

## **2023 U.S. Trade Associations**

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2023, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2023 dues utilized by that organization for federal lobbying.

*Please note that payments are disclosed in the year in which they are paid.*

### **\$50,000 - \$100,000**

- Business Forward (90%)
- Healthcare Distribution Management Association (14%)
- National Council for Behavioral Health (60%)
- National Health Council (2%)

### **\$100,000 – \$250,000**

- Healthcare Institute of New Jersey (31%)
- Healthcare Leadership Council (11%)
- Medical Device Manufacturers Association (20%)
- National Association of Manufacturers (20%)

### **\$250,000 - \$500,000**

- Business Round Table (55%)

### **Over \$500,000**

- Advanced Medical Technology Association (5%)
- Biotechnology Industry Organization (33%)
- Pharmaceutical Research Manufacturers of America (4%)
- U.S. Chamber of Commerce (10%)

## 2022 U.S. Trade Associations

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2022, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2022 dues utilized by that organization for federal lobbying.

Please note that payments are disclosed in the year in which they are paid.

### \$50,000 - \$100,000

- Healthcare Distribution Management Association (14%)
- National Council for Behavioral Health (60%)
- National Health Council (2%)

### \$100,000 – \$250,000

- Healthcare Institute of New Jersey (31%)
- Healthcare Leadership Council (11%)
- Medical Device Manufacturers Association (20%)
- National Association of Manufacturers (20%)

### \$250,000 - \$500,000

- Business Round Table (55%)
- Personal Care Products Council (26%)

### Over \$500,000

- Advanced Medical Technology Association (5%)
- Biotechnology Industry Organization (33%)
- Consumer Healthcare Products Association (10%)
- Pharmaceutical Research Manufacturers of America (4%)
- U.S. Chamber of Commerce (10%)

## **2021 U.S. Trade Associations**

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2021, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2021 dues utilized by that organization for federal lobbying.

Please note that payments are disclosed in the year in which they are paid.

### **\$50,000 - \$100,000**

- Healthcare Distribution Management Association (14%)
- National Council for Behavioral Health (60%)
- National Health Council (2%)

### **\$100,000 – \$250,000**

- Healthcare Institute of New Jersey (31%)
- Healthcare Leadership Council (11%)
- Medical Device Manufacturers Association (20%)

### **\$250,000 - \$500,000**

- Business Round Table (55%)

### **Over \$500,000**

- Advanced Medical Technology Association (5%)
- Biotechnology Industry Organization (33%)
- Consumer Healthcare Products Association (10%)
- Pharmaceutical Research Manufacturers of America (4%)
- U.S. Chamber of Commerce (10%)

## **2020 U.S. Trade Associations**

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2021, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2020 dues utilized by that organization for federal lobbying.

### **\$50,000 - \$100,000**

- Healthcare Distribution Management Association (14%)

### **\$100,000 – \$250,000**

- Healthcare Institute of New Jersey (31%)
- Medical Device Manufacturers Association (20%)
- National Council for Behavioral Health (60%)
- National Health Council (2%)

### **\$250,000 - \$500,000**

- Business Round Table (55%)
- California Life Sciences Association (11%)
- Healthcare Leadership Council (11%)
- Personal Care Products Council (26%)
- U.S. Chamber of Commerce (25%)

### **Over \$500,000**

- Advanced Medical Technology Association (5%)
- Biotechnology Industry Organization (33%)
- Consumer Healthcare Products Association (10%)
- Pharmaceutical Research Manufacturers of America (4%)
- U.S. Chamber of Commerce Institute for Legal Reform (10%)

## 2018 U.S. Trade Associations

---

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2018, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2018 dues utilized by that organization for federal lobbying.

### \$50,000 - \$100,000

- Healthcare Distribution Management Association (14%)
- National Health Council (1%)

### \$100,000 - \$250,000

- California Life Sciences Association (9%)
- Healthcare Leadership Council (11%)
- Medical Device Manufacturers Association (20%)

### \$250,000 - \$500,000

- Business Round Table (55%)
- National Council for Behavioral Health (60%)
- Personal Care Products Council (26%)
- U.S. Chamber of Commerce (25%)

### Over \$500,000

- Advanced Medical Technology Association (9%)
- Biotechnology Industry Organization (33%)
- Consumer Healthcare Products Association (6%)
- Pharmaceutical Research Manufacturers of America (5%)
- U.S. Chamber of Commerce Institute for Legal Reform (10%)

## **2017 U.S. Trade Associations**

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2017, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2017 dues utilized by that organization for federal lobbying.

### **\$50,000 - \$100,000**

- Healthcare Distribution Management Association (16%)
- National Health Council (1%)

### **\$100,000 - \$250,000**

- California Life Sciences Association (9%)
- Healthcare Leadership Council (11%)
- Medical Device Manufacturers Association (20%)

### **\$250,000 - \$500,000**

- Business Round Table (55%)
- National Council for Behavioral Health (60%)
- Personal Care Products Council (24%)
- U.S. Chamber of Commerce (25%)

### **Over \$500,000**

- Advanced Medical Technology Association (11%)
- Biotechnology Industry Organization (33%)
- Consumer Healthcare Products Association (6%)
- Pharmaceutical Research Manufacturers of America (6%)
- U.S. Chamber of Commerce Institute for Legal Reform (20%)

---

## 2016 Trade Associations

---

Johnson and Johnson discloses contributions to U.S. trade associations of which the Johnson and Johnson Family of Companies is a member and which may lobby the U.S. at the state and federal level. The contribution ranges reflect total giving – not only annual dues, but often sponsorships for events and programs which are not affiliated with lobbying.

- Advanced Medical Technology Association
- Biotechnology Industry Organization
- Business Round Table
- California Life Science Association
- Consumer Healthcare Products Association
- Healthcare Leadership Council
- Healthcare Institute of New Jersey
- Personal Care Products Council
- Pharmaceutical Research Manufacturers of America
- Research America
- U.S. Chamber of Commerce

---

## 2015 Trade Associations

---

Johnson and Johnson discloses contributions to U.S. trade associations of which the Johnson and Johnson Family of Companies is a member and which may lobby the U.S. at the state and federal level. The contribution ranges reflect total giving – not only annual dues, but often sponsorships for events and programs which are not affiliated with lobbying.

- Advanced Medical Technology Association
- Biotechnology Industry Organization
- Business Round Table
- California Life Science Association
- Consumer Healthcare Products Association
- Healthcare Leadership Council
- Healthcare Institute of New Jersey
- Personal Care Products Council
- Pharmaceutical Research Manufacturers of America
- Research America
- U.S. Chamber of Commerce



## U.S. Trade Associations

The following is a list of U.S. trade associations to which Johnson & Johnson paid dues over \$75,000 in 2014.

- Advanced Medical Technology Association (AdvaMed)
- Alliance for Healthcare Competitiveness
- Biotechnology Industry Organization (BIO)
- Business Roundtable
- California Healthcare Institute (CHI)
- Consumer Healthcare Products Association (CHPA)
- Healthcare Leadership Council (HLC)
- Healthcare Institute of New Jersey (HINJ)
- Personal Care Products Association (PCPC)
- Pharmaceutical Research and Manufacturers of America (PhRMA)
- U.S. Chamber of Commerce

