk, compliance risk, strategic risk, interest rate risk, liquidity risk and reputation risk. In addition, U.S. Bancorp's proposed acquisition of MUFG Union Bank presents risks and uncertainties, including, among others: the risk that the cost savings, any revenue synergies and other anticipated benefits of the proposed acquisition may not be realized or may take longer than anticipated to be realized; the risk that U.S. Bancorp's business could be disrupted as a result of the announcement and pendency of the proposed acquisition and diversion of management's attention from ongoing business operations and opportunities; the possibility that the proposed acquisition, including the integration of MUFG Union Bank, may be more costly or difficult to complete than anticipated; delays in closing the proposed acquisition; and the failure of required governmental approvals to be obtained or any other closing conditions in the definitive purchase agreement to be satisfied.

For discussion of these and other risks that may cause actual results to differ from those described in forward-looking statements, refer to U.S. Bancorp's Annual Report on Form 10-K for the year ended December 31, 2021, on file with the Securities and Exchange Commission, including the sections entitled "Corporate Risk Profile" and "Risk Factors" contained in Exhibit 13, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. In addition, factors other than these risks also could adversely affect U.S. Bancorp's results, and the reader should not consider these risks to be a complete set of all potential risks or uncertainties. Readers are cautioned not to place undue reliance on any forward-looking statements. Forward-looking statements speak only as of the date hereof, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.

Non-GAAP Financial Measures

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets
- Tangible common equity to risk-weighted assets
- Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the current expected credit losses methodology, and
- Return on tangible common equity.

These capital measures are viewed by management as useful additional methods of evaluating the Company's utilization of its capital held and the level of capital available to withstand unexpected negative market or economic conditions. Additionally, presentation of these measures allows investors, analysts and banking regulators to assess the Company's capital position relative to other financial services companies. These capital measures are not defined in generally accepted accounting principles ("GAAP"), or are not currently effective or defined in banking regulations. In addition, certain of these measures differ from currently effective capital ratios defined by banking regulations principally in that the currently effective ratios, which are subject to certain transitional provisions, temporarily exclude the impact of the 2020 adoption of accounting guidance related to impairment of financial instruments based on the current expected credit losses methodology. As a result, these capital measures disclosed by the Company may be considered non-GAAP financial measures. Management believes this information helps investors assess trends in the Company's capital adequacy.

The Company also discloses net interest income and related ratios and analysis on a taxable-equivalent basis, which may also be considered non-GAAP financial measures. The Company believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison of net interest income arising from taxable and tax-exempt sources. In addition, certain performance measures, including the efficiency ratio and net interest margin utilize net interest income on a taxable-equivalent basis.

The adjusted return on average assets, return on average common equity and return on tangible common equity exclude merger and integration-related charges. Management uses these measures in their analysis of the Company's performance and believes these measures provide a greater understanding of ongoing operations and enhances comparability of results with prior periods.

There may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this press release in their entirety, and not to rely on any single financial measure. A table follows that shows the Company's calculation of these non-GAAP financial measures.

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CONSOLIDATED STATEMENT OF INCOME

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Three Months Ended June 30, 2022	Three Months Ended June 30, 2021	Six Months Ended June 30, 2022	Six Months Ended June 30, 2021
Interest Income				
Loans	$2,869	$2,677	$5,468	$5,401
Loans held for sale	54	55	114	122
Investment securities	806	618	1,523	1,135
Other interest income	96	32	138	65
Total interest income	3,825	3,382	7,243	6,723
Interest Expense				
Deposits	177	82	257	167
Short-term borrowings	57	18	78	34
Long-term debt	156	145	300	322
Total interest expense	390	245	635	523
Net interest income	3,435	3,137	6,608	6,200
Provision for credit losses	311	(170)	423	(997)
Net interest income after provision for credit losses	3,124	3,307	6,185	7,197
Noninterest Income				
Credit and debit card revenue	399	396	737	732
Corporate payment products revenue	172	138	330	264
Merchant processing services	425	374	788	692
Trust and investment management fees	566	446	1,066	890
Deposit service charges	165	176	342	337
Treasury management fees	169	160	325	307
Commercial products revenue	290	280	556	560
Mortgage banking revenue	142	346	342	645
Investment products fees	59	60	121	115
Securities gains (losses), net	19	43	37	68
Other	142	200	300	390
Total noninterest income	2,548	2,619	4,944	5,000
Noninterest Expense				
Compensation	1,872	1,798	3,725	3,601
Employee benefits	374	337	770	721
Net occupancy and equipment	265	258	534	521
Professional services	111	108	225	206
Marketing and business development	106	90	186	138
Technology and communications	350	362	699	721
Postage, printing and supplies	69	65	141	134
Other intangibles	40	40	87	78
Merger and integration charges	197	--	197	--
Other	340	329	662	646
Total noninterest expense	3,724	3,387	7,226	6,766
Income before income taxes	1,948	2,539	3,903	5,431
Applicable income taxes	414	551	811	1,158
Net income	1,534	1,988	3,092	4,273
Net (income) loss attributable to noncontrolling interests	(3)	(6)	(4)	(11)
Net income attributable to U.S. Bancorp	$1,531	$1,982	$3,088	$4,262
Net income applicable to U.S. Bancorp common shareholders	$1,464	$1,914	$2,930	$4,089
Earnings per common share	$.99	$1.29	$1.97	$2.73
Diluted earnings per common share	$.99	$1.28	$1.97	$2.73
Dividends declared per common share	$.46	$.42	$.92	$.84
Average common shares outstanding	1,486	1,489	1,485	1,495
Average diluted common shares outstanding	1,487	1,490	1,486	1,497

