

# **Earnings Presentation** Q4 2023

February 22, 2024



### **Disclaimer**

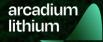


#### Safe Harbor Statement

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: Certain statements in this news release are forward-looking statements. In some cases, we have identified forward-looking statements by such words or phrases as "will likely result," "is confident that," "expect," "expects," "should," "could," "may," "will continue to," "believe," "believes," "anticipates," "predicts," "forecasts," "estimates," "projects," "potential," "intends" or similar expressions identifying "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including the negative of those words and phrases. Such forward-looking statements are based on our current views and assumptions regarding future events, future business conditions and the outlook for Arcadium Lithium based on currently available information. There are important factors that could cause Arcadium Lithium's actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements, including the factors described under the caption entitled "Risk Factors" in Livent Corporation's 2022 Form 10-K filed with the Securities and Exchange Commission ("SEC") on February 24, 2023, and the factors described under the caption entitled "Risk Factors" in Arcadium Lithium's registration statement on Form S-4, initially filed with the SEC on July 20, 2023, as amended thereafter and declared effective by the SEC on November 20, 2023, as well as other risks associated with the merger of equals transaction between Livent Corporation and Allkem Limited that resulted in the creation of Arcadium Lithium. as well as Arcadium Lithium's and Livent Corporation's other SEC filings and public communications. Although Arcadium Lithium believes the expectations reflected in the forward-looking statements are reasonable, Arcadium Lithium cannot guarantee future results, level of activity, performance or achievements. Moreover, neither Arcadium Lithium nor any other person assumes responsibility for the accuracy and completeness of any of these forward-looking statements. Arcadium Lithium is under no duty to update any of these forward-looking statements after the date of this news release to conform its prior statements to actual results or revised expectations.

#### **Non-GAAP Financial Terms**

In these slides, Arcadium Lithium uses the financial measures Adjusted EBITDA, adjusted EPS and adjusted cash from operations. These terms are not calculated in accordance with generally accepted accounting principles (GAAP). Definitions of these terms, as well as a reconciliation to the most directly comparable financial measure calculated and presented in accordance with GAAP, are provided on our website ir.arcadiumlithium.com.



# Highlights

- Merger Between Allkem and Livent Completed on January 4, 2024
- 2024 Arcadium Lithium Outlook Highlighted by a 40% Increase in Lithium Carbonate and Hydroxide Volumes as a Combined Company
- Projecting \$60 to 80 million of Realized Synergies / Cost Savings in 2024
- Slowing Pace of Expansion in Light of Current Market Conditions and to Optimize Capital Efficiencies Between Co-Located Projects

# **Arcadium Lithium Merger Completion**



All-stock merger of equals between Allkem and Livent

- Merger closed on January 4, 2024 following shareholder votes of approval from both companies and consistent with anticipated timeline
- NYSE: "ALTM"; ASX CDI: "LTM"
- Extensive integration planning in preparation of Day One
- Calendar Year 2023 pro forma financials expected to be available in early Q2
- Q1 2024 10-Q will be first combined reported financials for Arcadium Lithium
- Merits of transaction have not changed:

Arcadium Lithium is bigger, more diversified, integrated and better able to execute throughout market cycles

# **Livent Standalone Reported Financial Results**



Q4 and Full Year 2023

			Q4				Full Year	
	Q4 2023	Q3 2023	QoQ	Q4 2022	YoY	2023	2022	'23 vs. '22
Revenue	\$182	\$211	Down 14%	\$219	Down 17%	\$883	\$813	Up 9%
GAAP Net Income (Loss)	\$38	\$87	Down 57%	\$83	Down 54%	\$330	\$274	Up 21%
Adjusted EBITDA <sup>(1)</sup>	\$91	\$120	Down 24%	\$108	Down 16%	\$503	\$367	Up 37%
GAAP EPS	18¢	42¢	Down 57%	39¢	Down 54%	\$1.58	\$1.36	Up 16%
Adjusted EPS <sup>(1)</sup>	34¢	44¢	Down 23%	40¢	Down 15%	\$1.89	\$1.40	Up 35%

