



# Earnings Presentation

Second Quarter 2026

# Non-GAAP Financial Measures & Cautionary Statements

## Non-GAAP Financial Measures

This presentation of Ventas, Inc. (the “Company,” “we,” “us,” “our” and similar terms) includes certain financial performance measures not defined by generally accepted accounting principles in the United States (“GAAP”), such as such as Nareit FFO, Normalized FFO, Net Operating Income (“NOI”), Same-Store Cash NOI, Same-Store Cash NOI Margin, Same-Store Cash NOI Growth, Cash Operating Revenue, SHOP Operating Expenses and Net Debt to Further Adjusted EBITDA. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are included in the Appendix to this presentation. Our definitions and calculations of these non-GAAP measures may not be the same as similar measures reported by other REITs.

These non-GAAP financial measures should not be considered as alternatives for, or superior to, financial measures calculated in accordance with GAAP.

## Cautionary Statements

This presentation includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements include, among others, statements of expectations, beliefs, future plans and strategies, anticipated results from operations and developments and other matters that are not historical facts. Forward-looking statements include, among other things, statements regarding our and our officers’ intent, belief or expectation as identified by the use of phrases or words such as “assume,” “may,” “will,” “project,” “expect,” “believe,” “intend,” “anticipate,” “seek,” “target,” “forecast,” “plan,” “line-of-sight,” “outlook,” “potential,” “opportunity,” “estimate,” “could,” “would,” “should” and other comparable and derivative terms or the negatives thereof.

Forward-looking statements are based on management’s beliefs as well as on a number of assumptions concerning future events. You should not put undue reliance on these forward-looking statements, which are not a guarantee of performance and are subject to a number of uncertainties and other factors that could cause actual events or results to differ materially from those expressed or implied by the forward-looking statements. We do not undertake a duty to update these forward-looking statements, which speak only as of the date on which they are made. We urge you to carefully review the disclosures we make concerning risks and uncertainties that may affect our business and future financial performance, including those made below and in our filings with the Securities and Exchange Commission, such as in the sections titled “Cautionary Statements – Summary Risk Factors” and “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2025, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our subsequent Quarterly Reports on Form 10-Q and our Current Reports on Form 8-K as we file them with the Securities and Exchange Commission.

Certain factors that could affect our future results and our ability to achieve our stated goals include, but are not limited to: (a) our exposure and the exposure of our managers, tenants and borrowers to complex and evolving governmental policy, laws and regulations, including relating to healthcare, data privacy, cybersecurity, artificial intelligence, international trade and environmental matters, the impact of such policies, laws and regulations on our and our managers’, tenants’ and borrowers’ business and the challenges and expense associated with complying with such policies, laws and regulations; (b) the impact of market, macroeconomic and general economic conditions on us, our managers, tenants and borrowers and in areas in which our properties are geographically concentrated, including changes in or elevated inflation, interest rates and exchange rates, labor market dynamics and rises in unemployment, tightening of lending standards and reduced availability of credit or capital, events that affect consumer confidence, and the actual and perceived state of the real estate markets and public and private capital markets; (c) our ability, and the ability of our managers, tenants and borrowers, to navigate the trends impacting our or their businesses and the industries in which we or they operate, including their ability to respond to the impact of the U.S. political environment on government funding and reimbursement programs, and the financial condition or business prospect of our managers, tenants and borrowers; (d) our ability to achieve the anticipated benefits and synergies from, and effectively integrate, our completed or anticipated acquisitions and investments; (e) our ability to identify and consummate future investments in healthcare assets and effectively manage our portfolio opportunities and our investments in co-investment vehicles, joint ventures and minority interests; (f) the potential for significant general and commercial claims, legal actions, investigations, regulatory proceedings and enforcement actions that could subject us or our managers, tenants or borrowers to increased operating costs, uninsured liabilities, including fines and other penalties, reputational harm or significant operational limitations, including the loss or suspension of or moratoriums on accreditations, licenses or certificates of need, suspension of or nonpayment for new admissions, denial of reimbursement, suspension, decertification or exclusion from federal, state or foreign healthcare programs or the closure of facilities or communities; (g) our reliance on third-party managers and tenants to operate or exert substantial control over properties they manage for, or lease from, us, which limits our control and influence over such properties, their operations and their performance; (h) our reliance and the reliance of our managers, tenants and borrowers on the financial, credit and capital markets and the risk that those markets may be disrupted or become constrained; (i) the risk of bankruptcy, inability to obtain benefits from governmental programs, insolvency or financial deterioration of our managers, tenants, borrowers and other obligors which may, among other things, have an adverse impact on the ability of such parties to make payments or meet their other obligations to us; (j) our dependency on a limited number of managers and tenants for a significant portion of our revenues and operating income; (k) our exposure to various operational risks, liabilities and claims from our operating assets; (l) our exposure to particular risks due to our specific asset classes and operating markets, such as adverse changes affecting our specific asset classes and the healthcare real estate sector, the competitiveness or financial viability of hospitals on or near the campuses where our outpatient medical buildings are located, our relationships with universities, the level of expense and uncertainty of our research tenants, and the limitation of our uses of some properties we own that are subject to ground lease, air rights or other restrictive agreements; (m) our ownership of properties or operation of business outside of the U.S. that may subject us to different or greater risks than those associated with our domestic operations; (n) the risk that our management agreements or leases are not renewed or are renewed on less favorable terms, that our managers or tenants default under those agreements or that we are unable to replace managers or tenants on a timely basis or on favorable terms, if at all; (o) the risk that the borrowers under our loans or other investments default or that, to the extent we are able to foreclose or otherwise acquire the collateral securing our loans or other investments, we will be required to incur additional expense or indebtedness in connection therewith, that the assets will underperform expectations or that we may not be able to subsequently dispose of all or part of such assets on favorable terms; (p) risks related to the recognition of reserves, allowances, credit losses or impairment charges which are inherently uncertain and may increase or decrease in the future and may not represent or reflect the ultimate value of, or loss that we ultimately realize with respect to, the relevant assets; (q) the risk of exposure to unknown liabilities from our investments in properties or businesses; (r) the impact of merger, acquisition and investment activity in the healthcare industry or otherwise affecting our managers, tenants or borrowers; (s) risks related to development, redevelopment and construction projects, including costs associated with inflation, rising or elevated interest rates, labor conditions and supply chain pressures, and risks related to increased construction and development in markets in which our properties are located, including adverse effect on our future occupancy rates; (t) our current and future amount of outstanding indebtedness, and our ability to access capital and to incur additional debt which is subject to our compliance with covenants in instruments governing our and our subsidiaries’ existing indebtedness; (u) increases in our borrowing costs as a result of becoming more leveraged, including in connection with acquisitions or other investment activity and rising or elevated interest rates; (v) the risk of potential dilution resulting from future sales or issuances of our equity securities; (w) the availability, adequacy and pricing of insurance coverage provided by our policies and policies maintained by our managers, tenants, borrowers or other counterparties; (x) the risks or uncertainties relating to the use of, or inability to take advantage of, the benefits of artificial intelligence by us or our managers, tenants or borrowers; (y) the occurrence of cybersecurity threats and incidents that could disrupt our or our managers’, tenants’ or borrower’s operations, result in the loss of confidential or personal information or damage our business relationships and reputation; (z) the risk of catastrophic or extreme weather and other natural events; (aa) our ability to attract and retain talented employees; (bb) our ability to maintain a positive reputation for quality and service with our key stakeholders; (cc) the limitations and significant requirements imposed upon our business as a result of our status as a REIT and the adverse consequences (including the possible loss of our status as a REIT) that would result if we are not able to comply with such requirements; (dd) the ownership limits contained in our certificate of incorporation with respect to our capital stock in order to preserve our qualification as a REIT, which may delay, defer or prevent a change of control of our company; and (ee) the other factors set forth in our periodic filings with the Securities and Exchange Commission.

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# Second Quarter 2026 Results

# Second Quarter and Year to Date 2026 Highlights<sup>1</sup>

## 2Q26 FINANCIAL & PROPERTY PERFORMANCE

### Financial Highlights

**\$0.97**

Normalized FFO/share<sup>2</sup>

**9%**

Normalized FFO/share, YoY growth<sup>2</sup>

**4.7x**

Net Debt to Further Adjusted EBITDA  
as of 2Q26

### Strong Property Performance, led by Senior Housing Operating Portfolio ("SHOP")

**10%**

Total Company YoY Same-Store Cash  
NOI growth

**16%**

SHOP YoY Same-Store Cash NOI  
growth, 9% Cash Operating Revenue  
growth and 5% RevPOR growth

**300bp**

SHOP YoY Same-Store average  
occupancy growth

**31%**

SHOP Same-Store Cash NOI margin,  
+210bp YoY

**18%**

U.S. SHOP YoY Same-Store Cash NOI  
growth

**360bp**

U.S. SHOP YoY Same-Store average  
occupancy growth

## YTD HIGHLIGHTS

**\$3.4B**

Investments focused on senior  
housing closed YTD<sup>3</sup>

**\$4.2B**

Equity raised to fund its 2026  
investment activity, including \$2.6  
billion of settled equity forward sales  
agreements year-to-date 2026 and \$1.6  
billion of unsettled equity forward sales  
agreements as of July 2026

**\$4.9B**

Available Liquidity as of 2Q26<sup>4</sup>

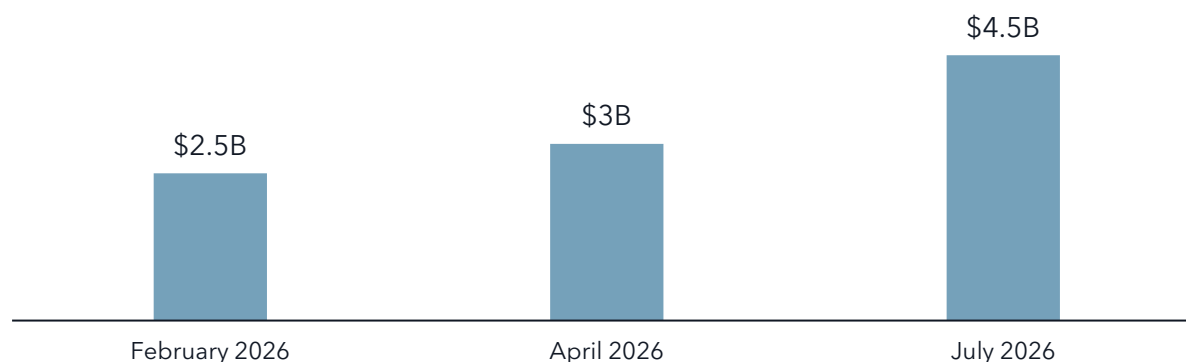
Improved 2026 Outlook

# Updated and Improved 2026 Outlook<sup>1</sup>

## IMPROVED ENTERPRISE OUTLOOK

|                                                        | Feb. 2026              | April 2026             | July 2026              |
|--------------------------------------------------------|------------------------|------------------------|------------------------|
| <b>Full Year 2026 Guidance</b>                         |                        |                        |                        |
| Attributable Net Income Per Share Range                | \$0.52 - \$0.62        | \$0.56 - \$0.63        | \$0.58 - \$0.63        |
| Attributable Net Income Per Share Midpoint             | \$0.57                 | \$0.60                 | \$0.61                 |
| Nareit FFO Per Share Range                             | \$3.63 - \$3.73        | \$3.69 - \$3.76        | \$3.76 - \$3.81        |
| Nareit FFO Per Share Midpoint                          | \$3.68                 | \$3.73                 | \$3.79                 |
| <b>2026 Normalized FFO Per Share Guidance Range</b>    | <b>\$3.78 - \$3.88</b> | <b>\$3.82 - \$3.89</b> | <b>\$3.85 - \$3.90</b> |
| YoY Growth %                                           | 6% - 9%                | 7% - 9%                | 8% - 10%               |
| <b>2026 Normalized FFO Per Share Guidance Midpoint</b> | <b>\$3.83</b>          | <b>\$3.86</b>          | <b>\$3.88</b>          |
| YoY Growth %                                           | 8%                     | 8%                     | 9%                     |

## INCREASED INVESTMENT GUIDANCE FOCUSED ON SENIOR HOUSING



## SELECT GUIDANCE ASSUMPTIONS<sup>2</sup>

- The guidance increase of \$0.02 per share at the midpoint of the 2026 Normalized FFO per share guidance range is primarily driven by:
  - +\$0.03 per share from increased accretive senior housing investment activity
  - (\$0.01) per share impact of higher share price, higher projected interest rates and FX
- YoY SHOP Same-Store Cash NOI growth reaffirmed at 15.0% - 17.0%, led by the U.S.
  - Average occupancy growth of ~300bp
  - RevPOR growth of ~5%
  - Revenue growth of ~8.75%
  - Operating Expense growth of ~5.5%
- Other guidance assumptions:
  - YoY Same-Store Cash NOI growth reaffirmed for OM&R (2.0% - 3.0%), Triple-Net (3.75% - 4.75%) and Total Company (9.0% - 10.5%)
  - Disposition and loan repayment proceeds of ~\$700 million at ~7% blended yield, vs. previous ~\$300 million
  - Interest expense of ~\$646 million at midpoint, vs. previous ~\$640 million
  - Interest and other income of ~\$8 million at midpoint, unchanged
  - Full year weighted average diluted share count of 506 million, vs. previous 504 million
  - FAD capital expenditures of ~\$400 million at midpoint, unchanged

# Ventas's Strategy



# We Are Executing a Focused Strategy to Drive Growth...

1.