CONSOLIDATED ENDING BALANCE SHEET

(Dollars in Millions)	June 30, 2022	December 31, 2021	June 30, 2021
Assets	(Unaudited)		(Unaudited)
Cash and due from banks	$39,124	$28,905	$44,573
Investment securities			
Held-to-maturity	61,503	41,858	--
Available-for-sale	98,806	132,963	160,288
Loans held for sale	3,943	7,775	5,856
Loans			
Commercial	125,983	112,023	103,521
Commercial real estate	39,753	39,053	38,770
Residential mortgages	82,114	76,493	73,366
Credit card	23,697	22,500	21,816
Other retail	60,822	61,959	59,439
Total loans	332,369	312,028	296,912
Less allowance for loan losses	(5,832)	(5,724)	(6,026)
Net loans	326,537	306,304	290,886
Premises and equipment	3,177	3,305	3,295
Goodwill	10,157	10,262	9,911
Other intangible assets	4,487	3,738	3,363
Other assets	43,647	38,174	40,714
Total assets	$591,381	$573,284	$558,886
Liabilities and Shareholders' Equity			
Deposits			
Noninterest-bearing	$129,130	$134,901	$135,143
Interest-bearing	337,972	321,182	302,039
Total deposits	467,102	456,083	437,182
Short-term borrowings	24,963	11,796	13,413
Long-term debt	29,408	32,125	36,360
Other liabilities	20,839	17,893	18,257
Total liabilities	542,312	517,897	505,212
Shareholders' equity			
Preferred stock	6,808	6,371	5,968
Common stock	21	21	21
Capital surplus	8,555	8,539	8,518
Retained earnings	70,772	69,201	67,039
Less treasury stock	(27,190)	(27,271)	(27,305)
Accumulated other comprehensive income (loss)	(10,361)	(1,943)	(1,202)
Total U.S. Bancorp shareholders' equity	48,605	54,918	53,039
Noncontrolling interests	464	469	635
Total equity	49,069	55,387	53,674
Total liabilities and equity	$591,381	$573,284	$558,886

