



TM

**Tyson**

—  
**4Q Fiscal 2022**

Supplemental Information  
November 14, 2022



## Forward-Looking Statements

Certain information in this presentation constitutes forward-looking statements as contemplated by the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, current views and estimates of our outlook for fiscal 2022, other future economic circumstances, industry conditions in domestic and international markets, our performance and financial results (e.g., debt levels, return on invested capital, value-added product growth, capital expenditures, tax rates, access to foreign markets and dividend policy). These forward-looking statements are subject to a number of factors and uncertainties that could cause our actual results and experiences to differ materially from anticipated results and expectations expressed in such forward-looking statements. We wish to caution readers not to place undue reliance on any forward-looking statements, which are expressly qualified in their entirety by this cautionary statement and speak only as of the date made. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. Among the factors that may cause actual results and experiences to differ from anticipated results and expectations expressed in such forward-looking statements are the following: (i) the COVID-19 pandemic and associated responses thereto have had an adverse impact on our business and operations, and the extent that the COVID-19 pandemic continues to impact us will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including COVID-19 related impacts on the market, including production delays, labor shortages and increases in costs and inflation; (ii) the effectiveness of our financial excellence programs; (iii) access to foreign markets together with foreign economic conditions, including currency fluctuations, import/export restrictions and foreign politics; (iv) cyber-attacks, other cyber incidents, security breaches or other disruptions of our information technology systems; (v) risks associated with our failure to consummate favorable acquisition transactions or integrate certain acquisitions' operations; (vi) the Tyson Limited Partnership's ability to exercise significant control over the Company; (vii) fluctuations in the cost and availability of inputs and raw materials, such as live cattle, live swine, feed grains (including corn and soybean meal) and energy; (viii) market conditions for finished products, including competition from other global and domestic food processors, supply and pricing of competing products and alternative proteins and demand for alternative proteins; (ix) outbreak of a livestock disease (such as African swine fever (ASF), avian influenza (AI) or bovine spongiform encephalopathy (BSE)), which could have an adverse effect on livestock we own, the availability of livestock we purchase, consumer perception of certain protein products or our ability to conduct our operations; (x) changes in consumer preference and diets and our ability to identify and react to consumer trends; (xi) effectiveness of advertising and marketing programs; (xii) significant marketing plan changes by large customers or loss of one or more large customers; (xiii) our ability to leverage brand value propositions; (xiv) changes in availability and relative costs of labor and contract farmers and our ability to maintain good relationships with team members, labor unions, contract farmers and independent producers providing us livestock, including as a result of our plan to relocate certain corporate team members to our world headquarters in Springdale, Arkansas; (xv) issues related to food safety, including costs resulting from product recalls, regulatory compliance and any related claims or litigation; (xvi) the effect of climate change and any legal or regulatory response thereto; (xvii) compliance with and changes to regulations and laws (both domestic and foreign), including changes in accounting standards, tax laws, environmental laws, agricultural laws and occupational, health and safety laws; (xviii) adverse results from litigation; (xix) risks associated with leverage, including cost increases due to rising interest rates or changes in debt ratings or outlook; (xx) impairment in the carrying value of our goodwill or indefinite life intangible assets; (xxi) our participation in a multiemployer pension plan; (xxii) volatility in capital markets or interest rates; (xxiii) risks associated with our commodity purchasing activities; (xxiv) the effect of, or changes in, general economic conditions; (xxv) impacts on our operations caused by factors and forces beyond our control, such as natural disasters, fire, bioterrorism, pandemics, armed conflicts or extreme weather; (xxvi) failure to maximize or assert our intellectual property rights; (xxvii) effects related to changes in tax rates, valuation of deferred tax assets and liabilities, or tax laws and their interpretation; and (xxviii) the other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission, including those included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our most recent Annual Report on Form 10-K and Quarterly reports on Form 10-Q.

## Non-GAAP Financial Measures

This presentation contains the financial measures "EBITDA," "Adjusted EBITDA," "Adjusted EPS," "Adjusted Operating Income" and "Adjusted Operating Margin" which are not calculated in accordance with U.S. GAAP. A reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measure has been provided in the Appendix. Non-GAAP financial measures should be considered in addition to, but not as a substitute for, the Company's reported GAAP results.

# Delivered record annual financial performance

- 1 Delivered or exceeded nearly all financial guidance in **record year** for Revenue, AOI, and EPS
- 2 Leveraged diverse protein portfolio across multiple channels and brands to serve an estimated **market-leading** 1/5<sup>th</sup> of US protein consumption
- 3 Executed revenue management and pricing + achieved productivity savings, incl. heavy investment in automation to mitigate costs
- 4 Continued to invest in being the "most sought-after place to work" by investing in wages, benefits, and our **team member experience**

**Our  
Priorities**

1 | Win with team members

2 | Win with customers and consumers

3 | Win with excellence in execution



# Strengthening our position as a global protein leader



## Imperatives

1

Transforming our team member experience

2

Outpacing the market by enhancing our portfolio and capacity to serve demand growth

3

Driving operational and functional excellence and purposefully investing in digital and automation

4

Aggressively restoring our competitiveness in Chicken

5

Leveraging our financial strength to invest in the business and return cash to shareholders

## Actions

Making investments in health, safety, and well-being of team members

Maintaining competitive wages and innovative benefit offerings like childcare and in-house healthcare

Investing in team member experience

Expanding capacity to meet market demand

Leader in majority of our retail core categories, gaining share in 7 out of 9 categories

Gaining share in foodservice in value-added chicken, breakfast sausage, pepperoni and bacon

Delivered +\$700M in productivity savings for the fiscal year 2022

Accelerating program delivery and employing programmatic approach to automation across organizational operations

Hatch rate improvement on track

Double digit sales and quadruple digit earnings improvement versus FY21

Surpassed 7% AOI<sup>1</sup> margin in 4Q22

Invested \$1.9B in capital expenditures in FY22

Returned \$1.4B in cash to shareholders via dividends and share repurchases in FY22



<sup>1</sup> Represents a non-GAAP financial measure. Adjusted operating income and adjusted operating margin are explained and reconciled to comparable GAAP measures in the Appendix.

# Sales and earnings grow to deliver record performance in FY22

	FY2022 Guidance				FY 22 & Q4 Performance		
	FY21	FY22	Original Indication	Result		FY22 vs. FY21	4Q22 vs. 4Q21
<b>Sales</b>	\$47.0B	\$53.3B	\$49 – \$51B	Beat	<b>Sales<sup>1</sup></b>	 <b>13%</b>	 <b>7%</b>
<b>Volume</b>	(0.9)%	(0.3)%	2 – 3% growth	Missed			
<b>Chicken AOI Margin<sup>2</sup></b>	0.2%	5.5%	5 – 7%	Met	<b>Adjusted Operating Income<sup>2</sup></b>	 <b>3%</b>	 <b>29%</b>
<b>Prepared Foods AOI Margin<sup>2</sup></b>	7.6%	8.1%	7 – 9%	Met			
<b>Beef AOI Margin<sup>2</sup></b>	18.0%	12.5%	9 – 11%	Beat			
<b>Pork AOI Margin<sup>2</sup></b>	5.2%	3.1%	5 – 7%	Missed	<b>Adjusted EPS<sup>2</sup></b>	 <b>5%</b>	 <b>29%</b>
<b>Net Interest Expense</b>	\$420M	\$348M	\$380M	Beat			
<b>Net Debt-to-Adj. EBITDA<sup>2</sup></b>	1.2x	1.3x	<2.0x	Met			

<sup>1</sup> Note comparison to 4Q21 and YTD21 is on a GAAP basis and YTD21 sales reflect a \$545 million reduction for legal contingency accruals.

<sup>2</sup> Represents a non-GAAP financial measure. Adjusted EPS, adjusted operating income and adjusted operating margin are explained and reconciled to comparable GAAP measures in the Appendix.

