
MOODY'S



Investor Presentation

2Q 2014

AUGUST 8, 2014

Disclaimer

Certain statements contained in this presentation are forward-looking statements and are based on future expectations, plans and prospects for Moody's business and operations that involve a number of risks and uncertainties. Moody's outlook for 2014 and other forward-looking statements in this presentation are made as of July 31, 2014, and the Company disclaims any duty to supplement, update or revise such statements on a going-forward basis, whether as a result of subsequent developments, changed expectations or otherwise. In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the Company is identifying certain factors that could cause actual results to differ, perhaps materially, from those indicated by these forward-looking statements. Those factors, risks and uncertainties include, but are not limited to, the current world-wide credit market disruptions and economic slowdown, which is affecting and could continue to affect the volume of debt and other securities issued in domestic and/or global capital markets; other matters that could affect the volume of debt and other securities issued in domestic and/or global capital markets, including credit quality concerns, changes in interest rates and other volatility in the financial markets; the level of merger and acquisition activity in the US and abroad; the uncertain effectiveness and possible collateral consequences of U.S. and foreign government initiatives to respond to the current world-wide credit disruptions and economic slowdown; concerns in the marketplace affecting our credibility or otherwise affecting market perceptions of the integrity or utility of independent agency ratings; the introduction of competing products or technologies by other companies; pricing pressure from competitors and/or customers; the level of success of new product development and global expansion; the impact of regulation as an NRSRO, the potential for new U.S., state and local legislation and regulations, including provisions in the Dodd-Frank Wall Street Reform and Consumer Protection Act and anticipated regulations resulting from that Act; the potential for increased competition and regulation in the EU and other foreign jurisdictions; exposure to litigation related to our rating opinions, as well as any other litigation to which the Company may be subject from time to time; provisions in the Dodd-Frank Act legislation modifying the pleading standards, and EU regulations modifying the liability standards, applicable to credit rating agencies in a manner adverse to credit rating agencies; provisions of EU regulations imposing additional procedural and substantive requirements on the pricing of services; the possible loss of key employees; failures or malfunctions of our operations and infrastructure; any vulnerabilities to cyber threats or other cybersecurity concerns; the outcome of any review by controlling tax authorities of the Company's global tax planning initiatives; the outcome of those legacy tax matters and legal contingencies that relate to the Company, its predecessors and their affiliated companies for which Moody's has assumed portions of the financial responsibility; the impact of mergers, acquisitions or other business combinations and the ability of the Company to successfully integrate acquired businesses; currency and foreign exchange volatility; the levels of capital investments; a decline in the demand for credit risk management tools by financial institutions; and other risk factors as discussed in the Company's annual report on Form 10-K for the year ended December 31, 2013 and in other filings made by the Company from time to time with the Securities and Exchange Commission.

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Overview of Moody's Corporation

MOODY'S

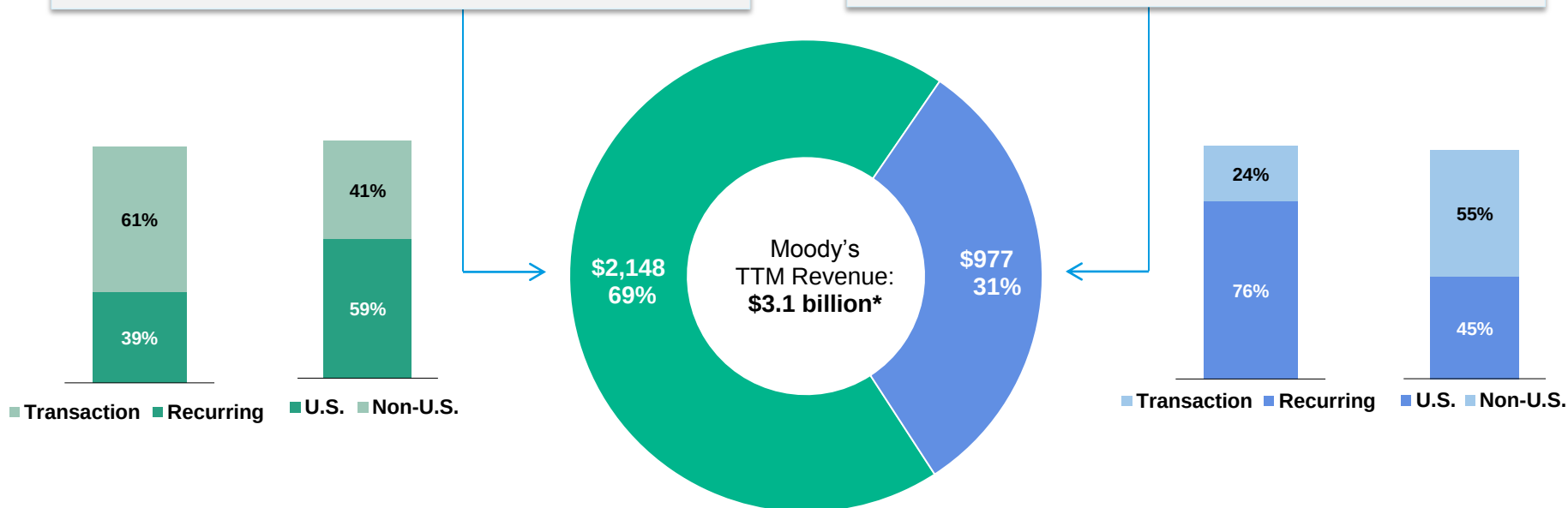
Leading global provider of credit rating opinions, insight and tools for financial risk measurement and management

MOODY'S
INVESTORS SERVICE

Independent provider of credit rating opinions and related information for over 100 years

MOODY'S
ANALYTICS

Research, data and software for financial risk analysis and related professional services



*Represents consolidated revenue for the trailing twelve months ended June 30, 2014, excluding intersegment revenue and eliminations.
Note: Total MCO transaction and recurring revenue split is 50/50; U.S. and Non-U.S. split is 54/46.

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Financial Overview

Secular Trends Drive Long-Term Moody's Corporation Revenue Growth Opportunities

Debt market issuance driven by **global GDP growth**

~2-4%

Disintermediation of credit markets in both developed and emerging economies driving both issuance and demand for new products and services

~2-3%

Growth in Moody's Analytics driven by further penetration of MA's client base and expansion of bank and insurance risk regulatory requirements

~2-3%

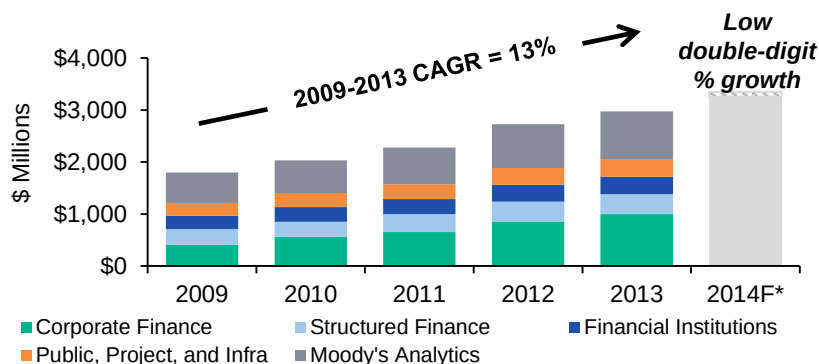
MA and MIS **pricing initiatives** aligned with value; affected by business volumes and mix

~4%

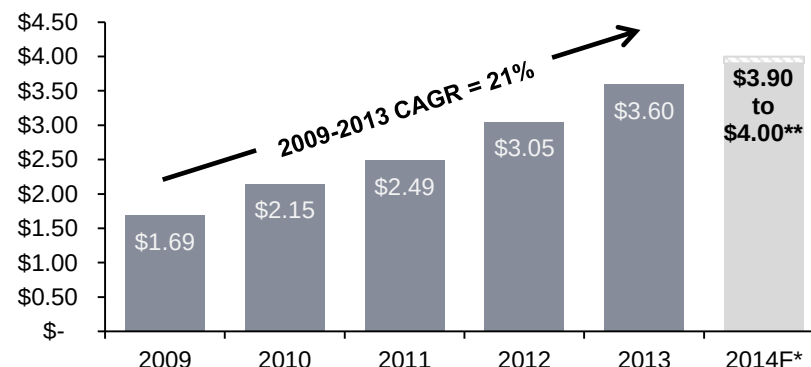
Long-Term Revenue Growth Opportunity: Low Double-Digit % (on average)

Moody's Has Consistently Delivered Strong Performance

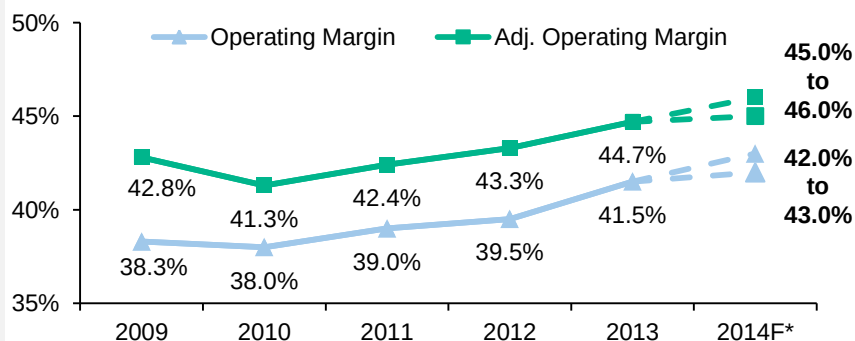
Revenue



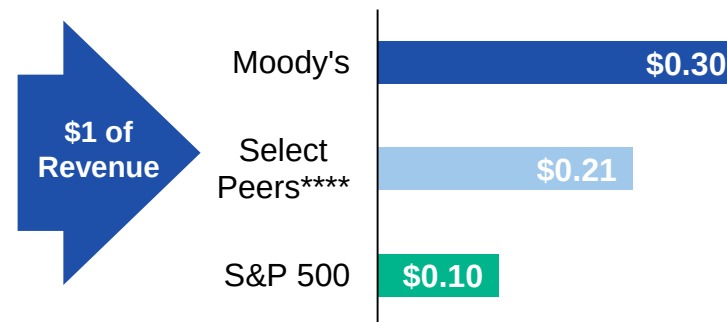
GAAP EPS



Operating Margin Performance



5-year Average Free Cash Flow Conversion***



*Guidance as of July 31, 2014.

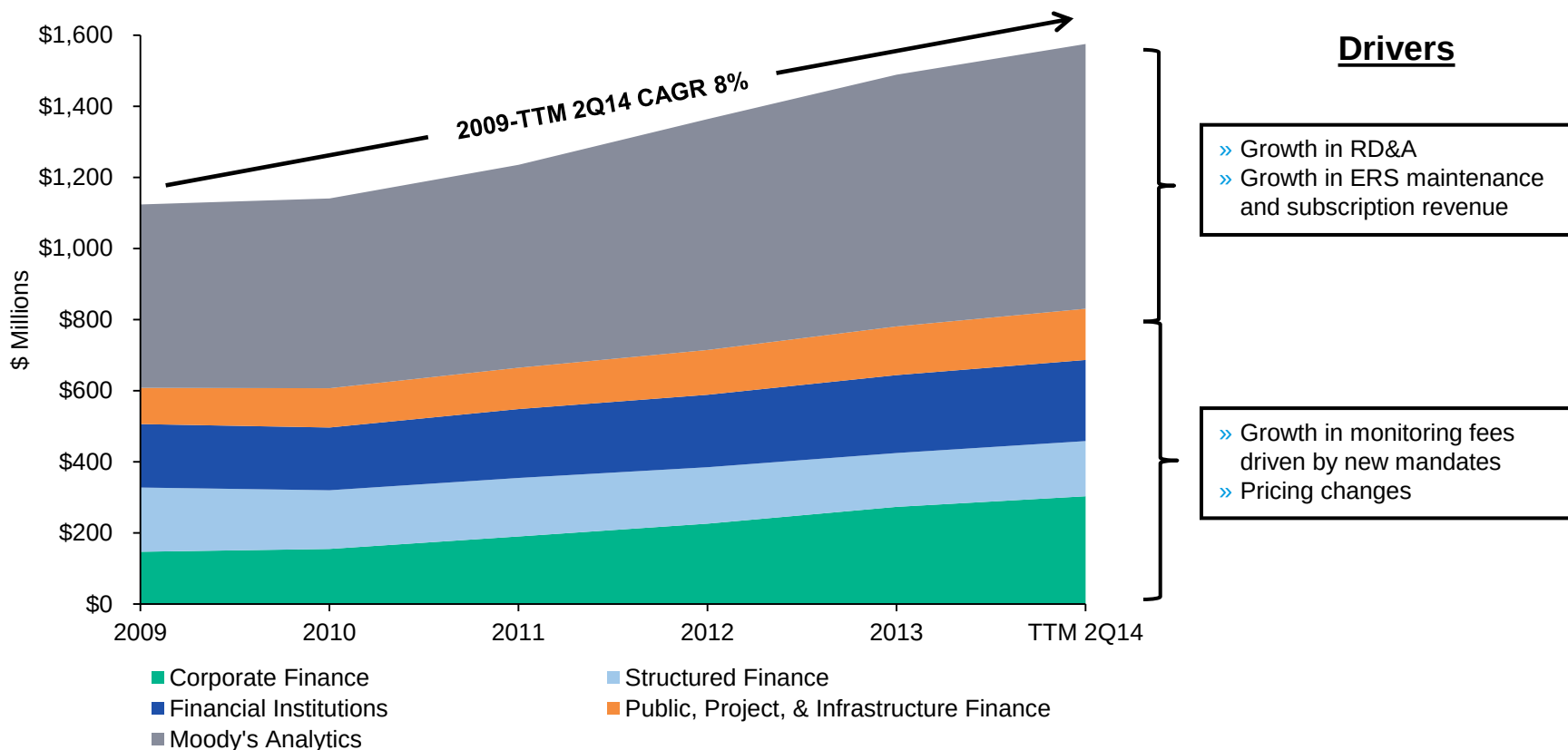
**2014 EPS guidance is Non-GAAP.

***As of February 2014, over last five available fiscal years. For companies with fewer than five available fiscal years, average is over years available. Source: FactSet.

****Includes CLGX, DNB, EXPN, FDS, IHS, MHFI, MORN, MSCI, TRI, VRSK. Source: FactSet.

Moody's Recurring Revenue Base Continues to Grow

Recurring Revenue*



*Recurring Revenue recognized ratably over security life (MIS) and over contract period (MA).

Moody's has a Disciplined Approach to Capital Allocation

Investing in Growth Opportunities

Reinvestment

- » Invest in existing businesses to support organic growth

Acquisitions

- » Aligned with strategy
- » Opportunistic; ideally able to use offshore cash

Return of Capital

Dividends

- » Dividend yield potential is 1.4% to 1.8%*
- » Dividend payout ratio potential is 25% to 30%*

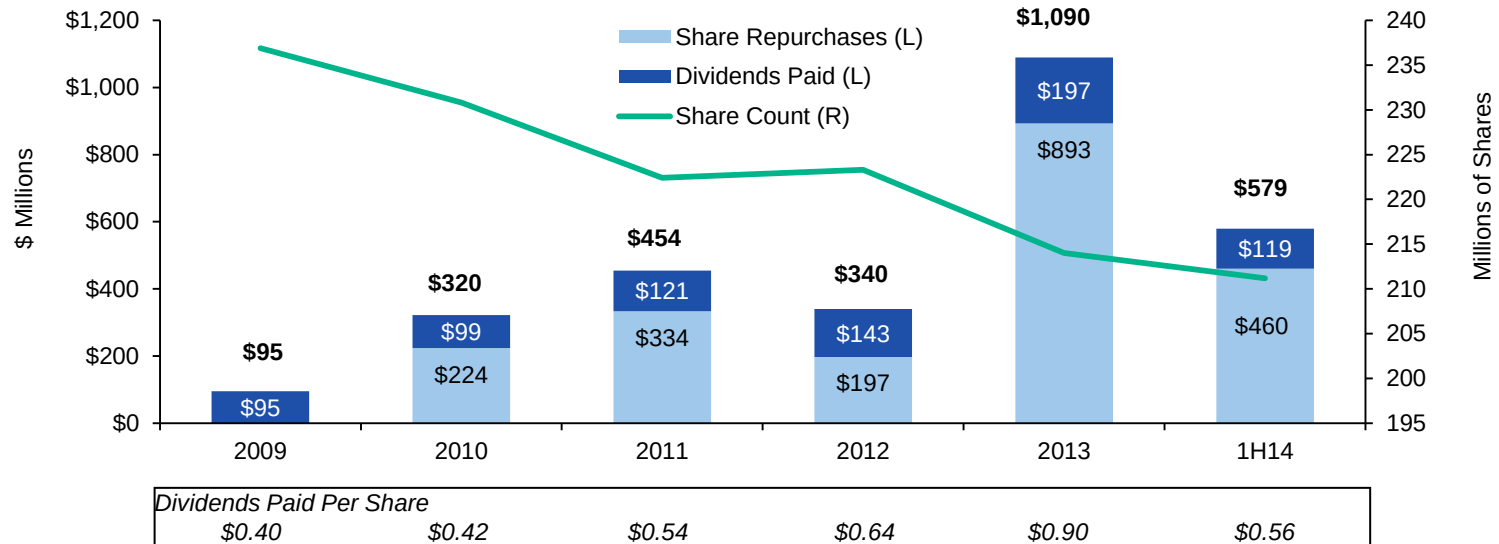
Share Repurchases

- » Share repurchases on both a programmatic and opportunistic basis
- » Average annual potential is \$400mm to \$750mm*

*At current leverage.

