

SUPPLEMENTAL DATA

ESSEX

THIRD QUARTER 2025

PROPERTY TRUST, INC.



# THIRD QUARTER 2025 EARNINGS RELEASE AND SUPPLEMENTAL DATA

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# ESSEX ANNOUNCES THIRD QUARTER 2025 RESULTS AND RAISES FULL-YEAR 2025 GUIDANCE

San Mateo, California—October 29, 2025—Essex Property Trust, Inc. (NYSE: ESS) (the "Company") announced today its third quarter 2025 earnings results and related business activities.

Net Income, Funds from Operations ("FFO"), and Core FFO per diluted share for the three and nine-month periods ended September 30, 2025 are detailed below.

	Three Months Ended September 30,		%	Nine Mor Septen	%	
	2025	2024	Change	2025	2024	Change
Per Diluted Share						
Net Income	\$2.56	\$1.84	39.1%	\$9.15	\$7.54	21.4%
Total FFO	\$4.03	\$3.81	5.8%	\$12.03	\$12.30	-2.2%
Core FFO	\$3.97	\$3.91	1.5%	\$11.96	\$11.68	2.4%

### Third Quarter 2025 Highlights:

- Reported Net Income per diluted share for the third quarter of 2025 of \$2.56, compared to \$1.84 in the third quarter of 2024. The increase was primarily driven by gains on sale of real estate.
- Grew Core FFO per diluted share by 1.5% compared to the third quarter of 2024, exceeding the midpoint of the Company's guidance range by \$0.03.
- Achieved same-property revenue and net operating income ("NOI") growth of 2.7% and 2.4%, respectively, compared to the third quarter of 2024. On a sequential basis, same-property revenue improved 0.7%.
- Acquired one apartment home community for a contract price of \$100.0 million.
- Disposed of three apartment home communities for a total contract price of \$244.7 million (\$197.2 million at pro rata share).
- Received \$71.4 million in redemption proceeds from four preferred equity investments yielding a 10.1% weighted average rate of return.
- Committed \$21.3 million at the Company's pro rata share to one preferred equity investment yielding a preferred return of 13.5%.
- Raised full-year Net Income per diluted share guidance by \$0.41 at the midpoint to a range of \$10.53 to \$10.63.
- Raised full-year Core FFO per diluted share guidance by \$0.03 at the midpoint to a range of \$15.89 to \$15.99. This represents 2.2% growth at the midpoint compared to the prior year.
- Reaffirmed full-year guidance midpoints for same-property revenues, expenses, and NOI growth.

### **SAME-PROPERTY OPERATIONS**

Same-property operating results exclude any properties that are not comparable for the periods presented. The table below illustrates the percentage change in same-property revenue on a year-over-year basis for the three and nine-month periods ended September 30, 2025 and on a sequential basis for the three-month period ended September 30, 2025:

	Revenue Change					
	Q3 2025 vs. Q3 2024	YTD 2025 vs. YTD 2024	Q3 2025 vs. Q2 2025	% of Total Q3 2025 Revenues		
Southern California			_			
Los Angeles County	2.3%	3.1%	0.6%	18.5%		
Orange County	3.0%	3.4%	0.7%	9.2%		
San Diego County	1.4%	2.5%	-0.4%	9.3%		
Ventura County	3.3%	3.9%	1.7%	4.3%		
<b>Total Southern California</b>	2.4%	3.1%	0.5%	41.3%		
Northern California						
Santa Clara County	3.3%	3.3%	0.9%	20.2%		
Alameda County	1.7%	2.6%	0.1%	7.0%		
San Mateo County	4.4%	4.6%	1.4%	4.7%		
Contra Costa County	1.1%	2.0%	0.1%	5.4%		
San Francisco	5.0%	6.1%	0.7%	3.1%		
Total Northern California	3.0%	3.4%	0.7%	40.4%		
Seattle Metro	3.0%	2.7%	1.3%	18.3%		
Same-Property Portfolio	2.7%	3.1%	0.7%	100.0%		

The table below illustrates the components that drove the change in same-property revenue on a year-over-year basis for the three and nine-month periods ended September 30, 2025 and on a sequential basis for the three-month period ended September 30, 2025:

Same-Property Revenue Components	Q3 2025 vs. Q3 2024	YTD 2025 vs. YTD 2024	Q3 2025 vs. Q2 2025
Scheduled Rents	2.4%	2.3%	0.9%
Delinquency	0.2%	0.6%	0.0%
Cash Concessions	-0.1%	0.0%	0.0%
Vacancy	-0.2%	-0.2%	-0.1%
Other Income	0.4%	0.4%	-0.1%
Q3 2025 Same-Property Revenue Growth	2.7%	3.1%	0.7%

	Year-Over-Year Change						
	Q3 2025 compared to Q3 2024						
	Operating						
	Revenues	Expenses	NOI				
Southern California	2.4%	6.2%	0.7%				
Northern California	3.0%	2.6%	3.1%				
Seattle Metro	3.0%	-0.2%	4.4%				
Same-Property Portfolio	2.7%	3.5%	2.4%				

YTD 2025 compared to YTD 2024						
Revenues	Operating Expenses	NOI				
3.1%	5.3%	2.2%				
3.4%	3.4%	3.4%				
2.7%	-0.6%	4.1%				
3.1%	3.4%	3.0%				

Year-Over-Year Change

	quential Change					
	Q3 2025 compared to Q2 2025					
	Operating					
	Revenues	Expenses	NOI			
Southern California	0.5%	4.9%	-1.3%			
Northern California	0.7%	4.4%	-0.9%			
Seattle Metro	1.3%	13.8%	-3.1%			
Same-Property Portfolio	0.7%	6.2%	-1.5%			

	Financial Occupancies						
	Quarter Ended						
	9/30/2025	6/30/2025	9/30/2024				
Southern California	95.8%	95.7%	95.9%				
Northern California	96.3%	96.6%	96.4%				
Seattle Metro	96.2%	96.5%	96.6%				
Same-Property Portfolio	96.1%	96.2%	96.2%				

### **INVESTMENT ACTIVITY**

### Acquisitions

In September, the Company acquired ViO, a 234-unit apartment home community built in 2016 and located in San Jose, CA for a contract price of \$100.0 million.

### **Dispositions**

In July, the Company sold a 243-unit apartment home community located in Oakland, CA for a contract price of \$97.5 million. The Company recorded a gain on sale of real estate of \$47.8 million in the third quarter, which has been excluded from Total and Core FFO.

In September, Wesco V LLC ("Wesco V"), a joint venture in which the Company owns a 50% interest, sold a 211-unit apartment home community located in Seattle, WA for a total contract price of \$94.9 million (\$47.4 million at pro rata share). The Company recorded a gain on sale of co-investment communities of \$5.2 million at pro rata share in the third quarter, which has been excluded from Total and Core FFO.

In September, the Company sold a 171-unit apartment home community located in Berkeley, CA for a contract price of \$52.3 million. The Company recorded a gain on sale of real estate of \$14.5 million in the third quarter, which has been excluded from Total and Core FFO.

### Other Investments

In July, Wesco VII LLC ("Wesco VII"), a joint venture in which the Company owns a 50% interest, originated a \$42.6 million preferred equity investment for the development of a 480-unit apartment home community located in South San Francisco, CA. The investment has an initial preferred return of 13.5% and was fully funded in the third quarter of 2025.

In the third quarter, the Company received cash proceeds of \$71.4 million from the full and partial redemptions of four preferred equity investments yielding a 10.1% weighted average rate of return.

Subsequent to quarter end, the Company received cash proceeds of \$18.8 million from the full redemption of one preferred equity investment yielding a 9.0% rate of return. Year-to-date, the Company has received cash proceeds of \$117.5 million from the full redemptions of seven structured finance investments yielding a 9.8% weighted average rate of return.

### **BALANCE SHEET AND LIQUIDITY**

### **Balance Sheet**

In July, the Company increased its unsecured credit facility from \$1.2 billion to \$1.5 billion and extended the maturity date to January 2030 with two six-month extension options, exercisable at the Company's option. Pricing on the credit facility is SOFR plus 0.775%.

Subsequent to quarter end, the Company executed an amendment of its existing \$300.0 million unsecured term loan to extend the maturity date from October 2027 to January 2031, inclusive of extension options exercisable at the Company's option. The interest rate was reduced by 0.10% to SOFR plus 0.85% and is swapped to an all-in fixed rate of 4.07% through October 2026.

### Common Stock and Liquidity

During the third quarter, the Company did not issue any shares of common stock through its equity distribution program, exercise any of its previously disclosed forward sale agreements, or repurchase any shares through its stock repurchase plan.

As of September 30, 2025, the Company had approximately \$1.5 billion in liquidity via available capacity on its unsecured credit facilities, cash and cash equivalents, and marketable securities.

### **GUIDANCE**

For the third quarter of 2025, the Company exceeded the midpoint of the guidance range provided in its second quarter 2025 earnings release for Core FFO by \$0.03 per diluted share.

The following table provides a reconciliation of third quarter 2025 Core FFO per diluted share to the midpoint of the guidance provided in the Company's second quarter 2025 earnings release.

	Per Diluted Share
Guidance midpoint of Core FFO per diluted share for Q3 2025	\$ 3.94
G&A	0.02
Interest Expense	0.01
Core FFO per diluted share for Q3 2025 reported	\$ 3.97

# 2025 FULL-YEAR AND FOURTH QUARTER GUIDANCE

Per Diluted Share	Previous Range	Current Range	Current Midpoint	Change at Midpoint
Net Income	\$10.05 - \$10.29	\$10.53 - \$10.63	\$10.58	+\$0.41
Total FFO	\$15.77 - \$16.01	\$15.91 - \$16.01	\$15.96	+\$0.07
Core FFO	\$15.80 - \$16.02	\$15.89 - \$15.99	\$15.94	+\$0.03
Q4 2025 Core FFO	N/A	\$3.93 - \$4.03	\$3.98	N/A
Same-Property Portfolio Growth (1)				
Revenues	2.90% to 3.40%	3.00% to 3.30%	3.15%	-
Operating Expenses	3.00% to 3.50%	3.00% to 3.50%	3.25%	-
Net Operating Income	2.70% to 3.50%	2.80% to 3.40%	3.10%	-

<sup>(1)</sup> Reflects guidance on a cash basis. On a GAAP basis, the midpoints of the Company's same-property revenue and NOI guidance are 3.20% and 3.20%, respectively.

For additional details regarding the Company's 2025 FFO guidance range, see page S-15 of the supplemental financial information.

#### CONFERENCE CALL WITH MANAGEMENT

The Company will host an earnings conference call with management to discuss its quarterly results on Thursday, October 30, 2025 at 11 a.m. PT (2 p.m. ET), which will be broadcast live via the Internet at <a href="https://www.essex.com">www.essex.com</a>, and accessible via phone by dialing toll-free, (877) 407-0784, or toll/international, (201) 689-8560. No passcode is necessary.

A rebroadcast of the live call will be available online for 30 days and digitally for 7 days. To access the replay online, go to <a href="www.essex.com">www.essex.com</a> and select the third quarter 2025 earnings link. To access the replay, dial (844) 512-2921 using the replay pin number 13756190. If you are unable to access the information via the Company's website, please contact the Investor Relations Department at <a href="investors@essex.com">investors@essex.com</a> or calling (650) 655-7800.

