

EARNINGS RELEASE & SUPPLEMENTAL DATA

ESSEX

**SECOND QUARTER 2025** 

PROPERTY TRUST, INC.



# SECOND QUARTER 2025 EARNINGS RELEASE AND SUPPLEMENTAL DATA

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## ESSEX ANNOUNCES SECOND QUARTER 2025 RESULTS AND RAISES FULL-YEAR 2025 GUIDANCE

San Mateo, California—July 29, 2025—Essex Property Trust, Inc. (NYSE: ESS) (the "Company") announced today its second quarter 2025 earnings results and related business activities.

Net Income, Funds from Operations ("FFO"), and Core FFO per diluted share for the three and six-month periods ended June 30, 2025 are detailed below.

	11110011110	nths Ended e 30,	%	Six Months Ended June 30,			
	2025	2024	Change	2025	2024	Change	
Per Diluted Share							
Net Income	\$3.44	\$1.45	137.2%	\$6.59	\$5.69	15.8%	
Total FFO	\$4.03	\$3.89	3.6%	\$8.00	\$8.49	-5.8%	
Core FFO	\$4.03	\$3.94	2.3%	\$8.00	\$7.77	3.0%	

## **Second Quarter 2025 Highlights:**

- Reported Net Income per diluted share for the second quarter of 2025 of \$3.44, compared to \$1.45 in the second quarter of 2024. The increase was primarily driven by a gain on sale of real estate.
- Grew Core FFO per diluted share by 2.3% compared to the second quarter of 2024, exceeding the midpoint of the Company's guidance range by \$0.07. The outperformance was primarily driven by higher same-property revenue growth and favorable property taxes in Washington.
- Achieved same-property revenue and net operating income ("NOI") growth of 3.2% and 3.3%, respectively, compared to the second quarter of 2024. On a sequential basis, same-property revenue and NOI improved 1.0% and 2.5%, respectively.
- Acquired two apartment home communities located in Northern California for a total contract price of \$240.5 million. Disposed of one apartment home community located in Southern California for a contract price of \$239.6 million.
- Raised full-year 2025 guidance range as detailed in the table below:

Full-Year 2025 Revised Guidance	Revised Range	Revised Midpoint	Change at Midpoint
Net Income per diluted share	\$10.05 - \$10.29	\$10.17	+\$0.73
Core FFO per diluted share	\$15.80 - \$16.02	\$15.91	+\$0.10
Same-Property Revenues	2.90% to 3.40%	3.15%	+0.15%
Same-Property Operating Expenses	3.00% to 3.50%	3.25%	(0.50%)
Same-Property NOI	2.70% to 3.50%	3.10%	+0.40%

#### **SAME-PROPERTY OPERATIONS**

Same-property operating results exclude any properties that are not comparable for the periods presented. The table below illustrates the percentage change in same-property revenue on a year-over-year basis for the three and six-month periods ended June 30, 2025 and on a sequential basis for the three-month period ended June 30, 2025:

		Revenue Change		
	Q2 2025 vs. Q2 2024	YTD 2025 vs. YTD 2024	Q2 2025 vs. Q1 2025	% of Total Q2 2025 Revenues
Southern California				
Los Angeles County	2.8%	3.5%	0.0%	18.4%
Orange County	3.5%	3.6%	0.9%	9.2%
San Diego County	3.3%	3.1%	1.6%	9.3%
Ventura County	3.2%	4.2%	-0.6%	4.3%
<b>Total Southern California</b>	3.1%	3.5%	0.5%	41.2%
Northern California				· ·
Santa Clara County	3.4%	3.4%	1.6%	20.1%
Alameda County	2.8%	2.8%	1.0%	7.3%
San Mateo County	4.2%	4.7%	1.8%	4.7%
Contra Costa County	1.9%	2.5%	0.0%	5.5%
San Francisco	6.5%	6.6%	0.7%	3.1%
<b>Total Northern California</b>	3.4%	3.5%	1.2%	40.7%
Seattle Metro	2.8%	2.5%	1.5%	18.1%
Same-Property Portfolio	3.2%	3.3%	1.0%	100.0%

The table below illustrates the components that drove the change in same-property revenue on a year-over-year basis for the three and six-month periods ended June 30, 2025 and on a sequential basis for the three-month period ended June 30, 2025:

Same-Property Revenue Components	Q2 2025 vs. Q2 2024	YTD 2025 vs. YTD 2024	Q2 2025 vs. Q1 2025
Scheduled Rents	2.3%	2.2%	0.9%
Delinquency (1)	0.5%	0.7%	0.1%
Cash Concessions	0.0%	0.1%	-0.1%
Vacancy	-0.2%	-0.1%	-0.1%
Other Income	0.6%	0.4%	0.2%
Q2 2025 Same-Property Revenue Growth	3.2%	3.3%	1.0%

Same-Property delinquency as a percentage of scheduled rent was 0.5% and 1.0% in the three-month periods ended June 30, 2025 and 2024, respectively, and 0.5% and 1.1% in the six-month periods ended June 30, 2025 and 2024, respectively.

	Year-Over-Year Change			Year-C	Over-Year Ch	ange
	Q2 2025 c	Q2 2025 compared to Q2 2024			ompared to Y	TD 202
	-	Operating			Operating	
	Revenues	<b>Expenses</b>	NOI	Revenues	<b>Expenses</b>	NOI
Southern California	3.1%	5.5%	2.1%	3.5%	4.8%	2.9%
Northern California	3.4%	5.7%	2.5%	3.5%	3.7%	3.4%
Seattle Metro	2.8%	-9.2%	7.8%	2.5%	-0.8%	3.9%
Same-Property Portfolio	3.2%	2.9%	3.3%	3.3%	3.3%	3.3%

	Sequential Change						
	Q2 2025 compared to Q1 2025						
		Operating	_				
	Revenues	Expenses	NOI				
Southern California	0.5%	0.6%	0.5%				
Northern California	1.2%	-0.7%	2.0%				
Seattle Metro	1.5%	-14.1%	8.5%				
Same-Property Portfolio	1.0%	-2.6%	2.5%				

	Financial Occupancies						
	Quarter Ended						
	6/30/2025	3/31/2025	6/30/2024				
Southern California	95.7%	95.8%	95.8%				
Northern California	96.6%	96.8%	96.3%				
Seattle Metro	96.5%	96.3%	97.1%				
Same-Property Portfolio	96.2%	96.3%	96.2%				

## **INVESTMENT ACTIVITY**

## Acquisitions

In May, the Company acquired two apartment home communities comprising 420 apartment homes located in Santa Clara County for a total contract price of \$240.5 million.

## **Dispositions**

In April, the Company sold a 350-unit apartment home community located in Santa Ana, CA for a contract price of \$239.6 million. The Company recorded a gain on sale of real estate of \$126.2 million in the second quarter, which has been excluded from Total and Core FFO.

Subsequent to quarter end, the Company sold a 243-unit apartment home community located in Oakland, CA for a contract price of \$97.5 million.

#### **Other Investments**

Subsequent to quarter end, the Company formed a new joint venture, Wesco VII LLC ("Wesco VII"), with the State of Wisconsin Investment Board with a total commitment from each partner of \$50.0 million to fund new structured finance investments. Essex has a 50% ownership interest in the venture. In July, Wesco VII originated a \$42.6 million preferred equity investment for the development of a 480-unit apartment home community located in South San Francisco, CA. The investment has an initial preferred return of 13.5% and is expected to be fully funded by the fourth quarter of 2025.

#### **BALANCE SHEET AND LIQUIDITY**

#### **Balance Sheet**

In May, the Company obtained a \$300.0 million unsecured term loan which is scheduled to mature in May 2028 with two one-year extension options, exercisable at the Company's option. The loan is priced at SOFR plus 0.850%, with \$150.0 million of the loan swapped to an all-in fixed rate of 4.1% through April 2030. The loan includes a 12-month delayed draw feature with \$150.0 million in proceeds drawn as of June 30, 2025. The remaining portion will be drawn based on the Company's future financing needs.

In May, the Company established a commercial paper program which allows the issuance, from time to time, of unsecured commercial paper notes up to a maximum aggregate principal amount outstanding of \$750.0 million. The Company's unsecured line of credit facilities will serve as a liquidity backstop for issuances under the program, and the proceeds will be utilized for general corporate and working capital purposes. As of June 30, 2025, an aggregate of \$365.0 million was outstanding under the commercial paper program.

Subsequent to quarter end, the Company increased its unsecured credit facility from \$1.2 billion to \$1.5 billion and extended the maturity date to January 2030 with two six-month extension options, exercisable at the Company's option. Pricing on the credit facility is SOFR plus 0.775%.

#### Common Stock and Liquidity

During the second quarter, the Company did not issue any shares of common stock through its equity distribution program, exercise any of its previously disclosed forward sale agreements, or repurchase any shares through its stock repurchase plan.

As of July 25, 2025, the Company had approximately \$1.5 billion in liquidity via available capacity on its unsecured credit facilities, cash and cash equivalents, and marketable securities.

#### **GUIDANCE**

For the second quarter of 2025, the Company exceeded the midpoint of the guidance range provided in its first quarter 2025 earnings release for Core FFO by \$0.07 per diluted share. The outperformance was primarily driven by higher same-property revenue growth and favorable property taxes in Washington.

The following table provides a reconciliation of second quarter 2025 Core FFO per diluted share to the midpoint of the guidance provided in the Company's first quarter 2025 earnings release.