Moody's Has Returned Capital to Shareholders via Dividends and Share Repurchases

Share Repurchases and Dividends Paid



- » Expect approximately \$1 billion in share repurchases in 2014*
- » Current annualized dividend rate of \$1.12 per share (1H14 payout of 22% of net income)

*Guidance as of July 31, 2014. Subject to market conditions and other ongoing capital allocation decisions.

Recent Acquisitions

MOODY'S INVESTORS SERVICE



- » Founded in 1991, ICRA is one of three leading Indian-based domestic rating agencies along with Crisil (subsidiary of S&P) and CARE
- » The company operates in 4 business verticals: ratings, consulting, outsourced & information services, and professional & IT services
- » Moody's made an initial investment of 10% in 1999; increased its ownership to 28.5% in a staggered process over a decade; in June of 2014 Moody's acquired majority ownership of over 50%
- » ~1,100 employees with offices throughout India
- » 2013 Revenue of ~\$40 million

Approximately
\$0.03 of 2014
EPS dilution
expected

MOODY'S ANALYTICS

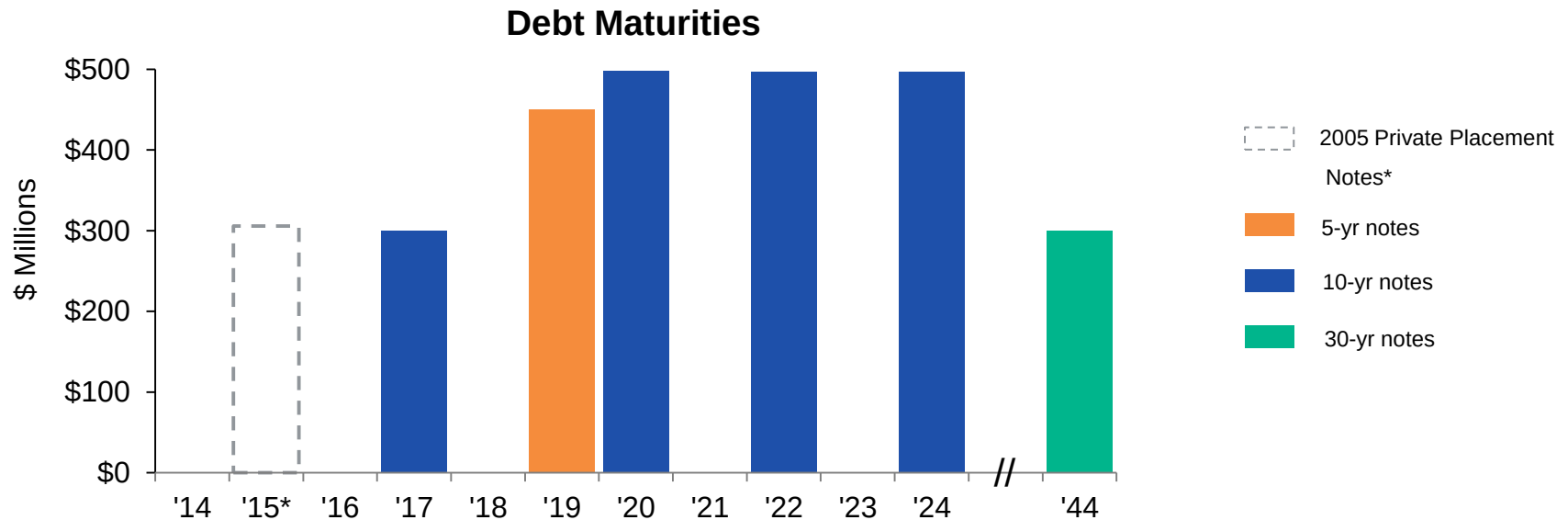


- » Founded in 1985, WebEquity Solutions is a cloud-based lending platform that provides loan origination, credit analysis, and loan management functionality to ~750 small financial institutions
- » WebEquity's leadership in software for financial institutions, combined with Moody's international reach and expertise, will help to enhance Moody's risk management portfolio for banks, insurance companies and corporations
- » ~70 employees headquartered in Omaha, Nebraska
- » 2013 Revenue of ~\$15 million

Approximately
\$0.02 of 2014
EPS dilution
expected

Well-Spaced Maturity Profile Reduces Refinancing Risk

- » Moody's current credit rating from S&P is BBB+
 - Moody's leverage metrics remain within S&P's stated criteria for the current rating
- » On July 16, 2014, Moody's issued \$750 million of aggregate principal amount of unsecured notes in a public offering; uses of proceeds include retiring the Series 2005 Private Placement Notes (4.98% coupon), as well as general corporate purposes
 - \$450 million 5-year notes, at 2.75%, maturing on July 15, 2019
 - \$300 million 30-year notes, at 5.25%, maturing on July 15, 2044
 - 2014 EPS dilution from retiring the series 2005 Private Placement Notes, as well as additional interest, is approximately \$0.04



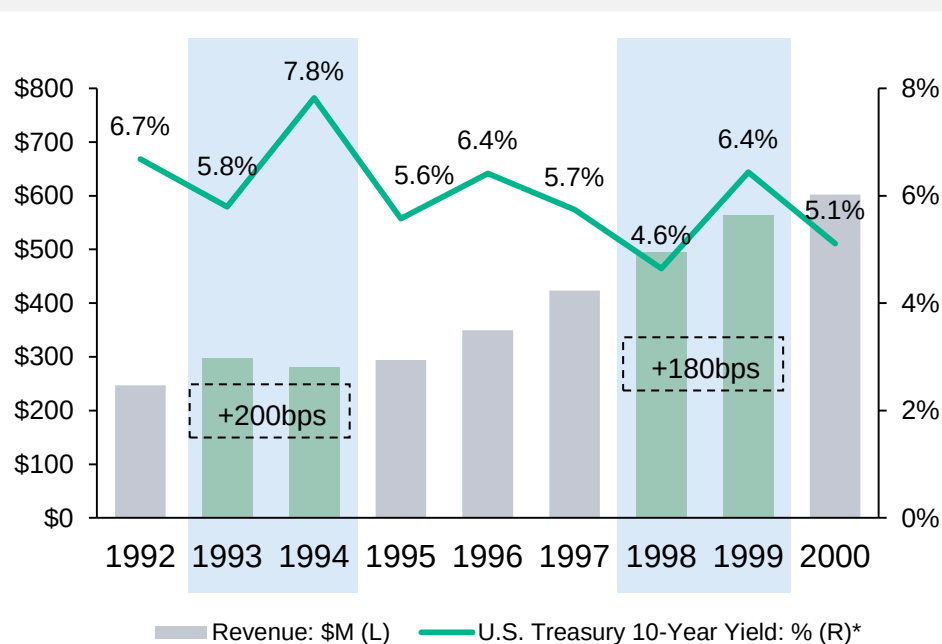
*2005 Private Placement Notes retired in August 2014.

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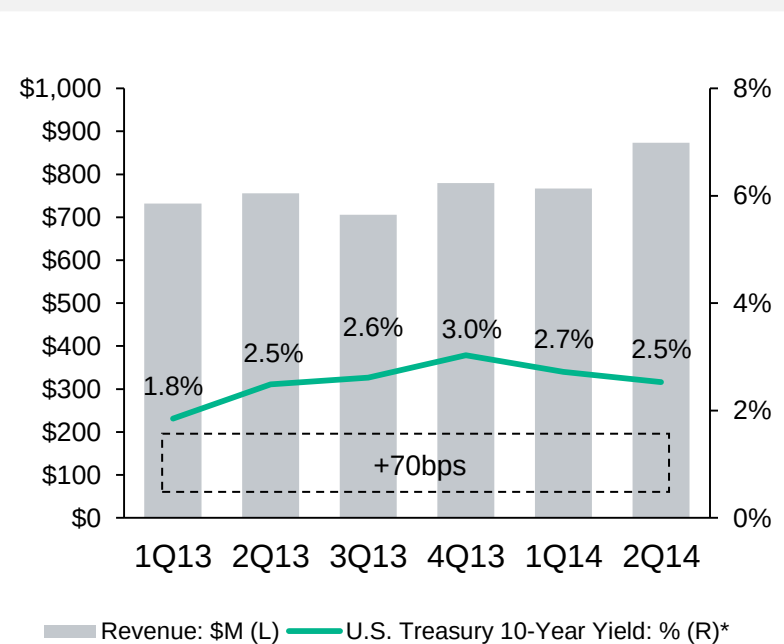
Credit Market Overview

Historically, Rising Rates Have Not Had a Significant Impact on Moody's Revenue

MCO Revenue vs. UST 10-Yr Yield: 1992-2000



MCO Revenue vs. UST 10-Yr Yield: 1Q13-2Q14

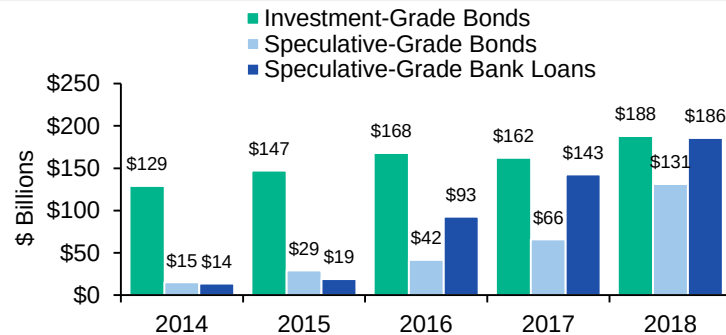


- » Moody's is now more diversified geographically and in terms of the entities it rates than it was in the early 1990s, when U.S. public finance made up the largest part of the Moody's Investor Services business
- » Moody's Analytics revenue is less correlated with interest rates

*Source: Bloomberg

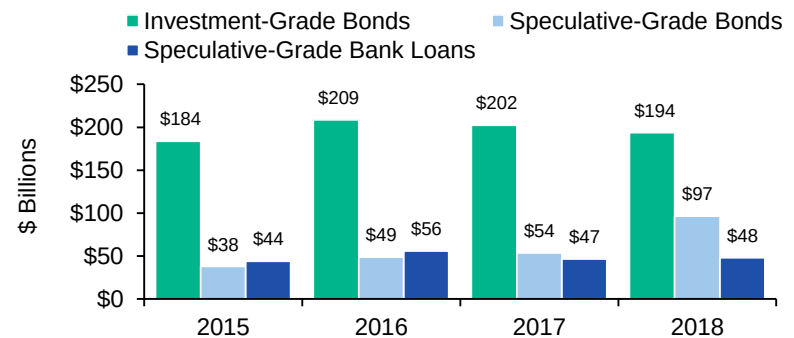
Non-Financial Corporates Have Significant Increasing Refunding Needs

Debt Maturities: U.S. Moody's-Rated Corporate Bonds & Loans



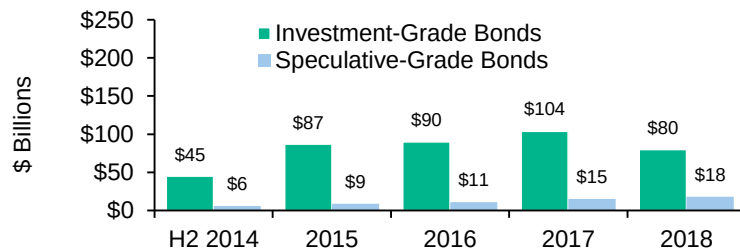
Source: Moody's Investors Service, February 2014.

Debt Maturities: EMEA Moody's-Rated Corporate Bonds & Loans



Source: Moody's Investors Service, July 2014.

Debt Maturities: Asia Pacific Moody's-Rated Corporate Bonds



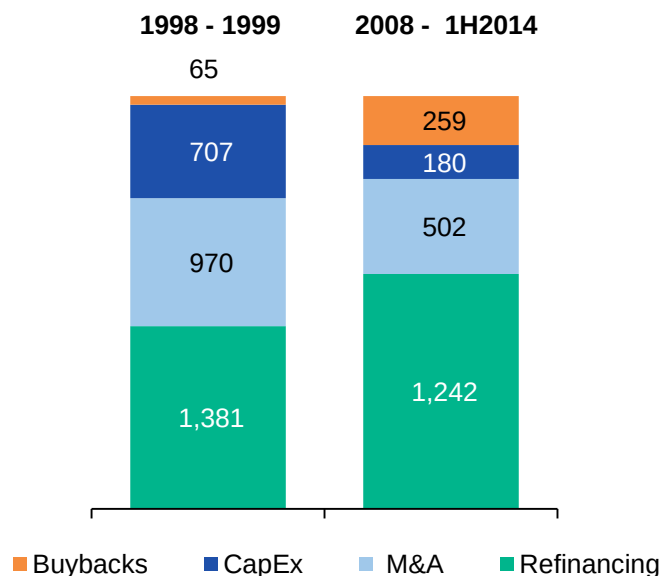
Sources: Moody's Investors Service and Bloomberg, July 2014.

Note: Data represents bonds, both rated and unrated, of rated corporate entities in Asia ex-Japan, ex-Australia/New Zealand. Data does not include loans.

- » Investment-grade EMEA non-financial companies have \$789 billion of bonds maturing in 2015 -18
 - Similar to the 2014 -17 period
- » Speculative-grade EMEA non-financial companies have \$238 billion of high-yield bonds and \$195 billion of bank loan facilities maturing through 2018
 - Total outstanding bank and bond debt held has risen 11%
 - The number of companies issuing debt has risen 25%

Bond Issuance Has Primarily Been Used for Refinancing; Recently, M&A Activity Has Noticeably Increased

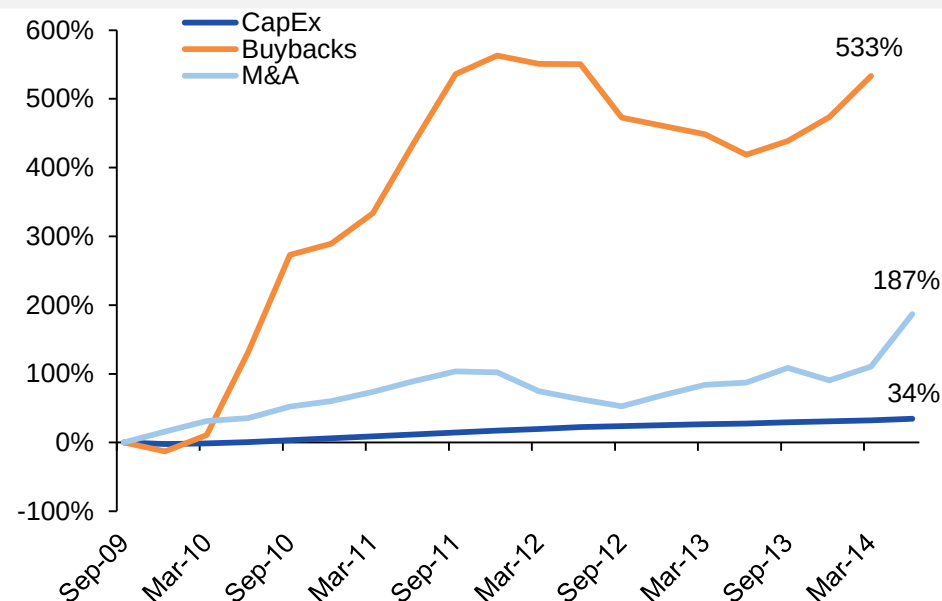
Average Annual Count of Uses of Proceeds from USD Issuance*



*Average annual count of mentions for each respective period in bond issue or bank loan program tranche documents. Uses of funds from USD investment grade bonds, high yield bonds, and high yield bank loan programs. Excludes issues of less than \$25 million and general corporate purposes only. An issue can have multiple purposes.