Deliver profitable organic growth in senior housing

2.

Capture value-creating external growth focused on senior housing

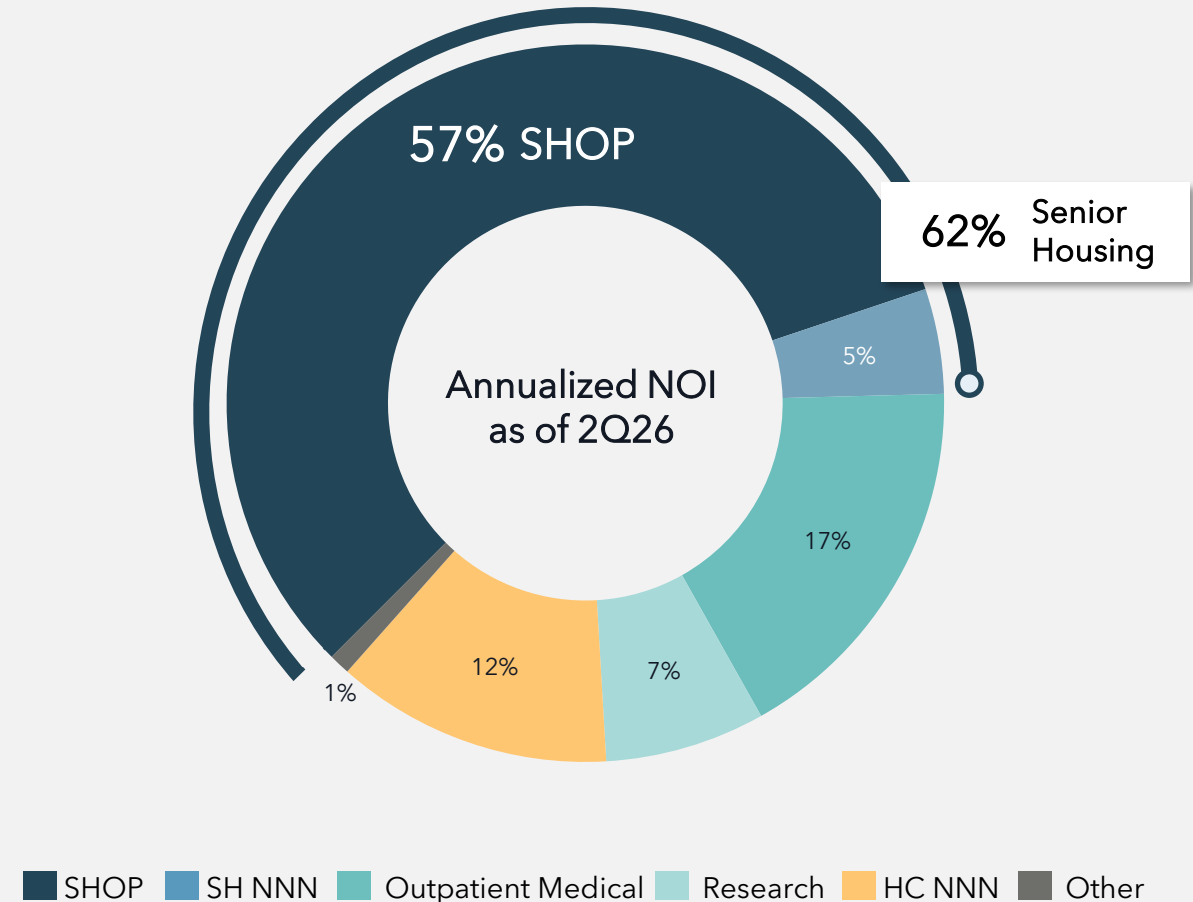
3.

Drive strong execution and cash flow generation throughout portfolio

## Ventas 1-2-3 Strategy Is Driving Enterprise Growth & Creating Value

- Fast growing SHOP segment is 57% of total company Annualized NOI and is the engine of Ventas’s growth
- 2026 is expected to be the 5<sup>th</sup> consecutive year of double-digit organic SHOP Cash NOI growth
- Strong senior housing investment momentum is further expanding SHOP footprint
- Expect to continue increasing Ventas’s participation in multiyear SHOP organic and external growth opportunity, increasing SHOP NOI as a % of the enterprise
  - 2026 investment guidance of \$4.5 billion focused on senior housing, increased vs. previous \$3 billion guidance
- Total senior housing represents more than 60% of Ventas’s total company Annualized NOI

SHOP IS 57% OF TOTAL COMPANY ANNUALIZED NOI AND GROWING



# Ventas Has Curated its SHOP Portfolio to Maximize Multiyear NOI Growth Potential

## Right Markets

- ✓ 807 consolidated communities<sup>1</sup> in 48 U.S. states, Canada and the UK in attractive local markets
- ✓ Footprint in high-growth markets (Top 5: Texas, New York, California, Florida, North Carolina)
- ✓ Strong U.S. projected uncapped net demand of ~1,200bp over next 3 years<sup>2</sup>
- ✓ Residents can afford to stay in communities 6 – 7x longer than average length of stay<sup>3</sup>

## Right Assets

- ✓ 375+ community refresh Capex projects completed since 2020
- ✓ Large scale communities averaging 115 units / community
- ✓ Continuum of care, balance of 51% IL / 39% AL / 10% MC

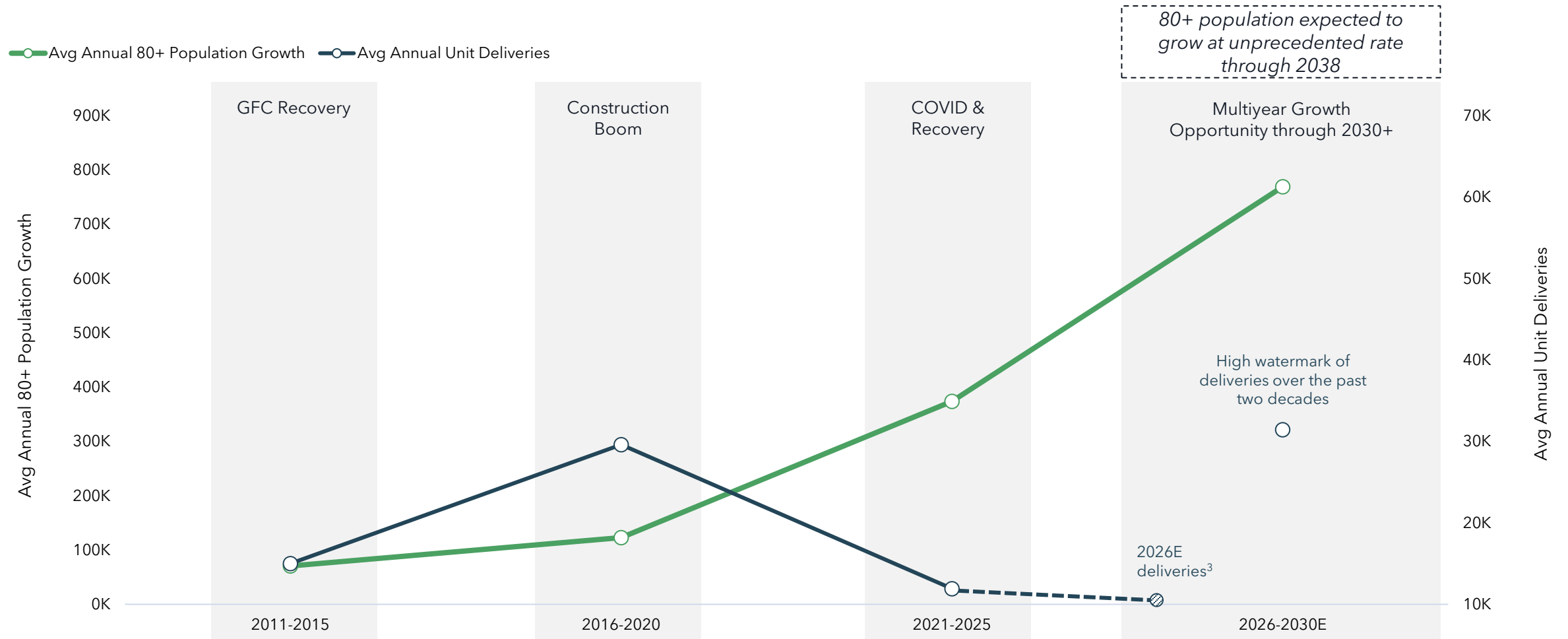
## Right Operators

- ✓ 49 local-focused operators<sup>1</sup>, including institutional and emerging operators with national / regional / local footprints



# Multiyear SHOP NOI Growth Opportunity Supported by Unprecedented Demand / Supply

## Average Annual 80+ Population Growth vs. Senior Housing Deliveries<sup>1,2</sup>

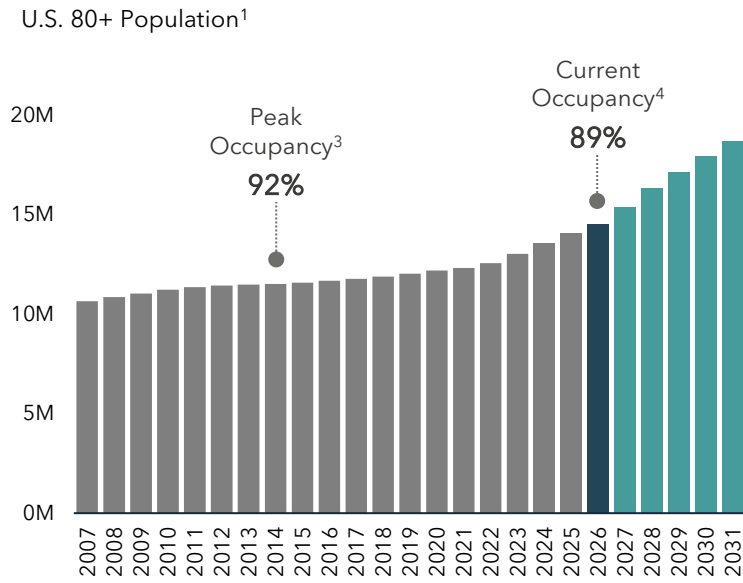


# Rapidly Growing U.S. Aging Population Fueling Senior Housing Demand

The U.S. is expected to see the largest surge in seniors as Baby Boomers begin turning 80 in 2026

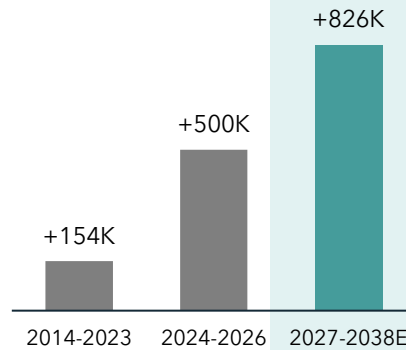
29%

Expected 80+ population growth over the next 5 years  
vs 4% in the 5 years post Financial Crisis



Avg Annual U.S. 80+ Population Growth<sup>1</sup>

80+ population growing annually by 826K seniors for the next decade+



Construction activity remained de minimis in 2Q26

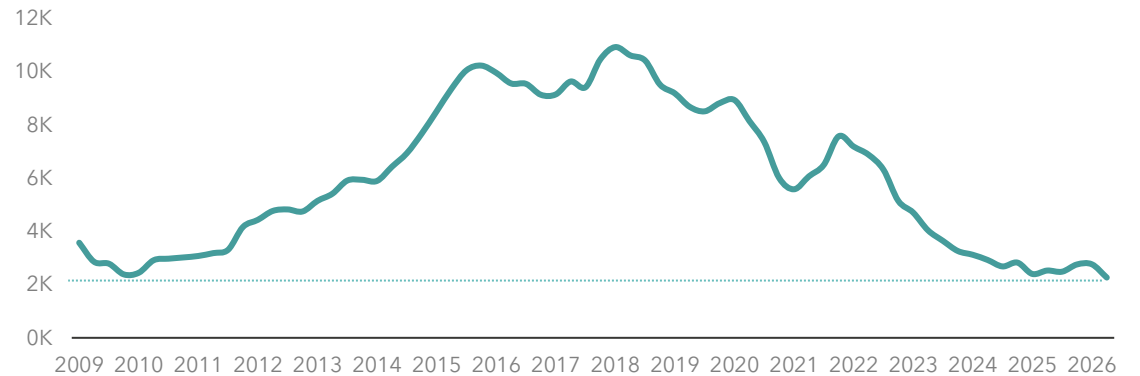
0.5%

2Q26 U.S. year-over-year inventory growth continues to hover at record lows<sup>2</sup>

0.8%

U.S. rolling 4-quarter starts as a % of inventory, the lowest level on record<sup>2</sup>

