



**FOR IMMEDIATE RELEASE**

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**ESSEX ANNOUNCES FOURTH QUARTER 2008 AND ANNUAL EARNINGS RESULTS  
RECURRING FUNDS FROM OPERATIONS INCREASED 12.3% FOR 2008**

Palo Alto, California—February 4, 2009—Essex Property Trust, Inc. (NYSE:ESS) announces its fourth quarter 2008 and annual earnings results and related business activities.

Fund from Operations (“FFO”) for the quarter ended December 31, 2008, totaled \$44.1 million, or \$1.54 per diluted share compared to \$34.7 million, or \$1.25 per diluted share for quarter ended December 31, 2007. For the year ended December 31, 2008, FFO totaled \$170.9 million, or \$6.14 per diluted share compared to \$153.9 million or \$5.58 a diluted share which represents a 10.2% increase from 2007.

The Company’s FFO, excluding non-recurring items, increased 15.2% per diluted share or \$6.5 million for the quarter ended December 31, 2008 compared to the quarter ended December 31, 2007, and the Company’s FFO, excluding non-recurring items, increased 12.3% per diluted share or \$18.9 million for the year ended December 31, 2008 compared to the year ended December 31, 2007.

A reconciliation of FFO for non-recurring items can be found on page S-3 in the Company’s Financial Supplemental Information package. The following non-recurring items impacted the Company’s fourth quarter results for 2008 and 2007:

- In 2008, the Company recorded a gain of \$3.5 million from the early retirement of a portion of the Company’s exchangeable bonds at a discount to par value.
- In 2008, the Company recorded a loan loss reserve in the amount of \$0.7 million resulting from the impairment of a note receivable secured by an apartment community located in the Portland Metro area.
- In 2008, the Company recorded a severance charge of \$0.7 million related to workforce reduction.
- In 2007, the Company recorded a loan loss reserve in the amount of \$0.5 million on a note receivable.

Net income available to common stockholders for the quarter ended December 31, 2008 totaled \$18.3 million, or \$0.70 per diluted share, compared to net income available to common stockholders of \$51.3 million, or \$2.02 per diluted share, for the quarter ended December 31, 2007. Net income available to common stockholders for the year ended December 31, 2008 totaled \$56.1 million, or \$2.21 per diluted share, compared to net income available to common stockholders of \$106.5 million, or \$4.24 per diluted share, for the year ended December 31, 2007.

**SAME-PROPERTY OPERATIONS**

Same-property operating results exclude properties that do not have comparable results. The table below illustrates the percentage change in same-property revenues, operating expenses, and net operating income (“NOI”) for the quarter and year ended December 31, 2008 compared to December 31, 2007:

|                              | Q4 2008 compared to Q4 2007 |             |             | YTD 2008 compared to YTD 2007 |             |             |
|------------------------------|-----------------------------|-------------|-------------|-------------------------------|-------------|-------------|
|                              | Revenues                    | Expenses    | NOI         | Revenues                      | Expenses    | NOI         |
| Southern California          | 0.5%                        | 3.0%        | (0.6%)      | 1.6%                          | 2.6%        | 1.1%        |
| Northern California          | 7.6%                        | (4.3%)      | 14.4%       | 9.3%                          | 2.7%        | 12.8%       |
| Seattle Metro                | 6.6%                        | 6.0%        | 6.9%        | 7.8%                          | 5.6%        | 8.9%        |
| <b>Same-property Average</b> | <b>3.4%</b>                 | <b>1.6%</b> | <b>4.4%</b> | <b>4.5%</b>                   | <b>3.2%</b> | <b>5.1%</b> |

The table below illustrates the **sequential percentage** change in same-property revenues, expenses, and NOI for the quarter ended December 31, 2008 versus the quarter ended September 30, 2008:

|                              | <b>Q4 2008 compared to Q3 2008</b> |                 |             |
|------------------------------|------------------------------------|-----------------|-------------|
|                              | <b>Revenues</b>                    | <b>Expenses</b> | <b>NOI</b>  |
| Southern California          | (0.1%)                             | (0.5%)          | 0.1%        |
| Northern California          | 1.6%                               | (1.2%)          | 3.1%        |
| Seattle Metro                | 1.3%                               | (2.0%)          | 3.1%        |
| <b>Same-Property Average</b> | <b>0.6%</b>                        | <b>(1.0%)</b>   | <b>1.4%</b> |

Same-property **financial occupancies** for the quarters ended are as follows:

|                              | <b>12/31/08</b> | <b>9/30/08</b> | <b>12/31/07</b> |
|------------------------------|-----------------|----------------|-----------------|
| Southern California          | 95.8%           | 95.4%          | 95.5%           |
| Northern California          | 97.6%           | 97.8%          | 97.2%           |
| Seattle Metro                | 97.3%           | 96.8%          | 96.5%           |
| <b>Same-Property Average</b> | <b>96.6%</b>    | <b>96.3%</b>   | <b>96.1%</b>    |

### ACQUISITIONS/DISPOSITIONS

During the fourth quarter, the Company sold Coral Gardens, a 200-unit property located in El Cajon, California for \$19.8 million. Also, in December, the Company sold Green Valley, a manufactured housing community located in Vista, California, for \$8.9 million.

### DEVELOPMENT

In the fourth quarter, pre-leasing activities commenced at The Grand, a 238-unit high rise community located near Lake Merritt in downtown Oakland, California. The project, which expects initial occupancy to occur in mid-February 2009, is currently 31 percent pre-leased. Stabilization is expected by the third quarter of 2009.

Leasing activities continued at Belmont Station located in Los Angeles, California, which was completed in the fourth quarter of 2008 and is currently 80 percent leased. Stabilization is expected by the second quarter of 2009.

The Company sold the 90 Archer land parcel located in San Jose, California for \$3.7 million.

The Company extended the lease to July 2012, on the 2.1 acre land parcel containing a television studio located in Hollywood, California. Due to the length of this lease the Company has reclassified this property from the predevelopment pipeline to rental property on the Company's consolidated balance sheet.

Also during the quarter, construction continued at Fourth Street, a 171-unit community featuring 15,500 square feet of ground-floor retail located on University Avenue in downtown Berkeley, California. Currently, framing is underway and the project is on-track for construction completion in February 2010.

Studio 40-41 owned by Essex Apartment Value Fund II, L.P., is a 149-unit development located in Studio City, California. Initial occupancy is expected to commence in March 2009. When completed, the property will consist of two 4-story buildings over two levels of parking.

## **REDEVELOPMENT**

City View, located in Hayward, California, and Sammamish View, located in Bellevue, Washington, are redevelopment projects that have achieved stabilized operations. City View renovations included extensive exterior redevelopment such as siding and balcony railing replacement as well as upgrades to most common areas. Redevelopment efforts at Sammamish View consisted of interior unit renovations as well as the construction of a new leasing center and fitness center. Prior to completion, Sammamish View was able to achieve anticipated post-rehab rents on renovated units by increasing rental rates an average of 20 percent, net of market increases.

During the fourth quarter, the Company continued construction of its expansion of the adjacent Foothill and Woodland Commons communities, located in Bellevue, Washington. The first phase of the expansion project includes the addition of 34 apartment homes and a new leasing office.

## **LIQUIDITY AND BALANCE SHEET**

### ***Series D Cumulative Preferred Units***

In November, the holders of the outstanding 7.875% Series D Cumulative Redeemable Preferred Units of Essex Portfolio, L.P. exchanged their preferred units with a par value of \$50 million for 363,000 shares of common stock of the Company and \$10 million in cash plus accrued dividends.

### ***Exchangeable Bonds***

During the fourth quarter, the Company repurchased \$53.0 million of 3.625% exchangeable bonds due in 2025 at a discount to par value and recognized a gain of \$3.5 million.

### ***Mortgage Notes Payable***

During the fourth quarter, the Company obtained 10-year fixed rate mortgage loans totaling \$137.9 million, including the following:

- \$49.7 million mortgage loan secured by Montclair, at a rate of 6.17%, which matures in November 2018. The Company settled a forward starting swap for a loss of \$1.2 million, which increased the effective interest on this loan to 6.44%.
- \$40.2 million mortgage loan secured by Pathways, at a rate of 6.20%, which matures in October 2018.
- \$30.4 million mortgage loan secured by Canyon Oaks, at a rate of 6.14%, which matures in December 2018.
- \$17.6 million mortgage loan secured by Barkley, at a rate of 6.14%, which matures in December 2018.

In conjunction with the sale of Coral Gardens, the buyer assumed the mortgage loan for the property totaling \$10.7 million at a fixed rate of 5.5%, and in conjunction with the sale of Green Valley, the buyer assumed the mortgage loan for the property totaling \$6.1 million at a fixed rate of 5.62%.

### ***Secured Line of Credit Facility***

During the fourth quarter, the Company entered into a new five-year secured line of credit facility with Freddie Mac to replace the existing secured line of credit facility. The new secured facility expanded the existing secured facility from \$100 million to \$150 million, and the new facility is expandable to \$250 million during the first two years. The underlying interest rate is based on the Freddie Mac Reference Rate plus 0.99% to 1.50%.

### ***Unsecured Line of Credit Facility***

In January 2009, the Company exercised its option to extend the maturity of the \$200 million unsecured line of credit facility to March 2010. The underlying interest rate on this line is based on a tiered structure tied to the Company's corporate credit rating and is currently LIBOR + 0.80%.

## **GUIDANCE**

On February 4, 2009 the Company provided 2009 guidance that FFO per diluted share will range from \$5.50 - \$5.90 (including interest adjustments related to accounting for convertible bonds ("APB-14") that became effective January 1, 2009) and Earnings per Share will range from \$1.90 - \$2.30 per diluted share.

## **CONFERENCE CALL WITH MANAGEMENT**

The Company will host an earnings conference call with management to discuss its quarterly results on Thursday, February 5, at 11:00 a.m. PST (2:00 p.m. EST), which will be broadcast live via the Internet at [www.essexpropertytrust.com](http://www.essexpropertytrust.com), and accessible via phone by dialing (866) 700-0161 and entering the passcode 41414782.

A rebroadcast of the live call will be available online for 90 days and digitally for 7 days. To access the replay online, go to [www.essexpropertytrust.com](http://www.essexpropertytrust.com) and select the third quarter earnings link. To access the replay digitally, dial (888) 286-8010 using the passcode, 83212228. If you are unable to access the information via the Company's Web site, please contact the Investor Relations department at [investors@essexpropertytrust.com](mailto:investors@essexpropertytrust.com) or by calling (650) 494-3700.

## **CORPORATE PROFILE**

Essex Property Trust, Inc., located in Palo Alto, California and traded on the New York Stock Exchange (NYSE:ESS), is a fully integrated real estate investment trust (REIT) that acquires, develops, redevelops, and manages apartment communities located in highly desirable, supply-constrained markets. Essex currently has ownership interests in 134 apartment communities (26,992 units), and has 1,256 units in various stages of active development.

This press release and accompanying supplemental financial information will be filed electronically on Form 8-K with the Securities and Exchange Commission and can be accessed from the Company's Web site at [www.essexpropertytrust.com](http://www.essexpropertytrust.com). If you are unable to obtain the information via the Web, please contact the Investor Relations Department at (650) 494-3700.

## **FUNDS FROM OPERATIONS RECONCILIATION**

Funds from Operations, as defined by the National Association of Real Estate Investment Trusts ("NAREIT") is generally considered by industry analysts as an appropriate measure of performance of an equity REIT. Generally, FFO adjusts the net income of equity REITS for non-cash charges such as depreciation and amortization of rental properties, gains/losses on sales of real estate and extraordinary items. Management considers FFO to be a useful financial performance measurement of an equity REIT because, together with net income and cash flows, FFO provides investors with an additional basis to evaluate the performance and ability of a REIT to incur and service debt and to fund acquisitions and other capital expenditures.

FFO does not represent net income or cash flows from operations as defined by generally accepted accounting principles ("GAAP") and is not intended to indicate whether cash flows will be sufficient to fund cash needs. It should not be considered as an alternative to net income as an indicator of the REIT's operating performance or to cash flows as a measure of liquidity. FFO does not measure whether cash flow is sufficient to fund all cash needs including principal amortization, capital improvements and distributions to shareholders. FFO also does not represent cash flows generated from operating, investing or financing activities as defined under GAAP. Management has consistently applied the NAREIT definition of FFO to all periods presented. However, there is judgment involved and other REITs in calculating FFO may vary from the NAREIT definition for this measure, and thus their disclosure of FFO may not be comparable to Essex's calculation.

The following table sets forth the Company's calculation of FFO for the quarter and year ended December 31, 2008 and 2007.

|                                             | Three Months Ended<br>December 31, |          | Twelve Months Ended<br>December 31, |           |
|---------------------------------------------|------------------------------------|----------|-------------------------------------|-----------|
|                                             | 2008                               | 2007     | 2008                                | 2007      |
| <b>Funds from operations</b>                |                                    |          |                                     |           |
| Net income available to common stockholders | <b>\$18,345</b>                    | \$51,287 | <b>\$56,113</b>                     | \$106,464 |
| Adjustments:                                |                                    |          |                                     |           |
| Depreciation and amortization               | <b>28,296</b>                      | 29,754   | <b>113,294</b>                      | 102,250   |
| Gain not included in FFO                    | <b>(5,356)</b>                     | (51,905) | <b>(7,849)</b>                      | (66,470)  |
| Minority interests and co-investments       | <b>2,766</b>                       | 5,563    | <b>9,299</b>                        | 11,665    |
| <b>Funds from operations</b>                | <b>\$44,051</b>                    | \$34,699 | <b>\$170,857</b>                    | \$153,909 |

This earnings release also presents FFO results that exclude certain non-recurring items. Management believes that the presentation of such results is useful to investors because they illuminate underlying operational trends by excluding significant non-recurring or otherwise unusual transactions. Our criteria for excluding non-recurring items may differ from methods of other companies and should not be regarded as a replacement for corresponding GAAP measures. A reconciliation of FFO for non-recurring items can be found on page S-3 in the Company's Financial Supplemental Information package.

#### **SAFE HARBOR STATEMENT UNDER THE PRIVATE LITIGATION REFORM ACT OF 1995:**

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include statements regarding 2009 earnings per diluted share and 2009 FFO per diluted share, statements regarding anticipated costs, construction start dates, construction completion dates, initial occupancy dates and stabilization dates for property developments and redevelopments, and statements regarding the Company's development and redevelopment pipeline. The Company's actual results may differ materially from those projected in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, changes in market demand for rental units and the impact of competition and competitive pricing, changes in economic conditions, unexpected delays in the development and stabilization of development and redevelopment projects, unexpected difficulties in leasing of development and redevelopment projects, total costs of renovation and development investments exceeding our projections and other risks detailed in the Company's filings with the Securities and Exchange Commission ("SEC"). All forward-looking statements are made as of today, and the Company assumes no obligation to update this information. For more details relating to risk and uncertainties that could cause actual results to differ materially from those anticipated in our forward-looking statements, and risks to our business in general, please refer to our SEC filings, including our most recent Report on Form 10-K for the year ended December 31, 2007.

