



# Supplemental Information

3Q25

Provided October 29, 2025



# Table of Contents

|    |                                                             |    |                                                           |
|----|-------------------------------------------------------------|----|-----------------------------------------------------------|
| 02 | Forward-Looking Statements & Non-GAAP Presentation          | 18 | Investment & Disposition Activity                         |
| 03 | Financial Highlights                                        | 19 | Company Redevelopment                                     |
| 04 | Financial Statements & FFO and Operating FAD Reconciliation | 20 | Consolidated Capital Expenditures                         |
| 07 | Guidance Information                                        | 21 | Liquidity, Capitalization & Credit Statistics             |
| 09 | Senior Housing Operating Portfolio                          | 22 | Debt Summary                                              |
|    | 09 Operating Results                                        | 23 | Real Estate and Loan Investments Portfolio                |
|    | 11 Geographic Diversification & Performance Trends          |    |                                                           |
| 12 | Outpatient Medical and Research Portfolio                   | 24 | Portfolio Diversification                                 |
|    | 12 Operating Results                                        |    |                                                           |
|    | 14 Same Store Cash NOI and Occupancy Trends                 | 25 | Lease Rollover & Loan Repayment                           |
|    | 15 Outpatient Medical Additional Information                |    |                                                           |
| 16 | Triple-Net Leased Portfolio                                 | 27 | Non-GAAP & Property Count Reconciliations and Definitions |
|    | 16 Lease Segmentation by Cash Flow Coverage                 |    | 27 Non-GAAP Financial Measures Reconciliation             |
|    | 17 Coverage & Occupancy Trends                              |    | 33 Property Count Reconciliation                          |
|    |                                                             |    | 34 Definitions                                            |

# Forward Looking Statements & Non-GAAP Presentation

This Supplemental of Ventas, Inc. (the “Company,” “we,” “us,” “our” and similar terms) includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements include, among others, statements of expectations, beliefs, future plans and strategies, anticipated results from operations and developments and other matters that are not historical facts. Forward-looking statements include, among other things, statements regarding our and our officers’ intent, belief or expectation as identified by the use of phrases or words such as “assume,” “may,” “will,” “project,” “expect,” “believe,” “intend,” “anticipate,” “seek,” “target,” “forecast,” “plan,” “line-of-sight,” “outlook,” “potential,” “opportunity,” “estimate,” “could,” “would,” “should” and other comparable and derivative terms or the negatives thereof.

Forward-looking statements are based on management’s beliefs as well as on a number of assumptions concerning future events. You should not put undue reliance on these forward-looking statements, which are not a guarantee of performance and are subject to a number of uncertainties and other factors that could cause actual events or results to differ materially from those expressed or implied by the forward-looking statements. We do not undertake a duty to update these forward-looking statements, which speak only as of the date on which they are made. We urge you to carefully review the disclosures we make concerning risks and uncertainties that may affect our business and future financial performance, including those made below and in our filings with the Securities and Exchange Commission, such as in the sections titled “Cautionary Statements – Summary Risk Factors” and “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2024, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our subsequent Quarterly Reports on Form 10-Q and our Current Reports on Form 8-K as we file them with the Securities and Exchange Commission.

Certain factors that could affect our future results and our ability to achieve our stated goals include, but are not limited to: (a) our exposure and the exposure of our managers, tenants and borrowers to complex and evolving governmental policy, laws and regulations, including relating to healthcare, data privacy, cybersecurity, international trade and environmental matters, the impact of such policies, laws and regulations on our and our managers’, tenants’ and borrowers’ business and the challenges and expense associated with complying with such policies, laws and regulations; (b) the impact of market, macroeconomic, general economic conditions and fiscal policy on us, our managers, tenants and borrowers and in areas in which our properties are geographically concentrated, including changes in or elevated inflation, interest rates and exchange rates, labor market dynamics and rises in unemployment, tightening of lending standards and reduced availability of credit or capital, events that affect consumer confidence, our occupancy rates and resident fee revenues, and the actual and perceived state of the real estate markets and public and private capital markets; (c) the potential for significant general and commercial claims, legal actions, investigations, regulatory proceedings and enforcement actions that could subject us or our managers, tenants or borrowers to increased operating costs, uninsured liabilities, including fines and other penalties, reputational harm or significant operational limitations, including the loss or suspension of or moratoriums on accreditations, licenses or certificates of need, suspension of or nonpayment for new admissions, denial of reimbursement, suspension, decertification or exclusion from federal, state or foreign healthcare programs or the closure of facilities or communities; (d) our reliance on third-party managers and tenants to operate or exert substantial control over properties they manage for, or rent from, us, which limits our control and influence over such properties, their operations and their performance; (e) our reliance and the reliance of our managers, tenants and borrowers on the financial, credit and capital markets and the risk that those markets may be disrupted or become constrained; (f) our ability, and the ability of our managers, tenants and borrowers, to navigate the trends impacting our or their businesses and the industries in which we or they operate, including their ability to respond to the impact of the U.S. political environment on government funding and reimbursement programs, and the financial condition or business prospect of our managers, tenants and borrowers; (g) our ability to achieve the anticipated benefits and synergies from, and effectively integrate, our completed or anticipated acquisitions and investments; (h) the risk of bankruptcy, inability to obtain benefits from governmental programs, insolvency or financial deterioration of our managers, tenants borrowers and other obligors which may, among other things, have an adverse impact on the ability of such parties to make payments or meet their other obligations to us, which could have an adverse impact on our results of operations and financial condition; (i) the risk that the borrowers under our loans or other investments default or that, to the extent we are able to foreclose or otherwise acquire the collateral securing our loans or other investments, we will be required to incur additional expense or indebtedness in connection therewith, that the assets will underperform expectations or that we may not be able to subsequently dispose of all or part of such assets on favorable terms; (j) our current and future amount of outstanding indebtedness, and our ability to access capital and to incur additional debt which is subject to our compliance with covenants in instruments governing our and our subsidiaries’ existing indebtedness; (k) risks related to the recognition of reserves, allowances, credit losses or impairment charges which are inherently uncertain and may increase or decrease in the future and may not represent or reflect the ultimate value of, or loss that we ultimately realize with respect to, the relevant assets, which could have an adverse impact on our results of operations and financial condition; (l) the risk that our management agreements or leases are not renewed or are renewed on less favorable terms, that our managers or tenants default under those agreements or that we are unable to replace managers or tenants on a timely basis or on favorable terms, if at all; (m) our ability to identify and consummate future investments in, or dispositions of, healthcare assets and effectively manage our portfolio opportunities and our investments in co-investment vehicles, joint ventures and minority interests, including our ability to dispose of such assets on favorable terms as a result of rights of first offer or rights of first refusal in favor of third parties; (n) risks related to development, redevelopment and construction projects, including costs associated with inflation, rising or elevated interest rates, labor conditions and supply chain pressures, and risks related to increased construction and development in markets in which our properties are located, including adverse effect on our future occupancy rates; (o) our ability to attract and retain talented employees; (p) the limitations and significant requirements imposed upon our business as a result of our status as a REIT and the adverse consequences (including the possible loss of our status as a REIT) that would result if we are not able to comply with such requirements; (q) the ownership limits contained in our certificate of incorporation with respect to our capital stock in order to preserve our qualification as a REIT, which may delay, defer or prevent a change of control of our company; (r) increases in our borrowing costs as a result of becoming more leveraged, including in connection with acquisitions or other investment activity and rising or elevated interest rates; (s) our exposure to various operational risks, liabilities and claims from our operating assets; (t) our dependency on a limited number of managers and tenants for a significant portion of our revenues and operating income; (u) our exposure to particular risks due to our specific asset classes and operating markets, such as adverse changes affecting our specific asset classes and the healthcare real estate sector, the competitiveness or financial viability of hospitals on or near the campuses where our outpatient medical buildings are located, our relationships with universities, the level of expense and uncertainty of our research tenants, and the limitation of our uses of some properties we own that are subject to ground lease, air rights or other restrictive agreements; (v) our ability to maintain a positive reputation for quality and service with our key stakeholders; (w) the availability, adequacy and pricing of insurance coverage provided by our policies and policies maintained by our managers, tenants, borrowers or other counterparties; (x) the risk of exposure to unknown liabilities from our investments in properties or businesses; (y) the risks or uncertainties relating to the use of, or inability to use, artificial intelligence by us or our managers, tenants or borrowers; (z) the occurrence of cybersecurity threats and incidents that could disrupt our or our managers’, tenants’ or borrower’s operations, result in the loss of confidential or personal information or damage our business relationships and reputation; (aa) the failure to maintain effective internal controls, which could harm our business, results of operations and financial condition; (bb) the impact of merger, acquisition and investment activity in the healthcare industry or otherwise affecting our managers, tenants or borrowers; (cc) disruptions to the management and operations of our business and the uncertainties caused by activist investors; (dd) the risk of catastrophic or extreme weather and other natural events and the physical effects of climate change; (ee) the risk of potential dilution resulting from future sales or issuances of our equity securities; and (ff) the other factors set forth in our periodic filings with the Securities and Exchange Commission.

This Supplemental includes certain financial performance measures not defined by generally accepted accounting principles in the United States (“GAAP”), such as Nareit FFO, Normalized FFO, Operating FAD, Net Operating Income (“NOI”), Cash Operating Revenue, SHOP Operating Expenses, Cash NOI, Same-Store Cash NOI, Cash NOI Margin, Same-Store Cash NOI Margin and Net Debt to Further Adjusted EBITDA. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are included in the appendix to this Supplemental. Our definitions and calculations of these non-GAAP measures may not be the same as similar measures reported by other REITs.

These non-GAAP financial measures should not be considered as alternatives for, or superior to, financial measures calculated in accordance with GAAP.

## Financial Highlights

Dollars in millions USD, except per share amounts, totals may not sum due to rounding, unaudited

<sup>1</sup> Includes consolidated properties, loan investments, and assets owned by unconsolidated real estate entities. Excludes sold assets, assets held for sale, loan repayments, development properties not yet operational, land parcels and other de minimis investments in real estate entities. Assets that have undergone business model transitions are reflected within the new business segment as of the transition date.

<sup>2</sup> Non-cash revenue impact of changed revenue recognition from cash to straight-line related to a Senior Housing Triple-Net tenant treated as one-time item for Annualized NOI.

<sup>3</sup> Some of the financial measures throughout this Supplemental are non-GAAP measures. For a reconciliation to the most directly comparable GAAP measure, please see page 6 and/or appendix.

<sup>4</sup> Excludes 6.5 million shares issued under forward sales agreements that were unsettled as of September 30, 2025 with maturity dates through April 2027.

<sup>5</sup> Total debt plus total equity.

<sup>6</sup> Calculated using trailing twelve months.

| Portfolio Overview (As of September 30, 2025) <sup>1</sup> |              |                  |             |                             |             |
|------------------------------------------------------------|--------------|------------------|-------------|-----------------------------|-------------|
|                                                            | Properties   | At VTR Share     |             |                             |             |
|                                                            |              | Gross Book Value |             | Annualized NOI <sup>2</sup> |             |
|                                                            |              | \$               | %           | \$                          | %           |
| SHOP                                                       | 719          | \$21,894         | 59%         | \$1,197                     | 49%         |
| OM&R                                                       | 436          | 9,879            | 27%         | 668                         | 27%         |
| Triple-Net                                                 | 233          | 4,885            | 13%         | 568                         | 23%         |
| Loans                                                      | N/A          | 208              | 1%          | 22                          | 1%          |
| <b>Total</b>                                               | <b>1,388</b> | <b>\$36,866</b>  | <b>100%</b> | <b>\$2,455</b>              | <b>100%</b> |

| Capitalization and Credit Statistics                                                 |                 |
|--------------------------------------------------------------------------------------|-----------------|
| (As of September 30, 2025)                                                           |                 |
| Common Stock and Redeemable OP Unitholder Interests Count, in thousands <sup>4</sup> | 472,824         |
| Share Price                                                                          | \$69.99         |
| <b>Equity / Market Cap</b>                                                           | <b>\$33,093</b> |
| Total Debt                                                                           | \$12,572        |
| <b>Enterprise Value<sup>5</sup></b>                                                  | <b>\$45,665</b> |

(For the Three Months Ended September 30, 2025)

|                                                            |      |
|------------------------------------------------------------|------|
| Net Debt / Further Adjusted EBITDA Annualized <sup>3</sup> | 5.3x |
|------------------------------------------------------------|------|

(As of September 30, 2025)

|                                        |      |
|----------------------------------------|------|
| Total Indebtedness / Gross Asset Value | 32%  |
| Secured Debt / Gross Asset Value       | 7%   |
| Fixed Charge Coverage <sup>6</sup>     | 3.8x |

| Third Quarter & YTD 2025 - Enterprise Results  |           |        |           |          |
|------------------------------------------------|-----------|--------|-----------|----------|
|                                                | Per Share |        |           |          |
|                                                | 3Q25      | 3Q24   | \$ Change | % Change |
| Net Income Attributable to Common Stockholders | \$0.14    | \$0.05 | \$0.09    | 180%     |
| Nareit FFO <sup>3</sup>                        | \$0.88    | \$0.79 | \$0.09    | 11%      |
| Normalized FFO <sup>3</sup>                    | \$0.88    | \$0.80 | \$0.08    | 10%      |
|                                                | Per Share |        |           |          |
|                                                | YTD 25    | YTD 24 | \$ Change | % Change |
| Net Income Attributable to Common Stockholders | \$0.40    | \$0.06 | \$0.34    | 567%     |
| Nareit FFO <sup>3</sup>                        | \$2.59    | \$2.28 | \$0.31    | 14%      |
| Normalized FFO <sup>3</sup>                    | \$2.59    | \$2.37 | \$0.22    | 9%       |

| Third Quarter 2025 - Same-Store Cash NOI <sup>3</sup> |              |                                |              |             |
|-------------------------------------------------------|--------------|--------------------------------|--------------|-------------|
|                                                       | Properties   | Year-Over-Year Segment Results |              |             |
|                                                       |              | 3Q25                           | 3Q24         | % Growth    |
| SHOP                                                  | 520          | \$232                          | \$200        | 15.9%       |
| OM&R                                                  | 402          | 138                            | 133          | 3.7%        |
| Triple-Net                                            | 195          | 105                            | 107          | (2.1%)      |
| <b>Total</b>                                          | <b>1,117</b> | <b>\$475</b>                   | <b>\$441</b> | <b>7.8%</b> |

# Consolidated Statements of Income

*In thousands, except per share  
amounts, dollars in USD, unaudited*

|                                                                                                                   | For the Three Months Ended September 30, |                  | For the Nine Months Ended September 30, |                  |
|-------------------------------------------------------------------------------------------------------------------|------------------------------------------|------------------|-----------------------------------------|------------------|
|                                                                                                                   | 2025                                     | 2024             | 2025                                    | 2024             |
| <b>Revenues</b>                                                                                                   |                                          |                  |                                         |                  |
| Rental income:                                                                                                    |                                          |                  |                                         |                  |
| Triple-net leased properties                                                                                      | \$ 160,050                               | \$ 155,349       | \$ 468,865                              | \$ 464,651       |
| Outpatient medical and research portfolio                                                                         | 226,200                                  | 220,957          | 668,333                                 | 658,687          |
|                                                                                                                   | 386,250                                  | 376,306          | 1,137,198                               | 1,123,338        |
| Resident fees and services                                                                                        | 1,088,546                                | 845,532          | 3,090,164                               | 2,476,436        |
| Third-party capital management revenues                                                                           | 4,492                                    | 4,392            | 13,225                                  | 13,020           |
| Income from loans and investments                                                                                 | 5,524                                    | 1,881            | 14,243                                  | 4,606            |
| Interest and other income                                                                                         | 4,184                                    | 8,204            | 13,133                                  | 19,809           |
| <b>Total revenues</b>                                                                                             | <b>1,488,996</b>                         | <b>1,236,315</b> | <b>4,267,963</b>                        | <b>3,637,209</b> |
| <b>Expenses</b>                                                                                                   |                                          |                  |                                         |                  |
| Interest                                                                                                          | 158,124                                  | 150,437          | 457,778                                 | 449,629          |
| Depreciation and amortization                                                                                     | 357,173                                  | 304,268          | 1,026,417                               | 944,371          |
| Property-level operating expenses:                                                                                |                                          |                  |                                         |                  |
| Senior housing                                                                                                    | 786,250                                  | 631,550          | 2,236,952                               | 1,844,730        |
| Outpatient medical and research portfolio                                                                         | 79,136                                   | 77,479           | 230,094                                 | 224,703          |
| Triple-net leased properties                                                                                      | 3,012                                    | 4,379            | 10,505                                  | 11,623           |
|                                                                                                                   | 868,398                                  | 713,408          | 2,477,551                               | 2,081,056        |
| Third-party capital management expenses                                                                           | 1,517                                    | 1,553            | 4,969                                   | 4,956            |
| General, administrative and professional fees                                                                     | 40,387                                   | 35,092           | 136,392                                 | 121,556          |
| Loss on extinguishment of debt, net                                                                               | 119                                      | —                | 119                                     | 672              |
| Transaction, transition and restructuring costs                                                                   | 5,472                                    | 8,580            | 16,081                                  | 16,143           |
| Recovery of allowance on loans receivable and investments, net                                                    | —                                        | (56)             | —                                       | (166)            |
| Shareholder relations matters                                                                                     | —                                        | —                | —                                       | 15,751           |
| Other expense                                                                                                     | 13,370                                   | 3,935            | 20,621                                  | 10,729           |
| <b>Total expenses</b>                                                                                             | <b>1,444,560</b>                         | <b>1,217,217</b> | <b>4,139,928</b>                        | <b>3,644,697</b> |
| Income (loss) before unconsolidated entities, real estate dispositions, income taxes and noncontrolling interests | 44,436                                   | 19,098           | 128,035                                 | (7,488)          |
| Income (loss) from unconsolidated entities                                                                        | 16,644                                   | 4,629            | 12,195                                  | (5,406)          |
| Gain on real estate dispositions                                                                                  | 1,283                                    | 271              | 35,268                                  | 50,282           |
| Income tax benefit (expense)                                                                                      | 6,345                                    | (3,002)          | 13,028                                  | (7,764)          |
| Net income                                                                                                        | 68,708                                   | 20,996           | 188,526                                 | 29,624           |
| Net income attributable to noncontrolling interests                                                               | 2,661                                    | 1,753            | 7,347                                   | 5,306            |
| <b>Net income attributable to common stockholders</b>                                                             | <b>\$ 66,047</b>                         | <b>\$ 19,243</b> | <b>\$ 181,179</b>                       | <b>\$ 24,318</b> |
| <b>Earnings per common share</b>                                                                                  |                                          |                  |                                         |                  |
| Basic:                                                                                                            |                                          |                  |                                         |                  |
| Net income                                                                                                        | \$ 0.15                                  | \$ 0.05          | \$ 0.42                                 | \$ 0.07          |
| Net income attributable to common stockholders                                                                    | 0.14                                     | 0.05             | 0.40                                    | 0.06             |
| Diluted:                                                                                                          |                                          |                  |                                         |                  |
| Net income                                                                                                        | \$ 0.15                                  | \$ 0.05          | \$ 0.41                                 | \$ 0.07          |
| Net income attributable to common stockholders                                                                    | 0.14                                     | 0.05             | 0.40                                    | 0.06             |
| <b>Weighted average shares used in computing earnings per common share</b>                                        |                                          |                  |                                         |                  |
| Basic                                                                                                             | 456,032                                  | 414,599          | 449,572                                 | 408,691          |
| Diluted                                                                                                           | 463,415                                  | 419,474          | 456,392                                 | 412,785          |