Growth in M&A, Buyback and CapEx Activity: U.S. Non-Financial Corporates

Growth as a percentage of base period (TTM volumes)

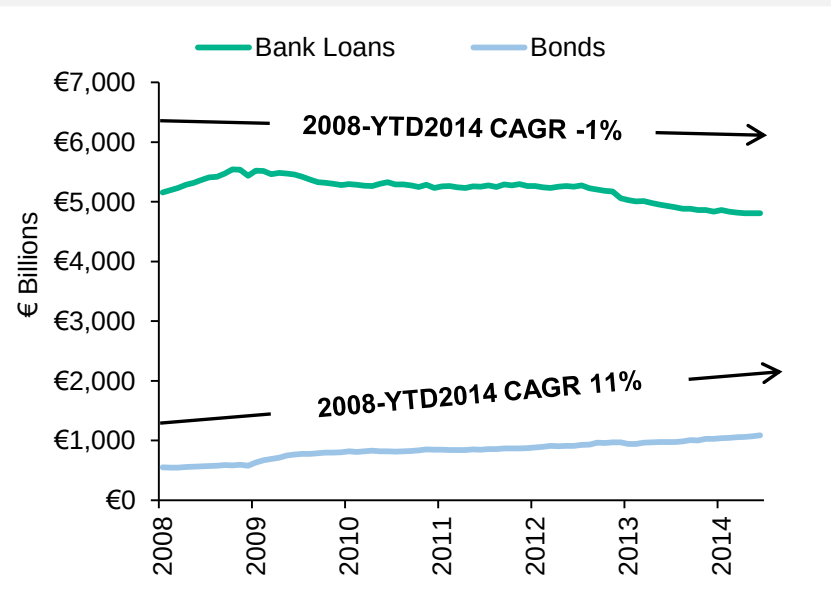


Source: Moody's Capital Markets Research Group

Disintermediation Continues in European Capital Markets

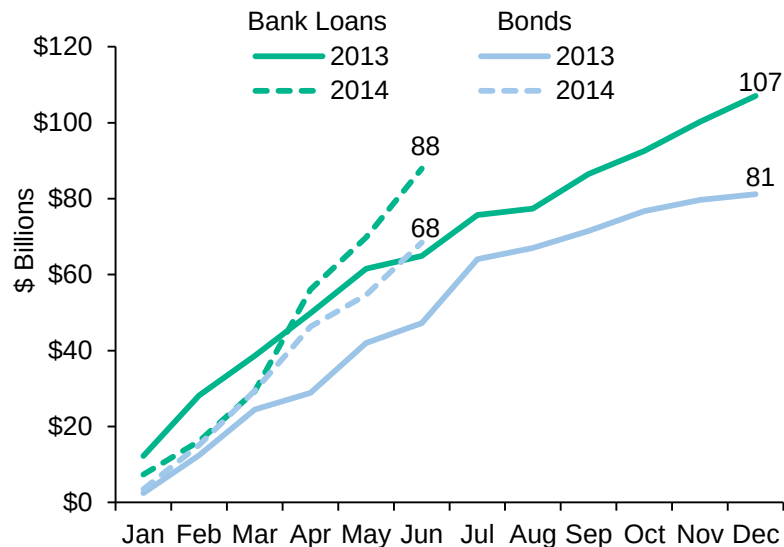
European Non-Financial Corporate Bank Loans vs. Bonds Outstanding

As of June 30, 2014



- » European bank loans have comprised approximately 80% of the outstanding debt in Europe (bonds approximately 20%)
- » For comparison, the US debt markets have been more evenly split between bank loans and bonds

EMEA Rated Bank Loans & Bond Issuance 2013-1H2014



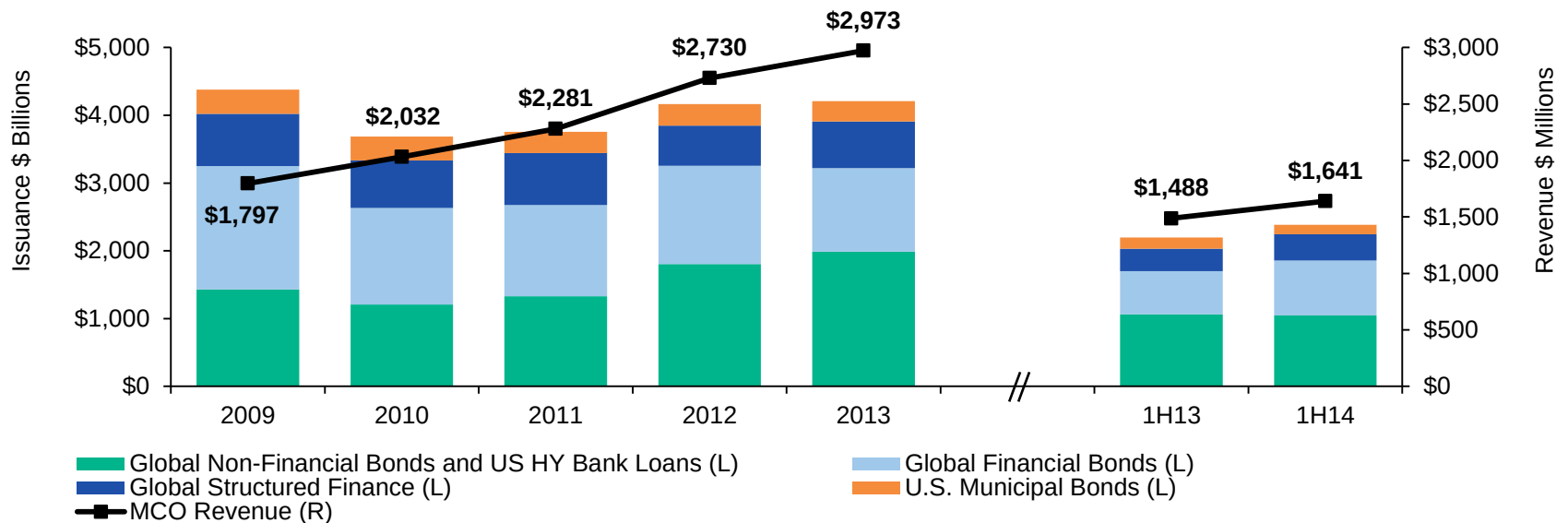
- » European companies have historically relied more on banks than their American counterparts but are increasingly turning to the bond market over traditional commercial bank loans

Sources: ECB, BarCap Indices, Moody's Investors Service High Yield Interest – European Edition July 2014, Moody's Capital Markets Research Group. Europe bank loan data includes Eurozone and UK bank loans. Europe bond data includes euro and sterling denominated bonds.

Moody's Revenue Does Not Directly Tie to Issuance

MCO Revenue vs. Rated Issuance*

YOY % Change	2009	2010	2011	2012	2013	2009-2013 CAGR	1H14
Issuance	-1%	-16%	2%	11%	1%	-1%	9%
Revenue	2%	13%	12%	20%	9%	13%	10%



- » In addition to issuance activity levels, Moody's revenue is impacted by the mix of issuance activity, sales of non-issuance related products (including by Moody's Analytics) and pricing

*Rated global investment grade bonds, global high yield bonds, U.S. high yield bank loans, global structured finance, and U.S. municipal issuance.

Source: Moody's Capital Markets Research Group, Dealogic, AB Alert, CM Alert, Thomson SDC. U.S. High Yield Bank Loans represent Moody's rated new U.S. bank loan programs.

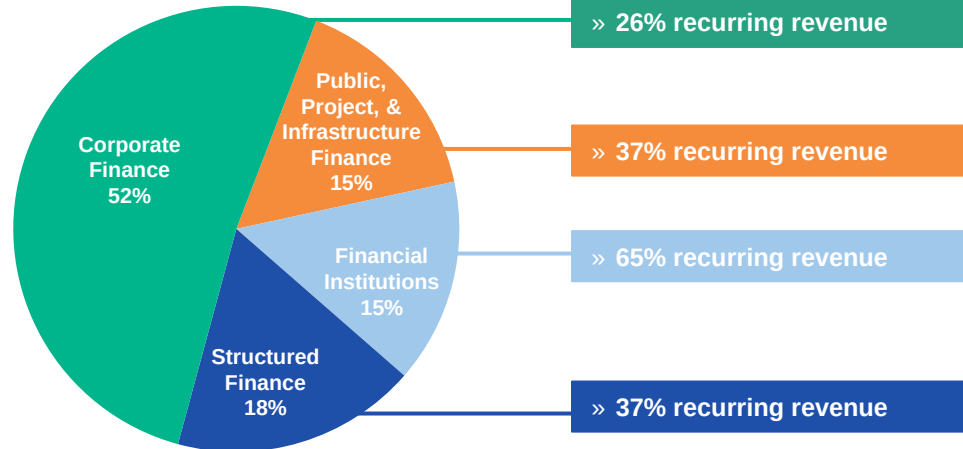
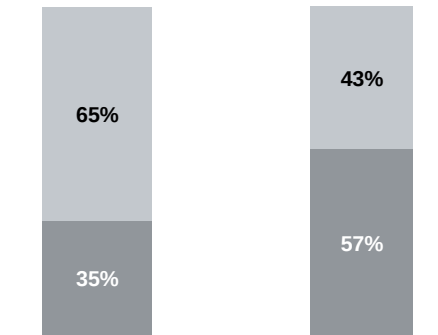
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Moody's Investors Service

Moody's Investors Service Financial Profile

2Q14 Revenue: \$621.7 million

■ Transaction ■ Recurring ■ U.S. ■ Non-U.S.



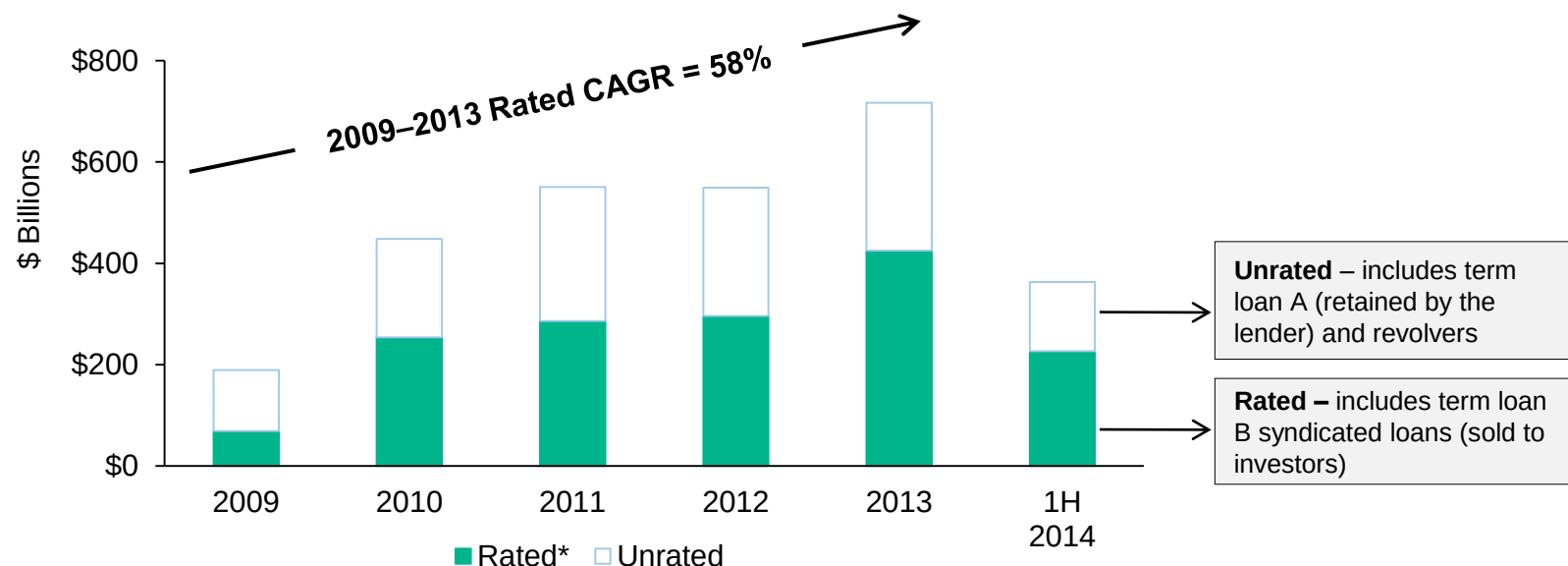
Full-Year 2014 Revenue Guidance as of July 31, 2014

- » **Global:**
 - ↑ high-single-digit % range
- » **U.S.:**
 - ↑ mid-single-digit % range
- » **Non-U.S.:**
 - ↑ low-teens % range
- » **Corporate Finance:**
 - ↑ low-double-digit % range
- » **Structured Finance:**
 - ↑ approximately 10%
- » **Financial Institutions:**
 - ↑ low-single-digit % range
- » **Public, Project & Infrastructure:**
 - ↑ high-single-digit % range
- » **ICRA Ltd.***
 - expected to contribute approximately \$12 million in 4Q14

* On June 26, 2014, Moody's acquired a controlling interest in ICRA Ltd. increasing its stake from 28.5% to more than 50 percent. See slide 11 for further details on ICRA Ltd.

Rated Bank Loan Issuance Continues to Grow

U.S. Non-Financial Corporate Speculative-Grade Bank Loans*

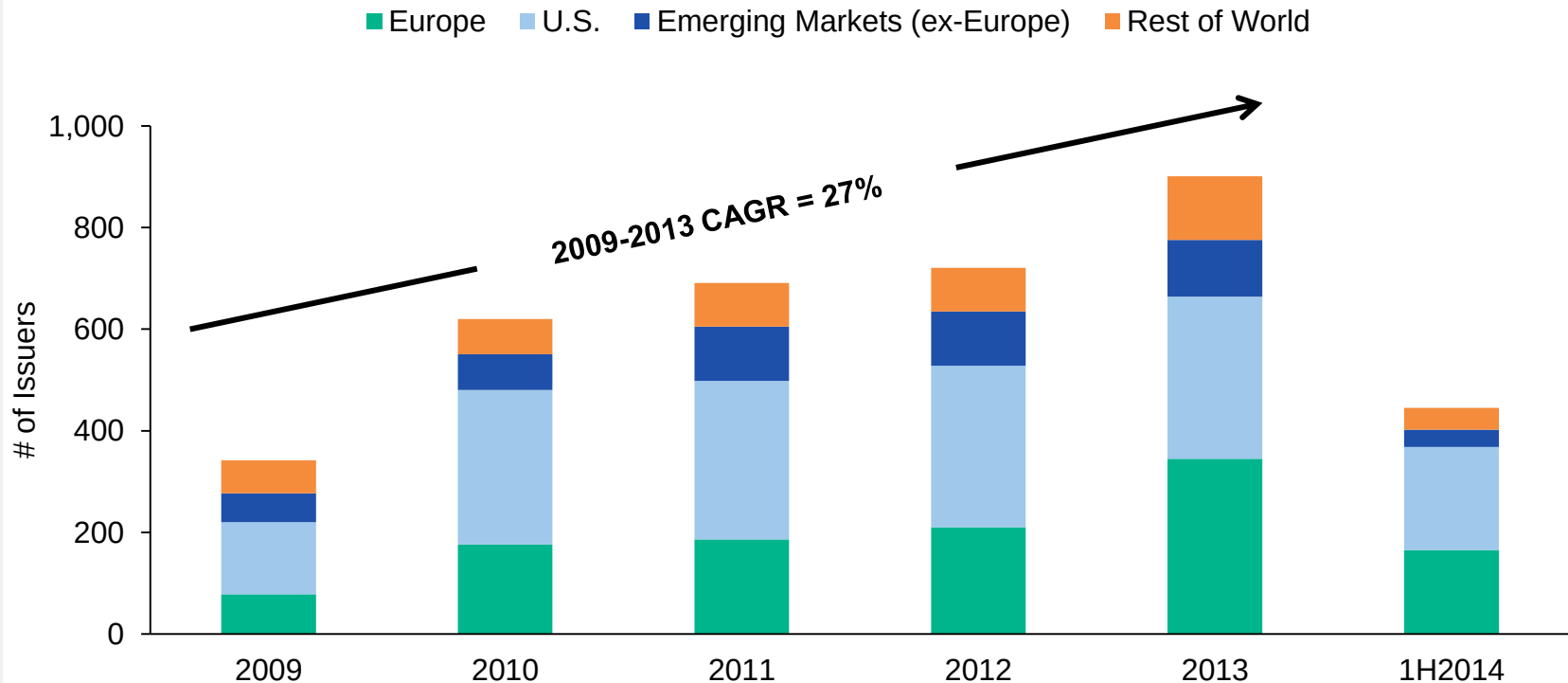


- » Over the past several years, an increasing percentage of the U.S. non-financial corporate speculative-grade bank loan market has been rated
- » The rated bank loan market is significantly larger in the U.S. than in Europe
 - FY 2013 rated bank loan issuance in the U.S. totaled \$425 billion vs. \$81 billion in Europe*
 - 1H 2014 rated bank loan issuance in the U.S. was approximately \$227 billion vs. \$68 billion in Europe

*Rated bank loan issuance represents Moody's rated non-financial corporate speculative-grade bank loans.
 Sources: Moody's, Thomson Reuters.

