
MOODY'S



Investor Presentation

2Q 2013

AUGUST 6, 2013

“Safe Harbor”

Certain statements contained in this presentation are forward-looking statements and are based on future expectations, plans and prospects for Moody's business and operations that involve a number of risks and uncertainties. Moody's outlook for 2013 and other forward-looking statements in this presentation are made as of July 24, 2013, and the Company disclaims any duty to supplement, update or revise such statements on a going-forward basis, whether as a result of subsequent developments, changed expectations or otherwise. In connection with the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, the Company is identifying certain factors that could cause actual results to differ, perhaps materially, from those indicated by these forward-looking statements. Those factors, risks and uncertainties include, but are not limited to, the current world-wide credit market disruptions and economic slowdown, which is affecting and could continue to affect the volume of debt and other securities issued in domestic and/or global capital markets; other matters that could affect the volume of debt and other securities issued in domestic and/or global capital markets, including credit quality concerns, changes in interest rates and other volatility in the financial markets; the uncertain effectiveness and possible collateral consequences of U.S. and foreign government initiatives to respond to the economic slowdown; concerns in the marketplace affecting our credibility or otherwise affecting market perceptions of the integrity or utility of independent agency ratings; the introduction of competing products or technologies by other companies; pricing pressure from competitors and/or customers; the impact of regulation as an NRSRO, the potential for new U.S., state and local legislation and regulations, including provisions in the Dodd-Frank Wall Street Reform and Consumer Protection Act and anticipated regulations resulting from the law; the potential for increased competition and regulation in the EU and other foreign jurisdictions; exposure to litigation related to our rating opinions, as well as any other litigation to which the Company may be subject from time to time; provisions in the Dodd-Frank Act legislation modifying the pleading standards, and EU regulations modifying the liability standards, applicable to credit rating agencies in a manner adverse to rating agencies; provisions of EU regulations imposing additional procedural and substantive requirements on the pricing of services; the possible loss of key employees; failures or malfunctions of our operations and infrastructure; any vulnerabilities to cyber threats or other cybersecurity concerns; the outcome of any review by controlling tax authorities of the Company's global tax planning initiatives; the outcome of those legacy tax matters and legal contingencies that relate to the Company, its predecessors and their affiliated companies for which Moody's has assumed portions of the financial responsibility; the ability of the Company to successfully integrate acquired businesses; currency and foreign exchange volatility; a decline in the demand for credit risk management tools by financial institutions; and other risk factors as discussed in the Company's annual report on Form 10-K for the year ended December 31, 2012 and in other filings made by the Company from time to time with the Securities and Exchange Commission.

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1

Introduction

Overview of Moody's Corporation

MOODY'S

Leading global provider of credit rating opinions, insight and tools for financial risk measurement and management

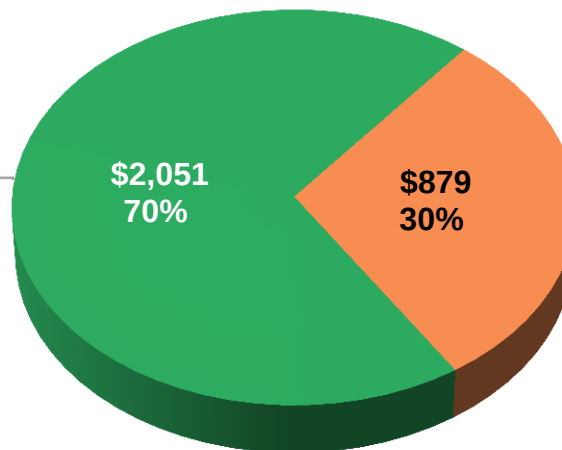
MOODY'S
INVESTORS SERVICE

Independent provider of credit rating opinions and related information for over 100 years

MOODY'S
ANALYTICS

Research, data and software for financial risk analysis and related professional services

Moody's
TTM Revenue: \$2.9 billion*



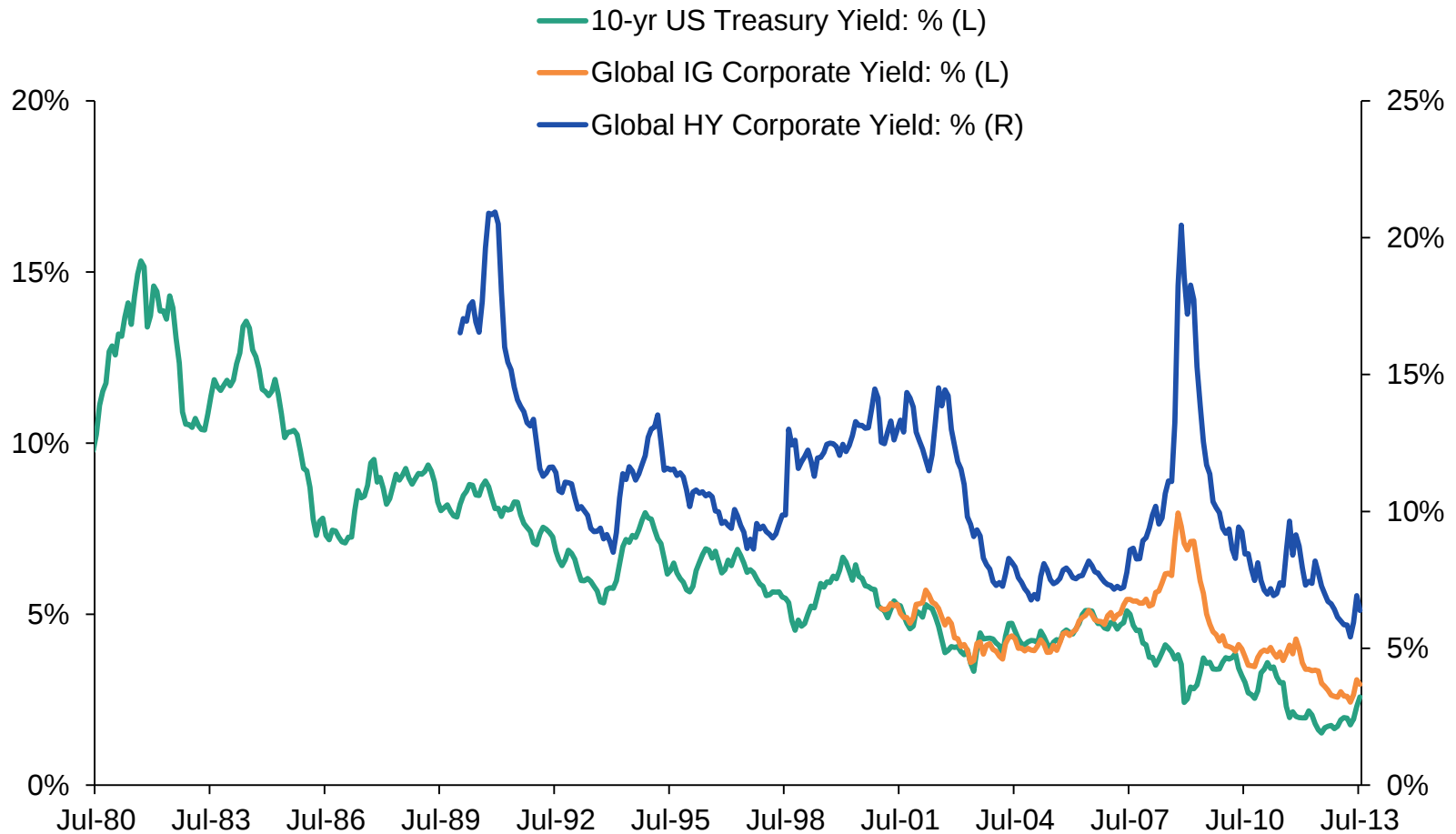
(\$ millions)

*TTM as of June 30, 2013. Represents consolidated financials excluding intersegment royalty and eliminations.

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Macroeconomic Environment

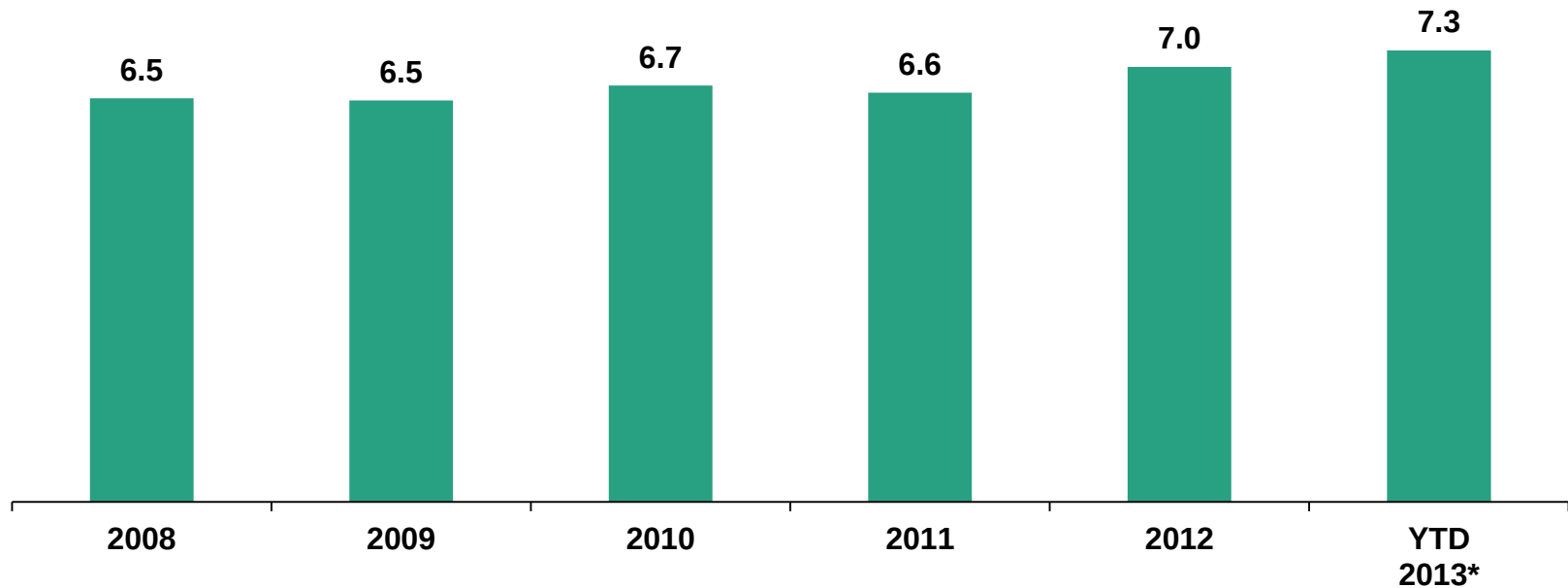
Despite Recent Rate Move Upward, All-in Financing Costs Are Still Historically Low



Source: US Federal Reserve, Barclays and Moody's Capital Markets Research Group.

Despite a Sustained Period of Low Interest Rates, Average Years to Maturity Has Increased By Less Than a Year

Average Years To Maturity: Global Corporate Issues

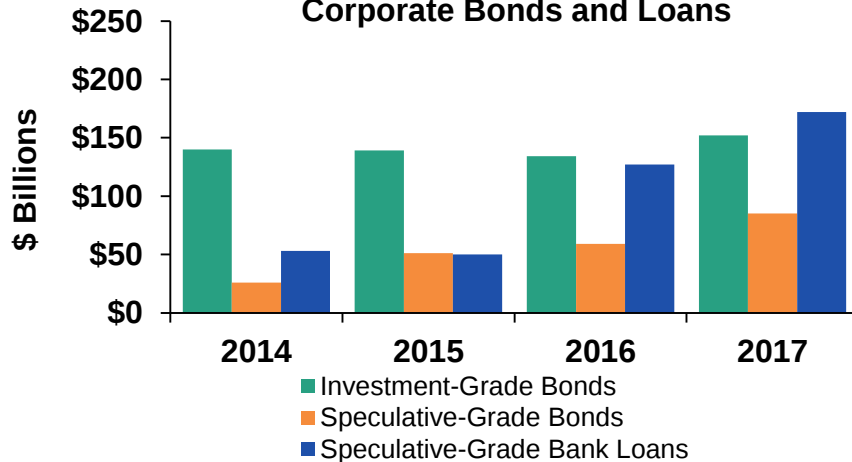


*Year-to-date through July 2013.

Source: Moody's Capital Markets Research Group, Dealogic.

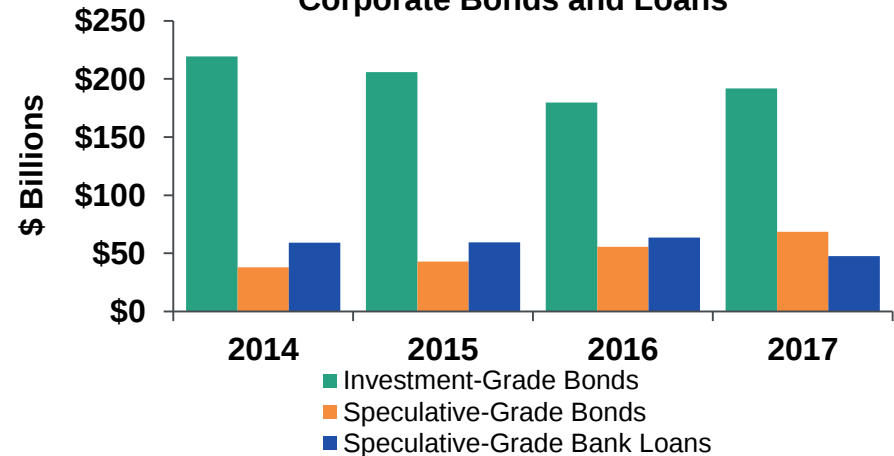
Non-Financial Corporates Still Have Significant Refunding Needs, Especially in 2016 and 2017

Debt Maturities: U.S. Moody's-Rated Corporate Bonds and Loans



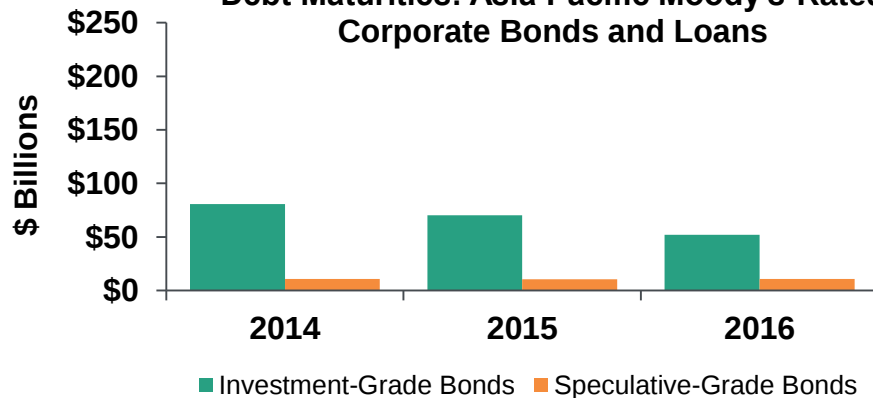
Source: Moody's Investors Service, February 2013.

Debt Maturities: EMEA Moody's-Rated Corporate Bonds and Loans



Source: Moody's Investors Service, July 2013.

Debt Maturities: Asia Pacific Moody's-Rated Corporate Bonds and Loans



Sources: Moody's Investors Service and Bloomberg, February 2013.

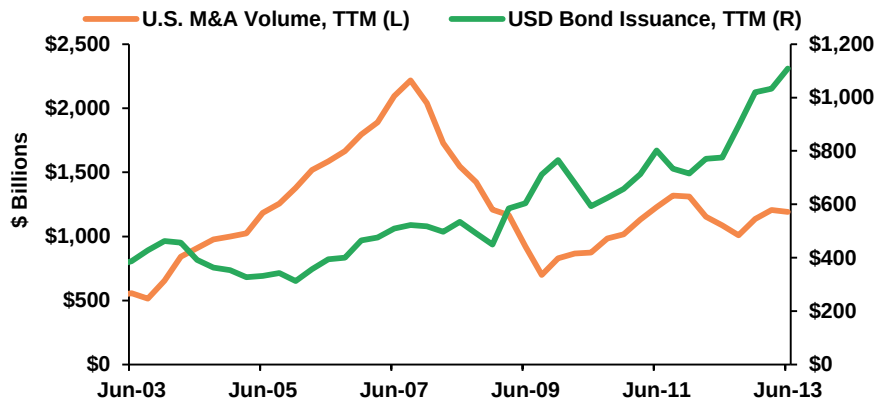
» Per Barclays, outstanding debt levels indicate record USD debt maturities over the next 10 years:

- \$1.5 trillion of non-financial corporate investment grade bonds
- \$1.1 trillion of speculative grade bonds

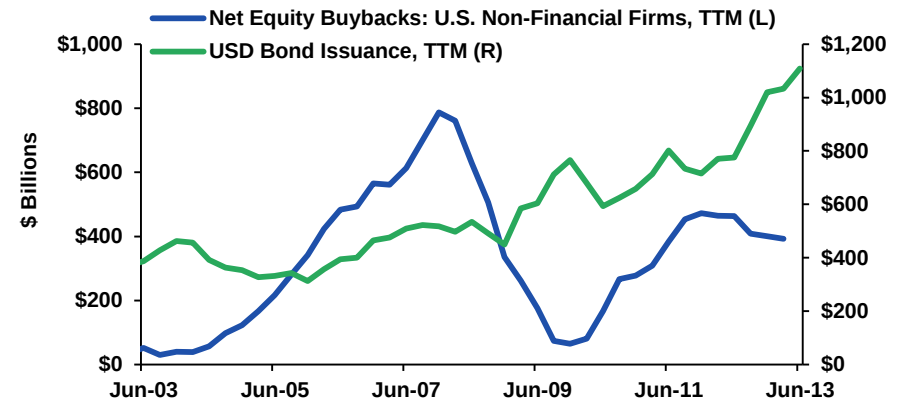
Source: Barclays, July 31, 2013.