### **CORPORATE PROFILE**

Essex Property Trust, Inc., an S&P 500 company, is a fully integrated real estate investment trust (REIT) that acquires, develops, redevelops, and manages multifamily residential properties in selected West Coast markets. Essex currently has ownership interests in 257 apartment home communities comprising over 62,000 apartment homes with an additional property in active development. Additional information about the Company can be found on the Company's website at <a href="https://www.essex.com">www.essex.com</a>.

This press release and accompanying supplemental financial information has been furnished to the Securities and Exchange Commission electronically on Form 8-K and can be accessed from the Company's website at <a href="https://www.essex.com">www.essex.com</a>. If you are unable to obtain the information via the Web, please contact the Investor Relations Department at (650) 655-7800.

### FFO RECONCILIATION

FFO, as defined by the National Association of Real Estate Investment Trusts ("Nareit"), is generally considered by industry analysts as an appropriate measure of performance of an equity REIT. Generally, FFO adjusts the net income of equity REITs for non-cash charges such as depreciation and amortization of rental properties, impairment charges, gains on sales of real estate and extraordinary items. Management considers FFO and FFO which excludes non-core items, which is referred to as "Core FFO," to be useful supplemental operating performance measures of an equity REIT because, together with net income and cash flows, FFO and Core FFO provide investors with additional bases to evaluate the operating performance and ability of a REIT to incur and service debt and to fund acquisitions and other capital expenditures and to pay dividends. By excluding gains or losses related to sales of depreciated operating properties and land and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help investors compare the operating performance of a real estate company between periods or as compared to different companies. By further adjusting for items that are not considered part of the Company's core business operations. Core FFO allows investors to compare the core operating performance of the Company to its performance in prior reporting periods and to the operating performance of other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual operating results. FFO and Core FFO do not represent net income or cash flows from operations as defined by U.S. generally accepted accounting principles ("GAAP") and are not intended to indicate whether cash flows will be sufficient to fund cash needs. These measures should not be considered as alternatives to net income as an indicator of the REIT's operating performance or to cash flows as a measure of liquidity. FFO and Core FFO do not measure whether cash flow is sufficient to fund all cash needs including principal amortization, capital improvements and distributions to stockholders. FFO and Core FFO also do not represent cash flows generated from operating, investing or financing activities as defined under GAAP. Management has consistently applied the Nareit definition of FFO to all periods presented. However, there is judgment involved and other REITs' calculation of FFO may vary from the Nareit definition for this measure, and thus their disclosures of FFO may not be comparable to the Company's calculation.

The following table sets forth the Company's calculation of FFO and Core FFO per diluted share for the three and nine-month periods ended September 30, 2025 and 2024 (dollars in thousands, except for share and per share amounts):

Net income available to common stockholders   164,621   118,424   589,093   484,069			Three Months Ended September 30,					ths Ended aber 30,	
Adjustments:			2025	_	2024	_	2025	2024	
Depreciation and amortization	Net income available to common stockholders	\$	164,621	\$	118,424	\$	589,093	\$ 484,069	
Gains not included in FFO         (67,509)         (31,583)         (305,043)         (169,909)           Impairment loss from unconsolidated co-investments         2         -         -         3,726           Depreciation and amortization from unconsolidated co-investments         14,343         16,417         43,127         52,267           Noncontrolling interest related to Operating Partnership units         5,767         4,206         20,827         17,075           Depreciation attributable to third party ownership and other         (38)         (370)         (122)         (1,149)           FFO attributable to common stockholders and unitholders         \$ 268,673         \$ 253,533         \$ 802,159         \$ 817,864           FFO per share – diluted         \$ 4.03         \$ 3.81         \$ 12.03         \$ 12.30           Expensed acquisition and investment related costs         2 5         -         25         68           Tax benefit on unconsolidated technology co-investments         (1,958)         (441)         (2,353)         (11,964)           Realized and unrealized gains on marketable securities, net         (1,658)         (5,697)         (4,059)         (10,645)           Provision for credit losses         (4,393)         (555)         (6,005)         (6,028)     <	Adjustments:								
Impairment loss from unconsolidated co-investments   1,343   16,417   43,127   52,267     Depreciation and amortization from unconsolidated co-investments   14,343   16,417   43,127   52,267     Noncontrolling interest related to Operating Partnership units   5,767   4,206   20,827   17,075     Depreciation attributable to third party ownership and other   (38)   (370)   (122)   (1,149)     FFO attributable to common stockholders and unitholders   268,673   253,533   8 802,159   8 817,864     FFO per share – diluted   \$ 4,03   \$ 3.81   \$ 12.03   \$ 12.30     Expensed acquisition and investment related costs   \$ 25   \$ - \$ 25   \$ 68     Tax benefit on unconsolidated technology co-investments   (1,958)   (441)   (2,353)   (1,199)     Realized and unrealized gains on marketable securities, net   (1,658)   (5,697)   (4,059)   (10,645)     Provision for credit losses   50   (182)   61   (116)     Equity income from unconsolidated technology   (4,393)   (555)   (6,005)   (6,282)     Loss on early retirement of debt   (4,393)   (555)   (6,005)   (6,282)     Loss on early retirement of debt   (70)   - 762   (1,531)     Income from early redemption of preferred equity investments and notes receivable   (70)   - 7,863   22,403     Insurance reimbursements, legal settlements, and other, net (1)   (3,926)   (612)   (789)   (43,912)     Core FFO attributable to common stockholders and unitholders   (89)   (612)   (789)   (789, 786,655)     Core FFO per share – diluted   (70)   (70			,				,		
Depreciation and amortization from unconsolidated co- investments			(67,509)		(31,583)		(305,043)	(169,909)	
14,343	Impairment loss from unconsolidated co-investments		_		-		-	3,726	
Noncontrolling interest related to Operating Partnership units   1,000   1,0	Depreciation and amortization from unconsolidated co-								
Depreciation attributable to third party ownership and other FFO attributable to common stockholders and unitholders   Sababas   Sabab			14,343		16,417		43,127	52,267	
FFO attributable to common stockholders and unitholders   S   268,673   S   253,533   S   802,159   S   817,864     FFO per share – diluted   S   4.03   S   3.81   S   12.03   S   12.30     Expensed acquisition and investment related costs   S   25   S   S   568     Tax benefit on unconsolidated technology co-investments   (1,958)   (441)   (2,353)   (1,199)     Realized and unrealized gains on marketable securities, net   (1,658)   (5,697)   (4,059)   (10,645)     Provision for credit losses   50   (182)   61   (116)     Equity income from unconsolidated technology   (4,393)   (555)   (6,005)   (6,282)     Loss on early retirement of debt   -	Noncontrolling interest related to Operating Partnership units		5,767		4,206		20,827	17,075	
FFO attributable to common stockholders and unitholders   S   268,673   S   253,533   S   802,159   S   817,864     FFO per share - diluted   S   4.03   S   3.81   S   12.03   S   12.30     Expensed acquisition and investment related costs   S   25   S   S   S   S   S   S   S   S   S	Depreciation attributable to third party ownership and other		(38)		(370)		(122)	(1,149)	
FFO per share - diluted	FFO attributable to common stockholders and	_		-		_			
Expensed acquisition and investment related costs \$ 25 \$ - \$ 25 \$ 68  Tax benefit on unconsolidated technology co-investments Realized and unrealized gains on marketable securities, net Provision for credit losses Figurity income from unconsolidated technology co-investments Loss on early retirement of debt Co-investment promote income Income from early redemption of preferred equity investments and notes receivable General and administrative and other, net (1)  Core FFO attributable to common stockholders and unitholders Core FFO per share – diluted  Sequity investment related costs Sequity (1,958)	unitholders	\$_	268,673	\$	253,533	\$_	802,159	\$ 817,864	
Tax benefit on unconsolidated technology co-investments       (1,958)       (441)       (2,353)       (1,199)         Realized and unrealized gains on marketable securities, net       (1,658)       (5,697)       (4,059)       (10,645)         Provision for credit losses       50       (182)       61       (116)         Equity income from unconsolidated technology co-investments       (4,393)       (555)       (6,005)       (6,282)         Loss on early retirement of debt       -       -       -       762       -         Co-investment promote income       -       -       -       (1,531)         Income from early redemption of preferred equity investments and notes receivable       (70)       -       (70)       -         General and administrative and other, net (1)       3,926       13,956       7,863       22,403         Insurance reimbursements, legal settlements, and other, net (2)       (89)       (612)       (789)       (43,912)         Core FFO attributable to common stockholders and unitholders       \$ 264,506       \$ 260,002       \$ 797,594       \$ 776,650         Core FFO per share – diluted       \$ 3.97       \$ 3.91       \$ 11.96       \$ 11.68	FFO per share – diluted	\$	4.03	\$	3.81	\$	12.03	\$ 12.30	
Realized and unrealized gains on marketable securities, net       (1,658)       (5,697)       (4,059)       (10,645)         Provision for credit losses       50       (182)       61       (116)         Equity income from unconsolidated technology co-investments       (4,393)       (555)       (6,005)       (6,282)         Loss on early retirement of debt       -       -       -       762       -         Co-investment promote income       -       -       -       (1,531)         Income from early redemption of preferred equity investments and notes receivable       (70)       -       (70)       -         General and administrative and other, net (1)       3,926       13,956       7,863       22,403         Insurance reimbursements, legal settlements, and other, net (2)       (89)       (612)       (789)       (43,912)         Core FFO attributable to common stockholders and unitholders       \$ 264,506       \$ 260,002       \$ 797,594       \$ 776,650         Core FFO per share – diluted       \$ 3.97       \$ 3.91       \$ 11.68	Expensed acquisition and investment related costs	\$	25	\$	-	\$	25	\$ 68	
Provision for credit losses       50       (182)       61       (116)         Equity income from unconsolidated technology co-investments       (4,393)       (555)       (6,005)       (6,282)         Loss on early retirement of debt       -       -       762       -         Co-investment promote income       -       -       -       (1,531)         Income from early redemption of preferred equity investments and notes receivable       (70)       -       (70)       -         General and administrative and other, net (1)       3,926       13,956       7,863       22,403         Insurance reimbursements, legal settlements, and other, net (2)       (89)       (612)       (789)       (43,912)         Core FFO attributable to common stockholders and unitholders       \$       264,506       \$       260,002       \$       797,594       \$       776,650         Core FFO per share – diluted       \$       3.97       \$       3.91       \$       11.68	Tax benefit on unconsolidated technology co-investments		(1,958)		(441)		(2,353)	(1,199)	
Provision for credit losses   50   (182)   61   (116)	Realized and unrealized gains on marketable securities, net		(1,658)		(5,697)		(4,059)	(10,645)	
co-investments       (4,393)       (555)       (6,005)       (6,282)         Loss on early retirement of debt       -       -       -       762       -         Co-investment promote income       -       -       -       -       (1,531)         Income from early redemption of preferred equity investments and notes receivable       (70)       -       (70)       -         General and administrative and other, net (1)       3,926       13,956       7,863       22,403         Insurance reimbursements, legal settlements, and other, net (2)       (89)       (612)       (789)       (43,912)         Core FFO attributable to common stockholders and unitholders       \$ 264,506       \$ 260,002       \$ 797,594       \$ 776,650         Core FFO per share – diluted       \$ 3.97       \$ 3.91       \$ 11.96       \$ 11.68	Provision for credit losses								
Loss on early retirement of debt	Equity income from unconsolidated technology				. ,			, , ,	
Co-investment promote income   Co-investment promote   Co-investment promote income   Co-investment promote			(4,393)		(555)			(6,282)	
Income from early redemption of preferred equity investments and notes receivable	•		-		-		762	-	
investments and notes receivable (70) - (70) - General and administrative and other, net (1) 3,926 13,956 7,863 22,403 Insurance reimbursements, legal settlements, and other, net (2) (89) (612) (789) (43,912)  Core FFO attributable to common stockholders and unitholders \$ 264,506 \$ 260,002 \$ 797,594 \$ 776,650  Core FFO per share – diluted \$ 3.97 \$ 3.91 \$ 11.96 \$ 11.68			-		-		-	(1,531)	
Core FFO per share – diluted   Content of the con			(70)				(70)		
Insurance reimbursements, legal settlements, and other, net (2)       (89)       (612)       (789)       (43,912)         Core FFO attributable to common stockholders and unitholders       \$ 264,506       \$ 260,002       \$ 797,594       \$ 776,650         Core FFO per share – diluted       \$ 3.97       \$ 3.91       \$ 11.96       \$ 11.68			` '		12 056		` '	22.402	
Core FFO attributable to common stockholders and unitholders         \$ 264,506         \$ 260,002         \$ 797,594         \$ 776,650           Core FFO per share – diluted         \$ 3.97         \$ 3.91         \$ 11.96         \$ 11.68									
unitholders       \$ 264,506       \$ 260,002       \$ 797,594       \$ 776,650         Core FFO per share – diluted       \$ 3.97       \$ 3.91       \$ 11.96       \$ 11.68		_	(0)	-	(012)	-	(10)	 (43,712)	
Core FFO per share – diluted         \$ 3.97         \$ 3.91         \$ 11.96         \$ 11.68		\$	264,506	\$	260,002	\$	797,594	\$ 776,650	
· · · · · · · · · · · · · · · · · · ·		<b>\$</b>		•		·	·	\$	
vergined average number of shares outstanding under 00,074,055 00,551,656 00,007,571 00,500,412	Weighted average number of shares outstanding diluted (3)	_	66,674,655		66,551,838	· · <del>-</del>	66,667,571	 66,500,412	