# Comparable Q4 volume figures are trending upward year-over-year

Positive momentum building as volume grew for all segments except Pork

Volume<sup>1</sup> (billion pounds)

## Total Company

**+2.1%**



## Chicken

**+1.1%**



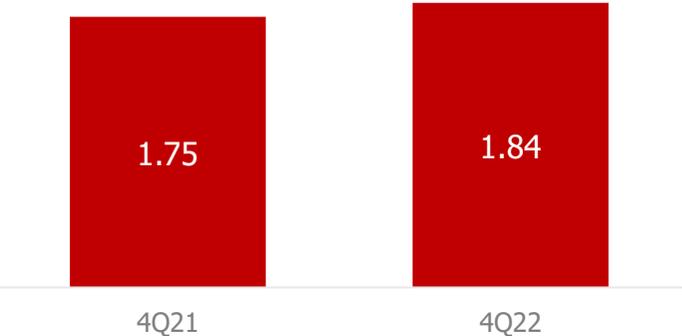
## Prepared Foods

**+0.3%**



## Beef

**+5.1%**



## Pork

**-1.1%**



## International / Other

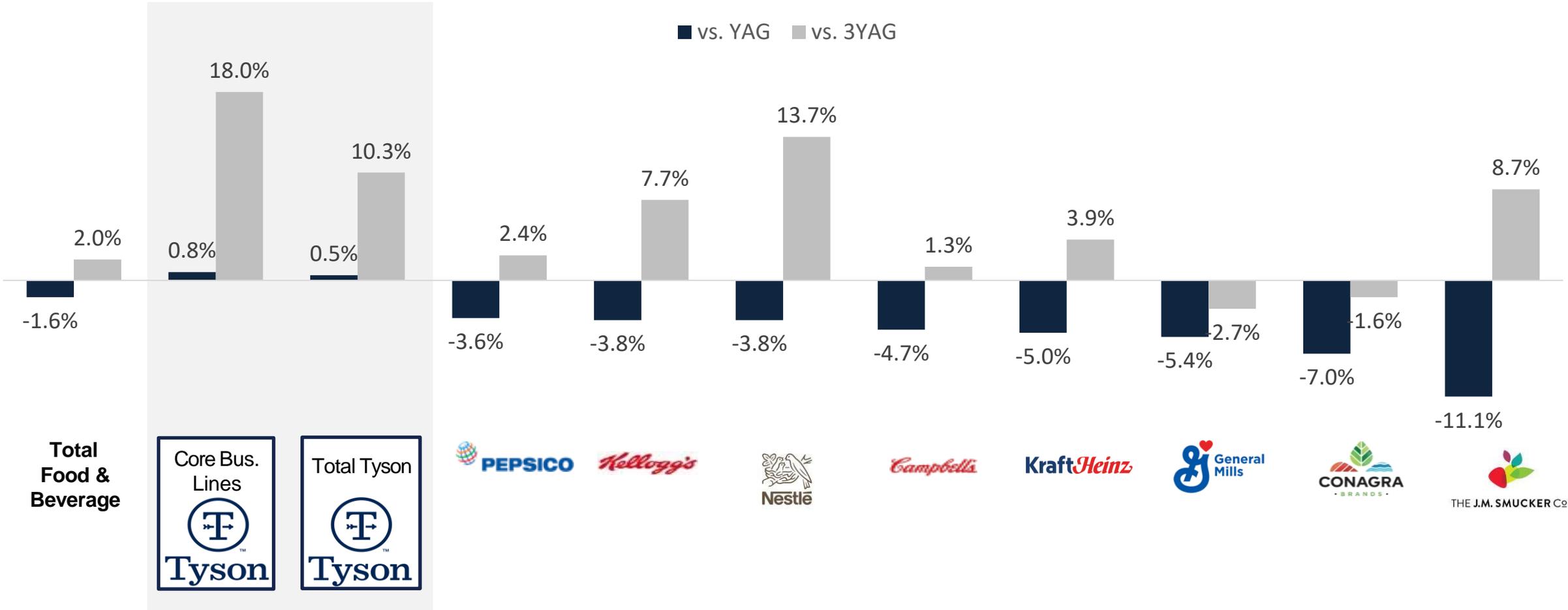
**+7.3%**



<sup>1</sup> Intersegment sales volumes totaling 0.40 billion pounds for 4Q21 and 0.41 billion pounds for 4Q22 are eliminated from Total Company volumes but are included in total segment volumes and represent an aggregate reduction to volumes relative to the sum of component parts illustrated above

# Outpacing the industry and our peers in retail consumption growth

Latest 13 Weeks Volume Sales % Change Among Top Branded Food Companies > \$5B

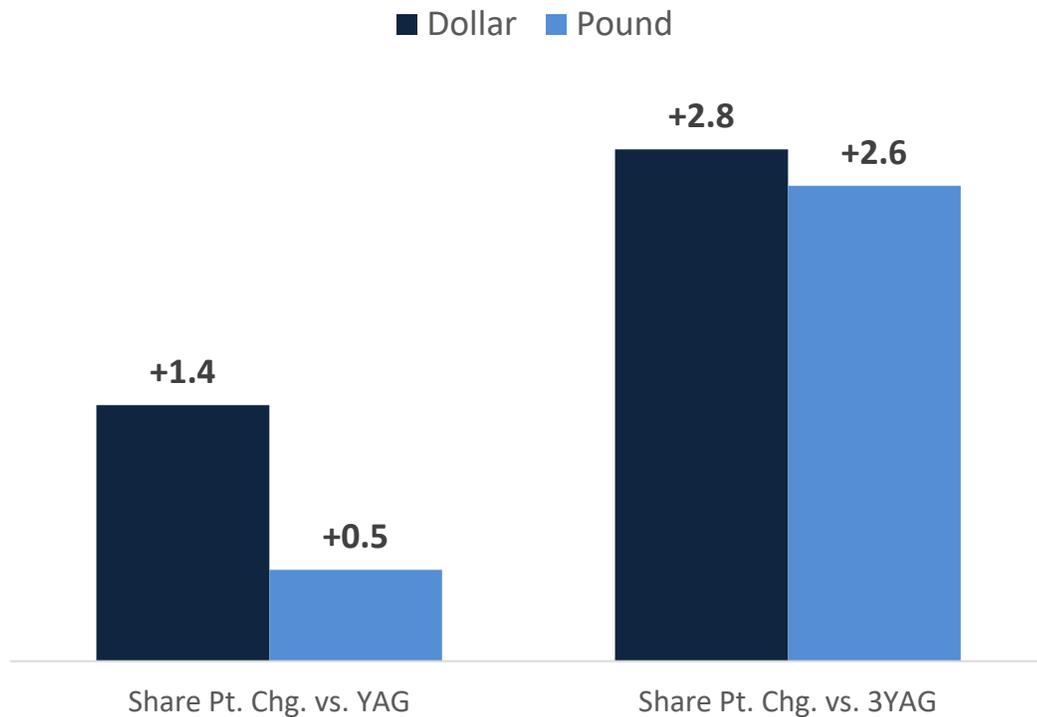


Source: Nielsen Total U.S. xAOC Fixed Weight Volume EQ Sales Latest 13 weeks ending 10/1/2022 Food & Beverage = All Nielsen Edible Food and Beverage Categories

<sup>1</sup> NielsenIQ, HomeScan Consumer Panel Fixed Weight, 52 weeks data ending 09/10/2022

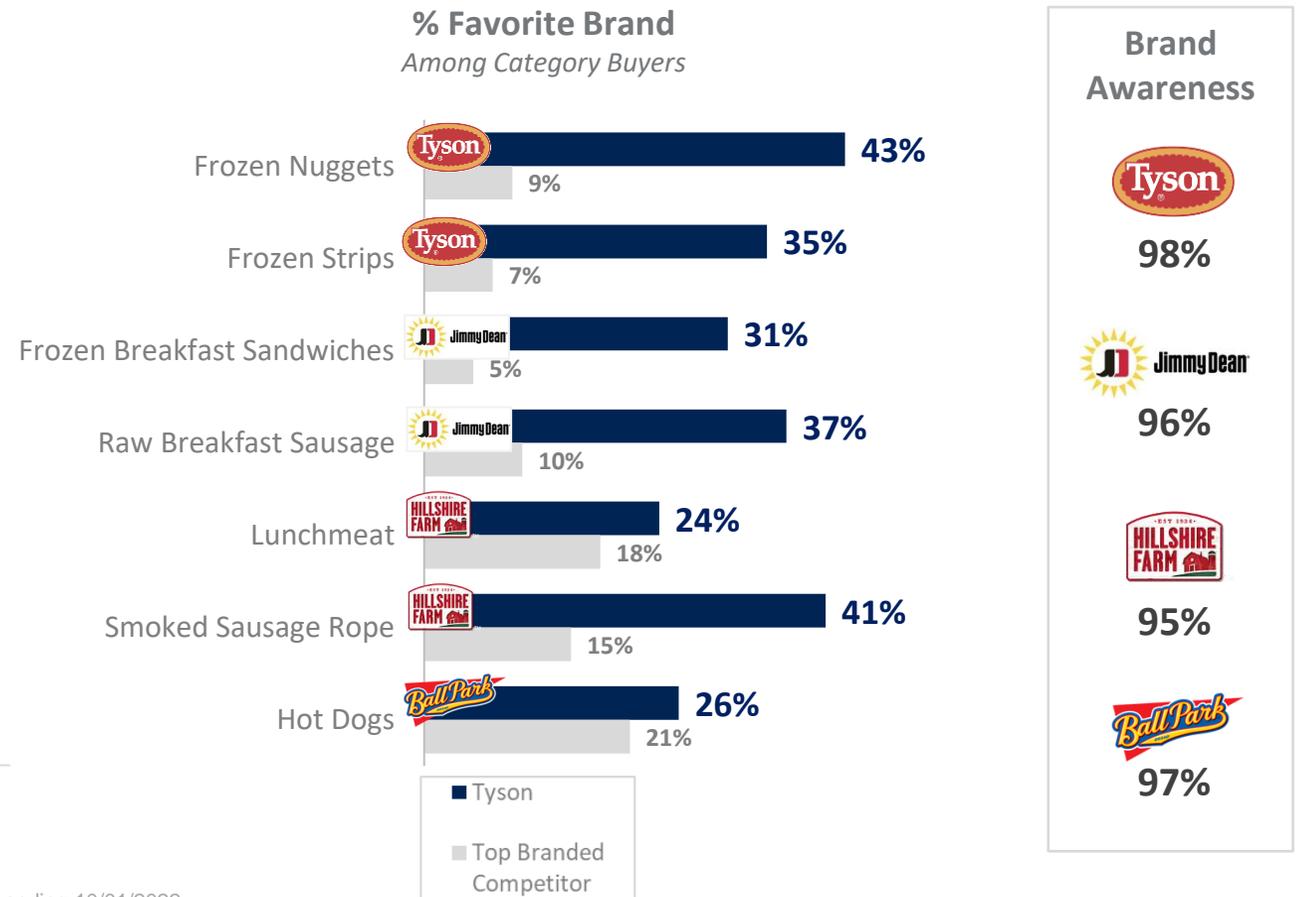
# Strength of our retail brands enables continued growth in both dollar and pound share