M&A, Equity Buybacks and Capital Expenditures Can Drive Issuance

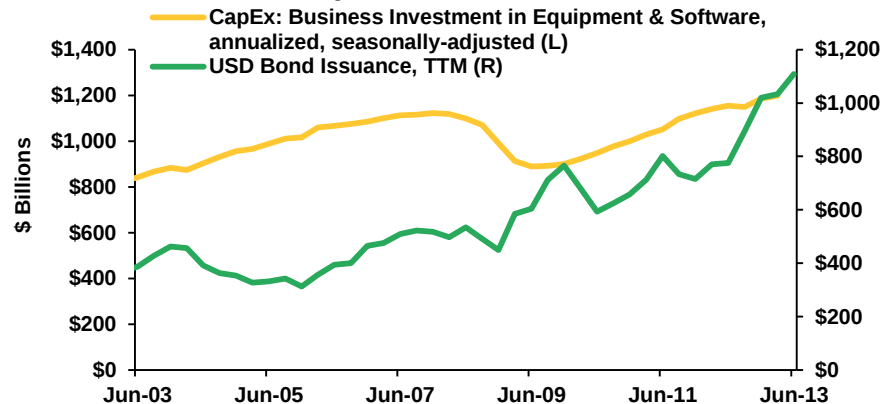
U.S. M&A Volume and Bond Issuance



U.S. Stock Buybacks and Bond Issuance



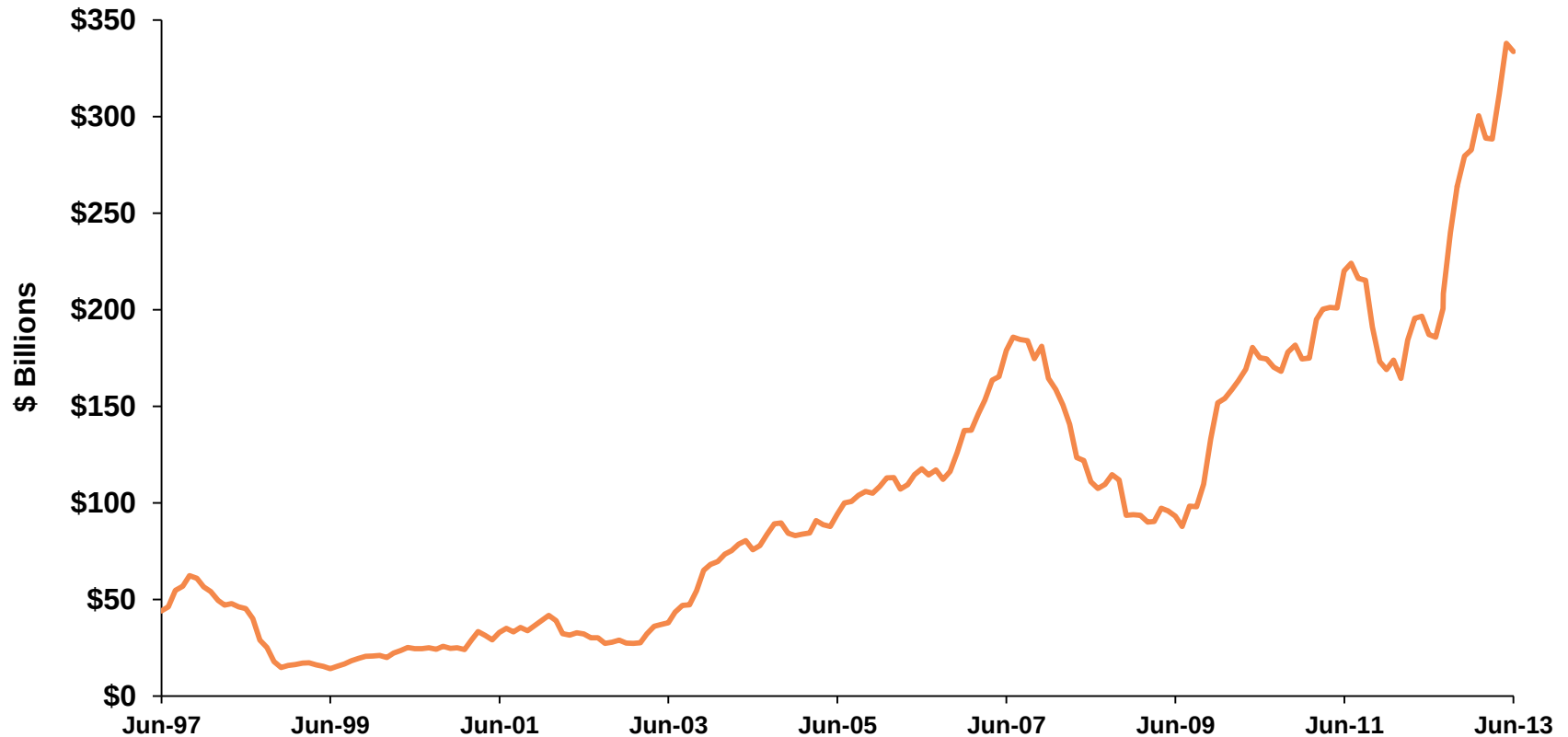
U.S. CapEx and Bond Issuance



Source: Moody's Capital Markets Research Group. U.S. M&A Volume and USD Bond Issuance as of 6/30/13. U.S. CapEx and U.S. Stock Buybacks as of 3/31/13.

Emerging Markets Have Rapidly Expanding Bond Issuance

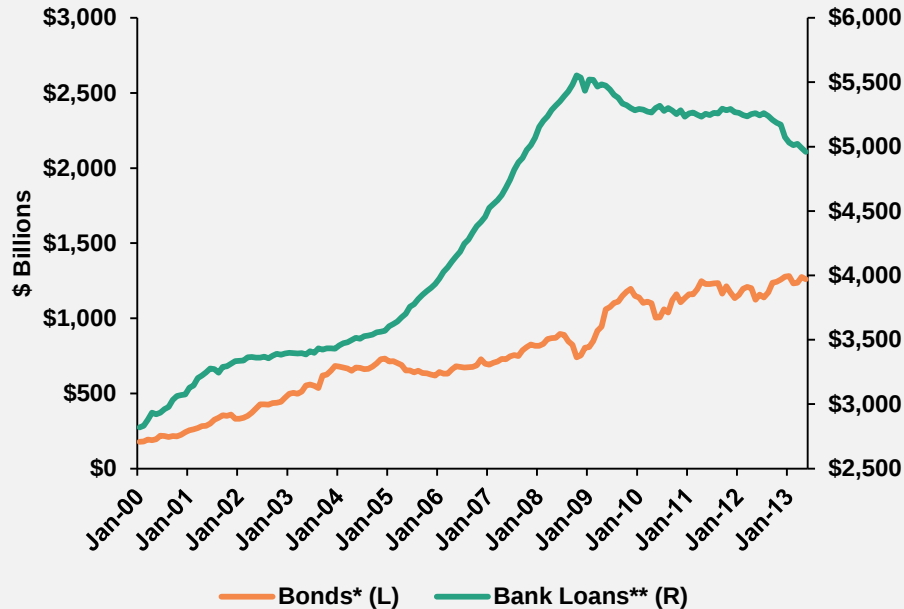
Emerging Markets Corporate Bond Rated Issuance*



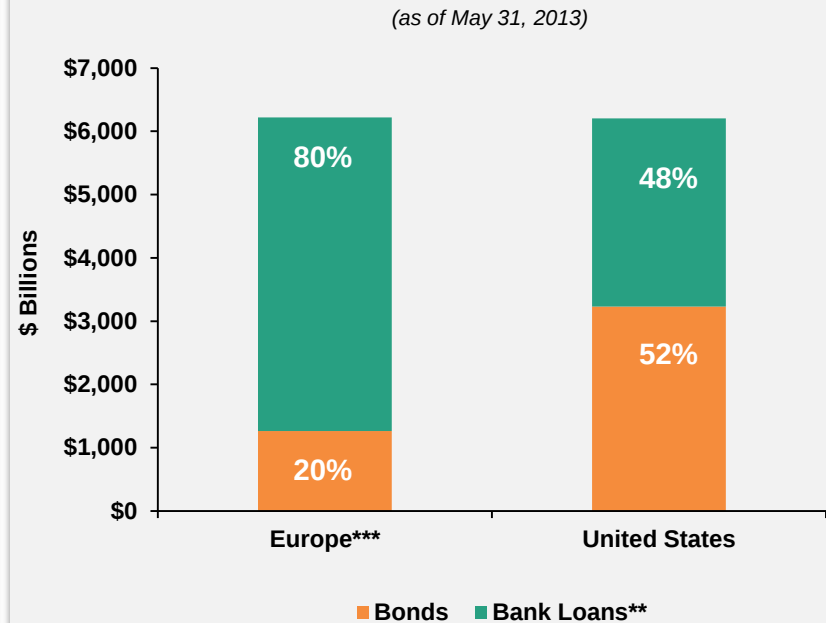
*Moving 12 month sum; includes rated investment grade and high yield corporate bond issuance (financial and non-financial).
Sources: Dealogic, Moody's Capital Markets Research Group.

European Capital Markets Have Room For Growth

European Non-Financial Corporate Bank Loans vs. Bonds



European and U.S. Non-Financial Corporate Bank Loans and Bonds



- » January 2000 - May 2013 CAGR: Bonds: 16%, Loans: 4%
- » Historically, European companies have relied more on banks than their American counterparts

Sources: Federal Reserve, ECB, Barcap Indices, Moody's Capital Markets Research Group. Data as of May 31, 2013.

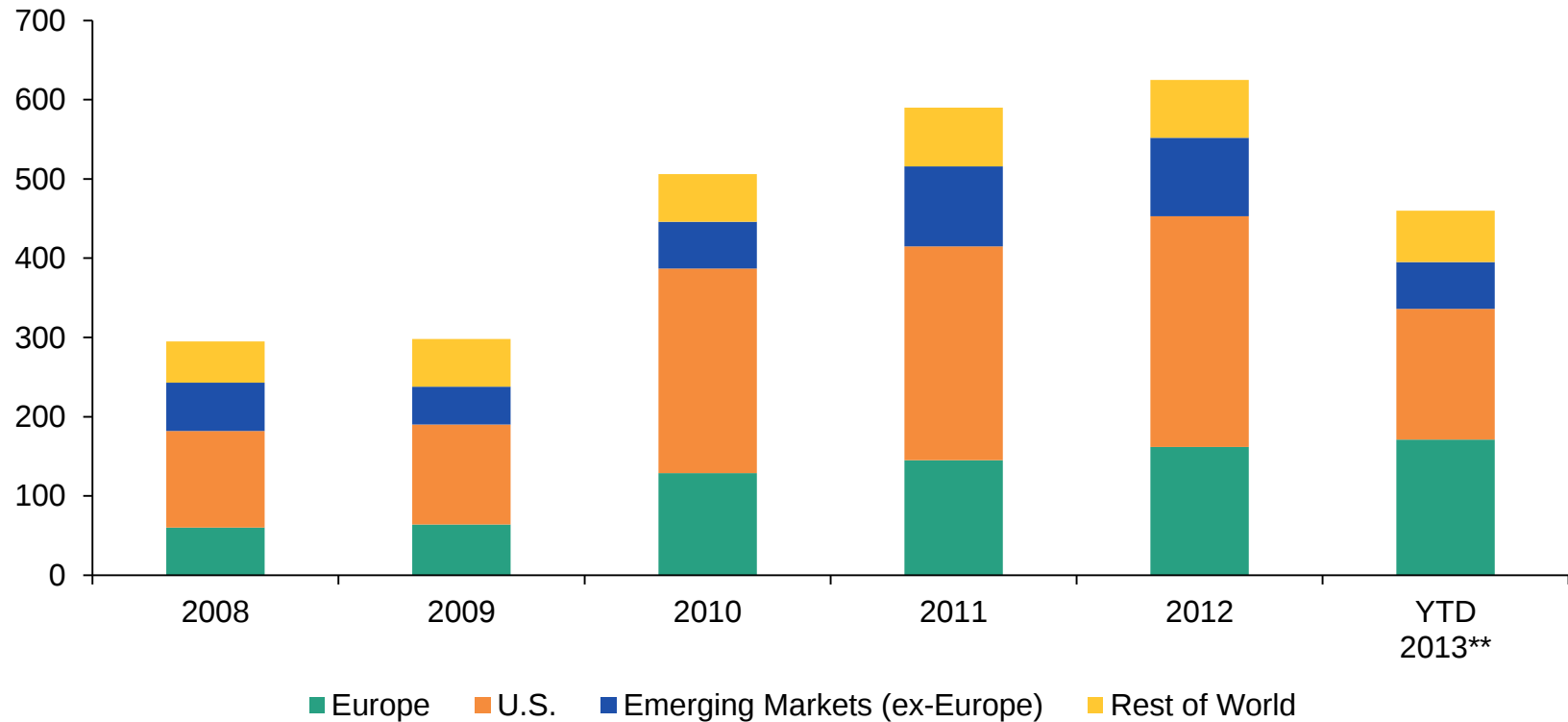
*Includes Investment Grade and High Yield euro and sterling denominated debt.

**Includes Eurozone and UK bank loans.

***European bond data represents euro and sterling denominated debt. European loan data represents Eurozone and UK bank loans.

Newly Rated Corporate Issuers Have Been Accessing Global Bond Markets

Annual Count of Newly Rated Non-Financial Corporate Issuers*

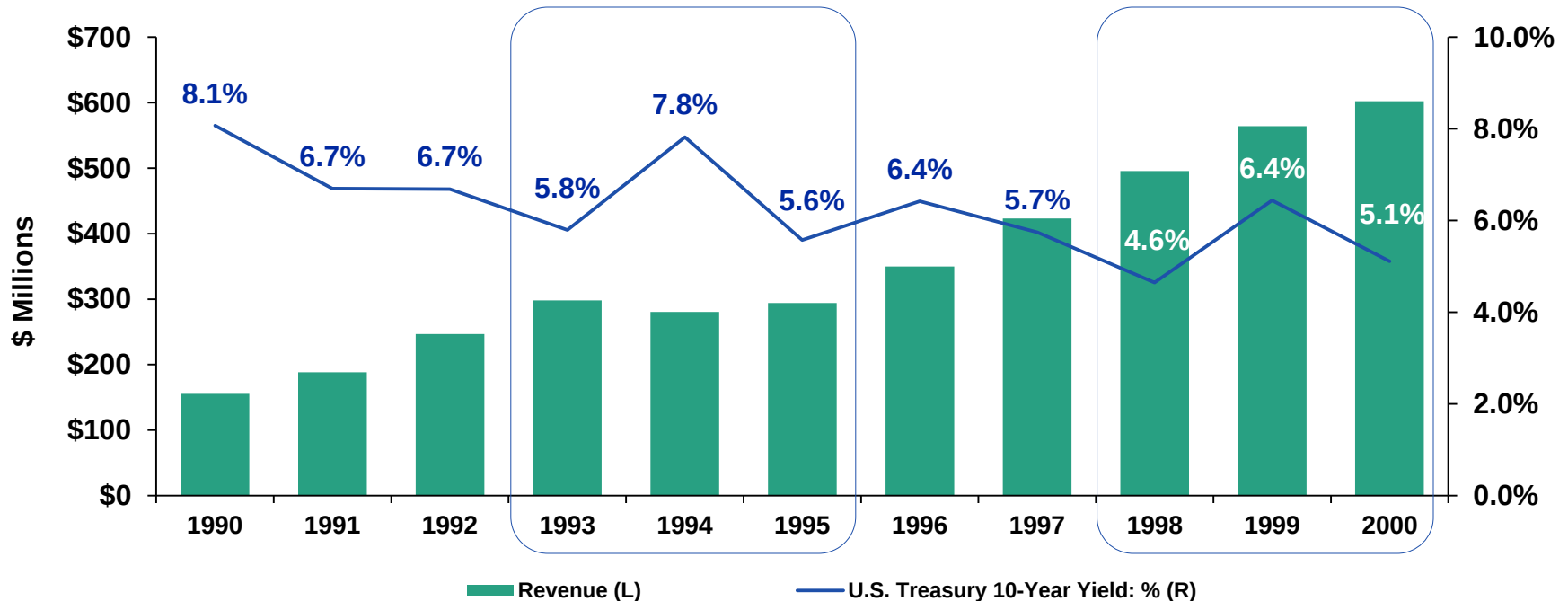


» Majority of first time ratings are from speculative grade issuers

Source: Moody's Investors Service.

*Rated by Moody's Investors Service. **YTD 2013 data as of July 26, 2013.