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# ESSEX

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PROPERTY TRUST, INC.

*Fourth Quarter 2008*  
*Supplemental Financial Information*

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In July 2008, the Company acquired **Chestnut Street Apartments**, a 96-unit apartment community located in Santa Cruz, California, for \$22.1 million. The property was built in 2002 and includes approximately 9,000 square feet of commercial and retail space.

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# ESSEX PROPERTY TRUST, INC.

## Consolidated Operating Results

(Dollars in thousands, except per share amounts)

|                                                                            | Three Months Ended<br>December 31, |                  | Twelve Months Ended<br>December 31, |                   |
|----------------------------------------------------------------------------|------------------------------------|------------------|-------------------------------------|-------------------|
|                                                                            | 2008                               | 2007             | 2008                                | 2007              |
| <b>Revenues:</b>                                                           |                                    |                  |                                     |                   |
| Rental and other property                                                  | \$ 104,831                         | \$ 98,212        | \$ 407,729                          | \$ 373,959        |
| Management and other fees from affiliates                                  | 1,201                              | 1,428            | 5,166                               | 5,090             |
|                                                                            | <u>106,032</u>                     | <u>99,640</u>    | <u>412,895</u>                      | <u>379,049</u>    |
| <b>Expenses:</b>                                                           |                                    |                  |                                     |                   |
| Property operating, excluding real estate taxes                            | 25,905                             | 24,664           | 100,469                             | 91,369            |
| Real estate taxes                                                          | 8,588                              | 8,350            | 33,492                              | 31,649            |
| Depreciation and amortization                                              | 28,296                             | 28,611           | 110,860                             | 97,647            |
| Interest                                                                   | 20,368                             | 21,250           | 78,203                              | 78,938            |
| Amortization of deferred financing costs                                   | 774                                | 1,001            | 2,883                               | 3,055             |
| General and administrative                                                 | 7,323                              | 7,754            | 26,984                              | 26,273            |
| Other expenses                                                             | 1,350                              | 800              | 1,350                               | 800               |
|                                                                            | <u>92,604</u>                      | <u>92,430</u>    | <u>354,241</u>                      | <u>329,731</u>    |
| Earnings from operations                                                   | 13,428                             | 7,210            | 58,654                              | 49,318            |
| Gain on sale of real estate                                                | 2,132                              | -                | 4,578                               | -                 |
| Gain on early retirement of debt                                           | 3,517                              | -                | 3,517                               | -                 |
| Interest and other income                                                  | 3,295                              | 2,856            | 11,343                              | 10,310            |
| Equity income co-investments                                               | 495                                | 353              | 7,820                               | 3,120             |
| Minority interests                                                         | (5,466)                            | (4,540)          | (22,395)                            | (19,999)          |
| Income before discontinued operations                                      |                                    |                  |                                     |                   |
| income tax provision                                                       | 17,401                             | 5,879            | 63,517                              | 42,749            |
| Income tax provision                                                       | -                                  | (400)            | -                                   | (400)             |
| Income before discontinued operations                                      | <u>17,401</u>                      | <u>5,479</u>     | <u>63,517</u>                       | <u>42,349</u>     |
| Income and gain from discontinued operations,<br>net of minority interests | <u>3,254</u>                       | <u>48,118</u>    | <u>1,837</u>                        | <u>73,289</u>     |
| Net income                                                                 | 20,655                             | 53,597           | 65,354                              | 115,638           |
| Dividends to preferred stockholders                                        | (2,310)                            | (2,310)          | (9,241)                             | (9,174)           |
| Net income available to common stockholders                                | <u>\$ 18,345</u>                   | <u>\$ 51,287</u> | <u>\$ 56,113</u>                    | <u>\$ 106,464</u> |
| Net income per share - basic                                               | <u>\$ 0.70</u>                     | <u>\$ 2.04</u>   | <u>\$ 2.23</u>                      | <u>\$ 4.34</u>    |
| Net income per share - diluted                                             | <u>\$ 0.70</u>                     | <u>\$ 2.02</u>   | <u>\$ 2.21</u>                      | <u>\$ 4.24</u>    |

See Company's 10-K and 10-Q for additional disclosures



# ESSEX PROPERTY TRUST, INC.

## Consolidated Operating Results

### Selected Line Item Detail

(Dollars in thousands)

|                                                           | Three Months Ended<br>December 31, |                  | Twelve Months Ended<br>December 31, |                   |
|-----------------------------------------------------------|------------------------------------|------------------|-------------------------------------|-------------------|
|                                                           | 2008                               | 2007             | 2008                                | 2007              |
| <b>Rental and other property</b>                          |                                    |                  |                                     |                   |
| Rental                                                    | \$ 98,521                          | \$ 92,911        | \$ 384,174                          | \$ 352,790        |
| Other property                                            | 6,310                              | 5,301            | 23,555                              | 21,169            |
| Rental and other property                                 | <u>\$ 104,831</u>                  | <u>\$ 98,212</u> | <u>\$ 407,729</u>                   | <u>\$ 373,959</u> |
| <b>Management and other fees from affiliates</b>          |                                    |                  |                                     |                   |
| Management                                                | \$ 822                             | \$ 934           | \$ 3,217                            | \$ 3,457          |
| Development and redevelopment                             | 379                                | 494              | 1,949                               | 1,294             |
| Promote interest from Fund I                              | -                                  | -                | -                                   | 339               |
| Management and other fees from affiliates                 | <u>\$ 1,201</u>                    | <u>\$ 1,428</u>  | <u>\$ 5,166</u>                     | <u>\$ 5,090</u>   |
| <b>General and administrative</b>                         |                                    |                  |                                     |                   |
| General and administrative                                | \$ 10,931                          | \$ 10,730        | \$ 41,403                           | \$ 37,302         |
| Allocated to property operating expenses - administrative | (2,238)                            | (1,537)          | (9,014)                             | (5,970)           |
| Capitalized to real estate                                | (1,370)                            | (1,439)          | (5,405)                             | (5,059)           |
| Net general and administrative                            | <u>\$ 7,323</u>                    | <u>\$ 7,754</u>  | <u>\$ 26,984</u>                    | <u>\$ 26,273</u>  |
| <b>Interest and other income</b>                          |                                    |                  |                                     |                   |
| Interest income                                           | \$ 1,469                           | \$ 1,290         | \$ 4,817                            | \$ 3,947          |
| Lease income, net                                         | 1,826                              | 1,566            | 6,526                               | 6,363             |
| Interest and other income                                 | <u>\$ 3,295</u>                    | <u>\$ 2,856</u>  | <u>\$ 11,343</u>                    | <u>\$ 10,310</u>  |
| <b>Equity income in co-investments</b>                    |                                    |                  |                                     |                   |
| Equity income in co-investments                           | \$ 495                             | \$ 353           | \$ 1,502                            | \$ 1,074          |
| Gain on sale of co-investment, promote interest, and fees | -                                  | -                | 6,318                               | 2,046             |
| Equity income in co-investments                           | <u>\$ 495</u>                      | <u>\$ 353</u>    | <u>\$ 7,820</u>                     | <u>\$ 3,120</u>   |
| <b>Minority interests</b>                                 |                                    |                  |                                     |                   |
| Limited partners of Essex Portfolio, L.P.                 | \$ 1,685                           | \$ 690           | \$ 6,543                            | \$ 4,915          |
| Perpetual preferred distributions                         | 2,231                              | 2,559            | 9,909                               | 10,238            |
| Third party ownership interests                           | 442                                | 225              | 1,458                               | 687               |
| DownREIT limited partners' distributions                  | 1,108                              | 1,066            | 4,485                               | 4,159             |
| Minority interests                                        | <u>\$ 5,466</u>                    | <u>\$ 4,540</u>  | <u>\$ 22,395</u>                    | <u>\$ 19,999</u>  |

See Company's 10-K and 10-Q for additional disclosures

# ESSEX PROPERTY TRUST, INC.

## Consolidated Funds From Operations

(Dollars in thousands, except share and per share amounts)

|                                                                 | Three Months Ended<br>December 31, |                   |          | Twelve Months Ended<br>December 31, |                   |          |
|-----------------------------------------------------------------|------------------------------------|-------------------|----------|-------------------------------------|-------------------|----------|
|                                                                 | 2008                               | 2007              | % Change | 2008                                | 2007              | % Change |
| <b>Funds from operations</b>                                    |                                    |                   |          |                                     |                   |          |
| Net income available to common stockholders                     | \$ 18,345                          | \$ 51,287         |          | \$ 56,113                           | \$ 106,464        |          |
| Adjustments:                                                    |                                    |                   |          |                                     |                   |          |
| Depreciation and amortization                                   | 28,296                             | 29,754            |          | 113,294                             | 102,250           |          |
| Gains not included in FFO                                       | (5,356)                            | (51,905)          |          | (7,849)                             | (66,470)          |          |
| Minority interests and co-investments (1)                       | 2,766                              | 5,563             |          | 9,299                               | 11,665            |          |
| <b>Funds from operations</b>                                    | <u>\$ 44,051</u>                   | <u>\$ 34,699</u>  |          | <u>\$ 170,857</u>                   | <u>\$ 153,909</u> |          |
| <b>FFO per share-diluted</b>                                    | <u>\$ 1.54</u>                     | <u>\$ 1.25</u>    | 23.3%    | <u>\$ 6.14</u>                      | <u>\$ 5.58</u>    | 10.2%    |
| <b>Components of the change in FFO</b>                          |                                    |                   |          |                                     |                   |          |
| <b>Non-recurring items:</b>                                     |                                    |                   |          |                                     |                   |          |
| Gain on early retirement of bonds                               | (3,517)                            | -                 |          | (3,517)                             | -                 |          |
| Severance payments                                              | 700                                | -                 |          | 700                                 | -                 |          |
| Loan loss reserves                                              | 650                                | 500               |          | 650                                 | 500               |          |
| Income generated from TRS activities, net of taxes and expenses | (147)                              | -                 |          | (147)                               | (413)             |          |
| Joint venture - promote interest and fees                       | -                                  | -                 |          | (6,318)                             | (10,068)          |          |
| Other                                                           | -                                  | -                 |          | 245                                 | (339)             |          |
| <b>Funds from operations excluding non-recurring items</b>      | <u>41,737</u>                      | <u>35,199</u>     |          | <u>162,470</u>                      | <u>143,589</u>    |          |
| <b>FFO excluding non-recurring items per share-diluted</b>      | <u>\$ 1.46</u>                     | <u>\$ 1.26</u>    | 15.2%    | <u>\$ 5.84</u>                      | <u>\$ 5.20</u>    | 12.3%    |
| <b>Changes in recurring items:</b>                              |                                    |                   |          |                                     |                   |          |
| Same-property NOI                                               | \$ 2,489                           |                   |          | \$ 10,835                           |                   |          |
| Non-same property NOI                                           | 2,651                              |                   |          | 11,992                              |                   |          |
| Management and other fees from affiliates                       | (227)                              |                   |          | 415                                 |                   |          |
| Interest expense and amortization of deferred financing costs   | 1,109                              |                   |          | 907                                 |                   |          |
| Other items, net                                                | 516                                |                   |          | (5,268)                             |                   |          |
|                                                                 | <u>\$ 6,538</u>                    |                   |          | <u>\$ 18,881</u>                    |                   |          |
| Weighted average number of shares outstanding diluted (2)       | <u>28,663,993</u>                  | <u>27,838,516</u> |          | <u>27,807,946</u>                   | <u>27,596,668</u> |          |

(1) For the three and twelve months ended December 31, 2008, the amounts included the following adjustments: (i) minority interest related to Operating Partnership units totaling \$2.0 million and \$6.7 million, respectively, (ii) add back depreciation from unconsolidated co-investments and less depreciation attributable to third-party ownership of consolidated co-investments totaling \$0.8 million and \$2.6 million, respectively.

(2) Assumes conversion of the weighted average operating partnership interests in the Operating Partnership into shares of the Company's common stock.

See Company's 10-K and 10-Q for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Consolidated Balance Sheets

(Dollars in thousands)

|                                                                    | December 31, 2008   | December 31, 2007   |
|--------------------------------------------------------------------|---------------------|---------------------|
| Real Estate:                                                       |                     |                     |
| Land and land improvements                                         | \$ 683,876          | \$ 670,494          |
| Buildings and improvements                                         | 2,595,912           | 2,447,265           |
|                                                                    | <u>3,279,788</u>    | <u>3,117,759</u>    |
| Less: accumulated depreciation                                     | (640,026)           | (541,987)           |
|                                                                    | <u>2,639,762</u>    | <u>2,575,772</u>    |
| Real estate under development                                      | 272,273             | 233,445             |
| Co-investments                                                     | 76,346              | 64,191              |
|                                                                    | <u>2,988,381</u>    | <u>2,873,408</u>    |
| Cash and cash equivalents                                          | 54,719              | 22,483              |
| Marketable securities                                              | 23,886              | 2,017               |
| Funds held by 1031 exchange facilitator                            | 21,424              | -                   |
| Notes and other receivables                                        | 47,637              | 50,536              |
| Other assets                                                       | 28,776              | 31,879              |
| Total assets                                                       | <u>\$ 3,164,823</u> | <u>\$ 2,980,323</u> |
| Mortgage notes payable                                             | \$ 1,468,931        | \$ 1,262,873        |
| Exchangeable bonds                                                 | 171,716             | 225,000             |
| Lines of credit                                                    | 120,000             | 169,818             |
| Cash flow hedge liabilities                                        | 73,129              | 10,227              |
| Other liabilities                                                  | 105,396             | 94,215              |
| Total liabilities                                                  | <u>1,939,172</u>    | <u>1,762,133</u>    |
| Minority interests                                                 | 234,821             | 281,960             |
| Series G cumulative convertible preferred stock, liquidation value | 145,912             | 145,912             |
| Stockholders' Equity:                                              |                     |                     |
| Common stock                                                       | 2                   | 2                   |
| Series F cumulative redeemable preferred stock, liquidation value  | 25,000              | 25,000              |
| Additional paid-in-capital                                         | 1,026,037           | 857,109             |
| Distributions in excess of accumulated earnings                    | (130,697)           | (82,805)            |
| Accumulated other comprehensive (loss) income                      | (75,424)            | (8,988)             |
| Total stockholders' equity                                         | <u>844,918</u>      | <u>790,318</u>      |
| Total liabilities and stockholders' equity                         | <u>\$ 3,164,823</u> | <u>\$ 2,980,323</u> |

See Company's 10-K and 10-Q for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Debt Summary - December 31, 2008

(Dollars in thousands)

|                                                         | Percentage of<br>Total<br>Debt | Balance<br>Outstanding | Weighted<br>Average<br>Interest Rate | Weighted<br>Average Maturity<br>In Years |
|---------------------------------------------------------|--------------------------------|------------------------|--------------------------------------|------------------------------------------|
| Mortgage notes payable                                  |                                |                        |                                      |                                          |
| Fixed rate - secured                                    | 69%                            | \$ 1,217,805           | 6.1%                                 | 5.9                                      |
| Variable rate debt(1)                                   | 14%                            | 251,126                | 4.0%                                 | 21.5                                     |
| Total mortgage notes payable                            | 83%                            | <b>1,468,931</b>       | 5.8%                                 | <b>8.6</b>                               |
| Exchangeable bonds (2)                                  | 10%                            | <b>171,716</b>         | 3.6%                                 |                                          |
| Line of credit - secured (3)                            | 7%                             | <b>120,000</b>         | 3.0%                                 |                                          |
| Total debt                                              | 100%                           | <b>\$ 1,760,647</b>    | <b>5.4%</b>                          |                                          |
| Scheduled principal payments (excludes lines of credit) |                                |                        | Weighted<br>Average<br>Interest Rate |                                          |
| 2009                                                    |                                | \$ 35,842              | 6.3%                                 |                                          |
| 2010                                                    |                                | 152,412                | 8.1%                                 |                                          |
| 2011                                                    |                                | 151,281                | 6.4%                                 |                                          |
| 2012                                                    |                                | 31,759                 | 5.4%                                 |                                          |
| 2013                                                    |                                | 192,813                | 5.8%                                 |                                          |
| Thereafter                                              |                                | 1,076,540              | 5.4%                                 |                                          |
| Total                                                   |                                | <b>\$ 1,640,647</b>    | <b>5.5%</b>                          |                                          |

Capitalized interest for the three and twelve months ended December 31, 2008 was approximately \$2.7 million and \$10.9 million, respectively.