Growth in Newly-Rated Corporate Issuers

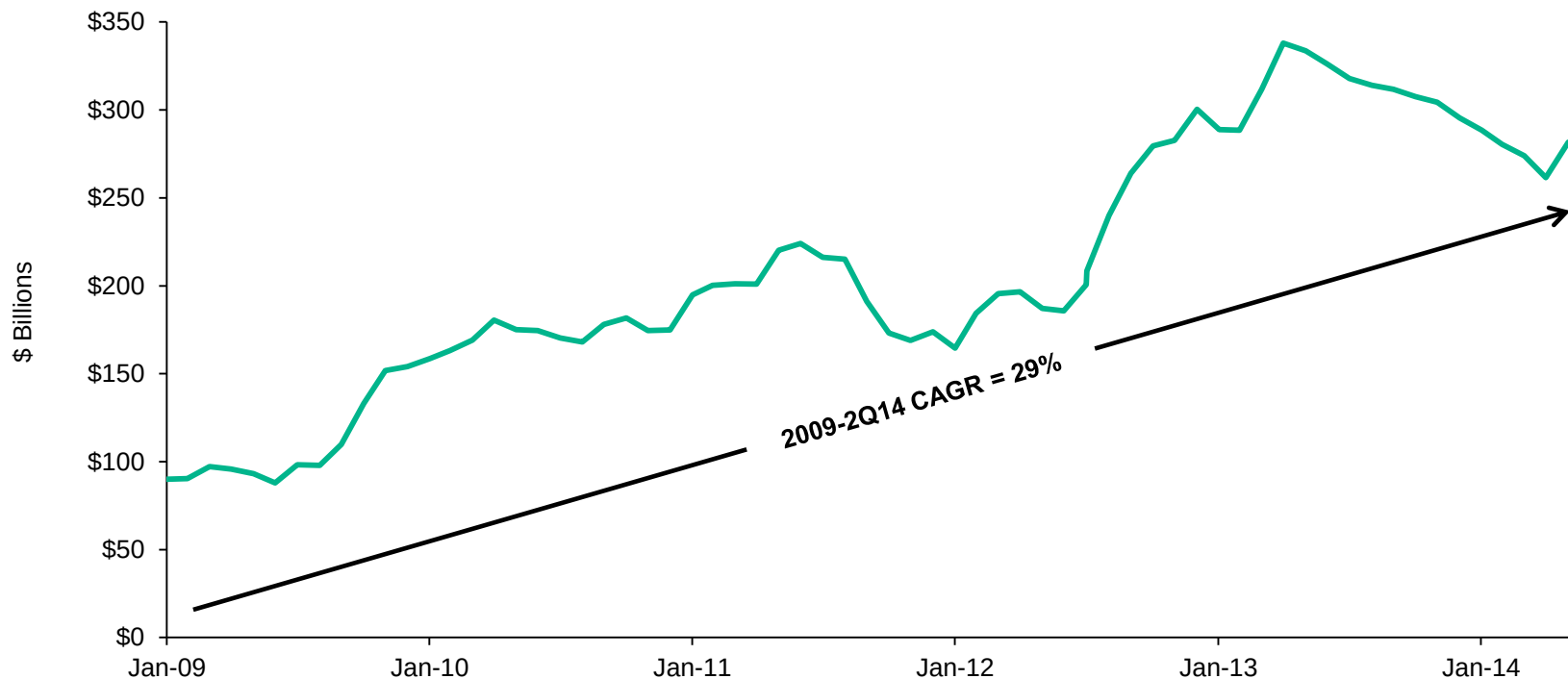
Annual Count of Newly-Rated Non-Financial Corporate Issuers*



Source: Moody's Investors Service.
*Rated by Moody's Investors Service.

Emerging Markets Issuance has Grown Substantially, but Will Remain Volatile

Emerging Markets Rated Corporate Bond Issuance*



*Moving 12 month sum; includes rated investment grade and high yield corporate bond issuance (financial and non-financial).
Sources: Dealogic, Moody's Capital Markets Research Group.

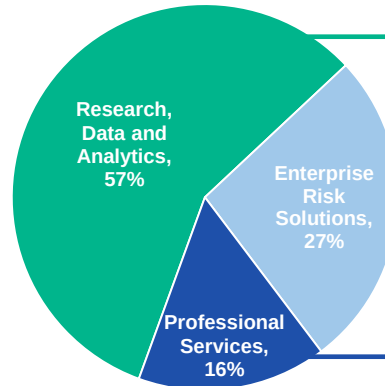
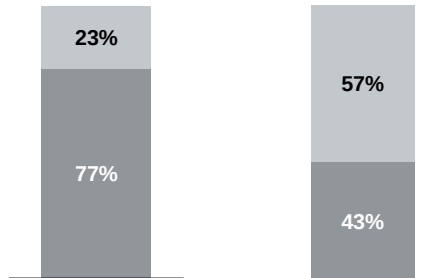
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Moody's Analytics

Moody's Analytics Financial Profile

2Q14 Revenue: \$251.8 million

■ Transaction ■ Recurring ■ U.S. ■ Non-U.S.



» ~100% recurring revenue
» Mid-90s% renewal rates

» Approximately two-thirds recurring revenue

» Combination of one-off contracts and semi-recurring revenue

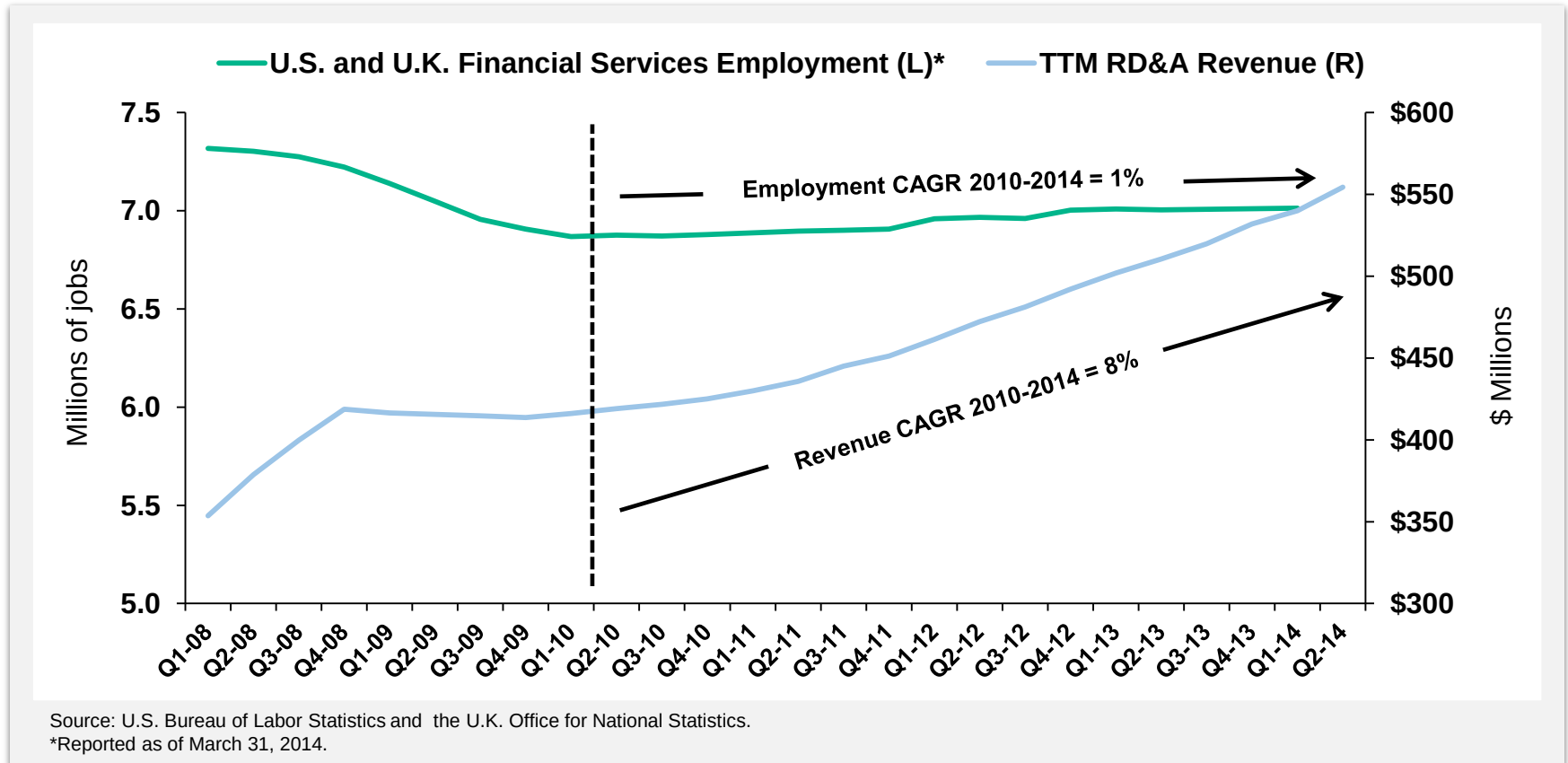
Full-Year 2014 Revenue Guidance as of July 31, 2014

- » **Global:** ↑ mid-teens % range
- » **U.S.:** ↑ low-double-digit % range
- » **Non-U.S.:** ↑ high-teens % range
- » **Research, Data & Analytics:** ↑ high-single-digit % range
- » **Enterprise Risk Solutions:** ↑ mid-teens % range
- » **Professional Services** ↑ approximately 40%

Well-Positioned to Drive Growth

- » **Strong market position supporting risk management at financial institutions**
 - Product offering focused on delivering need-to-have products and services
- » **Big market opportunity**
 - Bank regulation driving demand, especially for Enterprise Risk Solutions
 - Innovation in debt capital markets will drive acceleration in Research, Data and Analytics

RD&A Revenue Has Grown Despite Flat Financial Services Employment



» TTM retention rates have been in the mid-90s percent range for the past 7 quarters

Growing Regulatory Requirements for Financial Institutions

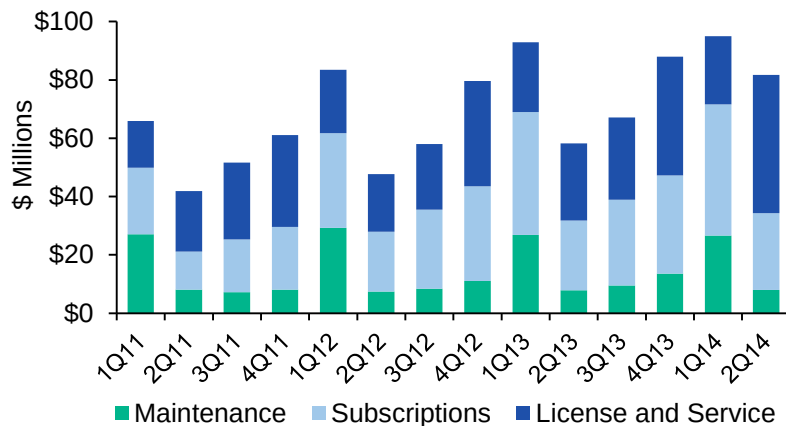


Source: Moody's Analytics market research as of April 2014.

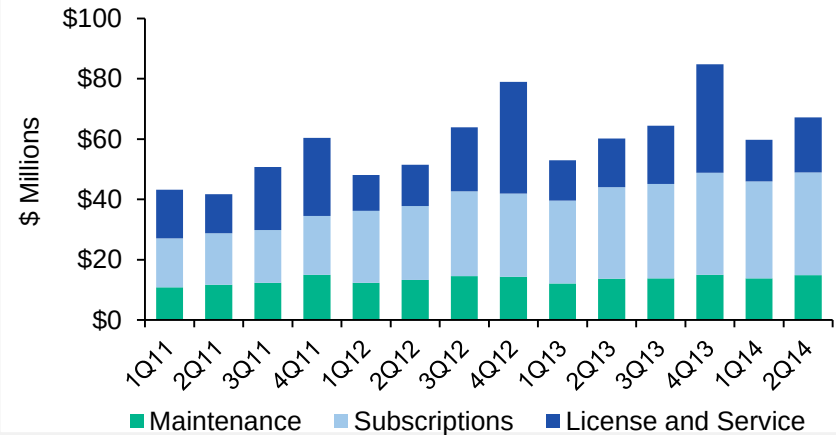
1. In the EU, the Liquidity Coverage Ratio (LCR) will be implemented faster than originally envisaged under Basel III. The timetable will be: 60% by 2015, 70% by 2016, 80% by 2017 and 100% by 2018.
2. The higher loss absorbency requirements for global systemically important banks (G-SIBs) will be phased in from January 2016, with full implementation by January 2019.
3. In the U.S., advanced-approach banks and non-bank systemically important financial institutions (SIFI) institutions will have to meet 80% of the LCR by January 1, 2015 and 100% of the ratio by January 1, 2017.
4. Insurance Capital Standard.
5. The new standardized approach (SA-CCR) replaces both the Current Exposure Method (CEM) and the Standardized Method (SM) in the capital adequacy framework.

ERS Sales Growth Leads Revenue Growth

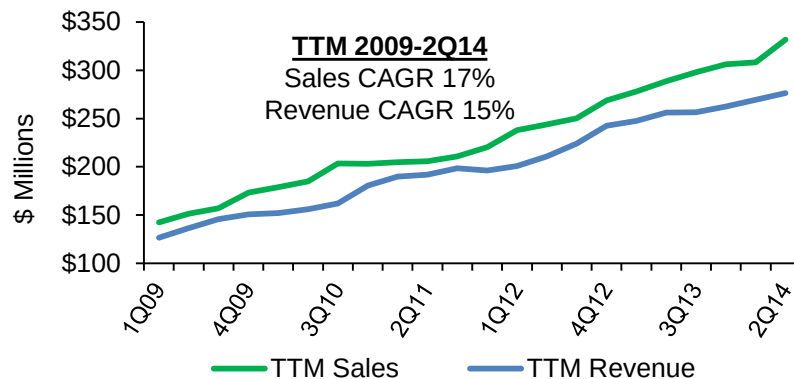
ERS Sales by Type



ERS Revenue by Type



ERS TTM Sales and Revenues



- » Maintenance and subscription revenues are recurring and represent approximately two-thirds of TTM total revenue
 - Renewed annually; recognized over contract periods
- » License and service revenues are one-time
 - Recognized as implementation projects are completed
 - Sales provide 12-24 months visibility into revenue
- » Seasonal pattern
 - Sales strongest in 1Q & 4Q due to corporate budget cycle
 - Revenue strongest in 4Q, driven by prior year's 4Q sales and customer requirements for year-end project completion
- » Quarterly revenue results can be uneven, reflecting "lumpiness" in revenue recognition as large projects are completed

Copal Amba is the Market Leader in Analytics and Research Support Services

- » Provider of research, analytics and business intelligence services to global financial institutions and corporations
- » A subsidiary of Moody's Corporation
- » More than 2,700 employees with strong banking and research backgrounds
- » Moody's has approximately 75% economic ownership of Copal Amba

Research & Analytics Centers

Bangalore	Prague
Beijing	San Jose,
Colombo, Sri	Costa Rica
Lanka	West Chester,
New Delhi /	PA
Gurgaon	

Business Development Centers

Dubai	New York
Hong Kong	Singapore
London	



5

Conclusion

Why Invest in Moody's?