NON-GAAP FINANCIAL MEASURES

(Dollars in Millions, Unaudited)	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Total equity	$49,069	$51,668	$55,387	$54,378	$53,674
Preferred stock	(6,808)	(6,808)	(6,371)	(5,968)	(5,968)
Noncontrolling interests	(464)	(468)	(469)	(635)	(635)
Goodwill (net of deferred tax liability) (1)	(9,204)	(9,304)	(9,323)	(9,063)	(8,987)
Intangible assets, other than mortgage servicing rights	(780)	(762)	(785)	(618)	(650)
Tangible common equity (a)	31,813	34,326	38,439	38,094	37,434
Common equity tier 1 capital, determined in accordance with transitional regulatory capital requirements related to the current expected credit losses methodology implementation	42,944	41,950	41,701	41,014	39,691
Adjustments (2)	(1,300)	(1,298)	(1,733)	(1,733)	(1,732)
Common equity tier 1 capital, reflecting the full implementation of the current expected credit losses methodology (b)	41,644	40,652	39,968	39,281	37,959
Total assets	591,381	586,517	573,284	567,495	558,886
Goodwill (net of deferred tax liability) (1)	(9,204)	(9,304)	(9,323)	(9,063)	(8,987)
Intangible assets, other than mortgage servicing rights	(780)	(762)	(785)	(618)	(650)
Tangible assets (c)	581,397	576,451	563,176	557,814	549,249
Risk-weighted assets, determined in accordance with transitional regulatory capital requirements related to the current expected credit losses methodology implementation (d)	441,804 *	427,174	418,571	404,021	401,301
Adjustments (3)	(317) *	(351)	(357)	(684)	(1,027)
Risk-weighted assets, reflecting the full implementation of the current expected credit losses methodology (e)	441,487 *	426,823	418,214	403,337	400,274
Ratios *					
Tangible common equity to tangible assets (a)/(c)	5.5 %	6.0 %	6.8 %	6.8 %	6.8 %
Tangible common equity to risk-weighted assets (a)/(d)	7.2	8.0	9.2	9.4	9.3
Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the current expected credit losses methodology (b)/(e)	9.4	9.5	9.6	9.7	9.5

	Three Months Ended				
	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Net income applicable to U.S. Bancorp common shareholders	$1,464	$1,466	$1,582	$1,934	$1,914
Intangibles amortization (net-of-tax)	32	37	32	32	32
Net income applicable to U.S. Bancorp common shareholders, excluding intangibles amortization	1,496	1,503	1,614	1,966	1,946
Annualized net income applicable to U.S. Bancorp common shareholders, excluding intangible amortization (f)	6,000	6,096	6,403	7,800	7,805
Average total equity	49,633	53,934	55,875	54,908	53,593
Average preferred stock	(6,808)	(6,619)	(6,865)	(5,968)	(5,968)
Average noncontrolling interests	(467)	(468)	(633)	(635)	(631)
Average goodwill (net of deferred tax liability) (1)	(9,246)	(9,320)	(9,115)	(9,019)	(9,003)
Average intangible assets, other than mortgage servicing rights	(783)	(779)	(656)	(632)	(662)
Average tangible common equity (g)	32,329	36,748	38,606	38,654	37,329
Return on tangible common equity (f)/(g)	18.6 %	16.6 %	16.6 %	20.2 %	20.9 %
Net interest income	$3,435	$3,173	$3,123	$3,171	$3,137
Taxable-equivalent adjustment (4)	29	27	27	26	27
Net interest income, on a taxable-equivalent basis	3,464	3,200	3,150	3,197	3,164
Net interest income, on a taxable-equivalent basis (as calculated above)	3,464	3,200	3,150	3,197	3,164
Noninterest income	2,548	2,396	2,534	2,693	2,619
Less: Securities gains (losses), net	19	18	15	20	43
Total net revenue, excluding net securities gains (losses) (h)	5,993	5,578	5,669	5,870	5,740
Noninterest expense (i)	3,724	3,502	3,533	3,429	3,387
Efficiency ratio (i)/(h)	62.1 %	62.8 %	62.3 %	58.4 %	59.0 %

* Preliminary data. Subject to change prior to filings with applicable regulatory agencies.

(1) Includes goodwill related to certain investments in unconsolidated financial institutions per prescribed regulatory requirements.

(2) Includes the estimated increase in the allowance for credit losses related to the adoption of the current expected credit losses methodology net of deferred taxes.

(3) Includes the impact of the estimated increase in the allowance for credit losses related to the adoption of the current expected credit losses methodology.

(4) Based on a federal income tax rate of 21 percent for those assets and liabilities whose income or expense is not included for federal income tax purposes.