- (1) \$236.2 million of the variable rate debt is tax exempt, and \$152.7 million of the tax exempt debt is subject to interest rate protection agreements.
- (2) Exchangeable bonds total \$171.7 million and mature in November 2025. This is an unsecured obligation of the operating partnership, and is fully and unconditionally guaranteed by Essex Property Trust, Inc. During the fourth quarter of 2008, the Company repurchased \$53.2 million of Exchangeable bonds.
- (3) Secured line of credit commitment is \$150 million and is expandable to \$250 million at anytime during the first two years. This line is secured by eight of Essex's apartment communities and matures in December 2013. The underlying interest rate is currently the Freddie Mac Reference Rate plus .99% to 1.50%.

## ESSEX PROPERTY TRUST, INC.

### Capitalization - December 31, 2008

*(Dollars and shares in thousands, except per share amounts)*

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|                                                                  |                     |        |
|------------------------------------------------------------------|---------------------|--------|
| Total debt                                                       | <u>\$ 1,760,647</u> |        |
| Common stock and potentially dilutive securities                 |                     |        |
| Common stock outstanding                                         | 26,396              |        |
| Limited partnership units (1)                                    | 2,413               |        |
| Options-treasury method                                          | <u>46</u>           |        |
| Total common stock and potentially dilutive securities           | 28,855              | shares |
| Common stock price per share as of December 31, 2008             | <u>\$ 76.75</u>     |        |
| Market value of common stock and potentially dilutive securities | \$ 2,214,621        |        |
| Preferred units/stock                                            | <u>\$ 254,500</u>   |        |
| Total equity capitalization                                      | <u>\$ 2,469,121</u> |        |
| Total market capitalization                                      | <u>\$ 4,229,768</u> |        |
| Ratio of debt to total market capitalization                     | <u>41.6%</u>        |        |

(1) Assumes conversion of all outstanding operating partnership interests in the Operating Partnership into shares of the Company's common stock.

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## ESSEX PROPERTY TRUST, INC.

### Property Operating Results - Quarter ended December 31, 2008 and 2007

(Dollars in thousands, except per concessions amounts)

|                                                              | Southern California |                  |          | Northern California |                  |          | Seattle Metro     |                  |          | Other real estate assets (1) |                 | Total              |                  |          |
|--------------------------------------------------------------|---------------------|------------------|----------|---------------------|------------------|----------|-------------------|------------------|----------|------------------------------|-----------------|--------------------|------------------|----------|
|                                                              | 2008                | 2007             | % Change | 2008                | 2007             | % Change | 2008              | 2007             | % Change | 2008                         | 2007            | 2008               | 2007             | % Change |
| <b>Revenues:</b>                                             |                     |                  |          |                     |                  |          |                   |                  |          |                              |                 |                    |                  |          |
| Same-property revenue                                        | \$ 48,193           | \$ 47,937        | 0.5%     | \$ 22,644           | \$ 21,045        | 7.6%     | \$ 17,383         | \$ 16,302        | 6.6%     | \$ -                         | \$ -            | \$ 88,220          | \$ 85,284        | 3.4%     |
| Non-same property revenue (2)                                | 5,512               | 4,735            |          | 8,458               | 7,212            |          | 1,942             | 432              |          | 699                          | 549             | 16,611             | 12,928           |          |
| <b>Total Revenues</b>                                        | <b>\$ 53,705</b>    | <b>\$ 52,672</b> |          | <b>\$ 31,102</b>    | <b>\$ 28,257</b> |          | <b>\$ 19,325</b>  | <b>\$ 16,734</b> |          | <b>\$ 699</b>                | <b>\$ 549</b>   | <b>\$ 104,831</b>  | <b>\$ 98,212</b> |          |
| <b>Property operating expenses:</b>                          |                     |                  |          |                     |                  |          |                   |                  |          |                              |                 |                    |                  |          |
| Same-property operating expenses                             | \$ 15,371           | \$ 14,928        | 3.0%     | \$ 7,350            | \$ 7,680         | -4.3%    | \$ 5,855          | \$ 5,521         | 6.0%     | \$ -                         | \$ -            | \$ 28,576          | \$ 28,129        | 1.6%     |
| Non-same property operating expenses (2)                     | 1,922               | 1,468            |          | 2,871               | 2,515            |          | 701               | 117              |          | 423                          | 785             | 5,917              | 4,885            |          |
| <b>Total property operating expenses</b>                     | <b>\$ 17,293</b>    | <b>\$ 16,396</b> |          | <b>\$ 10,221</b>    | <b>\$ 10,195</b> |          | <b>\$ 6,556</b>   | <b>\$ 5,638</b>  |          | <b>\$ 423</b>                | <b>\$ 785</b>   | <b>\$ 34,493</b>   | <b>\$ 33,014</b> |          |
| <b>Net operating income (NOI):</b>                           |                     |                  |          |                     |                  |          |                   |                  |          |                              |                 |                    |                  |          |
| Same-property NOI                                            | \$ 32,822           | \$ 33,009        | -0.6%    | \$ 15,294           | \$ 13,365        | 14.4%    | \$ 11,528         | \$ 10,781        | 6.9%     | \$ -                         | \$ -            | \$ 59,644          | \$ 57,155        | 4.4%     |
| Non-same property NOI (2)                                    |                     |                  |          |                     |                  |          |                   |                  |          |                              |                 |                    |                  |          |
| Redevelopment communities                                    | 3,234               | 2,940            |          | 2,335               | 2,024            |          | -                 | -                |          | -                            | -               | 5,569              | 4,964            |          |
| Acquired communities                                         | 355                 | 327              |          | 3,252               | 2,673            |          | 1,241             | 315              |          | -                            | -               | 4,848              | 3,315            |          |
| Development communities                                      | 1                   | -                |          | -                   | -                |          | -                 | -                |          | -                            | -               | 1                  | -                |          |
| Other real estate assets (1)                                 | -                   | -                |          | -                   | -                |          | -                 | -                |          | 276                          | (236)           | 276                | (236)            |          |
| Total non-same property NOI                                  | 3,590               | 3,267            |          | 5,587               | 4,697            |          | 1,241             | 315              |          | 276                          | (236)           | 10,694             | 8,043            |          |
| <b>Total NOI</b>                                             | <b>\$ 36,412</b>    | <b>\$ 36,276</b> |          | <b>\$ 20,881</b>    | <b>\$ 18,062</b> |          | <b>\$ 12,769</b>  | <b>\$ 11,096</b> |          | <b>\$ 276</b>                | <b>\$ (236)</b> | <b>\$ 70,338</b>   | <b>\$ 65,198</b> |          |
| <b>Same-property operating margin</b>                        | <b>68%</b>          | <b>69%</b>       |          | <b>68%</b>          | <b>64%</b>       |          | <b>66%</b>        | <b>66%</b>       |          |                              |                 | <b>68%</b>         | <b>67%</b>       |          |
| <b>Same-property turnover percentage</b>                     | <b>49%</b>          | <b>51%</b>       |          | <b>47%</b>          | <b>46%</b>       |          | <b>49%</b>        | <b>46%</b>       |          |                              |                 | <b>48%</b>         | <b>49%</b>       |          |
| <b>Same-property concessions</b>                             | <b>\$ 300</b>       | <b>\$ 427</b>    |          | <b>\$ 85</b>        | <b>\$ 121</b>    |          | <b>\$ 82</b>      | <b>\$ 89</b>     |          |                              |                 | <b>\$ 467</b>      | <b>\$ 637</b>    |          |
| <b>Average same-property concessions per turn (3)</b>        | <b>\$ 209</b>       | <b>\$ 302</b>    |          | <b>\$ 177</b>       | <b>\$ 257</b>    |          | <b>\$ 142</b>     | <b>\$ 164</b>    |          |                              |                 | <b>\$ 187</b>      | <b>\$ 262</b>    |          |
| <b>Net operating income percentage of total</b>              | <b>52%</b>          | <b>56%</b>       |          | <b>30%</b>          | <b>28%</b>       |          | <b>18%</b>        | <b>17%</b>       |          |                              |                 | <b>100%</b>        | <b>100%</b>      |          |
| <b>(Gain)/Loss to lease (4)</b>                              | <b>\$ (6,528)</b>   |                  |          | <b>\$ (1,604)</b>   |                  |          | <b>\$ (3,440)</b> |                  |          |                              |                 | <b>\$ (11,573)</b> |                  |          |
| <b>(Gain)/Loss to lease as a percentage of rental income</b> | <b>(3.2%)</b>       |                  |          | <b>(1.1%)</b>       |                  |          | <b>(4.5%)</b>     |                  |          |                              |                 | <b>(2.8%)</b>      |                  |          |
| <b>Reconciliation of apartment units at end of period</b>    |                     |                  |          |                     |                  |          |                   |                  |          |                              |                 |                    |                  |          |
| Same-property apartment units                                | 11,081              |                  |          | 4,643               |                  |          | 4,905             |                  |          |                              |                 | 20,629             |                  |          |
| Consolidated Apartment Units                                 | 12,500              | 12,725           |          | 6,457               | 6,361            |          | 5,338             | 5,005            |          |                              |                 | 24,295             | 24,091           |          |
| Joint Venture                                                | 480                 | 480              |          | 1,575               | 2,101            |          | 642               | 515              |          |                              |                 | 2,697              | 3,096            |          |
| Under Development (5)                                        | 268                 | 743              |          | 693                 | 238              |          | 295               | 127              |          |                              |                 | 1,256              | 1,108            |          |
| <b>Total apartment units at end of period</b>                | <b>13,248</b>       | <b>13,948</b>    |          | <b>8,725</b>        | <b>8,700</b>     |          | <b>6,275</b>      | <b>5,647</b>     |          |                              |                 | <b>28,248</b>      | <b>28,295</b>    |          |
| <b>Percentage of total</b>                                   | <b>47%</b>          | <b>50%</b>       |          | <b>31%</b>          | <b>31%</b>       |          | <b>22%</b>        | <b>20%</b>       |          |                              |                 | <b>100%</b>        | <b>100%</b>      |          |
| <b>Average same-property financial occupancy</b>             | <b>95.8%</b>        | <b>95.5%</b>     |          | <b>97.6%</b>        | <b>97.2%</b>     |          | <b>97.3%</b>      | <b>96.5%</b>     |          |                              |                 | <b>96.6%</b>       | <b>96.1%</b>     |          |

(1) Other real estate assets consists mainly of retail space and commercial properties and their operating results are classified in non-same property results.

(2) Includes properties which subsequent to September 1, 2007 were either acquired or in a stage of development or redevelopment without stabilized operations.

(3) Average same-property concessions per turn is the dollar amount per unit resulting from the same-property concessions divided by the product of the same property turnover percentage times the same-property apartment units.

(4) (Gain)/Loss to lease represents the annualized difference between market rents (without considering the impact of rental concessions) and contractual rents. These numbers include the Company's pro-rata interest in unconsolidated properties.

(5) Fund II owns 268 of the units under development as of December 31, 2008.

## ESSEX PROPERTY TRUST, INC.

### Property Operating Results - Twelve months ended December 31, 2008 and 2007

(Dollars in thousands, except per concessions amounts)