U.S. Top 99 Rolling 4-Quarter Average Units Started<sup>2</sup>



# Senior Housing Provides Compelling Value Proposition to Residents and Families

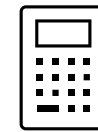
## Benefits to Residents

- ✓ Safety
- ✓ Socialization
- ✓ Professional Care and Services
- ✓ Amenities
- ✓ Ease of living
- ✓ Peace of Mind
- ✓ High Customer Satisfaction / Net Promoter Scores



## At a Comparable Cost

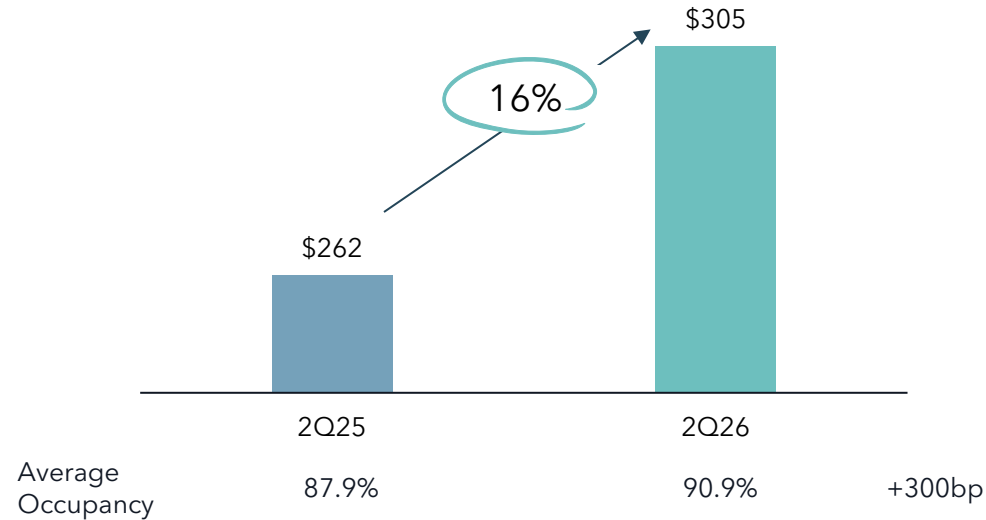
- On average, cost of living in a VTR community is comparable or favorable to the ~\$6,100 - \$10,200/mo. cost of aging at home with care<sup>1</sup>
- Replacement expense to living at home with additional valuable benefits to residents and their families
- In VTR SHOP markets, residents can afford to stay in communities 6 - 7x longer than average length of stay<sup>2</sup>



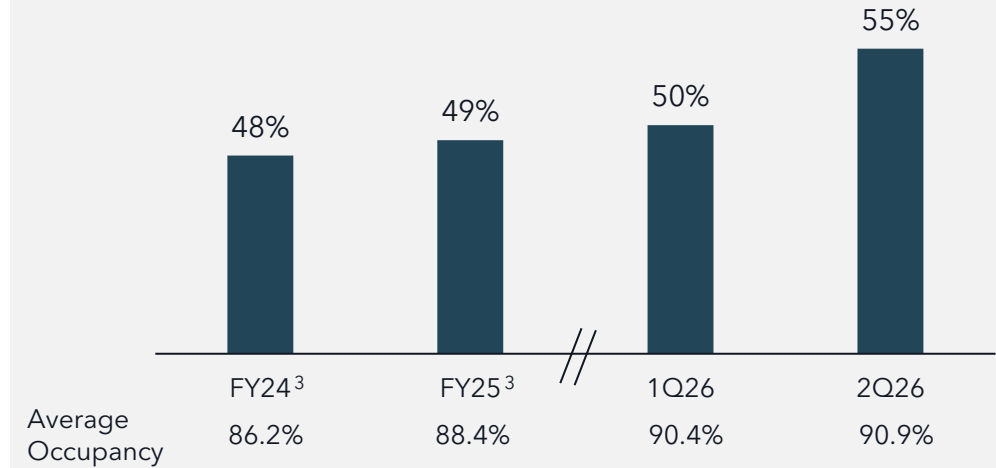
# Delivering Profitable Organic Growth in Senior Housing



## Strong 2Q 2026 SHOP Same-Store Performance<sup>1</sup>



- Higher YoY incremental margin flow-through<sup>2</sup> achieved at higher occupancy levels



## REVENUE GROWTH SUPPORTED BY BROAD-BASED PRICING STRENGTH

## VENTAS OI™ DRIVING OCCUPANCY GROWTH OUTPERFORMANCE

**9%**  
2Q26 SHOP Same-Store Cash Operating Revenue Growth

**+360bp**  
VTR 2Q26 U.S. Same-Store YoY Occupancy Growth

**5%**  
2Q26 SHOP Same-Store RevPOR Growth  
Strong Move-In & In-House Pricing Trends

**+150bp**  
VTR 2Q26 YoY Outperformance  
vs. NIC Top 99<sup>4,5,6</sup>

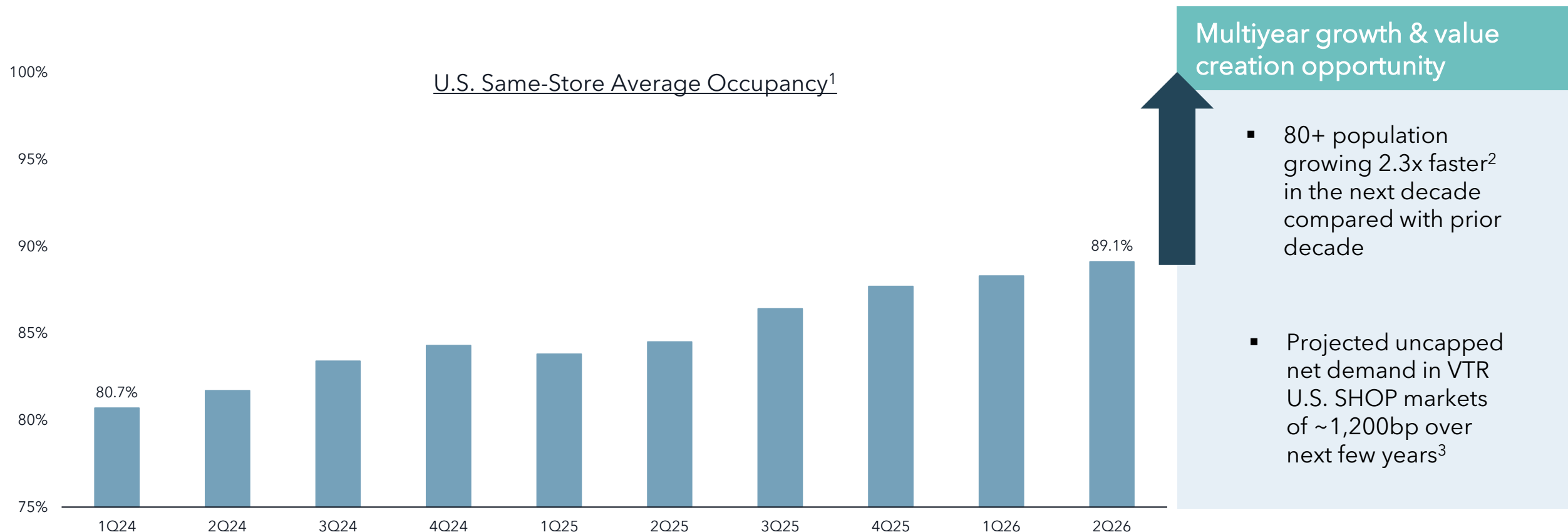
**+490bp**  
VTR Cumulative  
Outperformance vs. NIC Top 99  
Since 1Q23<sup>4,5,7</sup>

1. Some of the financial measures throughout this presentation are non-GAAP measures. For reconciliations to the most directly comparable GAAP measures, please see the Appendix. 2. Incremental YoY SHOP Same-Store Cash NOI divided by incremental YoY SHOP Same-Store Cash Operating Revenue. 3. FY24 and FY25 incremental margin flow-through and average occupancy calculated using average of quarterly supplementals. 4. Top 99 includes communities in Primary and Secondary markets. 5. NIC methodology for quarterly occupancy calculation is an average of the month-end spot occupancy for each month in the quarter. 6. VTR occupancy calculated on a comparable basis and reflects 2Q26 Same-Store. 7. VTR occupancy calculated on a comparable basis and reflects 2Q26 Same-Store indexed to 1Q23.

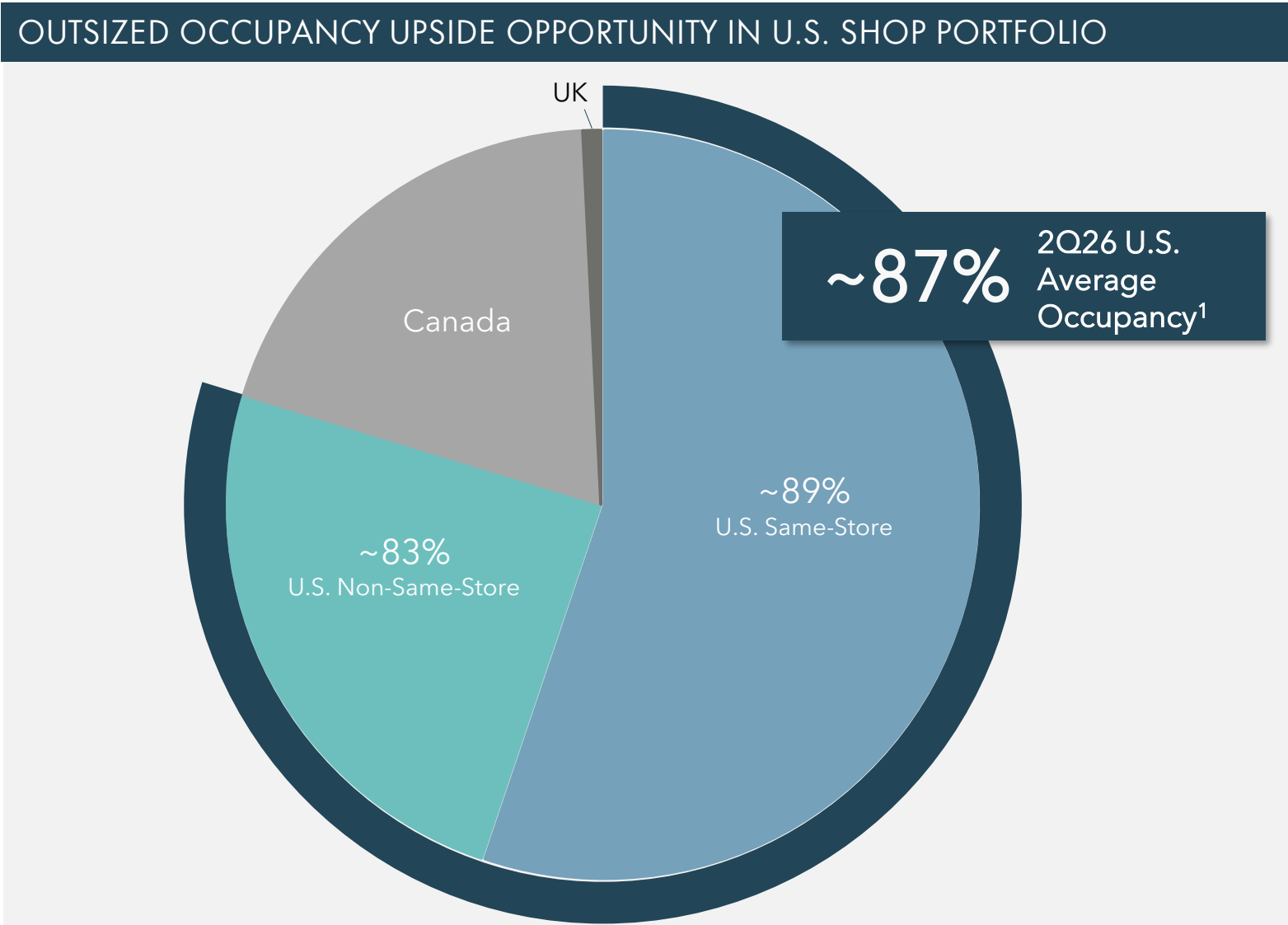
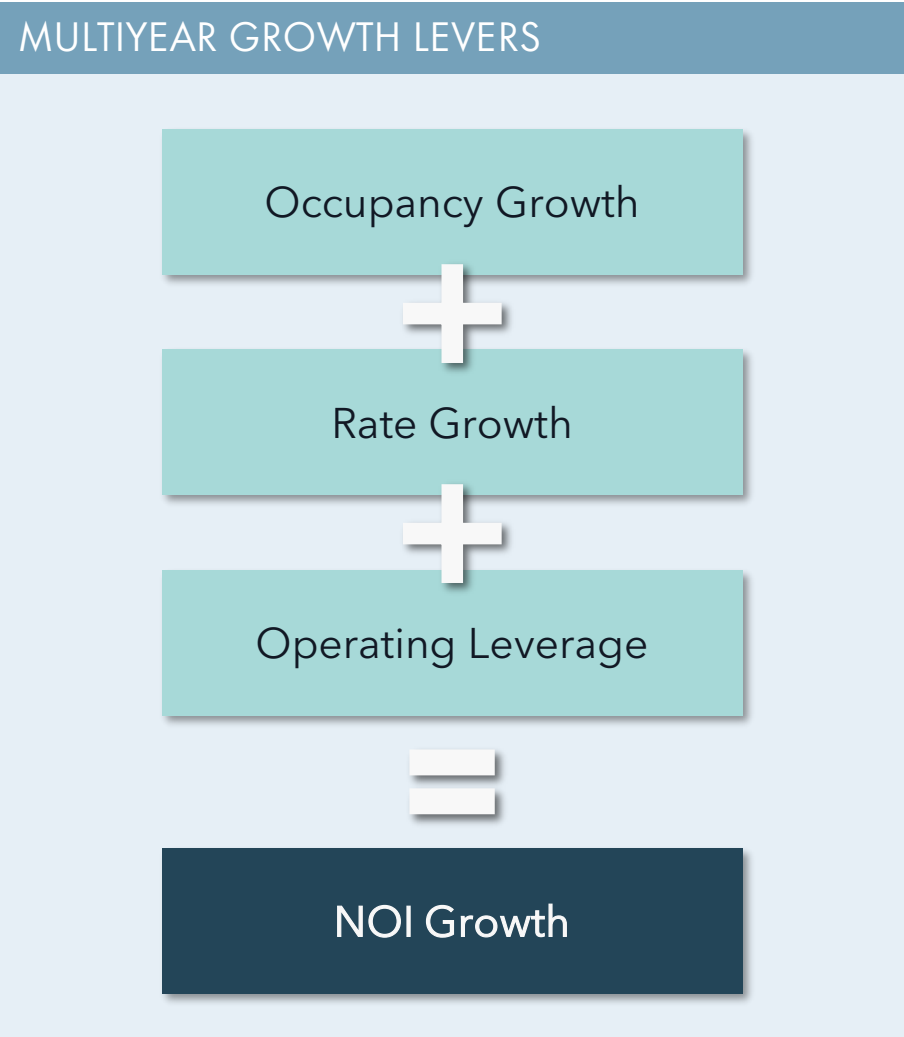