NON-GAAP FINANCIAL MEASURES

(Dollars in Millions, Unaudited)	Three Months Ended June 30, 2022
Net income attributable to U.S. Bancorp	$1,531
Less: Notable items (1)	(153)
Net income attributable to U.S. Bancorp, excluding notable items	1,684
Annualized net income attributable to U.S. Bancorp, excluding notable items (a)	6,755
Average assets (b)	579,911
Return on average assets, excluding notable items (a)/(b)	1.16 %
Net income applicable to U.S. Bancorp common shareholders	$1,464
Less: Notable items (1)	(153)
Net income applicable to U.S. Bancorp common shareholders, excluding notable items	1,617
Annualized net income applicable to U.S. Bancorp common shareholders, excluding notable items (c)	6,486
Average common equity (d)	42,358
Return on average common equity, excluding notable items (c)/(d)	15.3 %
Net income applicable to U.S. Bancorp common shareholders	$1,464
Intangibles amortization (net-of-tax)	32
Net income applicable to U.S. Bancorp common shareholders, excluding intangibles amortization	1,496
Less: Notable items (1)	(153)
Net income applicable to U.S. Bancorp, excluding intangibles amortization and notable items	1,649
Annualized net income applicable to U.S. Bancorp common shareholders, excluding intangibles amortization and notable items (e)	6,614
Average total equity	49,633
Average preferred stock	(6,808)
Average noncontrolling interests	(467)
Average goodwill (net of deferred tax liability) (2)	(9,246)
Average intangible assets, other than mortgage servicing rights	(783)
Average tangible common equity (f)	32,329
Return on tangible common equity, excluding notable items (e)/(f)	20.5 %

(1) Notable items for the three months ended June 30, 2022 include $153 million (after-tax) of merger and integration charges.

(2) Includes goodwill related to certain investments in unconsolidated financial institutions per prescribed regulatory requirements.

Supplemental Consolidated Schedules

2Q 2022

usbancorp

QUARTERLY CONSOLIDATED STATEMENT OF INCOME

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Interest Income					
Loans	$2,869	$2,599	$2,635	$2,711	$2,677
Loans held for sale	54	60	56	54	55
Investment securities	806	717	624	606	618
Other interest income	96	42	40	38	32
Total interest income	3,825	3,418	3,355	3,409	3,382
Interest Expense					
Deposits	177	80	75	78	82
Short-term borrowings	57	21	18	18	18
Long-term debt	156	144	139	142	145
Total interest expense	390	245	232	238	245
Net interest income	3,435	3,173	3,123	3,171	3,137
Provision for credit losses	311	112	(13)	(163)	(170)
Net interest income after provision for credit losses	3,124	3,061	3,136	3,334	3,307
Noninterest Income					
Credit and debit card revenue	399	338	382	393	396
Corporate payment products revenue	172	158	155	156	138
Merchant processing services	425	363	365	392	374
Trust and investment management fees	566	500	483	459	446
Deposit service charges	165	177	193	194	176
Treasury management fees	169	156	152	155	160
Commercial products revenue	290	266	265	277	280
Mortgage banking revenue	142	200	298	418	346
Investment products fees	59	62	62	62	60
Securities gains (losses), net	19	18	15	20	43
Other	142	158	164	167	200
Total noninterest income	2,548	2,396	2,534	2,693	2,619
Noninterest Expense					
Compensation	1,872	1,853	1,851	1,847	1,798
Employee benefits	374	396	372	336	337
Net occupancy and equipment	265	269	268	259	258
Professional services	111	114	160	126	108
Marketing and business development	106	80	129	99	90
Technology and communications	350	349	372	361	362
Postage, printing and supplies	69	72	71	69	65
Other intangibles	40	47	40	41	40
Merger and integration charges	197	--	--	--	--
Other	340	322	270	291	329
Total noninterest expense	3,724	3,502	3,533	3,429	3,387
Income before income taxes	1,948	1,955	2,137	2,598	2,539
Applicable income taxes	414	397	459	564	551
Net income	1,534	1,558	1,678	2,034	1,988
Net (income) loss attributable to noncontrolling interests	(3)	(1)	(5)	(6)	(6)
Net income attributable to U.S. Bancorp	$1,531	$1,557	$1,673	$2,028	$1,982
Net income applicable to U.S. Bancorp common shareholders	$1,464	$1,466	$1,582	$1,934	$1,914
Earnings per common share	$.99	$.99	$1.07	$1.30	$1.29
Diluted earnings per common share	$.99	$.99	$1.07	$1.30	$1.28
Dividends declared per common share	$.46	$.46	$.46	$.46	$.42
Average common shares outstanding	1,486	1,485	1,483	1,483	1,489
Average diluted common shares outstanding	1,487	1,486	1,484	1,484	1,490
Financial Ratios					
Net interest margin (taxable-equivalent basis)	2.59 %	2.44 %	2.40 %	2.53 %	2.53 %
Return on average assets	1.06	1.09	1.16	1.45	1.44
Return on average common equity	13.9	12.7	13.0	15.9	16.3
Efficiency ratio	62.1	62.8	62.3	58.4	59.0