|                                                       | Southern California |                   |          | Northern California |                  |          | Seattle Metro    |                  |          | Other real estate assets (1) |                 |                   | Total             |          |
|-------------------------------------------------------|---------------------|-------------------|----------|---------------------|------------------|----------|------------------|------------------|----------|------------------------------|-----------------|-------------------|-------------------|----------|
|                                                       | 2008                | 2007              | % Change | 2008                | 2007             | % Change | 2008             | 2007             | % Change | 2008                         | 2007            | 2008              | 2007              | % Change |
| <b>Revenues:</b>                                      |                     |                   |          |                     |                  |          |                  |                  |          |                              |                 |                   |                   |          |
| Same-property revenue                                 | \$ 187,352          | \$ 184,485        | 1.6%     | \$ 79,389           | \$ 72,611        | 9.3%     | \$ 62,338        | \$ 57,848        | 7.8%     | \$ -                         | \$ -            | \$ 329,079        | \$ 314,944        | 4.5%     |
| Non-same property revenue (2)                         | 26,078              | 23,819            |          | 40,495              | 26,767           |          | 9,342            | 6,029            |          | 2,735                        | 2,400           | 78,650            | 59,015            |          |
| <b>Total Revenues</b>                                 | <b>\$ 213,430</b>   | <b>\$ 208,304</b> |          | <b>\$ 119,884</b>   | <b>\$ 99,378</b> |          | <b>\$ 71,680</b> | <b>\$ 63,877</b> |          | <b>\$ 2,735</b>              | <b>\$ 2,400</b> | <b>\$ 407,729</b> | <b>\$ 373,959</b> |          |
| <b>Property operating expenses:</b>                   |                     |                   |          |                     |                  |          |                  |                  |          |                              |                 |                   |                   |          |
| Same-property operating expenses                      | \$ 58,990           | \$ 57,487         | 2.6%     | \$ 25,699           | \$ 25,032        | 2.7%     | \$ 21,200        | \$ 20,070        | 5.6%     | \$ -                         | \$ -            | \$ 105,889        | \$ 102,589        | 3.2%     |
| Non-same property operating expenses (2)              | 8,445               | 6,932             |          | 15,303              | 9,204            |          | 2,786            | 1,677            |          | 1,538                        | 2,616           | 28,072            | 20,429            |          |
| <b>Total property operating expenses</b>              | <b>\$ 67,435</b>    | <b>\$ 64,419</b>  |          | <b>\$ 41,002</b>    | <b>\$ 34,236</b> |          | <b>\$ 23,986</b> | <b>\$ 21,747</b> |          | <b>\$ 1,538</b>              | <b>\$ 2,616</b> | <b>\$ 133,961</b> | <b>\$ 123,018</b> |          |
| <b>Net operating income (NOI):</b>                    |                     |                   |          |                     |                  |          |                  |                  |          |                              |                 |                   |                   |          |
| Same-property NOI                                     | \$ 128,362          | \$ 126,998        | 1.1%     | \$ 53,690           | \$ 47,579        | 12.8%    | \$ 41,138        | \$ 37,778        | 8.9%     | \$ -                         | \$ -            | \$ 223,190        | \$ 212,355        | 5.1%     |
| Non-same property NOI (2)                             |                     |                   |          |                     |                  |          |                  |                  |          |                              |                 |                   |                   |          |
| Redevelopment communities                             | 12,675              | 12,213            |          | 13,419              | 12,868           |          | 1,764            | 1,521            |          | -                            | -               | 27,858            | 26,602            |          |
| Acquired communities                                  | 5,141               | 4,684             |          | 11,773              | 4,695            |          | 4,792            | 2,831            |          | -                            | -               | 21,706            | 12,210            |          |
| Development communities                               | (183)               | (10)              |          | -                   | -                |          | -                | -                |          | -                            | -               | (183)             | (10)              |          |
| Other real estate assets (1)                          | -                   | -                 |          | -                   | -                |          | -                | -                |          | 1,197                        | (216)           | 1,197             | (216)             |          |
| <b>Total non-same property NOI</b>                    | <b>17,633</b>       | <b>16,887</b>     |          | <b>25,192</b>       | <b>17,563</b>    |          | <b>6,556</b>     | <b>4,352</b>     |          | <b>1,197</b>                 | <b>(216)</b>    | <b>50,578</b>     | <b>38,586</b>     |          |
| <b>Total NOI</b>                                      | <b>\$ 145,995</b>   | <b>\$ 143,885</b> |          | <b>\$ 78,882</b>    | <b>\$ 65,142</b> |          | <b>\$ 47,694</b> | <b>\$ 42,130</b> |          | <b>\$ 1,197</b>              | <b>\$ (216)</b> | <b>\$ 273,768</b> | <b>\$ 250,941</b> |          |
| <b>Same-property operating margin</b>                 | <b>69%</b>          | <b>69%</b>        |          | <b>68%</b>          | <b>66%</b>       |          | <b>66%</b>       | <b>65%</b>       |          |                              |                 | <b>68%</b>        | <b>67%</b>        |          |
| <b>Same-property turnover percentage</b>              | <b>56%</b>          | <b>55%</b>        |          | <b>53%</b>          | <b>51%</b>       |          | <b>52%</b>       | <b>58%</b>       |          |                              |                 | <b>54%</b>        | <b>55%</b>        |          |
| <b>Same-property concessions</b>                      | <b>\$ 1,324</b>     | <b>\$ 1,524</b>   |          | <b>\$ 501</b>       | <b>\$ 379</b>    |          | <b>\$ 289</b>    | <b>\$ 232</b>    |          |                              |                 | <b>\$ 2,114</b>   | <b>\$ 2,135</b>   |          |
| <b>Average same-property concessions per turn (3)</b> | <b>\$ 219</b>       | <b>\$ 259</b>     |          | <b>\$ 232</b>       | <b>\$ 181</b>    |          | <b>\$ 122</b>    | <b>\$ 88</b>     |          |                              |                 | <b>\$ 200</b>     | <b>\$ 201</b>     |          |
| <b>Average same-property financial occupancy</b>      | <b>95.5%</b>        | <b>95.5%</b>      |          | <b>97.5%</b>        | <b>96.5%</b>     |          | <b>96.9%</b>     | <b>96.1%</b>     |          |                              |                 | <b>96.3%</b>      | <b>95.8%</b>      |          |

(1) Other real estate assets consists mainly of retail space and commercial properties and their operating results are classified in non-same property results.

(2) Includes properties which subsequent to January 1, 2007 were either acquired or in a stage of development or redevelopment without stabilized operations.

(3) Average same-property concessions per turn is the dollar amount per unit resulting from the same-property concessions divided by the product of the same property turnover percentage times the same-property apartment units.



## ESSEX PROPERTY TRUST, INC.

### Revenue by County - Quarters ended December 31, 2008, December 31, 2007 and September 30, 2008

(Dollars in thousands, except average property rental rates)

| Region                          | Units  | Average Property Rental Rates |                      |          | Property Revenue     |                      |          | Property Revenue      |                        |
|---------------------------------|--------|-------------------------------|----------------------|----------|----------------------|----------------------|----------|-----------------------|------------------------|
|                                 |        | December 31,<br>2008          | December 31,<br>2007 | % Change | December 31,<br>2008 | December 31,<br>2007 | % Change | September 30,<br>2008 | Sequential<br>% Change |
| Southern California             |        |                               |                      |          |                      |                      |          |                       |                        |
| Ventura County                  | 3,004  | \$ 1,363                      | \$ 1,395             | -2.3%    | \$ 12,542            | \$ 12,475            | 0.5%     | \$ 12,456             | 0.7%                   |
| Los Angeles County              | 2,754  | 1,752                         | 1,764                | -0.7%    | 14,717               | 14,823               | -0.7%    | 14,872                | -1.0%                  |
| Orange County                   | 2,037  | 1,533                         | 1,544                | -0.7%    | 9,528                | 9,358                | 1.8%     | 9,600                 | -0.8%                  |
| San Diego County                | 2,771  | 1,104                         | 1,087                | 1.6%     | 9,616                | 9,281                | 3.6%     | 9,489                 | 1.3%                   |
| Santa Barbara County            | 239    | 1,776                         | 1,750                | 1.5%     | 1,136                | 1,315                | -13.6%   | 1,180                 | -3.7%                  |
| Riverside County                | 276    | 791                           | 844                  | -6.3%    | 654                  | 685                  | -4.5%    | 640                   | 2.2%                   |
| Total same-property             | 11,081 | 1,442                         | 1,453                | -0.8%    | 48,193               | 47,937               | 0.5%     | 48,237                | -0.1%                  |
| Los Angeles County              | 1,311  | 1,628                         |                      |          | 5,078                | 4,297                |          |                       |                        |
| Santa Barbara County            | 108    | 1,369                         |                      |          | 434                  | 438                  |          |                       |                        |
| Non-same property               | 1,419  | 1,608                         |                      |          | 5,512                | 4,735                |          |                       |                        |
| Northern California             |        |                               |                      |          |                      |                      |          |                       |                        |
| San Francisco MSA               | 175    | 1,864                         | 1,747                | 6.7%     | 959                  | 921                  | 4.1%     | 964                   | -0.5%                  |
| Santa Clara County              | 1,870  | 1,700                         | 1,586                | 7.2%     | 9,727                | 8,969                | 8.5%     | 9,537                 | 2.0%                   |
| Alameda County                  | 760    | 1,298                         | 1,222                | 6.2%     | 3,104                | 2,886                | 7.6%     | 3,024                 | 2.6%                   |
| San Mateo County                | 768    | 1,682                         | 1,528                | 10.1%    | 3,968                | 3,528                | 12.5%    | 3,879                 | 2.3%                   |
| Contra Costa County             | 1,070  | 1,488                         | 1,484                | 0.3%     | 4,886                | 4,741                | 3.1%     | 4,877                 | 0.2%                   |
| Total same-property             | 4,643  | 1,588                         | 1,499                | 5.9%     | 22,644               | 21,045               | 7.6%     | 22,281                | 1.6%                   |
| Santa Clara County              | 578    | 1,539                         |                      |          | 2,778                | 2,531                |          |                       |                        |
| Alameda County                  | 356    | 1,355                         |                      |          | 1,491                | 1,192                |          |                       |                        |
| Contra Costa County             | 650    | 1,575                         |                      |          | 3,149                | 2,966                |          |                       |                        |
| Other                           | 230    | 1,528                         |                      |          | 1,040                | 523                  |          |                       |                        |
| Non-same property               | 1,814  | 1,515                         |                      |          | 8,458                | 7,212                |          |                       |                        |
| Seattle Metro                   |        |                               |                      |          |                      |                      |          |                       |                        |
| Total same-property             | 4,905  | 1,118                         | 1,063                | 5.2%     | 17,383               | 16,302               | 6.6%     | 17,156                | 1.3%                   |
| Non-same property               | 433    | 1,463                         |                      |          | 1,942                | 432                  |          |                       |                        |
| Other Real Estate Assets        |        |                               |                      |          | 699                  | 549                  |          |                       |                        |
| Total same-property revenue     | 20,629 | \$ 1,398                      | \$ 1,370             | 2.0%     | \$ 88,220            | \$ 85,284            | 3.4%     | \$ 87,674             | 0.6%                   |
| Total non-same property revenue | 3,666  | \$ 1,545                      |                      |          | \$ 16,611            | \$ 12,928            |          |                       |                        |

See Company's 10-K and 10-Q for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Revenue by County - Twelve months ended December 31, 2008 and 2007

(Dollars in thousands, except average property rental rates)

| Region                          | Units  | Average Property Rental Rates |          |          | Property Revenue |            |          |
|---------------------------------|--------|-------------------------------|----------|----------|------------------|------------|----------|
|                                 |        | YTD 2008                      | YTD 2007 | % Change | YTD 2008         | YTD 2007   | % Change |
| Southern California             |        |                               |          |          |                  |            |          |
| Ventura County                  | 3,004  | \$ 1,378                      | \$ 1,390 | -0.9%    | \$ 49,887        | \$ 49,945  | -0.1%    |
| Los Angeles County              | 2,754  | 1,831                         | 1,792    | 2.2%     | 59,661           | 58,478     | 2.0%     |
| Orange County                   | 2,037  | 1,543                         | 1,525    | 1.2%     | 38,057           | 37,069     | 2.7%     |
| San Diego County                | 2,416  | 1,100                         | 1,074    | 2.4%     | 32,233           | 31,281     | 3.0%     |
| Santa Barbara County            | 239    | 1,809                         | 1,716    | 5.4%     | 4,906            | 4,961      | -1.1%    |
| Riverside County                | 276    | 812                           | 835      | -2.8%    | 2,608            | 2,751      | -5.2%    |
| Total same-property             | 10,726 | 1,458                         | 1,441    | 1.2%     | 187,352          | 184,485    | 1.6%     |
| Los Angeles County              | 1,036  | 1,412                         |          |          | 18,887           | 17,292     |          |
| San Diego County                | 355    | 1,258                         |          |          | 5,483            | 5,258      |          |
| Santa Barbara County            | 108    | 1,348                         |          |          | 1,708            | 1,269      |          |
| Non-same property               | 1,499  | 1,377                         |          |          | 26,078           | 23,819     |          |
| Northern California             |        |                               |          |          |                  |            |          |
| San Francisco MSA               | 175    | 1,815                         | 1,694    | 7.1%     | 3,812            | 3,528      | 8.0%     |
| San Mateo County                | 768    | 1,632                         | 1,413    | 15.5%    | 15,283           | 12,835     | 19.1%    |
| Santa Clara County              | 1,870  | 1,656                         | 1,532    | 8.1%     | 37,626           | 34,714     | 8.4%     |
| Alameda County                  | 200    | 1,340                         | 1,248    | 7.4%     | 3,274            | 3,029      | 8.1%     |
| Contra Costa County             | 1,070  | 1,490                         | 1,461    | 2.0%     | 19,394           | 18,505     | 4.8%     |
| Total same-property             | 4,083  | 1,599                         | 1,484    | 7.7%     | 79,389           | 72,611     | 9.3%     |
| Santa Clara County              | 578    | 1,506                         |          |          | 10,444           | 7,135      |          |
| Alameda County                  | 916    | 1,278                         |          |          | 14,236           | 12,896     |          |
| Contra Costa County             | 650    | 1,584                         |          |          | 12,396           | 5,210      |          |
| Other                           | 230    | 1,259                         |          |          | 3,419            | 1,526      |          |
| Non-same property               | 2,374  | 1,416                         |          |          | 40,495           | 26,767     |          |
| Seattle Metro                   |        |                               |          |          |                  |            |          |
| Total same-property             | 4,560  | 1,088                         | 1,013    | 7.4%     | 62,338           | 57,848     | 7.8%     |
| Non-same property               | 778    | 1,627                         |          |          | 9,342            | 6,029      |          |
| Other Real Estate Assets        |        |                               |          |          | 2,735            | 2,400      |          |
| Total same-property revenue     | 19,369 | \$ 1,401                      | \$ 1,349 | 3.8%     | \$ 329,079       | \$ 314,944 | 4.5%     |
| Total non-same property revenue | 4,651  | \$ 1,339                      |          |          | \$ 78,650        | \$ 59,015  |          |