### **Allkem Standalone Select Results**



### Q4 and Full Year 2023

#### Olaroz (Argentina): Lithium Carbonate<sup>1</sup>

Metric	Units	CY-23	Dec Q-23	Sep Q-23	QoQ %
Total Revenue	US\$M	511	96	123	(22%)
Production	metric tons	17,758	4,144	4,453	(7%)
Sales	metric tons	17,879	6,991	4,554	54%
Average price received <sup>2</sup>	US\$/metric ton FOB	27,788	13,564	25,981	(48%)

#### Mt. Cattlin (Australia): Spodumene Concentrate

Metric <sup>3</sup>	Units	CY-23	Dec Q-23	Sep Q-23	QoQ %
Spodumene Revenue	US\$M	571	46	201	(77%)
Realized price	US\$/dmt CIF	2,785	763	2,625	(71%)
Recovery	%	68	72	68	6%
Concentrate produced	dmt	239,312	69,789	72,549	(4%)
Grade of concentrate produced	% Li <sub>2</sub> O	5.3	5.4	5.3	2%
Concentrate shipped	dmt	204,979	60,008	76,631	(22%)
Grade of concentrate shipped	% Li <sub>2</sub> O	5.3	5.3	5.3	0%

Note: dmt = dry metric ton. Allkem's select results include property-level financial measures reported according to International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board, except as otherwise indicated. These select results for Allkem's properties are not intended to be reported regularly in this manner by Arcadium Lithium moving forward, and may not be comparable with Arcadium Lithium's results for future periods, which will be reported under U.S. generally accepted accounting principles.

(1) All figures include 100% of Olaroz in which Allkem had a 66.5% economic interest.

(2) Excludes lithium carbonate by-product revenue of \$14M, \$2M and \$5M in CY-23, Dec Q-23 and Sep Q-23, respectively, which amounts are included in Total Revenue. "FOB" (Free On Board) excludes insurance and freight charges included in "CIF" (Cost, Insurance, Freight) pricing. Therefore, the Company's FOB reported prices are net of freight (shipping), insurance and sales commission.

(3) Table includes metrics for spodumene only and does not reflect production, sales or revenue figures for low-grade material (which is sold irregularly) or immaterial amounts of other products. Sales of these excluded products totaled \$38M, \$0M and \$3M in CY-23, Dec Q-23 and Sep Q-23, respectively.

# **Market Conditions**



2023 Recap

- 2023 saw increased inventory build through the energy storage supply chain, mainly in battery cells
- Combined with reduced cathode production in H2, decline in lithium purchasing created rapidly declining market prices
- Looking through supply chain destocking activity, underlying EV / energy storage demand remained strong for the full year
- New lithium supply came online in 2023 although mostly higher cost material (Africa spodumene and China lepidolite)
- Initial signs of lithium supply side response to lower prices by year-end



# **Market Conditions**

H1 2024

- Current lithium prices significantly challenge higher cost operations and future expansions from both established producers and project developers
- Some higher-cost production leaving the market (lepidolite, unintegrated spodumene)
- Future supply expansion investments slowing and reduced financing appetite from prior sources
- Extended downtime from cathode and cell producers during Lunar New Year should continue to support destocking
- Energy storage demand continues to grow with balanced demand from carbonate (LFP, mid-nickel) and hydroxide-based (high-nickel) battery technologies driving need for battery-grade lithium products

# **2024 Volume Growth and Operational Update**



Expect to increase combined lithium carbonate and hydroxide volumes by ~40% (to 50,000 to 54,000 metric tons LCE)



#### LITHIUM CARBONATE

#### Fénix (Salar del Hombre Muerto, Argentina)

First 10,000 metric ton expansion (Phase 1A) in initial production; expect up to 75% of capacity to be available in 2024

#### **Olaroz (Argentina)**

Ramping up 25,000 metric ton expansion (Stage 2); expect up to 40% of capacity to be available in 2024



#### LITHIUM HYDROXIDE

#### **Bessemer City (U.S.)**

5,000 metric ton expansion will deliver first commercial volumes in 2024

#### China

15,000 metric ton facility (Zhejiang) completed around year-end 2023 with qualification and ramp-up taking place in 2024