Historically, Rising Interest Rates Have Not Had a Significant Impact on Moody's Revenue

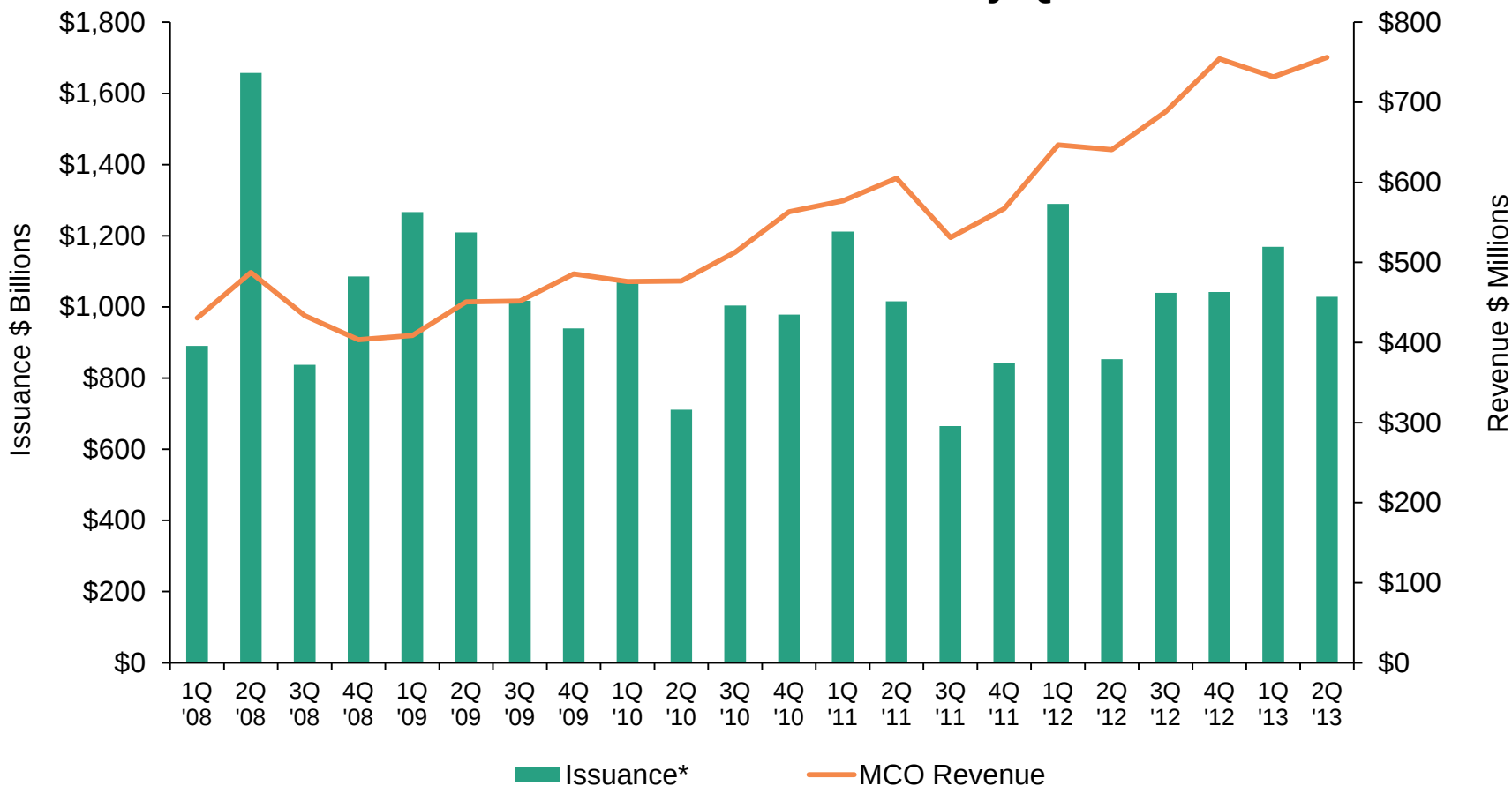


- » Following interest rate increases in the period from 1993 to 1994, revenue was down slightly in 1994
- » Moody's still experienced solid growth amidst rising rates during the period from 1998 to 2000
- » Moody's is now more diversified both geographically and in terms of the type of entities rated than it was in the early 1990s when U.S. public finance comprised the largest portion of the MIS business
- » Moody's Analytics' research business, now a larger part of Moody's business and supplemented by enterprise risk solutions and professional services, is less correlated with interest rates

Source: Bloomberg

Moody's Revenue Does Not Directly Tie to Issuance

MCO Revenue vs. Issuance By Quarter



*Global investment grade bonds, global high yield bonds, U.S. high yield bank loans, global structured finance, and U.S. municipal issuance.

Source: Moody's Capital Markets Research Group, Dealogic, AB Alert, CM Alert, Bond Buyer. U.S. High Yield Bank Loans represent Moody's rated new U.S. bank loan programs.

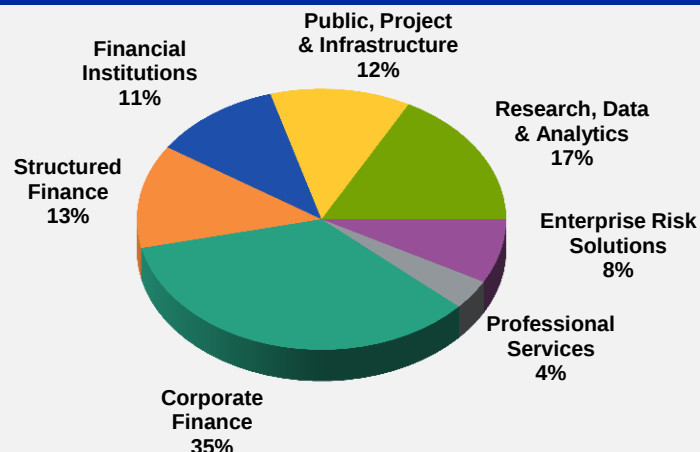
Debt issuance categories do not directly correspond to Moody's revenue categorizations.

3

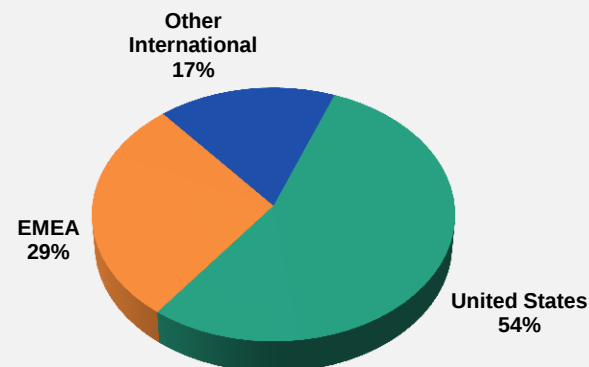
Financial Overview

Breadth of Moody's Businesses and Global Footprint Provide Diversification

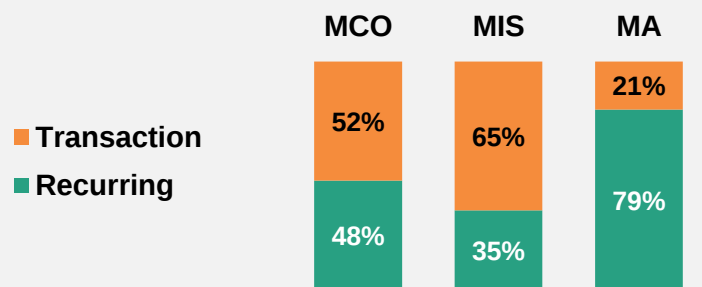
2Q 2013 REVENUE BY BUSINESS



2Q 2013 REVENUE BY GEOGRAPHY



2Q 2013 REVENUE BY TYPE



TRANSACTION AND RECURRING REVENUE

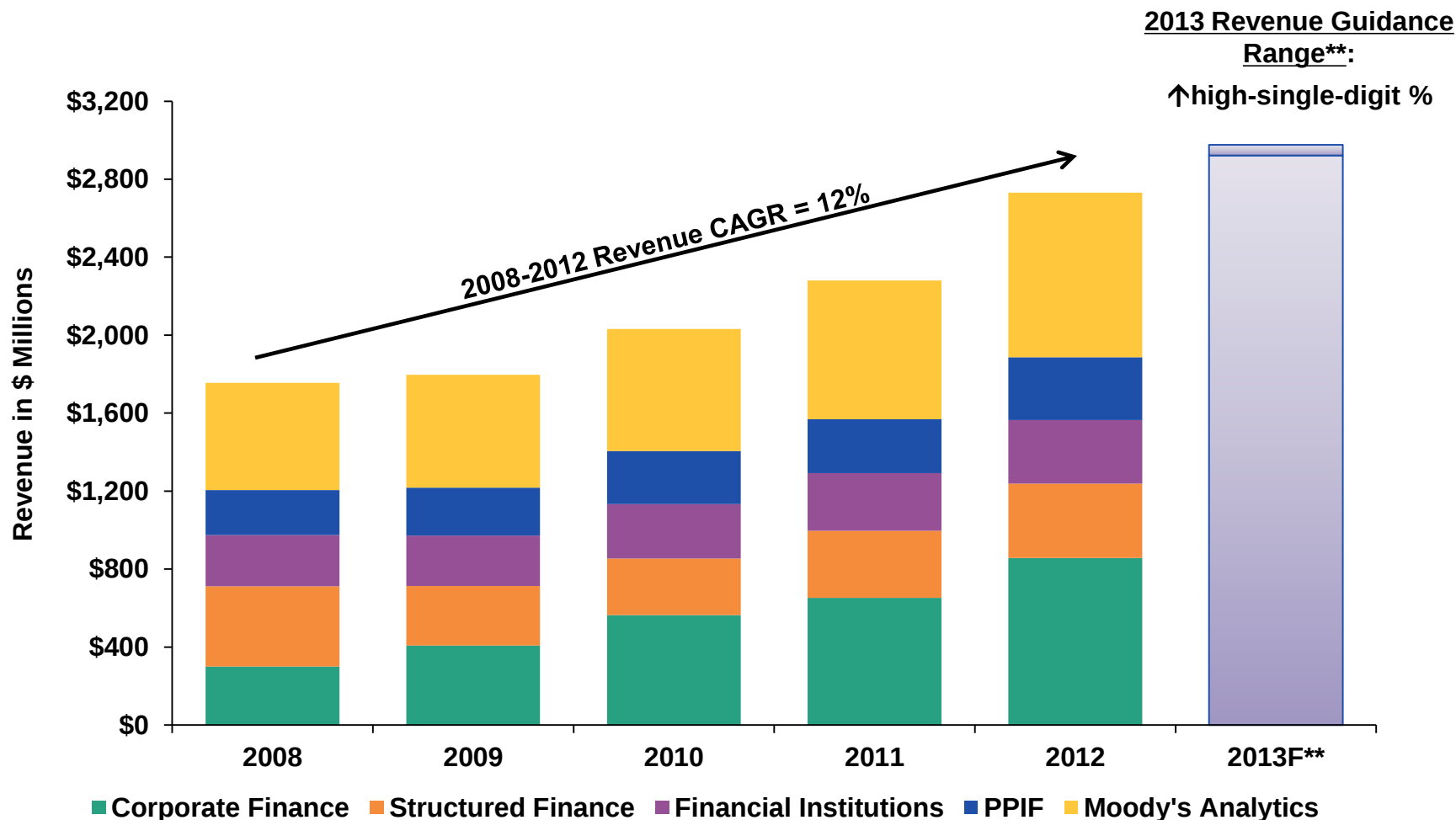
Moody's Investors Service

- » **Transaction** revenue recognized when rating published
- » **Recurring** revenue recognized ratably over security life

Moody's Analytics

- » **Transaction** revenue recognized when service rendered
- » **Recurring** revenue recognized ratably over contract period

Moody's has Delivered Strong Revenue* Performance

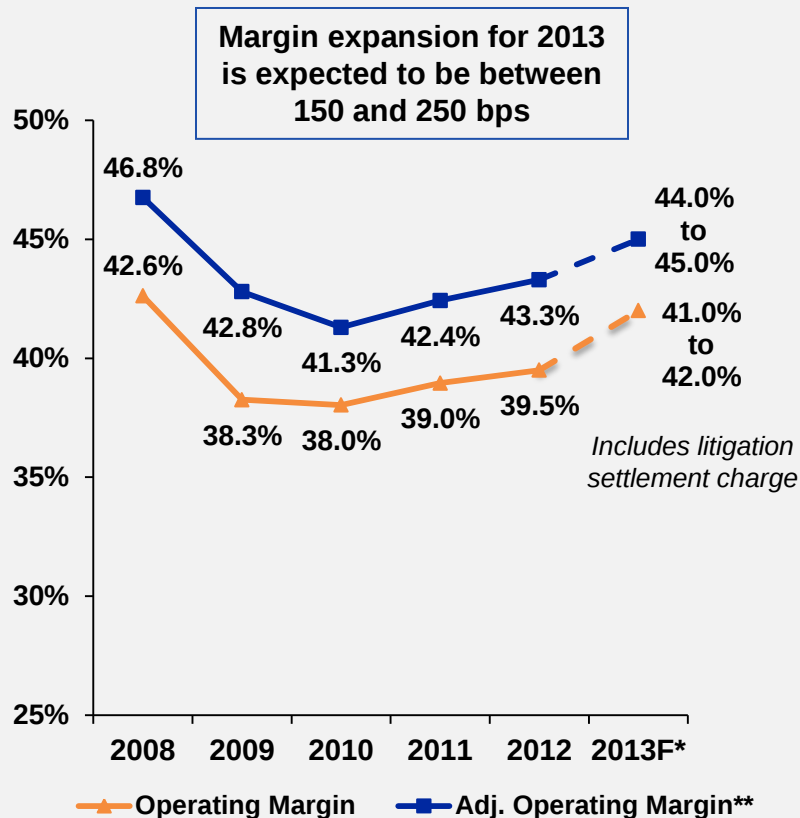


*Historical data has been adjusted to conform with current information. Represents revenue excluding intercompany royalties and license fees.

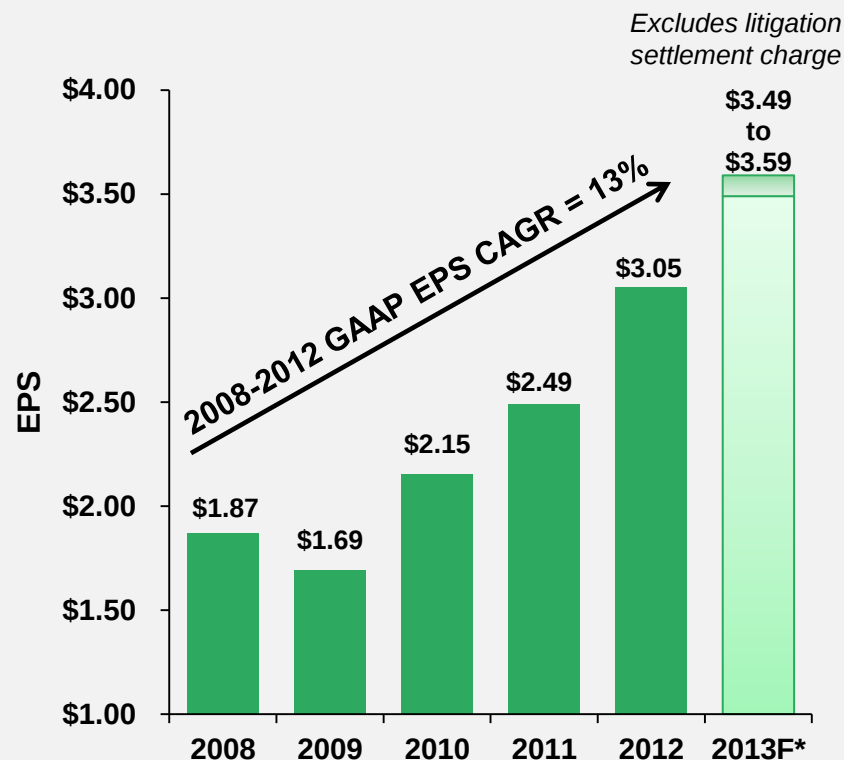
**Guidance as of July 24, 2013.

We Expect Margin Expansion and Double-Digit EPS Growth Again in 2013*

Margin Performance



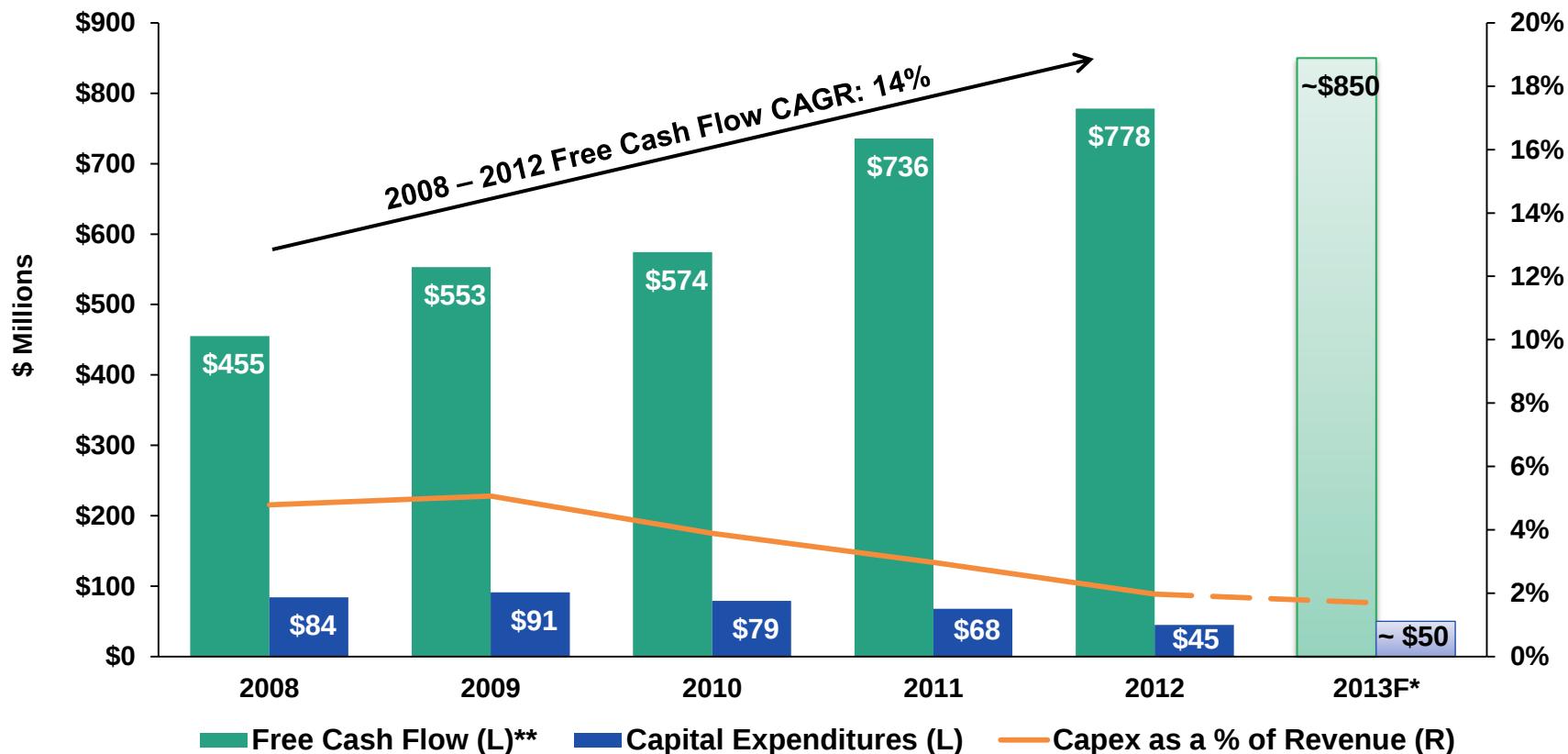
EPS Growth



*Guidance as of July 24, 2013. Operating Margin and Adjusted Operating Margin include the Q1 2013 litigation settlement charge. Non-GAAP FY 2013 EPS guidance range excludes the Q1 2013 litigation settlement charge of \$0.14 per share. See Appendix for reconciliation of 2013 forecasted Non-GAAP EPS to forecasted GAAP EPS.