## Tyson Core Business Lines Share Growth



Source: NielsenIQ, Connect System, Total U.S. xAOC, Dollar and EQ Volume Shares, Custom Database, 13 weeks ending 10/01/2022

## Brand Strength Relative to Competition



Source: Tyson Proprietary Brand Health Tracking, FY22

# Positive retail share trajectory continues, fueled by strong business fundamentals

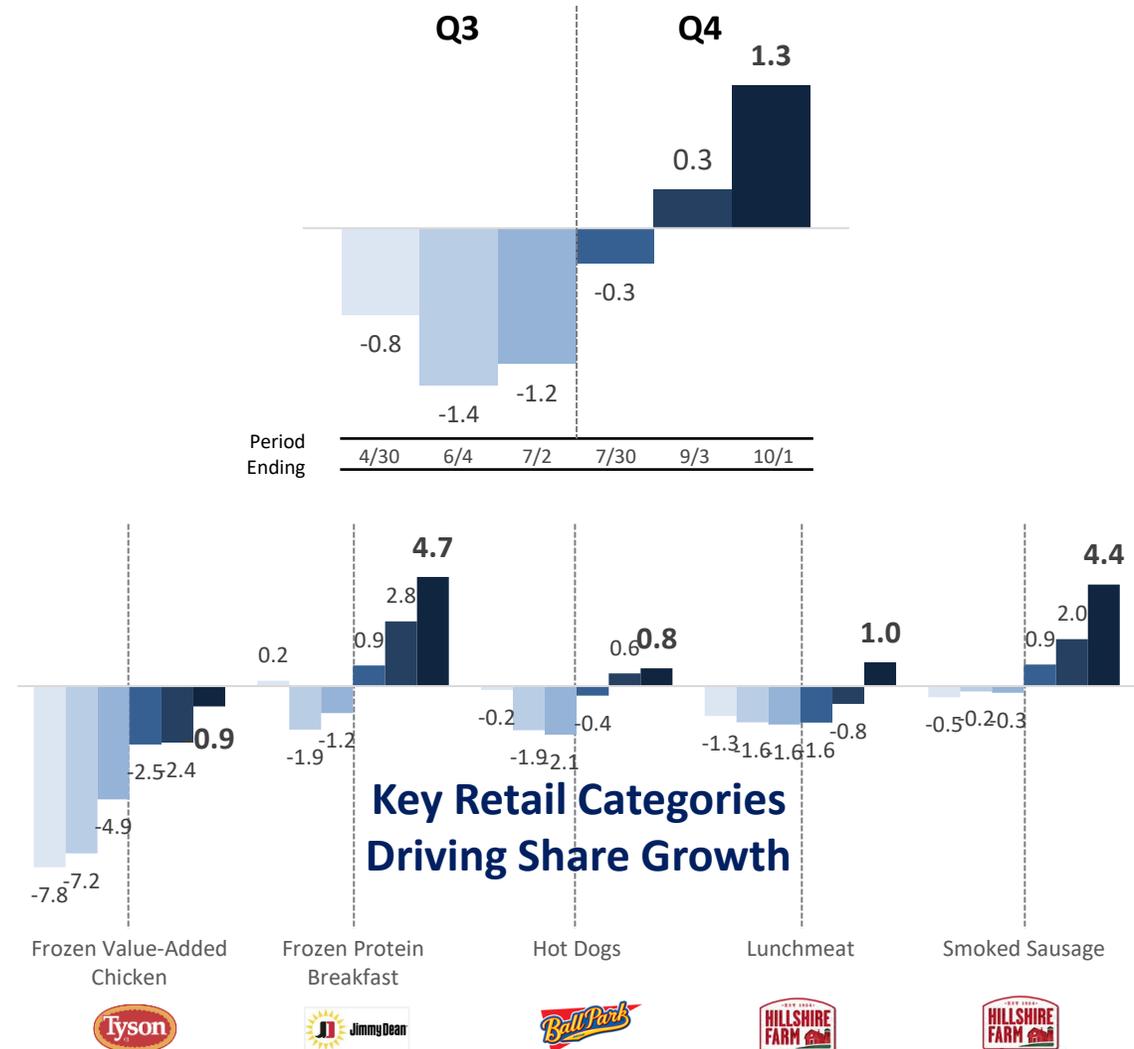
Improved Fill Rate & On-Shelf Availability