CONSOLIDATED ENDING BALANCE SHEET

(Dollars in Millions)	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Assets	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)
Cash and due from banks	$39,124	$44,303	$28,905	$63,904	$44,573
Investment securities					
Held-to-maturity	61,503	43,654	41,858	--	--
Available-for-sale	98,806	123,593	132,963	149,376	160,288
Loans held for sale	3,943	3,321	7,775	6,191	5,856
Loans					
Commercial	125,983	117,470	112,023	101,013	103,521
Commercial real estate	39,753	39,191	39,053	38,808	38,770
Residential mortgages	82,114	78,487	76,493	74,954	73,366
Credit card	23,697	22,163	22,500	22,137	21,816
Other retail	60,822	61,623	61,959	60,696	59,439
Total loans	332,369	318,934	312,028	297,608	296,912
Less allowance for loan losses	(5,832)	(5,664)	(5,724)	(5,792)	(6,026)
Net loans	326,537	313,270	306,304	291,816	290,886
Premises and equipment	3,177	3,207	3,305	3,262	3,295
Goodwill	10,157	10,250	10,262	9,996	9,911
Other intangible assets	4,487	4,194	3,738	3,528	3,363
Other assets	43,647	40,725	38,174	39,422	40,714
Total assets	$591,381	$586,517	$573,284	$567,495	$558,886
Liabilities and Shareholders' Equity					
Deposits					
Noninterest-bearing	$129,130	$129,793	$134,901	$135,549	$135,143
Interest-bearing	337,972	331,753	321,182	307,353	302,039
Total deposits	467,102	461,546	456,083	442,902	437,182
Short-term borrowings	24,963	21,042	11,796	16,088	13,413
Long-term debt	29,408	32,931	32,125	35,671	36,360
Other liabilities	20,839	19,330	17,893	18,456	18,257
Total liabilities	542,312	534,849	517,897	513,117	505,212
Shareholders' equity					
Preferred stock	6,808	6,808	6,371	5,968	5,968
Common stock	21	21	21	21	21
Capital surplus	8,555	8,515	8,539	8,550	8,518
Retained earnings	70,772	69,987	69,201	68,297	67,039
Less treasury stock	(27,190)	(27,193)	(27,271)	(27,301)	(27,305)
Accumulated other comprehensive income (loss)	(10,361)	(6,938)	(1,943)	(1,792)	(1,202)
Total U.S. Bancorp shareholders' equity	48,605	51,200	54,918	53,743	53,039
Noncontrolling interests	464	468	469	635	635
Total equity	49,069	51,668	55,387	54,378	53,674
Total liabilities and equity	$591,381	$586,517	$573,284	$567,495	$558,886

CONSOLIDATED QUARTERLY AVERAGE BALANCE SHEET

(Dollars in Millions, Unaudited)	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Assets					
Investment securities	$171,296	$174,762	$160,784	$151,755	$160,615
Loans held for sale	3,688	5,479	6,841	7,438	7,825
Loans					
Commercial					
Commercial	115,758	107,819	99,433	96,673	97,713
Lease financing	4,899	5,003	5,075	5,159	5,261
Total commercial	120,657	112,822	104,508	101,832	102,974
Commercial real estate					
Commercial mortgages	29,676	28,826	28,216	28,080	27,721
Construction and development	9,841	10,258	10,635	10,841	10,843
Total commercial real estate	39,517	39,084	38,851	38,921	38,564
Residential mortgages	80,228	77,449	75,858	74,104	73,351
Credit card	22,748	21,842	22,399	21,905	21,116
Other retail					
Retail leasing	6,708	7,110	7,354	7,643	7,873
Home equity and second mortgages	10,726	10,394	10,568	10,936	11,368
Other	43,603	44,265	43,217	41,398	39,038
Total other retail	61,037	61,769	61,139	59,977	58,279
Total loans	324,187	312,966	302,755	296,739	294,284
Interest-bearing deposits with banks	31,116	29,851	45,751	40,710	31,358
Other earning assets	6,474	6,779	6,404	6,683	6,669
Total earning assets	536,761	529,837	522,535	503,325	500,751
Allowance for loan losses	(5,710)	(5,701)	(5,771)	(5,972)	(6,310)
Unrealized gain (loss) on investment securities	(9,226)	(2,551)	786	1,231	851
Other assets	58,086	55,817	54,809	54,862	56,073
Total assets	$579,911	$577,402	$572,359	$553,446	$551,365
Liabilities and Shareholders' Equity					
Noninterest-bearing deposits	$120,827	$127,963	$135,936	$129,018	$125,297
Interest-bearing deposits					
Interest checking	116,878	115,062	108,889	103,036	103,356
Money market savings	123,788	119,588	117,462	112,543	113,673
Savings accounts	68,127	66,978	64,763	63,387	62,102
Time deposits	26,896	24,585	22,788	23,503	24,782
Total interest-bearing deposits	335,689	326,213	313,902	302,469	303,913
Short-term borrowings	23,294	19,038	14,820	14,688	16,462
Long-term debt	31,390	32,972	35,158	35,972	36,190
Total interest-bearing liabilities	390,373	378,223	363,880	353,129	356,565
Other liabilities	19,078	17,282	16,668	16,391	15,910
Shareholders' equity					
Preferred equity	6,808	6,619	6,865	5,968	5,968
Common equity	42,358	46,847	48,377	48,305	46,994
Total U.S. Bancorp shareholders' equity	49,166	53,466	55,242	54,273	52,962
Noncontrolling interests	467	468	633	635	631
Total equity	49,633	53,934	55,875	54,908	53,593
Total liabilities and equity	$579,911	$577,402	$572,359	$553,446	$551,365

CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES (a)

(Dollars in Millions) (Unaudited)	2022 Average Balances	2022 Interest	2022 Yields and Rates		2021 Average Balances	2021 Interest	2021 Yields and Rates		% Change Average Balances	
	For the Three Months Ended June 30,									
Assets										
Investment securities	$171,296	$825	1.93	%	$160,615	$635	1.58	%	6.7	%
Loans held for sale	3,688	54	5.89		7,825	55	2.78		(52.9)	
Loans (b)										
Commercial	120,657	794	2.64		102,974	676	2.63		17.2	
Commercial real estate	39,517	330	3.35		38,564	306	3.18		2.5	
Residential mortgages	80,228	638	3.18		73,351	621	3.38		9.4	
Credit card	22,748	589	10.38		21,116	554	10.54		7.7	
Other retail	61,037	528	3.47		58,279	530	3.64		4.7	
Total loans	324,187	2,879	3.56		294,284	2,687	3.66		10.2	
Interest-bearing deposits with banks	31,116	57	.74		31,358	6	.08		(.8)	
Other earning assets	6,474	39	2.36		6,669	26	1.61		(2.9)	
Total earning assets	536,761	3,854	2.88		500,751	3,409	2.73		7.2	
Allowance for loan losses	(5,710)				(6,310)				9.5	
Unrealized gain (loss) on investment securities	(9,226)				851				*	
Other assets	58,086				56,073				3.6	
Total assets	$579,911				$551,365				5.2	
Liabilities and Shareholders' Equity										
Noninterest-bearing deposits	$120,827				$125,297				(3.6)	%
Interest-bearing deposits										
Interest checking	116,878	20	.07		103,356	7	.03		13.1	
Money market savings	123,788	121	.39		113,673	50	.18		8.9	
Savings accounts	68,127	2	.01		62,102	1	.01		9.7	
Time deposits	26,896	34	.51		24,782	24	.39		8.5	
Total interest-bearing deposits	335,689	177	.21		303,913	82	.11		10.5	
Short-term borrowings	23,294	57	.98		16,462	18	.43		41.5	
Long-term debt	31,390	156	1.99		36,190	145	1.61		(13.3)	
Total interest-bearing liabilities	390,373	390	.40		356,565	245	.28		9.5	
Other liabilities	19,078				15,910				19.9	
Shareholders' equity										
Preferred equity	6,808				5,968				14.1	
Common equity	42,358				46,994				(9.9)	
Total U.S. Bancorp shareholders' equity	49,166				52,962				(7.2)	
Noncontrolling interests	467				631				(26.0)	
Total equity	49,633				53,593				(7.4)	
Total liabilities and equity	$579,911				$551,365				5.2	
Net interest income		$3,464				$3,164				
Gross interest margin			2.48	%			2.45	%		
Gross interest margin without taxable-equivalent increments			2.46				2.43			
Percent of Earning Assets										
Interest income			2.88	%			2.73	%		
Interest expense			.29				.20			
Net interest margin			2.59	%			2.53	%		
Net interest margin without taxable-equivalent increments			2.57	%			2.51	%		

* Not meaningful

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES (a)