**See Appendix for reconciliation of Operating Margin to Adjusted Operating Margin.

Moody's has Strong Cash Flow Generation and Modest Capital Expenditures

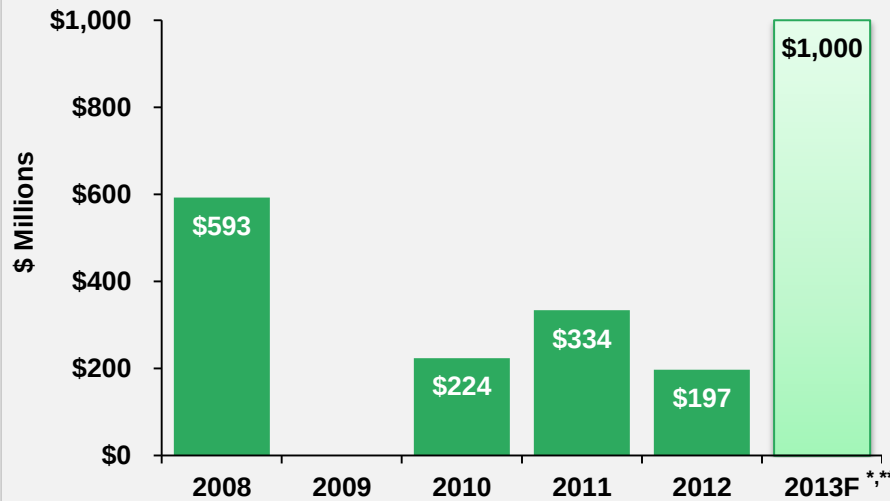


*Guidance as of July 24, 2013.

** See Appendix for reconciliation of Cash Flow from Operations to Free Cash Flow.

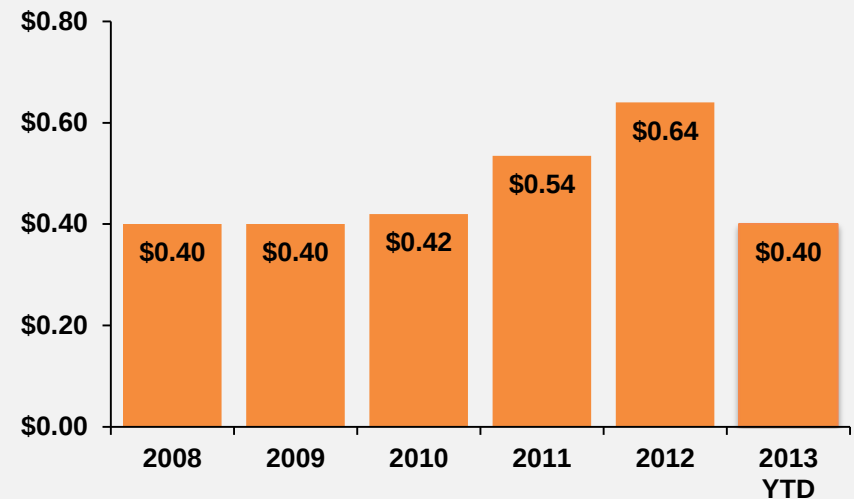
We Strive for a Balanced Approach to Return of Capital through Share Repurchases and Dividends

Share Repurchases



- » As of July 24, 2013, share repurchases now anticipated to total \$1 billion in FY 2013
- » \$1.3 billion of share repurchase authority remaining as of June 30, 2013

Dividends

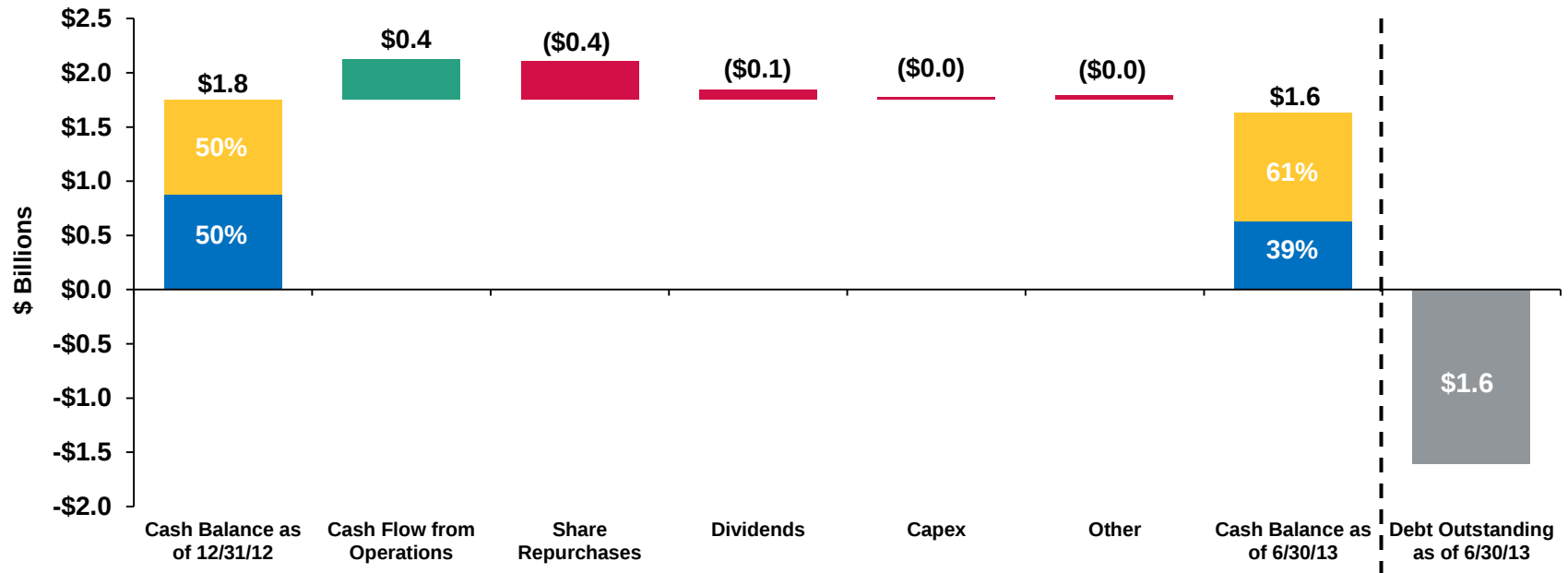


- » Annualized dividend increased by 25% on July 24, 2013 to \$1.00 per share
- » Yield as of August 5, 2013 is 1.44%

* Guidance as of July 24, 2013.

** Subject to market conditions and other ongoing capital allocation decisions.

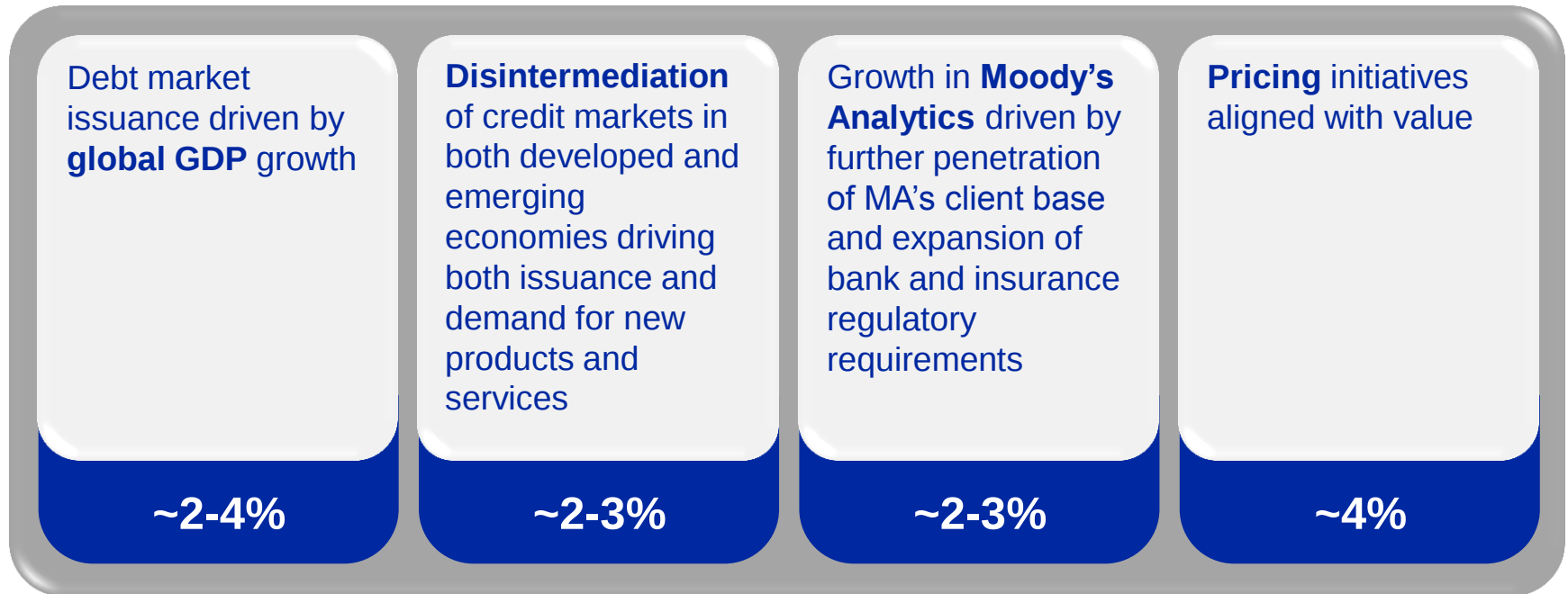
Strong Cash Flow Supports a Healthy Balance Sheet



- » As of June 30, 2013 MCO Debt/EBITDA was approximately 1.3x
- » \$1 billion undrawn credit facility
- » Well within investment-grade credit rating (BBB+ from S&P) and debt covenant requirements

■ U.S.
 ■ Non-U.S.
 ■ Source of Cash
 ■ Use of Cash

Mix of Secular and Cyclical Trends Continue to Provide Moody's with Robust Long-Term Opportunities for Growth



Revenue Growth Opportunity: Low-Double-Digit % (on average)

Full-Year 2013 Guidance as of July 24, 2013

» Revenue:	↑ high-single-digit % range
» Operating Expenses:	↑ mid-single-digit % range, includes 1Q litigation settlement charge
» Operating Margin:	41% to 42%, includes 1Q litigation settlement charge
» Adjusted Operating Margin*:	44% to 45%, includes 1Q litigation settlement charge
» Effective Tax Rate:	Approximately 32%
» Earnings Per Share**:	\$3.49 - \$3.59, excludes 1Q litigation settlement charge
» Share Repurchases:	Approximately \$1 billion (subject to available cash, market conditions, and other ongoing capital allocation decisions)
» Capital Expenditures:	Approximately \$50 million
» Depreciation & Amortization:	Approximately \$100 million
» Incremental Compliance & Regulatory Expenses:	Approximately \$10 million to \$15 million
» Free Cash Flow***:	Approximately \$850 million

*See Appendix for reconciliation of Operating Margin to Adjusted Operating Margin.

** See Appendix for reconciliation of 2013 forecasted Non-GAAP EPS to forecasted GAAP EPS.

***See Appendix for reconciliation of Cash Flow from Operations to Free Cash Flow.

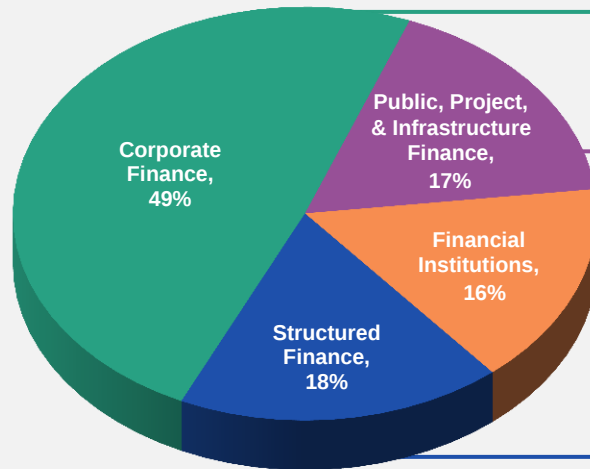
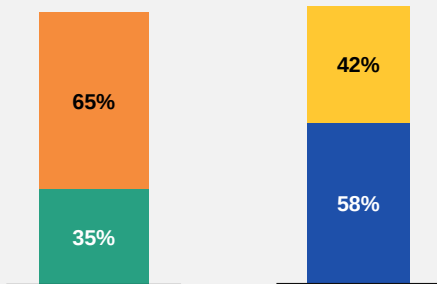
4

Moody's Investors Service

Moody's Investors Service Financial Profile

2Q13 Revenue: \$537 million*

Transaction ■ Recurring ■ U.S. ■ Non-U.S.



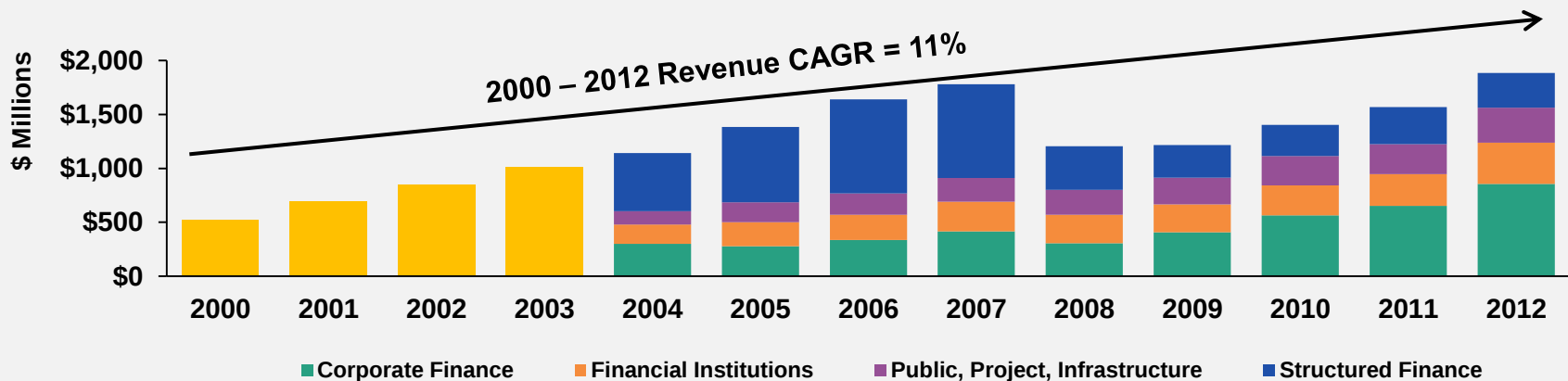
■ 25% recurring revenue

■ 35% recurring revenue

■ 63% recurring revenue

■ 39% recurring revenue

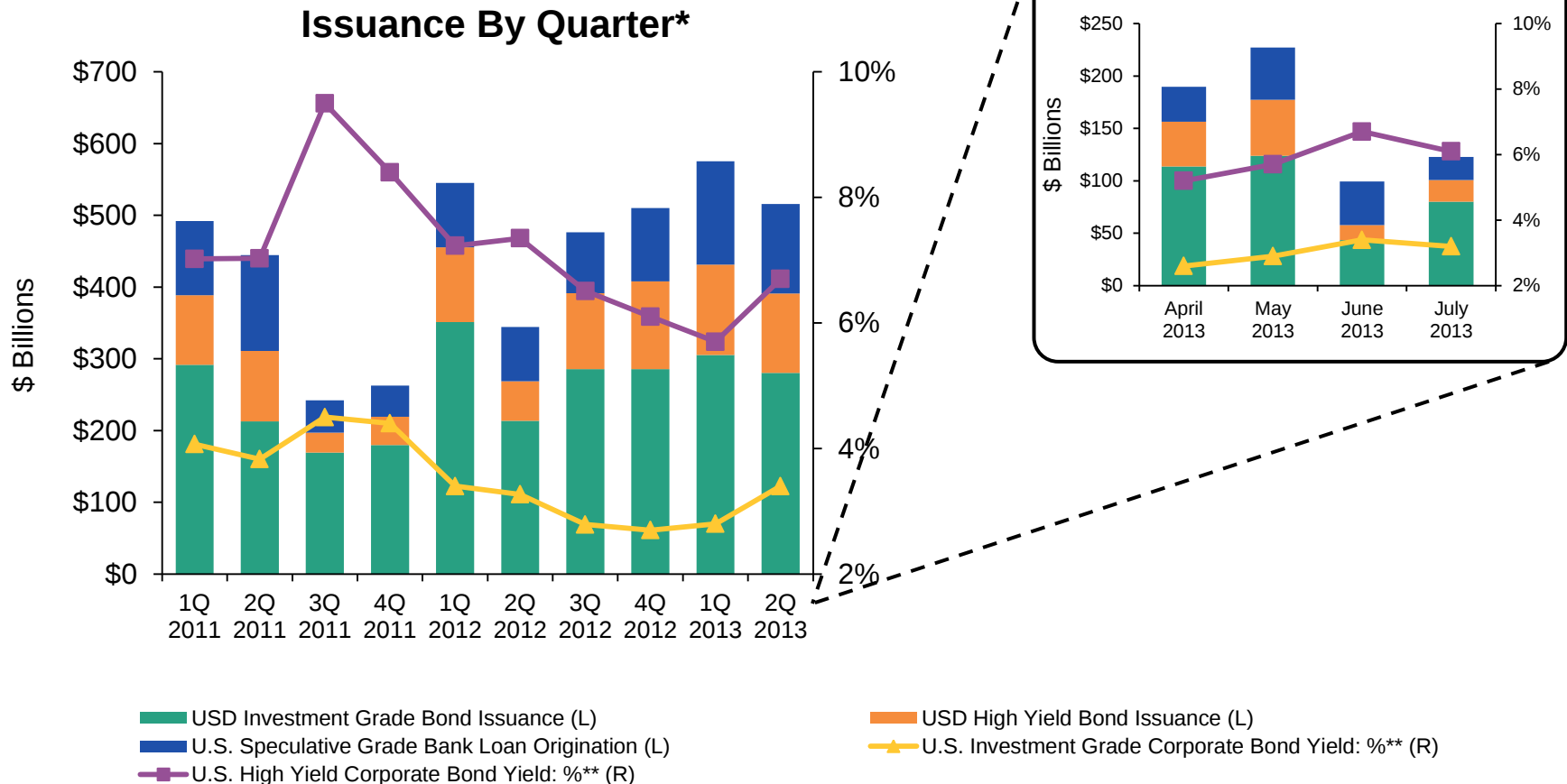
Revenue History^{*,**}



* Excludes intersegment royalty revenues.