	_	Per Diluted Share
Guidance midpoint of Core FFO per diluted share for Q2 2025	\$	3.96
Consolidated NOI		0.05
G&A and Other		0.02
Core FFO per diluted share for Q2 2025 reported	\$	4.03

#### 2025 FULL-YEAR AND THIRD QUARTER GUIDANCE

Per Diluted Share	Previous Range	Revised Range	Revised Midpoint	Change at Midpoint
Net Income	\$9.19 - \$9.69	\$10.05 - \$10.29	\$10.17	+\$0.73
Total FFO	\$15.56 - \$16.06	\$15.77 - \$16.01	\$15.89	+\$0.08
Core FFO	\$15.56 - \$16.06	\$15.80 - \$16.02	\$15.91	+\$0.10
Q3 2025 Core FFO	N/A	\$3.89 - \$3.99	\$3.94	N/A
Same-Property Portfolio Growth (1)				
Revenues	2.25% to 3.75%	2.90% to 3.40%	3.15%	+0.15%
Operating Expenses	3.25% to 4.25%	3.00% to 3.50%	3.25%	(0.50%)
Net Operating Income	1.40% to 4.00%	2.70% to 3.50%	3.10%	+0.40%
2025 Blended Rate Growth	2.50% to 3.50%	2.60% to 3.00%	2.80%	(0.20%)
Excluding Los Angeles County	$N\!/\!A$	2.80% to 3.20%	3.00%	N/A

Reflects guidance on a cash basis. On a GAAP basis, the midpoints of the Company's same-property revenue and NOI guidance are 3.20% and 3.20%, respectively.

## SEQUENTIAL COMPONENTS TO 2025 THIRD QUARTER CORE FFO GUIDANCE MIDPOINT

	Per Diluted Share
Core FFO per diluted share for Q2 2025 reported	\$ 4.03
Consolidated Revenues	0.05
Consolidated Operating Expenses	(0.11)
Structured Finance Investments	(0.02)
G&A and Other	 (0.01)
Guidance midpoint of Core FFO per diluted share for Q3 2025	\$ 3.94

For additional details regarding the Company's 2025 FFO guidance range, see page S-15 of the supplemental financial information.

#### CONFERENCE CALL WITH MANAGEMENT

The Company will host an earnings conference call with management to discuss its quarterly results on Wednesday, July 30, 2025 at 9 a.m. PT (12 p.m. ET), which will be broadcast live via the Internet at <a href="https://www.essex.com">www.essex.com</a>, and accessible via phone by dialing toll-free, (877) 407-0784, or toll/international, (201) 689-8560. No passcode is necessary.

A rebroadcast of the live call will be available online for 30 days and digitally for 7 days. To access the replay online, go to <a href="www.essex.com">www.essex.com</a> and select the second quarter 2025 earnings link. To access the replay, dial (844) 512-2921 using the replay pin number 13754643. If you are unable to access the information via the Company's website, please contact the Investor Relations Department at <a href="mailto:investors@essex.com">investors@essex.com</a> or calling (650) 655-7800.

#### **CORPORATE PROFILE**

Essex Property Trust, Inc., an S&P 500 company, is a fully integrated real estate investment trust (REIT) that acquires, develops, redevelops, and manages multifamily residential properties in selected West Coast markets. Essex currently has ownership interests in 258 apartment communities comprising over 62,000 apartment homes with an additional property in active development. Additional information about the Company can be found on the Company's website at <a href="https://www.essex.com">www.essex.com</a>.

This press release and accompanying supplemental financial information has been furnished to the Securities and Exchange Commission electronically on Form 8-K and can be accessed from the Company's website at <a href="https://www.essex.com">www.essex.com</a>. If you are unable to obtain the information via the Web, please contact the Investor Relations Department at (650) 655-7800.

#### FFO RECONCILIATION

FFO, as defined by the National Association of Real Estate Investment Trusts ("Nareit"), is generally considered by industry analysts as an appropriate measure of performance of an equity REIT. Generally, FFO adjusts the net income of equity REITs for non-cash charges such as depreciation and amortization of rental properties, impairment charges, gains on sales of real estate and extraordinary items. Management considers FFO and FFO which excludes non-core items, which is referred to as "Core FFO," to be useful supplemental operating performance measures of an equity REIT because, together with net income and cash flows, FFO and Core FFO provide investors with additional bases to evaluate the operating performance and ability of a REIT to incur and service debt and to fund acquisitions and other capital expenditures and to pay dividends. By excluding gains or losses related to sales of depreciated operating properties and land and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help investors compare the operating performance of a real estate company between periods or as compared to different companies. By further adjusting for items that are not considered part of the Company's core business operations, Core FFO allows investors to compare the core operating performance of the Company to its performance in prior reporting periods and to the operating performance of other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual operating results. FFO and Core FFO do not represent net income or cash flows from operations as defined by U.S. generally accepted accounting principles ("GAAP") and are not intended to indicate whether cash flows will be sufficient to fund cash needs. These measures should not be considered as alternatives to net income as an indicator of the REIT's operating performance or to cash flows as a measure of liquidity. FFO and Core FFO do not measure whether cash flow is sufficient to fund all cash needs including principal amortization, capital improvements and distributions to stockholders. FFO and Core FFO also do not represent cash flows generated from operating, investing or financing activities as defined under GAAP. Management has consistently applied the Nareit definition of FFO to all periods presented. However, there is judgment involved and other REITs' calculation of FFO may vary from the Nareit definition for this measure, and thus their disclosures of FFO may not be comparable to the Company's calculation.

The following table sets forth the Company's calculation of FFO and Core FFO per diluted share for the three and six-month periods ended June 30, 2025 and 2024 (dollars in thousands, except for share and per share amounts):

	Three Months Ended June 30,			_	Six Months Ended June 30,			
		2025	-	2024	_	2025		2024
Net income available to common stockholders Adjustments:	\$	221,362	\$	92,914	\$	424,472	\$	365,645
Depreciation and amortization Gains not included in FFO		151,501 (126,174)		145,613		302,788 (237,534)		285,346 (138,326)
Impairment loss from unconsolidated co-investments Depreciation and amortization from unconsolidated co-		-		-		-		3,726
investments		14,406		17,380		28,784		35,850
Noncontrolling interest related to Operating Partnership units		7,781		3,270		15,060		12,869
Depreciation attributable to third party ownership and other		(38)		(390)		(84)		(779)
FFO attributable to common stockholders and unitholders	<b>\$</b>	268,838	\$	258,787	\$	533,486	\$	564,331
FFO per share – diluted	\$	4.03	\$	3.89	\$	8.00	\$	8.49
Expensed acquisition and investment related costs	\$	-	\$	-	\$	-	\$	68
Tax benefit on unconsolidated technology co-investments		(232)		(807)		(395)		(758)
Realized and unrealized gains on marketable securities, net		(2,492)		(1,597)		(2,401)		(4,948)
Provision for credit losses Equity loss (income) from unconsolidated technology		14		19		11		66
co-investments		104		143		(1,612)		(5,727)
Loss on early retirement of debt		-		-		762		-
Co-investment promote income		-		-		-		(1,531)
General and administrative and other, net <sup>(1)</sup> Insurance reimbursements, legal settlements, and other, net <sup>(2)</sup>		2,661 (339)		5,906 (486)		3,937 (700)		8,447 (43,300)
Core FFO attributable to common stockholders and		(339)	-	(460)	-	(700)		(43,300)
unitholders	\$	268,554	\$	261,965	\$	533,088	\$	516,648
Core FFO per share – diluted	\$	4.03	\$	3.94	\$	8.00	\$	7.77
Weighted average number of shares outstanding diluted (3)		66,670,784		66,486,464	-	66,663,894		66,477,724

<sup>(1)</sup> Includes political advocacy costs of \$0.3 million and \$0.4 million for the three and six months ended June 30, 2025, respectively, and \$5.3 million and \$7.2 million for the three and six months ended June 30, 2024, respectively.

<sup>(2)</sup> There were no material gains from legal settlements during the three and six months ended June 30, 2025 and the three months ended June 30, 2024. During the six months ended June 30, 2024, the Company settled two lawsuits related to construction defects at two communities and received cash recoveries of \$42.5 million. The Company determined that all uncertainties were resolved upon receipt of cash and recorded a gain which was excluded from Core FFO.

<sup>(3)</sup> Assumes conversion of all outstanding limited partnership units in Essex Portfolio, L.P. (the "Operating Partnership") into shares of the Company's common stock and excludes DownREIT limited partnership units.

## NET OPERATING INCOME ("NOI") AND SAME-PROPERTY NOI RECONCILIATIONS

NOI and Same-Property NOI are considered by management to be important supplemental performance measures to earnings from operations included in the Company's consolidated statements of income. The presentation of same-property NOI assists with the presentation of the Company's operations prior to the allocation of depreciation and any corporate-level or financing-related costs. NOI reflects the operating performance of a community and allows for an easy comparison of the operating performance of individual communities or groups of communities. In addition, because prospective buyers of real estate have different financing and overhead structures, with varying marginal impacts to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or group of assets. The Company defines same-property NOI as same-property revenues less same-property operating expenses, including property taxes. Please see the reconciliation of earnings from operations to NOI and same-property NOI, which in the table below is the NOI for stabilized properties consolidated by the Company for the periods presented (dollars in thousands):

	Three Mo	onth		Six Mo	nths E ine 30	
	2025		2024	2025		2024
Earnings from operations	\$ 279,700	\$	137,450	\$ 536,781	\$	269,809
Adjustments:						
Corporate-level property management expenses	12,220		11,622	24,552		22,721
Depreciation and amortization	151,501		145,613	302,788		285,346
Management and other fees from affiliates	(2,223)		(2,573)	(4,717)		(5,286)
General and administrative	17,157		21,136	33,449		38,307
Expensed acquisition and investment related costs	-		-	-		68
Gain on sale of real estate and land	(126,174)		-	(237,204)		-
NOI	332,181		313,248	655,649		610,965
Less: Non-same property NOI	(41,325)		(31,667)	(81,130)		(54,858)
Same-Property NOI	\$ 290,856	\$	281,581	\$ 574,519	\$	556,107

#### SAFE HARBOR STATEMENT UNDER THE PRIVATE LITIGATION REFORM ACT OF 1995:

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forwardlooking statements are statements which are not historical facts, including statements regarding the Company's expectations, estimates, assumptions, hopes, intentions, beliefs and strategies regarding the future. Words such as "expects," "assumes," "anticipates," "may," "will," "intends," "plans," "projects," "believes," "seeks," "future," "estimates," and variations of such words and similar expressions are intended to identify such forward-looking statements. Such forward-looking statements include, among other things, statements regarding the Company's third quarter and full-year 2025 guidance (including net income, Total FFO and Core FFO, same-property growth and related assumptions) and anticipated yield on certain investments. While the Company's management believes the assumptions underlying its forward-looking statements are reasonable, such forward-looking statements involve known and unknown risks, uncertainties and other factors, many of which are beyond the Company's control, which could cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The Company cannot assure the future results or outcome of the matters described in these statements; rather, these statements merely reflect the Company's current expectations of the approximate outcomes of the matters discussed.