## Consolidated Balance Sheets

In thousands, except per share  
amounts, dollars in USD, unaudited

|                                                                                                                                                                                                                                     | As of September 30, 2025 | As of December 31, 2024 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------------------------|
| <b>Assets</b>                                                                                                                                                                                                                       |                          |                         |
| Real estate investments:                                                                                                                                                                                                            |                          |                         |
| Land and improvements                                                                                                                                                                                                               | \$ 2,921,732             | \$ 2,775,790            |
| Buildings and improvements                                                                                                                                                                                                          | 30,488,097               | 28,717,990              |
| Construction in progress                                                                                                                                                                                                            | 345,988                  | 336,231                 |
| Acquired lease intangibles                                                                                                                                                                                                          | 1,661,521                | 1,558,751               |
| Operating lease assets                                                                                                                                                                                                              | 299,490                  | 308,019                 |
|                                                                                                                                                                                                                                     | <u>35,716,828</u>        | <u>33,696,781</u>       |
| Accumulated depreciation and amortization                                                                                                                                                                                           | (11,792,468)             | (11,096,236)            |
| Net real estate property                                                                                                                                                                                                            | <u>23,924,360</u>        | <u>22,600,545</u>       |
| Secured loans receivable and investments, net                                                                                                                                                                                       | 182,504                  | 144,872                 |
| Investments in unconsolidated real estate entities                                                                                                                                                                                  | <u>653,328</u>           | <u>626,122</u>          |
| Net real estate investments                                                                                                                                                                                                         | <u>24,760,192</u>        | <u>23,371,539</u>       |
| Cash and cash equivalents                                                                                                                                                                                                           | 188,617                  | 897,850                 |
| Escrow deposits and restricted cash                                                                                                                                                                                                 | 53,934                   | 59,383                  |
| Goodwill                                                                                                                                                                                                                            | 1,046,039                | 1,044,915               |
| Assets held for sale                                                                                                                                                                                                                | 70,086                   | 18,625                  |
| Deferred income tax assets, net                                                                                                                                                                                                     | 2,317                    | 1,931                   |
| Other assets                                                                                                                                                                                                                        | 804,519                  | 792,663                 |
| <b>Total assets</b>                                                                                                                                                                                                                 | <b>\$ 26,925,704</b>     | <b>\$ 26,186,906</b>    |
| <b>Liabilities and equity</b>                                                                                                                                                                                                       |                          |                         |
| Liabilities:                                                                                                                                                                                                                        |                          |                         |
| Senior notes payable and other debt                                                                                                                                                                                                 | \$ 12,571,614            | \$ 13,522,551           |
| Accrued interest payable                                                                                                                                                                                                            | 113,252                  | 143,345                 |
| Operating lease liabilities                                                                                                                                                                                                         | 216,108                  | 218,003                 |
| Accounts payable and other liabilities                                                                                                                                                                                              | 1,226,390                | 1,152,306               |
| Liabilities related to assets held for sale                                                                                                                                                                                         | 3,708                    | 2,726                   |
| Deferred income tax liabilities                                                                                                                                                                                                     | 20,923                   | 8,150                   |
| <b>Total liabilities</b>                                                                                                                                                                                                            | <b>14,151,995</b>        | <b>15,047,081</b>       |
| Redeemable OP unitholder and noncontrolling interests                                                                                                                                                                               | 349,951                  | 310,229                 |
| Commitments and contingencies                                                                                                                                                                                                       |                          |                         |
| Equity:                                                                                                                                                                                                                             |                          |                         |
| Ventas stockholders' equity:                                                                                                                                                                                                        |                          |                         |
| Preferred stock, \$1.00 par value; 10,000 shares authorized, unissued                                                                                                                                                               | —                        | —                       |
| Common stock, \$0.25 par value; 1,200,000 and 600,000 shares authorized at September 30, 2025 and December 31, 2024, respectively, 469,449 and 437,085 shares outstanding at September 30, 2025 and December 31, 2024, respectively | 116,939                  | 109,119                 |
| Capital in excess of par value                                                                                                                                                                                                      | 19,695,187               | 17,607,482              |
| Accumulated other comprehensive loss                                                                                                                                                                                                | (37,790)                 | (33,526)                |
| Retained earnings (deficit)                                                                                                                                                                                                         | (7,369,240)              | (6,886,653)             |
| Treasury stock, 0 and 4 shares issued at September 30, 2025 and December 31, 2024, respectively                                                                                                                                     | (43,172)                 | (25,155)                |
| Total Ventas stockholders' equity                                                                                                                                                                                                   | <u>12,361,924</u>        | <u>10,771,267</u>       |
| Noncontrolling interests                                                                                                                                                                                                            | 61,834                   | 58,329                  |
| Total equity                                                                                                                                                                                                                        | <u>12,423,758</u>        | <u>10,829,596</u>       |
| <b>Total liabilities and equity</b>                                                                                                                                                                                                 | <b>\$ 26,925,704</b>     | <b>\$ 26,186,906</b>    |

# Non-GAAP Financial Measures Reconciliation FFO and Operating FAD

In thousands, except per share amounts, dollars in USD, totals may not sum due to rounding, unaudited

|                                                                                        | For the Three Months Ended<br>September 30, |                   | Q3 YoY<br>Change | For the Nine Months Ended<br>September 30, |                   | YTD YoY<br>Change |
|----------------------------------------------------------------------------------------|---------------------------------------------|-------------------|------------------|--------------------------------------------|-------------------|-------------------|
|                                                                                        | 2025                                        | 2024              | '25-'24          | 2025                                       | 2024              | '25-'24           |
| <b>Net income attributable to common stockholders</b>                                  | <b>\$ 66,047</b>                            | <b>\$ 19,243</b>  | <b>243%</b>      | <b>\$ 181,179</b>                          | <b>\$ 24,318</b>  | <b>645%</b>       |
| <b>Net income attributable to common stockholders per share</b>                        | <b>\$ 0.14</b>                              | <b>\$ 0.05</b>    | <b>180%</b>      | <b>\$ 0.40</b>                             | <b>\$ 0.06</b>    | <b>567%</b>       |
| Adjustments:                                                                           |                                             |                   |                  |                                            |                   |                   |
| Depreciation and amortization on real estate assets                                    | 355,453                                     | 303,599           |                  | 1,021,865                                  | 942,399           |                   |
| Depreciation on real estate assets related to noncontrolling interests                 | (4,252)                                     | (3,942)           |                  | (12,396)                                   | (11,536)          |                   |
| Depreciation on real estate assets related to unconsolidated entities                  | 20,812                                      | 12,890            |                  | 55,523                                     | 36,707            |                   |
| Gain on real estate dispositions                                                       | (1,283)                                     | (271)             |                  | (35,268)                                   | (50,282)          |                   |
| Gain on real estate dispositions related to noncontrolling interests                   | —                                           | —                 |                  | —                                          | 9                 |                   |
| Gain on real estate dispositions related to unconsolidated entities                    | (28,003)                                    | (34)              |                  | (28,027)                                   | (34)              |                   |
| Subtotal: Nareit FFO adjustments                                                       | 342,727                                     | 312,242           |                  | 1,001,697                                  | 917,263           |                   |
| Subtotal: Nareit FFO adjustments per share                                             | \$ 0.74                                     | \$ 0.74           |                  | \$ 2.19                                    | \$ 2.22           |                   |
| <b>Nareit FFO attributable to common stockholders</b>                                  | <b>\$ 408,774</b>                           | <b>\$ 331,485</b> | <b>23%</b>       | <b>\$ 1,182,876</b>                        | <b>\$ 941,581</b> | <b>26%</b>        |
| <b>Nareit FFO attributable to common stockholders per share</b>                        | <b>\$ 0.88</b>                              | <b>\$ 0.79</b>    | <b>11%</b>       | <b>\$ 2.59</b>                             | <b>\$ 2.28</b>    | <b>14%</b>        |
| Adjustments:                                                                           |                                             |                   |                  |                                            |                   |                   |
| Loss (gain) on derivatives, net                                                        | 8,478                                       | 1,489             |                  | (980)                                      | (6,463)           |                   |
| Non-cash impact of income tax (expense) benefit                                        | (8,970)                                     | 1,157             |                  | (22,002)                                   | 2,535             |                   |
| Loss on extinguishment of debt, net                                                    | 119                                         | —                 |                  | 119                                        | 672               |                   |
| Transaction, transition and restructuring costs                                        | 5,472                                       | 8,580             |                  | 16,081                                     | 16,143            |                   |
| Amortization of other intangibles                                                      | 115                                         | 96                |                  | 358                                        | 289               |                   |
| Non-cash impact of changes to executive equity compensation plan                       | (2,787)                                     | (2,599)           |                  | 5,643                                      | 2,596             |                   |
| Significant disruptive events, net                                                     | 1,161                                       | 2,104             |                  | 6,185                                      | 5,627             |                   |
| Recovery of allowance on loans receivable and investments, net                         | —                                           | (56)              |                  | —                                          | (166)             |                   |
| Normalizing items related to noncontrolling interests and unconsolidated entities, net | 8,111                                       | (7,737)           |                  | 9,060                                      | (1,010)           |                   |
| Other normalizing items, net <sup>1</sup>                                              | (14,298)                                    | —                 |                  | (14,299)                                   | 18,411            |                   |
| Subtotal: Normalized FFO adjustments                                                   | (2,599)                                     | 3,034             |                  | 165                                        | 38,634            |                   |
| Subtotal: Normalized FFO adjustments per share                                         | \$ (0.01)                                   | \$ 0.01           |                  | \$ —                                       | \$ 0.09           |                   |
| <b>Normalized FFO attributable to common stockholders</b>                              | <b>\$ 406,175</b>                           | <b>\$ 334,519</b> | <b>21%</b>       | <b>\$ 1,183,041</b>                        | <b>\$ 980,215</b> | <b>21%</b>        |
| <b>Normalized FFO attributable to common stockholders per share</b>                    | <b>\$ 0.88</b>                              | <b>\$ 0.80</b>    | <b>10%</b>       | <b>\$ 2.59</b>                             | <b>\$ 2.37</b>    | <b>9%</b>         |
| Adjustments:                                                                           |                                             |                   |                  |                                            |                   |                   |
| Deferred revenue and lease intangibles, net                                            | (12,923)                                    | (13,782)          |                  | (32,287)                                   | (41,195)          |                   |
| Other non-cash amortization, including fair market value of debt                       | 8,424                                       | 7,495             |                  | 22,484                                     | 22,347            |                   |
| Stock-based compensation                                                               | 8,692                                       | 6,867             |                  | 26,772                                     | 23,748            |                   |
| Straight-lining of rental income                                                       | (10,374)                                    | (1,119)           |                  | (22,921)                                   | (6,469)           |                   |
| FAD capital expenditures                                                               | (81,132)                                    | (62,459)          |                  | (196,069)                                  | (174,967)         |                   |
| Subtotal: Operating FAD adjustments                                                    | (87,313)                                    | (62,998)          |                  | (202,021)                                  | (176,536)         |                   |
| <b>Operating FAD attributable to common stockholders</b>                               | <b>\$ 318,862</b>                           | <b>\$ 271,521</b> | <b>17%</b>       | <b>\$ 981,020</b>                          | <b>\$ 803,679</b> | <b>22%</b>        |
| Weighted average diluted shares                                                        | 463,415                                     | 419,474           |                  | 456,392                                    | 412,785           |                   |

<sup>1</sup> For 2025, principally due to the net non-cash revenue impact of changed revenue recognition from cash to straight-line related to a Senior Housing Triple-Net tenant.

## 2025 Guidance<sup>1</sup>

Dollars in millions USD, except per share amounts, totals may not sum due to rounding, unaudited

### Net Income and FFO Attributable to Common Stockholders<sup>2</sup>

|                                                           | FY 2025        |                | FY 2025 - Per Share |               |
|-----------------------------------------------------------|----------------|----------------|---------------------|---------------|
|                                                           | Low            | High           | Low                 | High          |
| <b>Net income attributable to common stockholders</b>     | <b>\$225</b>   | <b>\$239</b>   | <b>\$0.49</b>       | <b>\$0.52</b> |
| Depreciation and amortization                             | 1,426          | 1,426          | \$3.08              | \$3.08        |
| Gain on real estate dispositions                          | (63)           | (63)           | (\$0.14)            | (\$0.14)      |
| <b>Nareit FFO attributable to common stockholders</b>     | <b>\$1,588</b> | <b>\$1,602</b> | <b>\$3.43</b>       | <b>\$3.46</b> |
| Other adjustments <sup>3</sup>                            | 8              | 8              | \$0.02              | \$0.02        |
| <b>Normalized FFO attributable to common stockholders</b> | <b>\$1,596</b> | <b>\$1,610</b> | <b>\$3.45</b>       | <b>\$3.48</b> |
| <i>% Year-over-year growth</i>                            |                |                | <i>8%</i>           | <i>9%</i>     |
| Weighted average diluted shares (in millions)             | 462            | 462            |                     |               |

### NOI<sup>2</sup>

|                               | FY 2025        |                |
|-------------------------------|----------------|----------------|
|                               | Low            | High           |
| <b>NOI</b>                    | <b>\$2,381</b> | <b>\$2,405</b> |
| SHOP                          | \$1,180        | \$1,196        |
| Outpatient Medical & Research | \$588          | \$591          |
| Triple-Net                    | \$585          | \$588          |
| Non-Segment                   | \$28           | \$30           |

### Select 2025 Guidance Assumptions

- The Company's guidance incorporates the following assumptions:
  - Senior housing investments increased to \$2.5 billion, from previous \$2.0 billion
    - ~\$2.6 billion of equity raised, including ~\$0.5 billion of unsettled equity forward sales agreements outstanding as of October 2025
  - General and administrative expenses of ~\$178 million at midpoint
  - Interest expense of ~\$615 million at midpoint
  - Interest and other income of ~\$15 million at midpoint
  - Full year weighted average diluted share count of 462 million
  - Disposition proceeds of ~\$250 million
  - FAD capital expenditures of ~\$285 million at midpoint

<sup>1</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> Totals may not add due to minor corporate-level adjustments.

<sup>3</sup> Other adjustments include the categories of adjustments presented in our FFO and FAD Reconciliation.

## NOI to Normalized FFO Schedule

*Dollars in thousands USD, totals may not sum due to rounding, unaudited*

<sup>1</sup> "Location" refers to where the historical figures presented can be found, with "I/S" referring to the Company's Consolidated Statements of Income and "FFO" referring to the Company's FFO and Operating FAD Reconciliation.

<sup>2</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>3</sup> May not tie to the income statement due to differences in presentation and rounding.

<sup>4</sup> Some of the financial measures throughout this Supplemental are non-GAAP measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

<sup>5</sup> Represents other items such as corporate depreciation, insurance, cash taxes, building rent, and the net non-cash revenue impact of changed revenue recognition from cash to straight-line related to a Senior Housing Triple-Net tenant in 3Q25.

|                                                                                           | Location <sup>1</sup> | For the Three Months Ended September 30, |                  | For the Nine Months Ended September 30, |                    | Additional Commentary/Guidance <sup>2</sup>                                                                                                                                      |
|-------------------------------------------------------------------------------------------|-----------------------|------------------------------------------|------------------|-----------------------------------------|--------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                           |                       | 2025                                     | 2024             | 2025                                    | 2024               |                                                                                                                                                                                  |
| SHOP resident fees and services                                                           | I/S                   | \$1,088,546                              | \$845,532        | \$3,090,164                             | \$2,476,436        | FY25 NOI guidance provided of \$1,188M at the midpoint, which includes all closed SHOP investments year-to-date.                                                                 |
| SHOP property-level operating expenses                                                    | I/S                   | (786,250)                                | (631,550)        | (2,236,952)                             | (1,844,730)        |                                                                                                                                                                                  |
| <b>SHOP NOI</b>                                                                           |                       | <b>302,296</b>                           | <b>213,982</b>   | <b>853,212</b>                          | <b>631,706</b>     |                                                                                                                                                                                  |
| Outpatient medical and research portfolio rental income                                   | I/S                   | 226,200                                  | 220,957          | 668,333                                 | 658,687            | FY25 NOI guidance provided of \$590M at the midpoint.                                                                                                                            |
| Outpatient medical and research portfolio property-level operating expenses               | I/S                   | (79,136)                                 | (77,479)         | (230,094)                               | (224,703)          |                                                                                                                                                                                  |
| Third party capital management revenues, net of expenses <sup>3</sup>                     | I/S                   | 681                                      | 618              | 2,034                                   | 1,954              |                                                                                                                                                                                  |
| <b>Outpatient medical and research portfolio NOI</b>                                      |                       | <b>147,745</b>                           | <b>144,096</b>   | <b>440,273</b>                          | <b>435,938</b>     |                                                                                                                                                                                  |
| Triple-net leased rental income                                                           | I/S                   | 160,050                                  | 155,349          | 468,865                                 | 464,651            | FY25 NOI guidance provided of \$587M at the midpoint. 3Q25 includes the net non-cash revenue impact of +\$14.6M related to a Senior Housing Triple-Net tenant (see Other below). |
| Triple-net leased property-level operating expenses                                       | I/S                   | (3,012)                                  | (4,379)          | (10,505)                                | (11,623)           |                                                                                                                                                                                  |
| <b>Triple-net leased NOI</b>                                                              |                       | <b>157,038</b>                           | <b>150,970</b>   | <b>458,360</b>                          | <b>453,028</b>     |                                                                                                                                                                                  |
| Income from loans and investments                                                         | I/S                   | 5,524                                    | 1,881            | 14,243                                  | 4,606              | FY25 non-segment NOI guidance provided of \$29M.                                                                                                                                 |
| Third party capital management revenues <sup>3</sup>                                      | I/S                   | 3,811                                    | 3,774            | 11,191                                  | 11,066             |                                                                                                                                                                                  |
| Third party capital management expenses <sup>3</sup>                                      | I/S                   | (1,517)                                  | (1,553)          | (4,969)                                 | (4,956)            |                                                                                                                                                                                  |
| <b>Non-Segment NOI</b>                                                                    |                       | <b>7,818</b>                             | <b>4,102</b>     | <b>20,465</b>                           | <b>10,716</b>      |                                                                                                                                                                                  |
| <b>NOI<sup>4</sup></b>                                                                    |                       | <b>\$614,897</b>                         | <b>\$513,150</b> | <b>\$1,772,310</b>                      | <b>\$1,531,388</b> |                                                                                                                                                                                  |
| Interest and other income                                                                 | I/S                   | 4,184                                    | 8,204            | 13,133                                  | 19,809             | FY25 guidance provided of \$15M at the midpoint.                                                                                                                                 |
| Interest expense <sup>3</sup>                                                             | I/S                   | (158,124)                                | (150,437)        | (457,778)                               | (449,629)          | FY25 guidance provided of \$615M at the midpoint.                                                                                                                                |
| General, administrative and professional fees                                             | I/S                   | (40,387)                                 | (35,092)         | (136,392)                               | (121,556)          | FY25 guidance provided of \$178M at the midpoint.                                                                                                                                |
| Non-cash impact of changes to executive equity compensation plan                          | FFO                   | (2,787)                                  | (2,599)          | 5,643                                   | 2,596              |                                                                                                                                                                                  |
| <b>G&amp;A expense, net of non-cash impact of changes to equity plan</b>                  |                       | <b>(43,174)</b>                          | <b>(37,691)</b>  | <b>(130,749)</b>                        | <b>(118,960)</b>   |                                                                                                                                                                                  |
| Net income attributable to noncontrolling interests                                       | I/S                   | (2,661)                                  | (1,753)          | (7,347)                                 | (5,306)            |                                                                                                                                                                                  |
| Real estate depreciation, amortization and loss related to noncontrolling interests       | FFO                   | (4,252)                                  | (3,942)          | (12,396)                                | (11,528)           |                                                                                                                                                                                  |
| Normalizing items related to noncontrolling interests                                     | FFO                   | (21)                                     | (32)             | (62)                                    | (62)               |                                                                                                                                                                                  |
| <b>Items related to noncontrolling interests</b>                                          |                       | <b>(6,934)</b>                           | <b>(5,727)</b>   | <b>(19,805)</b>                         | <b>(16,896)</b>    |                                                                                                                                                                                  |
| Income (loss) from unconsolidated entities                                                | I/S                   | 16,644                                   | 4,629            | 12,195                                  | (5,406)            |                                                                                                                                                                                  |
| Real estate depreciation, amortization and loss (gain) related to unconsolidated entities | FFO                   | (7,191)                                  | 12,856           | 27,495                                  | 36,673             |                                                                                                                                                                                  |
| Normalizing items related to unconsolidated entities, net                                 | FFO                   | 8,132                                    | (7,704)          | 9,122                                   | (950)              |                                                                                                                                                                                  |
| <b>Items related to unconsolidated entities</b>                                           |                       | <b>17,585</b>                            | <b>9,781</b>     | <b>48,812</b>                           | <b>30,317</b>      |                                                                                                                                                                                  |
| Other <sup>5</sup>                                                                        | N/A                   | (22,259)                                 | (2,761)          | (42,882)                                | (15,814)           | 3Q25 includes impact of (\$14.6M) related to a Senior Housing Triple-Net tenant (see Footnote 5).                                                                                |
| <b>Normalized FFO attributable to common stockholders</b>                                 |                       | <b>\$406,175</b>                         | <b>\$334,519</b> | <b>\$1,183,041</b>                      | <b>\$980,215</b>   |                                                                                                                                                                                  |
| Weighted average diluted shares                                                           |                       | 463,415                                  | 419,474          | 456,392                                 | 412,785            | FY25 guidance of 462M weighted average fully diluted shares.                                                                                                                     |
| <b>Normalized FFO attributable to common stockholders per share</b>                       |                       | <b>\$0.88</b>                            | <b>\$0.80</b>    | <b>\$2.59</b>                           | <b>\$2.37</b>      |                                                                                                                                                                                  |

## Senior Housing Operating Portfolio Third Quarter Year- Over-Year Comparison<sup>1</sup>

Dollars in millions USD at Constant  
Currency except for rate data, totals  
may not sum due to rounding,  
unaudited

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational and land parcels from all periods. Assets that have undergone business model transitions are reflected within the new business segment as of the transition date.