<sup>(1)</sup> Includes political advocacy costs of \$1.6 million and \$2.0 million for the three and nine months ended September 30, 2025, respectively, and \$11.3 million and \$18.5 million for the three and nine months ended September 30, 2024, respectively.

<sup>(2)</sup> There were no material gains from legal settlements during the three and nine months ended September 30, 2025 and the three months ended September 30, 2024. During the nine months ended September 30, 2024, the Company settled two lawsuits related to construction defects at two communities and received cash recoveries of \$42.5 million. The Company determined that all uncertainties were resolved upon receipt of cash and recorded a gain which was excluded from Core FFO.

<sup>(3)</sup> Assumes conversion of all outstanding limited partnership units in Essex Portfolio, L.P. (the "Operating Partnership") into shares of the Company's common stock and excludes DownREIT limited partnership units.

# NET OPERATING INCOME ("NOI") AND SAME-PROPERTY NOI RECONCILIATIONS

NOI and Same-Property NOI are considered by management to be important supplemental performance measures to earnings from operations included in the Company's consolidated statements of income. The presentation of same-property NOI assists with the presentation of the Company's operations prior to the allocation of depreciation and any corporate-level or financing-related costs. NOI reflects the operating performance of a community and allows for an easy comparison of the operating performance of individual communities or groups of communities. In addition, because prospective buyers of real estate have different financing and overhead structures, with varying marginal impacts to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or group of assets. The Company defines same-property NOI as same-property revenues less same-property operating expenses, including property taxes. Please see the reconciliation of earnings from operations to NOI and same-property NOI, which in the table below is the NOI for stabilized properties consolidated by the Company for the periods presented (dollars in thousands):

		Three Months Ended September 30,						Nine Months Ended September 30,			
	•	2025		2024		2025		2024			
Earnings from operations	\$	210,399	\$	128,790	\$	747,180	\$	398,599			
Adjustments:											
Corporate-level property management expenses		12,216		11,610		36,768		34,331			
Depreciation and amortization		151,489		146,439		454,277		431,785			
Management and other fees from affiliates		(2,361)		(2,563)		(7,078)		(7,849)			
General and administrative		18,058		29,067		51,507		67,374			
Expensed acquisition and investment related costs		25		-		25		68			
Gain on sale of real estate and land		(62,320)				(299,524)		_			
NOI	-	327,506		313,343		983,155		924,308			
Less: Non-same property NOI	_	(41,619)		(34,060)		(124,002)	_	(90,214)			
Same-Property NOI	\$	285,887	\$	279,283	\$	859,153	\$	834,094			

### SAFE HARBOR STATEMENT UNDER THE PRIVATE LITIGATION REFORM ACT OF 1995:

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forwardlooking statements are statements which are not historical facts, including statements regarding the Company's expectations, estimates, assumptions, hopes, intentions, beliefs and strategies regarding the future. Words such as "expects," "assumes," "anticipates," "may," "will," "intends," "plans," "projects," "believes," "seeks," "future," "estimates," and variations of such words and similar expressions are intended to identify such forward-looking statements. Such forward-looking statements include, among other things, statements regarding the Company's fourth quarter and full-year 2025 guidance (including net income, Total FFO and Core FFO, same-property growth and related assumptions) and anticipated yield on certain investments. While the Company's management believes the assumptions underlying its forward-looking statements are reasonable, such forward-looking statements involve known and unknown risks, uncertainties and other factors, many of which are beyond the Company's control, which could cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The Company cannot assure the future results or outcome of the matters described in these statements; rather, these statements merely reflect the Company's current expectations of the approximate outcomes of the matters discussed.

Factors that might cause the Company's actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements include, but are not limited to, the following: assumptions related to our fourth quarter and full-year 2025 guidance; occupancy rates and rental demand may be adversely affected by competition and local economic and market conditions; there may be increased interest rates, inflation, escalated operating costs and possible recessionary impacts; tariffs, geopolitical tensions and regional conflicts, and the related impacts on macroeconomic conditions, including, among other things, interest rates and inflation; the terms of any refinancing may not be as favorable as the terms of existing indebtedness; the Company's inability to maintain its investment grade credit rating with the rating agencies; the Company may be unsuccessful in the management of its relationships with its co-investment partners; the Company may fail to achieve its business objectives; time of actual completion and/or stabilization of development and redevelopment projects; estimates of future income from an acquired property may prove to be inaccurate; future cash flows may be inadequate to meet operating requirements and/or may be insufficient to provide for dividend payments in accordance with REIT requirements; changes in laws or regulations and the anticipated or actual impact of future changes in laws or regulations; unexpected difficulties in leasing of future development projects; volatility in financial and securities markets; the Company's failure to successfully operate acquired properties; unforeseen consequences from cyber-intrusion; government approvals, actions and initiatives, including the need for compliance with environmental requirements; and those further risks, special considerations, and other factors referred to in the Company's annual report on Form 10-K for the year ended December 31, 2024, quarterly reports on Form 10-Q, and those risk factors and special considerations set forth in the Company's other filings with the SEC which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. All forward-looking statements are made as of the date hereof, the Company assumes no obligation to update or supplement this information for any reason, and therefore, they may not represent the Company's estimates and assumptions after the date of this press release.

### **DEFINITIONS AND RECONCILIATIONS**

Non-GAAP financial measures and certain other capitalized terms, as used in this earnings release and supplemental financial information, are defined and further explained on pages S-17.1 through S-17.4, "Reconciliations of Non-GAAP Financial Measures and Other Terms," of the accompanying supplemental financial information. The supplemental financial information is available on the Company's website at <a href="https://www.essex.com">www.essex.com</a>.

## **Contact Information**

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# **Consolidated Operating Results**

(Dollars in thousands, except share and per share amounts)

		Three Mon Septem	-		Nine Mor Septer	-	
		2025		2024	2025		2024
Revenues:							
Rental and other property	\$	470,942	\$	448,135	\$ 1,400,641	\$	1,312,132
Management and other fees from affiliates		2,361		2,563	7,078		7,849
		473,303		450,698	1,407,719		1,319,981
Expenses:							
Property operating		143,436		134,792	417,486		387,824
Corporate-level property management expenses		12,216		11,610	36,768		34,331
Depreciation and amortization		151,489		146,439	454,277		431,785
General and administrative		18,058		29,067	51,507		67,374
Expensed acquisition and investment related costs		25		_	25		68
		325,224		321,908	960,063		921,382
Gain on sale of real estate and land		62,320		_	299,524		-
Earnings from operations		210,399		128,790	747,180		398,599
Interest expense, net (1)		(63,331)		(58,425)	(189,054)		(172,053)
Interest and other income		5,900		11,449	16,997		78,292
Equity income from co-investments		17,798		11,649	39,984		33,667
Tax benefit on unconsolidated technology co-investments		1,958		441	2,353		1,199
Loss on early retirement of debt		-		_	(762)		-
Gain on remeasurement of co-investment		-		31,583	330		169,909
Net income		172,724		125,487	617,028		509,613
Net income attributable to noncontrolling interest		(8,103)		(7,063)	(27,935)		(25,544)
Net income available to common stockholders	\$	164,621	\$	118,424	\$ 589,093	\$	484,069
Net income per share - basic	\$	2.56	\$	1.84	\$ 9.15	\$	7.54
Shares used in income per share - basic		64,404,008		64,227,662	64,368,625		64,214,258
Net income per share - diluted	\$	2.56	\$	1.84	\$ 9.15	\$	7.54
Shares used in income per share - diluted		64,418,240		64,271,459	64,392,244		64,234,358
(1) Refer to page S-17.2, the section titled "Interest Expense, Net" for additional inf	formation.						