Factors that might cause the Company's actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements include, but are not limited to, the following: assumptions related to our third quarter and full-year 2025 guidance; occupancy rates and rental demand may be adversely affected by competition and local economic and market conditions; there may be increased interest rates, inflation, escalated operating costs and possible recessionary impacts; tariffs, geopolitical tensions and regional conflicts, and the related impacts on macroeconomic conditions, including, among other things, interest rates and inflation; the terms of any refinancing may not be as favorable as the terms of existing indebtedness; the Company's inability to maintain its investment grade credit rating with the rating agencies; the Company may be unsuccessful in the management of its relationships with its co-investment partners; the Company may fail to achieve its business objectives; time of actual completion and/or stabilization of development and redevelopment projects; estimates of future income from an acquired property may prove to be inaccurate; future cash flows may be inadequate to meet operating requirements and/or may be insufficient to provide for dividend payments in accordance with REIT requirements; changes in laws or regulations and the anticipated or actual impact of future changes in laws or regulations; unexpected difficulties in leasing of future development projects; volatility in financial and securities markets; the Company's failure to successfully operate acquired properties; unforeseen consequences from cyber-intrusion; government approvals, actions and initiatives, including the need for compliance with environmental requirements; and those further risks, special considerations, and other factors referred to in the Company's annual report on Form 10-K for the year ended December 31, 2024, quarterly reports on Form 10-Q, and those risk factors and special considerations set forth in the Company's other filings with the SEC which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. All forward-looking statements are made as of the date hereof, the Company assumes no obligation to update or supplement this information for any reason, and therefore, they may not represent the Company's estimates and assumptions after the date of this press release.

#### **DEFINITIONS AND RECONCILIATIONS**

Non-GAAP financial measures and certain other capitalized terms, as used in this earnings release and supplemental financial information, are defined and further explained on pages S-17.1 through S-17.4, "Reconciliations of Non-GAAP Financial Measures and Other Terms," of the accompanying supplemental financial information. The supplemental financial information is available on the Company's website at <a href="https://www.essex.com">www.essex.com</a>.

#### **Contact Information**

Loren Rainey Sr. Director, Investor Relations (650) 655-7800 <a href="mailto:linewapengersex.com">lrainey@essex.com</a>

## **Consolidated Operating Results**

(Dollars in thousands, except share and per share amounts)

	Three Moi	nths I e 30,	Ended	Six Mon Jur	ths E ie 30	
	2025		2024	2025		2024
Revenues:						
Rental and other property	\$ 467,610	\$	439,782	\$ 929,699	\$	863,997
Management and other fees from affiliates	2,223		2,573	4,717		5,286
	469,833		442,355	934,416		869,283
Expenses:						
Property operating	135,429		126,534	274,050		253,032
Corporate-level property management expenses	12,220		11,622	24,552		22,721
Depreciation and amortization	151,501		145,613	302,788		285,346
General and administrative	17,157		21,136	33,449		38,307
Expensed acquisition and investment related costs	 					68
	316,307		304,905	634,839		599,474
Gain on sale of real estate and land	126,174			 237,204		
Earnings from operations	279,700		137,450	536,781		269,809
Interest expense, net (1)	(64,191)		(58,491)	(125,723)		(113,628)
Interest and other income	6,808		9,568	11,097		66,843
Equity income from co-investments	8,977		9,652	22,186		22,018
Tax benefit on unconsolidated technology co-investments	232		807	395		758
Loss on early retirement of debt	-		-	(762)		-
Gain on remeasurement of co-investment				330		138,326
Net income	231,526		98,986	444,304		384,126
Net income attributable to noncontrolling interest	 (10,164)		(6,072)	 (19,832)		(18,481)
Net income available to common stockholders	\$ 221,362	\$	92,914	\$ 424,472	\$	365,645
Net income per share - basic	\$ 3.44	\$	1.45	\$ 6.60	\$	5.69
Shares used in income per share - basic	64,385,988		64,209,878	64,350,640		64,207,482
Net income per share - diluted	\$ 3.44	\$	1.45	\$ 6.59	\$	5.69
Shares used in income per share - diluted	64,407,613		64,227,651	64,378,953		64,218,911
(1) Refer to page S-17.2, the section titled "Interest Expense, Net" for additional information.						

## Consolidated Operating Results - Selected Line Item Detail

(Dollars in thousands)

	Three Mor	nths E e 30,	Ended	Six Mont Jun	hs Er e 30,	ided
	2025		2024	2025		2024
Rental and other property						
Rental income	\$ 460,686	\$	432,141	\$ 916,546	\$	849,377
Other property	6,924		7,641	13,153		14,620
Rental and other property	\$ 467,610	\$	439,782	\$ 929,699	\$	863,997
Property operating expenses						
Real estate taxes	\$ 49,035	\$	47,312	\$ 101,629	\$	94,232
Administrative	14,932		15,290	30,192		29,099
Maintenance and repairs	16,130		13,940	30,872		28,790
Personnel costs	26,744		24,536	52,995		48,960
Utilities	28,588		25,456	58,362		51,951
Property operating expenses	\$ 135,429	\$	126,534	\$ 274,050	\$	253,032
Interest and other income						
Marketable securities and other income	\$ 3,976	\$	7,510	\$ 7,992	\$	18,685
Realized and unrealized gains on marketable securities, net	2,492		1,597	2,401		4,948
Provision for credit losses	(14)		(19)	(11)		(66)
Insurance reimbursements, legal settlements, and other, net	354		480	715		43,276
Interest and other income	\$ 6,808	\$	9,568	\$ 11,097	\$	66,843
Equity income from co-investments						
Equity loss from co-investments	\$ (221)	\$	(2,322)	\$ (523)	\$	(5,874)
Income from preferred equity investments	9,317		12,111	21,112		24,336
Equity (loss) income from unconsolidated technology co-investments	(104)		(143)	1,612		5,727
Insurance reimbursements, legal settlements, and other, net	(15)		6	(15)		24
Impairment loss from unconsolidated co-investment	-		-	-		(3,726)
Co-investment promote income	 -			 -		1,531
Equity income from co-investments	\$ 8,977	\$	9,652	\$ 22,186	\$	22,018
Noncontrolling interest						
Limited partners of Essex Portfolio, L.P.	\$ 7,781	\$	3,270	\$ 15,060	\$	12,869
DownREIT limited partners' distributions	2,339		2,291	4,678		4,583
Third-party ownership interest	 44		511	 94		1,029
Noncontrolling interest	\$ 10,164	\$	6,072	\$ 19,832	\$	18,481

### Consolidated Funds From Operations (1)

(Dollars in thousands, except share and per share amounts and in footnotes)

		Three Mor		Ended		Six Mont June		nded	
	2	025		2024	% Change	 2025		2024	% Change
Funds from operations attributable to common stockholders and									
unitholders (FFO)									
Net income available to common stockholders	\$	221,362	\$	92,914		\$ 424,472	\$	365,645	
Adjustments:									
Depreciation and amortization		151,501		145,613		302,788		285,346	
Gains not included in FFO		(126,174)		-		(237,534)		(138,326)	
Impairment loss from unconsolidated co-investments		-		-		-		3,726	
Depreciation and amortization from unconsolidated co-investments		14,406		17,380		28,784		35,850	
Noncontrolling interest related to Operating Partnership units		7,781		3,270		15,060		12,869	
Depreciation attributable to third party ownership and other		(38)		(390)		 (84)		(779)	
Funds from operations attributable to common stockholders and unitholders	\$	268,838	\$	258,787		\$ 533,486	\$	564,331	
FFO per share-diluted	\$	4.03	\$	3.89	3.6%	\$ 8.00	\$	8.49	-5.8%
Components of the change in FFO									
Non-core items:									
Expensed acquisition and investment related costs	\$	-	\$	-		\$ -	\$	68	
Tax benefit on unconsolidated technology co-investments		(232)		(807)		(395)		(758)	
Realized and unrealized gains on marketable securities, net		(2,492)		(1,597)		(2,401)		(4,948)	
Provision for credit losses		14		19		11		66	
Equity loss (income) from unconsolidated technology co-investments		104		143		(1,612)		(5,727)	
Loss on early retirement of debt		-		-		762		-	
Co-investment promote income		-		-		-		(1,531)	
General and administrative and other, net (2)		2,661		5,906		3,937		8,447	
Insurance reimbursements, legal settlements, and other, net (3)		(339)		(486)		 (700)		(43,300)	
Core funds from operations attributable to common stockholders and unitholders	\$	268,554	\$	261,965		\$ 533,088	\$	516,648	
Core FFO per share-diluted	\$	4.03	\$	3.94	2.3%	\$ 8.00	\$	7.77	3.0%
Weighted average number of shares outstanding diluted <sup>(4)</sup>	6	6,670,784	_	66,486,464		 66,663,894	_	66,477,724	

<sup>(1)</sup> Refer to page S-17.2, the section titled "Funds from Operations ("FFO") and Core FFO" for additional information on the Company's definition and use of FFO and Core FFO.

<sup>(2)</sup> Includes political advocacy costs of \$0.3 million and \$0.4 million for the three and six months ended June 30, 2025, respectively, and \$5.3 million and \$7.2 million for the three and six months ended June 30, 2024, respectively.

<sup>(3)</sup> There were no material gains from legal settlements during the three and six months ended June 30, 2025 and the three months ended June 30, 2024. During the six months ended June 30, 2024, the Company settled two lawsuits related to construction defects at two communities and received cash recoveries of \$42.5 million. The Company determined that all uncertainties were resolved upon receipt of cash and recorded a gain which was excluded from Core FFO.