** Prior to 2008, data excludes MIS research revenue. 2004 – 2008 line of business data has been adjusted to conform with current information.

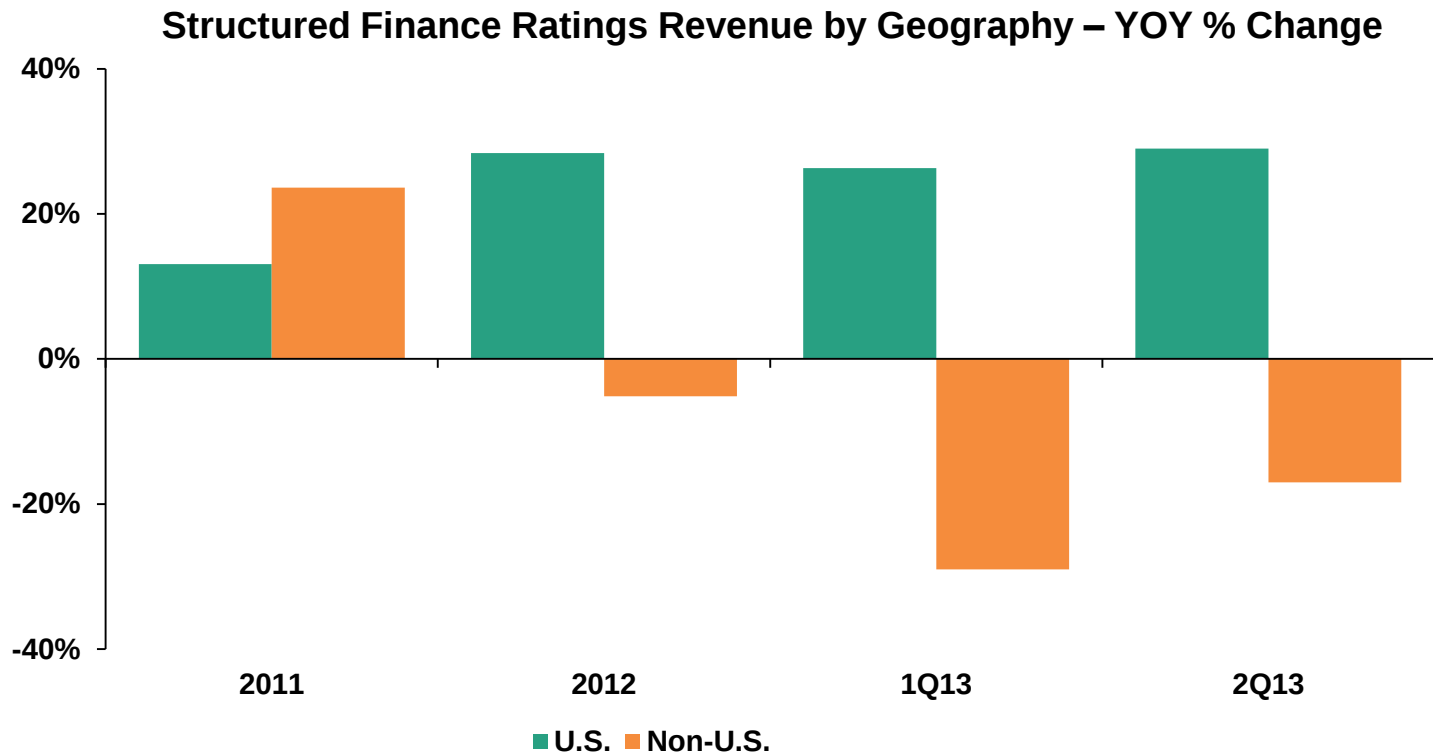
After “June Swoon” Corporate Bond Issuance Increased in July, Especially in Investment Grade



*Debt issuance categories do not directly correspond to Moody's revenue categorization. Historical bond issuance data is sourced from Dealogic and Moody's Capital Markets Research Group.

**Yield data is sourced from Barclays Capital and Moody's Capital Markets Research Group. % yield on last day of each respective time period.

However, our Structured Finance Ratings Business Remains a Tale of Two Regions



- » In 2Q13, U.S. structured finance revenue increased 29 % year-over-year, due to strength in issuance of commercial mortgage-backed securities
- » Non-U.S. structured finance revenue was down 17% against the prior-year period, primarily reflecting weaker issuance volumes in European residential mortgage-backed and asset-backed securities

MIS Full-Year 2013 Revenue Guidance as of July 24, 2013

- | | |
|-------------------------------------|-----------------------------|
| » Global: | ↑ high-single-digit % range |
| » U.S.: | ↑ high-single-digit % range |
| » Non-U.S.: | ↑ high-single-digit % range |
| » Corporate Finance: | ↑ low-teens % range |
| » Structured Finance: | ↓ low-single-digit % range |
| » Financial Institutions: | ↑ low-single-digit % range |
| » Public, Project & Infrastructure: | ↑ low-double-digit % range |

5

Moody's Analytics

Moody's Analytics Helps Financial Institutions Manage Risk

Our customers...

Institutional
Investors

Commercial
Banks

Insurance
Companies

Fixed Income
Trading Desks

Governments

have requirements...

- » Manage portfolio credit risk
- » Monitor counterparty exposures
- » Analyze liquidity risk and asset liability matching

- » Calculate economic / regulatory capital positions
- » Assess intrinsic value of complex / illiquid instruments
- » Make projections about economic conditions

for which Moody's Analytics has solutions

- » Credit research and analytics
- » Risk management software tools
- » Stress-testing capabilities / CCAR*
- » Credit / financial training and certifications

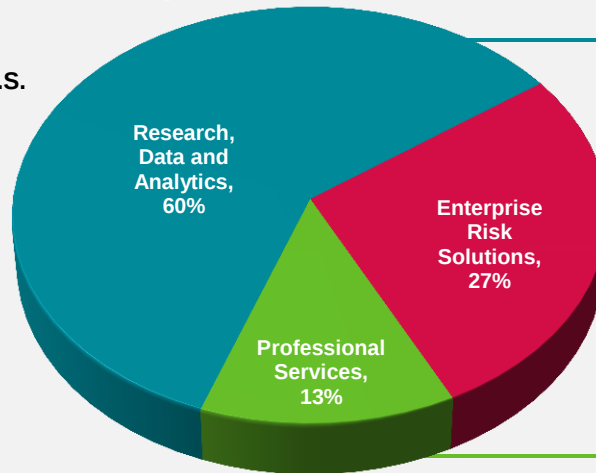
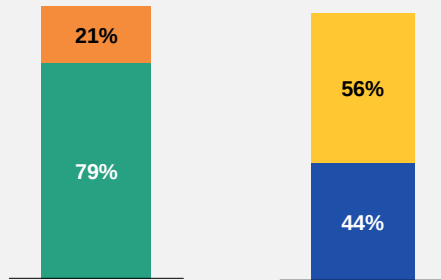
- » Cash flow valuations for securitized instruments
- » Economic and demographic data sets
- » Econometric modeling expertise and credit forecasting
- » Outsourced research and analytical capabilities

*Comprehensive Capital Analysis and Review

Moody's Analytics Financial Profile

2Q13 Revenue: \$218.7 million*

Transaction ■ Recurring ■ U.S. ■ Non-U.S.

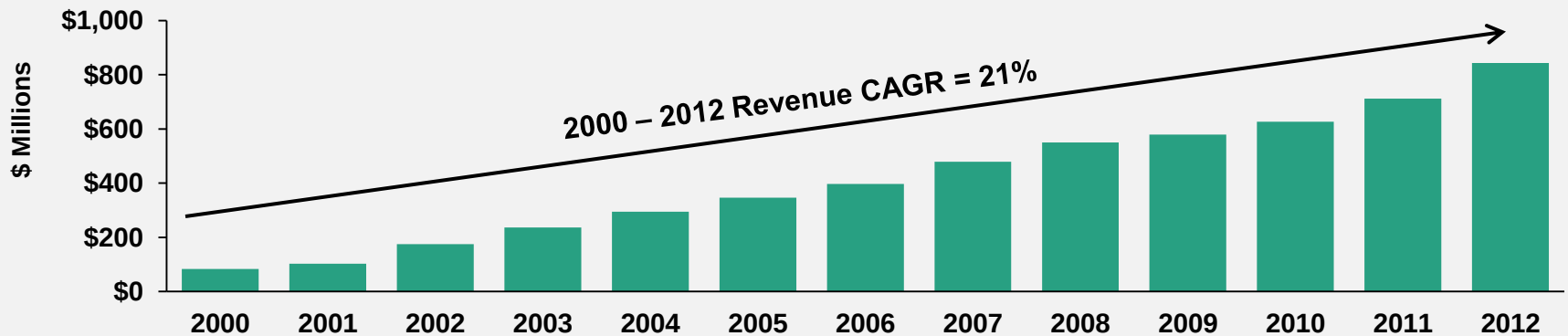


- ~100% recurring revenue
- Mid-90% renewal rates

- Approximately two-thirds recurring revenue

- Combination of one-off contracts and semi-recurring revenue

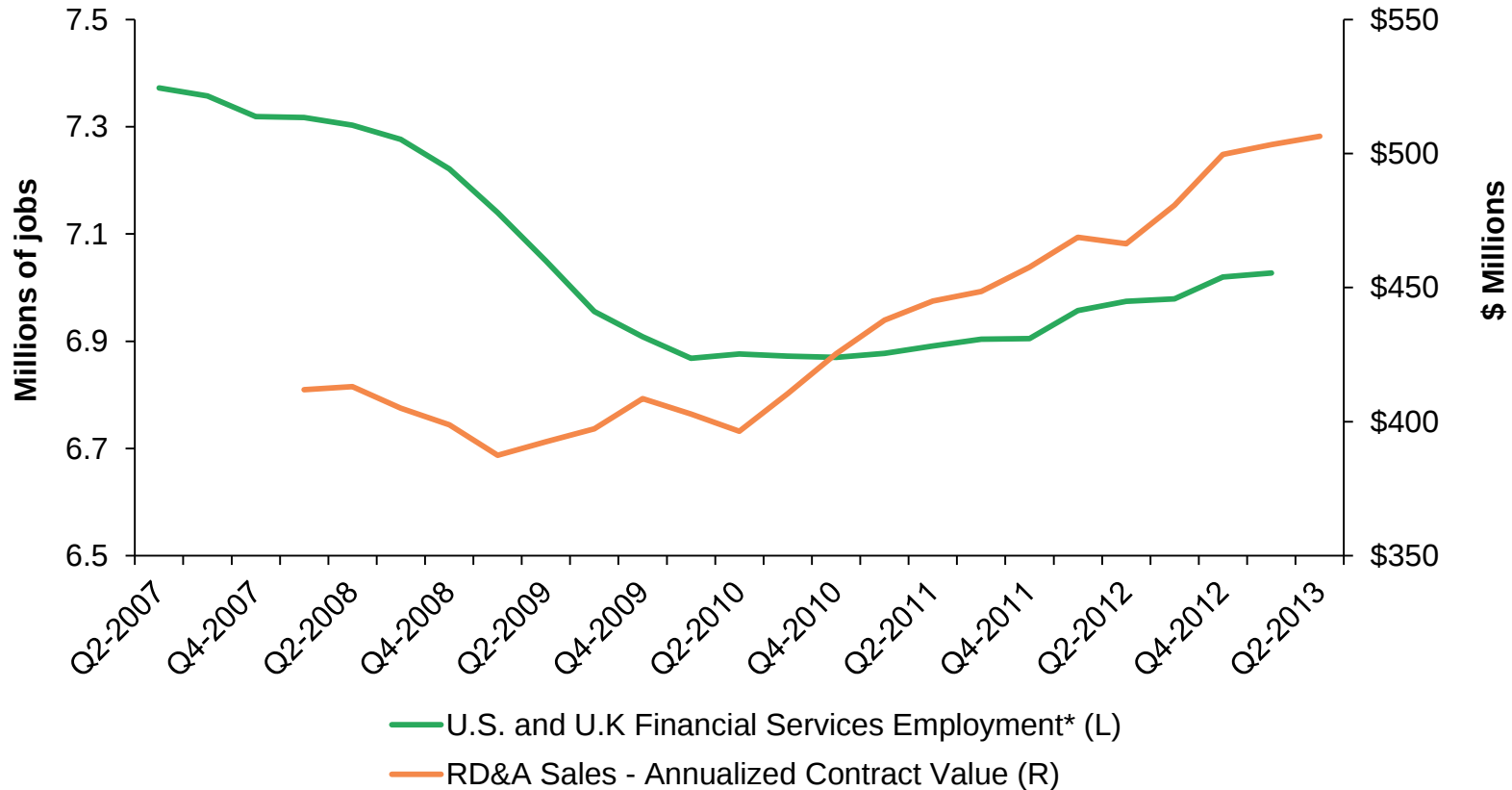
Revenue History^{*,**}



* Excludes intersegment license revenues.

** Prior to 2008, data reflects MIS research revenue and Moody's KMV revenue. 2004 - 2012 data also includes revenue from acquisitions.

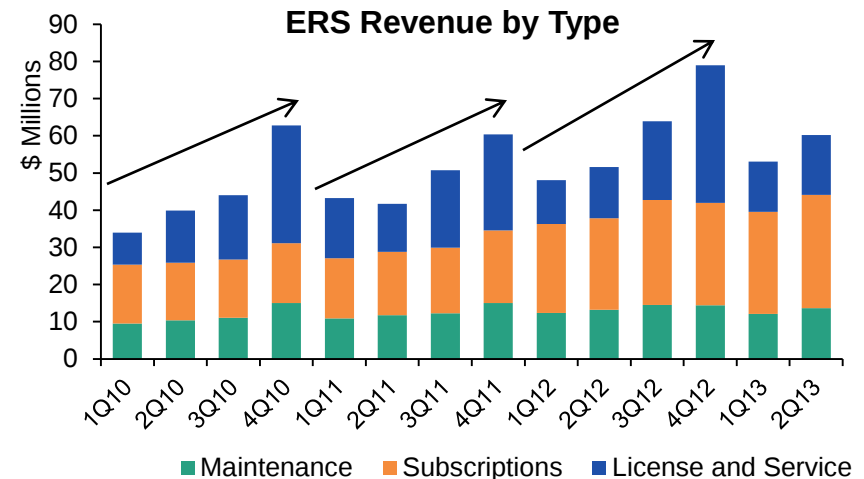
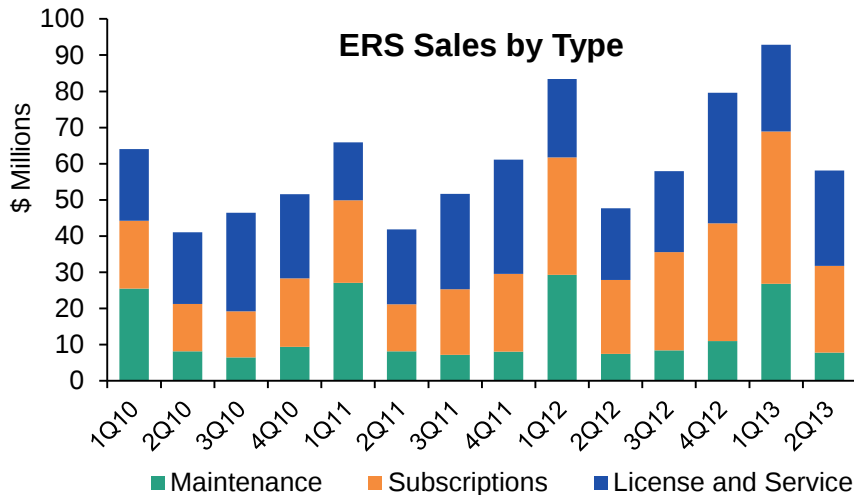
Research, Data and Analytics Business Has Grown Despite Weakness in Financial Services Employment



» Pricing model limits exposure to customer contraction

*U.S. and U.K. financial services employment data only available through Q1 2013. Source: U.S. Bureau of Labor Statistics and the U.K. Office for National Statistics, respectively.