# Consolidated Operating Results – Selected Line Item Detail

(Dollars in thousands)

		Nine Mon Septen				
		Septen 2025	2024	 2025	1001	2024
Rental and other property						
Rental income	\$	463,892	\$ 440,649	\$ 1,380,438	\$	1,290,026
Other property		7,050	7,486	20,203		22,106
Rental and other property	\$	470,942	\$ 448,135	\$ 1,400,641	\$	1,312,132
Property operating expenses						
Real estate taxes	\$	52,023	\$ 48,956	\$ 153,652	\$	143,188
Administrative		15,200	13,782	45,392		42,881
Maintenance and repairs		16,052	16,197	46,924		44,987
Personnel costs		27,448	25,296	80,443		74,256
Utilities		32,713	30,561	91,075		82,512
Property operating expenses	\$	143,436	\$ 134,792	\$ 417,486	\$	387,824
Interest and other income						
Marketable securities and other income	\$	4,218	\$ 5,044	\$ 12,210	\$	23,729
Realized and unrealized gains on marketable securities, net		1,658	5,697	4,059		10,645
Provision for credit losses		(50)	182	(61)		116
Insurance reimbursements, legal settlements, and other, net		74	526	789		43,802
Interest and other income	\$	5,900	\$ 11,449	\$ 16,997	\$	78,292
Equity income from co-investments						
Equity loss from co-investments	\$	(485)	\$ (862)	\$ (1,008)	\$	(6,736)
Income from preferred equity investments		8,616	11,870	29,728		36,206
Equity income from unconsolidated technology co-investments		4,393	555	6,005		6,282
Insurance reimbursements, legal settlements, and other, net		15	86	-		110
Impairment loss from unconsolidated co-investment		-	-	-		(3,726)
Gain on sale of co-investment communities		5,189	-	5,189		-
Co-investment promote income		-	-	-		1,531
Income from early redemption of preferred equity investments		70		 70		-
Equity income from co-investments	\$	17,798	\$ 11,649	\$ 39,984	\$	33,667
Noncontrolling interest						
Limited partners of Essex Portfolio, L.P.	\$	5,767	\$ 4,206	\$ 20,827	\$	17,075
DownREIT limited partners' distributions		2,294	2,284	6,972		6,867
Third-party ownership interest		42	 573	136		1,602
Noncontrolling interest	<u>\$</u>	8,103	\$ 7,063	\$ 27,935	\$	25,544

### Consolidated Funds From Operations (1)

(Dollars in thousands, except share and per share amounts and in footnotes)

	Three Mor Septen			Septer		nths Ended mber 30,		_	
	2025	2024	% Change		2025		2024	% Change	
Funds from operations attributable to common stockholders and unitholders (FFO)									
Net income available to common stockholders	\$ 164,621	\$ 118,424		\$	589,093	\$	484,069		
Adjustments:	·	•			·				
Depreciation and amortization	151,489	146,439			454,277		431,785		
Gains not included in FFO	(67,509)	(31,583)			(305,043)		(169,909)		
Impairment loss from unconsolidated co-investments	-	-			-		3,726		
Depreciation and amortization from unconsolidated co-investments	14,343	16,417			43,127		52,267		
Noncontrolling interest related to Operating Partnership units	5,767	4,206			20,827		17,075		
Depreciation attributable to third party ownership and other	(38)	(370)			(122)		(1,149)		
Funds from operations attributable to common stockholders and unitholders	\$ 268,673	\$ 253,533		\$	802,159	\$	817,864	•	
FFO per share-diluted	\$ 4.03	\$ 3.81	5.8%	\$	12.03	\$	12.30	-2.2%	
Components of the change in FFO								•	
Non-core items:									
Expensed acquisition and investment related costs	\$ 25	\$ -		\$	25	\$	68		
Tax benefit on unconsolidated technology co-investments	(1,958)	(441)			(2,353)		(1,199)		
Realized and unrealized gains on marketable securities, net	(1,658)	(5,697)			(4,059)		(10,645)		
Provision for credit losses	50	(182)			61		(116)		
Equity income from unconsolidated technology co-investments	(4,393)	(555)			(6,005)		(6,282)		
Loss on early retirement of debt	-	-			762		-		
Co-investment promote income	-	-			-		(1,531)		
Income from early redemption of preferred equity investments and notes receivable	(70)	-			(70)		-		
General and administrative and other, net (2)	3,926	13,956			7,863		22,403		
Insurance reimbursements, legal settlements, and other, net (3)	(89)	(612)			(789)		(43,912)		
Core funds from operations attributable to common stockholders and unitholders	\$ 264,506	\$ 260,002		\$	797,594	\$	776,650	:	
Core FFO per share-diluted	\$ 3.97	\$ 3.91	1.5%	\$	11.96	\$	11.68	2.4%	
Weighted average number of shares outstanding diluted <sup>(4)</sup>	66,674,655	66,551,838			66,667,571		66,500,412		

<sup>(1)</sup> Refer to page S-17.2, the section titled "Funds from Operations ("FFO") and Core FFO" for additional information on the Company's definition and use of FFO and Core FFO.

<sup>(2)</sup> Includes political advocacy costs of \$1.6 million and \$2.0 million for the three and nine months ended September 30, 2025, respectively, and \$11.3 million and \$18.5 million for the three and nine months ended September 30, 2024, respectively.

<sup>(3)</sup> There were no material gains from legal settlements during the three and nine months ended September 30, 2025 and the three months ended September 30, 2024. During the nine months ended September 30, 2024, the Company settled two lawsuits related to construction defects at two communities and received cash recoveries of \$42.5 million. The Company determined that all uncertainties were resolved upon receipt of cash and recorded a gain which was excluded from Core FFO.

<sup>(4)</sup> Assumes conversion of all outstanding limited partnership units in the Operating Partnership into shares of the Company's common stock and excludes DownREIT limited partnership units.

# **Consolidated Balance Sheets**

(Dollars in thousands)

	September 30, 2025	December 31, 2024
Real estate investments:		
Land and land improvements	\$ 3,325,394	\$ 3,246,789
Buildings and improvements	14,745,049	14,342,729
	18,070,443	17,589,518
Less: accumulated depreciation	(6,381,123)	(6,150,618)
	11,689,320	11,438,900
Real estate under development	139,161	52,682
Co-investments	808,238	935,014
	12,636,719	12,426,596
Cash and cash equivalents, including restricted cash	75,243	75,846
Marketable securities	84,116	69,794
Notes and other receivables	221,628	206,706
Operating lease right-of-use assets	51,682	51,556
Prepaid expenses and other assets	80,853	96,861
Total assets	\$ 13,150,241	\$ 12,927,359
Unsecured debt, net	\$ 5,621,505	\$ 5,473,788
Mortgage notes payable, net	795,404	989,884
Lines of credit and commercial paper	245,000	137,945
Distributions in excess of investments in co-investments	95,893	79,273
Operating lease liabilities	52,405	52,473
Other liabilities	508,761	442,757
Total liabilities	7,318,968	7,176,120
Redeemable noncontrolling interest	29,746	30,849
Equity:		
Common stock	6	6
Additional paid-in capital	6,686,589	6,668,047
Distributions in excess of accumulated earnings	(1,063,135)	(1,155,662)
Accumulated other comprehensive income, net	7,856	24,655
Total stockholders' equity	5,631,316	5,537,046
Noncontrolling interest	170,211	183,344
Total equity	5,801,527	5,720,390
Total liabilities and equity	\$ 13,150,241	\$ 12,927,359

### **Debt Summary – September 30, 2025**

(Dollars in thousands, except in footnotes)

				Scheduled principal pa are as follows - exclud				d (debt issuar	nce costs)
	Balance Outstanding	Weighted Interest Rate	d Average Maturity in Years		Unsecured	Secured	' Total	Weighted Average Interest Rate	Percentage of Total Debt
Unsecured Debt, net									
Bonds public - fixed rate	\$ 5,100,000	3.6%	7.1	2025	\$ -	\$ 11,263	\$ 11,263	4.0%	0.2%
Term loan <sup>(1)</sup>	550,000	4.1%	3.2	2026	450,000	99,405	549,405	3.5%	8.5%
Unamortized discounts and debt				2027 (1)	650,000	84,397	734,397	3.9%	11.4%
issuance costs, net	(28,495)	-	-	2028	450,000	68,332	518,332	2.2%	8.0%
Total unsecured debt, net	5,621,505	3.6%	6.7	2029	500,000	1,456	501,456	4.1%	7.8%
Mortgage Notes Payable, net				2030	800,000	66,592	866,592	3.6%	13.4%
Fixed rate - secured	539,291	4.7%	5.5	2031	600,000	1,740	601,740	2.3%	9.3%
Variable rate - secured (2)	259,043	3.3%	13.6	2032	650,000	1,903	651,903	2.6%	10.2%
Unamortized premiums and debt				2033	-	330,126	330,126	4.9%	5.1%
issuance costs, net	(2,930)	-	-	2034	550,000	2,275	552,275	5.5%	8.6%
Total mortgage notes payable, net	795,404	4.2%	8.1	2035	400,000	2,487	402,487	5.5%	6.2%
Unsecured Lines of Credit and Commercial Paper				Thereafter	600,000	128,358	728,358	3.6%	11.3%
Line of credit (3)	_	5.2%	N/A	Subtotal	5,650,000	798,334	6,448,334	3.7%	100.0%
Line of credit (4)	-	5.2%	N/A	Debt Issuance Costs	(27,773)	(2,650)	(30,423)	-	-
Commercial paper (5)	245,000	4.3%	N/A	(Discounts)/Premiums	(722)	(280)	(1,002)	-	-
Total lines of credit and commercial paper	245,000	4.3%	N/A	Total	\$ 5,621,505	\$ 795,404	\$ 6,416,909	3.7%	100.0%
Total debt, net	\$ 6,661,909	3.7%	6.7						

Capitalized interest for the three and nine months ended September 30, 2025 was approximately \$1.1 million and \$2.5 million, respectively.

<sup>(1)</sup> The Company has two unsecured term loans with a total capacity of \$600.0 million. The first term loan, scheduled to mature in October 2027, was amended subsequent to quarter end with a new maturity date of January 2031, inclusive of extensions at the Company's option. The second term loan is scheduled to mature in May 2030, inclusive of extensions at the Company's option.

<sup>(2) \$259.0</sup> million of variable rate debt is tax exempt to the note holders.

<sup>(3)</sup> This unsecured line of credit facility has a capacity of \$1.5 billion, a scheduled maturity date in January 2030 and two 6-month extension options, exercisable at the Company's option. The underlying interest rate on this line is SOFR plus 0.775%, which is based on a tiered rate structure tied to the Company's long-term unsecured credit ratings.

<sup>(4)</sup> The unsecured line of credit facility has a capacity of \$75.0 million and a scheduled maturity date in July 2026. The underlying interest rate on this line is Adjusted SOFR plus 0.775%, which is based on a tiered rate structure tied to the Company's corporate ratings.

<sup>(5)</sup> The Company has a commercial paper program under which it can issue unsecured short-term notes, up to \$750 million, which are backstopped by and reduce the borrowing capacity of the Company's unsecured line of credit facilities.