<sup>2</sup> Excludes units for closed buildings during the period of closure.

<sup>3</sup> REVPOR means revenue per occupied room. REVPOR is calculated as monthly resident revenue (inclusive of resident fees and services) divided by the average occupied units for the period presented.

<sup>4</sup> Some of the financial measures throughout this Supplemental are non-GAAP measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

<sup>5</sup> Cash NOI Margin represents Cash NOI divided by Cash Operating Revenue. Cash NOI and Cash Operating Revenue are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

|                                            | Year-Over-Year Comparison |                |                  |                |                |                  |
|--------------------------------------------|---------------------------|----------------|------------------|----------------|----------------|------------------|
|                                            | Total                     |                |                  | Same-Store     |                |                  |
|                                            | 3Q25                      | 3Q24           | YoY Δ            | 3Q25           | 3Q24           | YoY Δ            |
| Number of properties:                      | 710                       | 584            | 126              | 520            | 520            | -                |
| Average number of units: <sup>2</sup>      | 77,280                    | 65,966         | 11,314           | 59,025         | 59,036         | (11)             |
| Average unit occupancy: <sup>2</sup>       | 88.1%                     | 85.3%          | + 280 bps        | 89.0%          | 86.3%          | + 270 bps        |
| Average monthly REVPOR: <sup>3</sup>       | \$ 5,305                  | \$ 4,931       | 7.6%             | \$ 5,221       | \$ 4,986       | 4.7%             |
| Cash operating revenue: <sup>4</sup>       | \$1,083.6                 | \$832.9        | 30.1%            | \$822.6        | \$762.2        | 7.9%             |
| Labor:                                     | 438.7                     | 346.5          | 26.6%            | 332.5          | 317.0          | 4.9%             |
| Other:                                     | 284.9                     | 229.6          | 24.1%            | 213.9          | 205.4          | 4.1%             |
| Less SHOP operating expenses: <sup>4</sup> | 723.6                     | 576.1          | 25.6%            | 546.4          | 522.4          | 4.6%             |
| Less management fees:                      | 56.7                      | 42.5           | 33.4%            | 43.8           | 39.3           | 11.6%            |
| <b>Cash NOI:<sup>4</sup></b>               | <b>\$303.3</b>            | <b>\$214.3</b> | <b>41.5%</b>     | <b>\$232.4</b> | <b>\$200.5</b> | <b>15.9%</b>     |
| <b>Cash NOI margin:<sup>5</sup></b>        | <b>28.0%</b>              | <b>25.7%</b>   | <b>+ 230 bps</b> | <b>28.3%</b>   | <b>26.3%</b>   | <b>+ 200 bps</b> |

## Senior Housing Operating Portfolio Same-Store Trailing 5-Quarter Comparison

*Dollars in millions USD at Constant  
Currency except for rate data, totals  
may not sum due to rounding,  
unaudited*

|                                       | Trailing 5-Quarter Comparison |          |          |          |          |           |           |  |
|---------------------------------------|-------------------------------|----------|----------|----------|----------|-----------|-----------|--|
|                                       | Same-Store                    |          |          |          |          |           |           |  |
|                                       | 3Q24                          | 4Q24     | 1Q25     | 2Q25     | 3Q25     | YoY Δ     | Seq Δ     |  |
| Number of properties:                 | 520                           | 520      | 520      | 520      | 520      | -         | -         |  |
| Average number of units: <sup>1</sup> | 59,036                        | 59,041   | 59,041   | 59,032   | 59,025   | (11)      | (7)       |  |
| Average unit occupancy: <sup>1</sup>  | 86.3%                         | 87.2%    | 87.0%    | 87.4%    | 89.0%    | + 270 bps | + 160 bps |  |
| Average monthly REVPOR: <sup>2</sup>  | \$ 4,986                      | \$ 5,003 | \$ 5,181 | \$ 5,215 | \$ 5,221 | 4.7%      | 0.1%      |  |
|                                       |                               |          |          |          |          |           |           |  |
| Cash operating revenue:               | \$762.2                       | \$772.4  | \$798.2  | \$807.4  | \$822.6  | 7.9%      | 1.9%      |  |
| Labor:                                | 317.0                         | 323.9    | 323.1    | 326.5    | 332.5    | 4.9%      | 1.8%      |  |
| Other:                                | 205.4                         | 200.3    | 210.3    | 209.1    | 213.9    | 4.1%      | 2.3%      |  |
| Less SHOP operating expenses:         | 522.4                         | 524.1    | 533.4    | 535.6    | 546.4    | 4.6%      | 2.0%      |  |
| Less management fees:                 | 39.3                          | 41.2     | 42.4     | 43.2     | 43.8     | 11.6%     | 1.5%      |  |
| Cash NOI:                             | \$200.5                       | \$207.0  | \$222.4  | \$228.6  | \$232.4  | 15.9%     | 1.7%      |  |
| Cash NOI margin: <sup>3</sup>         | 26.3%                         | 26.8%    | 27.9%    | 28.3%    | 28.3%    | + 200 bps | -         |  |

<sup>1</sup> Excludes units for closed buildings during the period of closure.

<sup>2</sup> REVPOR means revenue per occupied room. REVPOR is calculated as monthly resident revenue (inclusive of resident fees and services) divided by the average occupied units for the period presented.

<sup>3</sup> Cash NOI Margin represents Cash NOI divided by Cash Operating Revenue. Cash NOI and Cash Operating Revenue are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

## Senior Housing Operating Portfolio Geographic Diversification & Performance Trends<sup>1</sup>

Dollars in millions USD at constant currency except for rate data, totals may not sum due to rounding, unaudited

| By Market /<br>Country <sup>2</sup> | Third Quarter 2025 |                          |               | Year-Over-Year Same-Store |                                     |              |                 |                                     |                 |             |                       |                 |              |
|-------------------------------------|--------------------|--------------------------|---------------|---------------------------|-------------------------------------|--------------|-----------------|-------------------------------------|-----------------|-------------|-----------------------|-----------------|--------------|
|                                     | Properties         | Annual. NOI <sup>3</sup> | %             | Properties                | Average Unit Occupancy <sup>4</sup> |              |                 | Average Monthly REVPOR <sup>5</sup> |                 |             | Cash NOI <sup>6</sup> |                 |              |
|                                     |                    |                          |               |                           | 3Q25                                | 3Q24         | YoY Δ           | 3Q25                                | 3Q24            | YoY Δ       | 3Q25                  | 3Q24            | YoY Δ        |
| Primary Markets                     | 271                | \$ 513.8                 | 42.4%         | 190                       | 86.1%                               | 82.8%        | +330 bps        | \$ 7,129                            | \$ 6,827        | 4.4%        | \$ 96.1               | \$ 79.0         | 21.6%        |
| Secondary Markets                   | 169                | 262.7                    | 21.7%         | 122                       | 87.7%                               | 84.3%        | +340 bps        | 5,459                               | 5,229           | 4.4%        | 46.2                  | 38.2            | 21.0%        |
| Other US Markets                    | 175                | 183.8                    | 15.2%         | 127                       | 85.3%                               | 81.9%        | +340 bps        | 4,761                               | 4,607           | 3.3%        | 35.2                  | 32.2            | 9.4%         |
| United States                       | 615                | \$ 960.4                 | 79.2%         | 439                       | 86.4%                               | 83.0%        | +340 bps        | \$ 6,059                            | \$ 5,815        | 4.2%        | \$ 177.5              | \$ 149.4        | 18.8%        |
| Canada                              | 84                 | 234.6                    | 19.3%         | 81                        | 96.6%                               | 95.9%        | +70 bps         | 3,039                               | 2,899           | 4.8%        | 54.8                  | 51.1            | 7.4%         |
| United Kingdom                      | 11                 | 18.2                     | 1.5%          | -                         | -                                   | -            | -               | -                                   | -               | -           | -                     | -               | -            |
| <b>Total</b>                        | <b>710</b>         | <b>\$ 1,213.2</b>        | <b>100.0%</b> | <b>520</b>                | <b>89.0%</b>                        | <b>86.3%</b> | <b>+270 bps</b> | <b>\$ 5,221</b>                     | <b>\$ 4,986</b> | <b>4.7%</b> | <b>\$ 232.4</b>       | <b>\$ 200.5</b> | <b>15.9%</b> |

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational and land parcels from all periods. Assets that have undergone business model transitions are reflected within the new business segment as of the transition date.

<sup>2</sup> Primary and Secondary Market classifications as defined by NIC.

<sup>3</sup> Annualized NOI shown at 100% for consolidated joint ventures.

<sup>4</sup> Excludes units for closed buildings during the period of closure.

<sup>5</sup> REVPOR means revenue per occupied room. REVPOR is calculated as monthly resident revenue (inclusive of resident fees and services) divided by the average occupied units for the period presented.

<sup>6</sup> The SHOP portfolio is comprised of investments in the United States, Canada and United Kingdom. Refer to the non-GAAP reconciliations at the end of this Supplemental for a reconciliation of Same-Store Cash NOI to Net Income.

## Outpatient Medical and Research Portfolio Total Third Quarter Year-Over-Year Comparison<sup>1</sup>

Dollars in millions USD, except for rate data, totals may not sum due to rounding, unaudited

|                                                                | Year-Over-Year Comparison           |                |                |                          |                |                |                |               |                |
|----------------------------------------------------------------|-------------------------------------|----------------|----------------|--------------------------|----------------|----------------|----------------|---------------|----------------|
|                                                                | Outpatient Medical & Research Total |                |                | Outpatient Medical Total |                |                | Research Total |               |                |
|                                                                | 3Q25                                | 3Q24           | YoY Δ          | 3Q25                     | 3Q24           | YoY Δ          | 3Q25           | 3Q24          | YoY Δ          |
| Number of properties:                                          | 410                                 | 409            | 1              | 382                      | 382            | -              | 28             | 27            | 1              |
| Number of square feet:                                         | 25.5 M                              | 25.2 M         | 0.3 M          | 20.8 M                   | 20.8 M         | 0.0 M          | 4.7 M          | 4.4 M         | 0.3 M          |
| Occupancy, end of period:                                      | 88.6%                               | 88.6%          | -              | 90.3%                    | 89.9%          | + 40bps        | 80.9%          | 82.5%         | (160bps)       |
| Annualized average rent per occupied square foot: <sup>2</sup> | \$38                                | \$37           | 2.5%           | \$36                     | \$35           | 2.7%           | \$49           | \$48          | 1.1%           |
| Annualized average revenue per occupied square foot:           | \$39                                | \$38           | 1.4%           | \$37                     | \$36           | 2.6%           | \$50           | \$52          | (3.6%)         |
| Cash operating revenue: <sup>3</sup>                           | \$222.4                             | \$214.2        | 3.8%           | \$174.6                  | \$167.3        | 4.4%           | \$47.8         | \$46.9        | 1.9%           |
| Less property-level operating expenses:                        | 78.4                                | 76.2           | 2.9%           | 58.7                     | 56.6           | 3.7%           | 19.7           | 19.6          | 0.9%           |
| <b>Cash NOI:<sup>3</sup></b>                                   | <b>\$144.0</b>                      | <b>\$138.1</b> | <b>4.3%</b>    | <b>\$115.9</b>           | <b>\$110.7</b> | <b>4.7%</b>    | <b>\$28.1</b>  | <b>\$27.4</b> | <b>2.7%</b>    |
| <b>Cash NOI margin:<sup>4</sup></b>                            | <b>64.7%</b>                        | <b>64.4%</b>   | <b>+ 30bps</b> | <b>66.4%</b>             | <b>66.2%</b>   | <b>+ 20bps</b> | <b>58.7%</b>   | <b>58.3%</b>  | <b>+ 40bps</b> |

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational and land parcels from all periods.

<sup>2</sup> The annualized average rent includes current period Common Area Maintenance ("CAM") recoveries.

<sup>3</sup> The Outpatient Medical and Research Portfolio is comprised of investments in Outpatient Medical and Research. Refer to the non-GAAP reconciliations at the end of this Supplemental for a reconciliation of Cash Operating Revenue to Total Revenues and of Cash NOI to Net Income.

<sup>4</sup> Cash NOI Margin represents Cash NOI divided by Cash Operating Revenue. Cash NOI and Cash Operating Revenue are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

## Outpatient Medical and Research Portfolio Same-Store Third Quarter Year-Over- Year Comparison

*Dollars in millions USD, except for  
rate data, totals may not sum due to  
rounding, unaudited*

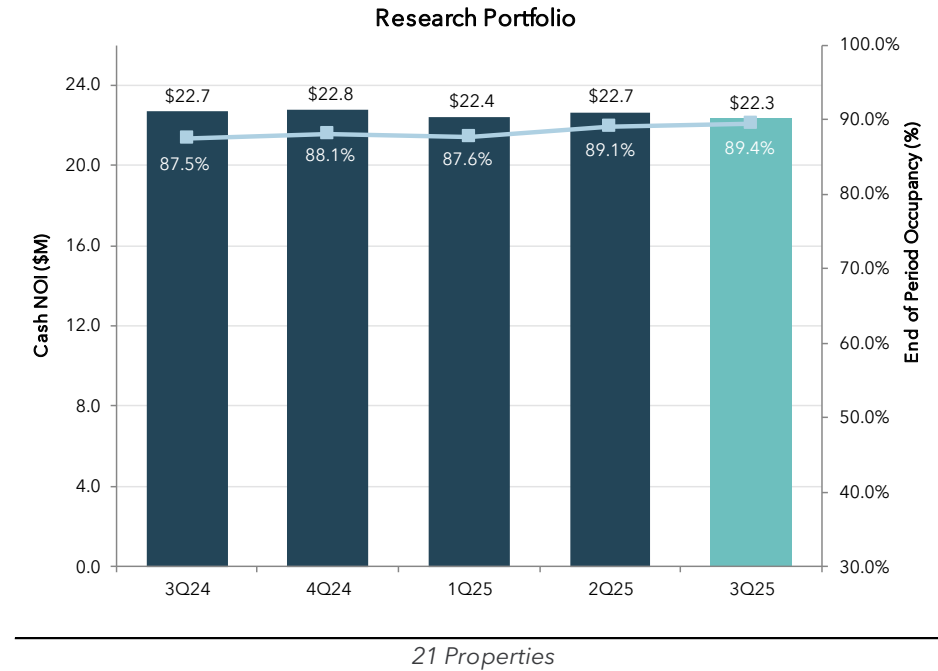
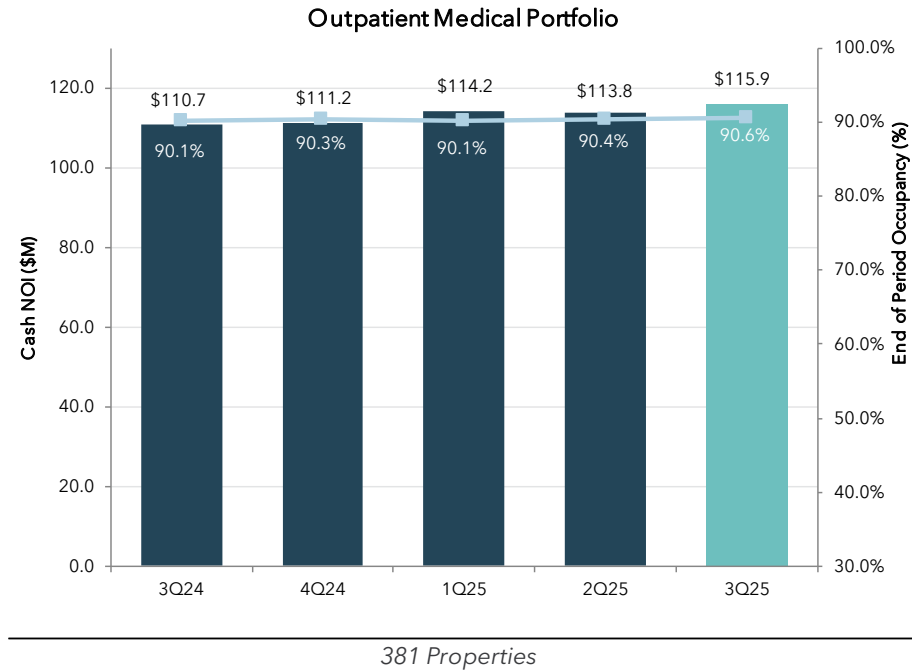
|                                                                | Year-Over-Year Comparison                |                |                |                               |                |                |                     |               |                |
|----------------------------------------------------------------|------------------------------------------|----------------|----------------|-------------------------------|----------------|----------------|---------------------|---------------|----------------|
|                                                                | Same-Store Outpatient Medical & Research |                |                | Same-Store Outpatient Medical |                |                | Same-Store Research |               |                |
|                                                                | 3Q25                                     | 3Q24           | YoY Δ          | 3Q25                          | 3Q24           | YoY Δ          | 3Q25                | 3Q24          | YoY Δ          |
| Number of properties:                                          | 402                                      | 402            | -              | 381                           | 381            | -              | 21                  | 21            | -              |
| Number of square feet:                                         | 24.1 M                                   | 24.1 M         | 0.0 M          | 20.8 M                        | 20.7 M         | 0.0 M          | 3.3 M               | 3.3 M         | 0.0 M          |
| Occupancy, end of period:                                      | 90.4%                                    | 89.7%          | + 70bps        | 90.6%                         | 90.1%          | + 50bps        | 89.4%               | 87.5%         | + 190bps       |
| Annualized average rent per occupied square foot: <sup>1</sup> | \$38                                     | \$37           | 2.3%           | \$36                          | \$35           | 2.7%           | \$48                | \$48          | 0.2%           |
| Annualized average revenue per occupied square foot:           | \$38                                     | \$38           | 1.2%           | \$37                          | \$36           | 2.6%           | \$49                | \$51          | (5.2%)         |
| Cash operating revenue:                                        | \$211.4                                  | \$204.9        | 3.2%           | \$174.5                       | \$167.2        | 4.4%           | \$36.9              | \$37.7        | (2.1%)         |
| Less property-level operating expenses:                        | 73.1                                     | 71.5           | 2.3%           | 58.6                          | 56.5           | 3.7%           | 14.6                | 15.0          | (3.0%)         |
| <b>Cash NOI:</b>                                               | <b>\$138.3</b>                           | <b>\$133.4</b> | <b>3.7%</b>    | <b>\$115.9</b>                | <b>\$110.7</b> | <b>4.7%</b>    | <b>\$22.3</b>       | <b>\$22.7</b> | <b>(1.6%)</b>  |
| <b>Cash NOI margin:<sup>2</sup></b>                            | <b>65.4%</b>                             | <b>65.1%</b>   | <b>+ 30bps</b> | <b>66.4%</b>                  | <b>66.2%</b>   | <b>+ 20bps</b> | <b>60.5%</b>        | <b>60.2%</b>  | <b>+ 30bps</b> |

<sup>1</sup> The annualized average rent includes current period CAM recoveries.