Narrowing Price Gaps Relative To Competition

Strategic Spend to Support Long-Term Health of Brands

## Tyson Core Business Lines Share Growth

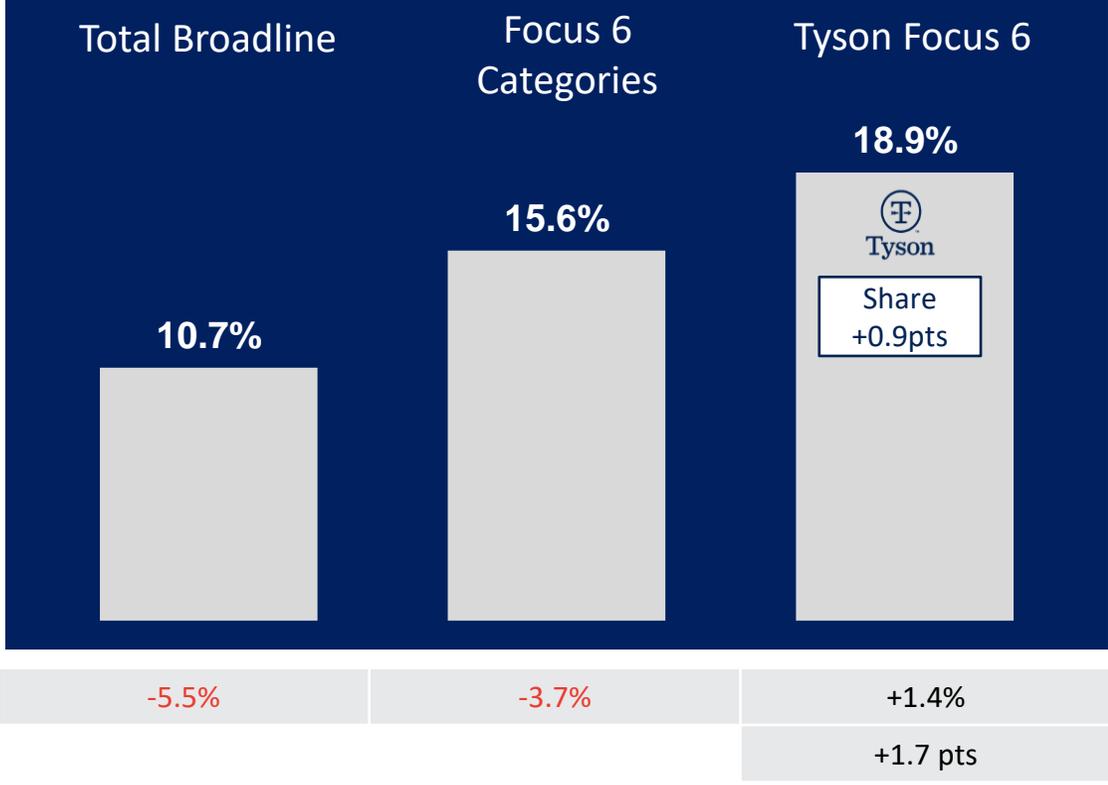
Pound Share Pt. Chg. vs. YAG, by Period



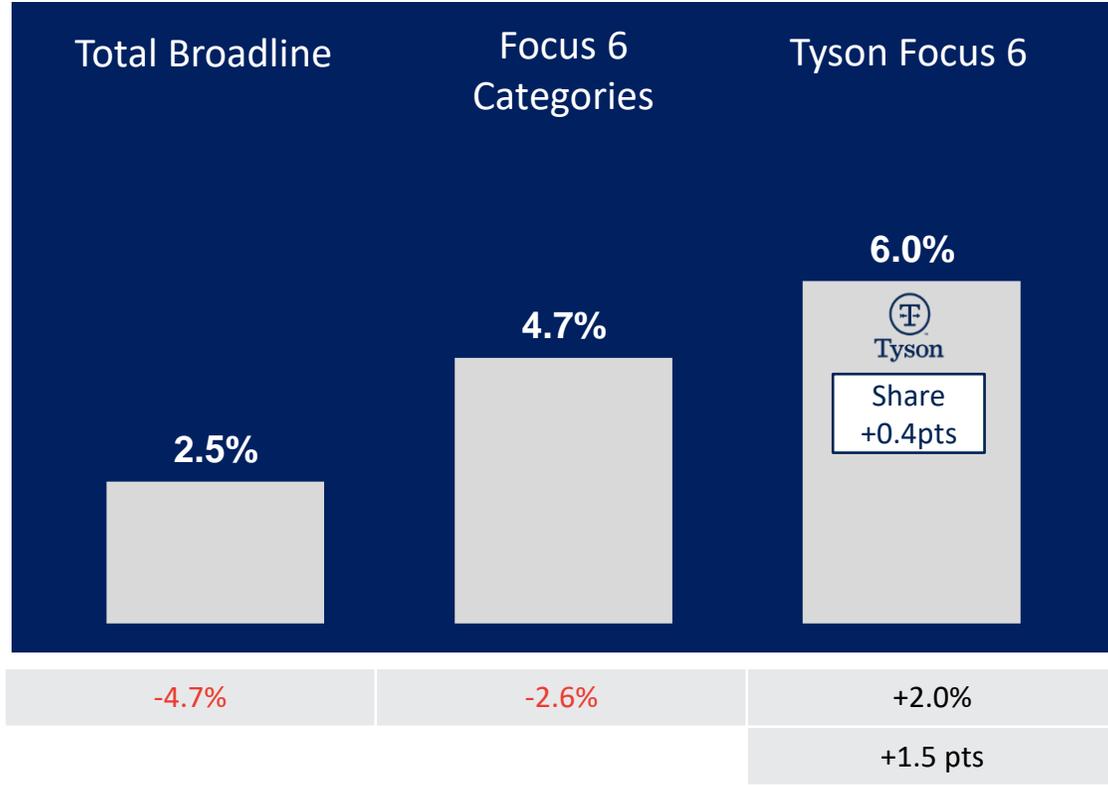
Key Retail Categories Driving Share Growth

# Outpacing foodservice broadline industry recovery, and growing share in our Focus 6 categories

**Latest 52 Week**  
Volume % Change vs. YAG



**Latest 13 Week**  
Volume % Change vs. YAG



**Focus 6 = Chicken Value Added, Breakfast Sausage, Dinner Sausage, Pepperoni Pizza Topping, Bacon, Philly Steak**

Source: NPD SupplyTrack®, Month Ending Sep 2022.  
L13 week comp change is vs. 3 YAG (2019) and L52 week comp change vs Calendar Year 2019

# Becoming the most sought-after place to work through investments in Team Member Experience

## Focus Areas

1

Health, safety and wellbeing

2

Total rewards and growth

3

Culture & Digitalization

## Actions

Expanded access to mental health services and support

Ongoing messaging and access to vaccine boosters and continuous monitoring of data to inform COVID-19 protocols

Increasing usage of seven Bright Blue health centers offering health services in rural locations

Established Language Center of Excellence to promote inclusion of team members representing over 150 countries and 50 languages

Enhanced travel benefits to ensure accessible healthcare for women's reproductive choices no matter where they live

Received national recognition for innovative ride sharing program providing new transportation options and improving quality of life for our team members

Committed up to \$60M in Upward Academy expansion offering free education for all team members

Invested \$1M to expand legal and immigration support

Investing in childcare solutions to expand our pool of talent available to work.

Consolidating corporate campuses from South Dakota and Chicago area to World Headquarters for a *OneTyson* culture with increased collaboration, innovation, and talent development opportunities.

Community outreach through food donations with the help of Team Member volunteering (e.g., Hurricane Ian response with \$3.6M donations)

Increasing investments in automation and training of team members for more technologically advanced roles

Offering digital literacy programming across 15 locations



# The Formula to Feed the Future



### Reimagining Our People & Community Impact

Create work environments that enable workers to succeed while supporting the growth of our communities.

- ▶ Talent Attraction & Development
- ▶ Diversity, Equity & Inclusion
- ▶ Human Rights & Labor Relations
- ▶ Health, Safety & Wellbeing
- ▶ Community Investment



### Driving Product Responsibility from Farm to Table

Deliver value to consumers with high-quality, sustainable, nutritious protein through leading portfolio.

- ▶ Nutrition, Access & Affordability
- ▶ Product Quality & Safety
- ▶ Product Innovation
- ▶ Sustainable Packaging
- ▶ Animal Health & Welfare



### Working Toward Sustaining Natural Resources & Achieving Net Zero

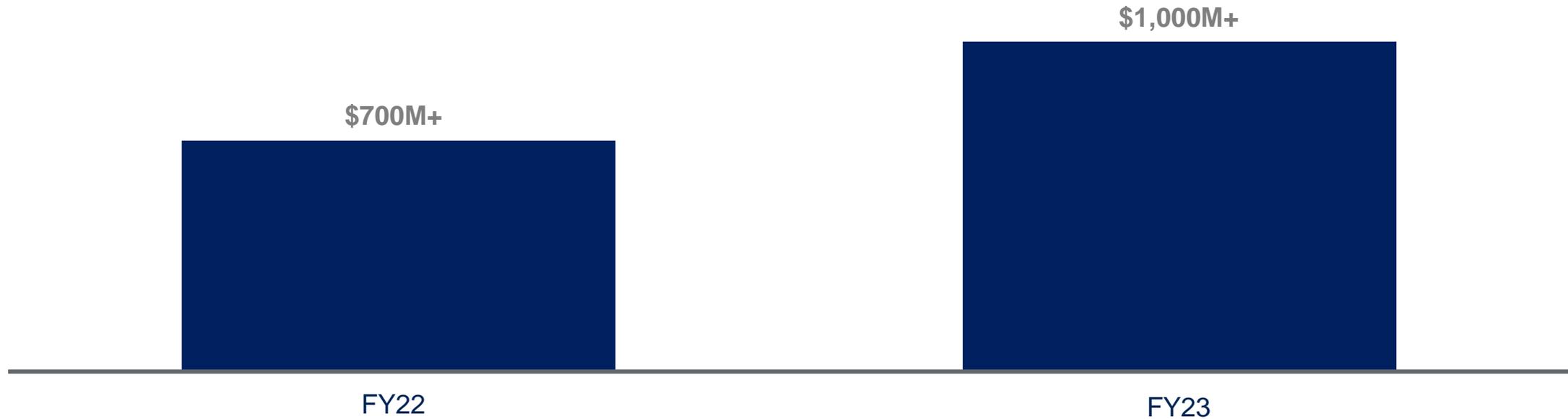
Drive practices in own operations and supply chains to more sustainably produce protein for a growing population within planetary boundaries.

- ▶ Climate Action
- ▶ Land Stewardship
- ▶ Water Stewardship
- ▶ Waste Reduction

**All of which is underpinned by a strong foundation of corporate governance, business ethics, supply chain management, and data privacy and cybersecurity.**

# Productivity Program savings outperformed target in FY22

Accelerated program: Delivered over \$700M in FY22 and Targeting \$1B+ in productivity gains by end of FY23



Actions will lead to sustainable productivity savings in three key focus areas

## Operational & Functional Excellence and Agility

- Delivering plant productivity efficiencies across segments
- Launched new transformational Procurement workstreams

## Digital Solutions

- Launched Digital Enablement Team focused on using data and analytics to enhance business performance