<sup>(4)</sup> Assumes conversion of all outstanding limited partnership units in the Operating Partnership into shares of the Company's common stock and excludes DownREIT limited partnership units.

## **Consolidated Balance Sheets**

(Dollars in thousands)

	June 30, 2	2025 Dec	ember 31, 2024
Real estate investments:			
Land and land improvements	\$ 3,32	20,696 \$	3,246,789
Buildings and improvements	14,65	2,727	14,342,729
	17,97	3,423	17,589,518
Less: accumulated depreciation	(6,26	3,819)	(6,150,618)
	11,70	9,604	11,438,900
Real estate under development	10	5,591	52,682
Co-investments	89	5,821	935,014
Real estate held for sale	4	7,653	-
	12,75	8,669	12,426,596
Cash and cash equivalents, including restricted cash	6	7,884	75,846
Marketable securities	8	2,162	69,794
Notes and other receivables	13	8,096	206,706
Operating lease right-of-use assets	Ę	2,519	51,556
Prepaid expenses and other assets	8	2,160	96,861
Total assets	\$ 13,18	\$1,490 \$	12,927,359
Unsecured debt, net	\$ 5,51	9,922 \$	5,473,788
Mortgage notes payable, net	87	4,532	989,884
Lines of credit and commercial paper	36	5,000	137,945
Distributions in excess of investments in co-investments	8	9,389	79,273
Operating lease liabilities	5	3,266	52,473
Other liabilities	44	0,545	442,757
Total liabilities	7,34	2,654	7,176,120
Redeemable noncontrolling interest	3	32,922	30,849
Equity:			
Common stock		6	6
Additional paid-in capital	6,68	5,714	6,668,047
Distributions in excess of accumulated earnings	(1,06	2,146)	(1,155,662)
Accumulated other comprehensive income, net	1	1,675	24,655
Total stockholders' equity	5,63	5,249	5,537,046
Noncontrolling interest	17	0,665	183,344
Total equity	5,80	5,914 ——	5,720,390
Total liabilities and equity	\$ 13,18	\$1,490 \$	12,927,359

## **Debt Summary – June 30, 2025** (Dollars in thousands, except in footnotes)

					Scheduled principal pa are as follows - exclude							d (debt issuar	nce costs)
			Weighted	d Average								Weighted Average	Percentage
		Balance	Interest	Maturity								Interest	of Total
	-	Outstanding	Rate	in Years		_	Unsecured	_	Secured	_	Total	Rate	Debt
Unsecured Debt, net													
Bonds public - fixed rate	\$	5,100,000	3.6%	7.4	2025	\$	-	\$	98,110	\$	98,110	3.3%	1.5%
Term loan <sup>(1)</sup>		450,000	4.2%	3.2	2026		450,000		194,405		644,405	3.6%	10.0%
Unamortized discounts and debt					2027		650,000		84,397		734,397	3.9%	11.4%
issuance costs, net		(30,078)	-	-	2028		450,000		68,332		518,332	2.2%	8.1%
Total unsecured debt, net		5,519,922	3.6%	7.0	2029		500,000		1,456		501,456	4.1%	7.8%
Mortgage Notes Payable, net			-		2030		700,000		1,592		701,592	3.4%	10.9%
Fixed rate - secured		560,880	4.4%	5.0	2031		600,000		1,740		601,740	2.3%	9.4%
Variable rate - secured (2)		316,301	3.8%	9.0	2032		650,000		1,903		651,903	2.6%	10.2%
Unamortized premiums and debt					2033		-		330,126		330,126	5.0%	5.1%
issuance costs, net		(2,649)	-	-	2034		550,000		2,275		552,275	5.5%	8.6%
Total mortgage notes payable, net		874,532	4.2%	6.4	2035		400,000		2,487		402,487	5.5%	6.3%
Unsecured Lines of Credit and Commercial Paper					Thereafter		600,000		90,358		690,358	3.6%	10.7%
Line of credit (3)		-	5.3%	N/A	Subtotal		5,550,000		877,181		6,427,181	3.7%	100.0%
Line of credit (4)		-	5.3%	N/A	Debt Issuance Costs		(29,117)		(2,293)		(31,410)	-	-
Commercial paper (5)		365,000	4.6%	N/A	(Discounts)/Premiums		(961)		(356)		(1,317)	-	
Total lines of credit and commercial paper		365,000	4.6%	N/A	Total	\$	5,519,922	\$	874,532	\$	6,394,454	3.7%	100.0%
Total debt, net	\$	6,759,454	3.7%	6.6									

Capitalized interest for the three and six months ended June 30, 2025 was approximately \$0.7 million and \$1.4 million, respectively.

<sup>(1)</sup> In May 2025, the Company obtained a new \$300.0 million unsecured term loan priced at SOFR plus 0.85% with a 12-month delayed draw feature. The term loan matures in May 2028 with two 12-month extension options, exercisable at the Company's option. In April 2025, the Company entered into floating-to-fixed interest rate swaps to fix the interest rate for \$150.0 million of the new term loan facility to an all-in fixed rate of 4.1% through April 2030. The Company also has a \$300.0 million unsecured term loan outstanding with a variable interest rate of Adjusted SOFR plus 0.85% which matures in October 2025 with two remaining 12-month extension options, exercisable at the Company's option. This loan has been swapped to an all-in fixed rate of 4.2% through October 2026.

<sup>(2) \$220.4</sup> million of variable rate debt is tax exempt to the note holders. \$47.5 million of SOFR-based variable rate debt is swapped at a fixed rate of 2.83% through March 2026.

<sup>(3)</sup> In July 2025, the Company amended its revolving credit facility increasing the borrowing capacity to \$1.5 billion from the existing \$1.2 billion and extended its maturity from January 2029 to January 2030 with two 6-month extension options, exercisable at the Company's option. The underlying interest rate on this new line of credit facility is SOFR plus 0.775% which is based on a tiered rate structure tied to the Company's long-term unsecured credit ratings.

<sup>(4)</sup> The unsecured line of credit facility has a capacity of \$75.0 million and a scheduled maturity date in July 2026. The underlying interest rate on this line is Adjusted SOFR plus 0.775%, which is based on a tiered rate structure tied to the Company's corporate ratings.

<sup>(5)</sup> In May 2025, the Company entered into a commercial paper program under which it can issue unsecured short-term notes, up to \$750 million, which are backstopped by and reduce the borrowing capacity of the Company's unsecured line of credit facilities.

## Capitalization Data, Public Bond Covenants, Credit Ratings and Selected Credit Ratios – June 30, 2025 (Dollars and shares in thousands, except per share amounts)

<b>Capitalization Data</b>					Public Bond Covenants (1)	Actual	Requirement
Total debt, net			\$	6,759,454			
Common stock and p	otentially dilutive	e securities			Debt to Total Assets:	35%	< 65%
Common stock out	tstanding			64,404			
Limited partnership	o units <sup>(1)</sup>			2,256	Secured Debt to Total Assets:	4%	< 40%
Options-treasury m	nethod			22			
Total shares of comm	non stock and po	otentially dilutive securities		66,682	Interest Coverage:	524%	> 150%
Common stock price	per share as of	June 30, 2025	\$	283.40	Unsecured Debt Ratio <sup>(2)</sup> :	288%	> 150%
Total equity capitaliza	ation		\$	18,897,679	Selected Credit Ratios (3)	Actual	
Total market capitaliz	ation		\$	25,657,133	Net Indebtedness Divided by Adjusted EBITDAre,		
					normalized and annualized:	5.5	
Ratio of debt to total	market capitaliza	ation		26.3%	_		
<b>Credit Ratings</b>					Unencumbered NOI to Adjusted Total NOI:	93%	
Rating Agency	<u>Rating</u>	<u>Outlook</u>					
Moody's	Baa1	Stable			(1) Refer to page S-17.4 for additional information Covenants.	on the Compar	ny's Public Bond
Standard & Poor's	BBB+	Stable			(2) Unsecured Debt Ratio is unsecured assets (excinivestments) divided by unsecured indebtednes		nents in co-
		ding limited partnership uni npany's common stock.	ts in t	the Operating	(3) Refer to pages S-17.1 to S-17.4, the section title GAAP Financial Measures and Other Terms" for Company's Selected Credit Ratios.	ed "Reconcilia	

## Portfolio Summary by County as of June 30, 2025

		Apartment I	Homes		Averag	e Monthly	/ Rental Rat	e <sup>(1)</sup>		Percent of NOI (2)	
Region - County	Consolidated	Unconsolidated Co-investments	Apartment Homes in Development <sup>(3)</sup>	Total	Consolidated		nsolidated estments <sup>(4)</sup>	Total <sup>(4)</sup>	Consolidated	Unconsolidated Co-investments <sup>(4)</sup>	Total <sup>(4)</sup>
Southern California											
Los Angeles County	9,288	1,586	-	10,874	\$ 2,684	\$	2,569	\$ 2,674	15.1%	19.1%	15.4%
Orange County	5,734	265	-	5,999	2,693		2,488	2,688	10.8%	3.2%	10.3%
San Diego County	5,444	443	-	5,887	2,688		3,066	2,703	10.3%	6.1%	10.0%
Ventura County and Other	2,756	373	-	3,129	2,511		3,207	2,562	5.1%	6.4%	5.1%
Total Southern California	23,222	2,667	-	25,889	2,667		2,729	2,670	41.3%	34.8%	40.8%
Northern California											
Santa Clara County (5)	10,185	997	-	11,182	3,129		3,062	3,125	21.4%	13.6%	20.9%
Alameda County	4,384	1,328	-	5,712	2,611		2,603	2,610	7.1%	16.5%	7.7%
San Mateo County	2,483	195	543	3,221	3,371		3,863	3,390	5.5%	4.3%	5.4%
Contra Costa County	2,619	-	-	2,619	2,758		-	2,758	4.7%	0.0%	4.4%
San Francisco	1,356	537	-	1,893	2,927		3,351	2,997	2.3%	7.7%	2.7%
Total Northern California	21,027	3,057	543	24,627	2,990		2,945	2,987	41.0%	42.1%	41.1%
Seattle Metro	10,899	1,970	-	12,869	2,258		2,181	2,251	17.7%	23.1%	18.1%
Total	55,148	7,694	543	63,385	\$ 2,709	\$	2,677	\$ 2,707	100.0%	100.0%	100.0%

<sup>(1)</sup> Average monthly rental rate is defined as the total scheduled monthly rental income (actual rent for occupied apartment homes plus market rent for vacant apartment homes) for the quarter ended June 30, 2025, divided by the number of apartment homes as of June 30, 2025.