# U.S. SHOP Occupancy Positioned for Continued Outsized Growth

Significant growth achieved in U.S. SHOP occupancy, with expected future demand accelerating as Baby Boomers begin turning 80 in 2026



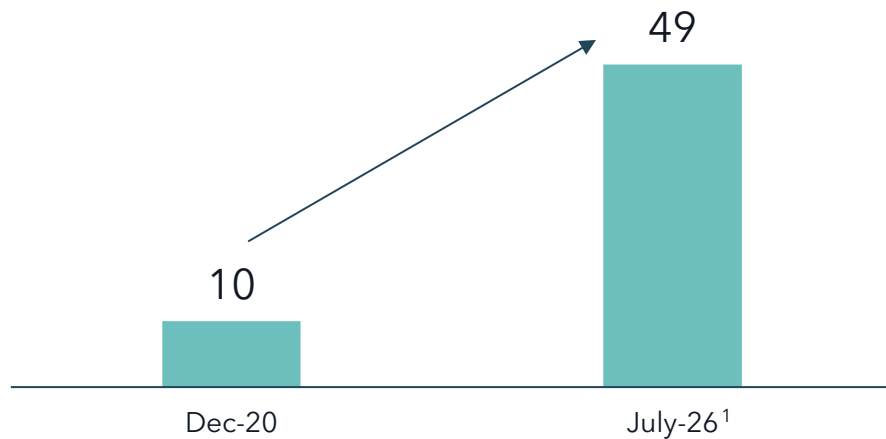
# Positioned for Significant Multiyear SHOP Occupancy, Rate and NOI Growth



1. Represents total U.S. SHOP portfolio as of 2Q26.

# Ventas Competitive Advantage from Large Diverse Network of SHOP Operators

GROWTH IN # OF VENTAS SHOP OPERATORS



There are ~500 commercial, multi-site senior housing operators, approximately two-thirds of which operate 10 or fewer communities

## WINNING TOGETHER

### Strategic expansion, collaborative approach

- Ventas engages and expands with the highest performing operators who have established local market clusters, product-specific expertise and a high concentration of leadership talent that is close to community operations
- Ventas OI™ insights complement our operators' experience to enhance the environments for residents and performance of our properties
- Our advantaged platform can support a significant number of operators, enabling us to find the best operational fit for each community in each market and capture growth opportunities
- Management agreements provide operator exclusivity in SHOP markets

### OPERATOR SELECTION KEY CRITERIA:



# Ventas OI™ Active Asset Management Approach, Grounded in Data Analytics

*Proprietary data analytics and experiential insights platform drives portfolio actions and optimizes the combination of Right Markets, Right Assets, Right Operators™*

## Data Analytics Drive Active Asset Management



## Performance Optimization



Combines Ventas's leading in-house operating expertise with data analytics capabilities to deliver insights to maximize asset performance, in collaboration with our operators' local market expertise

# End-to-End Technology Drives Enhanced Execution Across SHOP

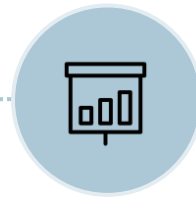
**Driving profitable organic growth**



Proprietary operational and financial data points in Ventas OI™

Optimized unit-level pricing guidance • Unified dashboards with flexibility to support multiple operator enterprise resource planning systems and operational data sources • Portfolio benchmarking • Digital lead growth • Analytics-led capex

**Advancing value-creating external growth**



Data-driven market selection process informed by established criteria for high performance

Right Market™ prediction driven by AI-enabled models • Faster, higher-quality underwriting

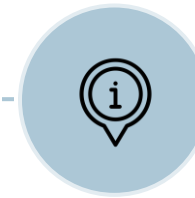
**Delivering strong execution and cash flow generation**



Automate back-office activities to increase speed and productivity

AI-based occupancy forecasting • Workflow automation • Reporting automation

**Supporting AI-enabled tool adoption within the senior housing industry**

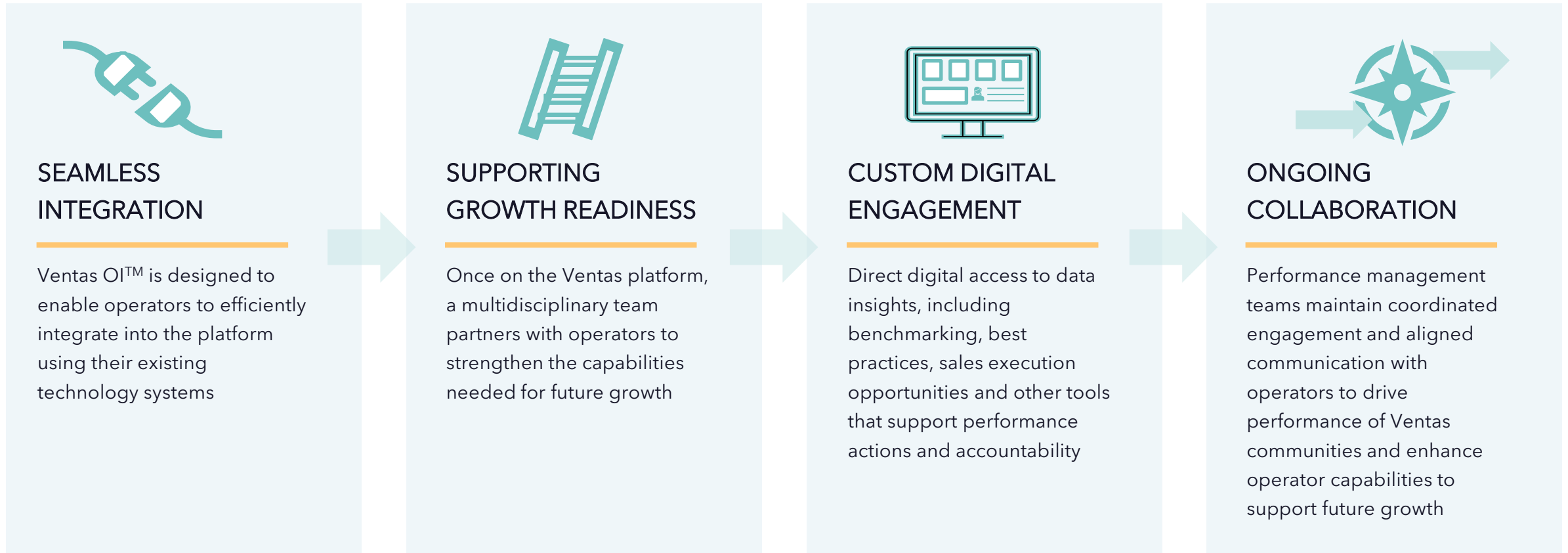


SHOP operators use AI-enabled tools to enhance resident experience and increase efficiency

AI resident engagement • Tech-enabled safety monitoring, care, & compliance • AI CRM boosting sales execution

# Collaboration at Scale: Ventas OI™ Enhances Operator Capabilities & Community Execution

*Digitally-integrated operational insights platform creates a competitive moat*



Operator network effects that drive performance and widen Ventas's competitive advantage

Capture Value-Creating External  
Growth Focused on Senior Housing

# External Growth Has Added >30% Additional SHOP Units since January 2024

## \$8.2 Billion

Investments Closed since January 2024<sup>1</sup> Focused on Senior Housing



Senior housing investments continue to perform in-line with expectations

### RIGHT MARKETS

- Investments focused on markets with attractive senior housing demand/supply fundamentals, wealth and favorable local economies
  - Communities located in markets with projected uncapped net demand of ~1,300bp<sup>2</sup>
  - Residents can afford to stay in communities 6x longer than average length of stay<sup>3</sup>
  - Communities in markets with significant 80+ population growth

### RIGHT ASSETS

- Newer vintage, purpose-built communities offering an attractive mix of Independent Living, Assisted Living, and Memory Care services for residents
  - 42% IL units / 42% AL units / 16% MC units
  - Large-scale communities averaging 130 units
  - Below replacement cost investment basis of \$334K/unit

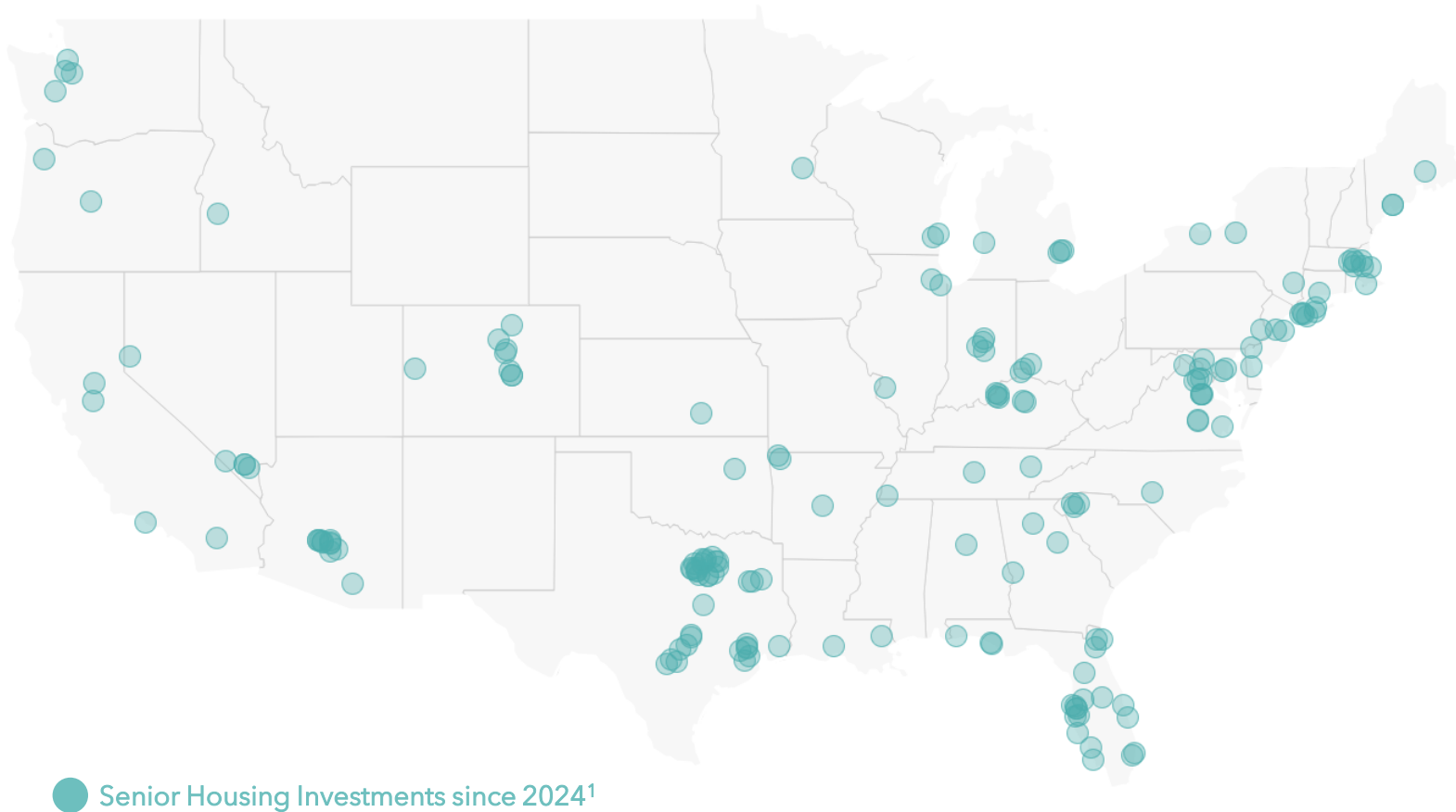
### RIGHT OPERATORS™

- Targeting high quality, local-market focused operators with ability to scale operations through integration with Ventas OI™ platform
  - Added 23 new operators to the Ventas OI™ platform through acquisitions with new, aligned management contracts