	For the Three Months Ended						
	June 30, 2022			March 31, 2022			
(Dollars in Millions) (Unaudited)	Average Balances	Interest	Yields and Rates	Average Balances	Interest	Yields and Rates	% Change Average Balances
Assets							
Investment securities	$171,296	$825	1.93 %	$174,762	$736	1.68 %	(2.0) %
Loans held for sale	3,688	54	5.89	5,479	60	4.40	(32.7)
Loans (b)							
Commercial	120,657	794	2.64	112,822	629	2.26	6.9
Commercial real estate	39,517	330	3.35	39,084	295	3.06	1.1
Residential mortgages	80,228	638	3.18	77,449	612	3.17	3.6
Credit card	22,748	589	10.38	21,842	562	10.44	4.1
Other retail	61,037	528	3.47	61,769	509	3.34	(1.2)
Total loans	324,187	2,879	3.56	312,966	2,607	3.37	3.6
Interest-bearing deposits with banks	31,116	57	.74	29,851	14	.19	4.2
Other earning assets	6,474	39	2.36	6,779	28	1.68	(4.5)
Total earning assets	536,761	3,854	2.88	529,837	3,445	2.62	1.3
Allowance for loan losses	(5,710)			(5,701)			(.2)
Unrealized gain (loss) on investment securities	(9,226)			(2,551)			*
Other assets	58,086			55,817			4.1
Total assets	$579,911			$577,402			.4
Liabilities and Shareholders' Equity							
Noninterest-bearing deposits	$120,827			$127,963			(5.6) %
Interest-bearing deposits							
Interest checking	116,878	20	.07	115,062	9	.03	1.6
Money market savings	123,788	121	.39	119,588	52	.18	3.5
Savings accounts	68,127	2	.01	66,978	2	.01	1.7
Time deposits	26,896	34	.51	24,585	17	.28	9.4
Total interest-bearing deposits	335,689	177	.21	326,213	80	.10	2.9
Short-term borrowings	23,294	57	.98	19,038	21	.46	22.4
Long-term debt	31,390	156	1.99	32,972	144	1.77	(4.8)
Total interest-bearing liabilities	390,373	390	.40	378,223	245	.26	3.2
Other liabilities	19,078			17,282			10.4
Shareholders' equity							
Preferred equity	6,808			6,619			2.9
Common equity	42,358			46,847			(9.6)
Total U.S. Bancorp shareholders' equity	49,166			53,466			(8.0)
Noncontrolling interests	467			468			(.2)
Total equity	49,633			53,934			(8.0)
Total liabilities and equity	$579,911			$577,402			.4
Net interest income		$3,464			$3,200		
Gross interest margin			2.48 %			2.36 %	
Gross interest margin without taxable-equivalent increments			2.46			2.34	
Percent of Earning Assets							
Interest income			2.88 %			2.62 %	
Interest expense			.29			.18	
Net interest margin			2.59 %			2.44 %	
Net interest margin without taxable-equivalent increments			2.57 %			2.42 %	

* Not meaningful

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

CONSOLIDATED DAILY AVERAGE BALANCE SHEET AND RELATED YIELDS AND RATES (a)