## Automation

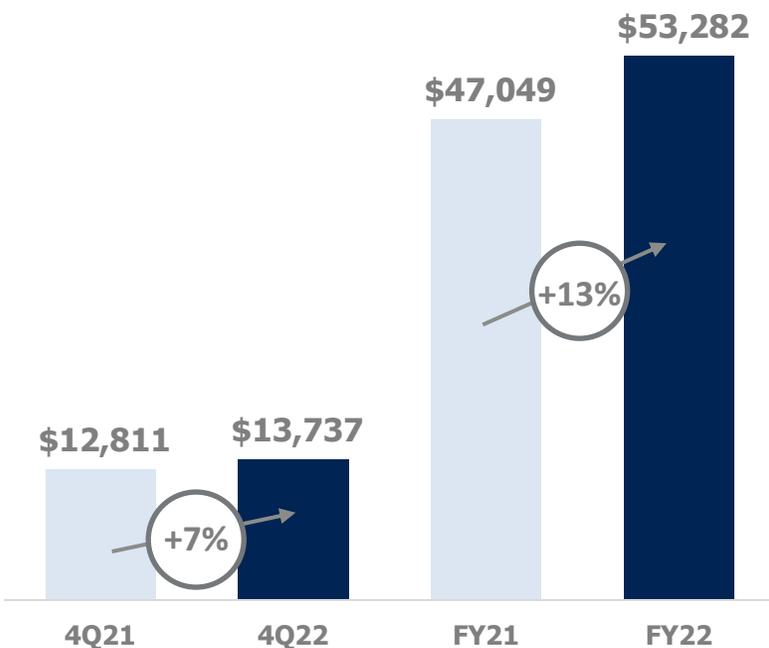
- Debone automation scale up in Poultry
- Developing new automation initiatives with a programmatic mindset enabling an enterprise-wide impact

# Record Sales, AOI, & EPS supporting historically strong balance sheet

Fourth Quarter and FY22 vs Comparable Periods

## SALES

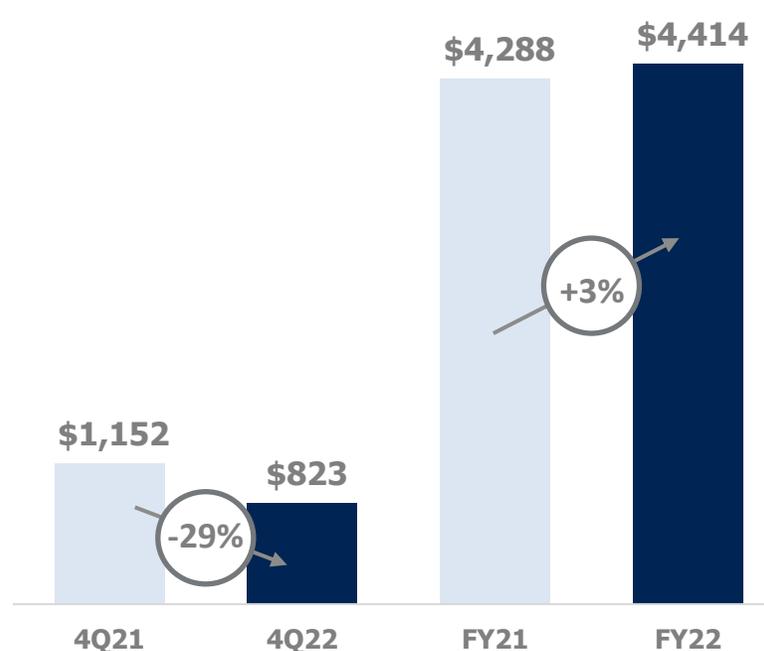
(in millions of dollars)



- Volumes up 2.1% in 4Q and relatively flat in FY22
- Average sales price<sup>2</sup> up 5.1% in 4Q and 12.3% in FY22 due to recovery actions to address cost of goods increases
- Chicken and Prepared Foods segments drove 4Q sales growth while all segments contributed to FY22 sales growth

## ADJUSTED OPERATING INCOME<sup>1</sup>

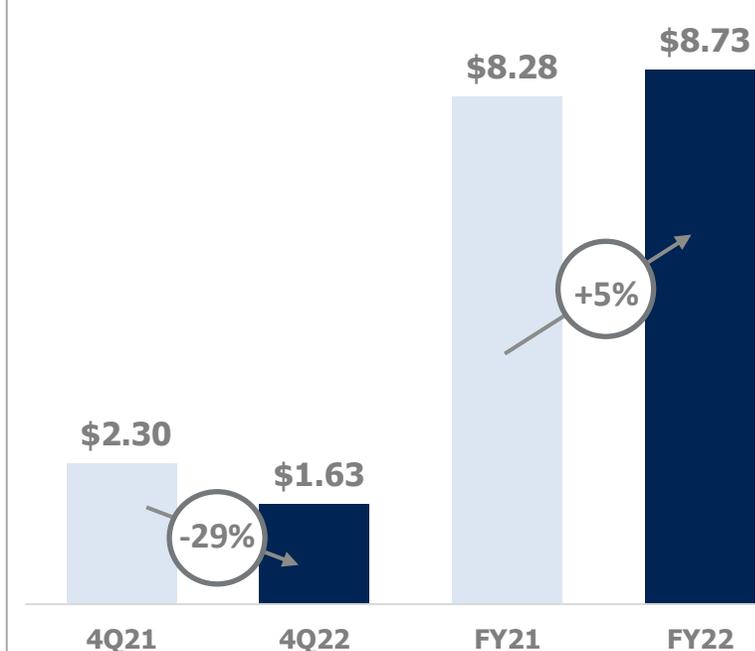
(in millions of dollars)



- FY22, higher average sales price offset by higher COGS drove improved adjusted operating margin
- Productivity savings also supported improved operating margins

## ADJUSTED EPS<sup>1</sup>

(in dollars per share)



- FY22, higher operating income led to increased adjusted EPS, compared last year
- Adjusted EPS benefitted from lower net interest expense

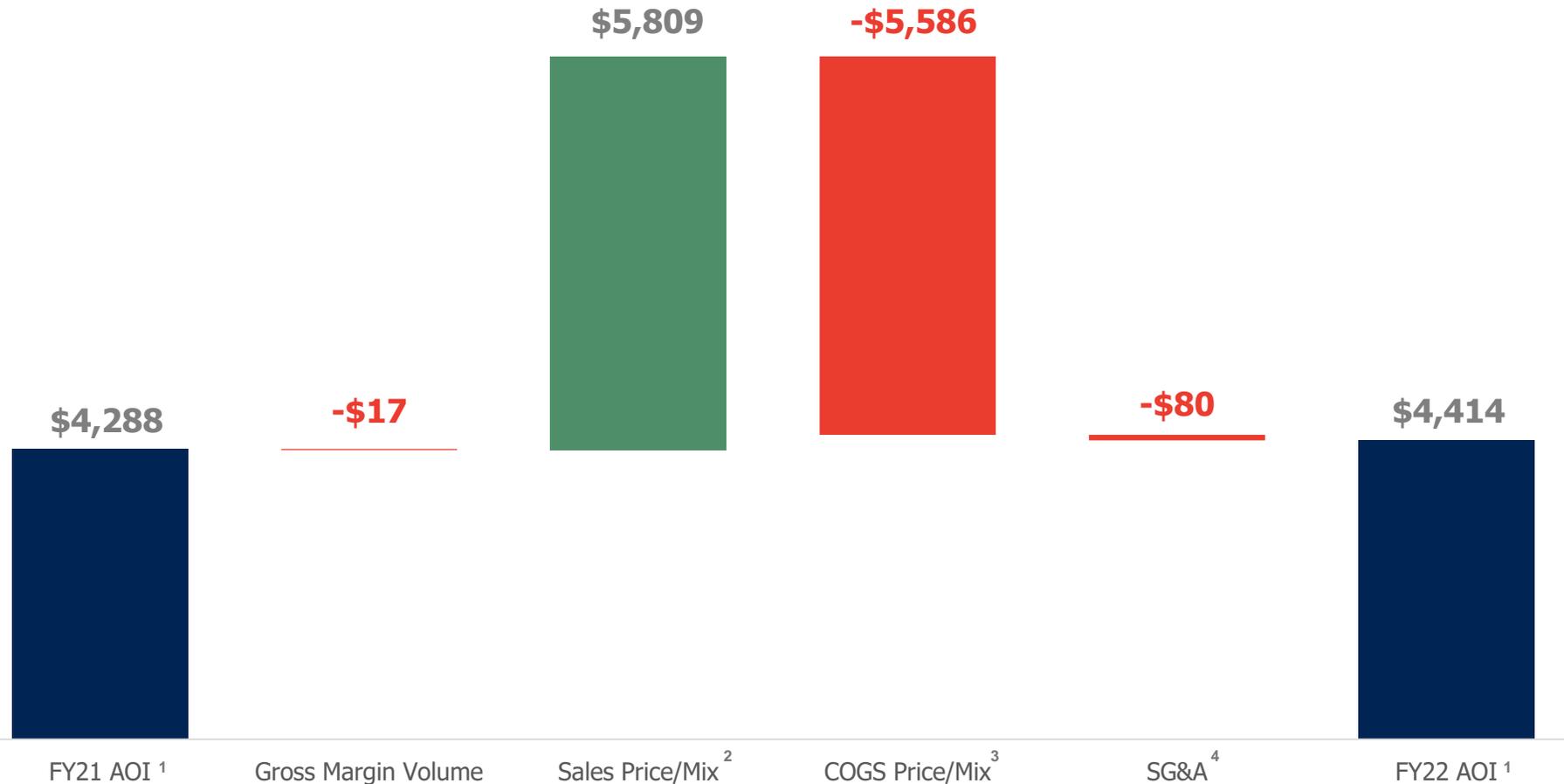
<sup>1</sup> Represents a non-GAAP financial measure. Adjusted EPS, adjusted operating income and adjusted operating margin are explained and reconciled to comparable GAAP measures in the Appendix.