<sup>(2)</sup> Represents the percentage of actual NOI for the quarter ended June 30, 2025. See section titled "Net Operating Income ("NOI") and Same-Property NOI Reconciliations" on page S-17.3.

<sup>(3)</sup> Includes development communities with no rental income.

<sup>(4)</sup> At Company's pro rata share.

<sup>(5)</sup> Includes all communities in Santa Clara County and one community in Santa Cruz County.

#### Operating Income by Quarter (1)

(Dollars in thousands)

	Apartment Homes	Q2 '25	Q1 '25	Q4 '24	Q3 '24	Q2 '24
Rental and other property revenues:						
Same-property	49,203	\$ 410,948	\$ 406,986	\$ 400,756	\$ 402,999	\$ 398,293
Acquisitions <sup>(2)</sup>	4,930	41,784	34,770	26,772	16,964	12,824
Non-residential/other, net <sup>(3)</sup>	1,015	14,711	20,721	23,745	28,399	29,176
Straight-line rent concessions (4)	-	167	(388)	780	(227)	(511)
Total rental and other property revenues	55,148	467,610	462,089	452,053	448,135	439,782
Property operating expenses:						
Same-property		120,092	123,323	119,681	123,078	116,712
Acquisitions <sup>(2)</sup>		12,365	10,393	7,848	4,870	3,585
Non-residential/other, net (3)(5)		2,972	4,905	6,183	6,844	6,237
Total property operating expenses		135,429	138,621	133,712	134,792	126,534
Net operating income (NOI):						
Same-property		290,856	283,663	281,075	279,921	281,581
Acquisitions <sup>(2)</sup>		29,419	24,377	18,924	12,094	9,239
Non-residential/other, net (3)(5)		11,739	15,816	17,562	21,555	22,939
Straight-line rent concessions <sup>(4)</sup>		167	(388)	780	(227)	(511)
Total NOI		\$ 332,181	\$ 323,468	\$ 318,341	\$ 313,343	\$ 313,248
Same-property metrics						
Operating margin		71%	70%	70%	69%	71%
Annualized turnover		39%	35%	36%	45%	41%
Financial occupancy		96.2%	96.3%	95.9%	96.2%	96.2%
Delinquency as a % of scheduled rent <sup>(6)</sup>		0.5%	0.5%	1.3%	0.7%	1.0%
Same-property net effective rate growth (7)						
New lease		0.7%	1.0%	-1.9%	0.6%	1.6%
Excluding Los Angeles County		1.4%	1.2%	-1.8%	1.6%	2.8%
Renewal		4.2%	3.8%	3.8%	3.8%	4.6%
Excluding Los Angeles County		4.4%	3.9%	4.1%	4.1%	4.9%
Blended  Excluding Los Angeles County		3.0% 3.3%	2.8% 2.9%	1.6% 1.9%	2.5% 3.2%	3.4% <i>4.1%</i>

<sup>(1)</sup> Includes consolidated communities only.

<sup>(2)</sup> Acquisitions include properties acquired which did not have comparable stabilized results as of January 1, 2024.

<sup>(3)</sup> Non-residential/other, net consists of revenues generated from retail space, commercial properties, held for sale properties, disposition properties, properties undergoing significant construction activities that do not meet our redevelopment criteria and two communities located in the California counties of Santa Barbara and Santa Cruz, which the Company does not consider its core markets.

<sup>(4)</sup> Represents straight-line concessions for residential operating communities. Same-property revenues reflect concessions on a cash basis. Total Rental and Other Property Revenues reflect concessions on a straight-line basis in accordance with U.S. GAAP.

<sup>(5)</sup> Includes other expenses and intercompany eliminations pertaining to self-insurance.

<sup>(6)</sup> In the fourth quarter of 2024, the Company recorded a non-cash charge to fully eliminate its remaining \$2.8 million residential accounts receivable balance. Excluding this adjustment, reported delinquency would have been 0.6% for the fourth quarter of 2024. There were no non-cash charges recorded for all other periods.

<sup>(7)</sup> Represents the percentage change in similar term lease tradeouts, including the impact of leasing incentives.

## Same-Property Revenue Results by County – Second Quarter 2025 vs. Second Quarter 2024 and First Quarter 2025 (Dollars in thousands, except average monthly rental rates)

		Q2 '25	Average I	Monthly Rent	al Rate	Financ	cial Occupan	ісу	Gro	oss Revenues		Sequential Revenu	
Region - County	Apartment Homes	% of Actual NOI	Q2 '25	Q2 '24	% Change	Q2 '25	Q2 '24	% Change	Q2 '25	Q2 '24	% Change	Q1 '25	% Change
Southern California													
Los Angeles County	9,288	17.0%	\$ 2,684	\$ 2,654	1.1%	95.1%	95.0%	0.1%	\$ 75,787	\$ 73,729	2.8%	\$ 75,770	0.0%
Orange County	4,523	9.6%	2,719	2,635	3.2%	96.3%	96.5%	-0.2%	37,677	36,401	3.5%	37,340	0.9%
San Diego County	4,588	9.8%	2,710	2,637	2.8%	96.1%	96.2%	-0.1%	38,360	37,129	3.3%	37,743	1.6%
Ventura County	2,255	4.6%	2,486	2,398	3.7%	96.0%	96.7%	-0.7%	17,458	16,918	3.2%	17,570	-0.6%
Total Southern California	20,654	41.0%	2,676	2,618	2.2%	95.7%	95.8%	-0.1%	169,282	164,177	3.1%	168,423	0.5%
Northern California													
Santa Clara County	8,653	20.8%	3,092	3,003	3.0%	96.7%	96.7%	0.0%	82,743	80,006	3.4%	81,480	1.6%
Alameda County	3,716	6.9%	2,584	2,569	0.6%	96.3%	95.7%	0.6%	30,059	29,235	2.8%	29,757	1.0%
San Mateo County	1,864	4.5%	3,293	3,202	2.8%	96.8%	96.3%	0.5%	19,283	18,512	4.2%	18,947	1.8%
Contra Costa County	2,619	5.3%	2,758	2,725	1.2%	96.2%	96.2%	0.0%	22,398	21,974	1.9%	22,408	0.0%
San Francisco	1,356	2.6%	2,927	2,884	1.5%	96.8%	95.1%	1.8%	12,646	11,871	6.5%	12,561	0.7%
Total Northern California	18,208	40.1%	2,949	2,886	2.2%	96.6%	96.3%	0.3%	167,129	161,598	3.4%	165,153	1.2%
Seattle Metro	10,341	18.9%	2,265	2,193	3.3%	96.5%	97.1%	-0.6%	74,537	72,518	2.8%	73,410	1.5%
Total Same-Property	49,203	100.0%	\$ 2,690	\$ 2,628	2.4%	96.2%	96.2%	0.0%	\$ 410,948	\$ 398,293	3.2%	\$ 406,986	1.0%

Same-Property Revenue Results by County – Six months ended June 30, 2025 vs. Six months ended June 30, 2024 (Dollars in thousands, except average monthly rental rates)

		YTD 2025	Average	Monthly Rent	al Rate	Finan	cial Occupan	су	G	ross Revenues	
Region - County	Apartment Homes	% of Actual NOI	YTD 2025	YTD 2024	% Change	YTD 2025	YTD 2024	% Change	YTD 2025	YTD 2024	% Change
Southern California											
Los Angeles County	9,288	17.3%	\$ 2,679	\$ 2,656	0.9%	95.2%	95.3%	-0.1%	\$ 151,557	\$ 146,498	3.5%
Orange County	4,523	9.7%	2,711	2,622	3.4%	96.2%	96.5%	-0.3%	75,017	72,444	3.6%
San Diego County	4,588	9.8%	2,701	2,621	3.1%	96.0%	96.4%	-0.4%	76,103	73,842	3.1%
Ventura County	2,255	4.7%	2,476	2,382	3.9%	96.5%	96.7%	-0.2%	35,028	33,621	4.2%
Total Southern California	20,654	41.5%	2,669	2,611	2.2%	95.7%	95.9%	-0.2%	337,705	326,405	3.5%
Northern California											
Santa Clara County	8,653	20.7%	3,072	2,990	2.7%	96.7%	96.7%	0.0%	164,223	158,899	3.4%
Alameda County	3,716	6.8%	2,575	2,569	0.2%	96.4%	95.6%	0.8%	59,816	58,180	2.8%
San Mateo County	1,864	4.5%	3,264	3,190	2.3%	97.1%	96.0%	1.1%	38,230	36,516	4.7%
Contra Costa County	2,619	5.5%	2,751	2,713	1.4%	96.5%	96.3%	0.2%	44,806	43,709	2.5%
San Francisco	1,356	2.6%	2,916	2,876	1.4%	96.9%	95.1%	1.9%	25,207	23,650	6.6%
Total Northern California	18,208	40.1%	2,933	2,876	2.0%	96.7%	96.3%	0.4%	332,282	320,954	3.5%
Seattle Metro	10,341	18.4%	2,252	2,182	3.2%	96.4%	97.1%	-0.7%	147,947	144,302	2.5%
Total Same-Property	49,203	100.0%	\$ 2,679	\$ 2,619	2.3%	96.2%	96.3%	-0.1%	\$ 817,934	\$ 791,661	3.3%

Same-Property Operating Expenses – Quarter to Date and Year to Date as of June 30, 2025 and 2024 (Dollars in thousands)