- » **We strive to be the world's most respected authority serving risk-sensitive financial markets**
- » **We have had strong revenue and earnings growth, as well as strong cash flow conversion**
 - 2009 - 2013 Revenue CAGR of 13%
 - 2009 - 2013 GAAP EPS CAGR of 21%
 - 2009 - 2013 free cash conversion rate of 30%
- » **We are committed to returning capital to our shareholders**
 - Current annualized dividend of \$1.12
 - Anticipate total 2014 share repurchases of approximately \$1 billion (subject to available cash, market conditions and other ongoing capital allocation decisions) *
- » **We will selectively invest in strategic growth opportunities**
 - Leverage brand to extend our relevance in financial markets
 - Expand our product offerings and geographic influence

*Guidance as of July 31, 2014.

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Appendix

Full-Year 2014 Guidance as of July 31, 2014

» Revenue:	Low-double-digit % growth range
» Operating Expenses:	High-single-digit % growth range
» Operating Margin:	42% to 43%
» Adjusted Operating Margin*:	45% to 46%
» Effective Tax Rate:	Approximately 33%
» Non-GAAP Earnings Per Share**:	\$3.90 - \$4.00
» Share Repurchases:	Approximately \$1 billion (subject to available cash, market conditions and other ongoing capital allocation decisions)
» Capital Expenditures:	Approximately \$90 million
» Depreciation & Amortization:	Approximately \$100 million
» Growth in Compliance & Regulatory Expenses:	Less than \$5 million
» Free Cash Flow***:	Approximately \$900 million

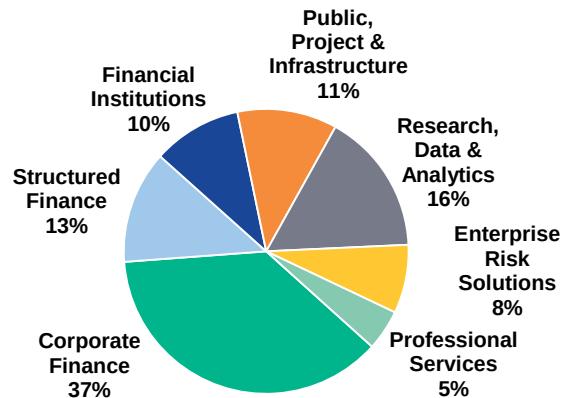
*Amount is a non-GAAP measure. See Appendix for a reconciliation of this non-GAAP measure to its comparable U.S. GAAP measure.

**See Appendix for reconciliation of GAAP to non-GAAP Earnings Per Share.

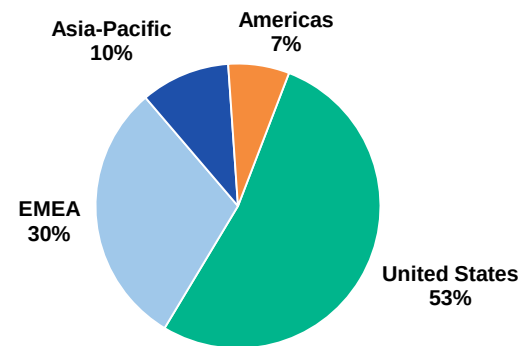
***See Appendix for reconciliation of Cash Flow from Operations to Free Cash Flow.

Breadth of Moody's Businesses and Global Footprint Provide Diversification

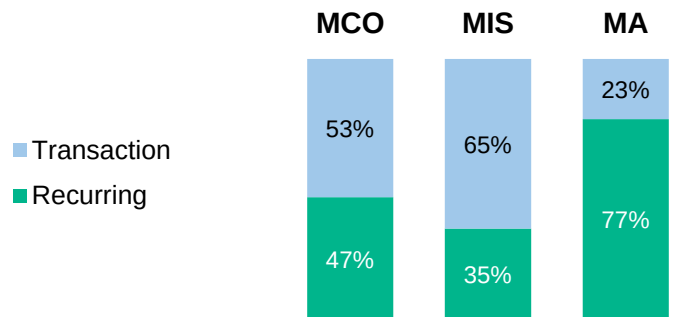
2Q14 Revenue by Business



2Q14 Revenue by Geography



2Q14 Revenue by Type



Transaction and Recurring Revenue

Moody's Investors Service

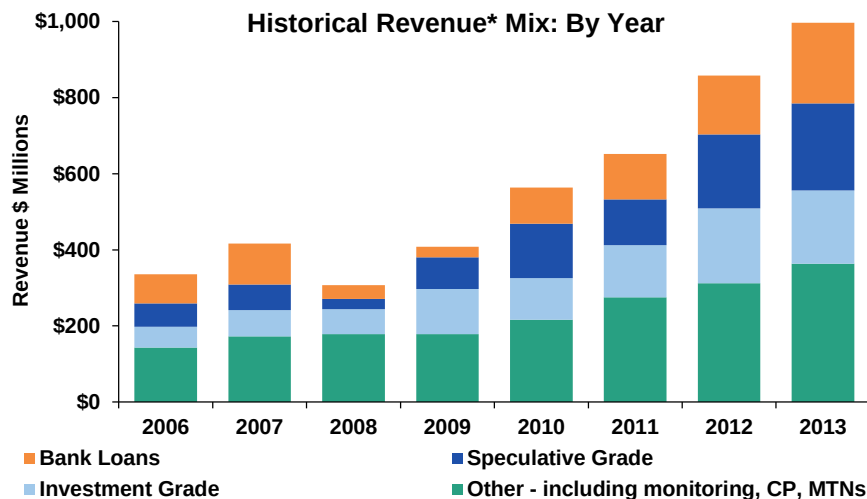
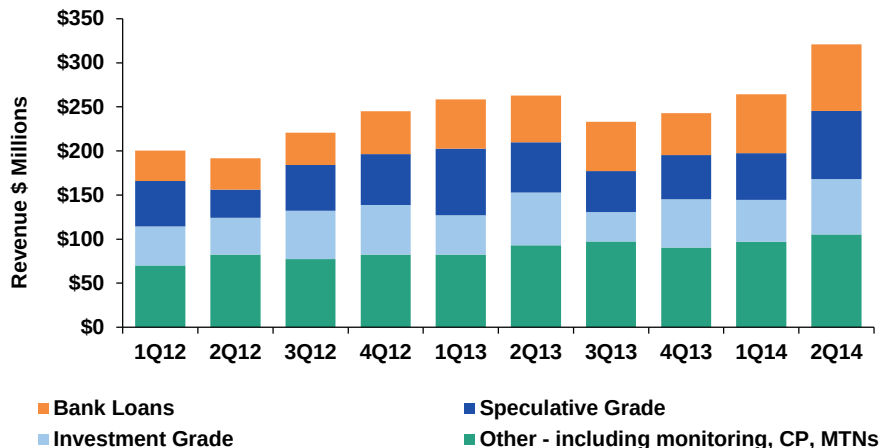
- » **Transaction** revenue recognized when rating published
- » **Recurring** revenue recognized ratably over security life

Moody's Analytics

- » **Transaction** revenue recognized when service rendered
- » **Recurring** revenue recognized ratably over contract period

Corporate Finance: Revenue and Issuance

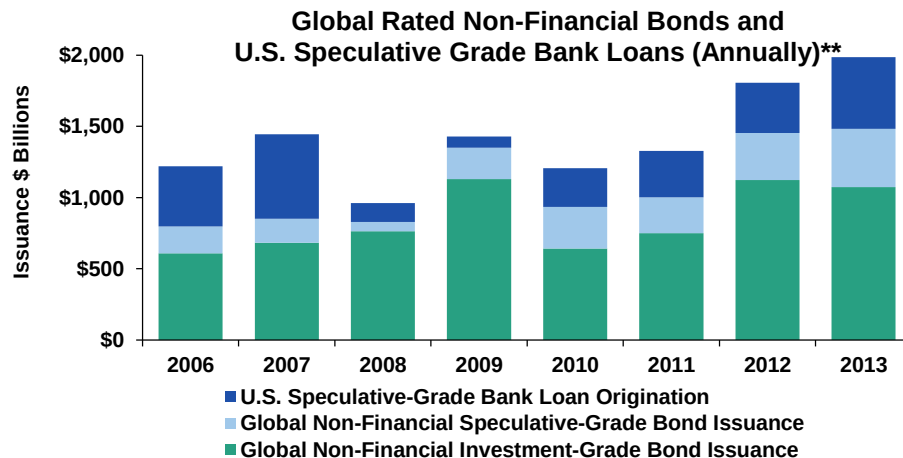
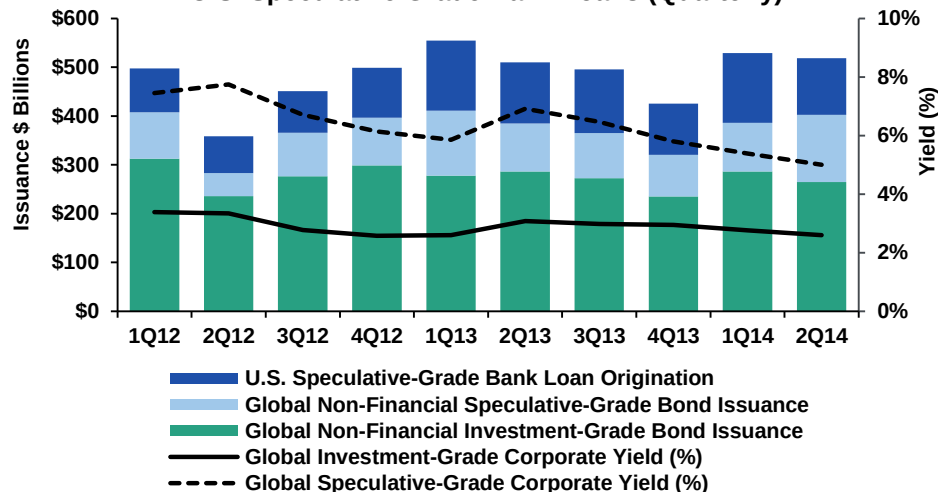
Historical Revenue* Mix: By Quarter



*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

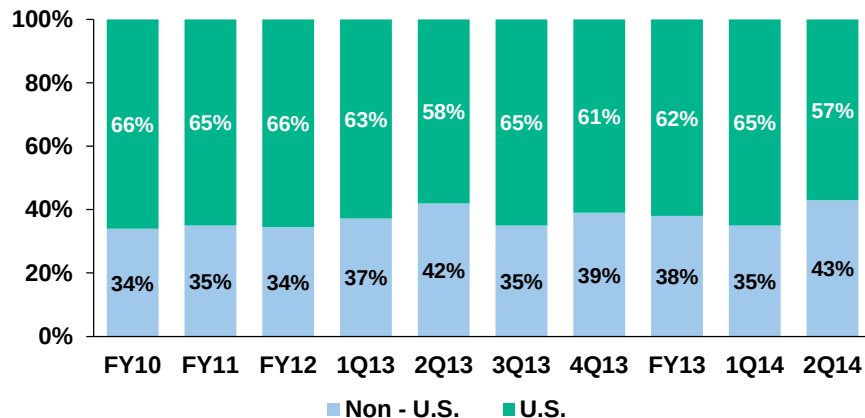
**Sources: Moody's Capital Markets Research Group, Dealogic, Barclay's Capital; U.S. Speculative-Grade Bank Loan Origination represents Moody's rated new U.S. bank loan programs.
Note: Debt issuance categories do not directly correspond to Moody's revenue categorization.

Global Rated Non-Financial Bonds and U.S. Speculative Grade Bank Loans (Quarterly)**

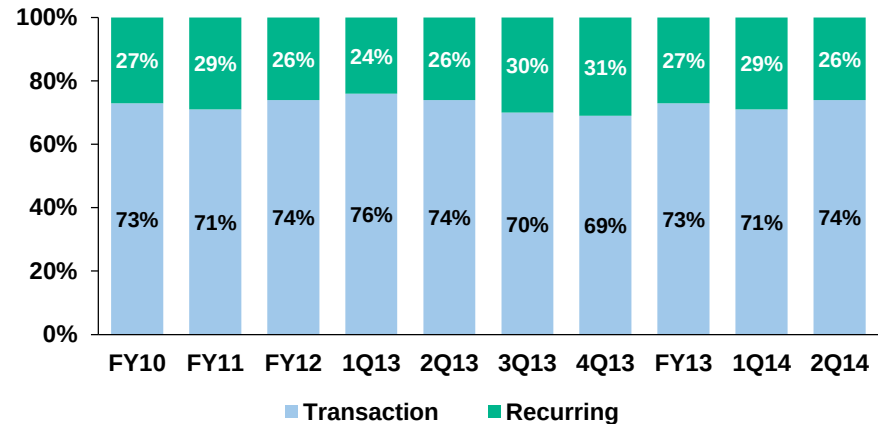


Corporate Finance: Revenue Diversification

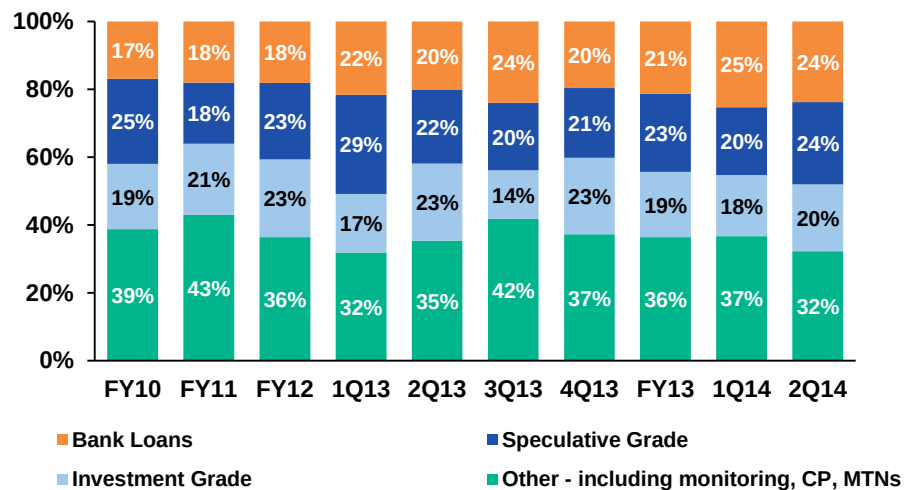
Revenue Distribution by Geography



Revenue* Distribution: Recurring vs. Transaction



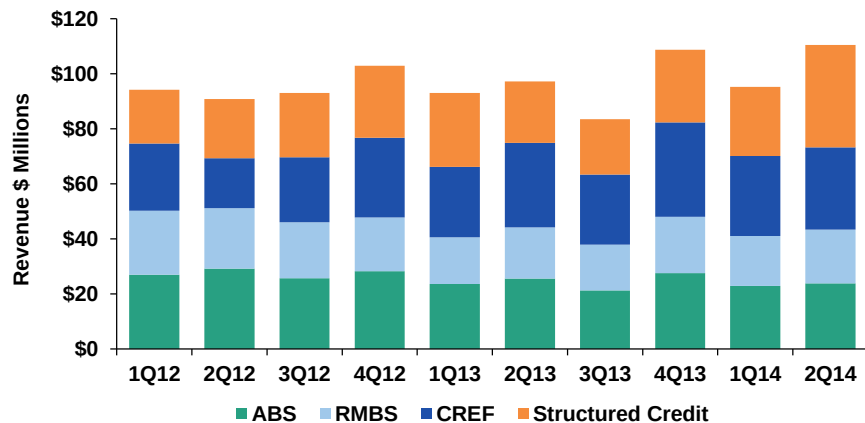
Revenue by Product



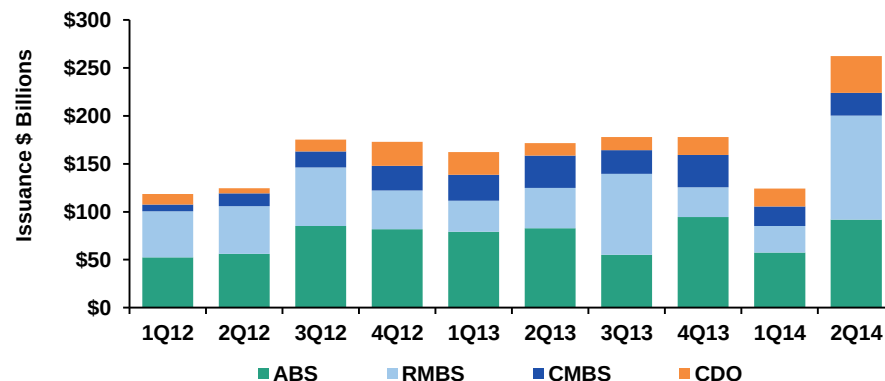
*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