<sup>2</sup> Cash NOI Margin represents Cash NOI divided by Cash Operating Revenue. Cash NOI and Cash Operating Revenue are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

# Outpatient Medical and Research Portfolio Same-Store Cash NOI and Occupancy Trends

Dollars in millions USD, totals may not sum due to rounding, unaudited



## Outpatient Medical Portfolio Additional Information<sup>1</sup>

Dollars in millions USD, except for rate data, totals may not sum due to rounding, unaudited

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational and land parcels from all periods.

<sup>2</sup> Affiliated properties defined as on-campus or off-campus assets with significant hospital sponsorship and/or healthcare companies.

<sup>3</sup> Includes current period expense recoveries.

<sup>4</sup> Cash NOI Margin represents Cash NOI divided by Cash Operating Revenue. Cash NOI and Cash Operating Revenue are non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

<sup>5</sup> Excludes month-to-month tenants at end of period; only includes tenants who signed a term renewal or moved out in the period.

<sup>6</sup> Represents leases that have been terminated prior to lease expiration.

<sup>7</sup> Includes month-to-month tenants as having expired and renewed in the period.

## Health System Affiliation

|                                                                | Outpatient Medical Portfolio Health System Affiliation |     |            |     |            |     |              |    | Affiliated Health System Credit Rating |                          |     |            |     |
|----------------------------------------------------------------|--------------------------------------------------------|-----|------------|-----|------------|-----|--------------|----|----------------------------------------|--------------------------|-----|------------|-----|
|                                                                | Total<br>Affiliated <sup>2</sup> %                     |     | On-Campus  |     | Off-Campus |     |              |    | Total Cons.<br>Outpatient<br>Medical   | Investment<br>Grade    % |     | Other    % |     |
|                                                                |                                                        |     | Affiliated | %   | Affiliated | %   | Unaffiliated | %  |                                        |                          |     |            |     |
| Number of properties:                                          | 362                                                    | 95% | 219        | 57% | 143        | 37% | 20           | 5% | 382                                    | 267                      | 74% | 95         | 26% |
| Number of square feet:                                         | 19.9 M                                                 | 95% | 14.4 M     | 69% | 5.4 M      | 26% | 1.0 M        | 5% | 20.8 M                                 | 15.8 M                   | 80% | 4.1 M      | 20% |
| Occupancy, end of period:                                      | 90.4%                                                  |     | 89.1%      |     | 94.2%      |     | 88.1%        |    | 90.3%                                  | 90.4%                    |     | 90.5%      |     |
| Annualized average rent per occupied square foot: <sup>3</sup> | \$36                                                   |     | \$37       |     | \$33       |     | \$36         |    | \$36                                   | \$38                     |     | \$28       |     |
| Annualized average revenue per occupied square foot:           | \$37                                                   |     | \$38       |     | \$33       |     | \$39         |    | \$37                                   | \$39                     |     | \$29       |     |
| Cash operating revenue:                                        | \$165.1                                                | 95% | \$122.9    | 70% | \$42.2     | 24% | \$9.4        | 5% | \$174.6                                | \$138.6                  | 84% | \$26.5     | 16% |
| Less property-level operating expenses:                        | 56.2                                                   | 96% | 43.9       | 75% | 12.3       | 21% | 2.5          | 4% | 58.7                                   | 48.9                     | 87% | 7.3        | 13% |
| Cash NOI:                                                      | \$108.9                                                | 94% | \$79.0     | 68% | \$29.9     | 26% | \$7.0        | 6% | \$115.9                                | \$89.7                   | 82% | \$19.2     | 18% |
| Cash NOI Margin: <sup>4</sup>                                  | 66.0%                                                  |     | 64.3%      |     | 70.9%      |     | 73.7%        |    | 66.4%                                  | 64.7%                    |     | 72.4%      |     |

## Same-Store Leasing Activity (381 Properties)

|                                                   | Leased Sq. Ft. (000s) | VTR Tenant Improvements PSF | VTR Tenant Improvements PSF / Year | Leasing Costs PSF | Leasing Costs PSF / Year | Avg. Lease Term (Months) |
|---------------------------------------------------|-----------------------|-----------------------------|------------------------------------|-------------------|--------------------------|--------------------------|
| <b>Leased Sq. Ft. As Of Jun. 30, 2025</b>         | <b>18,762</b>         |                             |                                    |                   |                          |                          |
| Expirations <sup>5</sup>                          | (396)                 |                             |                                    |                   |                          |                          |
| Renewals, amendments, and extensions <sup>5</sup> | 342                   | \$12.29                     | \$2.22                             | \$6.68            | \$1.21                   | 66                       |
| New Leases                                        | 119                   | \$51.29                     | \$6.61                             | \$8.36            | \$1.08                   | 93                       |
| Terminations <sup>6</sup>                         | (23)                  |                             |                                    |                   |                          |                          |
| <b>Leased Sq. Ft. As Of Sep. 30, 2025</b>         | <b>18,805</b>         |                             |                                    |                   |                          |                          |
| <b>TTM Retention<sup>7</sup></b>                  | <b>87%</b>            |                             |                                    |                   |                          |                          |

# Triple-Net Leased Portfolio Lease Segmentation by Cash Flow Coverage<sup>1,2,3</sup>

Unaudited

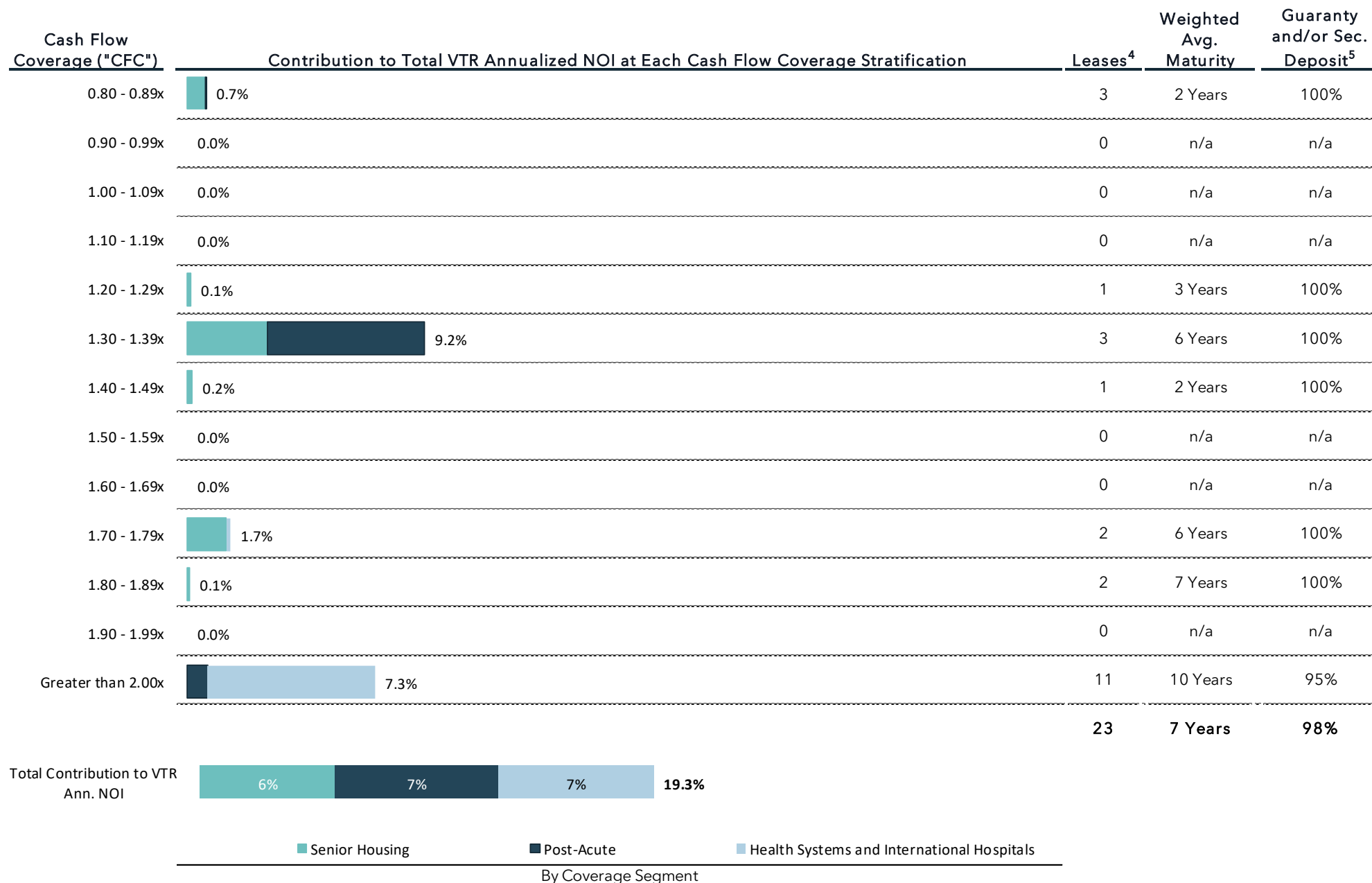
<sup>1</sup> For Cash Flow Coverage, represents trailing 12-month results as of June 30, 2025. Analysis profiles leases with EBITDARM coverage in each listed range. Excludes sold assets, assets held for sale, unconsolidated entities, development properties not yet operational, assets where trailing 12-month EBITDARM is not available, land parcels and properties that are not stabilized, where properties that are not stabilized represent approximately 1% of VTR Annualized NOI. Leases with multiple property types are categorized based on majority property count.

<sup>2</sup> In September 2024, we entered into agreements with Kindred Healthcare, LLC and certain of its affiliates regarding long term acute care hospitals ("LTACs") whose lease term under our Master Lease with Kindred was scheduled to mature on April 30, 2025 (the "2024 Kindred Agreements"). The 2024 Kindred Agreements, among other things, extended the lease term for 20 of such LTACs and provided for revised cash rent for such LTACs commencing May 1, 2025. For purposes of this presentation, Cash Flow Coverage with respect to such LTACs was calculated to give effect to such lease extension and revision of cash rent as if they occurred on the first day of the 12-month period ending on June 30, 2025. It does not reflect the impact of any other aspects of the 2024 Kindred Agreements, including the Company's acquisition of 5 LTACs from Kindred, which have not yet been included in the calculation of Cash Flow Coverage.

<sup>3</sup> In December 2024, Ventas reached an agreement with Brookdale to extend the lease on 65 NNN senior housing properties for a 10-year term at a 38% cash rent increase over the then current rent (the "Leased Communities"). This presentation includes the 65 Leased Communities and excludes the remaining 56 Brookdale conversion and sale communities, which have been converted, or are scheduled for conversion, to our SHOP segment or are classified as held for sale. Cash Flow Coverage was calculated to give effect to the lease extension and cash rent increase for the Leased Communities as if they occurred on the first day of the 12-month period ending on June 30, 2025.

<sup>4</sup> Leases with cross-default provisions are represented as one lease, as are leases with consolidation provisions upon repayment of third-party debt.

<sup>5</sup> Represents percentage of Annualized NOI in each listed range attributable to leases with a supporting guaranty and/or security deposit.



# Triple-Net Leased Portfolio

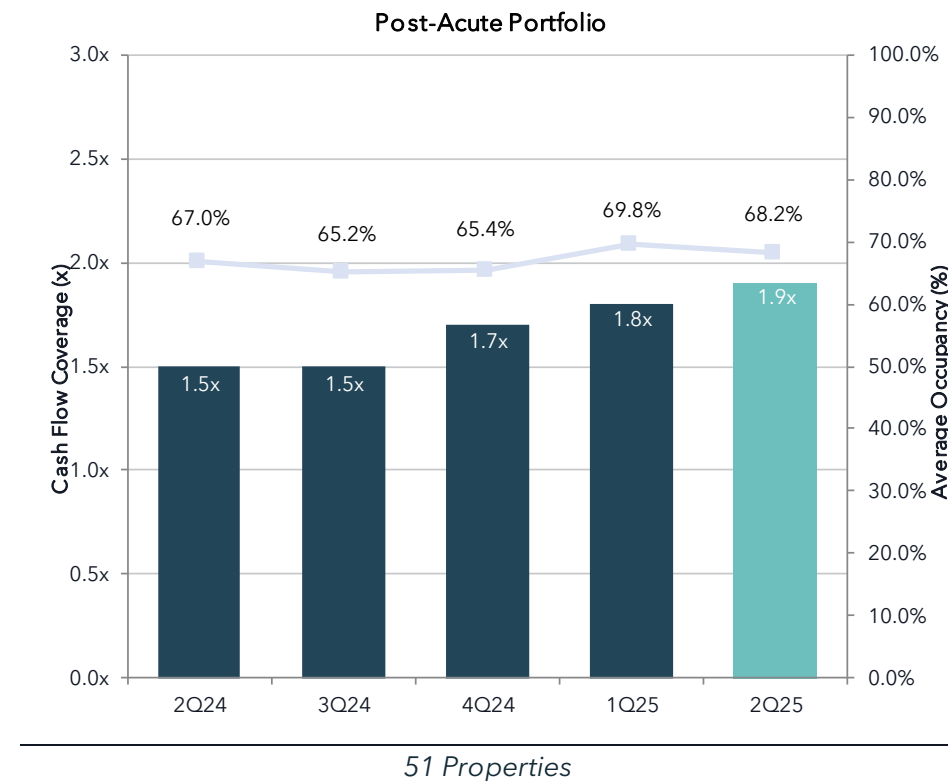
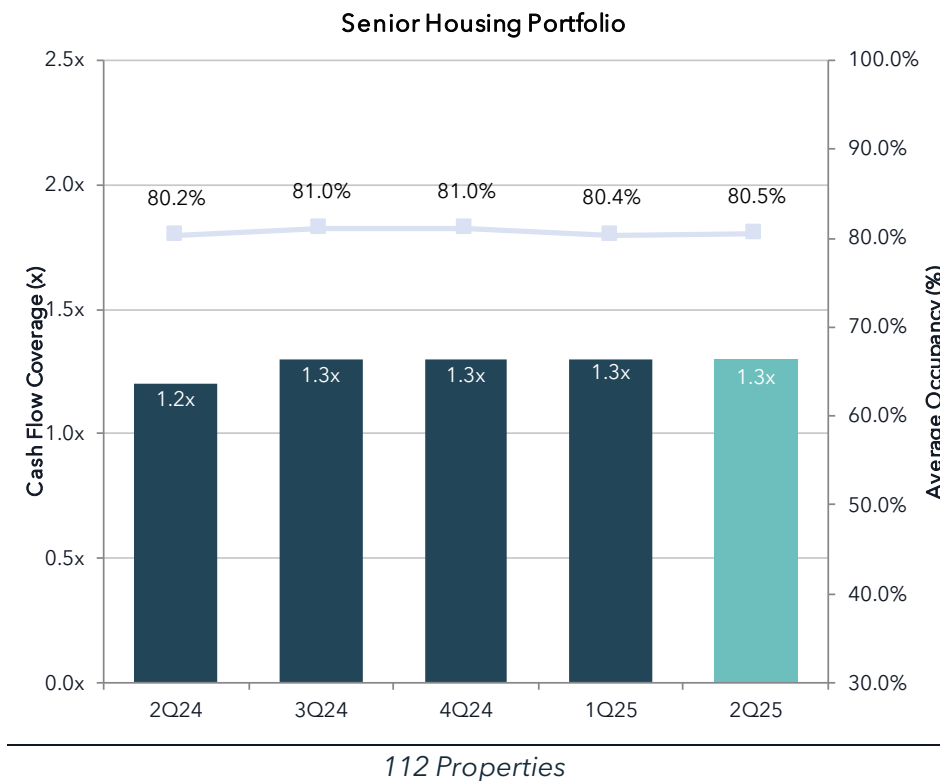
## TTM Same-Store Stabilized Cash Flow Coverage and Occupancy<sup>1,2,3</sup>

Unaudited

<sup>1</sup> Coverage is calculated on a trailing 12-month basis for the periods presented. Occupancy is calculated on a trailing three-month basis for the periods presented.

<sup>2</sup> In September 2024, we entered into agreements with Kindred Healthcare, LLC and certain of its affiliates regarding long term acute care hospitals ("LTACs") whose lease term under our Master Lease with Kindred was scheduled to mature on April 30, 2025 (the "2024 Kindred Agreements"). The 2024 Kindred Agreements, among other things, extended the lease term for 20 of such LTACs and provided for revised cash rent for such LTACs commencing May 1, 2025. For the periods presented beginning with 2Q24, Cash Flow Coverage with respect to such LTACs was calculated to give effect to such lease extension and revision of cash rent as if they occurred on the first day of the 12-month period on such periods. It does not reflect the impact of any other aspects of the 2024 Kindred Agreements, including the Company's acquisition of 5 LTACs from Kindred, which have not yet been included in the calculation of Cash Flow Coverage.

<sup>3</sup> In December 2024, Ventas reached an agreement with Brookdale to extend the lease on 65 NNN senior housing properties for a 10-year term at a 38% cash rent increase over the then current rent (the "Leased Communities"). This presentation includes the 65 Leased Communities and excludes the remaining 56 Brookdale conversion and sale communities, which have been converted, or are scheduled for conversion, to our SHOP segment or are classified as held for sale. Cash Flow Coverage was calculated to give effect to the lease extension and cash rent increase for the Leased Communities as if they occurred on the first day of the 12-month period ending on June 30, 2025.



## Investment & Disposition Activity

Dollars in thousands USD, except for rate data, totals may not sum due to rounding, unaudited

<sup>1</sup> For acquisitions and debt investments, represents expected year-one NOI yield. For current quarter and YTD totals, represents the weighted average expected yield based on the investment amount at VTR share.

<sup>2</sup> Constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>3</sup> Ventas percentage of total asset value (investment, project costs or gross disposition proceeds), inclusive of debt.

<sup>4</sup> Reflects the total investment amount for new acquisitions and debt investments.

<sup>5</sup> Reflects estimated lost operating NOI based on projected future performance and / or agreements divided by proceeds at VTR share. For current quarter and YTD totals, represents the weighted average cap rate / yield based on the proceeds at VTR share.

<sup>6</sup> Total transaction proceeds, including termination and other fees received in conjunction with the transaction. Does not include any debt paydown / payoff, broker commissions, or other costs associated with the transactions.