# \$8.2 Billion of Investments Closed Since January 2024<sup>1</sup> Focused on Senior Housing

*Investments Focused on Markets with Attractive Fundamentals and Growth Outlook*



Expanding SHOP by strategically targeting attractive high-growth U.S. markets

~23,000 units across 174 communities since the start of 2024

Acquisitions across 34 states in high-growth markets

# \$3.4 Billion Investments Closed Year to Date 2026<sup>1</sup> Focused on Senior Housing

## 66 SHOP Communities Across 18 States

8,783 units

## Fast-Growing Markets with Strong Projected Demand Growth

~1,300bp of projected uncapped net demand<sup>2</sup>, supporting continued NOI growth

## Communities Offering Continuum of Care

49% IL | 37% AL | 14% MC

## Newer Vintage, Purpose Built Communities

133 units / community

## Average Acquisition Price of \$358K / Unit

Significant discount to replacement cost

## 21 High-Quality SHOP Operators

Including 7 new relationships with proven, local market focused operators

## Multiyear Occupancy Upside

~89% in-place occupancy

## Attractive Underwritten Returns

Expected year-one NOI yield of 6.6%; double digit-to-mid-teens 10-year unlevered IRR expectations



# Competitive Advantages Power Transactions with a Wide Variety of Senior Housing Sellers

94% Relationship-Driven

## Private Equity

**Diversified Real Estate Funds & Senior Housing Specialists**

Finite-life vehicles returning capital to investors

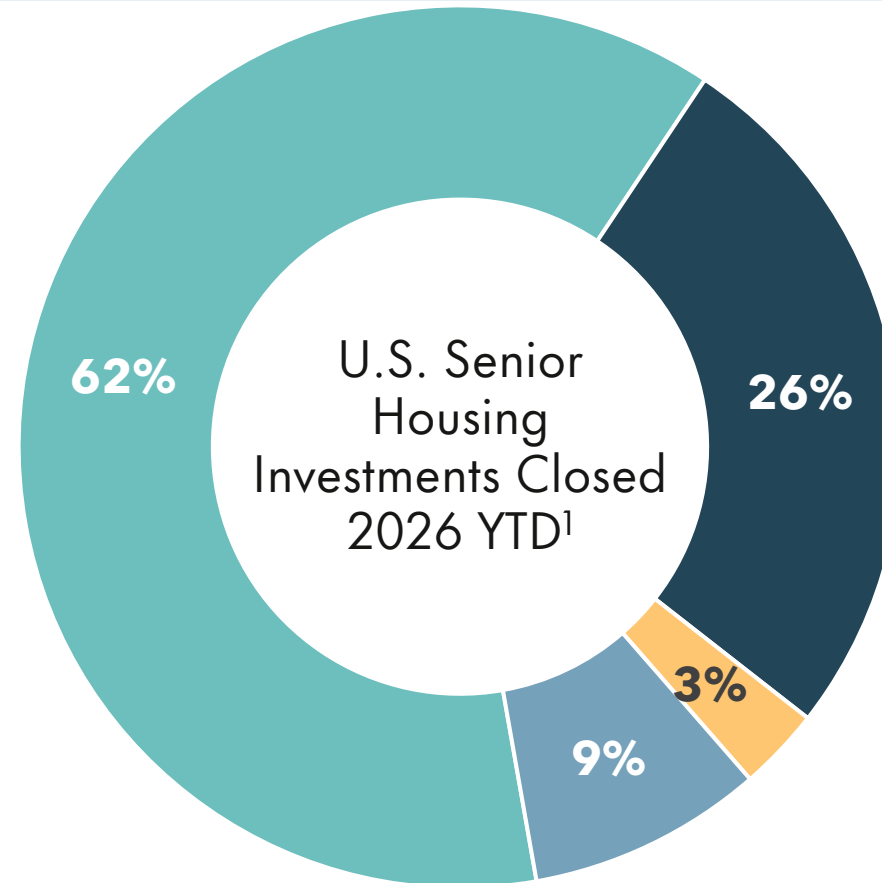
**69% Off-Market**

## Developers

**Primarily Merchant Builders**

Sell the completed community to repay construction loans and return investor capital

**49% Off-Market**



## Owner-Operators

**Operators Who Control Real Estate**

Communities are financed with third-party equity capital (friends & family, private equity, institutions) and Ventas has ability to simplify and consolidate capital structures. Ventas is a preferred owner, supporting repeat transactions

**84% Repeat Operators**

## Institutional Investors

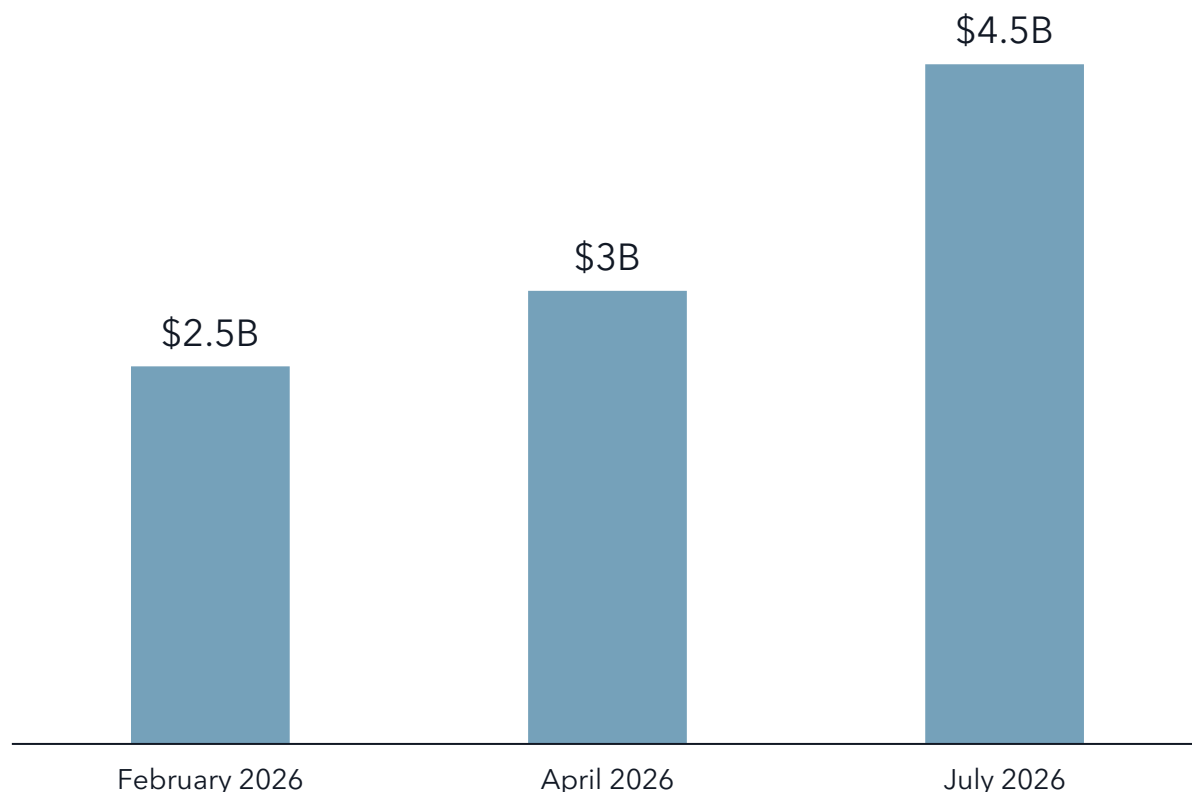
**Pensions, Insurance Companies, Sovereigns**

Frequently recycling capital to rebalance portfolios and fund financial obligations

**100% Repeat Sellers**

# Investment Momentum Drives Increased Guidance & Attractive and Actionable Senior Housing Pipeline

## Increased 2026 Investment Guidance<sup>1</sup>



## VTR Investment Competitive Advantages

- ☒ Relationship-Driven Pipeline
- ☒ Ventas OI™ Platform & Capabilities
- ☒ Experienced Team & Track Record
- ☒ Financial Strength

Drive Strong Execution and Cash Flow  
Generation Throughout The Portfolio

## Balance Sheet Strength and Flexibility

### BALANCE SHEET STRENGTH AND FLEXIBILITY

- Balance sheet strength and strong access to capital provides liquidity and flexibility to fund external growth and refinance debt maturities

**4.7x**

Net Debt to Further Adjusted EBITDA at 2Q26

**\$4.9B**

Available Liquidity<sup>1</sup> at June 30, 2026

**\$1.6B<sup>2</sup>**

Unsettled equity forward sales agreements outstanding as of July 2026

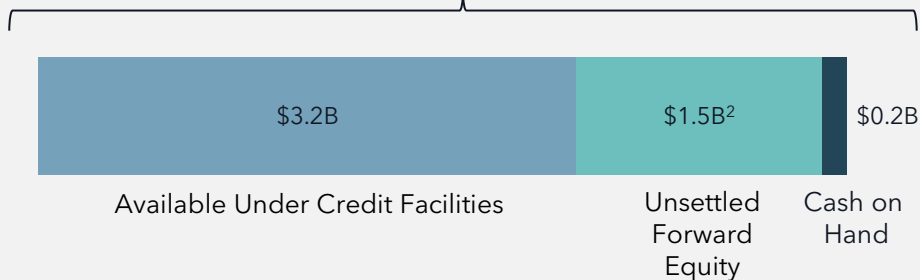
**BBB+ / Baa1**

S&P and Moody's credit rating<sup>3</sup> (Stable Outlook)

### STRONG LIQUIDITY POSITION

- Robust liquidity provides flexibility in funding external growth and managing risk

**\$4.9B of Available Liquidity as of 6/30**

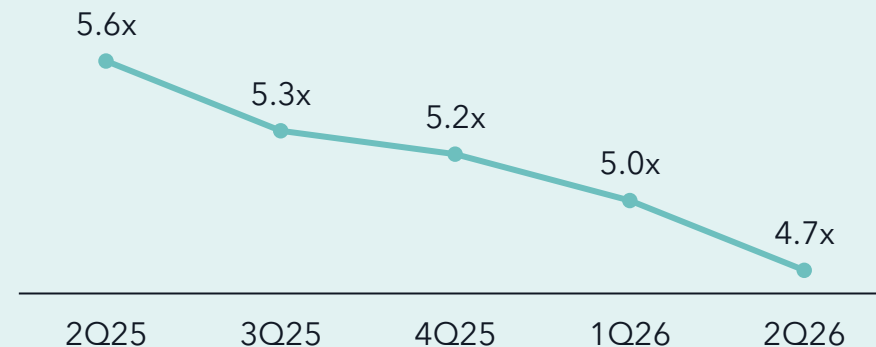


1. Available Liquidity includes availability under the Company's unsecured credit facilities, cash and cash equivalents and unsettled equity forward sales agreements outstanding. 2. Unsettled equity forward sales agreements outstanding of \$1.5 billion as of June 30, 2026 and \$1.6 billion as of July 28, 2026. 3. A security rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time. 4. Includes consolidated and unconsolidated activity at 100% of proceeds.