<sup>2</sup> Average sales price change for the Chicken Segment and Total Company excludes \$545 million of legal contingency accruals recognized as a reduction to Sales in fiscal 2021.

# Margin expansion in Chicken more than offset compression in Beef

FY 2022

\$ millions



## Highlights

- **Volumes** were relatively flat overcoming macroeconomic headwinds
- **Sales Price/mix** increased primarily due to the current cost of goods environment and recovery of rapidly rising costs
- **COGS** price/mix up due to raw material, labor and supply chain cost pressures
- **SG&A** reflects increased investment in team members, marketing, advertising and promotional spend to support our brands, and technology primarily offset by lower commission costs
- Productivity savings had a positive impact on margins

<sup>1</sup> Represents a non-GAAP financial measure. Adjusted operating income is explained and reconciled to comparable GAAP measures in the Appendix.

<sup>2</sup> Excludes the impact of \$545 million of legal contingency accruals recognized as a reduction to Sales in fiscal 2021.

<sup>3</sup> Excludes the impacts of production facilities fire insurance proceeds, net of costs incurred of \$62 million and restructuring and related charges of \$18 million in fiscal 2022, \$27 million of charges related to the China plant relocation, \$81 million of legal contingency accruals, \$23 million of production facilities fire costs, net of proceeds and a \$784 million gain related to the sale of our Pet Treat's business recorded in Cost of Sales in fiscal 2021.

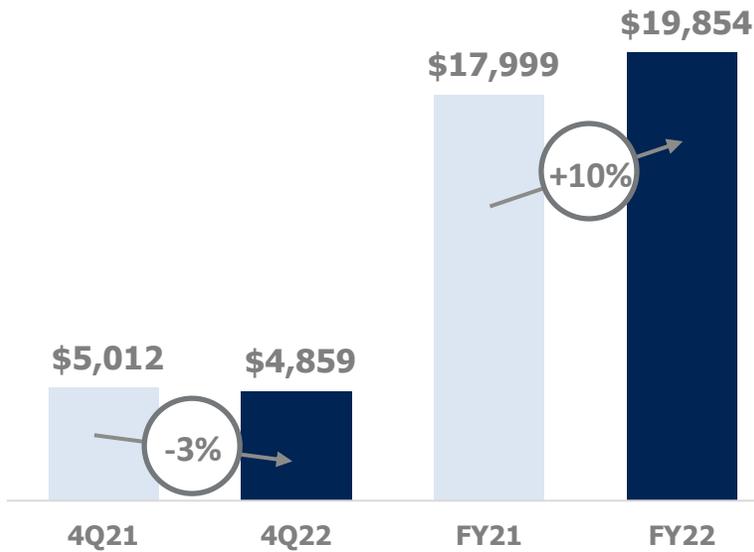
<sup>4</sup> Excludes the impact of \$48 million of restructuring and related charges in fiscal 2022.

# Volume and margins remain strong in Beef

Fourth Quarter and FY22 vs Comparable Periods

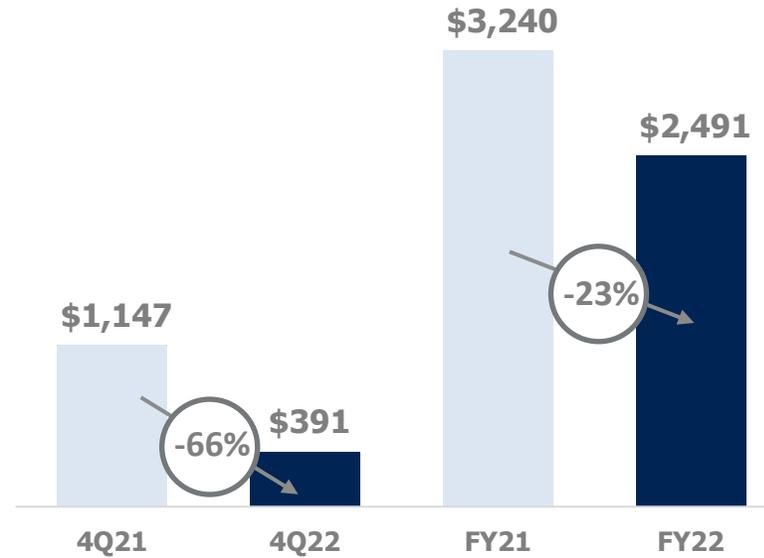
## SALES

(in millions of dollars)



## ADJUSTED OPERATING INCOME<sup>1</sup>

(in millions of dollars)



## HIGHLIGHTS

- 4Q22 sales volume increased driven by improved operational performance
- 4Q22 average sales price slightly decreased due to reduced demand for premium cuts of beef compared to prior year
- FY22 operating income decreased as margins compressed from historically high levels and operating costs increased due to the high inflationary environment
- Margin impacted by increase in live cattle costs of approximately \$2B in FY22

### Sales Development

		Volume		Price
4Q22 vs. 4Q21	↑	5.1%	↓	(8.2)%
FY22 vs. FY21	↑	0.1%	↑	10.2%

### Adj Operating Margin<sup>1</sup>

4Q21	4Q22	FY21	FY22
22.9%	8.0%	18.0%	12.5%



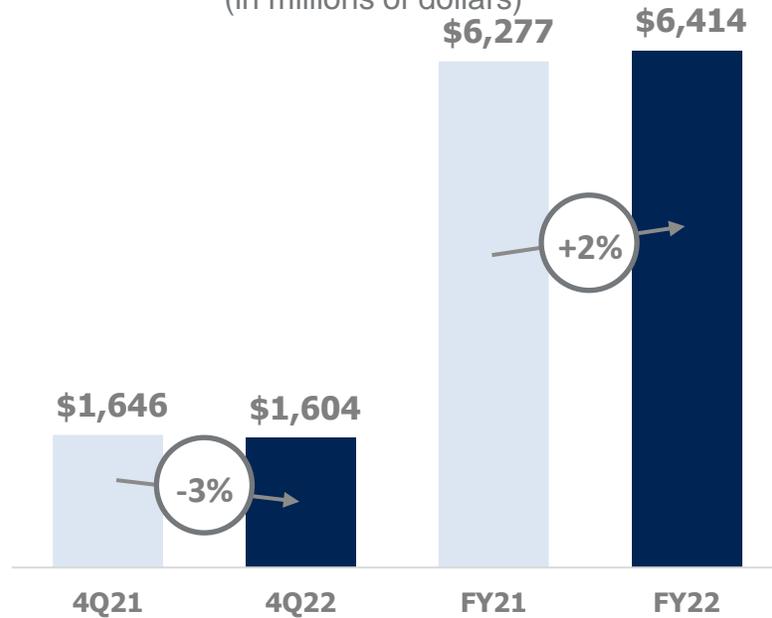
<sup>1</sup> Represents a non-GAAP financial measure. Adjusted EPS, adjusted operating income and adjusted operating margin are explained and reconciled to comparable GAAP measures in the Appendix.

# Pork remains challenged by hog supply and global headwinds

Fourth Quarter and FY22 vs Comparable Periods

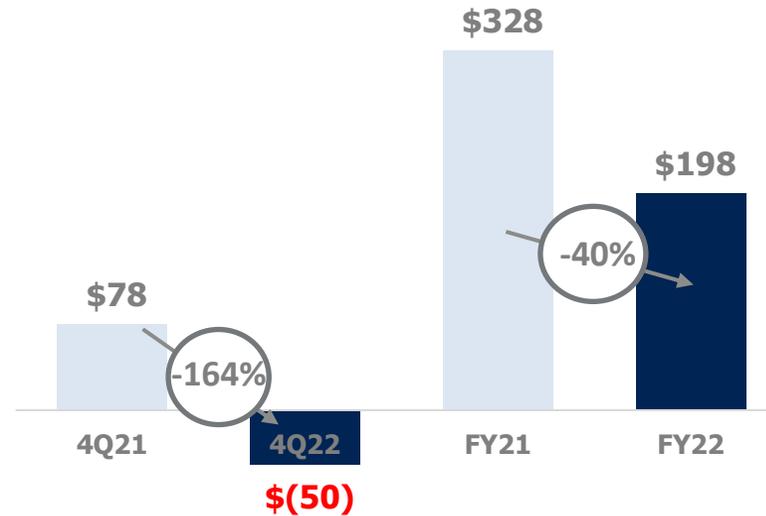
## SALES

(in millions of dollars)