## Based on 49,203 apartment homes

	Q2 '25	Q2 '24	% Change	% of Operating Expense
Same-property operating expenses:				
Real estate taxes	\$ 42,192	\$ 43,792	-3.7%	35.1%
Utilities	24,900	22,648	9.9%	20.7%
Personnel costs	23,637	22,274	6.1%	19.7%
Maintenance and repairs	14,363	12,636	13.7%	12.0%
Administrative	6,566	6,880	-4.6%	5.5%
Insurance and other	8,434	8,482	-0.6%	7.0%
Total same-property operating expenses	\$ 120,092	\$ 116,712	2.9%	100.0%
	YTD 2025	YTD 2024	% Change	% of Operating Expense
Same-property operating expenses:	YTD 2025	YTD 2024	% Change	Operating
Same-property operating expenses: Real estate taxes	YTD 2025 \$ 88,114	YTD 2024 \$ 87,528	% Change 0.7%	Operating Expense
				Operating Expense
	\$ 88,114	\$ 87,528	0.7%	Operating Expense 36.2% 20.9%
Real estate taxes Utilities	\$ 88,114 50,959	\$ 87,528 46,859	0.7% 8.7%	Operating
Real estate taxes Utilities Personnel costs	\$ 88,114 50,959 46,756	\$ 87,528 46,859 44,759	0.7% 8.7% 4.5%	Operating Expense 36.2% 20.9% 19.2%
Real estate taxes Utilities Personnel costs Maintenance and repairs	\$ 88,114 50,959 46,756 27,257	\$ 87,528 46,859 44,759 26,192	0.7% 8.7% 4.5% 4.1%	Operating Expense 36.2% 20.9% 19.2% 11.2%

## **Development Pipeline – June 30, 2025**

(Dollars in millions, except per apartment home amounts in thousands)

Project Name - Location	Ownership %	Estimated Apartment Homes	Estimated Commercial sq. feet	Incurred to	P R	emaining Costs	nated Cost	Apa	st per rtment me <sup>(2)</sup>	Construction Start	Initial Occupancy	Stabilized Operations
Development Projects - Consolidated 7 South Linden - South San Francisco, CA Total Development Projects - Consolidated	100%	543 <b>543</b>	<u>-</u>	\$ 6 6	_ <u> </u>	250 <b>250</b>	\$ 311 <b>311</b>	\$	573 <b>573</b>	Q1 2025	Q2 2028	Q1 2030
Land Held for Future Development - Consolidated Other Projects - Various Total Development Pipeline - Consolidated	100%	543	<u>-</u>	\$ 10		- 250	\$ 45 <b>356</b>					

<sup>(1)</sup> For the second quarter of 2025, the Company's cost includes \$0.7 million of capitalized interest and \$0.6 million of capitalized overhead.

<sup>(2)</sup> Net of the estimated allocation to the retail component of the project, as applicable.

#### Capital Expenditures – June 30, 2025 (1)

(Dollars in thousands, except in footnotes and per apartment home amounts)

Revenue Generating Capital Expenditures (2)	 Q2 '25		railing 4 uarters
Same-property portfolio	\$ 18,181	\$	73,077
Non-same property portfolio	1,836		7,882
Total revenue generating capital expenditures	\$ 20,017	\$	80,959
Number of same-property interior renovations	872		2,997
Number of total consolidated interior renovations	980		3,258
Non-Revenue Generating Capital Expenditures (3)	 Q2 '25		
Non-revenue generating capital expenditures	\$ 35,822	\$	118,674
Average apartment homes in quarter	 55,113		54,428
Capital expenditures per apartment home	\$ 650	\$	2,180

<sup>(1)</sup> The Company incurred less than \$0.1 million of capitalized interest, \$4.7 million of capitalized overhead and less than \$0.1 million of co-investment fees related to redevelopment in Q2 2025.

<sup>(2)</sup> Represents revenue generating expenditures, such as full-scale redevelopments, interior unit turn renovations, enhanced amenities and certain sustainability initiatives that generate higher revenues or expense savings.

<sup>(3)</sup> Represents roof replacements, paving, building and mechanical systems, exterior painting, siding, etc. Non-revenue generating capital expenditures does not include costs related to retail, furniture and fixtures, expenditures in which the Company has been reimbursed or expects to be reimbursed, and expenditures incurred due to changes in governmental regulation that the Company would not have incurred otherwise.

## Co-investments and Preferred Equity Investments – June 30, 2025

(Dollars in thousands, except in footnotes)

	Weighted Average Essex Ownership Percentage	Apartment Homes	Total Undepreciated Book Value	Debt Amount	Essex Book Value	Weighted Average Borrowing Rate (1)	Remaining Term of Debt (in Years)		ee Months ed June 30, 2025	Ende	Months ed June 30, 2025
Operating and Other Unconsolidated Joint Ventures									N	OI	
Wesco I, III, IV, V, VI (2)	54%	5,976	\$ 2,180,074	\$ 1,374,618	\$ 127,826	3.3%	1.4	\$	30,828	\$	61,029
BEX IV, 500 Folsom	50%	732	616,652	176,400	141,712	3.7%	21.0		5,308		10,988
Other (3)	53%	986	385,837	291,476	91,383	3.7%	12.0		5,699		11,099
Total Operating and Other Unconsolidated Joint Ventures		7,694	\$ 3,182,563	\$ 1,842,494	\$ 360,921	3.4%	5.0	\$	41,835	\$	83,116
NOI Depreciation Interest expense and other, net Equity (loss) income from unconsolidated technology co-inves Insurance reimbursements, legal settlements, and other, net Net income from operating and other co-investments	tments							\$	22,831 (14,406) (8,646) (104) (15)	\$	45,359 (28,784) (17,098) 1,612 (15) <b>1,074</b>
						Weighted Average Preferred Return	Weighted Average Expected Term	Inc	ome from F		ed Equity
Income from preferred equity investments								\$	9,317	\$	21,112
Preferred Equity Investments (4)					\$ 445,511	9.2%	1.4	\$	9,317	\$	21,112
Total Co-investments					\$ 806,432			\$	8,977	\$	22,186

<sup>(1)</sup> Represents the year-to-date annual weighted average borrowing rate.

<sup>(2)</sup> As of June 30, 2025, the Company's investments in Wesco I, Wesco III, and Wesco IV were classified as a liability of \$86.9 million due to distributions received in excess of the Company's investment.

<sup>(3)</sup> As of June 30, 2025, the Company's investment in Expo was classified as a liability of \$2.5 million due to distributions received in excess of the Company's investment. The weighted average Essex ownership percentage excludes our investments in unconsolidated technology co-investments.

<sup>(4)</sup> As of June 30, 2025, the Company is invested in 16 preferred equity investments.

## Summary of Apartment Community Acquisitions and Dispositions Activity – Year to date as of June 30, 2025 (Dollars in thousands, except for average monthly rent)

Property Name	Location	Apartment Homes	Year Built	Essex Ownership Percentage	Entity	Date	ı	al Contract Price at Rata Share	ce per ent Home <sup>(1)</sup>	verage thly Rent
The Plaza	Foster City, CA	307	2013	100%	EPLP	Jan-25	\$	161,375	\$ 512	\$ 3,310
One Hundred Grand (2)	Foster City, CA	166	2016	N/A	EPLP	Feb-25		105,250	615	3,881
ROEN Menlo Park	Menlo Park, CA	146	2017	100%	EPLP	Feb-25		78,750	539	3,647
	Q1 2025	619					\$	345,375	\$ 546	
Revere Campbell (2)	Campbell, CA	168	2015	N/A	EPLP	May-25	\$	118,000	\$ 664	\$ 4,014
The Parc at Pruneyard	Campbell, CA	252	1968	100%	EPLP	May-25		122,500	486	3,104
	Q2 2025	420					\$	240,500	\$ 573	
	2025 Total	1,039					\$	585,875	\$ 551	

<u>Dispositions</u>										
				Essex				al Contract		
		Apartment		Ownership				Price at		ce per
Property Name	Location	Homes	Year Built	Percentage	Entity	Date	Pro	Rata Share	Apartme	nt Home (1)
Highridge (2)	Rancho Palos Verdes, CA_	255	1972	N/A	EPLP	Feb-25	\$	127,000	\$	498
	Q1 2025	255					\$	127,000	\$	498
Essex Skyline	Santa Ana, CA	350	2008	100%	EPLP	Apr-25	\$	239,580	\$	685
	Q2 2025	350					\$	239,580	\$	685
	_									
	2025 Total	605					\$	366,580	\$	606

<sup>(1)</sup> Price per apartment home excludes value allocated to retail space.

<sup>(2)</sup> The noncontrolling members' ownership interest in Highridge, a community owned by consolidated DownREIT entities prior to its disposition, were transferred to One Hundred Grand and Revere Campbell pursuant to the like-kind exchange rules under Section 1031 of the Internal Revenue Code of 1986, as amended.

## Assumptions for 2025 FFO Guidance Range

(Dollars in thousands, except per share data)

The guidance projections below are based on current expectations and are forward-looking. The guidance on this page is given for Net Operating Income ("NOI") and Total and Core FFO. See pages S-17.1 to S-17.4 for the definitions of non-GAAP financial measures and other terms.

