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**THIS ANNOUNCEMENT CONTAINS INSIDE INFORMATION. FOR IMMEDIATE RELEASE**



### **Trading update for the six months ended 30 September 2023**

#### **Diversified and resilient business model continues to deliver profitable growth**

Foresight Group Holdings Limited ("Foresight", the "Group"), a sustainability-led infrastructure and private equity investment manager, is pleased to announce its trading update for the six months ended 30 September 2023 ("H1 FY24", the "period").

#### **Financial and Operational Highlights<sup>1</sup>**

- Core EBITDA pre-Share Based Payments ("SBP") anticipated to be 20-25% ahead of the prior year period, driven by:
  - Successful prior year and year-to-date fundraising into higher margin and longer tenure vehicles
  - Annualisation of FY23 acquisition activity
  - Maintenance of firm cost discipline in an inflationary environment
  
- Assets under Management ("AUM") and Funds under Management ("FUM") were £12.1 billion<sup>2</sup> and £8.8 billion, marginally down 1% and 3% respectively in the six months to 30 September 2023 (FY23: £12.2 billion and £9.0 billion). On a constant currency basis, AUM remained at £12.2 billion<sup>3</sup> in the period with FUM at £8.8 billion<sup>3</sup>
  - £159 million was raised into higher margin retail vehicles
  - The private equity division achieved further success in institutional fundraising through a £30 million third close of the Foresight North East Fund, with the division having a promising pipeline of new fund mandates and additional further fund closes
  - With rising interest rates continuing to impact the valuation of long duration infrastructure assets in the period, Foresight Capital Management ("FCM") AUM decreased by £350 million, including inflows of £170 million offset by outflows of £377 million
  
- High quality revenue visibility maintained, with recurring revenue within our target range of 85-90%
  
- Investment opportunities within our key markets grew strongly during the period<sup>4,5</sup> with our total future deployment pipeline in international infrastructure now exceeding £5 billion
  
- Expanded the international reach of our FCM strategies by signing a new distribution partnership covering the Nordic region, building upon our existing US partnership. In addition, we have created a

newly resourced specialist OEIC UK sales team with FCM products as its sole focus

## Outlook

In comparison to retail fundraising, the market for institutional fundraising remains challenging and this has necessarily slowed the pace but not the size or scope of our institutional fundraising activities. Indications are that this should start to improve in the first half of 2024.

Our diversified business model leverages both organic and inorganic growth through acquisitions, including a number of high quality institutional strategies in pre marketing alongside continuous retail fundraising. We remain confident in continuing our strong track record of core EBITDA pre-SBP growth, alongside our stated target AUM growth rate of 20-25% per annum on a rolling 3-year average basis.

### **Bernard Fairman, Executive Chairman of Foresight Group Holdings Limited, commented:**

*"Over the last six months we have seen strong inflows into higher margin retail vehicles and successful institutional fundraising in our private equity business.*

*We have also seen continuing growth in our substantial international infrastructure deployment pipeline which reflects the very significant investment opportunities created by the worldwide energy transition. I believe that the green energy transition is the biggest investment opportunity of our generation and will shape all our lives for years to come. Foresight's considerable experience in sustainability-led investment ideally positions us to capitalise on this exceptional opportunity and create significant value for all our stakeholders."*

### Notes:

- Please note that all figures contained in this announcement are unaudited and subject to change.
- Divisional AUM movement:

(£ billion)	H1 FY24	FY23	Change %
Infrastructure	9.7	9.5	+3%
Private Equity	1.4	1.4	+1%
FCM	1.0	1.3	(27)%

- Group AUM and FUM movement summary on a constant currency basis:

(£ billion)	Actuals			Constant currency basis	
	30 Sep 2023	31 March 2023	Change %	30 Sep 2023	Change %
AUM	12.1	12.2	(1)%	12.2	0%
FUM	8.8	9.0	(3)%	8.8	(2)%

- Infrastructure divisional deployment:

	H1 FY24	H1 FY23
Transactions completed	14	24
Value (£m)	128	539
New future deployment rights (£m)*	519	409
Total (£m)	647	948

\*New future deployment rights associated with transactions completed during the period.

5. Private equity divisional deployment:

	H1 FY24	H1 FY23
<b>Equity</b>		
Transactions completed	32	31
Value (£m)	51	46
<b>Secured lending</b>		
Value (£m)	50	40

### Interim Results Announcement

Foresight's Interim Results to 30 September 2023 are scheduled to be released on 30 November 2023, with a presentation for analysts on the same day. Details on how to attend the presentation will be available on <https://www.foresightgroup.eu/shareholders> in due course.

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### About Foresight Group Holdings Limited

Foresight Group was founded in 1984 and is a leading listed infrastructure and private equity investment manager. With a long-established focus on ESG and sustainability-led strategies, it aims to provide attractive returns to its institutional and private investors from hard-to-access private markets. Foresight manages over 400 infrastructure assets with a focus on solar and onshore wind assets, bioenergy and waste, as well as renewable energy enabling projects, energy efficiency management solutions, social and core infrastructure projects and sustainable forestry assets. Its private equity team manages eleven regionally focused investment funds across the UK and an SME impact fund supporting Irish SMEs. This team reviews over 2,500 business plans each year and currently supports more than 250 investments in SMEs. Foresight Capital Management manages four strategies across seven investment vehicles.

Foresight operates in eight countries across Europe, Australia and United States with AUM of £12.1 billion\*. Foresight Group Holdings Limited listed on the Main Market of the London Stock Exchange in February 2021 and is a constituent of the FTSE250 index. <https://www.foresightgroup.eu/shareholders>

\*Based on unaudited AUM as at 30 September 2023.

### Disclaimer - Forward-looking statements

This announcement, prepared by Foresight Group Holdings Limited (the "Company"), may contain forward-looking statements about the Company. Such forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "projects", "estimates", "plans", "anticipates", "targets", "aims", "continues", "expects", "intends", "hopes", "may", "will", "would", "could" or "should" or, in each case, their negative or other various or comparable terminology. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors which are beyond the Company's control and are based on the Company's beliefs and expectations about future events as of the date the statements are made. If the assumptions on which the Company bases its forward-looking statements change, actual results may differ from those expressed in such statements. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including those set out under "Principal Risks" in the Company's annual report for the financial year ended 31 March 2023. The annual report can be found on the Company's website (<https://www.foresightgroup.eu/>). Forward-looking statements speak only as of the date they are made. Except as required by applicable law and regulation, the Company undertakes no obligation to update these forward-looking statements. Nothing in this announcement should be construed as a profit forecast.

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