## ADJUSTED OPERATING INCOME<sup>1</sup>

(in millions of dollars)



## HIGHLIGHTS

- 4Q22 sales volume decreased due to limited hog supply and reduced export demand
- 4Q22 average sales price decreased due to soft export and retail demand
- FY22 operating income decreased due to compressed pork margins and increased operating costs in an elevated inflationary environment
- Margin impacted by increase in live hog costs of approximately \$270M in FY22

### Sales Development

### Volume

### Price

4Q22 vs. 4Q21	↓	(1.1)%	↓	(1.5)%
FY22 vs. FY21	↓	(1.9)%	↑	4.1%

### Adj Operating Margin<sup>1</sup>

4Q21	4Q22	FY21	FY22
4.7%	(3.1)%	5.2%	3.1%



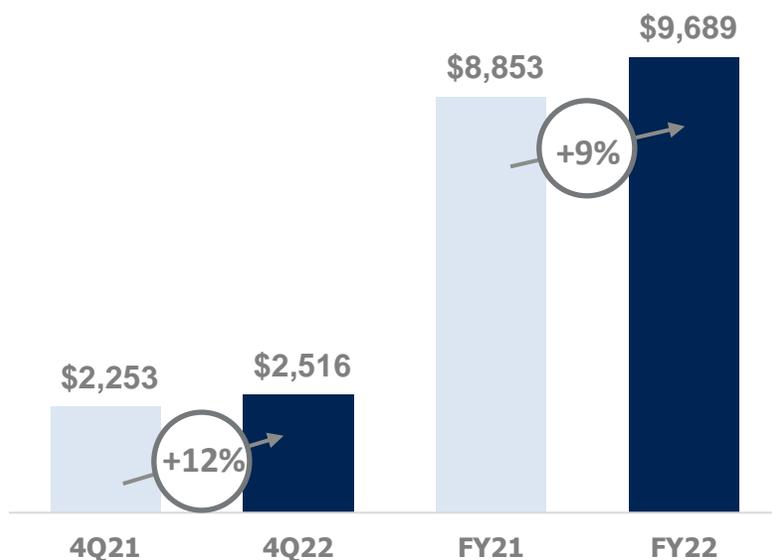
<sup>1</sup> Represents a non-GAAP financial measure. Adjusted EPS, adjusted operating income and adjusted operating margin are explained and reconciled to comparable GAAP measures in the Appendix.

# Prepared Foods overcoming challenging macroenvironment

## Fourth Quarter and FY22 vs Comparable Periods

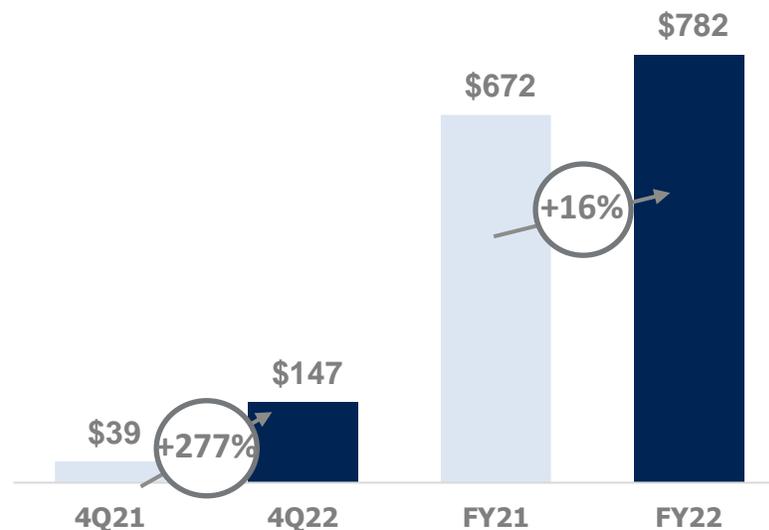
### SALES

(in millions of dollars)



### ADJUSTED OPERATING INCOME<sup>1</sup>

(in millions of dollars)



### HIGHLIGHTS

- 4Q22 sales volume was relatively flat compared to prior year and showing sequential improvement
- 4Q22 average sales price increased due to a disciplined, strategic approach to revenue management in an inflationary environment
- FY22 operating income increased due to higher average sales prices partially offset by inflationary cost increases

#### Sales Development

	Volume <sup>2</sup>	Price
4Q22 vs. 4Q21	↑ 0.3%	↑ 11.4%
FY22 vs. FY21	↓ (4.1)%	↑ 13.5%

#### Adj Operating Margin<sup>1</sup>

4Q21	4Q22	FY21	FY22
1.7%	5.8%	7.6%	8.1%



<sup>1</sup> Represents a non-GAAP financial measure. Adjusted EPS, adjusted operating income and adjusted operating margin are explained and reconciled to comparable GAAP measures in the Appendix.

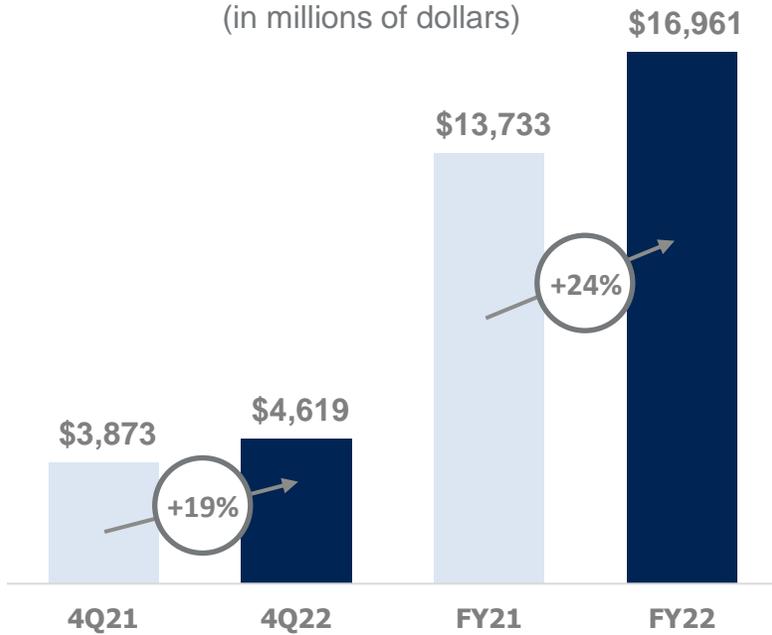
<sup>2</sup> The reduction in volume YTD is due in part to the divestiture of the Pet Treats business in Q4 of fiscal 2021.

# Sequential operational improvement continues in Chicken

## Fourth Quarter and FY22 vs Comparable Periods

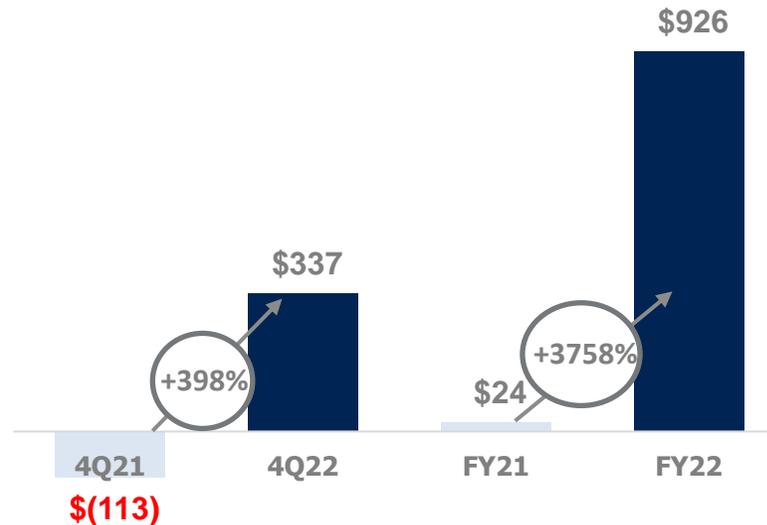
### SALES

(in millions of dollars)



### ADJUSTED OPERATING INCOME<sup>1</sup>

(in millions of dollars)



### HIGHLIGHTS

- 4Q22 sales volume increased due to improved domestic production partially offset by inventory growth and strategic initiative mix impacts
- 4Q22 average sales price increased driven by pricing initiatives in an elevated inflationary cost environment
- FY22 operating income increased primarily due to higher average sales price partially offset by impacts of inflationary market conditions
- Operating costs<sup>3</sup> were up \$1.8B in FY22
- Feed ingredient and grow-out expenses partially offset by reduced outside meat purchases increased approximately \$635M in FY22

Sales Development		Volume		Price <sup>2</sup>
4Q22 vs. 4Q21	↑	1.1%	↑	18.2%
FY22 vs. FY21 <sup>2</sup>	↑	0.7%	↑	18.1%