	Six Mo	nths Ended	202	5 Full-Year (	Guida	ance Range	
	June :	30, 2025 <sup>(1)</sup>		Low End		High End	Comments about 2025 Full-Year Guidance
Total NOI from Consolidated Communities	\$	655,649	\$	1,311,400	\$	1,322,400	Includes a range of same-property NOI growth of 2.7% to 3.5%.  Reflects investment activity through July
Management Fees	\$	4,717		9,000		9,600	
Interest Expense							
Interest expense, before capitalized interest		(127,220)		(257,400)		(256,000)	Updated to reflect investment activity through July
Interest capitalized		1,497		3,400		4,000	
Net interest expense		(125,723)		(254,000)		(252,000)	
Recurring Income and Expenses Interest and other income		7,992		16,400		17,400	
interest and other income		7,992		16,400		17,400	Guidance assumes \$200M in preferred equity redemptions for the
FFO from co-investments		49,373		90,700		92,700	full year, of which \$27M has occurred through July
General and administrative		(29,512)		(61,000)		(63,000)	
Corporate-level property management expenses		(24,552)		(48,600)		(49,400)	
Non-controlling interest		(4,856)		(10,000)		(9,400)	
Total recurring income and expenses		(1,555)		(12,500)		(11,700)	
Non-Core Income and Expenses  Tax benefit on unconsolidated technology co-investments		395		395		395	
Realized and unrealized gains on marketable securities, net		395 2,401		2,401		2,401	
Provision for credit losses		(11)		(11)		(11)	
Equity income from unconsolidated technology co-investments		1,612		1,612		1,612	
Loss on early retirement of debt, net		(762)		(762)		(762)	
General and administrative and other, net		(3,937)		(6,500)		(5,000)	
Insurance reimbursements, legal settlements, and other, net		700		700		700	
Total non-core income and expenses		398		(2,165)		(665)	
Funds from Operations <sup>(2)</sup>	\$	533,486	\$	1,051,735	\$	1,067,635	
Funds from Operations per diluted Share	\$	8.00	\$	15.77	\$	16.01	
% Change - Funds from Operations	-	-5.8%		-1.4%		0.1%	
Core Funds from Operations (excludes non-core items)	\$	533,088	\$	1,053,900	\$	1,068,300	
Core Funds from Operations per diluted Share	\$	8.00	\$	15.80	\$	16.02	
% Change - Core Funds from Operations		3.0%		1.3%		2.7%	
EPS - Diluted	\$	6.59	\$	10.05	\$	10.29	
Weighted average shares outstanding - FFO calculation		66,664		66,700		66,700	

<sup>(1)</sup> All non-core items are excluded from the 2025 actuals and included in the non-core income and expense section of the FFO reconciliation.

<sup>(2) 2025</sup> guidance excludes inestimable projected gain on sale of marketable securities, loss on early retirement of debt, political/legislative costs, and promote income until they are realized within the reporting period presented in the report.

## Reconciliation of Projected EPS, FFO and Core FFO per diluted share

With respect to the Company's guidance regarding its projected FFO and Core FFO, which guidance is set forth in the earnings release and on page S-15 of this supplement, a reconciliation of projected net income per share to projected FFO per share and projected Core FFO per share, as set forth in such guidance, is presented in the table below.

			2025 Guidance Range (1)										
	Ended	Months d June 30, 2025		3rd Quai Low	_	25 High		Full-Yea	_	5 High			
EPS - diluted  Conversion from GAAP share count Depreciation and amortization Noncontrolling interest related to Operating Partnership units Gain on sale of real estate and land	\$	6.59 (0.23) 4.97 0.23 (3.56)	\$	2.05 (0.07) 2.49 0.07 (0.66)	\$	2.15 (0.07) 2.49 0.07 (0.66)	\$	10.05 (0.35) 9.95 0.34 (4.22)	\$	10.29 (0.35) 9.95 0.34 (4.22)			
FFO per share - diluted	\$	8.00	\$	3.88	\$	3.98	\$	15.77	\$	16.01			
Tax benefit on unconsolidated technology co-investments Realized and unrealized gains on marketable securities, net Equity income from unconsolidated technology co-investments Loss on early retirement of debt, net General and administrative and other, net Insurance reimbursements, legal settlements, and other, net		(0.01) (0.04) (0.01) 0.01 0.06 (0.01)		- - - - 0.01		- - - - 0.01		(0.01) (0.04) (0.02) 0.01 0.10 (0.01)		(0.01) (0.04) (0.02) 0.01 0.08 (0.01)			
Core FFO per share - diluted	\$	8.00	\$	3.89	\$	3.99	\$	15.80	\$	16.02			

<sup>(1) 2025</sup> guidance excludes inestimable projected gain on sale of real estate and land, gain on sale of marketable securities, loss on early retirement of debt, political/legislative costs, and promote income until they are realized within the reporting period presented in the report.

#### MSA Level Supply Forecast: 2025E - 2026E

		Residenti	al Supply Forecast <sup>(1)</sup>			
		2025E	_		2026E	
Market	Multifamily Supply	Total MF/SF Supply	Total Supply as a % of Stock	Multifamily Supply	Total MF/SF Supply	Total Supply as a % of Stock
Los Angeles	8,900	15,300	0.4%	5,900	11,700	0.3%
Orange County	1,800	4,300	0.4%	2,600	5,400	0.5%
San Diego	5,100	7,900	0.6%	4,700	7,400	0.6%
Ventura	300	600	0.2%	800	1,200	0.4%
Southern California	16,100	28,100	0.4%	14,000	25,700	0.4%
San Francisco	1,300	1,700	0.2%	1,200	1,700	0.2%
Oakland	1,200	3,200	0.3%	800	3,400	0.3%
San Jose	3,800	5,800	0.8%	1,100	3,000	0.4%
Northern California	6,300	10,700	0.4%	3,100	8,100	0.3%
Seattle	10,200	14,300	1.0%	4,300	8,800	0.6%
Total	32,600	53,100	0.5%	21,400	42,600	0.4%

Data based on Essex Data Analytics forecasts and third-party projections.

<sup>(1)</sup> Residential Supply: Total supply includes the Company's estimate of multifamily ("MF") deliveries of properties with 50+ units and excludes student, senior and 100% affordable housing communities. Multifamily estimates incorporate a methodological enhancement ("delay-adjusted supply") to reflect the anticipated impact of continued construction delays in Essex markets. Single-family ("SF") estimates are based on trailing single-family permits.

#### Reconciliations of Non-GAAP Financial Measures and Other Terms

#### Adjusted EBITDAre Reconciliation

The National Association of Real Estate Investment Trusts ("Nareit") defines earnings before interest, taxes, depreciation and amortization for real estate ("EBITDAre") (September 2017 White Paper) as net income (computed in accordance with U.S. generally accepted accounting principles ("U.S. GAAP")) before interest expense, income taxes, depreciation and amortization expense, and further adjusted for gains and losses from sales of depreciated operating properties, impairment write-downs of investments in unconsolidated entities caused by a decrease in value of depreciated operating properties within the joint venture and adjustments to reflect the Company's share of EBITDAre of investments in unconsolidated entities.

The Company believes that EBITDAre is useful to investors, creditors and rating agencies as a supplemental measure of the Company's ability to incur and service debt because it is a recognized measure of performance by the real estate industry, and by excluding gains or losses related to sales or impairment of depreciated operating properties, EBITDAre can help compare the Company's credit strength between periods or as compared to different companies.

Adjusted EBITDAre represents EBITDAre further adjusted for non-comparable items and is a component of the credit ratio, "Net Indebtedness Divided by Adjusted EBITDAre, normalized and annualized," presented on page S-6, in the section titled "Selected Credit Ratios," and it is not intended to be a measure of free cash flow for management's discretionary use, as it does not consider certain cash requirements such as income tax payments, debt service requirements, capital expenditures and other fixed charges.

Adjusted EBITDAre is an important metric in evaluating the credit strength of the Company and its ability to service its debt obligations. The Company believes that Adjusted EBITDAre is useful to investors, creditors and rating agencies because it allows investors to compare the Company's credit strength to prior reporting periods and to other companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual credit quality.

EBITDAre and Adjusted EBITDAre are not recognized measurements under U.S. GAAP. Because not all companies use identical calculations, the Company's presentation of EBITDAre and Adjusted EBITDAre may not be comparable to similarly titled measures of other companies.

Three

The reconciliations of Net Income available to common stockholders to EBITDAre and Adjusted EBITDAre are presented in the table below:

(Dollars in thousands)	nths Ended June 30,
Net income available to common stockholders	\$ 221,362
Adjustments:	
Net income attributable to noncontrolling interest	10,164
Interest expense, net (1)	64,191
Depreciation and amortization	151,501
Income tax provision	(684)
Gain on sale of real estate and land	(126,174)
Co-investment EBITDAre adjustments	 22,896
EBITDAre	343,256
Realized and unrealized gains on marketable securities, net	(2,492)
Provision for credit losses	14
Equity loss from unconsolidated technology co-investments	104
Tax benefit on unconsolidated technology co-investments	(232)
General and administrative and other, net	2,661
Insurance reimbursements, legal settlements, and other, net	 (339)
Adjusted EBITDAre	\$ 342,972

<sup>(1)</sup> Interest expense, net includes items such as gains on derivatives and the amortization of deferred charges.

#### Reconciliations of Non-GAAP Financial Measures and Other Terms

#### **Annualized Turnover**

Annualized turnover is defined as the number of apartment homes turned over during the quarter, annualized, divided by the total number of apartment homes.

#### **Financial Occupancy**

Financial occupancy is defined as the percentage resulting from dividing actual rental income by total scheduled rental income. Actual rental income represents contractual rental income pursuant to leases without considering delinquency and concessions. Total scheduled rental income represents the value of all apartment homes, with occupied apartment homes valued at contractual rental rates pursuant to leases and vacant apartment homes valued at estimated market rents.

#### New Lease Net Effective Rate Growth and Renewal Net Effective Rate Growth

New lease net effective rate growth and renewal net effective rate growth represent the percentage change in similar term lease tradeouts, including the impact of leasing incentives.

#### **Disposition Yield**

Net operating income that the Company anticipates giving up in the next 12 months less an estimate of property management costs allocated to the project divided by the gross sales price of the asset.

#### **Acquisition Yield**

Net operating income that the Company expects to achieve in the next 12 months less an estimate of property management costs allocated to the project and less an estimate for capital expenditures per unit divided by the gross sales price of the asset.

#### **Encumbered**

Encumbered means any mortgage, deed of trust, lien, charge, pledge, security interest, security agreement or other encumbrance of any kind.

#### Funds From Operations ("FFO") and Core FFO

FFO, as defined by Nareit, is generally considered by industry analysts as an appropriate measure of performance of an equity REIT. Generally, FFO adjusts the net income of equity REITs for non-cash charges such as depreciation and amortization of rental properties, impairment charges, gains on sales of real estate and extraordinary items. Management considers FFO and FFO which excludes non-core items, which is referred to as "Core FFO," to be useful supplemental operating performance measures of an equity REIT because, together with net income and cash flows, FFO and Core FFO provide investors with additional bases to evaluate the operating performance and ability of a REIT to incur and service debt and to fund acquisitions and other capital expenditures and to pay dividends. By excluding gains or losses related to sales of depreciated operating properties and land and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help investors compare the operating performance of a real estate company between periods or as compared to different companies. By further adjusting for items that are not considered part of the Company's core business operations, Core FFO allows investors to compare the core operating performance of the Company to its performance in prior reporting periods and to the operating performance of other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual operating results.