See Company's 10-K and 10-Q for additional disclosures

# ESSEX PROPERTY TRUST, INC.

## Development Pipeline - December 31, 2008

(Dollars in millions)

|                                             |                  | Estimated<br>Units | Estimated retail<br>sq. feet (1) | Incurred to<br>Date | Estimated<br>Remaining Costs | Estimated<br>Total Cost | Construction<br>Start | Construction<br>Complete | Initial<br>Occupancy | Stabilized<br>Operations |
|---------------------------------------------|------------------|--------------------|----------------------------------|---------------------|------------------------------|-------------------------|-----------------------|--------------------------|----------------------|--------------------------|
| <b>Development Projects</b>                 |                  |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| Project Name                                | Location         |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| The Grand                                   | Oakland, CA      | 238                | 7,800                            | \$ 88.7             | \$ 7.5                       | \$ 96.2                 | Dec-06                | Dec-08                   | Feb-09               | Sep-09                   |
| Fourth Street                               | Berkeley, CA     | 171                | 15,500                           | 25.3                | 45.3                         | 70.6                    | Apr-08                | Feb-10                   | Feb-10               | Aug-10                   |
| Joule Broadway (2) (3)                      | Seattle, WA      | 295                | 29,100                           | 35.0                | 69.3                         | 104.3                   | May-08                | Sep-10                   | Jul-10               | May-11                   |
| Tasman Place                                | Sunnyvale, CA    | 284                | 48,300                           | 26.4                | 112.5                        | 138.9                   | Sep-09                | Dec-11                   | Jan-12               | Sep-12                   |
| Consolidated - Development Projects         |                  | 988                | 100,700                          | 175.4               | 234.6                        | 410.0                   |                       |                          |                      |                          |
| <b>Development Projects - Fund II (3)</b>   |                  |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| Project Name                                | Location         |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| Studio 40-41                                | Studio City, CA  | 149                | -                                | 50.7                | 9.9                          | 60.6                    | Jun-07                | Jun-09                   | Mar-09               | Aug-09                   |
| Cielo                                       | Chatsworth, CA   | 119                | -                                | 25.4                | 14.1                         | 39.5                    | Jun-07                | May-09                   | May-09               | Sep-09                   |
| Fund II - Development Projects              |                  | 268                | -                                | 76.1                | 24.0                         | 100.1                   |                       |                          |                      |                          |
| Total - Development Projects                |                  | 1,256              | 100,700                          | 251.5               | 258.6                        | 510.1                   |                       |                          |                      |                          |
| <b>Predevelopment Projects</b>              |                  |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| Project Name                                | Location         |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| Main Street (2)                             | Walnut Creek, CA | -                  | -                                | -                   | -                            | -                       |                       |                          |                      |                          |
| Cadence Campus                              | San Jose, CA     | -                  | -                                | -                   | -                            | -                       |                       |                          |                      |                          |
| Total - Predevelopment Projects             |                  | 820                | -                                | 73.0                | 169.4                        | 242.4                   |                       |                          |                      |                          |
| <b>Land Held for Future Development (4)</b> |                  |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| Project Name                                | Location         |                    |                                  |                     |                              |                         |                       |                          |                      |                          |
| City Centre                                 | Moorpark, CA     | 200                | -                                | -                   | -                            | -                       |                       |                          |                      |                          |
| Citiplace                                   | San Diego, CA    | 141                | -                                | -                   | -                            | -                       |                       |                          |                      |                          |
| Park Boulevard (5)                          | Palo Alto, CA    | 27                 | -                                | -                   | -                            | -                       |                       |                          |                      |                          |
| View Pointe                                 | Newcastle, WA    | 24                 | -                                | -                   | -                            | -                       |                       |                          |                      |                          |
| Total - Land Held for Future Development    |                  | 392                | -                                | 23.9                | -                            | 23.9                    |                       |                          |                      |                          |
| Grand Total - Development Pipeline          |                  | 2,468              | 100,700                          | \$ 348.4            | \$ 428.0                     | \$ 776.4                |                       |                          |                      |                          |

(1) Certain apartment community developments include retail space, and the Company has included the total estimated retail square footage for each development project.

(2) The Company has entered into two joint venture development projects with third-parties to develop these properties. Essex has a 50% interest in the two projects.

(3) There are construction loans in place for each of these joint venture development projects that provide financing for the majority of the estimated remaining costs to be incurred.

(4) The Company owns land in various stages of entitlement that is being held for future development

(5) The Company has entered into an option agreement to sell this land parcel to a third-party. During the option period the Company will continue to complete the entitlement process:

See Company's 10-K and 10-Q for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Redevelopment Pipeline - December 31, 2008

(Dollars in thousands)

| Region/Project Name                           | Units        | Total Incurred To Date | Estimated Remaining Cost | Estimated Total Cost | Redevelopment Start Date | NOI For the quarter ended |                 | Q4 2008 Rehab Vacancy Loss | Units completed |
|-----------------------------------------------|--------------|------------------------|--------------------------|----------------------|--------------------------|---------------------------|-----------------|----------------------------|-----------------|
|                                               |              |                        |                          |                      |                          | Q4 2008                   | Q4 2007         |                            |                 |
| <b>Approved - Redevelopment Projects (1)</b>  |              |                        |                          |                      |                          |                           |                 |                            |                 |
| Marina Cove, Santa Clara, CA                  | 292          | \$ 3,112               | \$ 6,746                 | \$ 9,858             | Jun-07                   |                           |                 |                            |                 |
| Foothill Commons, Bellevue, WA                | 360          | 14,021                 | 22,317                   | 36,338               | Jun-07                   |                           |                 |                            |                 |
| Woodland Commons, Bellevue, WA                | 236          | 3,323                  | 8,456                    | 11,779               | Jun-07                   |                           |                 |                            |                 |
|                                               | <u>888</u>   | <u>20,456</u>          | <u>37,519</u>            | <u>57,975</u>        |                          |                           |                 |                            |                 |
| <b>Active - Redevelopment Projects</b>        |              |                        |                          |                      |                          |                           |                 |                            |                 |
| <b>Southern California</b>                    |              |                        |                          |                      |                          |                           |                 |                            |                 |
| Avondale at Warner Center, Woodland Hills, CA | 446          | 11,540                 | 2,530                    | 14,070               | Oct-04                   | \$ 1,330                  | \$ 1,169        | \$ -                       | 198             |
| Pathways, Long Beach, CA                      | 296          | 8,255                  | 2,505                    | 10,760               | Jun-06                   | 918                       | 804             | 7                          | 247             |
| Highridge, Rancho Palos Verdes, CA            | 255          | 4,118                  | 12,445                   | 16,563               | Jan-07                   | 986                       | 967             | -                          | 9               |
|                                               | <u>997</u>   | <u>23,913</u>          | <u>17,480</u>            | <u>41,393</u>        |                          | <u>3,234</u>              | <u>2,940</u>    | <u>7</u>                   | <u>454</u>      |
| <b>Northern California</b>                    |              |                        |                          |                      |                          |                           |                 |                            |                 |
| The Montclair - Phase I - III, Sunnyvale, CA  | 390          | 13,863                 | 1,269                    | 15,132               | Aug-06                   | 1,364                     | 1,239           | 4                          | 390             |
| Boulevard, Fremont, CA                        | 172          | 8,875                  | 12                       | 8,887                | Sep-06                   | 486                       | 241             | -                          | 137             |
| Bridgeport, Newark, CA                        | 184          | 4,372                  | 214                      | 4,586                | Oct-06                   | 485                       | 543             | -                          | 12              |
|                                               | <u>746</u>   | <u>27,110</u>          | <u>1,495</u>             | <u>28,605</u>        |                          | <u>2,335</u>              | <u>2,023</u>    | <u>4</u>                   | <u>539</u>      |
| Total Active - Redevelopment Projects         | <u>1,743</u> | <u>51,023</u>          | <u>18,975</u>            | <u>69,998</u>        |                          | <u>5,569</u>              | <u>4,963</u>    | <u>11</u>                  | <u>993</u>      |
| Consolidated - Redevelopment Projects         | <u>2,631</u> | <u>\$ 71,479</u>       | <u>\$ 56,494</u>         | <u>\$ 127,973</u>    |                          | <u>\$ 5,569</u>           | <u>\$ 4,963</u> | <u>\$ 11</u>               | <u>993</u>      |

(1) These projects are approved and redevelopment activity has commenced but as of Q4 2008 the communities have stabilized operations, and therefore they are classified in same-property operations.

See Company's 10-K and 10-Q for additional disclosures

## ESSEX PROPERTY TRUST, INC.

| Co-investments - December 31, 2008<br>(Dollars in thousands) | Essex<br>Book<br>Value | Total Fund<br>Original<br>Cost | Units        | Debt<br>Amount    | Property Revenue for<br>the twelve months ended |                  | %<br>Change      | NOI for the twelve<br>months ended |                  | %<br>Change                  |
|--------------------------------------------------------------|------------------------|--------------------------------|--------------|-------------------|-------------------------------------------------|------------------|------------------|------------------------------------|------------------|------------------------------|
|                                                              |                        |                                |              |                   | 2008                                            | 2007             |                  | 2008                               | 2007             |                              |
| <b>Joint Ventures</b>                                        |                        |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| <b>Essex Apartment Value Fund II, L.P. (Fund II) (1)</b>     |                        |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| <b>Southern California</b>                                   |                        |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| Parcwood, Corona, CA                                         |                        |                                | 312          | \$                | 24,914                                          |                  |                  |                                    |                  |                              |
| Renaissance, Los Angeles, CA                                 |                        |                                | 168          |                   | 22,988                                          |                  |                  |                                    |                  |                              |
| Total Southern California                                    |                        |                                | <u>480</u>   |                   | <u>47,902</u>                                   | \$ <u>8,377</u>  | \$ <u>7,756</u>  | 8.0%                               | \$ <u>5,239</u>  | \$ <u>4,672</u> 12.1%        |
| <b>Northern California</b>                                   |                        |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| Alderwood Park, Newark, CA                                   |                        |                                | 96           |                   | 6,958                                           |                  |                  |                                    |                  |                              |
| Carlmont Woods, Belmont, CA                                  |                        |                                | 195          |                   | 12,690                                          |                  |                  |                                    |                  |                              |
| Davey Glen, Belmont, CA                                      |                        |                                | 69           |                   | 6,654                                           |                  |                  |                                    |                  |                              |
| Enclave, San Jose, CA                                        |                        |                                | 637          |                   | 79,183                                          |                  |                  |                                    |                  |                              |
| Harbor Cove, Foster City, CA                                 |                        |                                | 400          |                   | 34,218                                          |                  |                  |                                    |                  |                              |
| Regency Tower, Oakland, CA                                   |                        |                                | 178          |                   | 10,872                                          |                  |                  |                                    |                  |                              |
| Total Northern California                                    |                        |                                | <u>1,575</u> |                   | <u>150,575</u>                                  | <u>28,418</u>    | <u>26,580</u>    | 6.9%                               | <u>17,771</u>    | <u>16,572</u> 7.2%           |
| <b>Seattle Metro</b>                                         |                        |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| Echo Ridge, Snoqualmie, WA                                   |                        |                                | 120          |                   | 13,040                                          |                  |                  |                                    |                  |                              |
| Morning Run, Monroe, WA                                      |                        |                                | 222          |                   | 13,487                                          |                  |                  |                                    |                  |                              |
| Tower @ 801, Seattle, WA                                     |                        |                                | 173          |                   | 18,991                                          |                  |                  |                                    |                  |                              |
| Total Seattle Metro                                          |                        |                                | <u>515</u>   |                   | <u>45,518</u>                                   | <u>8,186</u>     | <u>7,785</u>     | 5.2%                               | <u>5,003</u>     | <u>4,739</u> 5.6%            |
| Total - Operating Communities                                |                        |                                | <u>2,570</u> |                   | <u>243,995</u>                                  | \$ <u>44,981</u> | \$ <u>42,121</u> | <u>6.8%</u>                        | \$ <u>28,013</u> | \$ <u>25,983</u> <u>7.8%</u> |
| <b>Fund II - Development Completed (not stabilized)</b>      |                        |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| Eastlake 2851, Seattle, WA                                   |                        |                                | 127          |                   | 27,132                                          | \$ <u>1,106</u>  |                  | \$ <u>722</u>                      |                  |                              |
| <b>Fund II - Development Pipeline (2)</b>                    |                        |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| Studio 40-41, Studio City, CA                                |                        |                                | 149          |                   | 24,849                                          |                  |                  |                                    |                  |                              |
| Cielo, Chatsworth, CA                                        |                        |                                | 119          |                   | 12,877                                          |                  |                  |                                    |                  |                              |
| Total - Development Communities                              |                        |                                | <u>268</u>   |                   | <u>37,726</u>                                   |                  |                  |                                    |                  |                              |
| Total - Fund II                                              | \$ <u>69,749</u>       | \$ <u>561,266</u>              | <u>2,965</u> | \$ <u>308,853</u> |                                                 |                  |                  |                                    |                  |                              |
| Capitalized costs                                            | <u>720</u>             |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
|                                                              | <u>70,469</u>          |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
| Other (3)                                                    | <u>5,877</u>           |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |
|                                                              | <u>\$ 76,346</u>       |                                |              |                   |                                                 |                  |                  |                                    |                  |                              |

- (1) The Company has a 28.2% interest as a general partner and limited partner in Fund II, and may earn promote income if Fund II exceeds certain financial return benchmarks.
- (2) See S-9 for more detail about the Fund II Development Pipeline.
- (3) Included in other investments is a development joint venture in preliminary stages located in Southern California with a carrying value of \$5.4 million and a real estate technology investment.

# ESSEX PROPERTY TRUST, INC.

## Summary of Consolidated Co-Investments and Minority Interest - December 31, 2008

(Dollars in thousands)

The Company enters into co-investment transactions with third party developers, owners and investors of apartment communities. In accordance with GAAP, the Company consolidates certain of these co-investment transactions, resulting in minority interests corresponding to the ownership interest of the third-party developer, owner or investor.

The following table summarizes the consolidated co-investments and minority interest:

|                                     | Balance as of December 31, 2008 |                 |                      |                       | Operations for the quarter ended<br>December 31, 2008 |                       |        |
|-------------------------------------|---------------------------------|-----------------|----------------------|-----------------------|-------------------------------------------------------|-----------------------|--------|
|                                     | Investment in<br>Real Estate    | Related<br>Debt | Minority<br>Interest | DownREIT<br>Units (1) | Revenue                                               | Operating<br>Expenses | NOI    |
| DownREITs:                          |                                 |                 |                      |                       |                                                       |                       |        |
| Anchor Village                      | \$ 14,434                       | \$ 10,750       | \$ 2,404             | 110,133               | \$ 814                                                | \$ 382                | \$ 432 |
| Barkley Apartments                  | 9,173                           | 17,623          | 2,322                | 79,205                | 659                                                   | 236                   | 423    |
| Brookside Oaks                      | 34,171                          | 13,900          | 3,917                | 97,673                | 797                                                   | 238                   | 559    |
| Capri at Sunny Hills                | 17,601                          | 18,920          | 3,930                | 167,365               | 608                                                   | 164                   | 444    |
| Brentwood (Hearthstone)             | 15,051                          | 20,471          | 2,568                | 58,884                | 618                                                   | 164                   | 454    |
| Hidden Valley (2)                   | 40,034                          | 32,722          | 6,089                | 62,647                | 1,325                                                 | 373                   | 952    |
| Highridge Apartments                | 24,515                          | 44,807          | 6,121                | 298,341               | 1,387                                                 | 401                   | 986    |
| Montejo Apartments                  | 9,079                           | 5,719           | 1,216                | 29,319                | 487                                                   | 156                   | 331    |
| Thomas Jefferson                    | 26,811                          | 19,614          | 7,067                | 62,873                | 758                                                   | 222                   | 536    |
| Treehouse Apartments                | 12,217                          | 7,700           | 2,951                | 67,728                | 636                                                   | 231                   | 405    |
| Valley Park Apartments              | 15,608                          | 9,755           | 1,275                | 56,633                | 755                                                   | 210                   | 545    |
| Villa Angelina Apartments           | 20,136                          | 13,191          | 3,003                | 57,709                | 978                                                   | 268                   | 710    |
|                                     | 238,830                         | 215,172         | 42,863               | <u>1,148,510</u>      | 9,822                                                 | 3,045                 | 6,777  |
| Hillsdale Garden Apartments (3)     | 114,435                         | -               | 22,527               |                       | 3,582                                                 | 1,436                 | 2,146  |
| Joint Ventures - Development (4)    | 55,955                          | 14,884          | 14,500               |                       |                                                       |                       |        |
| Operating Limited Partnership Units |                                 |                 | 74,931               |                       |                                                       |                       |        |
| Perpetual Preferred Units (5)       |                                 |                 | <u>80,000</u>        |                       |                                                       |                       |        |
| Balance as of December 31, 2008     |                                 |                 | <u>\$ 234,821</u>    |                       |                                                       |                       |        |

(1) Represents the number of DownREIT units that are currently outstanding. Generally, DownREIT units are redeemed for cash equal to the current price of Essex's common stock.