Enterprise Risk Solutions Metrics Exhibits a Seasonal Revenue Pattern



- » Maintenance and Subscription revenues are recurring and represent approximately two-thirds of total revenues
 - Renewed annually and recognized over annual contract periods
- » License and Service revenues are one-time
 - Recognized as implementation projects are completed
 - Sales provide 12-24 months visibility into revenue
- » Seasonal pattern
 - Sales strongest in Q1 and Q4 due to corporate budget cycle
 - Revenue strongest in Q4, driven by prior year's 4Q sales and customer requirements for year-end project completion
- » Quarter-to-quarter revenue results can be uneven, reflecting “lumpiness” in revenue recognition as large projects are completed
 - Expect smoother revenue as scale leads to higher proportion of recurring revenue from maintenance on installed base

MA Full-Year 2013 Revenue Guidance as of July 24, 2013

- | | |
|-------------------------------|-----------------------------|
| » Global: | ↑ high-single-digit % range |
| » U.S.: | ↑ low-double-digit % range |
| » Non-U.S.: | ↑ mid-single-digit % range |
| » Research, Data & Analytics: | ↑ high-single-digit % range |
| » Enterprise Risk Solutions: | ↑ low-double-digit % range |
| » Professional Services: | ↑ high-single-digit % range |

6

Conclusion

Why Invest in Moody's?

- » **We strive to be the world's most respected authority serving risk-sensitive financial markets**
 - Defend and enhance our core ratings and research businesses
- » **We have had strong revenue, earnings and cash flow growth**
 - 2008 – 2012 Revenue CAGR of 12%
 - 2008 – 2012 GAAP EPS CAGR of 13%
 - 2008 – 2012 Free Cash Flow CAGR of 14%
- » **We are committed to returning capital to our shareholders**
 - Recently increased our annualized dividend to \$1.00 per share
 - Now anticipate total 2013 share repurchases of approximately \$1 billion
- » **We plan to continue to selectively invest in strategic growth opportunities**
 - Leverage brand to extend our relevance in financial markets
 - Expand our product, geographic and thought leadership footprint

7

Appendix

Strong Revenue Performance For Second Quarter 2013, With Growth in All Lines of Business at Both MIS and MA

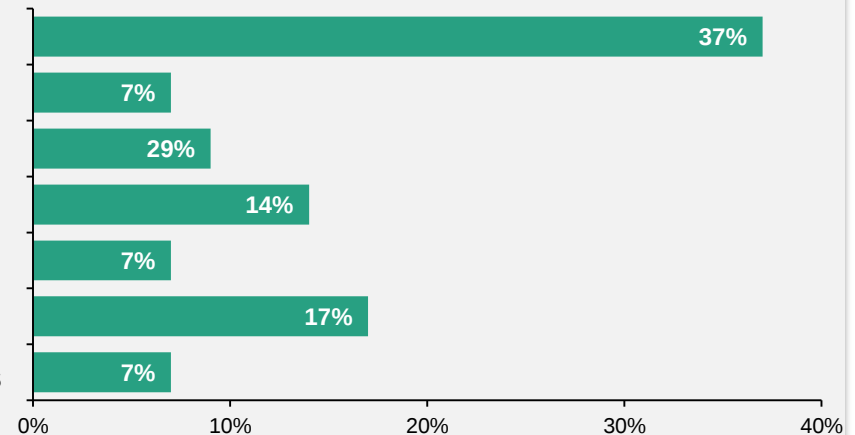
(\$ millions)

Moody's Total Revenue	
2Q 2013: \$756	
MCO	↑ 18%
U.S.	↑ 18%
Non-U.S.	↑ 18%

Moody's Total Revenue	
YTD 2013: \$1,488	
MCO	↑ 16%
U.S.	↑ 18%
Non-U.S.	↑ 12%

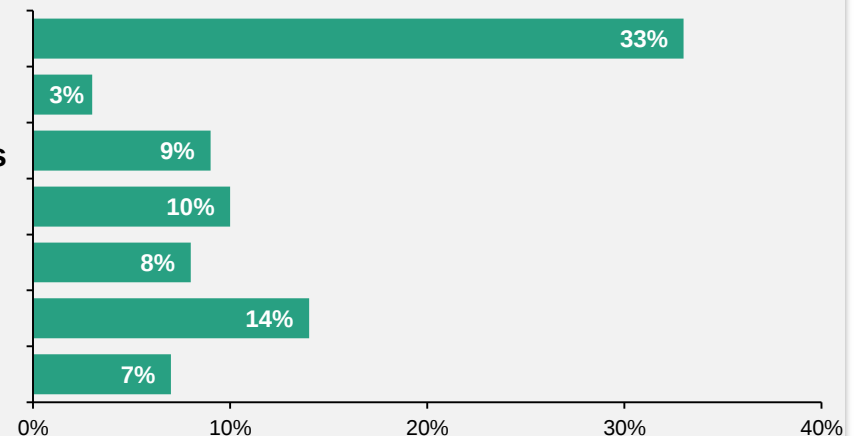
MIS ↑ 22%	\$263 Corporate Finance
	\$97 Structured Finance
	\$85 Financial Institutions
	\$93 PPIF
MA ↑ 10%	\$130 RD&A
	\$60 ERS
	\$28 Professional Services

2Q 2013 YoY Revenue Performance



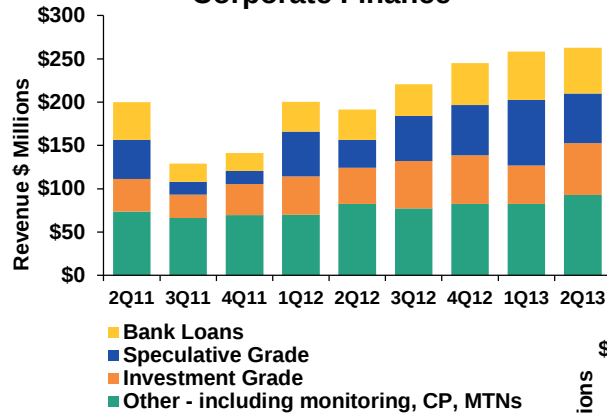
MIS ↑ 18%	\$521 Corporate Finance
	\$190 Structured Finance
	\$171 Financial Institutions
	\$176 PPIF
MA ↑ 9%	\$260 RD&A
	\$113 ERS
	\$56 Professional Services

YTD 2013 YoY Revenue Performance

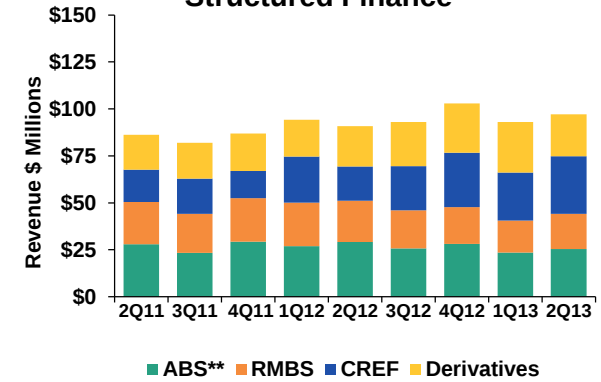


Historical Revenue* Mix: By Quarter

Corporate Finance

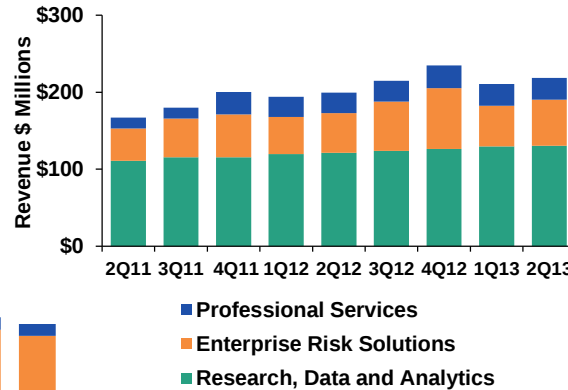


Structured Finance

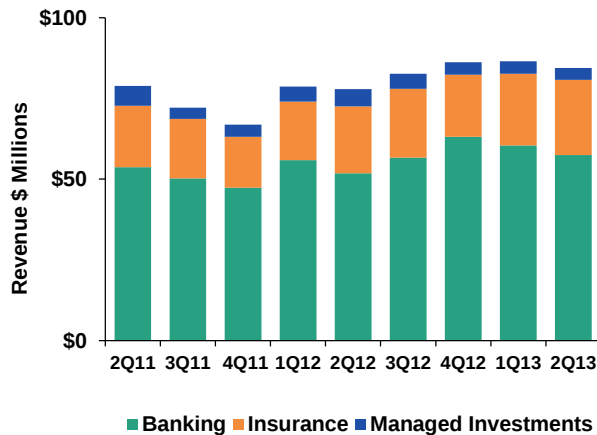


**ABS includes asset-backed commercial paper and long-term asset-backed securities. CREF includes commercial mortgage-backed securities, real estate finance, and commercial real estate CDOs.

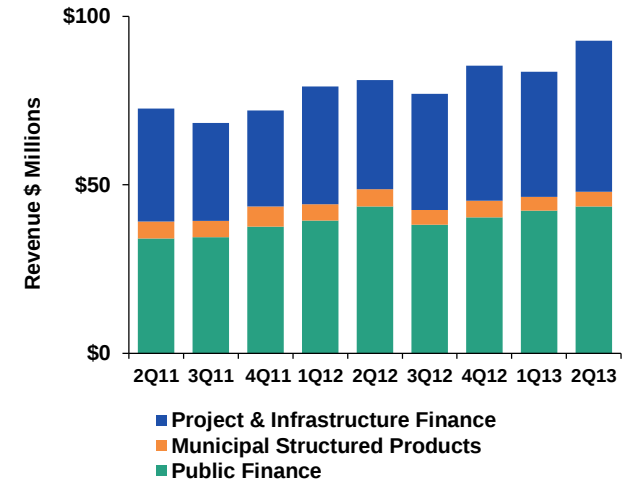
Moody's Analytics



Financial Institutions



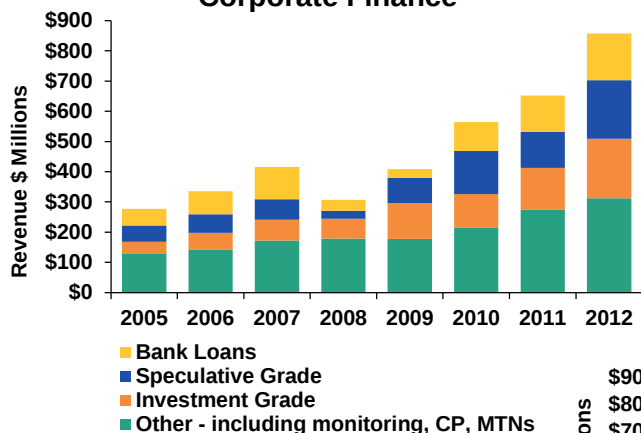
Public, Project and Infrastructure



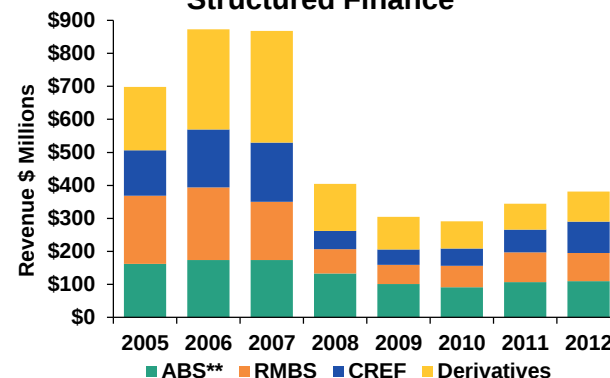
*Historical data has been adjusted to conform with current information. Represents revenue excluding intercompany royalties and license fees.

Historical Revenue* Mix By Year

Corporate Finance

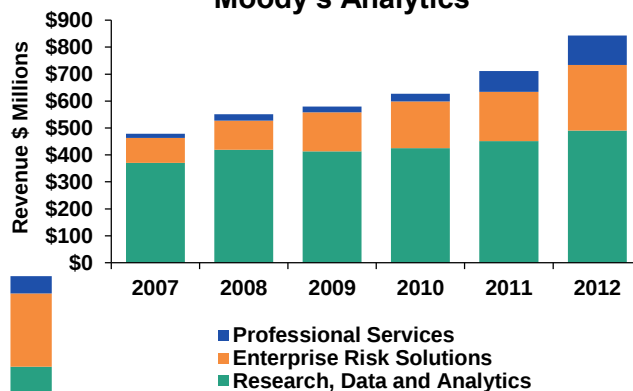


Structured Finance

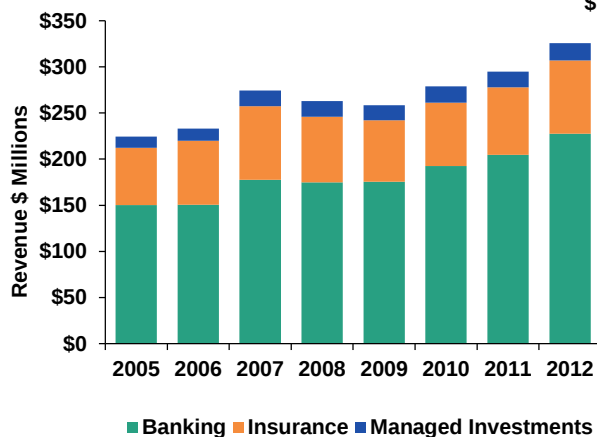


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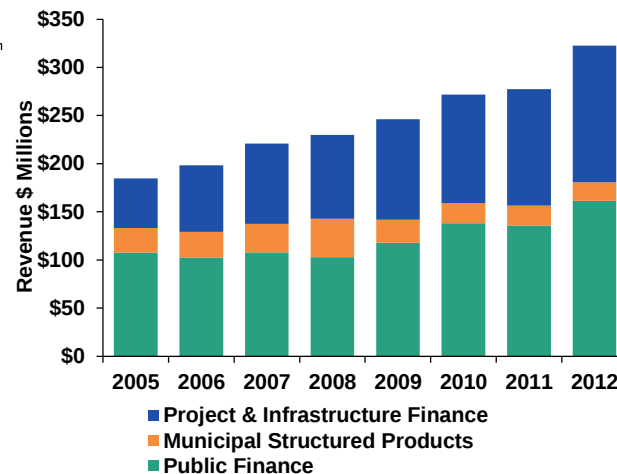
Moody's Analytics



Financial Institutions



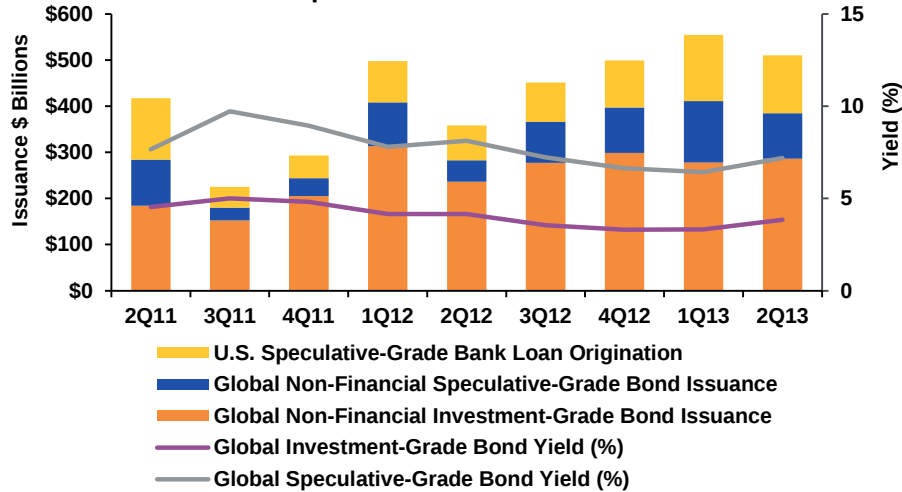
Public, Project and Infrastructure



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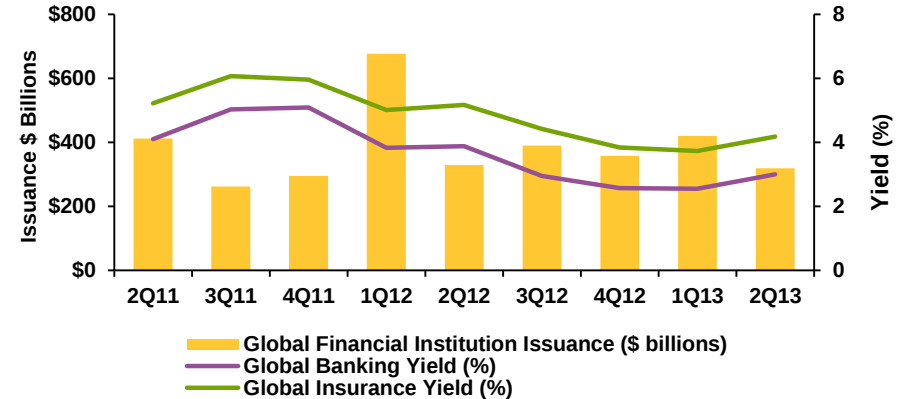
Issuance* and Yields: By Quarter

Global Investment Grade and High Yield Bonds and
U.S. Speculative Grade Bank Loans



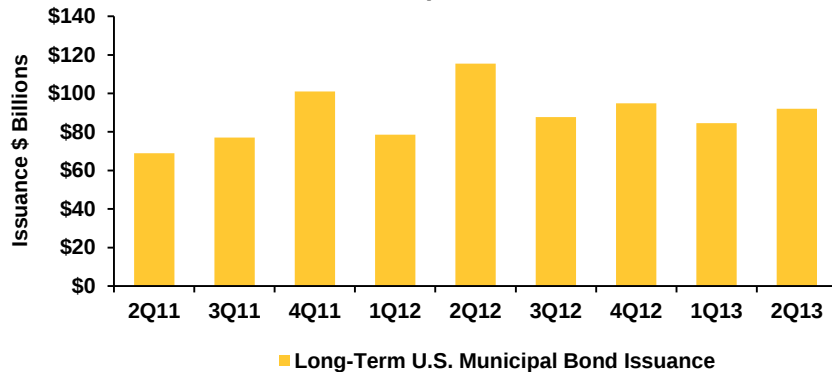
Sources: Moody's Capital Markets Research Group, Dealogic, Barclay's Capital, Thomson Reuters; U.S. Speculative-Grade Bank Loan Origination issuance represents Moody's rated new U.S. bank loan programs.