### LEVERAGE RATIO CONTINUES TO IMPROVE

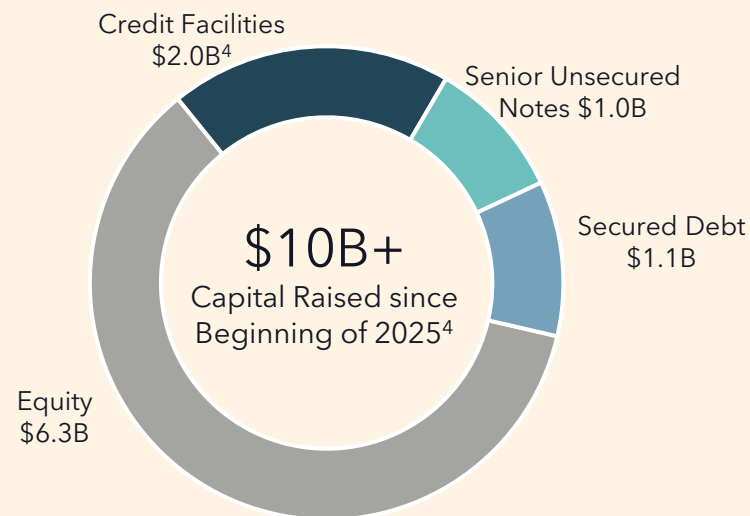
- Multiyear organic growth and equity funding of investments resulting in continued leverage improvement

Net Debt to Further Adjusted EBITDA



### PROVEN ACCESS TO MULTIPLE SOURCES OF CAPITAL

- Strong access to capital provides flexibility in funding external growth and maintaining a strong balance sheet

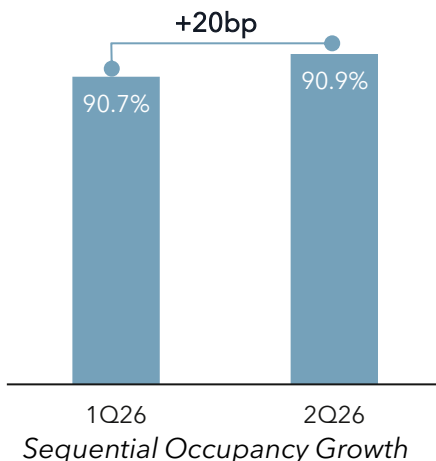


1. Includes month-to-month tenants as having expired and renewed in the period.  
 2. AHA, Trendwatch Chartbook Supplementary Data Tables, 2019, KFF analysis of AHA Annual Survey Database and Census Bureau population estimates, 2024 projection from Kaufman Hall / Strata Decision Technology, 2025 projection from AHA Costs of Caring Report, citing Strata Decision Technology. 3. The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

OUTPATIENT MEDICAL PLATFORM HAS STRONG PERFORMANCE TRACK RECORD AND SIGNIFICANT COMPETITIVE ADVANTAGES

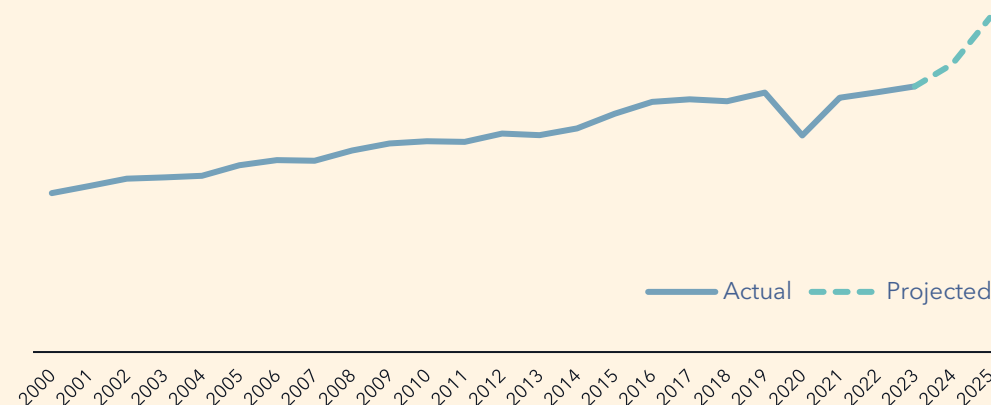
Outpatient Medical Retention & Sequential Occupancy Growth

2Q26 is the 8th consecutive quarter of 85% or better TTM Retention<sup>1</sup>



OUTPATIENT MEDICAL PORTFOLIO POSITIONED TO BENEFIT FROM SHIFT TO OUTPATIENT CARE<sup>2</sup>

Indexed Outpatient Demand Growth

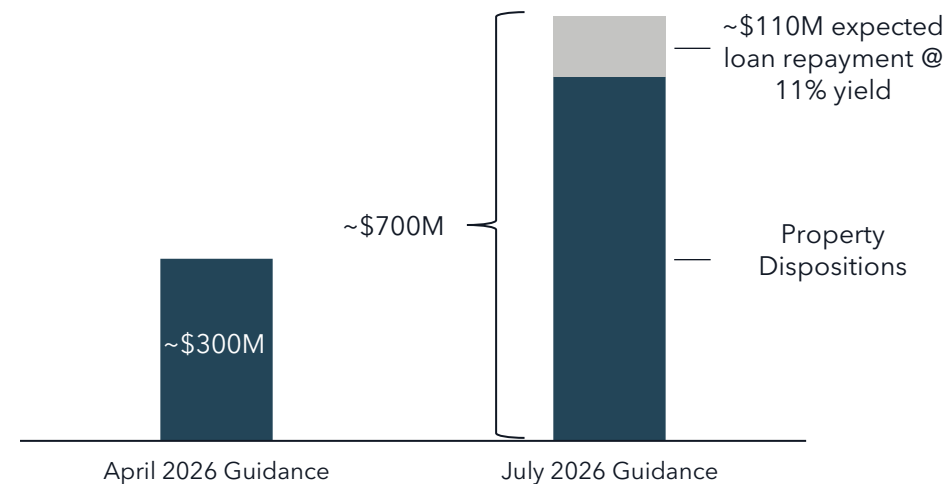


HEALTHCARE TRIPLE-NET AND LOAN UPDATE

- Extended Scion Master Lease for all assets through 2039 at current cash rent and 2.75% fixed annual escalator
- Originated senior secured \$300M loan to Scion maturing 2032 in connection with overall refinancing by Scion intended to streamline its capital structure and reduce its debt balance
- Upside potential through revenue-based rent and improvement in warrant terms
- Financial impact to Ventas previously contemplated in 2026 guidance provided in April

DISPOSITIONS AND LOAN REPAYMENTS

- Increased expected dispositions and loan repayments guidance<sup>3</sup> to ~\$700M at ~7% blended yield





# Ventas At a Glance

Ventas is a leading S&P 500 company with approximately 1,450 properties that benefit a large and growing aging population. As the world's second largest owner of senior housing, we create environments where seniors thrive and investments flourish.

**25+**

Years of operation

**~1,450**

Properties within the U.S., Canada & the UK, including >900 senior housing communities

**~\$60B**

Enterprise value<sup>1</sup>

**\$2.8B**

Annualized net operating income<sup>2</sup>

**19%**

Annualized total shareholder return since 2000<sup>3</sup>





# Appendix

## 2026 Guidance<sup>1</sup>

Dollars in millions USD, except per share amounts, totals may not sum due to rounding, unaudited

### Net Income and FFO Attributable to Common Stockholders<sup>2</sup>

|                                                           | FY 2026        |                | FY 2026 - Per Share |               |
|-----------------------------------------------------------|----------------|----------------|---------------------|---------------|
|                                                           | Low            | High           | Low                 | High          |
| <b>Net income attributable to common stockholders</b>     | <b>\$291</b>   | <b>\$317</b>   | <b>\$0.58</b>       | <b>\$0.63</b> |
| Depreciation and amortization                             | 1,626          | 1,626          | \$3.22              | \$3.22        |
| Gain on real estate dispositions                          | (15)           | (15)           | (\$0.03)            | (\$0.03)      |
| <b>Nareit FFO attributable to common stockholders</b>     | <b>\$1,902</b> | <b>\$1,927</b> | <b>\$3.76</b>       | <b>\$3.81</b> |
| Other adjustments <sup>3</sup>                            | 44             | 44             | \$0.09              | \$0.09        |
| <b>Normalized FFO attributable to common stockholders</b> | <b>\$1,947</b> | <b>\$1,972</b> | <b>\$3.85</b>       | <b>\$3.90</b> |
| <i>% Year-over-year growth</i>                            |                |                | 8%                  | 10%           |
| Weighted average diluted shares (in millions)             | 506            | 506            |                     |               |

### NOI<sup>2</sup>

|                               | FY 2026        |                |
|-------------------------------|----------------|----------------|
|                               | Low            | High           |
| <b>NOI</b>                    | <b>\$2,751</b> | <b>\$2,803</b> |
| SHOP                          | \$1,624        | \$1,658        |
| Outpatient Medical & Research | \$600          | \$608          |
| Triple-Net                    | \$484          | \$492          |
| Non-Segment                   | \$43           | \$45           |

### Select 2026 Guidance Assumptions

- The Company's guidance includes the following investment and disposition assumptions:
  - Expect to close \$4.5 billion of investments focused on senior housing, increased vs. previous \$3 billion
  - Disposition and loan repayment proceeds of ~\$700 million at ~7% blended yield, vs. previous ~\$300 million
- Additional guidance assumptions include:
  - Interest expense of ~\$646 million at midpoint, vs. previous ~\$640 million
  - Interest and other income of ~\$8 million at midpoint, unchanged
  - Full year weighted average diluted share count of 506 million, vs. previous 504 million
  - FAD capital expenditures of ~\$400 million at midpoint, unchanged

<sup>1</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> Totals may not add due to minor corporate-level adjustments.

<sup>3</sup> Other adjustments include the categories of adjustments presented in our FFO and FAD Reconciliation.

# Non-GAAP Financial Measures Reconciliation FFO and Operating FAD

In thousands, except per share amounts, dollars in USD, totals may not sum due to rounding, unaudited

<sup>1</sup> Beginning with the first quarter 2026, the Company excludes non-cash stock-based compensation expense from the calculation of Normalized FFO. Results for prior periods have been updated to conform to this presentation.

|                                                                                        | For the Three Months Ended<br>June 30, |                   | Q2 YoY<br>Change | For the Six Months Ended<br>June 30, |                   | YTD YoY<br>Change |
|----------------------------------------------------------------------------------------|----------------------------------------|-------------------|------------------|--------------------------------------|-------------------|-------------------|
|                                                                                        | 2026                                   | 2025              | '26-'25          | 2026                                 | 2025              | '26-'25           |
| <b>Net income attributable to common stockholders</b>                                  | <b>\$ 70,570</b>                       | <b>\$ 68,264</b>  | <b>3%</b>        | <b>\$ 126,482</b>                    | <b>\$ 115,132</b> | <b>10%</b>        |
| <b>Net income attributable to common stockholders per share</b>                        | <b>\$ 0.14</b>                         | <b>\$ 0.15</b>    | <b>(7%)</b>      | <b>\$ 0.26</b>                       | <b>\$ 0.25</b>    | <b>4%</b>         |
| Adjustments:                                                                           |                                        |                   |                  |                                      |                   |                   |
| Depreciation and amortization on real estate assets                                    | 406,036                                | 346,214           |                  | 786,848                              | 666,413           |                   |
| Depreciation on real estate assets related to noncontrolling interests                 | (6,238)                                | (3,973)           |                  | (10,493)                             | (8,144)           |                   |
| Depreciation on real estate assets related to unconsolidated entities                  | 22,600                                 | 18,716            |                  | 44,699                               | 34,711            |                   |
| Gain on real estate dispositions                                                       | (176)                                  | (33,816)          |                  | (15,222)                             | (33,985)          |                   |
| Loss (gain) on real estate dispositions related to unconsolidated entities             | 29                                     | (62)              |                  | 63                                   | (25)              |                   |
| Subtotal: Nareit FFO adjustments                                                       | 422,251                                | 327,079           |                  | 805,895                              | 658,970           |                   |
| Subtotal: Nareit FFO adjustments per share                                             | \$ 0.85                                | \$ 0.71           |                  | \$ 1.64                              | \$ 1.45           |                   |
| <b>Nareit FFO attributable to common stockholders</b>                                  | <b>\$ 492,821</b>                      | <b>\$ 395,343</b> | <b>25%</b>       | <b>\$ 932,377</b>                    | <b>\$ 774,102</b> | <b>20%</b>        |
| <b>Nareit FFO attributable to common stockholders per share</b>                        | <b>\$ 0.99</b>                         | <b>\$ 0.86</b>    | <b>15%</b>       | <b>\$ 1.89</b>                       | <b>\$ 1.71</b>    | <b>11%</b>        |
| Adjustments:                                                                           |                                        |                   |                  |                                      |                   |                   |
| Loss (gain) on derivatives, net                                                        | 100                                    | (1,074)           |                  | (14)                                 | (9,458)           |                   |
| Non-cash impact of income tax (benefit) expense                                        | (29,017)                               | 748               |                  | (48,255)                             | (13,032)          |                   |
| Loss on extinguishment of debt, net                                                    | 83                                     | —                 |                  | 532                                  | —                 |                   |
| Transaction, transition and restructuring costs                                        | 13,478                                 | 4,627             |                  | 20,137                               | 10,609            |                   |
| Amortization of other intangibles                                                      | 119                                    | 121               |                  | 238                                  | 243               |                   |
| Non-cash stock-based compensation expense <sup>1</sup>                                 | 5,312                                  | 7,683             |                  | 30,154                               | 26,509            |                   |
| Significant disruptive events, net                                                     | (1,064)                                | 958               |                  | 1,121                                | 5,024             |                   |
| Normalizing items related to noncontrolling interests and unconsolidated entities, net | 1,884                                  | 463               |                  | 3,044                                | 949               |                   |
| Other normalizing items, net                                                           | —                                      | (1)               |                  | —                                    | (1)               |                   |
| Subtotal: Normalized FFO adjustments                                                   | (9,105)                                | 13,525            |                  | 6,957                                | 20,843            |                   |
| Subtotal: Normalized FFO adjustments per share                                         | \$ (0.02)                              | \$ 0.03           |                  | \$ 0.01                              | \$ 0.05           |                   |
| <b>Normalized FFO attributable to common stockholders <sup>1</sup></b>                 | <b>\$ 483,716</b>                      | <b>\$ 408,868</b> | <b>18%</b>       | <b>\$ 939,334</b>                    | <b>\$ 794,945</b> | <b>18%</b>        |
| <b>Normalized FFO attributable to common stockholders per share <sup>1</sup></b>       | <b>\$ 0.97</b>                         | <b>\$ 0.89</b>    | <b>9%</b>        | <b>\$ 1.91</b>                       | <b>\$ 1.75</b>    | <b>9%</b>         |
| Adjustments:                                                                           |                                        |                   |                  |                                      |                   |                   |
| Deferred revenue and lease intangibles, net                                            | (4,665)                                | (9,801)           |                  | (9,263)                              | (19,364)          |                   |
| Other non-cash amortization, including fair market value of debt                       | 7,818                                  | 6,697             |                  | 17,185                               | 14,059            |                   |
| Straight-lining of rental income                                                       | (7,458)                                | (8,200)           |                  | (14,113)                             | (12,547)          |                   |
| FAD capital expenditures                                                               | (79,950)                               | (63,042)          |                  | (134,661)                            | (114,937)         |                   |
| Subtotal: Operating FAD adjustments                                                    | (84,255)                               | (74,346)          |                  | (140,852)                            | (132,789)         |                   |
| <b>Operating FAD attributable to common stockholders</b>                               | <b>\$ 399,461</b>                      | <b>\$ 334,522</b> | <b>19%</b>       | <b>\$ 798,482</b>                    | <b>\$ 662,156</b> | <b>21%</b>        |
| Weighted average diluted shares                                                        | 497,724                                | 459,088           |                  | 492,282                              | 453,000           |                   |