### Investment Activity for Third Quarter 2025

|                                     |            |             |                          | Investment Amount / Project Costs |             |                     | Expected NOI Yield <sup>1,2</sup> |      |
|-------------------------------------|------------|-------------|--------------------------|-----------------------------------|-------------|---------------------|-----------------------------------|------|
| New Investments                     | Properties | Capacity    | Ownership % <sup>3</sup> | Total <sup>4</sup>                | VTR Share   | Per Bed / Unit / SF | Cash                              | GAAP |
| Senior Housing Investments          |            |             |                          |                                   |             |                     |                                   |      |
| Acquisition - SHOP                  | 20         | 2,436 units | 89%                      | \$1,196,850                       | \$1,060,450 | \$491K              | 7.1%                              | 7.0% |
| Subtotal                            | 20         | 2,436 units | 89%                      | \$1,196,850                       | \$1,060,450 | \$491K              | 7.1%                              | 7.0% |
| Total 3Q25 Investments              | 20         |             | 89%                      | \$1,196,850                       | \$1,060,450 |                     | 7.1%                              | 7.0% |
| Senior Housing Investments          |            |             |                          |                                   |             |                     |                                   |      |
| Acquisition - SHOP                  | 6          | 845 units   | 100%                     | \$161,350                         | \$161,350   | \$191K              | 7.5%                              | 7.3% |
| Subtotal                            | 6          | 845 units   | 100%                     | \$161,350                         | \$161,350   | \$191K              | 7.5%                              | 7.3% |
| Total Subsequent Investments        | 6          |             | 100%                     | \$161,350                         | \$161,350   |                     | 7.5%                              | 7.3% |
| Senior Housing 2025 YTD Investments | 50         | 6,237 units | 92%                      | \$2,374,450                       | \$2,194,250 | \$381K              | 7.2%                              | 7.0% |
| 2025 YTD Investments                | 52         |             | 91%                      | \$2,428,733                       | \$2,205,107 |                     | 7.2%                              | 7.0% |

### Disposition Activity for Third Quarter 2025

| Disposition Summary     | Properties | Capacity  | Ownership % <sup>3</sup> | Proceeds           |           |                     | Cap Rate / Yield <sup>2,5</sup> |       |
|-------------------------|------------|-----------|--------------------------|--------------------|-----------|---------------------|---------------------------------|-------|
|                         |            |           |                          | Gross <sup>6</sup> | VTR Share | Per Bed / Unit / SF | Cash                            | GAAP  |
| Real Estate Sales       |            |           |                          |                    |           |                     |                                 |       |
| Disposition - OM&R      | 4          | 168K SF   | 100%                     | \$9,765            | \$9,765   | \$58                | n/a                             | n/a   |
| Disposition - SHOP      | 5          | 491 units | 23%                      | \$302,500          | \$68,063  | \$616K              | 6.4%                            | 6.4%  |
| Subtotal                | 9          |           | 25%                      | \$312,265          | \$77,828  |                     | 3.9%                            | 3.9%  |
| Total 3Q25 Dispositions | 9          |           | 25%                      | \$312,265          | \$77,828  |                     | 3.9%                            | 3.9%  |
| 2025 YTD Dispositions   | 18         |           | 50%                      | \$468,015          | \$233,578 |                     | 11.4%                           | 11.4% |

## Major Redevelopment Projects

*Dollars in millions USD, totals may not sum due to rounding, unaudited*

| Property Name                          | MSA(s)           | LEED | Ownership % | Expected Total Project Costs <sup>1,2</sup> | Expected Total VTR Share <sup>1</sup> | Life-to-Date VTR Share <sup>3</sup> |
|----------------------------------------|------------------|------|-------------|---------------------------------------------|---------------------------------------|-------------------------------------|
| <b>Senior Housing Operating</b>        |                  |      |             |                                             |                                       |                                     |
| Battery Park by Sunrise                | New York, NY     |      | 100%        | \$30.3                                      | \$30.3                                | \$11.5                              |
| Atria West 86                          | New York, NY     |      | 100%        | 18.3                                        | 18.3                                  | 3.1                                 |
| McLoughlin Place                       | Portland, OR     |      | 100%        | 3.1                                         | 3.1                                   | 0.8                                 |
| <b>Senior Housing Operating</b>        |                  |      |             | <b>\$51.8</b>                               | <b>\$51.8</b>                         | <b>\$15.5</b>                       |
| <b>Outpatient Medical and Research</b> |                  |      |             |                                             |                                       |                                     |
| 3711 Market St.                        | Philadelphia, PA |      | 100%        | \$28.5                                      | \$28.5                                | \$4.2                               |
| 3440 Market                            | Philadelphia, PA |      | 100%        | 10.2                                        | 10.2                                  | 0.7                                 |
| Appleton Medical Offices South         | Appleton, WI     |      | 100%        | 7.3                                         | 7.3                                   | -                                   |
| 800 West Baltimore                     | Baltimore, MD    |      | 100%        | 6.6                                         | 6.6                                   | -                                   |
| 3440 South Dearborn                    | Chicago, IL      |      | 100%        | 6.4                                         | 6.4                                   | 0.1                                 |
| <b>Outpatient Medical and Research</b> |                  |      |             | <b>\$59.0</b>                               | <b>\$59.0</b>                         | <b>\$5.0</b>                        |
| <b>Total Projects</b>                  |                  |      |             | <b>\$110.7</b>                              | <b>\$110.7</b>                        | <b>\$20.4</b>                       |

<sup>1</sup> Constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> Amount reflects 100% of total estimated project costs.

<sup>3</sup> Funding as of September 30, 2025.

## Consolidated Capital Expenditures

*Dollars in thousands USD, totals may not sum due to rounding, unaudited*

### Consolidated Capital Expenditures Third Quarter 2025<sup>1</sup>

| Total Portfolio                       | Senior Housing Operating | Outpatient Medical and Research | Triple-Net Leased | Total <sup>2</sup> |
|---------------------------------------|--------------------------|---------------------------------|-------------------|--------------------|
| Recurring / Routine                   | \$49,392                 | \$10,576                        | \$979             | \$60,947           |
| Tenant Improvements                   | -                        | 15,679                          | -                 | 15,679             |
| Third Party Leasing Commissions       | -                        | 4,506                           | -                 | 4,506              |
| <b>Total FAD Capital Expenditures</b> | <b>\$49,392</b>          | <b>\$30,761</b>                 | <b>\$979</b>      | <b>\$81,132</b>    |
| Initial Capital Expenditures          | 9,654                    | 1,389                           | -                 | 11,043             |
| Redevelopment                         | 25,309                   | 10,979                          | 4,380             | 40,669             |
| Development                           | 112                      | 18,091                          | -                 | 18,205             |
| <b>Total Capital Expenditures</b>     | <b>\$84,467</b>          | <b>\$61,220</b>                 | <b>\$5,359</b>    | <b>\$151,049</b>   |

### Consolidated Capital Expenditures YTD 2025<sup>1</sup>

| Total Portfolio                       | Senior Housing Operating | Outpatient Medical and Research | Triple-Net Leased | Total <sup>2</sup> |
|---------------------------------------|--------------------------|---------------------------------|-------------------|--------------------|
| Recurring / Routine                   | \$113,933                | \$23,738                        | 1,052             | \$138,723          |
| Tenant Improvements                   | -                        | 41,281                          | -                 | 41,281             |
| Third Party Leasing Commissions       | -                        | 16,065                          | -                 | 16,065             |
| <b>Total FAD Capital Expenditures</b> | <b>\$113,933</b>         | <b>\$81,084</b>                 | <b>\$1,052</b>    | <b>\$196,069</b>   |
| Initial Capital Expenditures          | 21,440                   | 8,643                           | -                 | 30,083             |
| Redevelopment                         | 83,662                   | 22,659                          | 10,867            | 117,188            |
| Development                           | 5,553                    | 61,663                          | -                 | 67,224             |
| <b>Total Capital Expenditures</b>     | <b>\$224,589</b>         | <b>\$174,048</b>                | <b>\$11,919</b>   | <b>\$410,564</b>   |

<sup>1</sup> Excludes unconsolidated entities.

<sup>2</sup> Includes corporate costs (not shown).

# Liquidity, Capitalization & Credit Statistics

Dollars in thousands USD, totals may not sum due to rounding, unaudited

<sup>1</sup> Estimated proceeds available under unsettled equity forward sales agreements, calculated using the forward price, net of fees.

<sup>2</sup> Debt balances are net of discounts, deferred financing costs and fair market value adjustments.

<sup>3</sup> Some of the financial measures throughout this Supplemental are non-GAAP measures. For a reconciliation to the most directly comparable GAAP measure, please see the appendix.

<sup>4</sup> Total debt plus total equity. Excludes 6.5 million shares issued under forward sales agreements that were unsettled as of September 30, 2025 with maturity dates through April 2027.

<sup>5</sup> Calculated using trailing twelve months.

|                                                                         |                         | As of September 30, 2025        |                   | As of June 30, 2025        |                      |                   |
|-------------------------------------------------------------------------|-------------------------|---------------------------------|-------------------|----------------------------|----------------------|-------------------|
| <b>Liquidity</b>                                                        |                         |                                 |                   |                            |                      |                   |
| Revolving credit facility capacity                                      |                         | \$                              | 3,500,000         | \$                         | 3,500,000            |                   |
| Revolving credit facility & commercial paper borrowings                 |                         |                                 | -                 |                            | (1,374)              |                   |
| Letters of credit outstanding                                           |                         |                                 | (19,095)          |                            | (18,367)             |                   |
| Cash and cash equivalents                                               |                         |                                 | 188,617           |                            | 614,200              |                   |
| Unsettled equity forward sales agreement under ATM Program <sup>1</sup> |                         |                                 | 417,914           |                            | 633,037              |                   |
| <b>Available Liquidity</b>                                              |                         | <b>\$</b>                       | <b>4,087,436</b>  | <b>\$</b>                  | <b>4,727,496</b>     |                   |
| <b>Debt<sup>2</sup></b>                                                 |                         |                                 |                   |                            |                      |                   |
| Revolving credit facility & commercial paper                            |                         | \$                              | (16,900)          | \$                         | (17,186)             |                   |
| Senior notes, exchangeable senior notes and term loans                  |                         |                                 | 9,876,245         |                            | 9,904,878            |                   |
| Mortgage and other debt                                                 |                         |                                 | 2,712,268         |                            | 3,168,620            |                   |
| Total debt                                                              |                         |                                 | 12,571,614        |                            | 13,056,312           |                   |
| Cash and cash equivalents                                               | (188,617)               |                                 |                   | (614,200)                  |                      |                   |
| Restricted cash pertaining to debt                                      | (36,515)                |                                 |                   | (34,466)                   |                      |                   |
| Partners share of consolidated debt                                     | (324,932)               |                                 |                   | (326,038)                  |                      |                   |
| Ventas share of unconsolidated debt                                     | 724,279                 |                                 |                   | 721,462                    |                      |                   |
| Net Debt <sup>3</sup>                                                   | 12,745,829              |                                 |                   | 12,803,070                 |                      |                   |
| <b>Equity</b>                                                           |                         |                                 |                   |                            |                      |                   |
|                                                                         | <b>Number of Shares</b> | <b>Closing Price</b>            |                   | <b>Number of Shares</b>    | <b>Closing Price</b> |                   |
|                                                                         | <b>(in 000s)</b>        |                                 |                   | <b>(in 000s)</b>           |                      |                   |
| Common Stock                                                            | 469,449                 |                                 |                   | 454,249                    |                      |                   |
| Redeemable OP Unitholder Interests                                      | 3,375                   |                                 |                   | 3,377                      |                      |                   |
|                                                                         | 472,824                 | \$                              | 69.99             | 457,626                    | \$                   | 63.15             |
| Total Equity                                                            |                         |                                 | 33,092,951        |                            |                      | 28,899,083        |
| <b>Enterprise Value<sup>4</sup></b>                                     |                         | <b>\$</b>                       | <b>45,664,565</b> | <b>\$</b>                  |                      | <b>41,955,395</b> |
| <b>Credit Statistics</b>                                                |                         |                                 |                   |                            |                      |                   |
| Net Debt / Enterprise Value                                             |                         |                                 | 28%               |                            |                      | 31%               |
| Secured Debt / Enterprise Value                                         |                         |                                 | 6%                |                            |                      | 8%                |
| <b>For the Three Months Ended September 30, 2025</b>                    |                         |                                 |                   |                            |                      |                   |
| Further Adjusted EBITDA Annualized                                      |                         | \$                              | 2,389,008         | \$                         |                      | 2,296,872         |
| Net Debt / Further Adjusted EBITDA Annualized                           |                         |                                 | 5.3x              |                            |                      | 5.6x              |
| <b>Revolving Credit Facility &amp; Term Loan Debt Covenants</b>         |                         |                                 |                   |                            |                      |                   |
|                                                                         | <b>Required</b>         | <b>As of September 30, 2025</b> |                   | <b>As of June 30, 2025</b> |                      |                   |
| Total Indebtedness / Gross Asset Value                                  | Not greater than 60%    |                                 | 32%               |                            |                      | 33%               |
| Secured Debt / Gross Asset Value                                        | Not greater than 40%    |                                 | 7%                |                            |                      | 8%                |
| Unsecured Debt / Unencumb. Gross Asset Value                            | Not greater than 60%    |                                 | 31%               |                            |                      | 32%               |
| Fixed Charge Coverage <sup>5</sup>                                      | Not less than 1.5x      |                                 | 3.8x              |                            |                      | 3.6x              |
| <b>Senior Notes Debt Covenants</b>                                      |                         |                                 |                   |                            |                      |                   |
|                                                                         | <b>Required</b>         |                                 |                   |                            |                      |                   |
| Incurrence of Debt                                                      | Not greater than 60%    |                                 | 32%               |                            |                      | 34%               |
| Incurrence of Secured Debt                                              | Not greater than 50%    |                                 | 7%                |                            |                      | 8%                |
| Maintenance of Unencumbered Assets                                      | Not less than 150%      |                                 | 340%              |                            |                      | 324%              |
| Consolidated EBITDA to Interest Expense <sup>5</sup>                    | Not less than 1.5x      |                                 | 4.3x              |                            |                      | 4.1x              |

## Debt Summary

Dollars in thousands USD, totals may not sum due to rounding, unaudited

<sup>1</sup> Rates are based on the cash interest paid on the outstanding debt and do not include amortization of discounts, fair market value or debt costs.

<sup>2</sup> Our unsecured revolving credit facility matures in April 2028 but may be extended at the Company's option, subject to the satisfaction of certain conditions, for two additional six-month terms. Commercial paper borrowings are backstopped by the unsecured revolving credit facility. We calculate the weighted average remaining term of our commercial paper and unsecured revolving credit facility borrowings using the maturity date of the unsecured revolving credit facility after giving effect to both six-month extensions. As of September 30, 2025, our unsecured revolving credit facility and commercial paper program had no borrowings outstanding.

<sup>3</sup> Includes \$862.5 million aggregate principal amount of exchangeable senior notes due 2026 unless earlier exchanged, redeemed or repurchased. Upon exchange of the notes, the principal amount of notes being exchanged is payable in cash, with the remainder, if any, of the exchange obligation payable in cash, shares of our common stock or a combination of cash and shares, at our election.

## Debt Maturities and Scheduled Principal Amortization (as of September 30, 2025)

| Period                             | Revolving Credit Facility, Commercial Paper and Term Loans |                   | Senior Notes/Exchangeable Senior Notes |                   | Secured Debt and Other |                   | Consolidated Debt |                   | Partner Share of Consolidated Entity Debt |                   | Ventas Share of Unconsolidated Entity Debt |                   | Total Enterprise Debt |                   | Debt as a % of Enterprise Value |
|------------------------------------|------------------------------------------------------------|-------------------|----------------------------------------|-------------------|------------------------|-------------------|-------------------|-------------------|-------------------------------------------|-------------------|--------------------------------------------|-------------------|-----------------------|-------------------|---------------------------------|
|                                    | Amount                                                     | Rate <sup>1</sup> | Amount                                 | Rate <sup>1</sup> | Amount                 | Rate <sup>1</sup> | Amount            | Rate <sup>1</sup> | Amount                                    | Rate <sup>1</sup> | Amount                                     | Rate <sup>1</sup> | Amount                | Rate <sup>1</sup> |                                 |
| 2025                               | \$ -                                                       | - %               | \$ -                                   | - %               | \$ 107,341             | 4.0 %             | \$ 107,341        | 4.0 %             | \$ (10,901)                               | 4.5 %             | \$ 196                                     | 2.4 %             | \$ 96,636             | 3.9 %             | 0.2 %                           |
| 2026                               | -                                                          | -                 | 1,812,500 <sup>3</sup>                 | 3.7               | 307,241                | 5.1               | 2,119,741         | 3.9               | (60,299)                                  | 5.9               | 530,913                                    | 6.8               | 2,590,355             | 4.5               | 5.7                             |
| 2027                               | 700,000                                                    | 5.1               | 741,236                                | 3.2               | 183,754                | 4.1               | 1,624,989         | 4.1               | (28,269)                                  | 4.1               | 38,105                                     | 7.0               | 1,634,826             | 4.2               | 3.6                             |
| 2028                               | -                                                          | -                 | 1,081,034                              | 4.6               | 471,119                | 4.6               | 1,552,153         | 4.6               | (46,968)                                  | 5.1               | 48,894                                     | 4.9               | 1,554,079             | 4.6               | 3.4                             |
| 2029                               | - <sup>2</sup>                                             | -                 | 1,216,954                              | 4.7               | 467,242                | 4.0               | 1,684,196         | 4.5               | (72,249)                                  | 4.3               | 873                                        | 2.4               | 1,612,820             | 4.5               | 3.5                             |
| 2030                               | -                                                          | -                 | 1,150,000                              | 3.8               | 253,917                | 3.8               | 1,403,917         | 3.8               | (38,464)                                  | 3.8               | 73,506                                     | 2.7               | 1,438,959             | 3.7               | 3.2                             |
| 2031                               | -                                                          | -                 | 715,517                                | 2.7               | 119,913                | 3.2               | 835,430           | 2.8               | (17,917)                                  | 3.2               | 558                                        | 2.3               | 818,071               | 2.8               | 1.8                             |
| 2032                               | -                                                          | -                 | 500,000                                | 5.1               | 213,038                | 3.7               | 713,038           | 4.7               | (23,437)                                  | 3.9               | 52                                         | 2.8               | 689,652               | 4.7               | 1.5                             |
| 2033                               | -                                                          | -                 | -                                      | -                 | 509,137                | 5.5               | 509,137           | 5.5               | (7,465)                                   | 4.0               | 29,768                                     | 3.1               | 531,440               | 5.3               | 1.2                             |
| 2034                               | -                                                          | -                 | 500,000                                | 5.6               | 43,490                 | 5.9               | 543,490           | 5.6               | (14,254)                                  | 6.0               | -                                          | -                 | 529,236               | 5.6               | 1.2                             |
| 2035                               | -                                                          | -                 | 550,000                                | 5.0               | 8,983                  | 5.2               | 558,983           | 5.0               | (3,000)                                   | 5.8               | 7,062                                      | 5.7               | 563,046               | 5.0               | 1.2                             |
| 2036 and thereafter                | -                                                          | -                 | 973,813                                | 4.9               | 37,955                 | 3.9               | 1,011,768         | 4.9               | -                                         | -                 | -                                          | -                 | 1,011,768             | 4.9               | 2.2                             |
| Subtotal                           | 700,000                                                    | 5.1 %             | 9,241,054                              | 4.2 %             | 2,723,128              | 4.5 %             | 12,664,182        | 4.3 %             | (323,222)                                 | 4.6 %             | 729,927                                    | 6.1 %             | 13,070,888            | 4.4 %             | 28.6 %                          |
| Deferred financing costs           | (18,302)                                                   |                   | (44,799)                               |                   | (20,061)               |                   | (83,160)          |                   | (1,710)                                   |                   | (5,648)                                    |                   | (90,520)              |                   |                                 |
| Note discounts                     | (0)                                                        |                   | (24,348)                               |                   | 8,386                  |                   | (15,962)          |                   | -                                         |                   | -                                          |                   | (15,962)              |                   |                                 |
| Fair market value                  | -                                                          |                   | 5,739                                  |                   | 815                    |                   | 6,554             |                   | -                                         |                   | -                                          |                   | 6,554                 |                   |                                 |
| Total debt                         | 681,698                                                    |                   | 9,177,647                              |                   | 2,712,268              |                   | 12,571,614        |                   | (324,932)                                 |                   | 724,279                                    |                   | 12,970,960            |                   |                                 |
| Weighted average maturity in years | 1.6 <sup>2</sup>                                           |                   | 5.5                                    |                   | 4.4                    |                   | 5.0               |                   | 3.6                                       |                   | 2.7                                        |                   | 4.9                   |                   |                                 |

|                                    | Consolidated Net Debt | Total Enterprise Net Debt | Net Debt as a % of Enterprise Value |
|------------------------------------|-----------------------|---------------------------|-------------------------------------|
| Total debt                         | 12,571,614            | 12,970,960                |                                     |
| Cash and cash equivalents          | (188,617)             | (188,617)                 |                                     |
| Restricted cash pertaining to debt | (36,515)              | (36,515)                  |                                     |
| <b>Net Debt</b>                    | <b>\$ 12,346,483</b>  | <b>\$ 12,745,829</b>      | <b>27.9 %</b>                       |

## Debt Composition

|              | Revolving Credit Facility, Commercial Paper and Term Loans |                   | Senior Notes/Exchangeable Senior Notes |                   | Secured Debt and Other |                   | Consolidated Debt    |                   | Partner Share of Consolidated Entity Debt |                   | Ventas Share of Unconsolidated Entity Debt |                   | Total Enterprise Debt |                   | Debt as a % of Enterprise Value |
|--------------|------------------------------------------------------------|-------------------|----------------------------------------|-------------------|------------------------|-------------------|----------------------|-------------------|-------------------------------------------|-------------------|--------------------------------------------|-------------------|-----------------------|-------------------|---------------------------------|
|              | Amount                                                     | Rate <sup>1</sup> | Amount                                 | Rate <sup>1</sup> | Amount                 | Rate <sup>1</sup> | Amount               | Rate <sup>1</sup> | Amount                                    | Rate <sup>1</sup> | Amount                                     | Rate <sup>1</sup> | Amount                | Rate <sup>1</sup> |                                 |
| Fixed        | \$ -                                                       | - %               | \$ 9,241,054 <sup>3</sup>              | 4.2 %             | \$ 2,194,520           | 4.3 %             | \$ 11,435,575        | 4.3 %             | \$ (258,508)                              | 4.2 %             | \$ 157,924                                 | 3.6 %             | \$ 11,334,990         | 4.2 %             | 24.8 %                          |
| Variable     | 700,000                                                    | 5.1               | -                                      | -                 | 528,609                | 5.0               | 1,228,609            | 5.0               | (64,714)                                  | 6.2               | 572,003                                    | 6.8               | 1,735,898             | 5.6               | 3.8                             |
| <b>Total</b> | <b>\$ 700,000</b>                                          | <b>5.1 %</b>      | <b>\$ 9,241,054</b>                    | <b>4.2 %</b>      | <b>\$ 2,723,128</b>    | <b>4.5 %</b>      | <b>\$ 12,664,182</b> | <b>4.3 %</b>      | <b>\$ (323,222)</b>                       | <b>4.6 %</b>      | <b>\$ 729,927</b>                          | <b>6.1 %</b>      | <b>\$ 13,070,888</b>  | <b>4.4 %</b>      | <b>28.6 %</b>                   |
|              | % of Total                                                 |                   | % of Total                             |                   | % of Total             |                   | % of Total           |                   | % of Total                                |                   | % of Total                                 |                   | % of Total            |                   |                                 |
| Fixed        | - %                                                        |                   | 100.0 %                                |                   | 80.6 %                 |                   | 90.3 %               |                   | 80.0 %                                    |                   | 21.6 %                                     |                   | 86.7 %                |                   |                                 |
| Variable     | 100.0 %                                                    |                   | - %                                    |                   | 19.4 %                 |                   | 9.7 %                |                   | 20.0 %                                    |                   | 78.4 %                                     |                   | 13.3 %                |                   |                                 |

# Real Estate and Loan Investments Portfolio<sup>1</sup>

Dollars in millions USD, totals may  
not sum due to rounding, unaudited

<sup>1</sup> Excludes sold assets, loan repayments, development properties not yet operational, land parcels and other de minimis investments in real estate entities. Assets that have undergone business model transitions are reflected within the new business segment as of the transition date.