Structured Finance: Revenue and Issuance

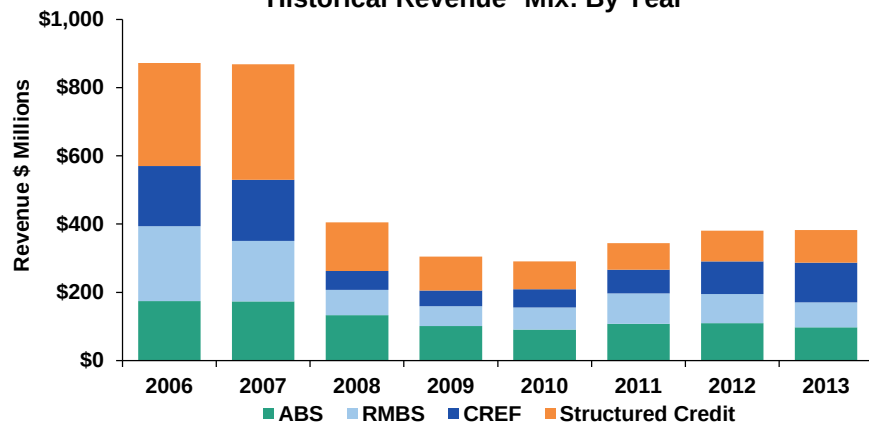
Historical Revenue* Mix: By Quarter



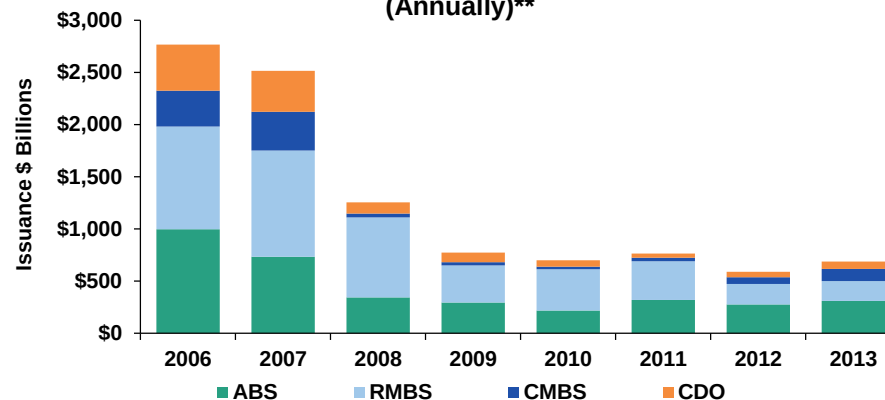
Global Rated Structured Finance (Quarterly)**



Historical Revenue* Mix: By Year



Global Rated Structured Finance (Annually)**



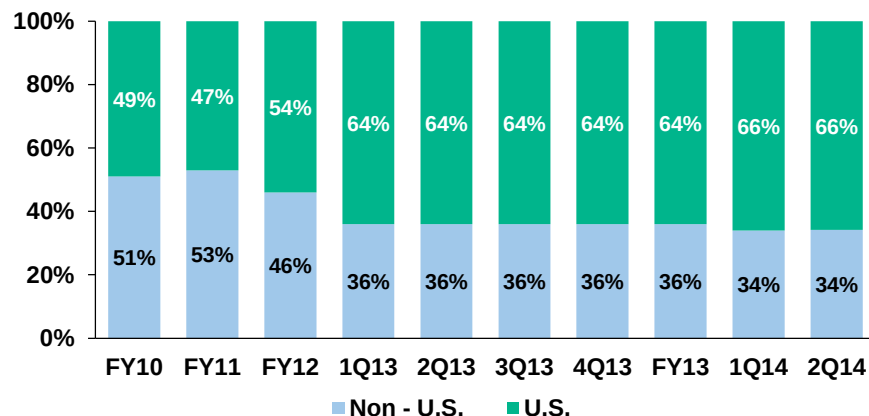
*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

**Sources: AB Alert, CM Alert, Moody's Corporation.

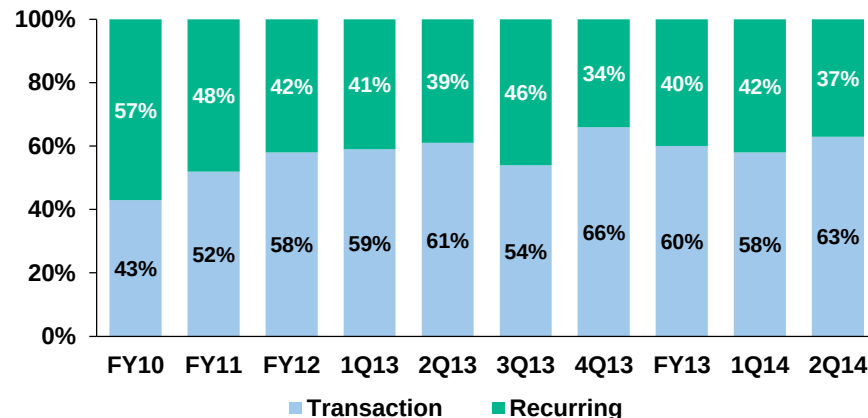
Notes: ABS includes asset-backed commercial paper and long-term asset-backed securities. RMBS includes covered bonds. CREF includes commercial mortgage-backed securities, real estate finance, and commercial real estate CDOs. Debt issuance categories do not directly correspond to Moody's revenue categorization.

Structured Finance: Revenue Diversification

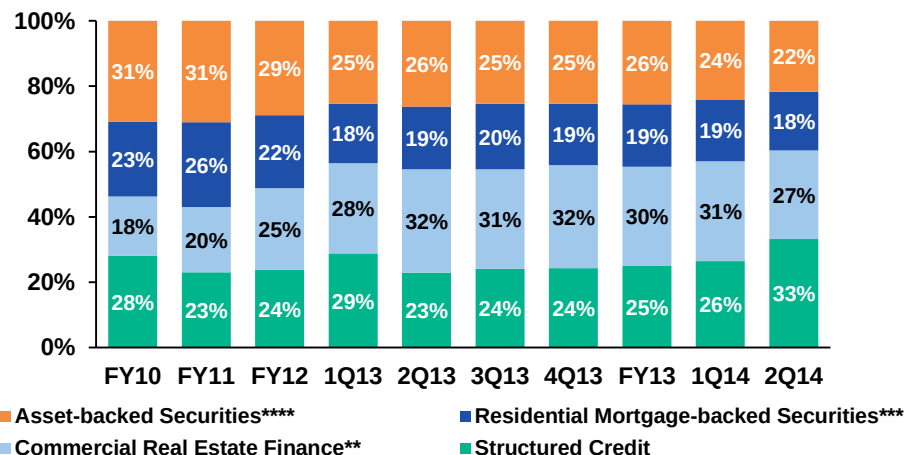
Revenue Distribution by Geography



Revenue* Distribution: Recurring vs. Transaction



Revenue by Product



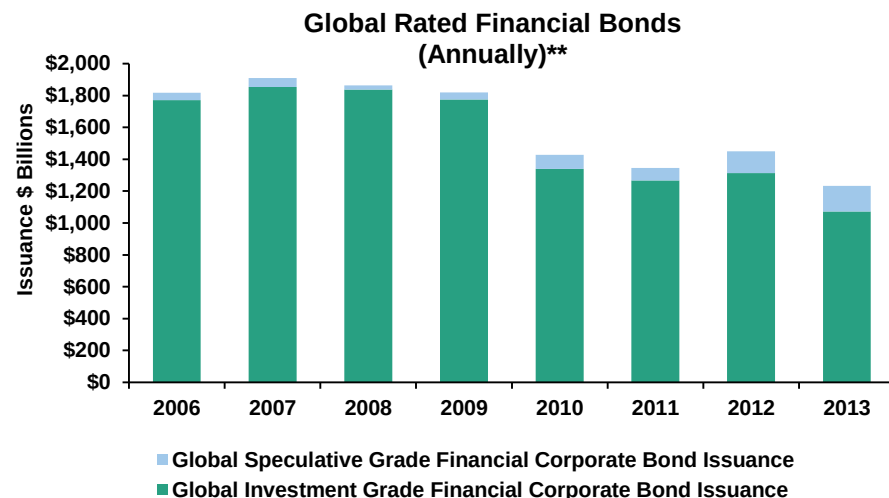
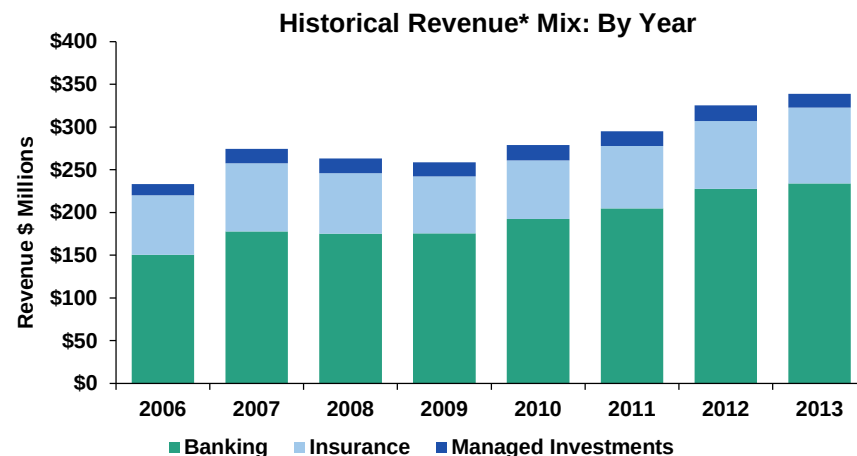
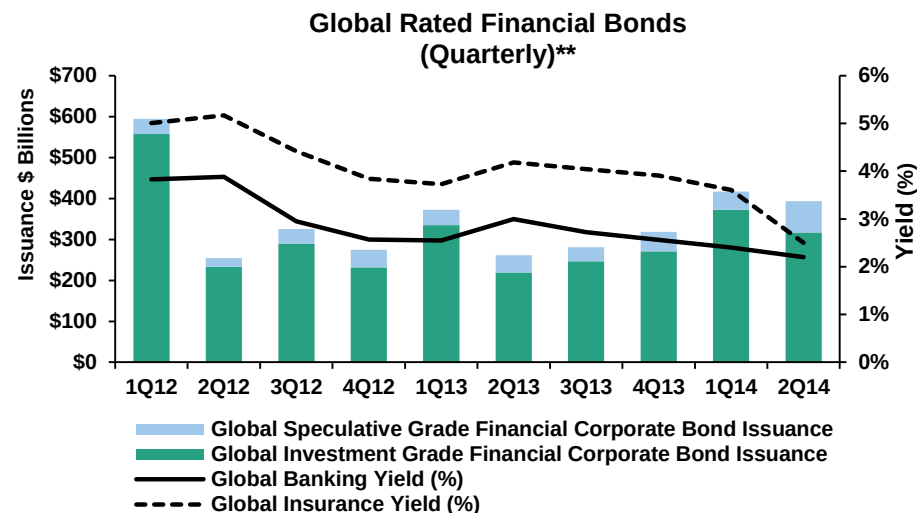
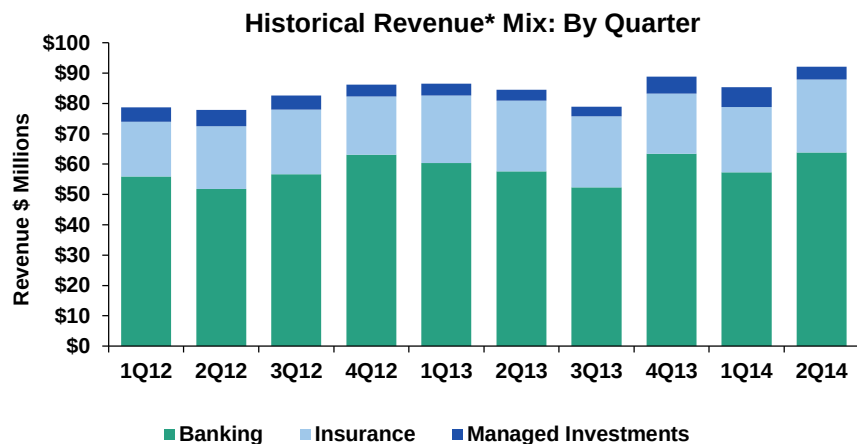
*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

**CREF includes commercial mortgage-backed securities, real estate finance, and commercial real estate CDOs.

***Residential Mortgage-backed Securities includes covered bonds.

****ABS includes asset-backed commercial paper and long-term asset-backed securities.

Financial Institutions: Revenue and Issuance

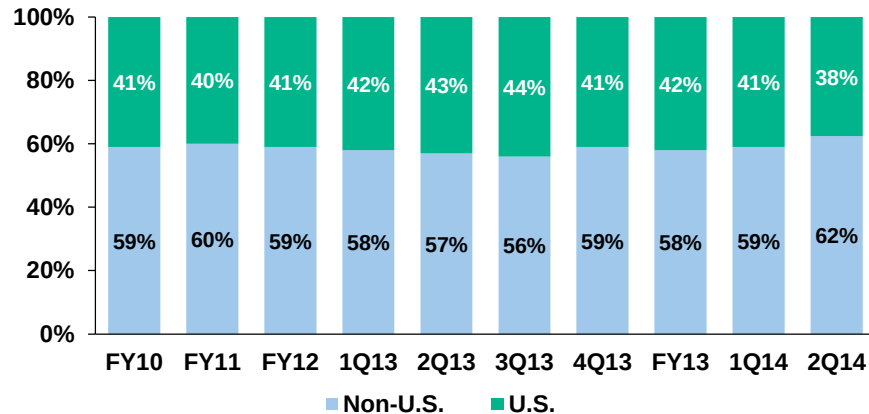


*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

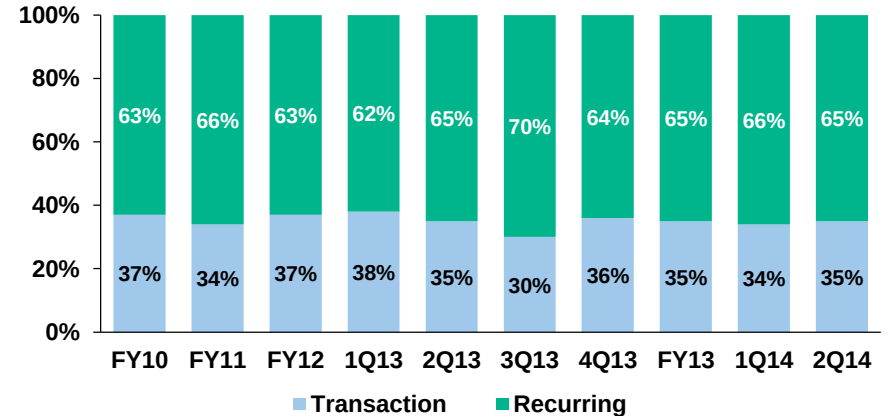
**Sources: Moody's Capital Markets Research Group, Dealogic, Barclay's Capital Note: Debt issuance categories do not directly correspond to Moody's revenue categorization.