## Non-GAAP Financial Measures Reconciliation Adjusted EBITDA and Further Adjusted EBITDA

*Dollars in thousands USD, totals  
may not sum due to rounding,  
unaudited*

|                                                                                                                 | For the Three Months Ended June 30, |                      |
|-----------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------|
|                                                                                                                 | 2026                                | 2025                 |
| <b>Net income attributable to common stockholders</b>                                                           | <b>\$ 70,570</b>                    | <b>\$ 68,264</b>     |
| Adjustments:                                                                                                    |                                     |                      |
| Interest expense                                                                                                | 160,034                             | 150,298              |
| Loss on extinguishment of debt, net                                                                             | 83                                  | —                    |
| Taxes (including tax amounts in general, administrative and professional fees)                                  | (24,433)                            | 4,787                |
| Depreciation and amortization                                                                                   | 407,711                             | 347,719              |
| Non-cash stock-based compensation expense                                                                       | 5,313                               | 7,683                |
| Transaction, transition and restructuring costs                                                                 | 13,478                              | 4,627                |
| Net income attributable to noncontrolling interests, adjusted for partners' share of consolidated entity EBITDA | (10,956)                            | (8,030)              |
| Income from unconsolidated entities, adjusted for Ventas's share of EBITDA from unconsolidated entities         | 42,319                              | 37,418               |
| Gain on real estate dispositions                                                                                | (176)                               | (33,816)             |
| Unrealized foreign currency (gain) loss                                                                         | 183                                 | (492)                |
| Gain on derivatives, net                                                                                        | —                                   | (1,201)              |
| Significant disruptive events, net                                                                              | (1,064)                             | 958                  |
| Other normalizing items, net                                                                                    | —                                   | (1)                  |
| <b>Adjusted EBITDA</b>                                                                                          | <b>\$ 663,062</b>                   | <b>\$ 578,214</b>    |
| Adjustment for current period activity                                                                          | 20,651                              | (3,996)              |
| <b>Further Adjusted EBITDA</b>                                                                                  | <b>\$ 683,713</b>                   | <b>\$ 574,218</b>    |
| <b>Further Adjusted EBITDA annualized</b>                                                                       | <b>\$ 2,734,852</b>                 | <b>\$ 2,296,872</b>  |
| <b>Total Debt</b>                                                                                               | <b>\$ 12,687,789</b>                | <b>\$ 13,056,312</b> |
| Cash and cash equivalents                                                                                       | (198,956)                           | (614,200)            |
| Restricted cash pertaining to debt                                                                              | (2,643)                             | (34,466)             |
| Partners' share of consolidated debt                                                                            | (335,866)                           | (326,038)            |
| Ventas's share of unconsolidated debt                                                                           | 755,816                             | 721,462              |
| <b>Net Debt</b>                                                                                                 | <b>\$ 12,906,140</b>                | <b>\$ 12,803,070</b> |
| <b>Net Debt / Further Adjusted EBITDA</b>                                                                       | <b>4.7 x</b>                        | <b>5.6 x</b>         |

## Net Income to NOI – Trailing 5 Quarters Reconciliation

*Dollars in thousands USD, totals  
may not sum due to rounding,  
unaudited*

|                                                       | For the Three Months Ended |                    |                   |                   |                   |
|-------------------------------------------------------|----------------------------|--------------------|-------------------|-------------------|-------------------|
|                                                       | June 30, 2025              | September 30, 2025 | December 31, 2025 | March 31, 2026    | June 30, 2026     |
| <b>Net income attributable to common stockholders</b> | <b>\$ 68,264</b>           | <b>\$ 66,047</b>   | <b>\$ 70,202</b>  | <b>\$ 55,912</b>  | <b>\$ 70,570</b>  |
| Adjustments:                                          |                            |                    |                   |                   |                   |
| Interest and other income                             | (5,871)                    | (4,184)            | (7,877)           | (2,499)           | (1,778)           |
| Interest expense                                      | 150,298                    | 158,124            | 154,468           | 156,142           | 160,034           |
| Depreciation and amortization                         | 347,719                    | 357,173            | 352,723           | 382,468           | 407,711           |
| General, administrative and professional fees         | 42,856                     | 40,387             | 41,008            | 62,746            | 46,986            |
| Loss on extinguishment of debt, net                   | –                          | 119                | 53                | 449               | 83                |
| Transaction, transition and restructuring costs       | 4,627                      | 5,472              | (6,008)           | 6,659             | 13,478            |
| Other expense                                         | 5,839                      | 13,370             | 10,091            | 9,700             | 4,454             |
| Net income attributable to noncontrolling interests   | 3,198                      | 2,661              | 2,790             | 3,134             | 1,652             |
| Loss (income) from unconsolidated entities            | 1,138                      | (16,644)           | 7,727             | 7,350             | 7,812             |
| Income tax expense (benefit)                          | 3,874                      | (6,345)            | (1,122)           | (15,937)          | (25,618)          |
| Gain on real estate dispositions                      | (33,816)                   | (1,283)            | (3,311)           | (15,046)          | (176)             |
| <b>NOI</b>                                            | <b>\$ 588,126</b>          | <b>\$ 614,897</b>  | <b>\$ 620,744</b> | <b>\$ 651,078</b> | <b>\$ 685,208</b> |
| SHOP                                                  | \$ 286,412                 | \$ 302,296         | \$ 330,852        | \$ 374,458        | \$ 403,499        |
| OM&R                                                  | 146,486                    | 147,745            | 149,896           | 150,603           | 151,532           |
| Triple-Net                                            | 148,736                    | 157,038            | 129,713           | 120,170           | 121,714           |
| Non-Segment                                           | 6,492                      | 7,818              | 10,283            | 5,847             | 8,463             |
| <b>NOI</b>                                            | <b>\$ 588,126</b>          | <b>\$ 614,897</b>  | <b>\$ 620,744</b> | <b>\$ 651,078</b> | <b>\$ 685,208</b> |

# Senior Housing Operating Portfolio Same-Store Cash Operating Revenue, Operating Expense and NOI Reconciliations

Dollars in thousands USD, totals  
may not sum due to rounding,  
unaudited

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational and land parcels from all periods. Assets that have undergone business model transitions are reflected within the new reportable segment as of the transition date.

|                                                                                        | Trailing 5-Quarter Comparison |              |              |              |              |
|----------------------------------------------------------------------------------------|-------------------------------|--------------|--------------|--------------|--------------|
|                                                                                        | 2Q25                          | 3Q25         | 4Q25         | 1Q26         | 2Q26         |
| <b>Total revenues</b>                                                                  | \$ 1,032,714                  | \$ 1,088,546 | \$ 1,185,999 | \$ 1,292,790 | \$ 1,363,498 |
| Adjustments:                                                                           |                               |              |              |              |              |
| Revenues not included in cash operating revenues <sup>1</sup>                          | (9,704)                       | (9,918)      | (8,536)      | (5,323)      | (4,192)      |
| Revenue impact from change in FX                                                       | (109)                         | (843)        | 1,075        | (1,450)      | –            |
| Cash operating revenue                                                                 | 1,022,901                     | 1,077,785    | 1,178,538    | 1,286,017    | 1,359,306    |
| Adjustments:                                                                           |                               |              |              |              |              |
| Cash operating revenue not included in Same-Store                                      | (120,609)                     | (158,654)    | (245,963)    | (314,598)    | (379,731)    |
| Cash operating revenue impact from change in FX not in Same-Store                      | (8)                           | 131          | (195)        | 154          | –            |
| <b>Same-Store Cash Operating Revenue</b>                                               | \$ 902,284                    | \$ 919,262   | \$ 932,380   | \$ 971,573   | \$ 979,575   |
| Percentage increase YoY                                                                |                               |              |              |              | 8.6 %        |
| Percentage increase Seq                                                                |                               |              |              |              | 0.8 %        |
|                                                                                        | 2Q25                          | 3Q25         | 4Q25         | 1Q26         | 2Q26         |
|                                                                                        | \$ 746,302                    | \$ 786,250   | \$ 855,147   | \$ 918,332   | \$ 959,999   |
| <b>Property-level operating expenses</b>                                               |                               |              |              |              |              |
| Adjustments:                                                                           |                               |              |              |              |              |
| Management fees                                                                        | (54,421)                      | (56,978)     | (62,463)     | (67,563)     | (72,986)     |
| Property-level operating expenses not included in SHOP operating expenses <sup>1</sup> | (10,374)                      | (10,864)     | (10,504)     | (6,401)      | (5,132)      |
| Property-level operating expense impact from change in FX                              | (9)                           | (459)        | 562          | (767)        | –            |
| SHOP operating expenses                                                                | 681,498                       | 717,949      | 782,742      | 843,601      | 881,881      |
| Adjustments:                                                                           |                               |              |              |              |              |
| SHOP operating expenses not included in Same-Store                                     | (89,157)                      | (113,644)    | (173,242)    | (220,533)    | (260,829)    |
| SHOP operating expense impact from change in FX not in Same-Store                      | (23)                          | 82           | (140)        | 94           | –            |
| <b>Same-Store SHOP Operating Expenses</b>                                              | \$ 592,318                    | \$ 604,387   | \$ 609,360   | \$ 623,162   | \$ 621,052   |
| Percentage increase YoY                                                                |                               |              |              |              | 4.9 %        |
| Percentage decrease Seq                                                                |                               |              |              |              | (0.3) %      |
|                                                                                        | 2Q25                          | 3Q25         | 4Q25         | 1Q26         | 2Q26         |
|                                                                                        | \$ 286,412                    | \$ 302,296   | \$ 330,852   | \$ 374,458   | \$ 403,499   |
| <b>NOI</b>                                                                             |                               |              |              |              |              |
| Adjustments:                                                                           |                               |              |              |              |              |
| NOI not included in Cash NOI <sup>1</sup>                                              | 1,197                         | 1,475        | 2,476        | 1,360        | 1,198        |
| NOI impact from change in FX                                                           | (96)                          | (333)        | 439          | (593)        | –            |
| Cash NOI                                                                               | 287,513                       | 303,438      | 333,767      | 375,225      | 404,697      |
| Adjustments:                                                                           |                               |              |              |              |              |
| Cash NOI not included in Same-Store                                                    | (25,507)                      | (37,280)     | (60,699)     | (78,700)     | (100,006)    |
| NOI impact from change in FX not in Same-Store                                         | 15                            | 42           | (43)         | 52           | –            |
| <b>Same-Store Cash NOI</b>                                                             | \$ 262,021                    | \$ 266,200   | \$ 273,025   | \$ 296,577   | \$ 304,691   |
| Percentage increase YoY                                                                |                               |              |              |              | 16.3 %       |
| Percentage increase Seq                                                                |                               |              |              |              | 2.7 %        |
|                                                                                        | 2Q25                          | 3Q25         | 4Q25         | 1Q26         | 2Q26         |
|                                                                                        | 1.3834                        | 1.3771       | 1.3940       | 1.3716       | 1.3846       |
| USD (\$) to CAD (C\$)                                                                  |                               |              |              |              |              |
| GBP (£) to USD (\$)                                                                    | 1.3359                        | 1.3486       | 1.3306       | 1.3483       | 1.3418       |

# Outpatient Medical and Research Portfolio Same-Store Cash Operating Revenue and NOI Reconciliations

Dollars in thousands USD, unless  
otherwise noted, totals may not sum  
due to rounding, unaudited

<sup>1</sup> Includes consolidated properties. Excludes sold assets,  
assets owned by unconsolidated real estate entities, assets  
held for sale, development properties not yet operational  
and land parcels from all periods.