#### SPODUMENE

#### Mt. Cattlin (Australia)

Pursuing reduced mining and production plan as part of cost optimization efforts in light of market environment

#### arcadium lithium

## Full Year 2024 Outlook

### Sales Volumes

Product	Take or Pay	2023 Volumes (LCE Basis)	2024E Volumes (LCE Basis)	Pricing Mechanism
Multi-Year Agreements	Yes	15.0	16	Fixed Annually or Floors / Ceilings
Uncommitted	No	2.5	8 - 10	Variable / Market Reference
Lithium Hydroxide <sup>1</sup>		17.5	24 - 26	
Lithium Carbonate <sup>2</sup>	No	19.5	25 - 28	Variable / Market Reference
Other Specialties (BuLi, HPM, etc.) - LCEs	No	2.5	2.5	Bilateral / Negotiated
Total LCEs (ex. Spodumene)		40	52 - 57	
Spodumene <sup>3</sup> Total LCEs	No	26.5 (205 dmt) <b>66</b>	~17 (~130 dmt) <b>69 - 73</b>	Variable / Market Reference

Note: BuLi = butyllithium, HPM = high purity lithium metal, dmt = dry metric tons.

(1) Assumes 1 hydroxide product ton = 0.9 LCEs.

(2) Reflects primarily Olaroz Stage 1 and 2 production.

(3) Assumes 1 spodumene dmt = 0.129 LCEs.

### Full Year 2024 Outlook

**Select Financial Items** 

Metric	Units	Range
Selling, general and administrative expenses <sup>1</sup>	\$ million	~115
Depreciation & amortization	\$ million	~145
Adjusted tax rate <sup>2</sup>		25% 33%
Full-year weighted average diluted shares outstanding <sup>3</sup>	million	~1,150

Capital spending <sup>4</sup> \$ million 550 750
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Note: Amounts in USD. Assumes 100% consolidation of Olaroz and Nemaska Lithium, in which Arcadium Lithium has current economic interests of 66.5% and 50%, respectively.

(1) Includes research and development expenses.

(2) Denotes non-GAAP financial term.

(3) Inclusive of 67.7 million dilutive share equivalents attributable to potential conversion of 2025 Notes.

(4) Defined as capital expenditures and other investing activities; excludes capitalized interest.

# **Synergies / Cost Reduction**



2024 Outlook

#### Pursuing synergy and cost saving initiatives totaling \$60 to 80 million to be realized in 2024

Costs of sales	<ul> <li>Reduced input costs (energy, key raw materials and general procurement)</li> <li>Streamlining manufacturing footprint to create combined operating efficiencies</li> <li>Transportation and supply chain optimization</li> </ul>
Selling, general and administrative expenses <sup>1</sup>	<ul> <li>Reduced headcount</li> <li>Eliminating overlapping services</li> <li>Lower T&amp;E and third-party vendors and consultants</li> </ul>

#### Confident in longer-term synergies outlined with merger and will look to accelerate and grow where possible

### **Full Year 2024 Outlook Scenarios**



		Average Lithium Market Price (LCE Basis)				
Metric	Units	\$15/kg LCE	\$25/kg LCE			
Revenue	\$ million	~1,250	~1,900			
Adjusted EBITDA <sup>1</sup>	\$ million	~420	~1,000			
Adjusted EBITDA Margin	1	34%	53%			

- Reflects outcomes for Arcadium Lithium based on two different lithium market price scenarios
- Should not be interpreted as forecast by Arcadium Lithium as to likely range of 2024 lithium prices
- Keeps constant the midpoints of expected sales volumes, synergy and cost savings and SG&A for 2024
- Overlays the pricing mechanisms of existing commercial agreements