Global Financial Institutions



Sources: Moody's Capital Markets Research Group, Dealogic, Barclay's Capital.

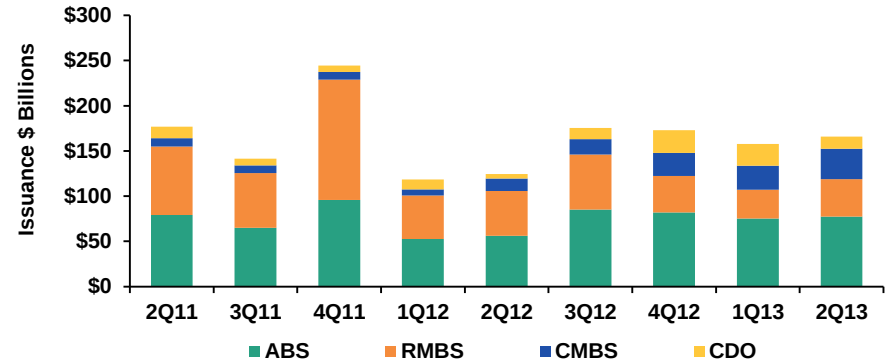
U.S. Municipal Bonds



Sources: Bond Buyer.

*Debt issuance categories do not directly correspond to Moody's revenue categorization.

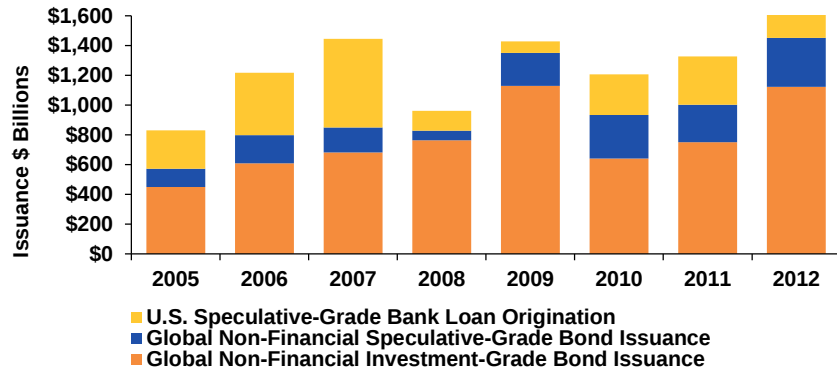
Global Rated Structured Finance



Sources: AB Alert, CM Alert, Moody's Corporation.

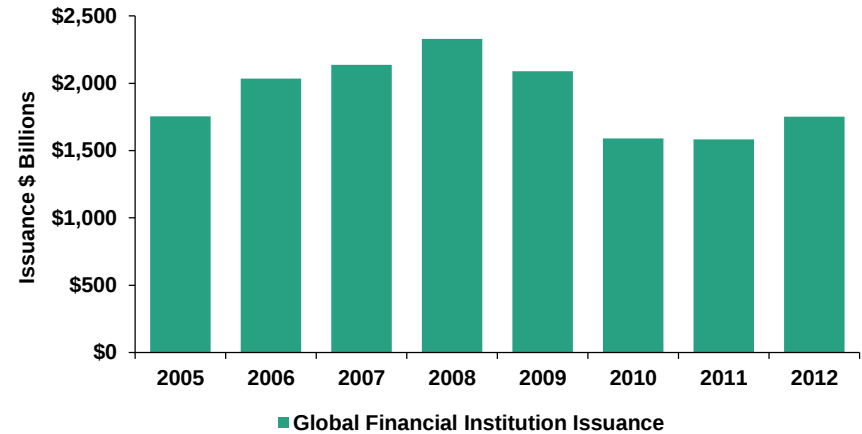
Issuance*: By Year

Global Investment Grade and High Yield Bonds and U.S. Speculative Grade Bank Loans



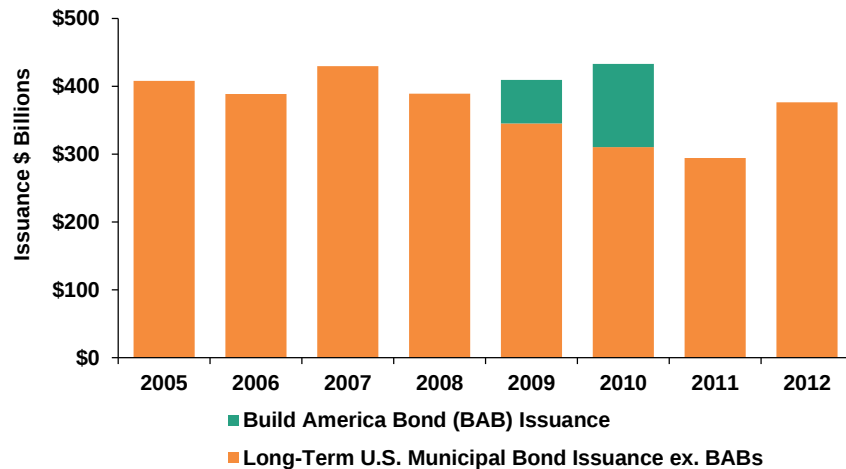
Sources: Moody's Capital Markets Research Group, Dealogic, Barclay's Capital, Thomson Reuters; U.S. Speculative-Grade Bank Loan Origination issuance represents Moody's rated new U.S. bank loan programs.

Global Financial Institutions



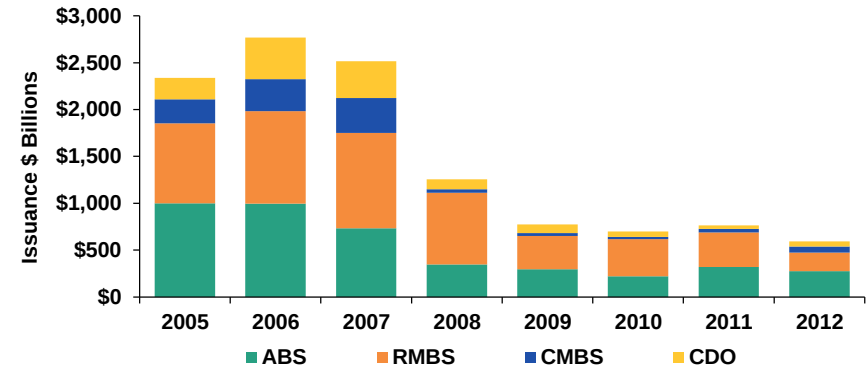
Sources: Moody's Capital Markets Research Group, Dealogic.

U.S. Municipal Bonds



Sources: Bond Buyer.

Global Rated Structured Finance

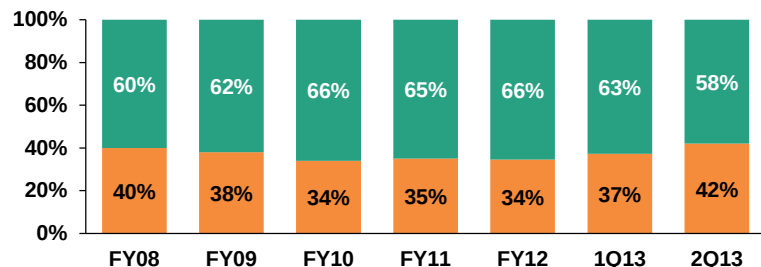


Sources: AB Alert, CM Alert, Moody's Corporation.

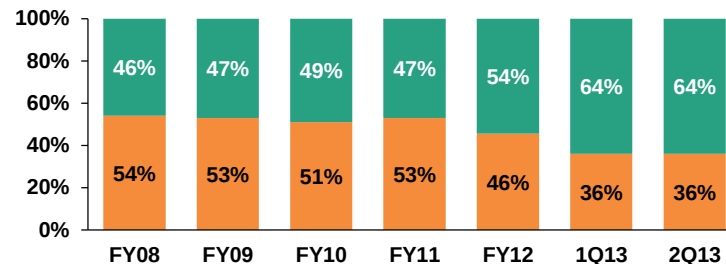
*Debt issuance categories do not directly correspond to Moody's revenue categorization.

Revenue* Distribution: By Geography

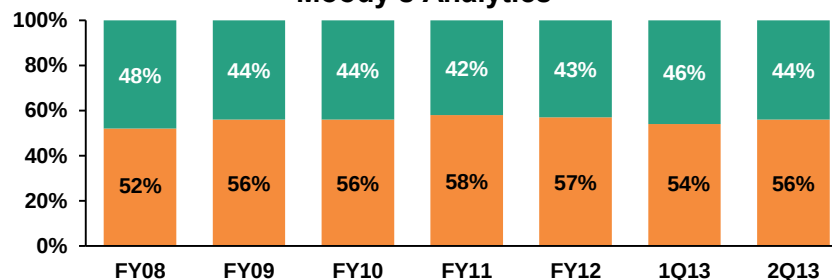
Corporate Finance



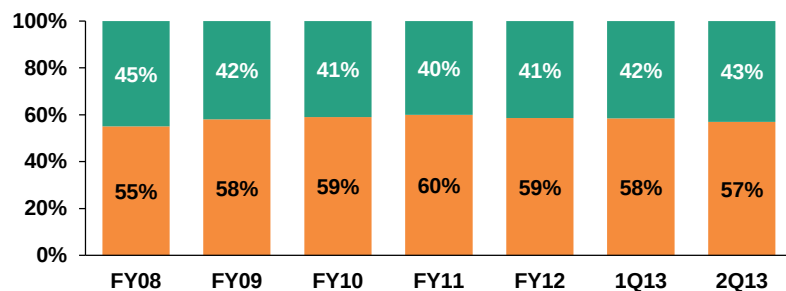
Structured Finance



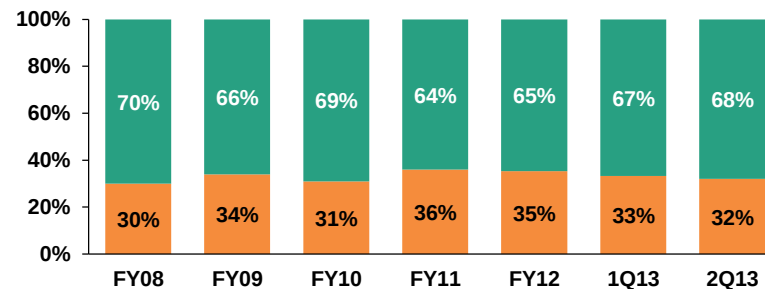
Moody's Analytics



Financial Institutions



Public, Project & Infrastructure Finance

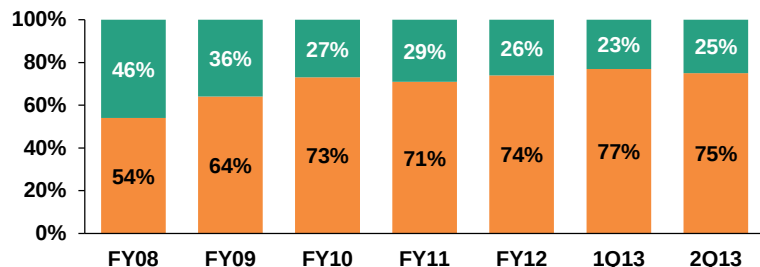


■ U.S. ■ Non-U.S.

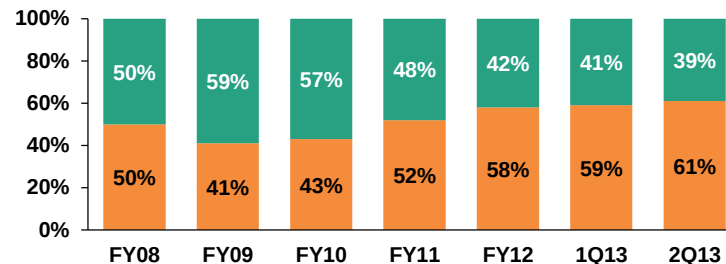
*Historical data has been adjusted to conform with current information. Represents revenue excluding intercompany royalties and license fees.

Revenue* Distribution: Recurring vs. Transaction

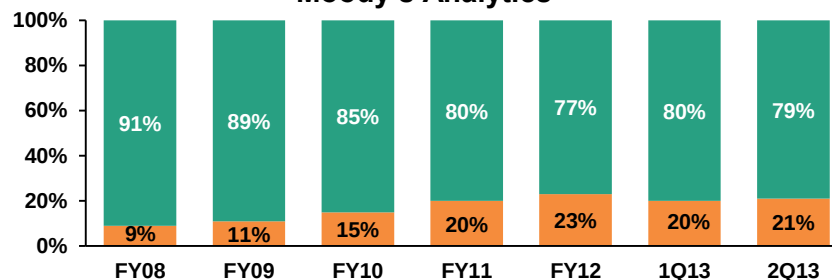
Corporate Finance



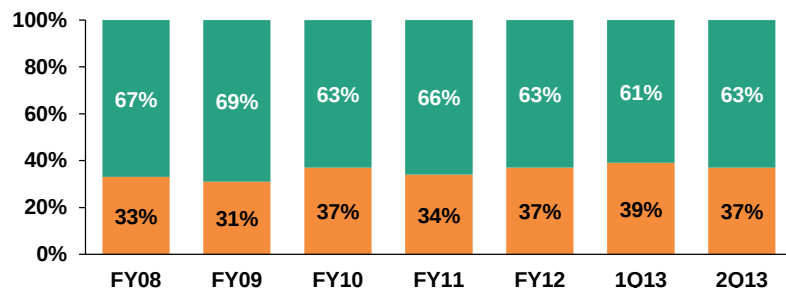
Structured Finance



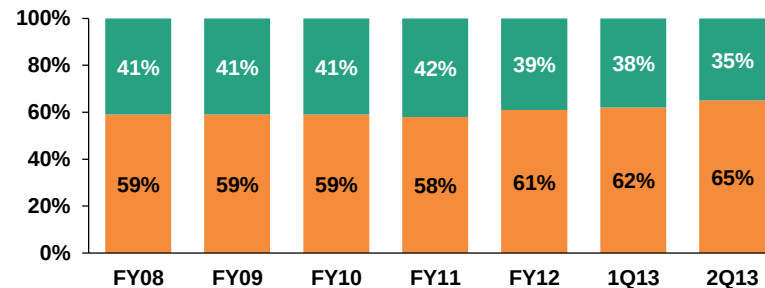
Moody's Analytics



Financial Institutions



Public, Project & Infrastructure Finance

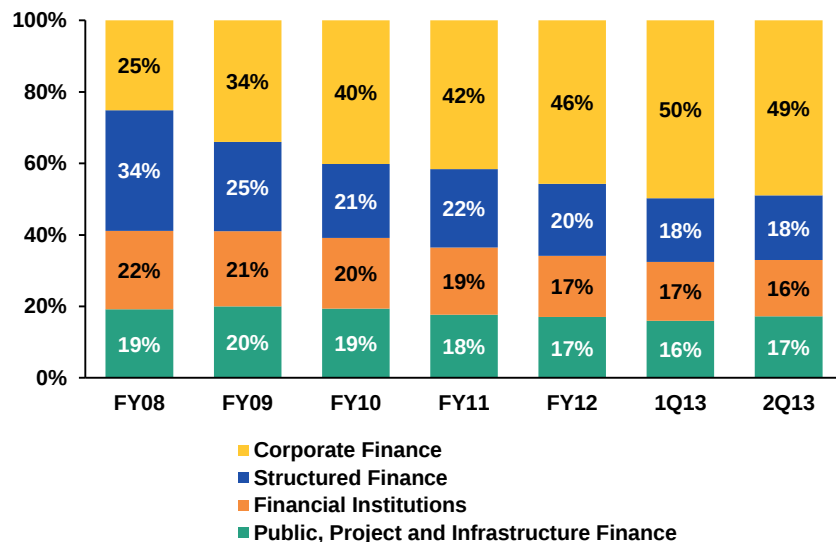


■ Recurring ■ Transaction

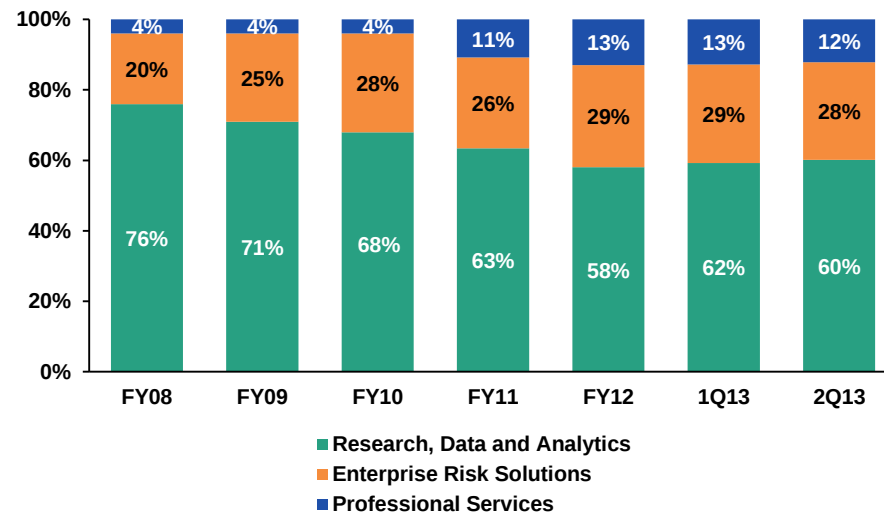
*Historical data has been adjusted to conform with current information. Represents revenue excluding intercompany royalties and license fees.