(2) The DownREIT has a 75% interest in this community and a joint venture partner has a 25% interest.

(3) The Company has an 81.5% interest in this community and the joint venture partner has a 18.5% interest.

(4) The Company consolidates two joint venture developments that the Company has 50% interest, in accordance with GAAP.

(5) Includes Series B Cumulative Redeemable Preferred Units with an existing distribution rate of 7.875% and can be redeemed at the Company's option on December 31, 2009.

See Company's 10-K and 10-Q for additional disclosures

# ESSEX PROPERTY TRUST, INC.

## Income From Discontinued Operations and Selected Financial Data - December 31, 2008

(Dollars in thousands)

### Income from Discontinued Operations

For the three and twelve months ended December 31, 2008, the Company sold Coral Gardens, Cardiff by the Sea, and St. Cloud apartment communities. For the three and twelve months ended December 31, 2007, the Company sold condominium units at Peregrine Point, and during the three months ended March 31, 2007, the Company sold the City Heights community which was consolidated in accordance with FIN 46R. Income from discontinued operations for 2007 also includes operating results for the four Portland communities sold in December 2007.

|                                     | Three Months Ended<br>December 31, |           | Twelve Months Ended<br>December 31, |           |
|-------------------------------------|------------------------------------|-----------|-------------------------------------|-----------|
|                                     | 2008                               | 2007      | 2008                                | 2007      |
| Rental revenues                     | \$ 530                             | \$ 4,009  | \$ 7,058                            | \$ 17,425 |
| Interest and other income           | -                                  | -         | -                                   | 290       |
| Revenues                            | 530                                | 4,009     | 7,058                               | 17,715    |
| Property operating expenses         | (257)                              | (1,566)   | (3,851)                             | (7,477)   |
| Interest expense                    | (123)                              | (760)     | (2,210)                             | (2,489)   |
| Depreciation and amortization       | -                                  | (1,143)   | (2,434)                             | (4,603)   |
| Minority interests                  | (11)                               | (45)      | 117                                 | (271)     |
| Expenses                            | (391)                              | (3,514)   | (8,378)                             | (14,840)  |
| Gain on sale                        | 3,371                              | 51,905    | 3,417                               | 131,191   |
| Subordination fees                  | -                                  | -         | -                                   | 10,290    |
| Minority interests                  | (256)                              | (4,282)   | (260)                               | (71,067)  |
| Net gain on sale of real estate     | 3,115                              | 47,623    | 3,157                               | 70,414    |
| Income from discontinued operations | \$ 3,254                           | \$ 48,118 | \$ 1,837                            | \$ 73,289 |

### Common Stock Equivalents

|                                     | Q4 2008<br>Weighted Avg. | YTD 2008<br>Weighted Avg. | Actual<br>As of 12/31/08 |
|-------------------------------------|--------------------------|---------------------------|--------------------------|
| Common Shares                       | 26,184,488               | 25,205,367                | 26,395,807               |
| Stock Options                       | 59,524                   | 107,995                   | 46,250                   |
| Exchangeable Bonds                  | -                        | 33,158                    | -                        |
| Weighted Avg. Shares Diluted - EPS  | 26,244,012               | 25,346,520                | 26,442,057               |
| Operating Limited Partnership Units | 2,419,981                | 2,461,426                 | 2,413,078                |
| Weighted Avg. Shares Diluted - FFO  | 28,663,993               | 27,807,946                | 28,855,135               |

See Company's 10-K and 10-Q for additional disclosures

ESSEX PROPERTY TRUST, INC.  
Real Estate Information as of December 31, 2008

| Property Name                    | Address                        | City               | State | Units | Square Footage | Year Acquired | Year Built | Property Ownership | Age of Property |
|----------------------------------|--------------------------------|--------------------|-------|-------|----------------|---------------|------------|--------------------|-----------------|
| APARTMENT COMMUNITIES            |                                |                    |       |       |                |               |            |                    |                 |
| NORTHERN CALIFORNIA              |                                |                    |       |       |                |               |            |                    |                 |
| Santa Clara County               |                                |                    |       |       |                |               |            |                    |                 |
| 1 Pointe at Cupertino            | 19920 Olivewood Street         | Cupertino          | CA    | 116   | 135,200        | 1998          | 1963       | EPLP               | 46              |
| 1 Carlyle, The                   | 2909 Nieman Boulevard          | San Jose           | CA    | 132   | 129,200        | 2000          | 2000       | EPLP               | 9               |
| 1 Enclave, The                   | 4355 Renaissance Drive         | San Jose           | CA    | 637   | 525,463        | 2005          | 1998       | Fund II            | 11              |
| 1 Esplanade                      | 350 East Taylor St.            | San Jose           | CA    | 278   | 279,000        | 2004          | 2002       | EPLP               | 7               |
| 1 Waterford, The                 | 1700 N. First Street           | San Jose           | CA    | 238   | 219,600        | 2000          | 2000       | EPLP               | 9               |
| 1 Le Parc                        | 440 N. Winchester Avenue       | Santa Clara        | CA    | 140   | 113,200        | 1994          | 1975       | EPLP               | 34              |
| 1 Marina Cove                    | 3480 Granada Avenue            | Santa Clara        | CA    | 292   | 250,200        | 1994          | 1974       | EPLP               | 35              |
| 1 Bristol Commons                | 732 E. Evelyn Avenue           | Sunnyvale          | CA    | 188   | 142,600        | 1995          | 1989       | EPLP               | 20              |
| 1 Brookside Oaks                 | 1651 Belleville Way            | Sunnyvale          | CA    | 170   | 119,900        | 2000          | 1973       | DownREIT           | 36              |
| 1 Magnolia Lane                  | 113 South Mary Avenue          | Sunnyvale          | CA    | 32    | 31,541         | 2007          | 2001       | EPLP               | 8               |
| 1 Montclair                      | 450 N. Mathilda Avenue         | Sunnyvale          | CA    | 390   | 294,100        | 1988          | 1973       | EPLP               | 36              |
| 1 Summerhill Park                | 972 Corte Madera Avenue        | Sunnyvale          | CA    | 100   | 78,500         | 1988          | 1988       | EPLP               | 21              |
| Tasman Place                     | 315 Tasman Drive               | Sunnyvale          | CA    | 284   | 265,296        |               |            | EPLP               |                 |
| 1 Thomas Jefferson               | 107 South Mary Avenue          | Sunnyvale          | CA    | 156   | 110,824        | 2007          | 1969       | DownREIT           | 40              |
| 1 Windsor Ridge                  | 825 E. Evelyn Avenue           | Sunnyvale          | CA    | 216   | 161,800        | 1989          | 1989       | EPLP               | 20              |
|                                  |                                |                    |       | 11%   | 3,085          | 2,591,128     |            |                    |                 |
| Alameda County                   |                                |                    |       |       |                |               |            |                    |                 |
| Fourth Street                    | 700 University Avenue          | Berkeley           | CA    | 171   | 146,255        |               |            | EPLP               |                 |
| 1 Stevenson Place                | 4141 Stevenson Blvd.           | Fremont            | CA    | 200   | 433,100        | 2000          | 1975       | EPLP               | 34              |
| 1 Boulevard                      | 40001 Fremont Blvd.            | Fremont            | CA    | 172   | 131,200        | 1996          | 1978       | EPLP               | 31              |
| 1 City View                      | 25200 Carlos Bee Blvd.         | Hayward            | CA    | 560   | 462,400        | 1998          | 1975       | EPLP               | 34              |
| 1 Regency Tower                  | 1130 Third Ave.                | Oakland            | CA    | 178   | 140,900        | 2005          | 1975       | Fund II            | 34              |
| The Grand                        | 100 Grand Avenue               | Oakland            | CA    | 238   | 205,026        |               |            | EPLP               |                 |
| 1 Bridgeport                     | 36826 Cherry Street            | Newark             | CA    | 184   | 139,000        | 1987          | 1987       | EPLP               | 22              |
| 1 Alderwood Park Apartments      | 37057 Magnolia Street          | Newark             | CA    | 96    | 74,624         | 2006          | 1987       | Fund II            | 22              |
|                                  |                                |                    |       | 5%    | 1,390          | 1,381,224     |            |                    |                 |
| Contra Costa County              |                                |                    |       |       |                |               |            |                    |                 |
| 1 San Marcos                     | Hilltop Drive at Richmond Pkwy | Richmond           | CA    | 432   | 407,600        | 2003          | 2003       | EPLP               | 6               |
| 1 Bel Air                        | 2000 Shoreline Drive           | San Ramon          | CA    | 462   | 391,000        | 1995          | 1988       | EPLP               | 21              |
| 1 Foothill Gardens               | 1110 Harness Drive             | San Ramon          | CA    | 132   | 155,100        | 1997          | 1985       | EPLP               | 24              |
| 1 Twin Creeks                    | 2711-2731 Morgan Drive         | San Ramon          | CA    | 44    | 51,700         | 1997          | 1985       | EPLP               | 24              |
| 1 Canyon Oaks                    | 1 Amberstone Lane              | San Ramon          | CA    | 250   | 237,894        | 2007          | 2005       | EPLP               | 4               |
| 1 Mill Creek at Windermere       | 2100 Waterstone Place          | San Ramon          | CA    | 400   | 381,060        | 2007          | 2005       | EPLP               | 4               |
|                                  |                                |                    |       | 6%    | 1,720          | 1,624,354     |            |                    |                 |
| San Mateo County                 |                                |                    |       |       |                |               |            |                    |                 |
| 1 Carlmont Woods                 | 2515 Carlmont Drive            | Belmont            | CA    | 195   | 107,200        | 2004          | 1971       | Fund II            | 38              |
| 1 Harbor Cove                    | 900 E. Hillsdale Blvd.         | Foster City        | CA    | 400   | 306,600        | 2004          | 1971       | Fund II            | 38              |
| 1 Davey Glen                     | 200 Davey Glen Road            | Belmont            | CA    | 69    | 65,974         | 2006          | 1962       | Fund II            | 47              |
| 1 Hillsdale Garden               | 3421 Edison Avenue             | San Mateo          | CA    | 697   | 611,505        | 2006          | 1948       | JV - 81.5%         | 61              |
| 1 Belmont Terrace                | 1606 Continetals Way           | Belmont            | CA    | 71    | 72,951         | 2006          | 1974       | EPLP               | 35              |
|                                  |                                |                    |       | 5%    | 1,432          | 1,164,230     |            |                    |                 |
| San Francisco and Marin Counties |                                |                    |       |       |                |               |            |                    |                 |
| 1 Mt. Sutro Terrace Apartments   | 480 Warren Drive               | San Francisco      | CA    | 99    | 64,000         | 1999          | 1973       | EPLP               | 36              |
| 1 Vista Belvedere                | 15 Red Hill Circle             | Tiburon            | CA    | 76    | 78,300         | 2004          | 1963       | EPLP               | 46              |
|                                  |                                |                    |       | 1%    | 175            | 142,300       |            |                    |                 |
| Other                            |                                |                    |       |       |                |               |            |                    |                 |
| 1 Tuscana                        | 315 Mt. Oso                    | Tracy              | CA    | 30    | 29,088         | 2007          | 2007       | EPLP               | 2               |
| 1 Harvest Park                   | 2327 Summercreek Drive         | Santa Rosa         | CA    | 104   | 116,628        | 2007          | 2004       | EPLP               | 5               |
| 1 Chestnut Street Apartments     | 143 Chestnut Avenue            | Santa Cruz         | CA    | 96    | 87,640         | 2008          | 2002       | EPLP               | 7               |
|                                  |                                |                    |       | 1%    | 230            | 233,356       |            |                    |                 |
| 36 Total Northern California     |                                |                    |       | 30%   | 8,032          | 7,136,592     |            |                    | 25              |
| SOUTHERN CALIFORNIA              |                                |                    |       |       |                |               |            |                    |                 |
| Los Angeles County               |                                |                    |       |       |                |               |            |                    |                 |
| 1 Hampton Court                  | 1136 N. Columbus Avenue        | Glendale           | CA    | 83    | 71,500         | 1999          | 1974       | EPLP               | 35              |
| 1 Hampton Place                  | 245 W. Loraine Street          | Glendale           | CA    | 132   | 141,500        | 1999          | 1970       | EPLP               | 39              |
| 1 Marbrisa                       | 1809 Termino Ave.              | Long Beach         | CA    | 202   | 122,800        | 2002          | 1987       | EPLP               | 22              |
| 1 Pathways                       | 5945 E. Pacific Coast Hwy.     | Long Beach         | CA    | 296   | 197,700        | 1991          | 1975       | EPLP               | 34              |
| 1 Bunker Hill                    | 222 and 234 S. Figueroa St.    | Los Angeles        | CA    | 456   | 346,600        | 1998          | 1968       | EPLP               | 41              |
| 1 Cochran Apartments             | 612 South Cochran              | Los Angeles        | CA    | 58    | 51,400         | 1998          | 1989       | EPLP               | 20              |
| 1 Kings Road                     | 733 North Kings Road           | Los Angeles        | CA    | 196   | 132,100        | 1997          | 1979       | EPLP               | 30              |
| 1 Marbella                       | 600 South Detroit Street       | Los Angeles        | CA    | 60    | 50,108         | 2005          | 1991       | EPLP               | 18              |
| 1 Belmont Station                | 1302 West 2nd St.              | Los Angeles        | CA    | 275   | 225,000        | 2009          | 2009       | EPLP               | 0               |
| 1 Park Place                     | 400 S. Detroit Street          | Los Angeles        | CA    | 60    | 48,000         | 1997          | 1988       | EPLP               | 21              |
| 1 Windsor Court                  | 401 S. Detroit Street          | Los Angeles        | CA    | 58    | 46,600         | 1997          | 1988       | EPLP               | 21              |
| 1 Renaissance                    | 630 South Masselin Avenue      | Los Angeles        | CA    | 168   | 154,268        | 2006          | 1990       | Fund II            | 19              |
| 1 Marina City Club               | 4333 Admiralty Way             | Marina Del Rey     | CA    | 101   | 127,200        | 2004          | 1971       | EPLP               | 38              |
| 1 Mirabella                      | 13701 Marina Point Drive       | Marina Del Rey     | CA    | 188   | 176,800        | 2000          | 2000       | EPLP               | 9               |
| 1 Monterra del Mar               | 280 E. Del Mar Boulevard       | Pasadena           | CA    | 123   | 74,400         | 1997          | 1972       | EPLP               | 37              |
| 1 Monterra del Rey               | 350 Madison                    | Pasadena           | CA    | 84    | 73,100         | 1999          | 1972       | EPLP               | 37              |
| 1 Monterra del Sol               | 280 South Euclid               | Pasadena           | CA    | 85    | 69,200         | 1999          | 1972       | EPLP               | 37              |
| 1 Fountain Park                  | 13141 Fountain Park Drive      | Playa Vista        | CA    | 705   | 608,900        | 2004          | 2002       | EPLP               | 7               |
| 1 Highridge                      | 28125 Peacock Ridge Drive      | Rancho Palos Verde | CA    | 255   | 290,200        | 1997          | 1972       | DownREIT           | 37              |
| Studio 40-41                     | 4043 Radford Avenue            | Studio City        | CA    | 149   | 127,238        |               |            | Fund II            |                 |
| 1 Coldwater Canyon               | 4250 Codwater Canyon           | Studio City        | CA    | 39    | 34,125         | 2007          | 1979       | EPLP               | 30              |
| 1 Walnut Heights                 | 20700 San Jose Hills Road      | Walnut             | CA    | 163   | 146,700        | 2003          | 1964       | EPLP               | 45              |
| 1 Avondale at Warner Center      | 22222 Victory Blvd.            | Woodland Hills     | CA    | 446   | 331,000        | 1999          | 1970       | EPLP               | 39              |
|                                  |                                |                    |       | 16%   | 4,233          | 3,519,201     |            |                    |                 |
| Ventura County                   |                                |                    |       |       |                |               |            |                    |                 |
| 1 Camarillo Oaks                 | 921 Paseo Camarillo            | Camarillo          | CA    | 564   | 459,000        | 1996          | 1985       | EPLP               | 24              |
| 1 Camino Ruiz Square             | 105 Camino Ruiz                | Camarillo          | CA    | 160   | 105,448        | 2006          | 1990       | EPLP               | 19              |
| 1 Mountain View                  | 649 E. Las Posas Road          | Camarillo          | CA    | 106   | 83,900         | 2004          | 1980       | EPLP               | 29              |
| Cielo                            | Topanga Blvd                   | Chatsworth         | CA    | 119   | 125,400        |               |            | Fund II            |                 |
| 1 Mariner's Place                | 711 South B Street             | Oxnard             | CA    | 105   | 77,200         | 2000          | 1987       | EPLP               | 22              |
| 1 Tierra Vista                   | Rice and Gonzales              | Oxnard             | CA    | 404   | 387,100        | 2001          | 2001       | EPLP               | 8               |
| 1 Monterey Villas                | 1040 Kelp Lane                 | Oxnard             | CA    | 122   | 122,100        | 1997          | 1974       | EPLP               | 35              |
| 1 Meadowood                      | 1733 Cochran Street            | Simi Valley        | CA    | 320   | 264,500        | 1996          | 1986       | EPLP               | 23              |
| 1 Hidden Valley                  | 5065 Hidden Park Court         | Simi Valley        | CA    | 324   | 310,900        | 2004          | 2004       | DownREIT           | 5               |
| 1 Lofts at Pinehurst, The        | 1021 Scandia Avenue            | Ventura            | CA    | 118   | 71,100         | 1997          | 1971       | EPLP               | 38              |
| 1 Hillcrest Park                 | 1800 West Hillcrest Drive      | Newbury Park       | CA    | 608   | 521,900        | 1998          | 1973       | EPLP               | 36              |
| 1 Pinehurst                      | 3980 Telegraph Road            | Ventura            | CA    | 28    | 21,200         | 2004          | 1973       | EPLP               | 36              |
| 1 Woodside Village               | 675 Providence Ave.            | Ventura            | CA    | 145   | 136,500        | 2004          | 1987       | EPLP               | 22              |
|                                  |                                |                    |       | 11%   | 3,004          | 2,560,848     |            |                    |                 |