<sup>2</sup> Represents trailing 12-month results as of September 30, 2025 for Senior Housing Operating ("SHOP") and Outpatient Medical and Research Portfolios. For Triple-Net Portfolio, represents trailing 12-month results as of June 30, 2025 and excludes assets where trailing 12-month EBITDARM is not available and properties that are not stabilized, where properties that are not stabilized represent approximately 1% of VTR Annualized NOI.

<sup>3</sup> Excludes units for closed buildings during the period of closure.

<sup>4</sup> Includes U.S. states, the District of Columbia, Canada and the United Kingdom.

<sup>5</sup> In September 2024, we entered into agreements with Kindred Healthcare, LLC and certain of its affiliates regarding long term acute care hospitals ("LTACs") whose lease term under our Master Lease with Kindred was scheduled to mature on April 30, 2025 (the "2024 Kindred Agreements"). The 2024 Kindred Agreements, among other things, extended the lease term for 20 of such LTACs and provided for revised cash rent for such LTACs commencing May 1, 2025. For purposes of this presentation, Cash Flow Coverage with respect to such LTACs was calculated to give effect to such lease extension and revision of cash rent as if they occurred on the first day of the 12-month period ending on June 30, 2025. It does not reflect the impact of any other aspects of the 2024 Kindred Agreements, including the Company's acquisition of 5 LTACs from Kindred, which have not yet been included in the calculation of Cash Flow Coverage.

<sup>6</sup> In December 2024, Ventas reached an agreement with Brookdale to extend the lease on 65 NNN senior housing properties for a 10-year term at a 38% cash rent increase over the then current rent (the "Leased Communities"). This presentation includes the 65 Leased Communities and excludes the remaining 56 Brookdale conversion and sale communities, which have been converted, or are scheduled for conversion, to our SHOP segment or are classified as held for sale. Cash Flow Coverage was calculated to give effect to the lease extension and cash rent increase for the Leased Communities as if they occurred on the first day of the 12-month period ending on June 30, 2025.

<sup>7</sup> Revenue Quality Mix defined as the percentage of trailing 12-month facility revenue from non-Medicaid sources, as reported by tenants/operators, where available.

<sup>8</sup> Annualized interest for the Senior Secured Loan with ROFO is based on floor interest rate.

|                                                          |              |                                           |                                 | Gross Book Value    |                  | TTM Results <sup>2</sup>          |                                  | Annualized NOI      |                 |
|----------------------------------------------------------|--------------|-------------------------------------------|---------------------------------|---------------------|------------------|-----------------------------------|----------------------------------|---------------------|-----------------|
| Real Estate Portfolio                                    | Properties   | Capacity <sup>3</sup>                     | States / Countries <sup>4</sup> | Assumes JVs at 100% | At VTR Share     | Cash Flow Coverage <sup>5,6</sup> | Revenue Quality Mix <sup>7</sup> | Assumes JVs at 100% | At VTR Share    |
| <b>Senior Housing Operating</b>                          |              |                                           |                                 |                     |                  |                                   |                                  |                     |                 |
| Consolidated Senior Housing Operating                    | 710          | 77,280 Units                              | 49                              | \$ 22,125           | \$ 21,785        |                                   | 98%                              | 1,213               | \$ 1,191        |
| Subtotal - Senior Housing Operating                      | 710          | 77,280 Units                              | 49                              | \$ 22,125           | \$ 21,785        |                                   | 98%                              | \$ 1,213            | \$ 1,191        |
| <b>Outpatient Medical and Research</b>                   |              |                                           |                                 |                     |                  |                                   |                                  |                     |                 |
| Outpatient Medical Consolidated                          | 382          | 20.8 M Square Feet                        | 35                              | \$ 6,557            | \$ 6,481         |                                   | 100%                             | \$ 471              | \$ 465          |
| Research Consolidated                                    | 28           | 4.7 M Square Feet                         | 8                               | 1,988               | 1,843            |                                   | 100%                             | 119                 | 110             |
| Subtotal - Outpatient Medical and Research               | 410          | 25.5 M Square Feet                        | 36                              | \$ 8,544            | \$ 8,324         |                                   | 100%                             | \$ 590              | \$ 575          |
| <b>Triple-Net</b>                                        |              |                                           |                                 |                     |                  |                                   |                                  |                     |                 |
| Senior Housing                                           | 149          | 12,745 Units                              | 26                              | \$ 2,534            | \$ 2,474         | 1.3x                              | 92%                              | 235                 | \$ 229          |
| IRFs & LTACs                                             | 45           | 3,479 Beds                                | 19                              | 649                 | 644              | 1.9x                              | 78%                              | 155                 | 155             |
| Health Systems                                           | 10           | 1,958 Beds                                | 3                               | 1,379               | 1,379            | 3.9x                              | 87%                              | 139                 | 139             |
| Skilled Nursing                                          | 26           | 2,440 Beds                                | 8                               | 239                 | 239              | 1.9x                              | 37%                              | 30                  | 30              |
| International Hospital                                   | 3            | 121 Beds                                  | 1                               | 148                 | 148              | 2.5x                              | 100%                             | 16                  | 16              |
| Subtotal - Triple-Net                                    | 233          | 20,743 Beds/Units                         | 34                              | \$ 4,949            | \$ 4,885         | 2.4x                              | 86%                              | \$ 575              | \$ 568          |
| <b>Unconsolidated Real Estate Assets</b>                 |              |                                           |                                 |                     |                  |                                   |                                  |                     |                 |
| Ventas Life Science & Healthcare Real Estate Fund - OM&R | 16           | 2.9 M Square Feet                         | 9                               | \$ 2,410            | \$ 447           |                                   | 100%                             | \$ 111              | \$ 21           |
| Ventas Life Science & Healthcare Real Estate Fund - SHOP | 7            | 622 Units                                 | 7                               | 400                 | 80               |                                   | 100%                             | 23                  | \$ 5            |
| Pension Fund Joint Venture - SHOP                        | 2            | 293 Units                                 | 2                               | 128                 | 29               |                                   | 100%                             | 6                   | \$ 1            |
| Research & Innovation Development Joint Venture          | 9            | 2.4 M Square Feet                         | 4                               | 1,929               | 979              |                                   | 100%                             | 122                 | 62              |
| Atrium Health & Wake Forest Joint Venture                | 1            | 0.3 M Square Feet                         | 1                               | 265                 | 128              |                                   | 100%                             | 19                  | 9               |
| Subtotal - Unconsolidated Real Estate Assets             | 35           |                                           | 14                              | \$ 5,132            | \$ 1,664         |                                   | 100%                             | \$ 281              | \$ 98           |
| <b>Total Real Estate</b>                                 | <b>1,388</b> |                                           |                                 | <b>\$ 40,751</b>    | <b>\$ 36,658</b> |                                   |                                  | <b>\$ 2,660</b>     | <b>\$ 2,433</b> |
| <b>Loan Investments</b>                                  |              |                                           |                                 |                     |                  |                                   |                                  |                     |                 |
| Loan Investments                                         | Properties   | Balance Sheet Line                        |                                 | Assumes JVs at 100% | At VTR Share     |                                   |                                  | Assumes JVs at 100% | At VTR Share    |
| Real Estate Secured Loans <sup>8</sup>                   | n/a          | Secured Loans Receivables and Investments |                                 | \$ 183              | \$ 183           |                                   |                                  | \$ 21               | \$ 21           |
| Other Loans                                              | n/a          | Other Assets                              |                                 | 25                  | 25               |                                   |                                  | 1                   | 1               |
| Subtotal - Loan Portfolio                                |              |                                           |                                 | \$ 208              | \$ 208           |                                   |                                  | \$ 22               | \$ 22           |
| <b>Total Real Estate &amp; Loan Investments</b>          | <b>1,388</b> |                                           |                                 | <b>\$ 40,959</b>    | <b>\$ 36,866</b> |                                   |                                  | <b>\$ 2,682</b>     | <b>\$ 2,455</b> |
| <b>Assets Held for Sale</b>                              |              |                                           |                                 |                     |                  |                                   |                                  |                     |                 |
| Assets Held for Sale                                     | Properties   | Capacity <sup>3</sup>                     | States / Countries <sup>4</sup> | Assumes JVs at 100% | At VTR Share     | Cash Flow Coverage <sup>5</sup>   | Revenue Quality Mix <sup>7</sup> | Assumes JVs at 100% | At VTR Share    |
| Senior Housing Operating                                 | 4            | 495 Units                                 | 3                               | \$ 96               | \$ 96            | n/a                               | 94%                              | \$ (4)              | \$ (4)          |
| Outpatient Medical                                       | 1            | 0.1 M Square Feet                         | 1                               | 13                  | 13               | n/a                               | 100%                             | (0)                 | (0)             |
| Triple-Net                                               | 13           | 540 Units                                 | 5                               | 61                  | 61               | n/a                               | 100%                             | 3                   | 3               |
| Subtotal - Assets Held for Sale                          | 18           |                                           | 8                               | \$ 170              | \$ 170           |                                   |                                  | \$ (1)              | \$ (1)          |
| <b>Grand Total</b>                                       | <b>1,406</b> |                                           | <b>50</b>                       | <b>\$ 41,129</b>    | <b>\$ 37,036</b> |                                   | <b>96%</b>                       | <b>\$ 2,680</b>     | <b>\$ 2,454</b> |

## Portfolio Diversification<sup>1</sup>

Dollars in millions USD, totals may not sum due to rounding, unaudited

### By Property / Investment Type

|                        | Properties   | At VTR Share     |             |                 |             |
|------------------------|--------------|------------------|-------------|-----------------|-------------|
|                        |              | Gross Book Value |             | Annualized NOI  |             |
|                        |              | \$               | %           | \$              | %           |
| Senior Housing         | 868          | \$ 24,368        | 66%         | \$ 1,426        | 58%         |
| Outpatient Medical     | 387          | 6,545            | 18%         | 469             | 19%         |
| Research               | 49           | 3,334            | 9%          | 198             | 8%          |
| IRFs & LTACs           | 45           | 644              | 2%          | 155             | 6%          |
| Health Systems         | 10           | 1,379            | 4%          | 139             | 6%          |
| Loans                  | n/a          | 208              | 1%          | 22              | 1%          |
| Skilled Nursing        | 26           | 239              | 1%          | 30              | 1%          |
| International Hospital | 3            | 148              | 0%          | 16              | 1%          |
| <b>Total</b>           | <b>1,388</b> | <b>\$ 36,866</b> | <b>100%</b> | <b>\$ 2,455</b> | <b>100%</b> |

### By Operator / Manager

|                                  | Properties   | At VTR Share     |             |                 |             |
|----------------------------------|--------------|------------------|-------------|-----------------|-------------|
|                                  |              | Gross Book Value |             | Annualized NOI  |             |
|                                  |              | \$               | %           | \$              | %           |
| Atria Senior Living              | 199          | \$ 7,139         | 19%         | \$ 425          | 17%         |
| Lillibridge                      | 239          | 3,486            | 9%          | 246             | 10%         |
| Wexford                          | 40           | 2,985            | 8%          | 183             | 7%          |
| Sunrise Senior Living            | 98           | 3,355            | 9%          | 169             | 7%          |
| Brookdale Senior Living - Tenant | 97           | 1,765            | 5%          | 157             | 6%          |
| Ardent Health Services           | 30           | 1,626            | 4%          | 154             | 6%          |
| Kindred Healthcare               | 31           | 426              | 1%          | 135             | 5%          |
| Le Groupe Maurice                | 37           | 1,881            | 5%          | 120             | 5%          |
| PMB RES                          | 41           | 1,383            | 4%          | 103             | 4%          |
| Discovery Senior Living          | 63           | 1,461            | 4%          | 62              | 3%          |
| All Other                        | 513          | 11,360           | 31%         | 702             | 29%         |
| <b>Total</b>                     | <b>1,388</b> | <b>\$ 36,866</b> | <b>100%</b> | <b>\$ 2,455</b> | <b>100%</b> |

### By MSA / Province / Country

|                   | At VTR Share |            |      |                    |            |      |            |            |      |                       |            |      |              |            |      |                |            |      |                 |            |      |                    |            |      |
|-------------------|--------------|------------|------|--------------------|------------|------|------------|------------|------|-----------------------|------------|------|--------------|------------|------|----------------|------------|------|-----------------|------------|------|--------------------|------------|------|
|                   | SHOP         |            |      | Outpatient Medical |            |      | Research   |            |      | Seniors Housing - NNN |            |      | IRFs & LTACs |            |      | Health Systems |            |      | Skilled Nursing |            |      | Total <sup>2</sup> |            |      |
|                   | Properties   | Annual NOI | %    | Properties         | Annual NOI | %    | Properties | Annual NOI | %    | Properties            | Annual NOI | %    | Properties   | Annual NOI | %    | Properties     | Annual NOI | %    | Properties      | Annual NOI | %    | Properties         | Annual NOI | %    |
| New York, NY      | 41           | \$ 138     | 12%  | -                  | -          | 0%   | -          | -          | 0%   | -                     | -          | 0%   | -            | -          | 0%   | -              | -          | 0%   | -               | -          | 0%   | 41                 | \$ 138     | 6%   |
| Quebec            | 38           | 121        | 10%  | -                  | -          | 0%   | -          | -          | 0%   | -                     | -          | 0%   | -            | -          | 0%   | -              | -          | 0%   | -               | -          | 0%   | 38                 | 121        | 5%   |
| Los Angeles, CA   | 16           | 36         | 3%   | 15                 | 53         | 11%  | -          | -          | 0%   | 1                     | 1          | 0%   | 3            | 16         | 10%  | -              | -          | 0%   | -               | -          | 0%   | 35                 | 106        | 4%   |
| Chicago, IL       | 11           | 18         | 1%   | 28                 | 31         | 7%   | 1          | 3          | 1%   | 8                     | 38         | 17%  | 2            | 6          | 4%   | -              | -          | 0%   | 1               | 0          | 1%   | 51                 | 96         | 4%   |
| Philadelphia, PA  | 9            | 15         | 1%   | 6                  | 7          | 1%   | 7          | 58         | 29%  | 4                     | 5          | 2%   | 1            | 3          | 2%   | -              | -          | 0%   | 4               | 5          | 17%  | 31                 | 93         | 4%   |
| Dallas, TX        | 31           | 50         | 4%   | 8                  | 10         | 2%   | -          | -          | 0%   | 6                     | 4          | 2%   | 4            | 13         | 8%   | -              | -          | 0%   | -               | -          | 0%   | 49                 | 76         | 3%   |
| Albuquerque, NM   | 3            | 5          | 0%   | -                  | -          | 0%   | -          | -          | 0%   | -                     | -          | 0%   | 2            | 8          | 5%   | 3              | 44         | 32%  | -               | -          | 0%   | 8                  | 57         | 2%   |
| Phoenix, AZ       | 12           | 19         | 2%   | 14                 | 20         | 4%   | 1          | 4          | 2%   | 9                     | 14         | 6%   | -            | -          | 0%   | -              | -          | 0%   | -               | -          | 0%   | 36                 | 57         | 2%   |
| San Francisco, CA | 5            | 14         | 1%   | 4                  | 18         | 4%   | 3          | 7          | 3%   | 1                     | 5          | 2%   | 1            | 8          | 5%   | -              | -          | 0%   | -               | -          | 0%   | 14                 | 51         | 2%   |
| Indianapolis, IN  | 5            | 11         | 1%   | 31                 | 38         | 8%   | -          | -          | 0%   | -                     | -          | 0%   | 1            | 1          | 1%   | -              | -          | 0%   | -               | -          | 0%   | 37                 | 50         | 2%   |
| Tulsa, OK         | 1            | 4          | 0%   | 1                  | 2          | 0%   | -          | -          | 0%   | 1                     | 1          | 1%   | -            | -          | 0%   | 4              | 42         | 30%  | -               | -          | 0%   | 7                  | 49         | 2%   |
| Amarillo, TX      | -            | -          | 0%   | -                  | -          | 0%   | -          | -          | 0%   | -                     | -          | 0%   | -            | -          | 0%   | 2              | 48         | 34%  | -               | -          | 0%   | 2                  | 48         | 2%   |
| Ontario           | 24           | 47         | 4%   | -                  | -          | 0%   | -          | -          | 0%   | -                     | -          | 0%   | -            | -          | 0%   | -              | -          | 0%   | -               | -          | 0%   | 24                 | 47         | 2%   |
| Miami, FL         | 6            | 11         | 1%   | 2                  | 1          | 0%   | 1          | 9          | 5%   | 4                     | 6          | 3%   | 4            | 17         | 11%  | -              | -          | 0%   | -               | -          | 0%   | 17                 | 44         | 2%   |
| Boston, MA        | 11           | 37         | 3%   | -                  | -          | 0%   | 1          | 1          | 0%   | 1                     | 4          | 2%   | -            | -          | 0%   | -              | -          | 0%   | -               | -          | 0%   | 13                 | 42         | 2%   |
| Remaining         | 506          | 673        | 56%  | 278                | 291        | 62%  | 35         | 117        | 59%  | 114                   | 149        | 65%  | 27           | 84         | 54%  | 1              | 5          | 4%   | 21              | 25         | 83%  | 985                | 1,359      | 56%  |
| Total             | 719          | \$ 1,197   | 100% | 387                | \$ 469     | 100% | 49         | \$ 198     | 100% | 149                   | \$ 229     | 100% | 45           | \$ 155     | 100% | 10             | \$ 139     | 100% | 26              | \$ 30      | 100% | 1,388              | \$ 2,433   | 100% |
| United States     | 624          | 966        | 81%  | 387                | 469        | 100% | 49         | 198        | 100% | 149                   | 229        | 100% | 45           | 155        | 100% | 10             | 139        | 100% | 26              | 30         | 100% | 1,290              | 2,186      | 90%  |
| Canada            | 84           | 213        | 18%  | -                  | -          | 0%   | -          | -          | 0%   | -                     | -          | 0%   | -            | -          | 0%   | -              | -          | 0%   | -               | -          | 0%   | 84                 | 213        | 9%   |
| United Kingdom    | 11           | 18         | 2%   | -                  | -          | 0%   | -          | -          | 0%   | -                     | -          | 0%   | -            | -          | 0%   | -              | -          | 0%   | -               | -          | 0%   | 14                 | 34         | 1%   |
| Total             | 719          | \$ 1,197   | 100% | 387                | \$ 469     | 100% | 49         | \$ 198     | 100% | 149                   | \$ 229     | 100% | 45           | \$ 155     | 100% | 10             | \$ 139     | 100% | 26              | \$ 30      | 100% | 1,388              | \$ 2,433   | 100% |

<sup>1</sup> Includes consolidated properties, loan investments, and assets owned by unconsolidated real estate entities. Excludes sold assets, assets held for sale, loan repayments, development properties not yet operational, land parcels and other de minimis investments in real estate entities. Assets that have undergone business model transitions are reflected within the new business segment as of the transition date.