Revenue* Distribution: By MIS Line of Business and MA Segment

Moody's Investors Service



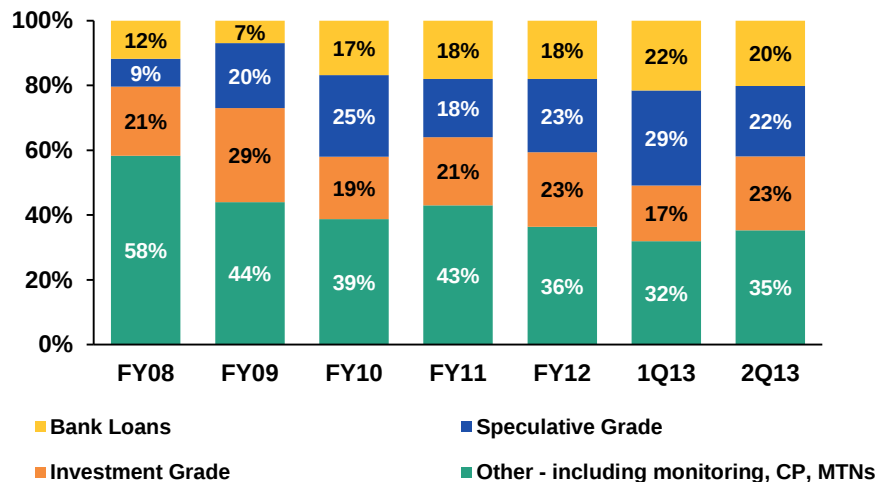
Moody's Analytics



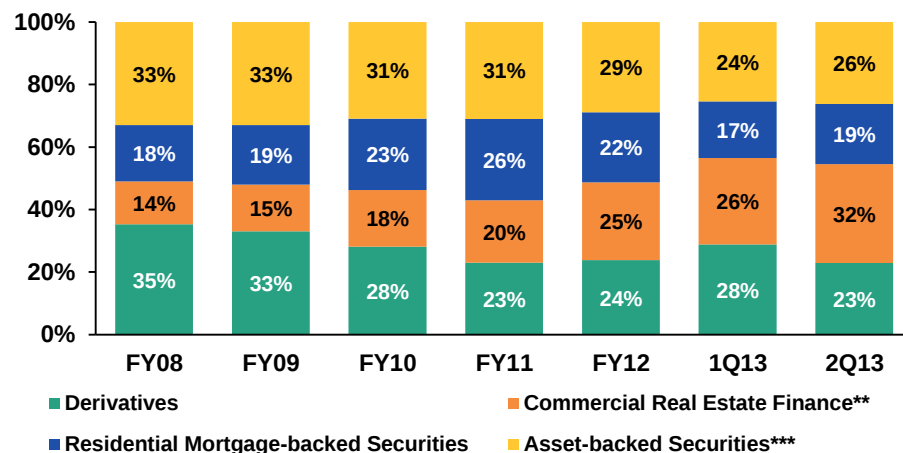
*Historical data has been adjusted to conform with current information. Represents revenue excluding intercompany royalties and license fees.

Revenue* Distribution: By MIS Product / Asset Class

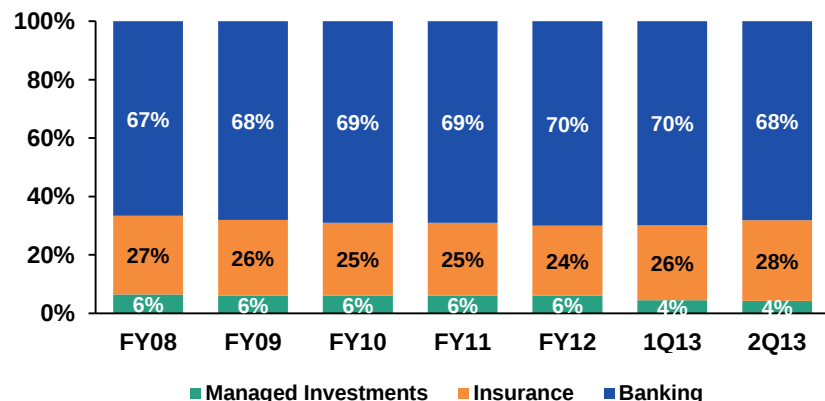
Corporate Finance Revenue by Product



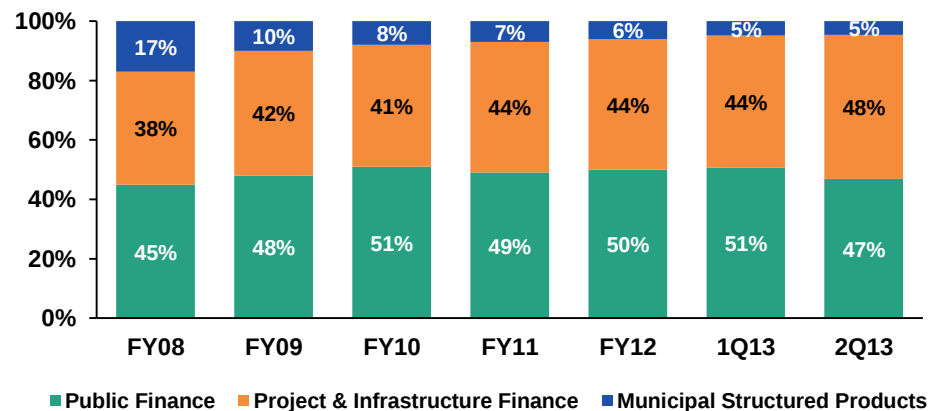
Structured Finance Revenue by Asset Class



Financial Institutions Revenue by Product



Public, Project & Infrastructure Revenue by Product



*Historical data has been adjusted to conform with current information. Represents revenue excluding intercompany royalties and license fees.

**CREF includes commercial mortgage-backed securities, real estate finance, and commercial real estate CDOs.

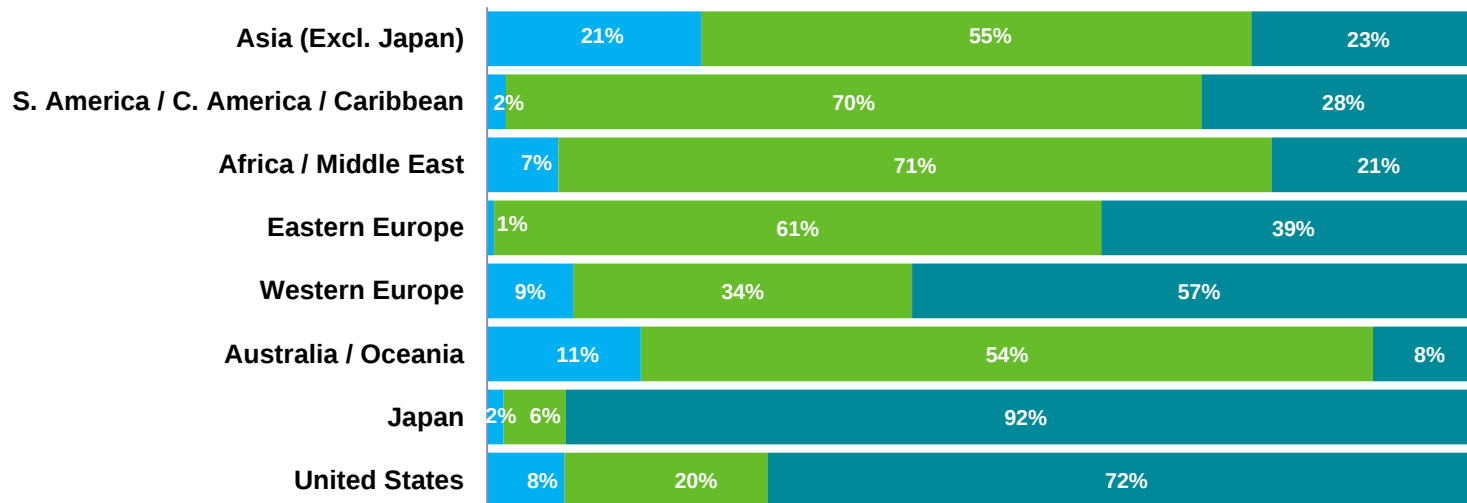
***ABS includes asset-backed commercial paper and long-term asset-backed securities.

MA is Relevant to Financial Markets at All Stages of Development

- » Moody's Analytics enables us to increase our presence in emerging markets, selling products and services before debt capital markets are fully mature



MA 2012 Sales by Region



Regulatory Developments

United States: *(the following developments are related to the Dodd-Frank Act)*

- » On May 14, 2013, the SEC hosted a roundtable on the various proposals made in its study related to assigning credit ratings for structured finance products, commonly referred to as the Franken Amendment study

European Union:

- » CRA3 was adopted earlier in the spring of 2013 and went into force on June 20, 2013

Select Regulation Related to Structured Finance

Basel 2.5	Increases bank capital requirements primarily in the trading book, including securitization exposures held for trading, and also triples capital requirements for resecuritizations in banking book. Implemented in the U.S. effective January 1, 2013 for the largest U.S. banks.
Basel III	Further revises the Basel capital framework's treatment of securitization exposures, including setting the lowest risk weight for both long and short-term exposures at 20% for both the internal ratings-based approach and the standardized approach. Also imposes a stricter definition of capital, increases counterparty capital requirements. Requirements phase in over a 5 year transition period. Final rulemaking on risk-weights and definition of capital published July 2013; effective January 2014 for largest US banks, January 2015 for all others. Higher US leverage ratio requirement proposed July 2013; proposed liquidity ratios still pending.
Dodd-Frank Act	
QM (§§ 1411, 1412, 1414)	On January 10, 2013, the Consumer Finance Protection Bureau released the final Ability-To-Repay and Qualified Mortgage (QM) rule which provides a safe harbor for loans that satisfy the definition of a qualified mortgage and are not "higher-priced," and provides a rebuttable presumption for higher-priced mortgage loans.
QRM (§941)	Exempts from risk retention requirements asset-backed securities that are collateralized exclusively by residential mortgages that qualify as "qualified residential mortgages" (QRM). The QRM definition proposed in 2011 required a down payment of 20% and debt-to-income ratios of less than 36 percent.
Loan-Level Disclosure (§942)	Increases disclosure and may reduce issuance volume. Similar to the proposed Regulation AB II, requires an issuer of an asset-backed security to disclose, for each tranche or class of security, certain loan level information regarding the assets backing that security.
Repurchase Requests (§943)	Requires issuers to disclose demand, repurchase and replacement activity for the same asset class for an initial three-year look back period ending December 31, 2011 and, subsequent to that date, on a quarterly basis. Limited issuance impact.
Risk Retention (§941)	Requires retention of an unhedged and untransferable 5% credit risk of SF securities, potentially dampening U.S. SF issuance for certain asset classes. This may cause the SPV to stay on securitizer's balance sheet under FAS 167 if the securitizer manages the SPV in a way that substantially affects its performance.
FASB/IASB joint financial instruments accounting projects	Requires some debt instruments to be marked to fair value. Debt instruments carried at amortized cost or fair value through other comprehensive income would be subject to more conservative impairment testing, with more timely recognition of credit losses than under existing rules. The proposals may create a disincentive to hold securitized assets (i.e., if they have to be marked to fair value and/or subject to more conservative impairment testing), but conversely the proposals may incentivize banks to securitize more of their loan portfolios.

Moody's Global Presence



Moody's Global Staffing

» More than 1,400 analysts		U.S.	Non-U.S.	Total
» Approximately 7,000 employees	6/30/2013	2,686	4,284	6,970
» Presence in 29 countries	6/30/2012	2,531	3,955	6,486

2008 Revenue MIS Business Line Reclassification

in \$ millions

Reporting as per 2008 filings

	<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>	<u>FY08**</u>
Structured Finance	\$ 107.2	\$ 120.1	\$ 97.7	\$ 92.2	\$ 417.2
Corporate Finance	71.5	97.4	75.0	56.6	300.5
Financial Institutions	64.0	72.1	64.4	56.5	257.0
Public, Project & Infrastructure Finance	55.5	66.2	59.7	48.6	230.0
Total Moody's Investors Service*	298.2	355.8	296.8	253.9	1,204.7
Total Moody's Analytics	132.5	131.8	136.6	149.8	550.7
Total Moody's Corporation	\$ 430.7	\$ 487.6	\$ 433.4	\$ 403.7	\$ 1,755.4

Reclass for 2008 and 2009 Business Change: Managed Investments, Credit Estimates

Structured Finance	\$ (4.8)	\$ (4.5)	\$ (2.0)	\$ (1.2)	\$ (12.5)
Corporate Finance	1.8	1.6	2.0	1.1	6.5
Financial Institutions	3.0	3.0	-	-	6.0
Public, Project & Infrastructure Finance	-	-	-	-	-
Total Moody's Investors Service	-	-	-	-	-
Total Moody's Analytics	-	-	-	-	-
Total Moody's Corporation	\$ -	\$ -	\$ -	\$ -	\$ -

2009 (Current) Business Line Reporting

	<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>	<u>FY08</u>
Structured Finance	\$ 102.4	\$ 115.6	\$ 95.7	\$ 91.0	\$ 404.7
Corporate Finance	73.3	99.0	77.0	57.7	307.0
Financial Institutions	67.0	75.1	64.4	56.5	263.0
Public, Project & Infrastructure Finance	55.5	66.2	59.7	48.6	230.0
Total Moody's Investors Service*	298.2	355.9	296.8	253.8	1,204.7
Total Moody's Analytics	132.5	131.8	136.6	149.8	550.7
Total Moody's Corporation	\$ 430.7	\$ 487.7	\$ 433.4	\$ 403.6	\$ 1,755.4

* Excludes intersegment royalty

** FY08 "Reporting as per 2008 filings" represents cumulative total of 10Q filings

In August 2008, the global managed investments ratings group which was previously part of Structured Finance, was moved to the Financial Institutions business. In 2009, credit estimates was moved to Corporate Finance.

2009 Moody's Analytics Revenue Reclassification

in \$ millions

<u>Reporting as per filings in year</u>	<u>2008</u>	<u>2009</u>
Subscriptions	\$ 475.9	n/a
Software	49.2	n/a
Professional Services	25.6	n/a
Total Moody's Analytics	\$ 550.7	n/a

Reclass for 2009 Realignment*:

Subscriptions	\$ (57.2)	n/a
Software	59.6	n/a
Professional Services	(2.4)	n/a
Total Moody's Analytics	\$ -	n/a

2009 (Current) Reporting

<u>2008</u>	<u>2009</u>
Research, Data and Analytics	\$ 418.7 \$ 413.6
Enterprise Risk Solutions	108.8 145.1
Professional Services	23.2 20.8
Total Moody's Analytics	\$ 550.7 \$ 579.5

*During the fourth quarter of 2009 the Moody's Analytics ("MA") groupings were realigned and renamed to reflect the reporting unit structure for the MA segment at December 31, 2009. Pursuant to this realignment the Subscriptions grouping was renamed Research, Data and Analytics and the Software grouping was renamed Risk Management Software. The revised groupings classify certain subscription-based risk management software revenue and advisory services relating to software sales to the redefined Risk Management Software grouping. Risk Management Software was renamed Enterprise Risk Solutions during the first quarter of 2012.

Reconciliation of Non-GAAP Financial Measures to GAAP

Adjusted Operating Income and Adjusted Operating Margin Reconciliation

<i>(in \$ millions)</i>	2008	2009	2010	2011	2012
As Reported Operating Income	\$ 748.2	\$ 687.5	\$ 772.8	\$ 888.4	\$ 1,077.4
Operating Margin	42.6%	38.3%	38.0%	39.0%	39.5%
Add Adjustment:					
Depreciation & Amortization	\$ 1	\$ 64.1	\$ 6.3	\$ 9.2	\$ 3.5
Restructuring	(2.5)	17.5	0.1	-	-
Goodwill Impairment Charge	-	-	-	-	12.2
Adjusted Operating Income	\$ 820.8	\$ 69.1	\$ 839.2	\$ 967.6	\$ 1,183.1
Adjusted Operating Margin	46.8%	42.8%	41.3%	42.4%	43.3%

Moody's Corporation Operating Margin Guidance Reconciliation

	2013F*
Projected Operating Margin - GAAP	41% to 42%
Projected impact from Depreciation & Amortization	Approximately 3%
Projected Adjusted Operating Margin	44% to 45%

*Guidance as of July 24, 2013.

Reconciliation of Non-GAAP Financial Measures to GAAP (cont.)

Non-GAAP Projected Diluted EPS Guidance Reconciliation

	Projected Full-Year Ended December 31, 2013F
Diluted EPS guidance - GAAP	\$ 3.35 - 3.45
Impact of litigation settlement	0.14
Diluted EPS guidance - Non-GAAP	<u>\$ 3.49 - 3.59</u>

Moody's Corporation Free Cash Flow Reconciliation

<i>(in \$ millions)</i>	2008	2009	2010	2011	2012	2013F*
Cash Flow from Operations	\$ 539.7	\$ 643.8	\$ 653.3	\$ 803.3	\$ 823.1	\$ ~900.0
Less Adjustment:						
Capital Expenditures	\$ 84.4	\$ 90.7	\$ 79.0	\$ 67.7	\$ 45.0	\$ ~50.0
Free Cash Flow	\$ 455.3	\$ 553.1	\$ 574.3	\$ 735.6	\$ 778.1	\$ ~850.0
Cash Flow used in Investing Activities	\$ (319.3)	\$ (93.8)	\$ (228.8)	\$ (267.6)	\$ (50.2)	
Cash Flow provided by (used in) Financing Activities	\$ (349.8)	\$ (348.8)	\$ (241.3)	\$ (417.7)	\$ 202.6	

*Guidance as of July 24, 2013.

Website: <http://ir.moodys.com>

Email: ir@moodys.com



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