(Dollars in Millions) (Unaudited)	2022 Average Balances	2022 Interest	2022 Yields and Rates		2021 Average Balances	2021 Interest	2021 Yields and Rates		% Change Average Balances	
	For the Six Months Ended June 30,									
Assets										
Investment securities	$173,019	$1,561	1.80	%	$153,109	$1,169	1.53	%	13.0	%
Loans held for sale	4,579	114	5.00		8,922	122	2.73		(48.7)	
Loans (b)										
Commercial	116,761	1,423	2.46		102,535	1,349	2.65		13.9	
Commercial real estate	39,302	625	3.21		38,675	611	3.18		1.6	
Residential mortgages	78,847	1,250	3.17		74,271	1,266	3.41		6.2	
Credit card	22,297	1,151	10.41		21,130	1,132	10.81		5.5	
Other retail	61,401	1,037	3.41		57,527	1,062	3.72		6.7	
Total loans	318,608	5,486	3.47		294,138	5,420	3.71		8.3	
Interest-bearing deposits with banks	30,487	71	.47		36,542	15	.08		(16.6)	
Other earning assets	6,625	67	2.02		6,528	50	1.57		1.5	
Total earning assets	533,318	7,299	2.75		499,239	6,776	2.73		6.8	
Allowance for loan losses	(5,706)				(6,788)				15.9	
Unrealized gain (loss) on investment securities	(5,907)				1,342				*	
Other assets	56,958				56,264				1.2	
Total assets	$578,663				$550,057				5.2	
Liabilities and Shareholders' Equity										
Noninterest-bearing deposits	$124,375				$121,844				2.1	%
Interest-bearing deposits										
Interest checking	115,975	29	.05		100,387	13	.03		15.5	
Money market savings	121,700	173	.29		119,218	100	.17		2.1	
Savings accounts	67,555	4	.01		60,484	3	.01		11.7	
Time deposits	25,747	51	.40		25,862	51	.40		(.4)	
Total interest-bearing deposits	330,977	257	.16		305,951	167	.11		8.2	
Short-term borrowings	21,178	78	.75		14,794	34	.47		43.2	
Long-term debt	32,177	300	1.88		37,817	322	1.71		(14.9)	
Total interest-bearing liabilities	384,332	635	.33		358,562	523	.29		7.2	
Other liabilities	18,184				16,174				12.4	
Shareholders' equity										
Preferred equity	6,714				6,090				10.2	
Common equity	44,590				46,756				(4.6)	
Total U.S. Bancorp shareholders' equity	51,304				52,846				(2.9)	
Noncontrolling interests	468				631				(25.8)	
Total equity	51,772				53,477				(3.2)	
Total liabilities and equity	$578,663				$550,057				5.2	
Net interest income		$6,664				$6,253				
Gross interest margin			2.42	%			2.44	%		
Gross interest margin without taxable-equivalent increments			2.40				2.42			
Percent of Earning Assets										
Interest income			2.75	%			2.73	%		
Interest expense			.24				.21			
Net interest margin			2.51	%			2.52	%		
Net interest margin without taxable-equivalent increments			2.49	%			2.50	%		

* Not meaningful

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

LOAN PORTFOLIO

(Dollars in Millions) (Unaudited)	June 30, 2022 Amount	June 30, 2022 Percent of Total	March 31, 2022 Amount	March 31, 2022 Percent of Total	December 31, 2021 Amount	December 31, 2021 Percent of Total	September 30, 2021 Amount	September 30, 2021 Percent of Total	June 30, 2021 Amount	June 30, 2021 Percent of Total
Commercial										
Commercial	$121,130	36.4 %	$112,479	35.3 %	$106,912	34.3 %	$95,876	32.2 %	$98,232	33.1 %
Lease financing	4,853	1.5	4,991	1.6	5,111	1.6	5,137	1.8	5,289	1.8
Total commercial	125,983	37.9	117,470	36.9	112,023	35.9	101,013	34.0	103,521	34.9
Commercial real estate										
Commercial mortgages	29,864	9.0	29,501	9.3	28,757	9.2	28,029	9.4	28,017	9.5
Construction and development	9,889	3.0	9,690	3.0	10,296	3.3	10,779	3.6	10,753	3.6
Total commercial real estate	39,753	12.0	39,191	12.3	39,053	12.5	38,808	13.0	38,770	13.1
Residential mortgages										
Residential mortgages	73,522	22.1	69,680	21.8	67,546	21.6	65,941	22.2	64,168	21.6
Home equity loans, first liens	8,592	2.6	8,807	2.8	8,947	2.9	9,013	3.0	9,198	3.1
Total residential mortgages	82,114	24.7	78,487	24.6	76,493	24.5	74,954	25.2	73,366	24.7
Credit card	23,697	7.1	22,163	6.9	22,500	7.2	22,137	7.4	21,816	7.3
Other retail										
Retail leasing	6,490	2.0	6,941	2.2	7,256	2.3	7,505	2.5	7,799	2.6
Home equity and second mortgages	10,973	3.3	10,457	3.3	10,446	3.4	10,718	3.6	11,163	3.8
Revolving credit	2,764	.8	2,652	.8	2,750	.9	2,682	.9	2,628	.9
Installment	16,656	5.0	16,732	5.2	16,514	5.3	16,166	5.5	15,632	5.3
Automobile	23,830	7.2	24,724	7.8	24,866	8.0	23,488	7.9	22,070	7.4
Student	109	--	117	--	127	--	137	--	147	--
Total other retail	60,822	18.3	61,623	19.3	61,959	19.9	60,696	20.4	59,439	20.0
Total loans	$332,369	100.0 %	$318,934	100.0 %	$312,028	100.0 %	$297,608	100.0 %	$296,912	100.0 %