Financial Institutions: Revenue Diversification

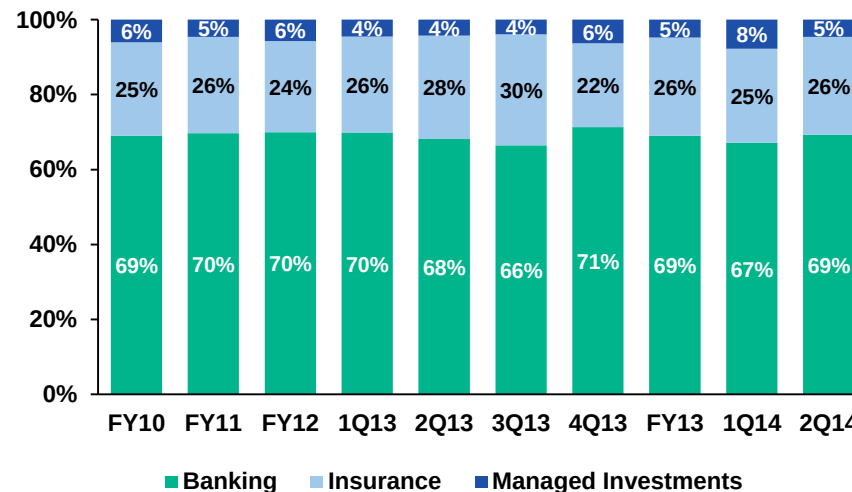
Revenue Distribution by Geography



Revenue* Distribution: Recurring vs. Transaction

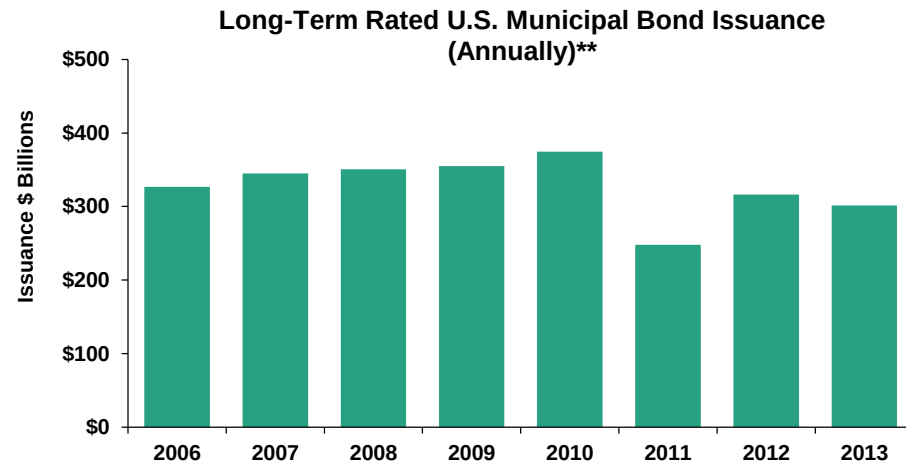
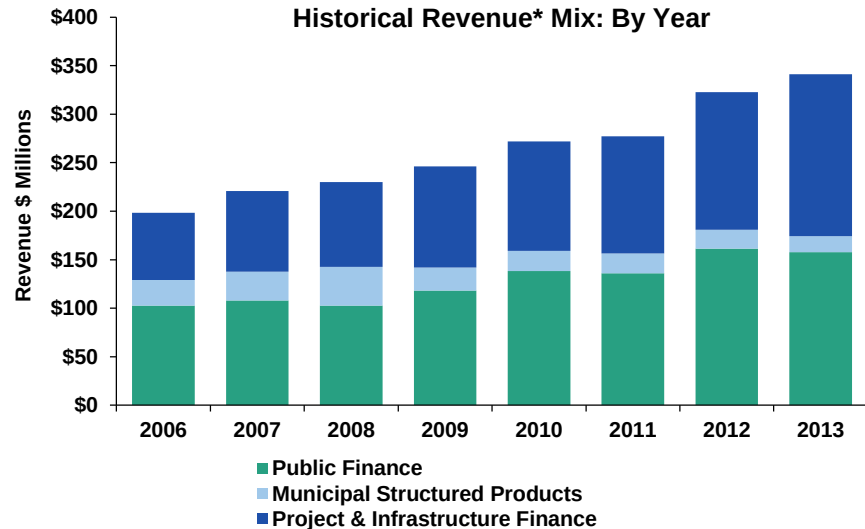
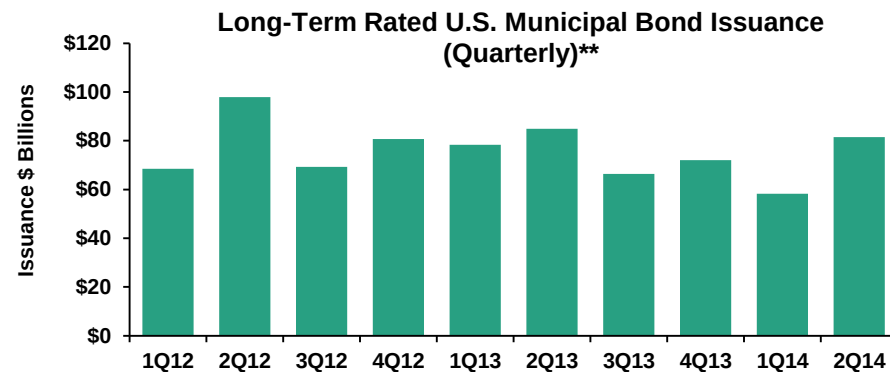


Revenue by Product



*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

Public, Project and Infrastructure: Revenue and Issuance

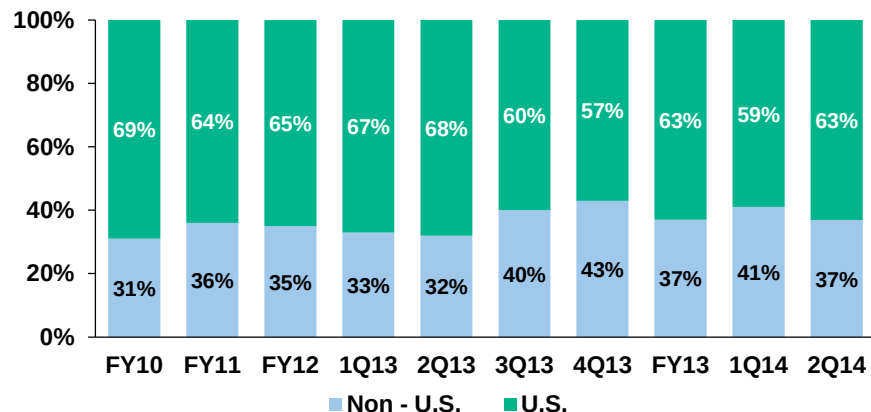


*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

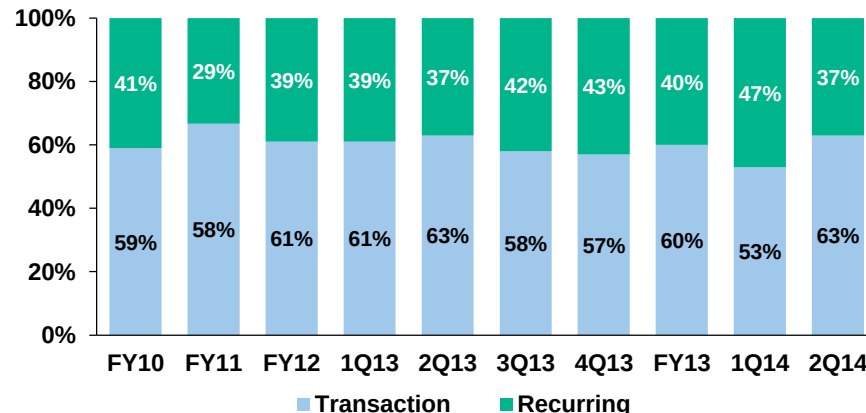
**Sources: Thomson SDC, Moody's Corporation. Note: Debt issuance categories do not directly correspond to Moody's revenue categorization.

Public, Project and Infrastructure: Revenue Diversification

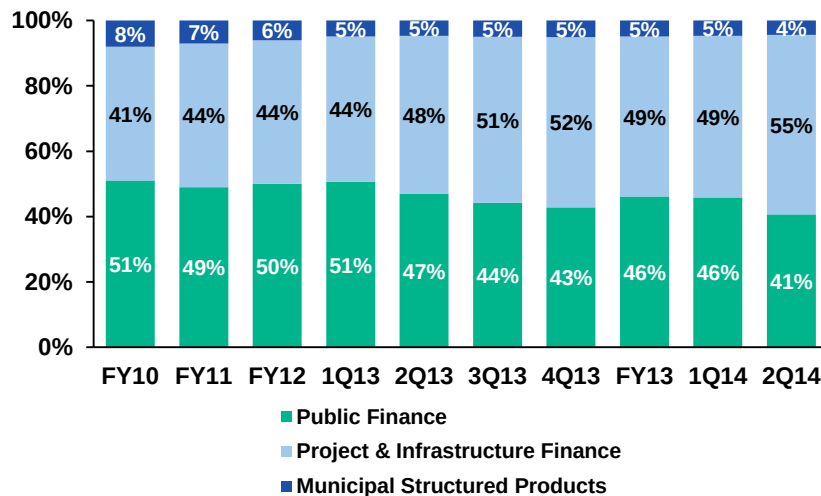
Revenue Distribution by Geography



Revenue* Distribution: Recurring vs. Transaction



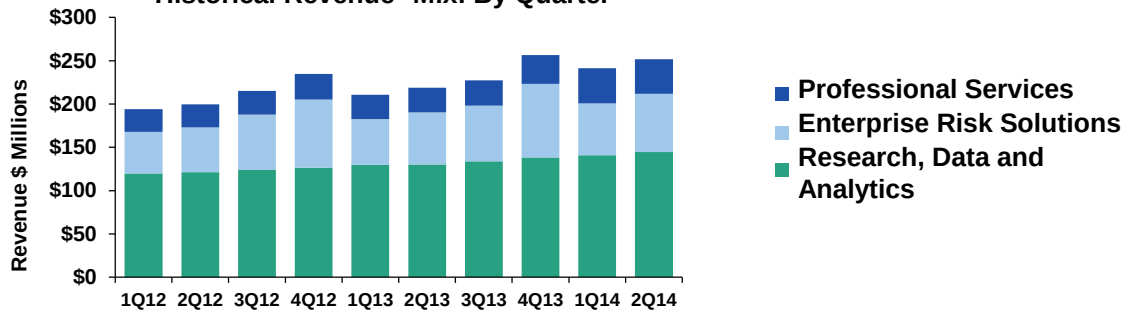
Revenue by Product



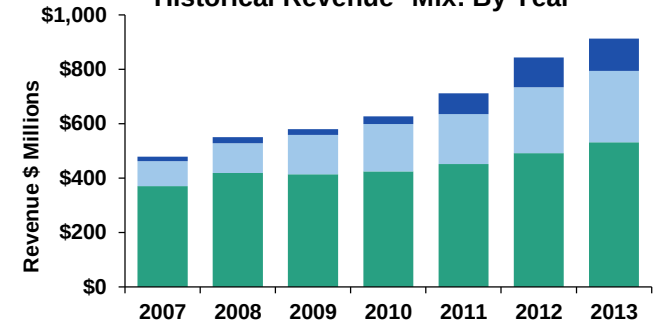
*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

Moody's Analytics: Financial Overview

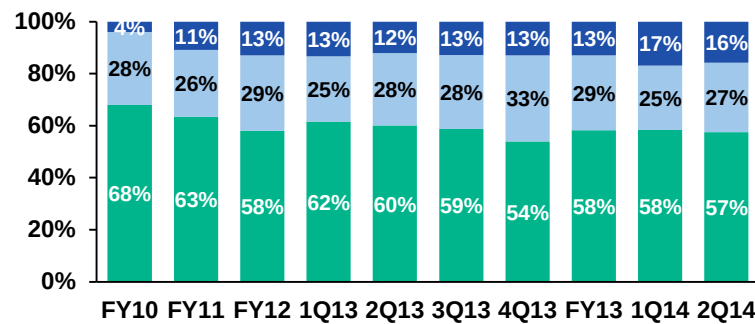
Historical Revenue* Mix: By Quarter



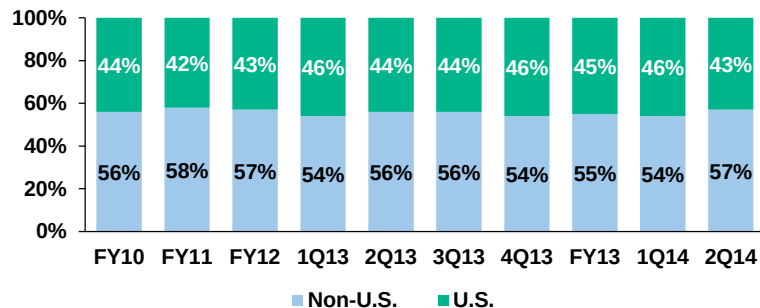
Historical Revenue* Mix: By Year



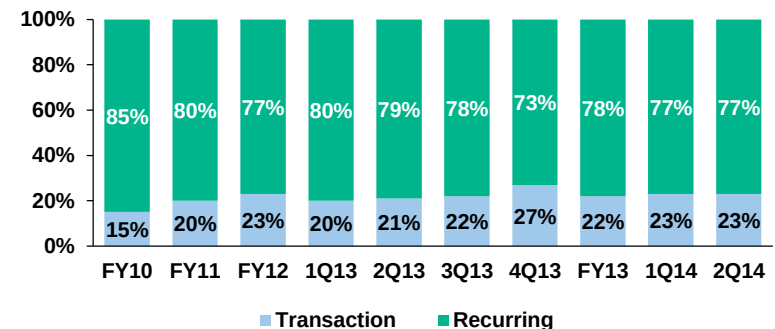
Revenue by Product



Revenue Distribution by Geography



Revenue* Distribution: Recurring vs. Transaction



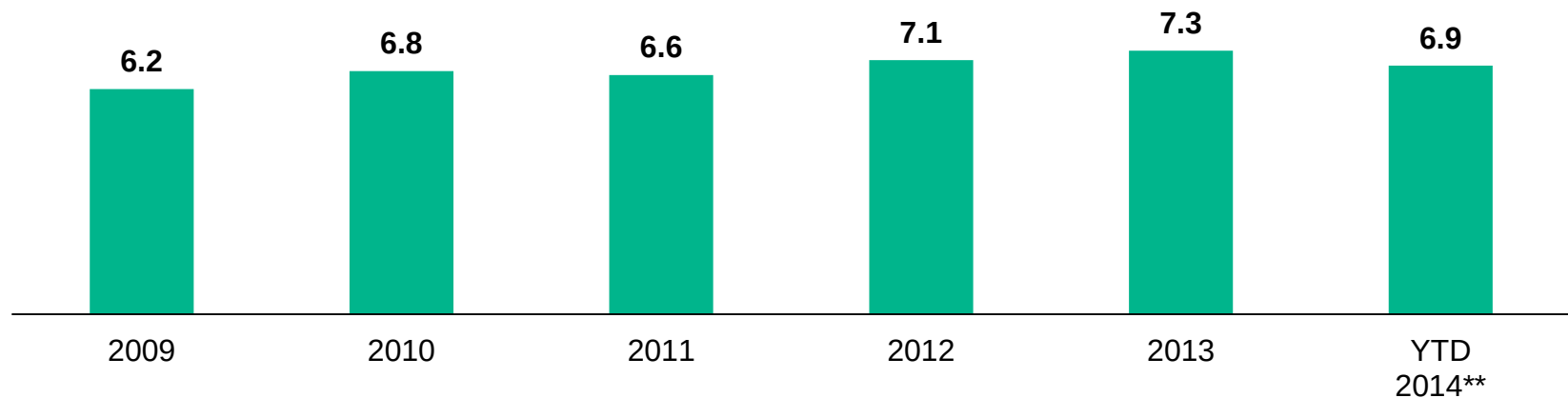
*Historical data has been adjusted to conform with current information. All amounts above exclude intercompany revenue.