# Capitalization Data, Public Bond Covenants, Credit Ratings and Selected Credit Ratios – September 30, 2025

(Dollars and shares in thousands, except per share amounts)

<b>Capitalization Data</b>					Public Bond Covenants (1)	Actual	Requirement
Total debt, net			\$	6,661,909	_		
Common stock and p	otentially dilutive	e securities			Debt to Total Assets:	34%	< 65%
Common stock out	tstanding			64,404			
Limited partnership	o units <sup>(1)</sup>			2,256	Secured Debt to Total Assets:	4%	< 40%
Options-treasury m	nethod			12			
Total shares of comm	non stock and po	tentially dilutive securities		66,672	Interest Coverage:	517%	> 150%
Common stock price	per share as of	September 30, 2025	\$	267.66	Unsecured Debt Ratio (2):	293%	> 150%
Total equity capitaliza	ation		\$	17,845,428	Selected Credit Ratios (3)	Actual	
Total market capitaliz	ation		\$	24,507,337	Net Indebtedness Divided by Adjusted EBITDAre,		
·					normalized and annualized:	5.5	
Ratio of debt to total r	market capitaliza	ation		27.2%	-		
Credit Ratings					Unencumbered NOI to Adjusted Total NOI:	93%	
Rating Agency	Rating	<u>Outlook</u>			_	_	
Moody's	Baa1	Stable			(1) Refer to page S-17.4 for additional information of Covenants.	on the Compan	y's Public Bond
Standard & Poor's	BBB+	Stable			(2) Unsecured Debt Ratio is unsecured assets (excinvestments) divided by unsecured indebtednes		ents in co-
		ding limited partnership unit pany's common stock.	ts in th	ne Operating	(3) Refer to pages S-17.1 to S-17.4, the section title GAAP Financial Measures and Other Terms" fo Company's Selected Credit Ratios.	ed "Reconciliati	

# Portfolio Summary by County as of September 30, 2025

		Apartment I	Homes		Averag	e Monthly Rental Ra	te <sup>(1)</sup>	F	Percent of NOI (2)	
Region - County	Consolidated	Unconsolidated Co-investments	Apartment Homes in Development <sup>(3)</sup>	Total	Consolidated	Unconsolidated Co-investments <sup>(4)</sup>	Total <sup>(4)</sup>	Consolidated	Unconsolidated Co-investments <sup>(4)</sup>	Total <sup>(4)</sup>
Southern California										
Los Angeles County	9,288	1,586	-	10,874	\$ 2,697	\$ 2,574	\$ 2,686	15.2%	19.9%	15.5%
Orange County	5,734	265	-	5,999	2,717	2,501	2,712	11.0%	3.5%	10.5%
San Diego County	5,444	443	-	5,887	2,706	3,094	2,721	10.1%	6.6%	9.8%
Ventura County and Other	2,756	373	-	3,129	2,534	3,241	2,585	5.1%	7.0%	5.3%
Total Southern California	23,222	2,667	-	25,889	2,685	2,743	2,688	41.4%	37.0%	41.1%
Northern California										
Santa Clara County (5)	10,419	997	-	11,416	3,165	3,100	3,161	21.9%	13.9%	21.6%
Alameda County	3,970	1,328	-	5,298	2,637	2,623	2,635	6.6%	17.0%	7.2%
San Mateo County	2,483	195	543	3,221	3,422	3,870	3,439	5.5%	3.0%	5.3%
Contra Costa County	2,619	-	-	2,619	2,782	-	2,782	4.8%	0.0%	4.5%
San Francisco	1,356	537	-	1,893	2,976	3,404	3,046	2.4%	8.3%	2.7%
Total Northern California	20,847	3,057	543	24,447	3,033	2,976	3,029	41.2%	42.2%	41.3%
Seattle Metro	10,899	1,759	-	12,658	2,280	2,175	2,272	17.4%	20.8%	17.6%
Total	54,968	7,483	543	62,994	\$ 2,735	\$ 2,706	\$ 2,733	100.0%	100.0%	100.0%

<sup>(1)</sup> Average monthly rental rate is defined as the total scheduled monthly rental income (actual rent for occupied apartment homes plus market rent for vacant apartment homes) for the quarter ended September 30, 2025, divided by the number of apartment homes as of September 30, 2025.

<sup>(2)</sup> Represents the percentage of actual NOI for the quarter ended September 30, 2025. See section titled "Net Operating Income ("NOI") and Same-Property NOI Reconciliations" on page S-17.3.

<sup>(3)</sup> Includes development communities with no rental income.

<sup>(4)</sup> At Company's pro rata share.

<sup>(5)</sup> Includes all communities in Santa Clara County and one community in Santa Cruz County.

### Operating Income by Quarter (1)

(Dollars in thousands)

	Apartment Homes	Q3 '25	Q2 '25	Q1 '25	Q4 '24	Q3 '24
Rental and other property revenues:						
Same-property	49,032	\$ 412,710	\$ 409,713	\$ 405,718	\$ 399,520	\$ 401,761
Acquisitions <sup>(2)</sup>	5,164	44,001	41,784	34,770	26,772	16,964
Non-residential/other, net (3)	772	13,916	15,946	21,989	24,981	29,637
Straight-line rent concessions (4)	-	315	167	(388)	780	(227)
Total rental and other property revenues	54,968	470,942	467,610	462,089	452,053	448,135
Property operating expenses:						
Same-property		126,823	119,459	122,706	119,049	122,478
Acquisitions <sup>(2)</sup>		13,471	12,365	10,393	7,848	4,870
Non-residential/other, net (3) (5)		3,142	3,605	5,522	6,815	7,444
Total property operating expenses		143,436	135,429	138,621	133,712	134,792
Net operating income (NOI):						
Same-property		285,887	290,254	283,012	280,471	279,283
Acquisitions <sup>(2)</sup>		30,530	29,419	24,377	18,924	12,094
Non-residential/other, net (3) (5)		10,774	12,341	16,467	18,166	22,193
Straight-line rent concessions (4)		315	167	(388)	780	(227)
Total NOI		\$ 327,506	\$ 332,181	\$ 323,468	\$ 318,341	\$ 313,343
Same-property metrics						
Operating margin		69%	71%	70%	70%	70%
Annualized turnover		43%	39%	34%	37%	46%
Financial occupancy		96.1%	96.2%	96.3%	95.9%	96.2%
Delinquency as a $\%$ of scheduled rent $^{(6)}$		0.5%	0.5%	0.5%	1.3%	0.7%
Same-property net effective rate growth (7)						
New lease		-0.5%	0.7%	1.0%	-1.9%	0.6%
Renewal		4.0%	4.2%	3.8%	3.8%	3.8%
Blended		2.3%	3.0%	2.8%	1.6%	2.5%

<sup>(1)</sup> Includes consolidated communities only.

<sup>(2)</sup> Acquisitions include properties acquired which did not have comparable stabilized results as of January 1, 2024.

<sup>(3)</sup> Non-residential/other, net consists of revenues generated from retail space, commercial properties, held for sale properties, disposition properties, properties undergoing significant construction activities that do not meet our redevelopment criteria and two communities located in the California counties of Santa Barbara and Santa Cruz, which the Company does not consider its core markets.

<sup>(4)</sup> Represents straight-line concessions for residential operating communities. Same-property revenues reflect concessions on a cash basis. Total Rental and Other Property Revenues reflect concessions on a straight-line basis in accordance with U.S. GAAP.

<sup>(5)</sup> Includes other expenses and intercompany eliminations pertaining to self-insurance.

<sup>(6)</sup> In the fourth quarter of 2024, the Company recorded a non-cash charge to fully eliminate its remaining \$2.8 million residential accounts receivable balance. Excluding this adjustment, reported delinquency would have been 0.6% for the fourth quarter of 2024. There were no non-cash charges recorded for all other periods.

<sup>(7)</sup> Represents the percentage change in similar term lease tradeouts, including the impact of leasing incentives. The blended percentage change in all lease tradeouts, including the impact of leasing incentives, was 2.5% in the third quarter of 2025.

# Same-Property Revenue Results by County – Third Quarter 2025 vs. Third Quarter 2024 and Second Quarter 2025 (Dollars in thousands, except average monthly rental rates)

		Q3 '25	Average l	Monthly Rent	al Rate	Financ	ial Occupan	ісу	Gro	oss Revenues	Sequential Revenu		
Region - County	Apartment Homes	% of Actual NOI	Q3 '25	Q3 '24	% Change	Q3 '25	Q3 '24	% Change	Q3 '25	Q3 '24	% Change	Q2 '25	% Change
Southern California													
Los Angeles County	9,288	17.1%	\$ 2,697	\$ 2,659	1.4%	95.4%	95.1%	0.3%	\$ 76,254	\$ 74,520	2.3%	\$ 75,787	0.6%
Orange County	4,523	9.7%	2,740	2,676	2.4%	96.3%	96.4%	-0.1%	37,951	36,854	3.0%	37,677	0.7%
San Diego County	4,588	9.7%	2,729	2,671	2.2%	96.0%	96.6%	-0.6%	38,207	37,689	1.4%	38,360	-0.4%
Ventura County	2,255	4.7%	2,510	2,435	3.1%	96.1%	96.7%	-0.6%	17,750	17,181	3.3%	17,458	1.7%
Total Southern California	20,654	41.2%	2,693	2,641	2.0%	95.8%	95.9%	-0.1%	170,162	166,244	2.4%	169,282	0.5%
Northern California													
Santa Clara County	8,653	21.0%	3,133	3,035	3.2%	96.5%	96.7%	-0.2%	83,480	80,808	3.3%	82,743	0.9%
Alameda County	3,545	6.7%	2,620	2,581	1.5%	96.1%	96.6%	-0.5%	28,863	28,391	1.7%	28,824	0.1%
San Mateo County	1,864	4.5%	3,353	3,226	3.9%	96.9%	96.1%	0.8%	19,544	18,722	4.4%	19,283	1.4%
Contra Costa County	2,619	5.4%	2,782	2,746	1.3%	95.6%	96.3%	-0.7%	22,424	22,174	1.1%	22,398	0.1%
San Francisco	1,356	2.6%	2,976	2,899	2.7%	95.8%	94.6%	1.3%	12,731	12,122	5.0%	12,646	0.7%
Total Northern California	18,037	40.2%	2,992	2,913	2.7%	96.3%	96.4%	-0.1%	167,042	162,217	3.0%	165,894	0.7%
Seattle Metro	10,341	18.6%	2,288	2,222	3.0%	96.2%	96.6%	-0.4%	75,506	73,300	3.0%	74,537	1.3%
Total Same-Property	49,032	100.0%	\$ 2,718	\$ 2,653	2.5%	96.1%	96.2%	-0.1%	\$ 412,710	\$ 401,761	2.7%	\$ 409,713	0.7%

Same-Property Revenue Results by County – Nine months ended September 30, 2025 vs. Nine months ended September 30, 2024 (Dollars in thousands, except average monthly rental rates)

		YTD 2025	Average Monthly Rental Ra			Finan	cial Occupan	су	Gross Revenues					
Region - County	Apartment Homes	% of Actual NOI	YTD 2025	YTD 2024	% Change	YTD 2025	YTD 2024	% Change	YTD 2025	YTD 2024	% Change			
Southern California														
Los Angeles County	9,288	17.3%	\$ 2,685	\$ 2,657	1.1%	95.3%	95.2%	0.1%	\$ 227,811	\$ 221,018	3.1%			
Orange County	4,523	9.7%	2,721	2,640	3.1%	96.2%	96.5%	-0.3%	112,968	109,298	3.4%			
San Diego County	4,588	9.8%	2,710	2,638	2.7%	96.0%	96.5%	-0.5%	114,310	111,531	2.5%			
Ventura County	2,255	4.7%	2,487	2,400	3.6%	96.4%	96.7%	-0.3%	52,778	50,802	3.9%			
Total Southern California	20,654	41.5%	2,677	2,621	2.1%	95.8%	95.9%	-0.1%	507,867	492,649	3.1%			
Northern California														
Santa Clara County	8,653	20.8%	3,092	3,005	2.9%	96.6%	96.7%	-0.1%	247,703	239,707	3.3%			
Alameda County	3,545	6.7%	2,598	2,580	0.7%	96.3%	96.0%	0.3%	86,176	84,033	2.6%			
San Mateo County	1,864	4.5%	3,294	3,202	2.9%	97.0%	96.1%	0.9%	57,774	55,238	4.6%			
Contra Costa County	2,619	5.4%	2,761	2,724	1.4%	96.2%	96.3%	-0.1%	67,230	65,883	2.0%			
San Francisco	1,356	2.6%	2,936	2,883	1.8%	96.5%	95.0%	1.6%	37,938	35,772	6.1%			
Total Northern California	18,037	40.0%	2,956	2,892	2.2%	96.6%	96.3%	0.3%	496,821	480,633	3.4%			
Seattle Metro	10,341	18.5%	2,264	2,195	3.1%	96.3%	96.9%	-0.6%	223,453	217,602	2.7%			
Total Same-Property	49,032	100.0%	\$ 2,692	\$ 2,631	2.3%	96.2%	96.3%	-0.1%	\$ 1,228,141	\$ 1,190,884	3.1%			