|                                       |                             |                  |    |     |         |            |      |          |    |
|---------------------------------------|-----------------------------|------------------|----|-----|---------|------------|------|----------|----|
| <b>Santa Barbara County</b>           |                             |                  |    |     |         |            |      |          |    |
| 1 Chimney Sweep                       | 775 Camino Del Sur Drive    | Goleta           | CA | 91  |         | 2006       | 1967 | EPLP     | 42 |
| 1 CBC                                 | 6721 El Colegio Drive       | Goleta           | CA | 148 |         | 2006       | 1962 | EPLP     | 47 |
| 1 Hope Ranch (Continental Apartments) | 3968-3974 & 3999 Via Lucero | Santa Barbara    | CA | 108 |         | 2007       | 1965 | EPLP     | 44 |
| 1 Hope Ranch (Lucero Village)         | 3968-3974 & 3999 Via Lucero | Santa Barbara    | CA |     |         | 2007       | 1973 | EPLP     | 36 |
|                                       |                             |                  |    | 1%  | 347     | 306,608    |      |          |    |
| <b>Orange County</b>                  |                             |                  |    |     |         |            |      |          |    |
| 1 Barkley Apartments                  | 2400 E. Lincoln Ave.        | Anahiem          | CA | 161 | 139,800 | 2000       | 1984 | DownREIT | 25 |
| 1 Valley Park Apartments              | 17300 Euclid Ave.           | Fountain Valley  | CA | 160 | 169,700 | 2001       | 1969 | DownREIT | 40 |
| 1 Capri at Sunny Hills                | 2341 Daphne Place           | Fullerton        | CA | 100 | 128,100 | 2001       | 1961 | DownREIT | 48 |
| 1 Wilshire Promenade                  | 141 West Wilshire Avenue    | Fullerton        | CA | 149 | 128,000 | 1997       | 1992 | EPLP     | 17 |
| 1 Montego Apartments                  | 12911 Dale St.              | Garden Grove     | CA | 124 | 103,200 | 2001       | 1974 | DownREIT | 35 |
| 1 Huntington Breakers                 | 21270 Beach Boulevard       | Huntington Beach | CA | 342 | 241,700 | 1997       | 1984 | EPLP     | 25 |
| 1 Hillsborough Park                   | 1501 South Beach Boulevard  | La Habra         | CA | 235 | 215,500 | 1999       | 1999 | EPLP     | 10 |
| 1 Trabuco Villas                      | 25362 Mosswood Way          | Lake Forest      | CA | 132 | 131,000 | 1997       | 1985 | EPLP     | 24 |
| 1 Fairways Apartments                 | 2 Pine Valley Lane          | Newport Beach    | CA | 74  | 107,100 | 1999       | 1972 | EPLP     | 37 |
| 1 Villa Angelina                      | 201 E. Chapman Ave.         | Placentia        | CA | 256 | 217,600 | 2001       | 1970 | DownREIT | 39 |
| 1 Brentwood Apartment Homes           | 2301 E. Santa Clara Ave.    | Santa Ana        | CA | 140 | 154,800 | 2001       | 1970 | DownREIT | 39 |
| 1 Treehouse Apartments                | 2601 N. Grand Ave.          | Santa Ana        | CA | 164 | 135,700 | 2001       | 1970 | DownREIT | 39 |
|                                       |                             |                  |    | 8%  | 2,037   | 1,872,200  |      |          |    |
| <b>San Diego County</b>               |                             |                  |    |     |         |            |      |          |    |
| 1 Alpine Country                      | 2660 Alpine Blvd.           | Alpine           | CA | 108 | 81,900  | 2002       | 1986 | EPLP     | 23 |
| 1 Alpine Village                      | 2055 Arnold Way             | Alpine           | CA | 306 | 254,400 | 2002       | 1971 | EPLP     | 38 |
| 1 Bonita Cedars                       | 5155 Cedarwood Rd.          | Bonita           | CA | 120 | 120,800 | 2002       | 1983 | EPLP     | 26 |
| 1 Cambridge                           | 660 F. St.                  | Chula Vista      | CA | 40  | 22,100  | 2002       | 1965 | EPLP     | 44 |
| 1 Woodlawn Colonial                   | 245-255 Woodlawn Ave.       | Chula Vista      | CA | 159 | 104,500 | 2002       | 1974 | EPLP     | 35 |
| 1 Mesa Village                        | 5265 Clairemont Mesa Blvd.  | Clairemont       | CA | 133 | 43,600  | 2002       | 1963 | EPLP     | 46 |
| 1 Tierra del Sol/Norte                | 989 Peach Ave.              | El Cajon         | CA | 156 | 117,000 | 2002       | 1969 | EPLP     | 40 |
| 1 Grand Regency                       | 2050 E. Grand Ave.          | Escondido        | CA | 60  | 42,400  | 2002       | 1967 | EPLP     | 42 |
| 1 Mira Monte                          | 10360 Maya Linda Rd.        | Mira Mesa        | CA | 355 | 262,600 | 2002       | 1982 | EPLP     | 27 |
| 1 Country Villas                      | 283 Douglas Drive           | Oceanside        | CA | 180 | 179,700 | 2002       | 1976 | EPLP     | 33 |
| 1 Mission Hills                       | 218 Rancho Del Oro          | Oceanside        | CA | 282 | 244,000 | 2005       | 1984 | EPLP     | 25 |
| 1 Bluffs II, The                      | 6466 Friars Road            | San Diego        | CA | 224 | 126,700 | 1997       | 1970 | EPLP     | 35 |
| 1 Summit Park                         | 8563 Lake Murray Blvd.      | San Diego        | CA | 300 | 229,400 | 2002       | 1972 | EPLP     | 37 |
| 1 Vista Capri - North                 | 3277 Berger Ave.            | San Diego        | CA | 106 | 51,800  | 2002       | 1975 | EPLP     | 34 |
| 1 Carlton Heights                     | 9705 Carlton Hills Blvd.    | Santee           | CA | 70  | 48,400  | 2002       | 1979 | EPLP     | 30 |
| 1 Shadow Point                        | 9830 Dale Ave.              | Spring Valley    | CA | 172 | 131,200 | 2002       | 1983 | EPLP     | 26 |
|                                       |                             |                  |    | 10% | 2,771   | 2,060,500  |      |          |    |
| <b>Riverside County</b>               |                             |                  |    |     |         |            |      |          |    |
| 1 Parcwood                            | 1700 Via Pacifica           | Corona           | CA | 312 | 270,000 | 2004       | 1989 | Fund II  | 20 |
| 1 Devonshire Apartments               | 2770 West Devonshire Ave.   | Hemet            | CA | 276 | 207,200 | 2002       | 1988 | EPLP     | 21 |
|                                       |                             |                  |    | 2%  | 588     | 477,200    |      |          |    |
| 67 <b>Total Southern California</b>   |                             |                  |    | 48% | 12,980  | 10,796,557 |      |          | 30 |

|                                           |                                  |                |           |            |                |           |      |                 |    |
|-------------------------------------------|----------------------------------|----------------|-----------|------------|----------------|-----------|------|-----------------|----|
| <b>SEATTLE METROPOLITAN AREA</b>          |                                  |                |           |            |                |           |      |                 |    |
| 1 Cedar Terrace                           | 3205 115th Ave. NE               | Bellevue       | WA        | 180        | 174,200        | 2005      | 1984 | EPLP            | 25 |
| 1 Emerald Ridge                           | 3010 118th Avenue SE             | Bellevue       | WA        | 180        | 144,000        | 1994      | 1987 | EPLP            | 22 |
| 1 Foothill Commons                        | 13800 NE 9th Place               | Bellevue       | WA        | 360        | 288,300        | 1990      | 1978 | EPLP            | 31 |
| 1 Palisades, The                          | 13808 NE 12th                    | Bellevue       | WA        | 192        | 159,700        | 1990      | 1977 | EPLP            | 32 |
| 1 Sammamish View                          | 16160 SE Eastgate Way            | Bellevue       | WA        | 153        | 133,500        | 1994      | 1986 | EPLP            | 23 |
| 1 Woodland Commons                        | 13700 NE 10th Place              | Bellevue       | WA        | 236        | 172,300        | 1990      | 1978 | EPLP            | 31 |
| 1 Canyon Pointe                           | 1630 228th St. SE                | Bothell        | WA        | 250        | 210,400        | 2003      | 1990 | EPLP            | 19 |
| 1 Inglenook Court                         | 14220 Juanita Drive, NE          | Bothell        | WA        | 224        | 183,600        | 1994      | 1985 | EPLP            | 24 |
| 1 Salmon Run at Perry Creek               | 2109 228th Street SE             | Bothell        | WA        | 132        | 117,100        | 2000      | 2000 | EPLP            | 9  |
| 1 Stonehedge Village                      | 14690 143rd Blvd., NE            | Bothell        | WA        | 196        | 214,800        | 1997      | 1986 | EPLP            | 23 |
| 1 Park Hill at Issaquah                   | 22516 SE 56th Street             | Issaquah       | WA        | 245        | 277,700        | 1999      | 1999 | EPLP            | 10 |
| 1 Highlands at Wynnhaven                  | 1460 NE Hawthorne Street         | Issaquah       | WA        | 333        | 424,674        | 2008      | 2000 | EPLP            | 9  |
| 1 Wandering Creek                         | 12910 SE 240th                   | Kent           | WA        | 156        | 124,300        | 1995      | 1986 | EPLP            | 23 |
| 1 Bridle Trails                           | 6600 130th Avenue, NE            | Kirkland       | WA        | 108        | 99,700         | 1997      | 1986 | EPLP            | 23 |
| 1 Evergreen Heights                       | 12233 NE 131st Way               | Kirkland       | WA        | 200        | 188,300        | 1997      | 1990 | EPLP            | 19 |
| 1 Morning Run                             | 18463 Blueberry Lane             | Monroe         | WA        | 222        | 221,786        | 2005      | 1991 | Fund II         | 18 |
| 1 Laurels at Mill Creek                   | 1110 164th Street SE             | Mill Creek     | WA        | 164        | 134,300        | 1996      | 1981 | EPLP            | 28 |
| 1 Anchor Village                          | 9507 49th Avenue West            | Mukilteo       | WA        | 301        | 245,900        | 1997      | 1981 | DownREIT        | 28 |
| 1 Castle Creek                            | 7000 132nd Place, SE             | Newcastle      | WA        | 216        | 191,900        | 1998      | 1998 | EPLP            | 11 |
| 1 Brighton Ridge                          | 2307 NE 4th Street               | Renton         | WA        | 264        | 201,300        | 1996      | 1986 | EPLP            | 23 |
| 1 Fairwood Pond                           | 14700 SE Petrovitsky Rd.         | Renton         | WA        | 194        | 189,200        | 2004      | 1997 | EPLP            | 12 |
| 1 Forest View                             | 650 Duvall Ave. NE               | Renton         | WA        | 192        | 182,500        | 2003      | 1998 | EPLP            | 11 |
| <b>Joule Broadway</b>                     | <b>523 Broadway Avenue, East</b> | <b>Seattle</b> | <b>WA</b> | <b>295</b> | <b>191,109</b> |           |      | <b>JV - 50%</b> |    |
| 1 The Cairns                              | 420 Yale Avenue                  | Seattle        | WA        | 100        | 70,806         | 2007      | 2006 | EPLP            | 3  |
| 1 Fountain Court                          | 2400 4th Street                  | Seattle        | WA        | 320        | 207,000        | 2000      | 2000 | EPLP            | 9  |
| 1 Linden Square                           | 13530 Linden Avenue North        | Seattle        | WA        | 183        | 142,200        | 2000      | 1994 | EPLP            | 15 |
| 1 Eastlake 2851                           | 2833 - 2851 Eastlake Avenue      | Seattle        | WA        | 127        | 234,086        | 2008      | 2008 | Fund II         | 1  |
| 1 Maple Leaf                              | 7415 5th Avenue, NE              | Seattle        | WA        | 48         | 35,500         | 1997      | 1986 | EPLP            | 23 |
| 1 Spring Lake                             | 12528 35th Avenue, NE            | Seattle        | WA        | 69         | 42,300         | 1997      | 1986 | EPLP            | 23 |
| 1 Wharfside Pointe                        | 3811 14th Avenue West            | Seattle        | WA        | 142        | 119,200        | 1994      | 1990 | EPLP            | 19 |
| 1 Tower @ 801                             | 801 Pine Street                  | Seattle        | WA        | 173        | 118,500        | 2005      | 1970 | Fund II         | 39 |
| 1 Echo Ridge                              | 34907 SE Kinsey Street           | Snoqualmie     | WA        | 120        | 124,359        | 2005      | 2000 | Fund II         | 9  |
| 31 <b>Total Seattle Metropolitan Area</b> |                                  |                |           | 22%        | 5,980          | 5,373,411 |      |                 | 19 |

|     |                                                 |      |        |                |
|-----|-------------------------------------------------|------|--------|----------------|
| 134 | <b>Apartment Communities</b>                    | 100% | 26,992 | 23,306,560 (1) |
| 6   | <b>Apartment Communities Under Construction</b> |      | 1,256  | 1,063,005 (2)  |