# **2024 Capital Spending**



### By Geography

Region	Overview / Key Priorities	2024E Capital Spending
Argentina	<ul> <li>Reducing pace and amount of spending in 2024 at Fénix (Phase 1B) / Sal de Vida</li> <li>Will help to optimize while fully identifying capital synergies</li> <li>Likely delays first expansion volumes by 6 to 9 months</li> </ul>	\$225 – 325
Canada <sup>1</sup>	<ul> <li>Continue Nemaska Lithium downstream Bécancour hydroxide facility as planned</li> <li>Explore opportunities to optimize spodumene production between Whabouchi and James Bay resources</li> <li>Likely delays first spodumene volumes by 6 to 9 months</li> </ul>	225 – 300
Maintenance (Global)	<ul> <li>Will increase from prior years as a result of new production assets coming online</li> </ul>	100 – 125
Total		\$550 — 750

# Appendix





# Livent Standalone Cash Flow and Capital Spending



### 2023 versus 2022

		Full Year		Outlook
	2023	2022	'23 vs. '22	2023 Guide
Cash From Operations (GAAP)	\$297	\$455	(\$157)	
Adjusted Cash from Operations <sup>(1)</sup> of which:	\$326	\$460	(\$134)	\$300 - \$340
Customer advanced payment		\$198	(\$198)	
Other, primarily net income	\$326	\$262	\$64	
Capital Spending <sup>(2)</sup>	(\$329)	(\$327)	(\$2)	(\$325) - (\$375)
Of which:				
Growth	(\$277)	(\$284)	\$7	
Maintenance	(\$52)	(\$43)	(\$9)	

Note: Amounts in millions of USD; changes calculated on reported results rounded to nearest decimal, numbers may not tie due to rounding.

(1) Denotes non-GAAP financial term.

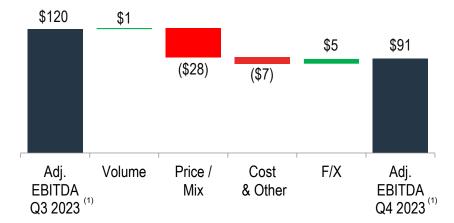
(2) Capital spending defined as capital expenditures and other investing activities; excludes capitalized interest.

### **Livent Standalone Financial Bridges**



### Q4 and Full Year 2024





### Q4 2023 vs. Q3 2023



#### FY 2023 vs. FY 2022

Note: Amounts in millions of USD; numbers may not tie due to rounding; (1) Denotes non-GAAP financial term.



### **Livent Standalone Revenue**

By Geography and Major Product

	Year Ended December 31,					31,
(unaudited, in Millions)	1	2023		2022		2021
Asia Pacific <sup>(1)</sup>	\$	649.7	\$	566.5	\$	296.8
North America <sup>(1)</sup>		143.8		145.7		61.4
Europe, Middle East & Africa		87.2		98.1		62.2
Latin America		1.8		2.9		—
Total Revenue	\$	882.5	\$	813.2	\$	420.4

	Year Ended December 31,					
(unaudited, in Millions)	2023		2022		2021	
Lithium Hydroxide	\$ 564.4	\$	415.5	\$	208.0	
Butyllithium	227.6		277.7		105.4	
High Purity Lithium Metal and Other Specialty Compounds	44.9		50.9		36.9	
Lithium Carbonate and Lithium Chloride	45.6		69.1		70.1	
Total Revenue	\$ 882.5	\$	813.2	\$	420.4	

(1) In 2023, countries with sales in excess of 10% of combined revenue consisted of China, the U.S., Japan and South Korea. Sales for the year ended December 31, 2023 for China, the U.S., Japan and South Korea totaled \$364.8 million, \$138.7 million, \$136.9 million, and \$123.0 million, respectively. In 2022, countries with sales in excess of 10% of combined revenue consisted of China, Japan, and the U.S. Sales for the year ended December 31, 2022 for China, Japan, and the U.S. totaled \$304.9 million, \$167.6 million, and \$139.1 million, respectively. In 2021, countries with sales in excess of 10% of combined revenue consisted of China, Japan, the U.S. and South Korea. Sales for the year ended December 31, 2021 for China, Japan, the U.S. and South Korea totaled \$160.0 million, \$75.1 million, \$59.9 million and \$43.6 million, respectively.

# Thank You



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