Same-Property Operating Expenses – Quarter to Date and Year to Date as of September 30, 2025 and 2024 (Dollars in thousands)

# Based on 49,032 apartment homes

	Q3 '25	Q3 '24	% Change	% of Operating Expense
Same-property operating expenses:				
Real estate taxes	\$ 44,723	\$ 44,487	0.5%	35.3%
Utilities	28,695	26,625	7.8%	22.6%
Personnel costs	24,126	22,656	6.5%	19.0%
Maintenance and repairs	13,979	14,290	-2.2%	11.0%
Administrative	6,799	6,701	1.5%	5.4%
Insurance and other	8,501	7,719	10.1%	6.7%
Total same-property operating expenses	\$ 126,823 	\$ 122,478 	3.5%	100.0%
Total same-property operating expenses	\$ 126,823 YTD 2025	\$ 122,478 YTD 2024	3.5%  **Change	% of Operating Expense
				% of Operating
				% of Operating Expense
Same-property operating expenses:	YTD 2025	YTD 2024	% Change	% of Operating Expense
Same-property operating expenses: Real estate taxes	YTD 2025 \$ 132,302	<b>YTD 2024</b> \$ 131,483	% Change	% of Operating Expense 35.9% 21.5%
Same-property operating expenses:  Real estate taxes  Utilities	YTD 2025 \$ 132,302 79,413	<b>YTD 2024</b> \$ 131,483     73,265	% Change 0.6% 8.4%	% of Operating Expense 35.9% 21.5% 19.2%
Utilities Personnel costs	YTD 2025 \$ 132,302 79,413 70,719	<b>YTD 2024</b> \$ 131,483     73,265     67,251	% Change 0.6% 8.4% 5.2%	Operating
Same-property operating expenses:  Real estate taxes  Utilities  Personnel costs  Maintenance and repairs	YTD 2025 \$ 132,302 79,413 70,719 41,131	\$ 131,483 73,265 67,251 40,362	% Change  0.6% 8.4% 5.2% 1.9%	% of Operating Expense 35.9% 21.5% 19.2% 11.1%

# **Development Pipeline – September 30, 2025**

(Dollars in millions, except per apartment home amounts in thousands)

Project Name - Location	Ownership %	Estimated Apartment Homes	Estimated Commercial sq. feet	Incurre Date		maining osts	nated Cost	Apa	ost per artment ome <sup>(2)</sup>	Construction Start	Initial Occupancy	Stabilized Operations
Development Projects - Consolidated 7 South Linden - South San Francisco, CA Total Development Projects - Consolidated	100%	543 <b>543</b>	<u>-</u>	\$	93 <b>93</b>	\$ 218 <b>218</b>	\$ 311 <b>311</b>	\$	573 <b>573</b>	Q1 2025	Q2 2028	Q1 2030
Land Held for Future Development - Consolidated Other Projects - Various Total Development Pipeline - Consolidated	100%	- 543		\$	46 <b>139</b>	\$ - 218	\$ 46 <b>357</b>					

<sup>(1)</sup> For the third quarter of 2025, the Company's cost includes \$1.0 million of capitalized interest and \$0.5 million of capitalized overhead.

<sup>(2)</sup> Net of the estimated allocation to the retail component of the project, as applicable.

### Capital Expenditures – September 30, 2025 (1)

(Dollars in thousands, except in footnotes and per apartment home amounts)

Revenue Generating Capital Expenditures (2)	 Q3 '25				
Same-property portfolio	\$ 26,212	\$	81,492		
Non-same property portfolio	684		7,769		
Total revenue generating capital expenditures	\$ 26,896	\$	89,261		
Number of same-property interior renovations	1,028		3,375		
Number of total consolidated interior renovations	1,107		3,713		
Non-Revenue Generating Capital Expenditures (3)	 Q3 '25		railing 4 luarters		
Non-revenue generating capital expenditures	\$ 32,152	\$	114,847		
Average apartment homes in quarter	 55,058		54,787		
Capital expenditures per apartment home	\$ 584	\$	2,096		

<sup>(1)</sup> The Company incurred \$0.1 million of capitalized interest, \$4.9 million of capitalized overhead and \$0.1 million of coinvestment fees related to redevelopment in Q3 2025.

<sup>(2)</sup> Represents revenue generating expenditures, such as full-scale redevelopments, interior unit turn renovations, enhanced amenities and certain sustainability initiatives that generate higher revenues or expense savings.

<sup>(3)</sup> Represents roof replacements, paving, building and mechanical systems, exterior painting, siding, etc. Non-revenue generating capital expenditures does not include costs related to retail, furniture and fixtures, expenditures in which the Company has been reimbursed or expects to be reimbursed, and expenditures incurred due to changes in governmental regulation that the Company would not have incurred otherwise.

17,798 \$

39,984

# **ESSEX PROPERTY TRUST, INC.**

### Co-investments and Preferred Equity Investments - September 30, 2025

(Dollars in thousands, except in footnotes)

	Weighted Average Essex Ownership Percentage	Apartment Homes	Total Undepreciated Book Value	Debt Amount	Essex ook Value	Weighted Average Borrowing Rate (1)	Remaining Term of Debt (in Years)	Ì	ee Months Ended tember 30, 2025		ne Months Ended otember 30, 2025
Operating and Other Unconsolidated Joint Ventures									N	OI	
Wesco I, III, IV, V, VI (2)	54%	5,765	\$ 2,082,865	\$ 1,372,967	\$ 78,700	3.4%	1.2	\$	30,208	\$	91,237
BEX IV, 500 Folsom	50%	732	617,194	176,400	138,170	3.4%	20.7		4,803		15,791
Other <sup>(3)</sup>	53%	986	386,279	291,476	 94,500	3.6%	11.8		5,601		16,700
Total Operating and Other Unconsolidated Joint Ventures		7,483	\$ 3,086,338	\$ 1,840,843	\$ 311,370	3.4%	4.7	\$	40,612	\$	123,728
								E	Essex Portic	on of I	
NOI								\$	22,216	\$	67,575
Depreciation									(14,343)		(43,127)
Interest expense and other, net									(8,358)		(25,456)
Equity income from unconsolidated technology co-investments	;								4,393		6,005
Insurance reimbursements, legal settlements, and other, net									15		-
Gain on sale of co-investment communities									5,189		5,189
Net income from operating and other co-investments								\$	9,112	\$	10,186
						Weighted Average Preferred Return	Weighted Average Expected Term	Inc	ome from P Invest		
Income from preferred equity investments								\$	8,616	\$	29,728
Income from early redemption of preferred equity investments					 				70		70
Preferred Equity Investments <sup>(4)</sup>					\$ 400,975	9.3%	1.4	<u>\$</u>	8,686	\$	29,798

<sup>(1)</sup> Represents the year-to-date annual weighted average borrowing rate.

**Total Co-investments** 

\$ 712,345

<sup>(2)</sup> As of September 30, 2025, the Company's investments in Wesco I, Wesco III, and Wesco IV were classified as a liability of \$93.2 million due to distributions received in excess of the Company's investment.

<sup>(3)</sup> As of September 30, 2025, the Company's investment in Expo was classified as a liability of \$2.7 million due to distributions received in excess of the Company's investment. The weighted average Essex ownership percentage excludes our investments in unconsolidated technology co-investments.

<sup>(4)</sup> As of September 30, 2025, the Company is invested in 14 preferred equity investments, including one preferred equity investment held with Wesco VII LLC.

Summary of Apartment Community Acquisitions and Dispositions Activity – Year to date as of September 30, 2025 (Dollars in thousands, except for average monthly rent)

<u>Acquisitions</u>												
Property Name	Location	Apartment Homes	Year Built	Essex Ownership Percentage	Entity	Date	I	al Contract Price at Rata Share		ce per ent Home <sup>(1)</sup>		erage thly Rent
The Plaza	Foster City, CA	307	2013	100%	EPLP	Jan-25	\$	161,375	\$	512	\$	3,310
One Hundred Grand (2)	Foster City, CA	166	2016	N/A	EPLP	Feb-25		105,250		615		3,881
ROEN Menlo Park	Menlo Park, CA	146	2017	100%	EPLP	Feb-25		78,750		539		3,647
	Q1 2025	619					\$	345,375	\$	546		
Revere Campbell (2)	Campbell, CA	168	2015	N/A	EPLP	May-25	\$	118,000	\$	664	\$	4,014
The Parc at Pruneyard	Campbell, CA	252	1968	100%	EPLP	May-25	•	122,500	•	486	*	3,104
,	Q2 2025	420				,	\$	240,500	\$	557		,
ViO	San Jose, CA	234	2016	100%	EPLP	Sep-25	\$	100,000	\$	417	\$	2,966
	Q3 2025	234					\$	100,000	\$	417	•	_,-,
	2025 Total	1,273					\$	685,875	\$	526		
<u>Dispositions</u>				Essex			Tot	al Contract				
		Apartment		Ownership				Price at	Dri	ce per		
Property Name	Location	Homes	Year Built	Percentage	Entity	Date		Rata Share		ent Home <sup>(1)</sup>		
Highridge (2)	Rancho Palos Verdes, CA	255	1972	N/A	EPLP	Feb-25	\$	127,000	\$	498		
	Q1 2025	255					\$	127,000	\$	498		
Essex Skyline	Santa Ana, CA	350	2008	100%	EPLP	Apr-25	\$	239,580	\$	685		
	Q2 2025	350					\$	239,580	\$	685		
The Grand	Oakland, CA	243	2009	100%	EPLP	Jul-25	\$	97,500	\$	399		
8th & Republican	Seattle, WA	211	2016	50%	JV	Sep-25		47,425		436		
Fourth & U	Berkeley, CA	171	2010	100%	EPLP	Sep-25		52,300		284		
	Q3 2025	625					\$	197,225	\$	369		

<sup>&</sup>lt;sup>(1)</sup> Price per apartment home excludes value allocated to the retail component, as applicable.

<sup>(2)</sup> The noncontrolling members' ownership interest in Highridge, a community owned by consolidated DownREIT entities prior to its disposition, were transferred to One Hundred Grand and Revere Campbell pursuant to the like-kind exchange rules under Section 1031 of the Internal Revenue Code of 1986, as amended.