FFO and Core FFO do not represent net income or cash flows from operations as defined by U.S. GAAP and are not intended to indicate whether cash flows will be sufficient to fund cash needs. These measures should not be considered as alternatives to net income as an indicator of the REIT's operating performance or to cash flows as a measure of liquidity. FFO and Core FFO do not measure whether cash flow is sufficient to fund all cash needs including principal amortization, capital improvements and distributions to stockholders. FFO and Core FFO also do not represent cash flows generated from operating, investing or financing activities as defined under GAAP. Management has consistently applied the Nareit definition of FFO to all periods presented. However, there is judgment involved and other REITs' calculation of FFO may vary from the Nareit definition for this measure, and thus their disclosures of FFO may not be comparable to the Company's calculation.

The reconciliations of FFO and Core FFO per diluted share are detailed on page S-3 in the section titled "Consolidated Funds From Operations".

#### Interest Expense, Net

Interest expense, net is presented on page S-1 in the section titled "Consolidated Operating Results". Interest expense, net includes items such as gains on derivatives and the amortization of deferred charges and is presented in the table below:

		Three Mor	nths E	Ended	Six Mont	hs E	nded
(Dollars in thousands)	June 30, 2025			June 30, 2024	 June 30, 2025		June 30, 2024
Interest expense	\$	65,262	\$	59,120	\$ 127,994	\$	115,053
Adjustments:							
Total return swap income		(1,071)		(629)	(2,271)		(1,425)
Interest expense, net	\$	64,191	\$	58,491	\$ 125,723	\$	113,628

#### Reconciliations of Non-GAAP Financial Measures and Other Terms

#### Net Indebtedness Divided by Adjusted EBITDAre

This credit ratio is presented on page S-6 in the section titled "Selected Credit Ratios." This credit ratio is calculated by dividing net indebtedness by Adjusted EBITDAre, as annualized based on the most recent quarter, and adjusted for estimated net operating income from properties acquired or disposed of during the quarter. This ratio is presented by the Company because it provides rating agencies and investors an additional means of comparing the Company's ability to service debt obligations to that of other companies. Net indebtedness is total debt, net less unamortized premiums, discounts, debt issuance costs, unrestricted cash and cash equivalents, and marketable securities. The reconciliation of Adjusted EBITDAre is set forth in "Adjusted EBITDAre Reconciliation" on page S-17.1 The calculation of this credit ratio and a reconciliation of net indebtedness to total debt at pro rata share for co-investments, net is presented in the table below:

(Dollars in thousands)	June 30, 2025
Total consolidated debt, net	\$ 6,759,454
Total debt from co-investments at pro rata share	1,005,851
Adjustments:	
Consolidated unamortized premiums, discounts, and debt issuance costs	32,727
Pro rata co-investments unamortized premiums, discounts,	
and debt issuance costs	3,332
Consolidated cash and cash equivalents-unrestricted	(58,679)
Pro rata co-investment cash and cash equivalents-unrestricted	(35,599)
Marketable securities	(82,162)
Net Indebtedness	\$ 7,624,924
Adjusted EBITDAre, annualized (1)	\$ 1,371,888
Other EBITDAre normalization adjustments, net, annualized (2)	5,602
Adjusted EBITDAre, normalized and annualized	\$ 1,377,490
Net Indebtedness Divided by Adjusted EBITDAre, normalized and annualized	5.5

<sup>(1)</sup> Based on the amount for the most recent quarter, multiplied by four.

#### Net Operating Income ("NOI") and Same-Property NOI Reconciliations

NOI and same-property NOI are considered by management to be important supplemental performance measures to earnings from operations included in the Company's consolidated statements of income. The presentation of same-property NOI assists with the presentation of the Company's operations prior to the allocation of depreciation and any corporate-level or financing-related costs. NOI reflects the operating performance of a community and allows for an easy comparison of the operating performance of individual communities or groups of communities.

In addition, because prospective buyers of real estate have different financing and overhead structures, with varying marginal impacts to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or group of assets. The Company defines same-property NOI as same-property revenues less same-property operating expenses, including property taxes. Please see the reconciliation of earnings from operations to NOI and same-property NOI, which in the table below is the NOI for stabilized properties consolidated by the Company for the periods presented:

	Three Mor	nths I	Ended		Six Mont	hs Eı	Ended		
	 June 30,	,	June 30,	June 30,		,	June 30,		
(Dollars in thousands)	 2025		2024		2025		2024		
Earnings from operations	\$ 279,700	\$	137,450	\$	536,781	\$	269,809		
Adjustments:									
Corporate-level property management expenses	12,220		11,622		24,552		22,721		
Depreciation and amortization	151,501		145,613		302,788		285,346		
Management and other fees from affiliates	(2,223)		(2,573)		(4,717)		(5,286)		
General and administrative	17,157		21,136		33,449		38,307		
Expensed acquisition and investment related costs	-		-		-		68		
Gain on sale of real estate and land	(126, 174)		-		(237,204)		-		
NOI	 332,181		313,248		655,649		610,965		
Less: Non-same property NOI	 (41,325)		(31,667)		(81,130)		(54,858)		
Same-Property NOI	\$ 290,856	\$	281,581	\$	574,519	\$	556,107		

<sup>(2)</sup> Adjustments made for properties in lease-up, acquired, or disposed during the most recent quarter and other partial quarter activity, multiplied by four.

#### Reconciliations of Non-GAAP Financial Measures and Other Terms

#### **Public Bond Covenants**

Public Bond Covenants refer to certain covenants set forth in instruments governing the Company's unsecured indebtedness. These instruments require the Company to meet specified financial covenants, including covenants relating to net worth, fixed charge coverage, debt service coverage, the amounts of total indebtedness and secured indebtedness, leverage and certain investment limitations. These covenants may restrict the Company's ability to expand or fully pursue its business strategies. The Company's ability to comply with these covenants may be affected by changes in the Company's operating and financial performance, changes in general business and economic conditions, adverse regulatory developments or other events adversely impacting it. The breach of any of these covenants could result in a default under the Company's indebtedness, which could cause those and other obligations to become due and payable. If any of the Company's indebtedness is accelerated, the Company may not be able to repay it. For risks related to failure to comply with these covenants, see "Item 1A: Risk Factors - Risks Related to Our Indebtedness and Financings" in the Company's annual report on Form 10-K and other reports filed by the Company with the Securities and Exchange Commission ("SEC").

The ratios set forth on page S-6 in the section titled "Public Bond Covenants" are provided only to show the Company's compliance with certain specified covenants that are contained in indentures related to the Company's issuance of Senior Notes, which indentures are filed by the Company with the SEC. See, for example, the indenture and supplemental indenture dated February 18, 2025, filed by the Company as Exhibit 4.1 and Exhibit 4.2 to the Company's Form 8-K, filed on February 18, 2025. These ratios should not be used for any other purpose, including without limitation to evaluate the Company's financial condition or results of operations, nor do they indicate the Company's covenant compliance as of any other date or for any other period. The capitalized terms in the disclosure are defined in the indentures filed by the Company with the SEC and may differ materially from similar terms used by other companies that present information about their covenant compliance.

#### Same-Property Revenue Growth with Concessions on a GAAP basis

	Three Months Ended				Six Months Ended			
	June 30,		June 30,		June 30,		June 30,	
(Dollars in millions)	2025		2024		2025		2024	
Reported rental revenue (1)	\$	410.9	\$	398.3	\$	818.0	\$	791.6
Straight-line rent impact to rental revenue		0.2		(0.5)		(0.3)		(0.5)
GAAP rental revenue	\$	411.1	\$	397.8	\$	817.7	\$	791.1
% change - reported rental revenue		3.2%				3.3%		
% change - GAAP rental revenue		3.4%				3.4%		

<sup>(1)</sup> Same-property rental revenue reflects concessions on a cash basis.

#### **Secured Debt**

Secured Debt means debt of the Company or any of its subsidiaries which is secured by an encumbrance on any property or assets of the Company or any of its subsidiaries. The Company's total amount of Secured Debt is set forth on page S-5.

#### **Unencumbered NOI to Adjusted Total NOI**

This ratio is presented on page S-6 in the section titled "Selected Credit Ratios". Unencumbered NOI means the sum of NOI for those real estate assets which are not subject to an encumbrance securing debt. The ratio of Unencumbered NOI to Adjusted Total NOI for the three months ended June 30, 2025, annualized, is calculated by dividing Unencumbered NOI, annualized for the three months ended June 30, 2025 and as further adjusted for proforma NOI for properties acquired or sold during the recent quarter, by Adjusted Total NOI as annualized. The calculation and reconciliation of NOI is set forth in "Net Operating Income ("NOI") and Same-Property NOI Reconciliations" above. This ratio is presented by the Company because it provides rating agencies and investors an additional means of comparing the Company's ability to service debt obligations to that of other companies.

The calculation of this ratio is presented in the table below:

(Dollars in thousands)		Annualized Q2 '25 (1)		
NOI	\$	1,328,724		
Adjustments:				
Pro forma NOI from real estate assets sold and/or acquired		6,007		
Other, net (2)		(11,064)		
Adjusted Total NOI		1,323,667		
Less: Encumbered NOI		(96,058)		
Unencumbered NOI	\$	1,227,609		
Encumbered NOI	\$	96,058		
Unencumbered NOI		1,227,609		
Adjusted Total NOI	\$	1,323,667		
Unencumbered NOI to Adjusted Total NOI		93%		

<sup>(1)</sup> This table is based on the amounts for the most recent quarter, multiplied by four.

<sup>(2)</sup> Includes intercompany eliminations pertaining to self-insurance and other expenses.