<sup>2</sup> Includes consolidated properties. Excludes sold assets,  
assets owned by unconsolidated real estate entities, assets  
held for sale, development properties not yet operational,  
land parcels and third-party management revenues from  
all periods.

|                                                               | Trailing 5-Quarter Comparison |            |            |            |            |
|---------------------------------------------------------------|-------------------------------|------------|------------|------------|------------|
|                                                               | 2Q25                          | 3Q25       | 4Q25       | 1Q26       | 2Q26       |
| <b>Total revenues</b>                                         | \$ 221,487                    | \$ 226,881 | \$ 227,535 | \$ 230,904 | \$ 229,313 |
| Adjustments:                                                  |                               |            |            |            |            |
| Straight-lining of rental income                              | (2,620)                       | (3,564)    | (2,836)    | (2,865)    | (2,817)    |
| Non-cash rental income                                        | (1,994)                       | (2,594)    | (2,853)    | (2,979)    | (3,208)    |
| Cash payments, fees and other consideration                   | 1,043                         | 2,615      | 961        | 1,403      | 2,844      |
| Third party management revenues                               | (673)                         | (681)      | (779)      | (800)      | (708)      |
| Revenues not included in cash operating revenues <sup>1</sup> | (3,436)                       | (1,837)    | (1,684)    | (1,011)    | (892)      |
| Cash operating revenue                                        | 213,807                       | 220,820    | 220,344    | 224,652    | 224,532    |
| Adjustments:                                                  |                               |            |            |            |            |
| Cash operating revenue not included in Same-Store             | (7,593)                       | (9,139)    | (9,056)    | (9,524)    | (9,618)    |
| <b>Same-Store Cash Operating Revenue</b>                      | \$ 206,214                    | \$ 211,681 | \$ 211,288 | \$ 215,128 | \$ 214,914 |
| Percentage increase YoY                                       |                               |            |            |            | 4.2 %      |
| Percentage decrease Seq                                       |                               |            |            |            | (0.1) %    |
|                                                               | 2Q25                          | 3Q25       | 4Q25       | 1Q26       | 2Q26       |
|                                                               | \$ 146,486                    | \$ 147,745 | \$ 149,896 | \$ 150,603 | \$ 151,532 |
| <b>NOI</b>                                                    |                               |            |            |            |            |
| Adjustments:                                                  |                               |            |            |            |            |
| Straight-lining of rental income                              | (2,620)                       | (3,564)    | (2,836)    | (2,865)    | (2,817)    |
| Non-cash rental income                                        | (1,994)                       | (2,594)    | (2,853)    | (2,979)    | (3,208)    |
| Cash payments, fees and other consideration                   | 1,043                         | 2,615      | 961        | 1,403      | 2,844      |
| NOI not included in Cash NOI <sup>2</sup>                     | (2,737)                       | (1,340)    | (1,579)    | (1,227)    | (1,153)    |
| Cash NOI                                                      | 140,178                       | 142,862    | 143,589    | 144,935    | 147,198    |
| Adjustments:                                                  |                               |            |            |            |            |
| Cash NOI not included in Same-Store                           | (3,827)                       | (4,620)    | (4,347)    | (4,394)    | (4,539)    |
| <b>Same-Store Cash NOI</b>                                    | \$ 136,351                    | \$ 138,242 | \$ 139,242 | \$ 140,541 | \$ 142,659 |
| Percentage increase YoY                                       |                               |            |            |            | 4.6 %      |
| Percentage increase Seq                                       |                               |            |            |            | 1.5 %      |

# Non-GAAP Financial Measures

## Reconciliation

### Second Quarter 2026

### Same-Store Cash NOI by Segment

Dollars in thousands USD, unless otherwise noted, totals may not sum due to rounding, unaudited

|                                                | For the Three Months Ended June 30, 2026 |                   |                   |             |                   | For the Three Months Ended June 30, 2025 |                   |                   |             |                   |
|------------------------------------------------|------------------------------------------|-------------------|-------------------|-------------|-------------------|------------------------------------------|-------------------|-------------------|-------------|-------------------|
|                                                | SHOP                                     | OM&R              | Triple-Net        | Non-Segment | Total             | SHOP                                     | OM&R              | Triple-Net        | Non-Segment | Total             |
| NOI                                            | \$ 403,499                               | \$ 151,532        | \$ 121,714        | \$ 8,463    | \$ 685,208        | \$ 286,412                               | \$ 146,486        | \$ 148,736        | \$ 6,492    | \$ 588,126        |
| Adjustments:                                   |                                          |                   |                   |             |                   |                                          |                   |                   |             |                   |
| Straight-lining of rental income               | –                                        | (2,817)           | (4,641)           | –           | (7,458)           | –                                        | (2,620)           | (5,579)           | –           | (8,199)           |
| Non-cash rental income                         | –                                        | (3,208)           | (1,452)           | –           | (4,660)           | –                                        | (1,994)           | (7,720)           | –           | (9,714)           |
| Cash payments, fees and other consideration    | –                                        | 2,844             | –                 | –           | 2,844             | –                                        | 1,043             | –                 | –           | 1,043             |
| NOI not included in Cash NOI <sup>1</sup>      | 1,198                                    | (1,153)           | –                 | –           | 45                | 1,197                                    | (2,737)           | (23,282)          | –           | (24,822)          |
| Non-segment NOI                                | –                                        | –                 | –                 | (8,463)     | (8,463)           | –                                        | –                 | –                 | (6,492)     | (6,492)           |
| NOI impact from change in FX                   | –                                        | –                 | –                 | –           | –                 | (96)                                     | –                 | 16                | –           | (80)              |
| Cash NOI                                       | 404,697                                  | 147,198           | 115,621           | –           | 667,516           | 287,513                                  | 140,178           | 112,171           | –           | 539,862           |
| Adjustments:                                   |                                          |                   |                   |             |                   |                                          |                   |                   |             |                   |
| Cash NOI not included in Same-Store            | (100,006)                                | (4,539)           | –                 | –           | (104,545)         | (25,507)                                 | (3,827)           | –                 | –           | (29,334)          |
| NOI impact from change in FX not in Same-Store | –                                        | –                 | –                 | –           | –                 | 15                                       | –                 | –                 | –           | 15                |
|                                                | (100,006)                                | (4,539)           | –                 | –           | (104,545)         | (25,492)                                 | (3,827)           | –                 | –           | (29,319)          |
| <b>Same-Store Cash NOI</b>                     | <b>\$ 304,691</b>                        | <b>\$ 142,659</b> | <b>\$ 115,621</b> | <b>\$ –</b> | <b>\$ 562,971</b> | <b>\$ 262,021</b>                        | <b>\$ 136,351</b> | <b>\$ 112,171</b> | <b>\$ –</b> | <b>\$ 510,543</b> |
| Percentage increase                            | 16.3%                                    | 4.6%              | 3.1%              |             | 10.3%             |                                          |                   |                   |             |                   |
|                                                | 2Q26                                     | 2Q25              |                   |             |                   |                                          |                   |                   |             |                   |
| USD (\$) to CAD (C\$)                          | 1.3846                                   | 1.3834            |                   |             |                   |                                          |                   |                   |             |                   |
| GBP (£) to USD (\$)                            | 1.3418                                   | 1.3359            |                   |             |                   |                                          |                   |                   |             |                   |

<sup>1</sup>Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, loan repayments, development properties not yet operational, land parcels and third-party management revenues from all periods. Assets that have undergone business model transitions are reflected within the new reportable segment as of the transition date.



## 2026 Guidance<sup>1</sup>

(As of April 27, 2026)

*Dollars in millions USD, except per share amounts, totals may not sum due to rounding, unaudited*

### Net Income and FFO Attributable to Common Stockholders<sup>2</sup>

|                                                           | FY 2026        |                | FY 2026 - Per Share |               |
|-----------------------------------------------------------|----------------|----------------|---------------------|---------------|
|                                                           | Low            | High           | Low                 | High          |
| <b>Net income attributable to common stockholders</b>     | <b>\$282</b>   | <b>\$317</b>   | <b>\$0.56</b>       | <b>\$0.63</b> |
| Depreciation and amortization                             | 1,593          | 1,593          | \$3.16              | \$3.16        |
| Gain on real estate dispositions                          | (15)           | (15)           | (\$0.03)            | (\$0.03)      |
| <b>Nareit FFO attributable to common stockholders</b>     | <b>\$1,860</b> | <b>\$1,895</b> | <b>\$3.69</b>       | <b>\$3.76</b> |
| Other adjustments <sup>3</sup>                            | 64             | 64             | \$0.13              | \$0.13        |
| <b>Normalized FFO attributable to common stockholders</b> | <b>\$1,924</b> | <b>\$1,959</b> | <b>\$3.82</b>       | <b>\$3.89</b> |
| <i>% Year-over-year growth</i>                            |                |                | 7%                  | 9%            |
| Weighted average diluted shares (in millions)             | 504            | 504            |                     |               |

### NOI<sup>2</sup>

|                               | FY 2026        |                |
|-------------------------------|----------------|----------------|
|                               | Low            | High           |
| <b>NOI</b>                    | <b>\$2,729</b> | <b>\$2,785</b> |
| SHOP                          | \$1,584        | \$1,622        |
| Outpatient Medical & Research | \$600          | \$608          |
| Triple-Net                    | \$484          | \$492          |
| Non-Segment                   | \$62           | \$64           |

### Select 2026 Guidance Assumptions

- The Company's guidance includes the following investment and disposition assumptions:
  - Expect to close ~\$3 billion of investments focused on senior housing
  - Disposition proceeds of ~\$300 million
- Additional guidance assumptions include:
  - Interest expense of ~\$640 million at midpoint
  - Interest and other income of ~\$8 million at midpoint
  - Full year weighted average diluted share count of 504 million
  - FAD capital expenditures of ~\$400 million at midpoint

<sup>1</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> Totals may not add due to minor corporate-level adjustments.

<sup>3</sup> Other adjustments include the categories of adjustments presented in our FFO and FAD Reconciliation.

## 2026 Guidance<sup>1</sup>

(As of February 5, 2026)

*Dollars in millions USD, except per share amounts, totals may not sum due to rounding, unaudited*

<sup>1</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> Totals may not add due to minor corporate-level adjustments.

<sup>3</sup> Other adjustments include the categories of adjustments presented in our FFO and FAD Reconciliation.

<sup>4</sup> Beginning with the first quarter 2026, the Company intends to add back non-cash stock-based compensation expense in its calculation of Normalized FFO. The Company's full year guidance for 2026 Normalized FFO per share gives effect to this change. The expected Normalized FFO per share year-over-year growth rate was calculated using a comparable methodology for both 2025 and 2026. This change in methodology in 2025 has, and in 2026 is expected to have, an impact on Normalized FFO per share of \$0.08

## Net Income and FFO Attributable to Common Stockholders<sup>2</sup>

|                                                                       | FY 2026        |                | FY 2026 - Per Share |               |
|-----------------------------------------------------------------------|----------------|----------------|---------------------|---------------|
|                                                                       | Low            | High           | Low                 | High          |
| <b>Net income attributable to common stockholders</b>                 | <b>\$260</b>   | <b>\$310</b>   | <b>\$0.52</b>       | <b>\$0.62</b> |
| Depreciation and amortization                                         | 1,566          | 1,566          | \$3.11              | \$3.11        |
| <b>Nareit FFO attributable to common stockholders</b>                 | <b>\$1,826</b> | <b>\$1,876</b> | <b>\$3.63</b>       | <b>\$3.73</b> |
| Other adjustments <sup>3,4</sup>                                      | 76             | 76             | \$0.15              | \$0.15        |
| <b>Normalized FFO attributable to common stockholders<sup>4</sup></b> | <b>\$1,902</b> | <b>\$1,952</b> | <b>\$3.78</b>       | <b>\$3.88</b> |
| <i>% Year-over-year growth<sup>4</sup></i>                            |                |                | 6%                  | 9%            |
| Weighted average diluted shares (in millions)                         | 503            | 503            |                     |               |

## NOI<sup>2</sup>

|                               | FY 2026        |                |
|-------------------------------|----------------|----------------|
|                               | Low            | High           |
| <b>NOI</b>                    | <b>\$2,707</b> | <b>\$2,773</b> |
| SHOP                          | \$1,537        | \$1,585        |
| Outpatient Medical & Research | \$600          | \$608          |
| Triple-Net                    | \$484          | \$492          |
| Non-Segment                   | \$86           | \$88           |

## Select 2026 Guidance Assumptions

- The Company's guidance includes the following investment and disposition assumptions:
  - Expect to close ~\$2.5 billion of investments focused on senior housing
  - Disposition proceeds of ~\$300 million
- Additional guidance assumptions include:
  - Interest expense of ~\$636 million at midpoint
  - Interest and other income of ~\$8 million at midpoint
  - Full year weighted average diluted share count of 503 million
  - FAD capital expenditures of ~\$400 million at midpoint
  - Beginning with the first quarter of 2026, Normalized FFO excludes non-cash stock-based compensation expense<sup>4</sup> estimated to be \$0.08 per share for the full year