### **Assumptions for 2025 FFO Guidance Range**

(Dollars in thousands, except per share data)

The guidance projections below are based on current expectations and are forward-looking. The guidance on this page is given for Net Operating Income ("NOI") and Total and Core FFO. See pages S-17.1 to S-17.4 for the definitions of non-GAAP financial measures and other terms.

		lonths Ended ber 30, 2025 <sup>(1)</sup>		25 Full-Year C Low End	r Guidance Range High End		Comments about 2025 Full-Year Guidance
T. (1907)	•	000 455	•	4 0 4 4 0 0 0	•	4 040 000	Includes a range of same-property NOI growth of 2.8% to 3.4%.
Total NOI from Consolidated Communities	\$	983,155	\$	1,314,600		1,319,200	Reflects investment activity through October
Management Fees	\$	7,078		9,200		9,400	
Interest Expense							
Interest expense, before capitalized interest		(191,560)		(256,400)		(255,400)	Updated to reflect investment activity through October
Interest capitalized Net interest expense		2,506 (189,054)		3,600 (252,800)		3,900 (251,500)	
Recurring Income and Expenses		(109,034)		(232,800)		(251,500)	
Interest and other income		12,210		16,400		16,800	
							Guidance assumes approximately \$200M in preferred equity redemptions for the full year, of which \$118M has occurred through
FFO from co-investments		71,847		90,800		91,700	October
General and administrative		(43,644)		(60,000)		(61,000)	
Corporate-level property management expenses		(36,768)		(48,800)		(49,200)	
Non-controlling interest  Total recurring income and expenses		(7,230) (3,585)		(9,900) (11,500)		(9,600) (11,300)	
Non-Core Income and Expenses	-	(0,000)		(11,000)		(11,000)	
Expensed acquisition and investment related costs		(25)		(25)		(25)	
Tax benefit on unconsolidated technology co-investments		2,353		2,353		2,353	
Realized and unrealized gains on marketable securities, net		4,059		4,059		4,059	
Provision for credit losses Equity income from unconsolidated technology co-investments		(61) 6,005		(61) 6,005		(61) 6,005	
Loss on early retirement of debt, net		(762)		(762)		(762)	
Income from early redemption of preferred equity investments		` 70 <sup>′</sup>		` 70 <sup>′</sup>		` 70 <sup>′</sup>	
General and administrative and other, net		(7,863)		(11,100)		(10,800)	
Insurance reimbursements, legal settlements, and other, net		789		789		789	
Total non-core income and expenses		4,565		1,328	_	1,628	
Funds from Operations (2)	\$	802,159	\$	1,060,828	<u>\$</u>	1,067,428	
Funds from Operations per diluted Share	\$	12.03	\$	15.91	\$_	16.01	
% Change - Funds from Operations		-2.2%		-0.5%		0.1%	
Core Funds from Operations (excludes non-core items)	\$	797,594	\$	1,059,500	\$	1,065,800	
Core Funds from Operations per diluted Share	\$	11.96	\$	15.89	\$	15.99	
% Change - Core Funds from Operations		2.4%		1.9%		2.5%	
EPS - Diluted	\$	9.15	\$	10.53	_\$_	10.63	
Weighted average shares outstanding - FFO calculation		66,668		66,675		66,675	

<sup>(1)</sup> All non-core items are excluded from the 2025 actuals and included in the non-core income and expense section of the FFO reconciliation.

<sup>(2) 2025</sup> guidance excludes inestimable projected gain on sale of marketable securities, loss on early retirement of debt, political/legislative costs, and promote income until they are realized within the reporting period presented in the report.

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# **ESSEX PROPERTY TRUST, INC.**

# Reconciliation of Projected EPS, FFO and Core FFO per diluted share

With respect to the Company's guidance regarding its projected FFO and Core FFO, which guidance is set forth in the earnings release and on page S-15 of this supplement, a reconciliation of projected net income per share to projected FFO per share and projected Core FFO per share, as set forth in such guidance, is presented in the table below.

					20	25 Guidan	ice Ra	ange (''		
	Е	Months nded per 30, 2025	-,		arter 2025 High			Full-Yea	_	5 High
EPS - diluted Conversion from GAAP share count Depreciation and amortization Noncontrolling interest related to Operating Partnership units Gain on sale of real estate and land FFO per share - diluted	\$	9.15 (0.32) 7.46 0.31 (4.57) 12.03	\$	1.39 (0.05) 2.49 0.05 - 3.88	\$	1.49 (0.05) 2.49 0.05 - 3.98	\$	10.53 (0.36) 9.95 0.36 (4.57) 15.91	\$	10.63 (0.36) 9.95 0.36 (4.57) 16.01
Tax benefit on unconsolidated technology co-investments Realized and unrealized gains on marketable securities, net Equity income from unconsolidated technology co-investments Loss on early retirement of debt, net General and administrative and other, net Insurance reimbursements, legal settlements, and other, net		(0.04) (0.06) (0.09) 0.01 0.12 (0.01)		- - - - 0.05		- - - - 0.05		(0.04) (0.06) (0.09) 0.01 0.17 (0.01)		(0.04) (0.06) (0.09) 0.01 0.17 (0.01)
Core FFO per share - diluted	\$	11.96	\$	3.93	\$	4.03	\$	15.89	\$	15.99

<sup>(1) 2025</sup> guidance excludes inestimable projected gain on sale of real estate and land, gain on sale of marketable securities, loss on early retirement of debt, political/legislative costs, and promote income until they are realized within the reporting period presented in the report.

### MSA Level Supply Forecast: 2025E - 2026E

		Residenti	al Supply Forecast <sup>(1)</sup>			
					2026E	
Market	Multifamily Supply	Total MF/SF Supply	Total Supply as a % of Stock	Multifamily Supply	Total MF/SF Supply	Total Supply as a % of Stock
Los Angeles	8,900	15,300	0.4%	5,900	11,700	0.3%
Orange County	1,800	4,300	0.4%	2,600	5,400	0.5%
San Diego	5,100	7,900	0.6%	4,700	7,400	0.6%
Ventura	300	600	0.2%	800	1,200	0.4%
Southern California	16,100	28,100	0.4%	14,000	25,700	0.4%
San Francisco	1,300	1,700	0.2%	1,200	1,700	0.2%
Oakland	1,200	3,200	0.3%	800	3,400	0.3%
San Jose	3,800	5,800	0.8%	1,100	3,000	0.4%
Northern California	6,300	10,700	0.4%	3,100	8,100	0.3%
Seattle	10,200	14,300	1.0%	4,300	8,800	0.6%
Total	32,600	53,100	0.5%	21,400	42,600	0.4%

Data based on Essex Data Analytics forecasts and third-party projections.

<sup>(1)</sup> Residential Supply: Total supply includes the Company's estimate of multifamily ("MF") deliveries of properties with 50+ units and excludes student, senior and 100% affordable housing communities. Multifamily estimates incorporate a methodological enhancement ("delay-adjusted supply") to reflect the anticipated impact of continued construction delays in Essex markets. Single-family ("SF") estimates are based on trailing single-family permits.

# **Essex Value Creation Through Capital Allocation: 2024-2025**

- Essex has targeted acquisitions in select submarkets of Northern California the region with the strongest rent growth outlook over the next several years — while simultaneously improving the age of the portfolio and generating accretion relative to dispositions
- Approximately 90% of Essex's net acquisition activity since 2024 has been in high-quality Northern California submarkets (+\$636M)







Investments Summary at Pro Rata Share (All Regions)											
	Units	Price (\$M)	Market Cap Rate <sup>(1)</sup>	Essex Yield <sup>(2)</sup>	Age <sup>(3)</sup>						
Total Acquisitions	3,276	\$1,489	4.8%	5.2%	22						
Total Dispositions	1,693	\$769	4.3%	4.8%	38						
Net Spread/Accretion <sup>(4)</sup>	1,583	\$719	0.5%	0.4%	-16						

Acquisition Disposition

Source: Essex, includes transactions completed from January 2024 through September 2025

- 1. Net operating income over the next 12 months, assuming market rents, operating expenses standard to the market, and less an estimate for capital expenditures per unit, divided by the gross sales price.
- Market cap rate including yield uplift from Essex operating model efficiencies.
- 3. The weighted average age of recent acquisitions is ~15 years excluding the BEXAEW and BEX II joint venture portfolio buyouts.
- 4. Net acquisitions have been funded on a leverage-neutral basis with free cash flow and preferred equity redemptions. Accretion applies to match-funded acquisitions.

### **Reconciliations of Non-GAAP Financial Measures and Other Terms**

### **Adjusted EBITDAre Reconciliation**

The National Association of Real Estate Investment Trusts ("Nareit") defines earnings before interest, taxes, depreciation and amortization for real estate ("EBITDAre") (September 2017 White Paper) as net income (computed in accordance with U.S. generally accepted accounting principles ("U.S. GAAP")) before interest expense, income taxes, depreciation and amortization expense, and further adjusted for gains and losses from sales of depreciated operating properties, impairment write-downs of investments in unconsolidated entities caused by a decrease in value of depreciated operating properties within the joint venture and adjustments to reflect the Company's share of EBITDAre of investments in unconsolidated entities.

The Company believes that EBITDAre is useful to investors, creditors and rating agencies as a supplemental measure of the Company's ability to incur and service debt because it is a recognized measure of performance by the real estate industry, and by excluding gains or losses related to sales or impairment of depreciated operating properties, EBITDAre can help compare the Company's credit strength between periods or as compared to different companies.

Adjusted EBITDAre represents EBITDAre further adjusted for non-comparable items and is a component of the credit ratio, "Net Indebtedness Divided by Adjusted EBITDAre, normalized and annualized," presented on page S-6, in the section titled "Selected Credit Ratios," and it is not intended to be a measure of free cash flow for management's discretionary use, as it does not consider certain cash requirements such as income tax payments, debt service requirements, capital expenditures and other fixed charges.

Adjusted EBITDAre is an important metric in evaluating the credit strength of the Company and its ability to service its debt obligations. The Company believes that Adjusted EBITDAre is useful to investors, creditors and rating agencies because it allows investors to compare the Company's credit strength to prior reporting periods and to other companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual credit quality.

EBITDAre and Adjusted EBITDAre are not recognized measurements under U.S. GAAP. Because not all companies use identical calculations, the Company's presentation of EBITDAre and Adjusted EBITDAre may not be comparable to similarly titled measures of other companies.

Three

The reconciliations of Net Income available to common stockholders to EBITDAre and Adjusted EBITDAre are presented in the table below:

(Dollars in thousands)	 onths Ended otember 30, 2025
Net income available to common stockholders	\$ 164,621
Adjustments:	
Net income attributable to noncontrolling interest	8,103
Interest expense, net (1)	63,331
Depreciation and amortization	151,489
Income tax provision	(20)
Gain on sale of real estate and land	(62,320)
Gain on sale of co-investment communities	(5,189)
Co-investment EBITDAre adjustments	 22,486
EBITDAre	342,501
Realized and unrealized gains on marketable securities, net	(1,658)
Provision for credit losses	50
Equity income from unconsolidated technology co-investments	(4,393)
Tax benefit on unconsolidated technology co-investments	(1,958)
General and administrative and other, net	3,926
Insurance reimbursements, legal settlements, and other, net	(89)
Income from early redemption of preferred equity investments	(70)
Expensed acquisition and investment related costs	 25
Adjusted EBITDAre	\$ 338,334

<sup>(1)</sup> Interest expense, net includes items such as gains on derivatives and the amortization of deferred charges.

### Reconciliations of Non-GAAP Financial Measures and Other Terms

#### **Annualized Turnover**

Annualized turnover is defined as the number of apartment homes turned over during the quarter, annualized, divided by the total number of apartment homes.

#### **Financial Occupancy**

Financial occupancy is defined as the percentage resulting from dividing actual rental income by total scheduled rental income. Actual rental income represents contractual rental income pursuant to leases without considering delinquency and concessions. Total scheduled rental income represents the value of all apartment homes, with occupied apartment homes valued at contractual rental rates pursuant to leases and vacant apartment homes valued at estimated market rents.