Select Regulations Related to Structured Finance

Basel III	The Basel III regulatory capital framework requires that all banking organizations improve the quality and increase the quantity of their capital, and sets higher standards for large, internationally active banks. It further revises the treatment of securitization exposures, including setting the lowest risk weight for both long and short-term exposures at 20% for both the internal ratings-based approach and the standardized approach. In U.S., the phase-in period starts in January 2014 for the largest U.S. banks and in January 2015 for all others. In December 2013, the Basel Committee proposed revisions to the Basel securitization framework which sets a 15% risk-weight floor for all approaches. Comment period ended on March 21, 2014.
Dodd-Frank Act	
Volcker Rule (\$619)	The Volcker Rule prohibits banking entities from engaging in short-term proprietary trading of certain securities and derivatives for their own account. The Volcker Rule also imposes limits on banking entities' investments in, and relationships with, hedge funds and private equity funds. In mid-January 2014, the five federal agencies adopted an interim final rule which permits the banking entities to retain interests in certain collateralized debt obligations backed primarily by trust preferred securities that would otherwise be subject to the Volcker Rule's covered fund investment prohibitions. On April 7, 2014, the Fed announced its intention to give banking entities two additional one-year extensions (which together would extend the deadline until July 21, 2017) to conform to the Volcker Rule their ownership interests in and sponsorship of CLOs that fall under the definition of covered funds. Only CLOs in place as of December 31, 2013 will be eligible for the extensions.
Enhanced Prudential Standards (\$165)	On February 18, 2014, the Fed approved a final rule strengthening the supervision and regulation of large U.S. bank holding companies and foreign banking organizations ("FBO"). The final rule establishes a number of enhanced prudential standards, including liquidity, risk management, and capital. It also requires a FBO with a significant U.S. presence to establish an intermediate holding company over its U.S. subsidiaries. On April 8, 2014, the Fed, the FDIC and the OCC adopted a final rule on Enhanced Supplementary Leverage Ratio Standards for large, interconnected U.S. banking organizations. Also, the agencies issued a proposed rule on Supplementary Leverage Ratio.
QM (\$§1411, 1412, 1414)	Effective January 10, 2014, mortgage lenders must comply with the Consumer Finance Protection Bureau's Ability-To-Repay and Qualified Mortgage Rule. The rule also provides a safe harbor for loans that satisfy the definition of a qualified mortgage (QM) and are not "higher-priced," and provides a rebuttable presumption for higher-priced mortgage loans.
QRM (\$941)	Exempts from risk retention requirements asset-backed securities that are collateralized exclusively by residential mortgages that qualify as "qualified residential mortgages" (QRM). The QRM definition was re-proposed on August 28, 2013 and includes two alternatives. One alternative aligns the definition of QRM with QM. The second alternative, QM-Plus, adopts the QM criteria and in addition, requires a 70% loan-to-value ratio, a first-lien on a one-to-four family principal dwelling and the borrower's credit history would need to indicate an ability to manage debt. Qualified Commercial Real Estate Loans ("QCREL") will also be exempt from risk retention.
Loan-Level Disclosure (\$942)	Increases disclosure and may reduce issuance volume. Similar to the outstanding Reg. AB II re-proposal, the regulation requires an issuer of an asset-backed security to disclose, for each tranche or class of security, certain loan level information regarding the assets backing that security.
Risk Retention (\$941)	Requires retention of an unhedged and untransferable 5% credit risk of SF securities, potentially dampening U.S. SF issuance for certain asset classes. This may cause the SPV to stay on securitizer's balance sheet under FAS 167 if the securitizer manages the SPV in a way that substantially affects its performance. Special rules for CMBS (third party holder of first loss piece) if certain criteria are met).
FASB/IASB joint financial instruments accounting projects	Requires some debt instruments to be marked to fair value. Debt instruments carried at amortized cost or fair value through other comprehensive income would be subject to more conservative impairment testing, with more timely recognition of credit losses than under existing rules. The proposals may create a disincentive to hold securitized assets (i.e., if they have to be marked to fair value and/or subject to more conservative impairment testing), but conversely the proposals may incentivize banks to securitize more of their loan portfolios.

Average Years to Maturity Has Exhibited Stability

Global Corporate Bond Issues Average Years to Maturity*



*Includes financial and non-financial corporate bond issues.

**Year-to-date through July 31, 2014.

Sources: Moody's Capital Markets Research Group, Dealogic.

Moody's Analytics is Relevant to Financial Markets at All Stages of Development

- » Moody's Analytics enables us to increase our presence in emerging markets, selling products and services before debt capital markets are fully mature

Emerging

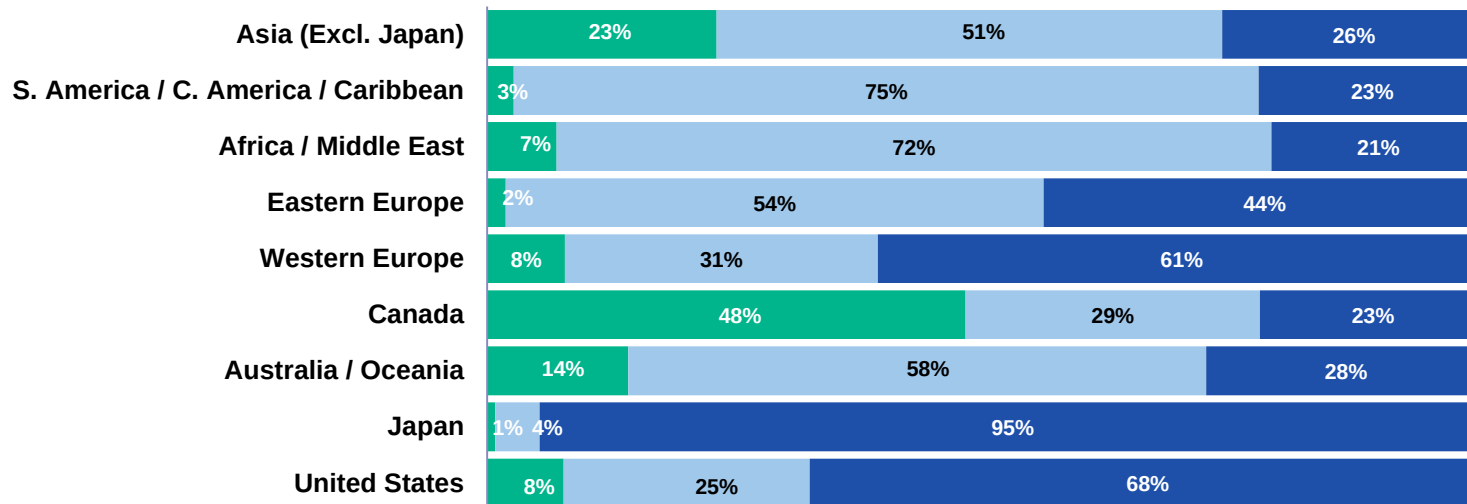
Developed

Professional Services

Enterprise Risk Solutions

Research, Data and Analytics

MA 2013 Sales by Region

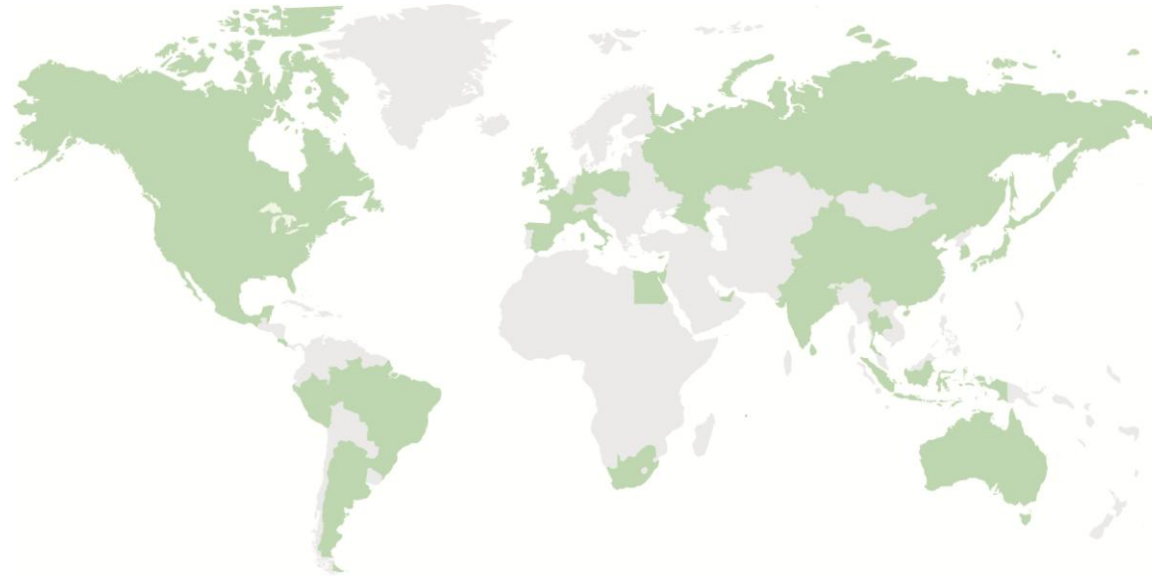


Recurring Revenue Detail

Recurring Revenue (\$ Millions)

	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>TTM</u> <u>2Q14</u>	<u>2009 –</u> <u>TTM 2Q14</u> <u>CAGR</u>
Corporate Finance	\$ 147	\$ 155	\$ 190	\$ 226	\$ 273	\$ 303	17%
Structured Finance	\$ 181	\$ 165	\$ 165	\$ 159	\$ 151	\$ 155	-3%
Financial Institutions	\$ 179	\$ 177	\$ 194	\$ 204	\$ 219	\$ 228	6%
Public, Project, & Infrastructure Finance	\$ 102	\$ 110	\$ 116	\$ 126	\$ 137	\$ 144	8%
Moody's Investors Service	\$ 608	\$ 607	\$ 664	\$ 714	\$ 781	\$ 830	7%
Moody's Analytics	\$ 516	\$ 534	\$ 571	\$ 649	\$ 708	\$ 745	9%
Moody's Corporation	\$ 1,124	\$ 1,141	\$ 1,235	\$ 1,364	\$ 1,489	\$ 1,575	8%

Moody's Global Presence



Americas

Argentina
Brazil
Canada
Costa Rica
Mexico
United States

Europe, Middle East & Africa

Cyprus
Czech Republic
Egypt
France
Germany
Ireland
Israel
Italy
Mauritius
Poland
Russia
South Africa
Spain
Switzerland
UAE
United Kingdom

Asia-Pacific

Australia
China
Hong Kong
India
Indonesia
Japan
Korea
Nepal
Singapore
Sri Lanka
Thailand

2014	2,888 U.S. employees	+	6,904 non-U.S. employees	=	9,792 total employees*
2013	2,686 U.S. employees	+	4,284 non-U.S. employees	=	6,970 total employees**

*As of June 30, 2014.

**As of June 30, 2013.

Note: Refer to slide 11 for headcount from recent acquisitions.

2008 Revenue MIS Business Line Reclassification

in \$ millions

<u>Reporting as per 2008 filings</u>	<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>	<u>FY08**</u>
Structured Finance	\$ 107.2	\$ 120.1	\$ 97.7	\$ 92.2	\$ 417.2
Corporate Finance	71.5	97.4	75.0	56.6	300.5
Financial Institutions	64.0	72.1	64.4	56.5	257.0
Public, Project & Infrastructure Finance	55.5	66.2	59.7	48.6	230.0
Total Moody's Investors Service*	298.2	355.8	296.8	253.9	1,204.7
Total Moody's Analytics	132.5	131.8	136.6	149.8	550.7
Total Moody's Corporation	\$ 430.7	\$ 487.6	\$ 433.4	\$ 403.7	\$ 1,755.4

Reclass for 2008 and 2009 Business Change: Managed Investments, Credit Estimates

Structured Finance	\$ (4.8)	\$ (4.5)	\$ (2.0)	\$ (1.2)	\$ (12.5)
Corporate Finance	1.8	1.6	2.0	1.1	6.5
Financial Institutions	3.0	3.0	-	-	6.0
Public, Project & Infrastructure Finance	-	-	-	-	-
Total Moody's Investors Service	-	-	-	-	-
Total Moody's Analytics	-	-	-	-	-
Total Moody's Corporation	\$ -	\$ -	\$ -	\$ -	\$ -

<u>2009 (Current) Business Line Reporting</u>	<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>	<u>FY08</u>
Structured Finance	\$ 102.4	\$ 115.6	\$ 95.7	\$ 91.0	\$ 404.7
Corporate Finance	73.3	99.0	77.0	57.7	307.0
Financial Institutions	67.0	75.1	64.4	56.5	263.0
Public, Project & Infrastructure Finance	55.5	66.2	59.7	48.6	230.0
Total Moody's Investors Service*	298.2	355.9	296.8	253.8	1,204.7
Total Moody's Analytics	132.5	131.8	136.6	149.8	550.7
Total Moody's Corporation	\$ 430.7	\$ 487.7	\$ 433.4	\$ 403.6	\$ 1,755.4

* Excludes intersegment royalty

** FY08 "Reporting as per 2008 filings" represents cumulative total of 10Q filings

In August 2008, the global managed investments ratings group which was previously part of Structured Finance, was moved to the Financial Institutions business. In 2009, credit estimates was moved to Corporate Finance.

2009 Moody's Analytics Revenue Reclassification

in \$ millions

Reporting as per filings in year

	<u>2008</u>	<u>2009</u>
-	-	-
Subscriptions	\$ 475.9	n/a
Software	49.2	n/a
Professional Services	25.6	n/a
Total Moody's Analytics	\$ 550.7	n/a
-	-	-

Reclass for 2009 Realignment*:

Subscriptions	\$ (57.2)	n/a
Software	59.6	n/a
Professional Services	(2.4)	n/a
Total Moody's Analytics	\$ -	n/a

2009 (Current) Reporting

	<u>2008</u>	<u>2009</u>
Research, Data and Analytics	\$ 418.7	\$ 413.6
Enterprise Risk Solutions	108.8	145.1
Professional Services	23.2	20.8
Total Moody's Analytics	\$ 550.7	\$ 579.5

*During the fourth quarter of 2009 the Moody's Analytics ("MA") groupings were realigned and renamed to reflect the reporting unit structure for the MA segment at December 31, 2009. Pursuant to this realignment the Subscriptions grouping was renamed Research, Data and Analytics and the Software grouping was renamed Risk Management Software. The revised groupings classify certain subscription-based risk management software revenue and advisory services relating to software sales to the redefined Risk Management Software grouping. Risk Management Software was renamed Enterprise Risk Solutions during the first quarter of 2012.

Reconciliation of Non-GAAP Financial Measures to GAAP

Adjusted Operating Income and Adjusted Operating Margin Reconciliation

<i>(in \$ millions)</i>	2009	2010	2011	2012	2013
As Reported Operating Income	\$687.5	\$772.8	\$888.4	\$1,077.4	\$1,234.6
Operating Margin	38.3%	38.0%	39.0%	39.5%	41.5%
<i>Add Adjustment:</i>					
Depreciation & Amortization	\$64.1	\$66.3	\$79.2	\$93.5	\$93.4
Restructuring	17.5	0.1	-	-	-
Goodwill Impairment Charge	-	-	-	12.2	-
Adjusted Operating Income	<u>\$769.1</u>	<u>\$839.2</u>	<u>\$967.6</u>	<u>\$1,183.1</u>	<u>\$1,328.0</u>
Adjusted Operating Margin	42.8%	41.3%	42.4%	43.3%	44.7%

Moody's Corporation Operating Margin Guidance Reconciliation

	2014F*
Projected Operating Margin - GAAP	42% to 43%
Projected impact from Depreciation & Amortization	<u>Approximately 3%</u>
Projected Adjusted Operating Margin	45% to 46%

Moody's Corporation Non-GAAP EPS Guidance Reconciliation

	2014F*
Diluted EPS guidance - GAAP	\$4.26 – 4.36
ICRA Gain	<u>(0.36)</u>
Diluted EPS guidance – Non-GAAP	\$3.90 – 4.00

*Guidance as of July 31, 2014.

Reconciliation of Non-GAAP Financial Measures to GAAP (cont.)

Moody's Corporation Free Cash Flow Reconciliation

<i>(in \$ millions)</i>	2009	2010	2011	2012	2013	2014F*
Cash Flow from Operations	\$ 643.8	\$ 653.3	\$ 803.3	\$ 823.1	\$ 926.8	\$ ~990.0
<i>Less Adjustment:</i>						
<i>Capital Expenditures</i>	\$ 90.7	\$ 79.0	\$ 67.7	\$ 45.0	\$ 42.3	\$ ~90.0
Free Cash Flow	\$ 553.1	\$ 574.3	\$ 735.6	\$ 778.1	\$ 884.5	\$ ~900.0
Cash Flow used in Investing Activities	\$ (93.8)	\$ (228.8)	\$ (267.6)	\$ (50.2)	\$ (261.9)	
Cash Flow provided by (used in) Financing Activities	\$ (348.8)	\$ (241.3)	\$ (417.7)	\$ 202.6	\$ (498.8)	

*Guidance as of July 31, 2014.

Website: <http://ir.moody's.com>

Email: ir@moody's.com



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