<sup>2</sup> Includes three International Hospitals (not shown) and excludes loan investments.

## Lease Rollover & Loan Repayment

Dollars in millions USD, totals may not sum due to rounding, unaudited

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, loan repayments, development properties not yet operational and land parcels from all periods. Also excludes 45 senior housing properties in our NNN segment leased to Brookdale, all of which have been converted, or are intended to be converted, to our SHOP segment by December 31, 2025.

<sup>2</sup> Annualized Base Rent ("ABR") represents the annualized contractual cash base rent as of quarter end. ABR does not include future rent escalators, percentage rent, common area maintenance charges or non-cash items such as straight-line rental income, the amortization of above/below market lease intangibles or other items.

<sup>3</sup> The expiration of ABR in "Thereafter" includes rent associated with 25 LTACs currently leased to Kindred and rent associated with 65 properties currently leased to Brookdale.

<sup>4</sup> Some loans may be repaid by the borrower prior to the scheduled maturity date. These loans may or may not include prepayment penalties, yield maintenance, make-whole provisions or other fees / charges related to early repayment. The Annualized Interest Income in this table excludes such amounts.

<sup>5</sup> For loan investments, Annualized Interest Income is equivalent to Annualized NOI.

## Triple-Net and Outpatient Medical and Research Portfolios<sup>1,2,3</sup>

|                                                | Totals (as of September 30, 2025) | Expiration Period |       |       |        |            |
|------------------------------------------------|-----------------------------------|-------------------|-------|-------|--------|------------|
|                                                |                                   | 4Q25              | 2026  | 2027  | 2028   | Thereafter |
| <b>Outpatient Medical:</b>                     |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | \$ 503                            | \$ 19             | \$ 50 | \$ 73 | \$ 57  | \$ 303     |
| Percent of Outpatient Medical - OM&R           |                                   | 3.7%              | 10.0% | 14.5% | 11.4%  | 60.4%      |
| <b>Senior Housing:</b>                         |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | 108                               | -                 | 17    | 7     | 16     | 68         |
| Percent of Senior Housing - Triple-Net         |                                   | -                 | 15.8% | 6.7%  | 14.4%  | 63.1%      |
| <b>Research:</b>                               |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | 127                               | 3                 | 8     | 16    | 15     | 85         |
| Percent of Research - OM&R                     |                                   | 2.6%              | 5.9%  | 12.6% | 11.8%  | 67.1%      |
| <b>IRFs &amp; LTACs:</b>                       |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | 148                               | -                 | 3     | 3     | 28     | 115        |
| Percent of IRFs & LTACs - Triple-Net           |                                   | -                 | 2.0%  | 1.8%  | 18.9%  | 77.3%      |
| <b>Health Systems:</b>                         |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | 141                               | -                 | -     | -     | -      | 141        |
| Percent of Health Systems - Triple-Net         |                                   | -                 | -     | -     | -      | 100.0%     |
| <b>Skilled Nursing:</b>                        |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | 29                                | -                 | 21    | 1     | -      | 7          |
| Percent of Skilled Nursing - Triple-Net        |                                   | -                 | 72.0% | 2.4%  | -      | 25.7%      |
| <b>International Hospital:</b>                 |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | 15                                | -                 | -     | -     | -      | 15         |
| Percent of International Hospital - Triple-Net |                                   | -                 | -     | -     | -      | 100.0%     |
| <b>Total:</b>                                  |                                   |                   |       |       |        |            |
| Annualized Base Rent                           | \$ 1,071                          | \$ 22             | \$ 98 | \$ 99 | \$ 116 | \$ 735     |
| Percent of Total Triple-Net and OM&R:          | 100%                              | 2%                | 9%    | 9%    | 11%    | 69%        |

## Loan Portfolio<sup>4,5</sup>

|                                 | Totals (as of September 30, 2025) | Repayment Period |      |       |      |            |
|---------------------------------|-----------------------------------|------------------|------|-------|------|------------|
|                                 |                                   | 4Q25             | 2026 | 2027  | 2028 | Thereafter |
| <b>Scheduled Maturity:</b>      |                                   |                  |      |       |      |            |
| Annualized Interest Income      | \$ 22                             | \$ 1             | \$ 6 | \$ 14 | -    | \$ 1       |
| Gross Book Value                | 208                               | 8                | 45   | 130   | -    | 25         |
| <b>Earliest Repayment Date:</b> |                                   |                  |      |       |      |            |
| Annualized Interest Income      | 22                                | 5                | 17   | -     | -    | -          |
| Gross Book Value                | 208                               | 60               | 148  | -     | -    | -          |

A light blue geometric shape, resembling a large triangle or a parallelogram, is positioned on the left side of the page, extending from the top left towards the center.

# Appendix

## Non-GAAP & Property Count Reconciliations and Definitions

# Non-GAAP Financial Measures Reconciliation Adjusted EBITDA and Further Adjusted EBITDA

*Dollars in thousands USD, totals may not sum due to rounding, unaudited*

|                                                                                                                 | For the Three Months Ended |                     |
|-----------------------------------------------------------------------------------------------------------------|----------------------------|---------------------|
|                                                                                                                 | September 30, 2025         | June 30, 2025       |
| <b>Net income attributable to common stockholders</b>                                                           | <b>\$ 66,047</b>           | <b>\$ 68,264</b>    |
| Adjustments:                                                                                                    |                            |                     |
| Interest expense                                                                                                | 158,124                    | 150,298             |
| Loss on extinguishment of debt, net                                                                             | 119                        | —                   |
| Taxes (including tax amounts in general, administrative and professional fees)                                  | (5,210)                    | 4,787               |
| Depreciation and amortization                                                                                   | 357,173                    | 347,719             |
| Non-cash stock-based compensation expense                                                                       | 5,905                      | 7,683               |
| Transaction, transition and restructuring costs                                                                 | 5,472                      | 4,627               |
| Net income attributable to noncontrolling interests, adjusted for partners' share of consolidated entity EBITDA | (8,061)                    | (8,030)             |
| Income from unconsolidated entities, adjusted for Ventas's share of EBITDA from unconsolidated entities         | 18,238                     | 37,418              |
| Gain on real estate dispositions                                                                                | (1,283)                    | (33,816)            |
| Unrealized foreign currency loss (gain)                                                                         | 234                        | (492)               |
| Loss (gain) on derivatives, net                                                                                 | 8,362                      | (1,201)             |
| Significant disruptive events, net                                                                              | 1,161                      | 958                 |
| Other normalizing items, net <sup>1</sup>                                                                       | (14,298)                   | (1)                 |
| <b>Adjusted EBITDA</b>                                                                                          | <b>\$ 591,983</b>          | <b>\$ 578,214</b>   |
| Adjustment for current period activity                                                                          | 5,269                      | (3,996)             |
| <b>Further Adjusted EBITDA</b>                                                                                  | <b>\$ 597,252</b>          | <b>\$ 574,218</b>   |
| <b>Further Adjusted EBITDA annualized</b>                                                                       | <b>\$ 2,389,008</b>        | <b>\$ 2,296,872</b> |

|                                       |                      |                      |
|---------------------------------------|----------------------|----------------------|
| <b>Total Debt</b>                     | <b>\$ 12,571,614</b> | <b>\$ 13,056,312</b> |
| Cash and cash equivalents             | (188,617)            | (614,200)            |
| Restricted cash pertaining to debt    | (36,515)             | (34,466)             |
| Partners' share of consolidated debt  | (324,932)            | (326,038)            |
| Ventas's share of unconsolidated debt | 724,279              | 721,462              |
| <b>Net Debt</b>                       | <b>\$ 12,745,829</b> | <b>\$ 12,803,070</b> |

|                                           |              |              |
|-------------------------------------------|--------------|--------------|
| <b>Net Debt / Further Adjusted EBITDA</b> | <b>5.3 x</b> | <b>5.6 x</b> |
|-------------------------------------------|--------------|--------------|

<sup>1</sup> Principally due to the net non-cash revenue impact of changed revenue recognition from cash to straight-line related to a Senior Housing Triple-Net tenant.

## Net Income to NOI – Trailing 5 Quarters Reconciliation

*Dollars in thousands USD, totals  
may not sum due to rounding,  
unaudited*

|                                                                | For the Three Months Ended |                   |                   |                   |                    |
|----------------------------------------------------------------|----------------------------|-------------------|-------------------|-------------------|--------------------|
|                                                                | September 30, 2024         | December 31, 2024 | March 31, 2025    | June 30, 2025     | September 30, 2025 |
| <b>Net income attributable to common stockholders</b>          | <b>\$ 19,243</b>           | <b>\$ 56,835</b>  | <b>\$ 46,868</b>  | <b>\$ 68,264</b>  | <b>\$ 66,047</b>   |
| Adjustments:                                                   |                            |                   |                   |                   |                    |
| Interest and other income                                      | (8,204)                    | (8,305)           | (3,078)           | (5,871)           | (4,184)            |
| Interest expense                                               | 150,437                    | 153,206           | 149,356           | 150,298           | 158,124            |
| Depreciation and amortization                                  | 304,268                    | 308,772           | 321,525           | 347,719           | 357,173            |
| General, administrative and professional fees                  | 35,092                     | 41,434            | 53,149            | 42,856            | 40,387             |
| Loss on extinguishment of debt, net                            | –                          | 15                | –                 | –                 | 119                |
| Transaction, transition and restructuring costs                | 8,580                      | 4,226             | 5,982             | 4,627             | 5,472              |
| Recovery of allowance on loans receivable and investments, net | (56)                       | –                 | –                 | –                 | –                  |
| Other expense                                                  | 3,935                      | 38,855            | 1,412             | 5,839             | 13,370             |
| Net income attributable to noncontrolling interests            | 1,753                      | 1,892             | 1,488             | 3,198             | 2,661              |
| (Income) loss from unconsolidated entities                     | (4,629)                    | (6,969)           | 3,311             | 1,138             | (16,644)           |
| Income tax expense (benefit)                                   | 3,002                      | (45,539)          | (10,557)          | 3,874             | (6,345)            |
| Gain on real estate dispositions                               | (271)                      | (6,727)           | (169)             | (33,816)          | (1,283)            |
| <b>NOI</b>                                                     | <b>\$ 513,150</b>          | <b>\$ 537,695</b> | <b>\$ 569,287</b> | <b>\$ 588,126</b> | <b>\$ 614,897</b>  |
| SHOP                                                           | \$ 213,982                 | \$ 234,677        | \$ 264,504        | \$ 286,412        | \$ 302,296         |
| OM&R                                                           | 144,096                    | 143,332           | 146,042           | 146,486           | 147,745            |
| Triple-Net                                                     | 150,970                    | 153,197           | 152,586           | 148,736           | 157,038            |
| Non-Segment                                                    | 4,102                      | 6,489             | 6,155             | 6,492             | 7,818              |
| <b>NOI</b>                                                     | <b>\$ 513,150</b>          | <b>\$ 537,695</b> | <b>\$ 569,287</b> | <b>\$ 588,126</b> | <b>\$ 614,897</b>  |

# Senior Housing Operating Portfolio Same-Store Cash Operating Revenue, Operating Expense and NOI Reconciliations

Dollars in thousands USD, totals  
may not sum due to rounding,  
unaudited

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational and land parcels from all periods. Assets that have undergone business model transitions are reflected within the new business segment as of the transition date.

|                                                                           | Trailing 5-Quarter Comparison |                   |                   |                     |                     |
|---------------------------------------------------------------------------|-------------------------------|-------------------|-------------------|---------------------|---------------------|
|                                                                           | 3Q24                          | 4Q24              | 1Q25              | 2Q25                | 3Q25                |
| <b>Total revenues</b>                                                     | <b>\$ 845,532</b>             | <b>\$ 896,360</b> | <b>\$ 968,904</b> | <b>\$ 1,032,714</b> | <b>\$ 1,088,546</b> |
| Adjustments:                                                              |                               |                   |                   |                     |                     |
| Revenues not included in cash operating revenues <sup>1</sup>             | (11,387)                      | (7,168)           | (5,665)           | (5,071)             | (4,929)             |
| Revenue impact from change in FX                                          | (1,254)                       | 2,185             | 5,476             | 712                 | –                   |
| Cash operating revenue                                                    | 832,891                       | 891,377           | 968,715           | 1,028,355           | 1,083,617           |
| Adjustments:                                                              |                               |                   |                   |                     |                     |
| Cash operating revenue not included in Same-Store                         | (70,738)                      | (118,864)         | (170,256)         | (220,849)           | (260,986)           |
| Cash operating revenue impact from change in FX not in Same-Store         | 45                            | (107)             | (272)             | (129)               | –                   |
| <b>Same-Store Cash Operating Revenue</b>                                  | <b>\$ 762,198</b>             | <b>\$ 772,406</b> | <b>\$ 798,187</b> | <b>\$ 807,377</b>   | <b>\$ 822,631</b>   |
| Percentage increase YoY                                                   |                               |                   |                   |                     | 7.9 %               |
| Percentage increase Seq                                                   |                               |                   |                   |                     | 1.9 %               |
|                                                                           | 3Q24                          | 4Q24              | 1Q25              | 2Q25                | 3Q25                |
|                                                                           | \$ 631,550                    | \$ 661,683        | \$ 704,400        | \$ 746,302          | \$ 786,250          |
| <b>Property-level operating expenses</b>                                  |                               |                   |                   |                     |                     |
| Adjustments:                                                              |                               |                   |                   |                     |                     |
| Management fees                                                           | (43,105)                      | (47,369)          | (50,611)          | (54,421)            | (56,978)            |
| Property-level operating expenses not included in SHOP operating expenses | (11,694)                      | (8,076)           | (5,818)           | (5,647)             | (5,669)             |
| Property-level operating expense impact from change in FX                 | (658)                         | 1,191             | 2,967             | 420                 | –                   |
| SHOP operating expenses                                                   | 576,093                       | 607,429           | 650,938           | 686,654             | 723,603             |
| Adjustments:                                                              |                               |                   |                   |                     |                     |
| SHOP operating expenses not included in Same-Store                        | (53,685)                      | (83,224)          | (117,348)         | (150,932)           | (177,203)           |
| SHOP operating expense impact from change in FX not in Same-Store         | 21                            | (64)              | (145)             | (97)                | –                   |
| <b>Same-Store SHOP Operating Expenses</b>                                 | <b>\$ 522,429</b>             | <b>\$ 524,141</b> | <b>\$ 533,445</b> | <b>\$ 535,625</b>   | <b>\$ 546,400</b>   |
| Percentage increase YoY                                                   |                               |                   |                   |                     | 4.6 %               |
| Percentage increase Seq                                                   |                               |                   |                   |                     | 2.0 %               |
|                                                                           | 3Q24                          | 4Q24              | 1Q25              | 2Q25                | 3Q25                |
|                                                                           | \$ 213,982                    | \$ 234,677        | \$ 264,504        | \$ 286,412          | \$ 302,296          |
| <b>NOI</b>                                                                |                               |                   |                   |                     |                     |
| Adjustments:                                                              |                               |                   |                   |                     |                     |
| NOI not included in Cash NOI <sup>1</sup>                                 | 831                           | 1,271             | 452               | 853                 | 1,006               |
| NOI impact from change in FX                                              | (521)                         | 864               | 2,190             | 248                 | –                   |
| Cash NOI                                                                  | 214,292                       | 236,812           | 267,146           | 287,513             | 303,302             |
| Adjustments:                                                              |                               |                   |                   |                     |                     |
| Cash NOI not included in Same-Store                                       | (13,829)                      | (29,745)          | (44,666)          | (58,914)            | (70,909)            |
| NOI impact from change in FX not in Same-Store                            | 21                            | (37)              | (110)             | (25)                | –                   |
| <b>Same-Store Cash NOI</b>                                                | <b>\$ 200,484</b>             | <b>\$ 207,030</b> | <b>\$ 222,370</b> | <b>\$ 228,574</b>   | <b>\$ 232,393</b>   |
| Percentage increase YoY                                                   |                               |                   |                   |                     | 15.9 %              |
| Percentage increase Seq                                                   |                               |                   |                   |                     | 1.7 %               |
|                                                                           | 3Q24                          | 4Q24              | 1Q25              | 2Q25                | 3Q25                |
|                                                                           | 1.3640                        | 1.3996            | 1.4350            | 1.3834              | 1.3771              |
| USD (\$) to CAD (C\$)                                                     |                               |                   |                   |                     |                     |
| GBP (£) to USD (\$)                                                       | 1.3016                        | 1.2812            | 1.2598            | 1.3359              | 1.3486              |

# Outpatient Medical and Research Portfolio Same-Store Cash Operating Revenue and NOI Reconciliations

Dollars in thousands USD, unless  
otherwise noted, totals may not sum  
due to rounding, unaudited

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational and land parcels from all periods.