#### New Lease Net Effective Rate Growth and Renewal Net Effective Rate Growth

New lease net effective rate growth and renewal net effective rate growth represent the percentage change in similar term lease tradeouts, including the impact of leasing incentives.

#### **Disposition Yield**

Net operating income that the Company anticipates giving up in the next 12 months less an estimate of property management costs allocated to the project divided by the gross sales price of the asset.

#### **Acquisition Yield**

Net operating income that the Company expects to achieve in the next 12 months less an estimate of property management costs allocated to the project and less an estimate for capital expenditures per unit divided by the gross sales price of the asset.

#### **Encumbered**

Encumbered means any mortgage, deed of trust, lien, charge, pledge, security interest, security agreement or other encumbrance of any kind.

### Funds From Operations ("FFO") and Core FFO

FFO, as defined by Nareit, is generally considered by industry analysts as an appropriate measure of performance of an equity REIT. Generally, FFO adjusts the net income of equity REITs for non-cash charges such as depreciation and amortization of rental properties, impairment charges, gains on sales of real estate and extraordinary items. Management considers FFO and FFO which excludes non-core items, which is referred to as "Core FFO," to be useful supplemental operating performance measures of an equity REIT because, together with net income and cash flows, FFO and Core FFO provide investors with additional bases to evaluate the operating performance and ability of a REIT to incur and service debt and to fund acquisitions and other capital expenditures and to pay dividends. By excluding gains or losses related to sales of depreciated operating properties and land and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help investors compare the operating performance of a real estate company between periods or as compared to different companies. By further adjusting for items that are not considered part of the Company's core business operations, Core FFO allows investors to compare the core operating performance of the Company to its performance in prior reporting periods and to the operating performance of other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual operating results.

FFO and Core FFO do not represent net income or cash flows from operations as defined by U.S. GAAP and are not intended to indicate whether cash flows will be sufficient to fund cash needs. These measures should not be considered as alternatives to net income as an indicator of the REIT's operating performance or to cash flows as a measure of liquidity. FFO and Core FFO do not measure whether cash flow is sufficient to fund all cash needs including principal amortization, capital improvements and distributions to stockholders. FFO and Core FFO also do not represent cash flows generated from operating, investing or financing activities as defined under GAAP. Management has consistently applied the Nareit definition of FFO to all periods presented. However, there is judgment involved and other REITs' calculation of FFO may vary from the Nareit definition for this measure, and thus their disclosures of FFO may not be comparable to the Company's calculation.

The reconciliations of FFO and Core FFO per diluted share are detailed on page S-3 in the section titled "Consolidated Funds From Operations".

### Interest Expense, Net

Interest expense, net is presented on page S-1 in the section titled "Consolidated Operating Results". Interest expense, net includes items such as gains on derivatives and the amortization of deferred charges and is presented in the table below:

			Nine Mon	ths E	ths Ended			
(Dollars in thousands)	September 30, Sep 2025		Sep	September 30, 2024		September 30, 2025		otember 30, 2024
Interest expense	\$	64,660	\$	59,232	\$	192,654	\$	174,285
Adjustments:								
Total return swap income		(1,329)		(807)		(3,600)		(2,232)
Interest expense, net	\$	63,331	\$	58,425	\$	189,054	\$	172,053

### Reconciliations of Non-GAAP Financial Measures and Other Terms

#### Net Indebtedness Divided by Adjusted EBITDAre

This credit ratio is presented on page S-6 in the section titled "Selected Credit Ratios." This credit ratio is calculated by dividing net indebtedness by Adjusted EBITDAre, as annualized based on the most recent quarter, and adjusted for estimated net operating income from properties acquired or disposed of during the quarter. This ratio is presented by the Company because it provides rating agencies and investors an additional means of comparing the Company's ability to service debt obligations to that of other companies. Net indebtedness is total debt, net less unamortized premiums, discounts, debt issuance costs, unrestricted cash and cash equivalents, and marketable securities. The reconciliation of Adjusted EBITDAre is set forth in "Adjusted EBITDAre Reconciliation" on page S-17.1 The calculation of this credit ratio and a reconciliation of net indebtedness to total debt at pro rata share for co-investments, net is presented in the table below:

(Dollars in thousands)	Se	ptember 30, 2025
Total consolidated debt, net	\$	6,661,909
Total debt from co-investments at pro rata share		964,201
Adjustments:		
Consolidated unamortized premiums, discounts, and debt issuance costs		31,425
Pro rata co-investments unamortized premiums, discounts,		
and debt issuance costs		3,064
Consolidated cash and cash equivalents-unrestricted		(65,959)
Pro rata co-investment cash and cash equivalents-unrestricted		(38,195)
Marketable securities		(84,116)
Net Indebtedness	\$	7,472,329
Adjusted EBITDAre, annualized <sup>(1)</sup>	\$	1,353,336
Other EBITDAre normalization adjustments, net, annualized (2)		(351)
Adjusted EBITDAre, normalized and annualized	\$	1,352,985
Net Indebtedness Divided by Adjusted EBITDAre, normalized and annualized	_	5.5

<sup>(1)</sup> Based on the amount for the most recent quarter, multiplied by four.

### Net Operating Income ("NOI") and Same-Property NOI Reconciliations

NOI and same-property NOI are considered by management to be important supplemental performance measures to earnings from operations included in the Company's consolidated statements of income. The presentation of same-property NOI assists with the presentation of the Company's operations prior to the allocation of depreciation and any corporate-level or financing-related costs. NOI reflects the operating performance of a community and allows for an easy comparison of the operating performance of individual communities or groups of communities.

In addition, because prospective buyers of real estate have different financing and overhead structures, with varying marginal impacts to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or group of assets. The Company defines same-property NOI as same-property revenues less same-property operating expenses, including property taxes. Please see the reconciliation of earnings from operations to NOI and same-property NOI, which in the table below is the NOI for stabilized properties consolidated by the Company for the periods presented:

		Three Mor	nths E	Nine Month			hs Ended		
	September 30,		September 30,		Sep	tember 30,	Sep	tember 30,	
Dollars in thousands)		2025		2024		2025		2024	
Earnings from operations	\$	210,399	\$	128,790	\$	747,180	\$	398,599	
Adjustments:									
Corporate-level property management expenses		12,216		11,610		36,768		34,331	
Depreciation and amortization		151,489		146,439		454,277		431,785	
Management and other fees from affiliates		(2,361)		(2,563)		(7,078)		(7,849)	
General and administrative		18,058		29,067		51,507		67,374	
Expensed acquisition and investment related costs		25		-		25		68	
Gain on sale of real estate and land		(62,320)		-		(299,524)		-	
NOI		327,506		313,343		983,155		924,308	
Less: Non-same property NOI		(41,619)		(34,060)		(124,002)		(90,214)	
Same-Property NOI	\$	285,887	\$	279,283	\$	859,153	\$	834,094	

<sup>(2)</sup> Adjustments made for properties in lease-up, acquired, or disposed during the most recent quarter and other partial quarter activity, multiplied by four.

### Reconciliations of Non-GAAP Financial Measures and Other Terms

#### **Public Bond Covenants**

Public Bond Covenants refer to certain covenants set forth in instruments governing the Company's unsecured indebtedness. These instruments require the Company to meet specified financial covenants, including covenants relating to net worth, fixed charge coverage, debt service coverage, the amounts of total indebtedness and secured indebtedness, leverage and certain investment limitations. These covenants may restrict the Company's ability to expand or fully pursue its business strategies. The Company's ability to comply with these covenants may be affected by changes in the Company's operating and financial performance, changes in general business and economic conditions, adverse regulatory developments or other events adversely impacting it. The breach of any of these covenants could result in a default under the Company's indebtedness, which could cause those and other obligations to become due and payable. If any of the Company's indebtedness is accelerated, the Company may not be able to repay it. For risks related to failure to comply with these covenants, see "Item 1A: Risk Factors - Risks Related to Our Indebtedness and Financings" in the Company's annual report on Form 10-K and other reports filed by the Company with the Securities and Exchange Commission ("SEC").

The ratios set forth on page S-6 in the section titled "Public Bond Covenants" are provided only to show the Company's compliance with certain specified covenants that are contained in indentures related to the Company's issuance of Senior Notes, which indentures are filed by the Company with the SEC. See, for example, the indenture and supplemental indenture dated February 18, 2025, filed by the Company as Exhibit 4.1 and Exhibit 4.2 to the Company's Form 8-K, filed on February 18, 2025. These ratios should not be used for any other purpose, including without limitation to evaluate the Company's financial condition or results of operations, nor do they indicate the Company's covenant compliance as of any other date or for any other period. The capitalized terms in the disclosure are defined in the indentures filed by the Company with the SEC and may differ materially from similar terms used by other companies that present information about their covenant compliance.

#### Same-Property Revenue Growth with Concessions on a GAAP basis

	Three Months Ended					Nine Months Ended			
	September 30, Se		September 30,		September 30,		Se	ptember 30,	
(Dollars in millions)	2025		2024		2025			2024	
Reported rental revenue (1)	\$	412.7	\$	401.8	\$	1,228.1	\$	1,190.9	
Straight-line rent impact to rental revenue		0.1		(0.3)		(0.1)		(8.0)	
GAAP rental revenue	\$	412.8	\$	401.5	\$	1,228.0	\$	1,190.1	
% change - reported rental revenue		2.7%				3.1%			
% change - GAAP rental revenue		2.8%				3.2%			

<sup>(1)</sup> Same-property rental revenue reflects concessions on a cash basis.

### Secured Debt

Secured Debt means debt of the Company or any of its subsidiaries which is secured by an encumbrance on any property or assets of the Company or any of its subsidiaries. The Company's total amount of Secured Debt is set forth on page S-5.

#### **Unencumbered NOI to Adjusted Total NOI**

This ratio is presented on page S-6 in the section titled "Selected Credit Ratios". Unencumbered NOI means the sum of NOI for those real estate assets which are not subject to an encumbrance securing debt. The ratio of Unencumbered NOI to Adjusted Total NOI for the three months ended September 30, 2025, annualized, is calculated by dividing Unencumbered NOI, annualized for the three months ended September 30, 2025 and as further adjusted for pro forma NOI for properties acquired or sold during the recent quarter, by Adjusted Total NOI as annualized. The calculation and reconciliation of NOI is set forth in "Net Operating Income ("NOI") and Same-Property NOI Reconciliations" above. This ratio is presented by the Company because it provides rating agencies and investors an additional means of comparing the Company's ability to service debt obligations to that of other companies.

The calculation of this ratio is presented in the table below:

(Dollars in thousands)	Annualized Q3 '25 <sup>(1)</sup>
NOI	\$ 1,310,024
Adjustments:	
Pro forma NOI from real estate assets sold and/or acquired	1,824
Other, net (2)	(5,157)
Adjusted Total NOI	1,306,691
Less: Encumbered NOI	(87,166)
Unencumbered NOI	\$ 1,219,525
Encumbered NOI	\$ 87,166
Unencumbered NOI	1,219,525
Adjusted Total NOI	\$ 1,306,691
Unencumbered NOI to Adjusted Total NOI	93%

<sup>(1)</sup> This table is based on the amounts for the most recent quarter, multiplied by four.

<sup>(2)</sup> Includes intercompany eliminations pertaining to self-insurance and other expenses.