Avg. square footage 863  
Avg. units per property 201  
Avg. age of property 26

(1) Includes 44,318 square feet of retail or commercial space  
(2) Includes 100,700 square feet of estimated retail or commercial space

## Definitions for Property Ownership

**EPLP** The Company has a 100% ownership in the community.

**Fund II** The community is owned by Fund II. The Company has a 28.2% interest in Fund II which is accounted for using the equity method of accounting.

**DownREIT** The Company holds a 1% special limited partner interest in the partnerships which owns the community. In accordance with GAAP, the Company consolidates this community.

**JV - 81.5%** The Company has a 81.5% ownership in this community and is consolidated.

**JV - 50%** The Company has a 50% ownership in this development and is consolidated.

## OTHER REAL ESTATE ASSETS

|                                     |                           |                |    |  |                |      |      |      |  |
|-------------------------------------|---------------------------|----------------|----|--|----------------|------|------|------|--|
| <b>Office Buildings</b>             |                           |                |    |  |                |      |      |      |  |
| Essex Corporate Headquarter Bldg.   | 925 E. Meadow Dr.         | Palo Alto      | CA |  | 17,400         | 1997 | 1988 | EPLP |  |
| Derian Office Building              | 17461 Derian Av.          | Irvine         | CA |  | 110,000        | 2000 | 1983 | EPLP |  |
| Essex Southern Cal. Office Building | 22110-22120 Clarendon St. | Woodland Hills | CA |  | 38,940         | 2001 | 1982 | EPLP |  |
| River Oaks                          | 535 - 575 River Oaks      | San Jose       | CA |  | 262,500        | 2007 | 1990 | EPLP |  |
| Hollywood                           | 6230 Sunset Blvd.         | Los Angeles    | CA |  | 35,000         | 2006 | 1938 | EPLP |  |
|                                     |                           |                |    |  | <u>463,840</u> |      |      |      |  |

**New Residential Supply: Permits as % of Current Stock**  
**12 Month Permit Period: Trailing 12 Months December 2008**

| Single Family Data   |                                |                        |                   |                           |             | Multi-Family Data |                           |             | All Residential Data                     |             |
|----------------------|--------------------------------|------------------------|-------------------|---------------------------|-------------|-------------------|---------------------------|-------------|------------------------------------------|-------------|
| Market               | Median SF Price<br>(2008est**) | 2008 SF Affordability* | SF Stock 2000     | SF Permits Last 12 Months | % of Stock  | MF Stock 2000     | MF Permits Last 12 months | % of Stock  | Total Residential Permits Last 12 Months | % of Stock  |
| Boston               | \$365,700                      | 89%                    | 1,530,000         | 3,323                     | 0.2%        | 670,800           | 3,692                     | 0.6%        | 7,015                                    | 0.3%        |
| Nassau-Suffolk       | \$450,800                      | 87%                    | 740,000           | 2,052                     | 0.3%        | 240,000           | 1,416                     | 0.6%        | 3,468                                    | 0.4%        |
| Minneapolis          | \$205,300                      | 146%                   | 818,000           | 4,171                     | 0.5%        | 351,800           | 1,380                     | 0.4%        | 5,551                                    | 0.5%        |
| Miami/Ft. Lauderdale | \$305,600                      | 71%                    | 717,000           | 3,358                     | 0.5%        | 876,000           | 4,151                     | 0.5%        | 7,509                                    | 0.5%        |
| Chicago              | \$252,700                      | 111%                   | 1,700,000         | 7,778                     | 0.5%        | 1,404,900         | 7,535                     | 0.5%        | 15,313                                   | 0.5%        |
| Philadelphia         | \$232,600                      | 114%                   | 1,532,000         | 6,858                     | 0.4%        | 515,100           | 3,393                     | 0.7%        | 10,251                                   | 0.5%        |
| Baltimore            | \$276,700                      | 108%                   | 797,000           | 3,121                     | 0.4%        | 268,000           | 2,437                     | 0.9%        | 5,558                                    | 0.5%        |
| Wash. D.C. PMSA      | \$358,300                      | 105%                   | 1,299,000         | 9,076                     | 0.7%        | 644,300           | 4,684                     | 0.7%        | 13,760                                   | 0.7%        |
| New York PMSA        | \$450,500                      | 54%                    | 760,000           | 1,143                     | 0.2%        | 2,920,000         | 31,086                    | 1.1%        | 32,229                                   | 0.9%        |
| Portland             | \$283,900                      | 94%                    | 561,000           | 4,167                     | 0.7%        | 225,335           | 3,346                     | 1.5%        | 7,513                                    | 1.0%        |
| Denver               | \$203,500                      | 143%                   | 582,000           | 3,947                     | 0.7%        | 274,900           | 4,647                     | 1.7%        | 8,594                                    | 1.0%        |
| Atlanta              | \$154,500                      | 186%                   | 1,122,000         | 12,307                    | 1.1%        | 467,800           | 6,544                     | 1.4%        | 18,851                                   | 1.2%        |
| Phoenix              | \$204,100                      | 115%                   | 970,000           | 11,549                    | 1.2%        | 360,500           | 5,545                     | 1.5%        | 17,094                                   | 1.3%        |
| Orlando              | \$223,000                      | 105%                   | 482,000           | 5,288                     | 1.1%        | 201,500           | 4,887                     | 2.4%        | 10,175                                   | 1.5%        |
| Dallas-Ft. Worth     | \$147,900                      | 175%                   | 1,381,000         | 17,841                    | 1.3%        | 650,000           | 18,257                    | 2.8%        | 36,098                                   | 1.8%        |
| Las Vegas            | \$231,500                      | 97%                    | 440,000           | 5,874                     | 1.3%        | 215,700           | 6,438                     | 3.0%        | 12,312                                   | 1.9%        |
| Houston              | \$154,000                      | 163%                   | 1,027,000         | 28,152                    | 2.7%        | 547,700           | 14,165                    | 2.6%        | 42,317                                   | 2.7%        |
| Austin               | \$189,900                      | 145%                   | 326,000           | 8,025                     | 2.5%        | 169,900           | 5,763                     | 3.4%        | 13,788                                   | 2.8%        |
| <b>Totals</b>        | <b>\$260,792</b>               | <b>119%</b>            | <b>16,784,000</b> | <b>138,030</b>            | <b>0.8%</b> | <b>11,004,235</b> | <b>129,366</b>            | <b>1.2%</b> | <b>267,396</b>                           | <b>1.0%</b> |
| Seattle              | \$389,300                      | 75%                    | 656,000           | 4,730                     | 0.7%        | 354,487           | 6,853                     | 1.9%        | 11,583                                   | 1.1%        |
| San Francisco        | \$794,000                      | 44%                    | 368,000           | 555                       | 0.2%        | 344,000           | 2,806                     | 0.8%        | 3,361                                    | 0.5%        |
| Oakland              | \$506,000                      | 69%                    | 625,000           | 1,774                     | 0.3%        | 270,000           | 1,853                     | 0.7%        | 3,627                                    | 0.4%        |
| San Jose             | \$733,000                      | 53%                    | 388,000           | 968                       | 0.2%        | 192,000           | 2,274                     | 1.2%        | 3,242                                    | 0.6%        |
| Los Angeles          | \$433,000                      | 55%                    | 1,877,000         | 3,223                     | 0.2%        | 1,392,963         | 7,656                     | 0.5%        | 10,879                                   | 0.3%        |
| Ventura              | \$395,000                      | 87%                    | 199,000           | 347                       | 0.2%        | 53,295            | 378                       | 0.7%        | 725                                      | 0.3%        |
| Orange               | \$507,000                      | 67%                    | 628,000           | 1,336                     | 0.2%        | 340,800           | 1,985                     | 0.6%        | 3,321                                    | 0.3%        |
| San Diego            | \$414,000                      | 64%                    | 664,000           | 2,160                     | 0.3%        | 375,664           | 2,810                     | 0.7%        | 4,970                                    | 0.5%        |
| No Cal               | \$646,521                      | 58%                    | 1,381,000         | 3,297                     | 0.2%        | 806,000           | 6,933                     | 0.9%        | 10,230                                   | 0.5%        |
| So Cal               | \$440,807                      | 61%                    | 3,368,000         | 7,066                     | 0.2%        | 2,162,722         | 12,829                    | 0.6%        | 19,895                                   | 0.4%        |
| <b>ESSEX</b>         | <b>\$487,117</b>               | <b>62%</b>             | <b>5,405,000</b>  | <b>15,093</b>             | <b>0.3%</b> | <b>3,323,208</b>  | <b>26,615</b>             | <b>0.8%</b> | <b>41,708</b>                            | <b>0.5%</b> |

Permits: Single Family equals 1 unit, Multi-Family equals 5 or more units

Sources: SF Prices - Economy.com : Permits, Total Residential Stock - U.S. Census, Axiometrics

\*\*Median Home Prices - Average of Q1-Q3 National Association of Realtors (**Average of q1-q3** ; DataQuick, Mortgage Rates - Freddie Mac, Median Household Incomes - US Census; BEA; Essex

Single Family - Multi-Family breakdown of total residences, Rosen Consulting Group, US Census, EASI, Essex

\*Single Family Affordability - Equals the ratio of the **actual** Median Household Income to the Income **required** to purchase the Median Priced Home.

The **required** Income is defined such that the Mortgage Payment is 35% of said Income, assuming a 10% Down Payment and a 30-year fixed mortgage rate (6.0%).

Median Household Income is estimated from US Census 2004 data and Income Growth from BEA and Population Growth from the US Census.

## Essex Markets Forecast 2009: Supply, Jobs and Apartment Market Conditions

| Market          | Residential Supply* |                  |               |                  | Job Forecast**       |              | Forecast Market Conditions*** |                              |
|-----------------|---------------------|------------------|---------------|------------------|----------------------|--------------|-------------------------------|------------------------------|
|                 | New MF Supply       | % of Total Stock | New SF Supply | % of Total Stock | Est.New Jobs Dec-Dec | % Growth     | Estimated Y-o-Y Rent Growth   | Estimated Year End Occupancy |
| Seattle         | 5,100               | 1.3%             | 4,400         | 0.6%             | -15,000              | -1.0%        | -2.00%                        | 95.00%                       |
| San Francisco   | 2,600               | 0.7%             | 600           | 0.2%             | -5,000               | -0.5%        | 0.00%                         | 95.50%                       |
| Oakland         | 2,300               | 0.8%             | 1,800         | 0.3%             | -10,000              | -1.0%        | -2.50%                        | 94.50%                       |
| San Jose        | 1,800               | 0.9%             | 900           | 0.2%             | -6,000               | 0.3%         | 0.00%                         | 95.00%                       |
| <b>No. Cal.</b> | <b>6,700</b>        | <b>0.8%</b>      | <b>3,300</b>  | <b>0.2%</b>      | <b>-21,000</b>       | <b>-0.7%</b> | <b>-0.7%</b>                  | <b>95.0%</b>                 |
| Ventura         | 400                 | 0.8%             | 300           | 0.1%             | -2,100               | -0.7%        | -2.50%                        | 95.00%                       |
| Los Angeles     | 7,600               | 0.5%             | 4,000         | 0.2%             | -41,200              | -1.0%        | -4.00%                        | 94.50%                       |
| Orange          | 2,800               | 0.8%             | 1,300         | 0.2%             | -14,800              | -1.0%        | -3.00%                        | 94.50%                       |
| San Diego       | 2,600               | 0.9%             | 1,800         | 0.3%             | -9,800               | -0.8%        | 0.00%                         | 95.00%                       |
| <b>So. Cal.</b> | <b>13,400</b>       | <b>0.6%</b>      | <b>7,400</b>  | <b>0.2%</b>      | <b>-67,900</b>       | <b>-0.9%</b> | <b>-2.50%</b>                 | <b>94.75%</b>                |

All data is an Essex Forecast

**U.S. Economic Assumptions:** G.D.P.: -1.25% Growth, Jobs: - 1.5% Growth

\* **New Residential Supply:** represents Essex's internal estimate of **actual deliveries** during the year, which are related to but can differ from the 12 Month trailing **Permit Levels** reported on **New Residential Supply** schedule.

\*\* **Job Forecast/Performance** refers to the difference between Total Non-Farm Industry Employment (not Seasonally Adjusted) projected through December 2009 over the comparable actual figures for December 2008. The first column represents the **current** Essex forecast of the increase in Total Non-Farm Industry Employment. The second column represents these forecasted new jobs as a percent of the December 2008 base.

\*\*\*The **Forecast Market Conditions** represents Essex's estimates of the Change in Rents/Occupancy Rates at the end of 2009. The Estimated Year-over-Year Rent Growth represents the forecast change in Effective **Market** Rents for December 2009 vs. December 2008 (where **Market** refers to the entire MSA apartment market, NOT the Essex portfolio). The estimated Year End Occupancy represents Essex's forecast of **Market** Occupancy Rates for December 2009.