<sup>2</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, development properties not yet operational, land parcels and third-party management revenues from all periods.

|                                                               | Trailing 5-Quarter Comparison |         |      |         |      |         |      |         |      |          |
|---------------------------------------------------------------|-------------------------------|---------|------|---------|------|---------|------|---------|------|----------|
|                                                               | 3Q24                          |         | 4Q24 |         | 1Q25 |         | 2Q25 |         | 3Q25 |          |
| <b>Total revenues</b>                                         | \$                            | 221,575 | \$   | 216,950 | \$   | 221,999 | \$   | 221,487 | \$   | 226,881  |
| Adjustments:                                                  |                               |         |      |         |      |         |      |         |      |          |
| Straight-lining of rental income                              |                               | (2,394) |      | (1,014) |      | (2,079) |      | (2,620) |      | (3,564)  |
| Non-cash rental income                                        |                               | (1,935) |      | (1,818) |      | (1,822) |      | (1,994) |      | (2,594)  |
| Cash payments, fees and other consideration                   |                               | —       |      | —       |      | 950     |      | 1,043   |      | 2,615    |
| Third party management revenues                               |                               | (618)   |      | (751)   |      | (680)   |      | (673)   |      | (681)    |
| Revenues not included in cash operating revenues <sup>1</sup> |                               | (2,389) |      | (2,204) |      | (2,136) |      | (1,862) |      | (228)    |
| Cash operating revenue                                        |                               | 214,239 |      | 211,163 |      | 216,232 |      | 215,381 |      | 222,429  |
| Adjustments:                                                  |                               |         |      |         |      |         |      |         |      |          |
| Cash operating revenue not included in Same-Store             |                               | (9,381) |      | (8,977) |      | (9,322) |      | (9,328) |      | (11,052) |
| <b>Same-Store Cash Operating Revenue</b>                      | \$                            | 204,858 | \$   | 202,186 | \$   | 206,910 | \$   | 206,053 | \$   | 211,377  |
| Percentage increase YoY                                       |                               |         |      |         |      |         |      |         |      | 3.2 %    |
| Percentage increase Seq                                       |                               |         |      |         |      |         |      |         |      | 2.6 %    |
|                                                               | 3Q24                          |         | 4Q24 |         | 1Q25 |         | 2Q25 |         | 3Q25 |          |
|                                                               | \$                            | 144,096 | \$   | 143,332 | \$   | 146,042 | \$   | 146,486 | \$   | 147,745  |
| <b>NOI</b>                                                    |                               |         |      |         |      |         |      |         |      |          |
| Adjustments:                                                  |                               |         |      |         |      |         |      |         |      |          |
| Straight-lining of rental income                              |                               | (2,394) |      | (1,014) |      | (2,079) |      | (2,620) |      | (3,564)  |
| Non-cash rental income                                        |                               | (1,935) |      | (1,818) |      | (1,822) |      | (1,994) |      | (2,594)  |
| Cash payments, fees and other consideration                   |                               | —       |      | —       |      | 950     |      | 1,043   |      | 2,615    |
| NOI not included in Cash NOI <sup>2</sup>                     |                               | (1,716) |      | (1,954) |      | (1,851) |      | (1,598) |      | (202)    |
| Cash NOI                                                      |                               | 138,051 |      | 138,546 |      | 141,240 |      | 141,317 |      | 144,000  |
| Adjustments:                                                  |                               |         |      |         |      |         |      |         |      |          |
| Cash NOI not included in Same-Store                           |                               | (4,674) |      | (4,542) |      | (4,651) |      | (4,820) |      | (5,742)  |
| <b>Same-Store Cash NOI</b>                                    | \$                            | 133,377 | \$   | 134,004 | \$   | 136,589 | \$   | 136,497 | \$   | 138,258  |
| Percentage increase YoY                                       |                               |         |      |         |      |         |      |         |      | 3.7 %    |
| Percentage increase Seq                                       |                               |         |      |         |      |         |      |         |      | 1.3 %    |

# Non-GAAP Financial Measures

## Reconciliation

### Third Quarter 2025

### Same-Store Cash NOI by Segment

Dollars in thousands USD, unless otherwise noted, totals may not sum due to rounding, unaudited

|                                                | For the Three Months Ended September 30, 2025 |                   |                   |             |                   | For the Three Months Ended September 30, 2024 |                   |                   |             |                   |
|------------------------------------------------|-----------------------------------------------|-------------------|-------------------|-------------|-------------------|-----------------------------------------------|-------------------|-------------------|-------------|-------------------|
|                                                | SHOP                                          | OM&R              | Triple-Net        | Non-Segment | Total             | SHOP                                          | OM&R              | Triple-Net        | Non-Segment | Total             |
| NOI                                            | \$ 302,296                                    | \$ 147,745        | \$ 157,038        | \$ 7,818    | \$ 614,897        | \$ 213,982                                    | \$ 144,096        | \$ 150,970        | \$ 4,102    | \$ 513,150        |
| Adjustments:                                   |                                               |                   |                   |             |                   |                                               |                   |                   |             |                   |
| Straight-lining of rental income               | –                                             | (3,564)           | (22,673)          | –           | (26,237)          | –                                             | (2,394)           | 1,276             | –           | (1,118)           |
| Non-cash rental income                         | –                                             | (2,594)           | (8,963)           | –           | (11,557)          | –                                             | (1,935)           | (11,841)          | –           | (13,776)          |
| Cash payments, fees and other consideration    | –                                             | 2,615             | –                 | –           | 2,615             | –                                             | –                 | –                 | –           | –                 |
| NOI not included in Cash NOI <sup>1</sup>      | 1,006                                         | (202)             | (1,500)           | –           | (696)             | 831                                           | (1,716)           | (18,205)          | –           | (19,090)          |
| Non-segment NOI                                | –                                             | –                 | –                 | (7,818)     | (7,818)           | –                                             | –                 | –                 | (4,102)     | (4,102)           |
| NOI impact from change in FX                   | –                                             | –                 | –                 | –           | –                 | (521)                                         | –                 | 124               | –           | (397)             |
| Cash NOI                                       | 303,302                                       | 144,000           | 123,902           | –           | 571,204           | 214,292                                       | 138,051           | 122,324           | –           | 474,667           |
| Adjustments:                                   |                                               |                   |                   |             |                   |                                               |                   |                   |             |                   |
| Cash NOI not included in Same-Store            | (70,909)                                      | (5,742)           | (19,203)          | –           | (95,854)          | (13,829)                                      | (4,674)           | (15,344)          | –           | (33,847)          |
| NOI impact from change in FX not in Same-Store | –                                             | –                 | –                 | –           | –                 | 21                                            | –                 | –                 | –           | 21                |
|                                                | (70,909)                                      | (5,742)           | (19,203)          | –           | (95,854)          | (13,808)                                      | (4,674)           | (15,344)          | –           | (33,826)          |
| <b>Same-Store Cash NOI</b>                     | <b>\$ 232,393</b>                             | <b>\$ 138,258</b> | <b>\$ 104,699</b> | <b>\$ –</b> | <b>\$ 475,350</b> | <b>\$ 200,484</b>                             | <b>\$ 133,377</b> | <b>\$ 106,980</b> | <b>\$ –</b> | <b>\$ 440,841</b> |
| Percentage increase (decrease)                 | 15.9%                                         | 3.7%              | (2.1%)            |             | 7.8%              |                                               |                   |                   |             |                   |
|                                                | <b>3Q25</b>                                   | <b>3Q24</b>       |                   |             |                   |                                               |                   |                   |             |                   |
| USD (\$) to CAD (C\$)                          | 1.3771                                        | 1.3640            |                   |             |                   |                                               |                   |                   |             |                   |
| GBP (£) to USD (\$)                            | 1.3486                                        | 1.3016            |                   |             |                   |                                               |                   |                   |             |                   |

<sup>1</sup> Includes consolidated properties. Excludes sold assets, assets owned by unconsolidated real estate entities, assets held for sale, loan repayments, development properties not yet operational, land parcels and third-party management revenues from all periods. Assets that have undergone business model transitions are reflected within the new business segment as of the transition date.

# Non-GAAP Financial Measures

## Reconciliation

### 2025 Guidance:

### Year-Over-Year

### Same-Store Cash NOI by Segment<sup>1,2,3</sup>

Dollars in millions USD, unless otherwise noted, totals may not sum due to rounding, unaudited

<sup>1</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed herein and in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> See Same-Store Cash NOI by Segment reconciliation for a detailed breakout of adjustments for each respective category.

<sup>3</sup> Total may not sum across due to minor corporate-level adjustments.

<sup>4</sup> Includes real estate depreciation and amortization, corporate depreciation and amortization and amortization of other intangibles.

<sup>5</sup> See Consolidated Statements of Income for a detailed breakout of additional items.

|                                                               | For the Year Ended December 31, 2025 |       |            |             |         |
|---------------------------------------------------------------|--------------------------------------|-------|------------|-------------|---------|
|                                                               | SHOP                                 | OM&R  | Triple-Net | Non-Segment | Total   |
| <b>High End</b>                                               |                                      |       |            |             |         |
| Net income attributable to common stockholders                |                                      |       |            |             | \$239   |
| Depreciation and amortization <sup>4</sup>                    |                                      |       |            |             | 1,432   |
| Interest expense, G&A, other income and expenses <sup>5</sup> |                                      |       |            |             | 734     |
| NOI                                                           | \$1,196                              | \$591 | \$588      | \$30        | \$2,405 |
| Non-cash and non-same-store adjustments                       | (297)                                | (46)  | (163)      | (30)        | (535)   |
| Same-Store Cash NOI                                           | \$899                                | \$545 | \$425      | -           | \$1,870 |
| Percentage increase                                           | 16.0%                                | 2.7%  | (0.3%)     | NM          | 8.0%    |

|                                                               |         |       |        |      |         |
|---------------------------------------------------------------|---------|-------|--------|------|---------|
| <b>Low End</b>                                                |         |       |        |      |         |
| Net income attributable to common stockholders                |         |       |        |      | \$225   |
| Depreciation and amortization <sup>4</sup>                    |         |       |        |      | 1,432   |
| Interest expense, G&A, other income and expenses <sup>5</sup> |         |       |        |      | 724     |
| NOI                                                           | \$1,180 | \$588 | \$585  | \$28 | \$2,381 |
| Non-cash and non-same-store adjustments                       | (297)   | (45)  | (162)  | (28) | (528)   |
| Same-Store Cash NOI                                           | \$883   | \$543 | \$423  | -    | \$1,853 |
| Percentage increase                                           | 14.0%   | 2.3%  | (0.7%) | NM   | 7.0%    |

|                                                               | For the Year Ended December 31, 2024 |       |            |             |         |
|---------------------------------------------------------------|--------------------------------------|-------|------------|-------------|---------|
|                                                               | SHOP                                 | OM&R  | Triple-Net | Non-Segment | Total   |
| <b>Prior Year</b>                                             |                                      |       |            |             |         |
| Net income attributable to common stockholders                |                                      |       |            |             | \$81    |
| Depreciation and amortization <sup>4</sup>                    |                                      |       |            |             | 1,285   |
| Interest expense, G&A, other income and expenses <sup>5</sup> |                                      |       |            |             | 703     |
| NOI                                                           | \$866                                | \$579 | \$606      | \$17        | \$2,069 |
| Non-cash, non-same-store & FX adjustments                     | (92)                                 | (49)  | (180)      | (17)        | (338)   |
| Same-Store Cash NOI                                           | \$775                                | \$530 | \$426      | -           | \$1,731 |

|                       |      |
|-----------------------|------|
|                       | FY25 |
| GBP (£) to USD (\$)   | 1.32 |
| USD (\$) to CAD (C\$) | 1.40 |

## Property Count Reconciliations

Unaudited

### 3Q25 Property Counts

| <b>Total Property Count Reconciliation</b>                    | <b>SHOP</b> | <b>OM&amp;R</b> | <b>Triple-Net</b> | <b>Total</b> |
|---------------------------------------------------------------|-------------|-----------------|-------------------|--------------|
| <b>Prior Quarter Total Property Count</b>                     | <b>695</b>  | <b>441</b>      | <b>259</b>        | <b>1,395</b> |
| Acquisitions                                                  | 20          | -               | -                 | 20           |
| Dispositions                                                  | (5)         | (4)             | -                 | (9)          |
| Asset Transitions                                             | 13          | -               | (13)              | -            |
| New Developments                                              | -           | -               | -                 | -            |
| Other (Non Operational / Demolition, etc.)                    | -           | -               | -                 | -            |
| <b>Current Quarter Total Property Count</b>                   | <b>723</b>  | <b>437</b>      | <b>246</b>        | <b>1,406</b> |
| Assets Held for Sale                                          | (4)         | (1)             | (13)              | (18)         |
| Unconsolidated Assets                                         | (9)         | (26)            | -                 | (35)         |
| <b>Consolidated Property Count</b>                            | <b>710</b>  | <b>410</b>      | <b>233</b>        | <b>1,353</b> |
| Recent Acquisitions                                           | (80)        | -               | (5)               | (85)         |
| Asset Transitions                                             | (81)        | -               | (33)              | (114)        |
| Recently Opened Developments                                  | (2)         | (1)             | -                 | (3)          |
| Redevelopments                                                | (16)        | (7)             | -                 | (23)         |
| Other (Non Operational / Demolition, etc.)                    | (11)        | -               | -                 | (11)         |
| <b>Quarterly Same-Store Property Count (3Q25 YoY)</b>         | <b>520</b>  | <b>402</b>      | <b>195</b>        | <b>1,117</b> |
| <b>Sequential Same-Store Reconciliation</b>                   | <b>SHOP</b> | <b>OM&amp;R</b> | <b>Triple-Net</b> | <b>Total</b> |
| <b>Quarterly Same-Store Property Count (2Q25 YoY)</b>         | <b>506</b>  | <b>403</b>      | <b>249</b>        | <b>1,158</b> |
| Recent Acquisitions                                           | 6           | -               | -                 | 6            |
| Dispositions                                                  | -           | (1)             | -                 | (1)          |
| Asset Transitions                                             | 14          | -               | (44)              | (30)         |
| Recently Opened Developments                                  | 1           | 1               | -                 | 2            |
| Redevelopments                                                | (5)         | -               | -                 | (5)          |
| Other (Non Operational / Demolition, etc.)                    | (2)         | -               | -                 | (2)          |
| Held for Sale                                                 | -           | (1)             | (10)              | (11)         |
| <b>Current Quarterly Same-Store Property Count (3Q25 YoY)</b> | <b>520</b>  | <b>402</b>      | <b>195</b>        | <b>1,117</b> |

# Definition of Terms

*Definitions listed hereafter apply throughout the Supplemental unless otherwise specifically noted*

## Adjusted EBITDA

The Company defines Adjusted EBITDA as consolidated earnings before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense, asset impairment and valuation allowances), excluding (a) gains or losses on extinguishment of debt; (b) transaction, transition and restructuring costs; (c) noncontrolling interests' share of adjusted EBITDA; (d) net gains or losses on real estate activity; (e) gains or losses on re-measurement of equity interest upon acquisition; (f) unrealized foreign currency gains or losses; (g) gains or losses on derivatives, net and changes in the fair value of financial instruments; (h) net expenses or recoveries related to significant disruptive events; and including (x) Ventas' share of adjusted EBITDA from unconsolidated entities and (y) the impact of other items set forth in the Adjusted EBITDA reconciliation included herein.

## Further Adjusted EBITDA

Further Adjusted EBITDA is Adjusted EBITDA further adjusted for transactions and events that were completed during the period, as if the transaction or event had been consummated at the beginning of the relevant period and considers any other incremental items set forth in the Further Adjusted EBITDA reconciliation included herein.

## Annualized NOI

Annualized NOI reflects the current quarter's NOI for real estate assets and loans presented multiplied by four.

## Cash Flow Coverage

For Triple-Net stabilized properties, operator-reported Earnings Before Interest Taxes Depreciation Amortization Rent and Management fees (EBITDARM) divided by cash rent for a period. Operator reported EBITDARM and rent may be adjusted for certain one-time items. Because Triple-Net financials are delivered to Ventas following the reporting period, Cash Flow Coverage is reported in arrears.

For Cash Flow Coverage, Triple-Net properties will not be considered stabilized if they are ground up developments, under redevelopment plans which significantly disrupt their operation, upon transition date for properties that have undergone an operator or business model transition and upon event date for properties impacted by a major disruptive event or natural disaster. Such excluded properties will be considered stabilized upon the earlier of (i) the properties achieving requisite levels of occupancy or (ii) the passing of a predetermined amount of time from the event date.

## Cash NOI

The Company defines Cash NOI as NOI for its reportable business segments (i.e., SHOP, Outpatient Medical and Research Portfolio and Triple-Net), determined on a Constant Currency basis, excluding the impact of, without duplication (i) non-cash items such as straight-line rent and the amortization of lease intangibles, (ii) sold assets, assets held for sale, development properties not yet operational and land parcels and (iii) other items set forth in the Cash NOI reconciliation included herein. In certain cases, results may be adjusted to reflect the receipt of cash payments, fees and other consideration that is not fully recognized as NOI in the period.

## Cash NOI Margin

Cash NOI Margin is Cash NOI divided by Cash Operating Revenue.

## Constant Currency

To eliminate the impact of exchange rate movements, all portfolio performance-based disclosures assume constant exchange rates across comparable periods, using the following methodology: the current period's results are shown in actual reported USD, while prior comparison period's results are adjusted and converted to USD based on the average monthly exchange rate for the current period.

## FAD Capital Expenditures ("FAD Capex")

FAD Capex is (i) Ventas-invested capital expenditures, whether routine or non-routine, that extend the useful life of a property but are not expected to generate incremental income for the Company; (ii) Outpatient Medical and Research and Triple-Net Leased Properties' second-generation leasing commissions paid to third-party agents; and (iii) capital expenditures for second-generation tenant improvements. It excludes (i) costs for a first-generation lease (e.g., a development project) or related to properties that are undergoing redevelopment or have recently undergone redevelopment and (ii) Initial Capital Expenditures.

## Initial Capital Expenditures

Capital expenditure required to bring a newly acquired or newly transitioned property up to standard. These expenditures typically commence within the first 12 months after acquisition or transition.

## Nareit Funds From Operations Attributable to Common Stockholders ("Nareit FFO")

The Company uses the National Association of Real Estate Investment Trusts ("Nareit") definition of FFO. Nareit defines FFO as net income attributable to common stockholders (computed in accordance with GAAP) excluding gains (or losses) from sales of real estate property, including gain (or loss) on re-measurement of equity method investments and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated entities and noncontrolling interests. Adjustments for unconsolidated entities and noncontrolling interests will be calculated to reflect FFO on the same basis.

## NOI

The Company defines NOI as total revenues, less interest and other income, property-level operating expenses and third party capital management expenses.

# Definition of Terms

*Definitions listed hereafter apply throughout the Supplemental unless otherwise specifically noted*

## Normalized FFO Attributable to Common Stockholders ("Normalized FFO")

We define Normalized FFO as Nareit FFO excluding the following income and expense items, without duplication: (a) gains and losses on derivatives, net and changes in the fair value of financial instruments; (b) the non-cash impact of income tax benefits or expenses; (c) gains and losses on extinguishment of debt, net including the write-off of unamortized deferred financing fees or additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early retirement or payment of our debt; (d) transaction, transition and restructuring costs; (e) amortization of other intangibles; (f) the non-cash impact of changes to our executive equity compensation plan; (g) net expenses or recoveries related to significant disruptive events; (h) the impact of expenses related to asset impairment and valuation allowances; (i) the financial impact of contingent consideration; (j) gains and losses on non-real estate dispositions and other normalizing items related to noncontrolling interests and unconsolidated entities; and (k) other items set forth in the Normalized FFO reconciliation included herein.

## Occupancy

For senior housing and post-acute properties, generally reflects average operator-reported unit and bed occupancy, respectively, for the reporting period. For Outpatient Medical and Research properties, occupancy generally reflects occupied square footage divided by net rentable square footage as of the end of the reporting period. For Triple-Net properties, because financials for those properties are delivered to Ventas following the reporting period, occupancy is reported one quarter in arrears.

## Operating FAD Attributable to Common Stockholders

Normalized FFO (i) excluding amortization of deferred revenue and lease intangibles, other non-cash amortization, including fair value of debt, amortization of stock-based compensation and straight-line rent adjustments, (ii) including the impact of FAD Capex and (iii) other items set forth in Operating FAD reconciliation included herein.

## Same-Store

The Company defines same-store as properties owned, consolidated and operational for the full period in both comparison periods and that are not otherwise excluded; provided, however, that the Company may include selected properties that otherwise meet the same-store criteria if they are included in substantially all of, but not a full, period for one or both of the comparison periods, and in the Company's judgment such inclusion provides a more meaningful presentation of its segment performance. Newly acquired development properties and recently developed or redeveloped properties in the Company's SHOP reportable business segment will be included in same-store once they are stabilized for the full period in both periods presented. These properties are considered stabilized upon the earlier of (a) the achievement of 80% sustained occupancy or (b) 24 months from the date of acquisition or substantial completion of work. Recently developed or redeveloped properties in the outpatient medical and research portfolio and triple-net leased properties reportable business segments will be included in same-store once substantial completion of work has occurred for the full period in both periods presented. SHOP and triple-net leased properties that have undergone operator or business model transitions will be included in same-store once operating under consistent operating structures for the full period in both periods presented.

Properties are excluded from same-store if they are: (i) sold, classified as held for sale or properties whose operations were classified as discontinued operations in accordance with GAAP; (ii) impacted by significant disruptive events such as flood or fire; (iii) for SHOP, those properties that are currently undergoing a significant disruptive redevelopment; (iv) for the outpatient medical and research portfolio and triple-net leased properties reportable business segments, those properties for which management has an intention to institute, or has instituted, a redevelopment plan because the properties may require major property-level expenditures to maximize value, increase NOI, or maintain a market-competitive position and/or achieve property stabilization, most commonly as the result of an expected or actual material change in occupancy or NOI; or (v) for SHOP and triple-net leased properties reportable business segments, those properties that are scheduled to undergo operator or business model transitions, or have transitioned operators or business models after the start of the prior comparison period.



Ventas, Inc.  
300 North LaSalle Street, Suite 1600  
Chicago, Illinois 60654  
(NYSE: VTR)

[ventasreit.com](https://www.ventasreit.com)

Ventas, Inc. (NYSE: VTR) is a leading S&P 500 real estate investment trust enabling exceptional environments that benefit a large and growing aging population. With approximately 1,400 properties in North America and the United Kingdom, Ventas occupies an essential role in the longevity economy. The Company's growth is fueled by its more than 850 senior housing communities, which provide valuable services to residents and enable them to thrive in supported environments. Ventas aims to deliver outsized performance by leveraging its operational expertise, data-driven insights from its Ventas OI™ platform, extensive relationships and strong financial position. The Ventas portfolio also includes outpatient medical buildings, research centers and healthcare facilities. Ventas's seasoned team of talented professionals shares a commitment to excellence, integrity and a common purpose of helping people live longer, healthier, happier lives.