### Adj Operating Margin<sup>1</sup>

4Q21	4Q22	FY21	FY22
(2.9)%	7.3%	0.2%	5.5%



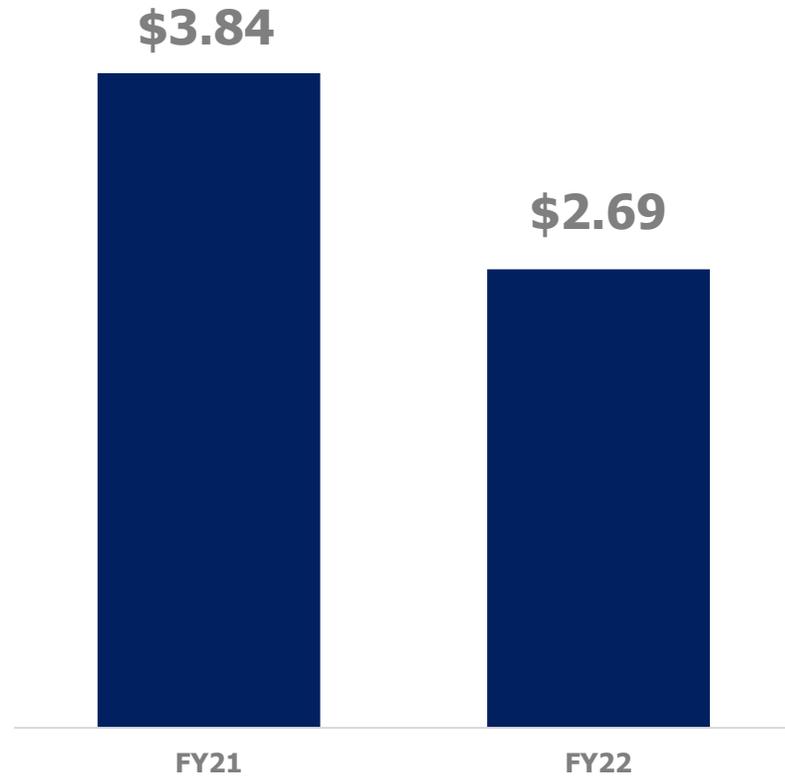
<sup>1</sup> Represents a non-GAAP financial measure. Adjusted EPS, adjusted operating income and adjusted operating margin are explained and reconciled to comparable GAAP measures in the Appendix.

<sup>2</sup> Average Price Change for the Chicken Segment and Total Company excludes \$545 million of legal contingency accruals recognized as a reduction to Sales in fiscal 2021.

<sup>3</sup> Represents total Cost of Sales and Selling, General and Administrative expenses excluding the impacts of insurance proceeds, net of costs, related to a fire at a chicken facility of \$9 million in the fourth quarter of fiscal 2022 recognized in Cost of Sales, \$35 million of insurance proceeds, net of costs incurred year to date fiscal 2022 recognized in Cost of Sales, \$3 million of restructuring and related costs in the fourth quarter of fiscal 2022 in both Cost of Sales and SG&A and \$81 million of legal contingency accruals in fiscal 2021 recognized in Cost of Sales and \$23 million of production facility fire costs, net of insurance proceeds, in the fourth quarter of fiscal 2021 recognized in Cost of Sales.

# Investment in our business and return of cash to shareholders supported by steady cash generation

## OPERATING CASH FLOW (in billions of dollars)



## BUILD FINANCIAL STRENGTH

*Manage our leverage ratio to be at or below our long-term target*

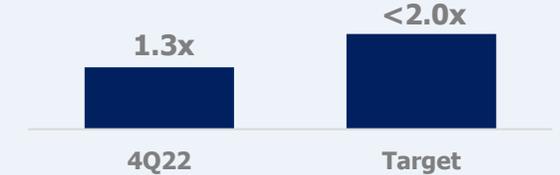
## INVEST IN OUR BUSINESS

*Disciplined investments to modernize and expand capacity and support growth*

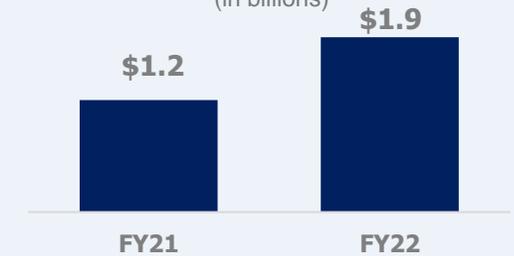
## RETURN CASH TO SHAREHOLDERS

*Committed to returning cash to shareholders through dividends and share repurchases*

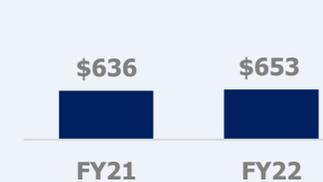
## Leverage Ratio (Net Debt/Adj. EBITDA)<sup>1</sup>



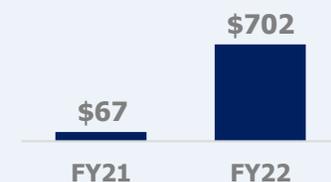
## Capital Expenditures (in billions)



## Dividends (in millions)



## Share Repurchases (in millions)



<sup>1</sup> Represents a non-GAAP financial measure. Net debt/adjusted EBITDA is explained and reconciled to comparable GAAP measures in the Appendix.

# FY 2023 Guidance

**\$55-57<sup>B</sup>**

Sales Range

**+3-7%**

Sales Growth

**\$300-400<sup>M</sup>**

Productivity Savings

**~\$2.5<sup>B</sup>**

Capital Expenditures

**~23%**

Tax Rate

**~\$320<sup>M</sup>**

Net Interest Expense

**<2.0x**

Net Debt-to-EBITDA

# Expect solid profitability in fiscal year 2023

## Beef



**5-7%\***  
AOI Margin

## Pork



**2-4%**  
AOI Margin

## Prepared Foods



**8-10%**  
AOI Margin

## Chicken



**6-8%**  
AOI Margin

**\*Margin expected to be at or below the low end of the normalized range of 5-7%**

Tight supply driving increased cattle costs | Case-ready and premium product growth | Strong specialty product performance continues | Modest consumption growth

**Challenges continue resulting in similar performance to FY22**

Limited herd expansion | Strong specialty product performance continues | Case-ready and premium product growth | Consumption relatively flat

**Momentum building through the fiscal year**

Investment in brands and improved supply driving volume growth amid elevated Retail demand and recovery in Foodservice | Margin improvement driven by Productivity gains and disciplined revenue management as appropriate

**Profitability turnaround continues progression**

Sequentially improving weekly harvest driving increased capacity utilization and market share growth | Retail brand leadership and continued foodservice recovery | COGS & Feed Ingredient costs inflation continues | Scaling debone automation



## Q & A



**Donnie King**  
President & CEO



**John R. Tyson**  
EVP, CFO



**Shane Miller**  
Group President,  
Fresh Meats



**Stewart Glendinning**  
Group President,  
Prepared Foods



**David Bray**  
Group President,  
Poultry



**Amy Tu**  
President, International  
& CAO

# Appendix

# Sales improved in all segments and across all channels

FY 2022

\$ millions



## Channel Highlights

- **Retail** sales improved by \$1.4B, led by increases in Chicken up \$1.1B and Prepared Foods up \$0.4B
- **Foodservice** drove \$2B in increased sales, led by Chicken up \$0.9B, Beef up \$0.6B and Prepared Foods up \$0.4B
- **International<sup>2</sup>** increased \$1.3B, led by Beef up \$0.5B, International/Other and Chicken both up \$0.4B
- **Industrial and other** improved \$1.5B, led by Chicken up \$0.8B and Beef up \$0.7B

<sup>1</sup> The amount of intersegment sales increased on a year-over-year basis, which is a reduction to total company sales  
<sup>2</sup> Includes sales to international markets for internationally produced products or export sales of domestically produced products

# EPS Reconciliations

\$ in millions, except per share data (Unaudited)

	Fourth Quarter				Twelve Months Ended			
	Pretax Impact		EPS Impact		Pretax Impact		EPS Impact	
	2022	2021	2022	2021	2022	2021	2022	2021
Reported net income per share attributable to Tyson (GAAP EPS)			\$ 1.50	\$ 3.71			\$ 8.92	\$ 8.34
Add: China plant relocation charge <sup>1</sup>	\$ —	\$ 4	—	0.01	\$ —	\$ 27	—	0.06
Add: Legal contingency accruals <sup>2</sup>	\$ —	\$ —	—	—	\$ —	\$ 626	—	1.31
Less: Defined benefit plan gains	\$ —	\$ (34)	—	(0.07)	\$ —	\$ (34)	—	(0.07)
Less: Gain on sale of business	\$ —	\$ (784)	—	(1.40)	\$ —	\$ (784)	—	(1.40)
(Less)/Add: Production facilities fire insurance proceeds, net of costs <sup>3</sup>	\$ (7)	\$ 23	(0.01)	0.05	\$ (114)	\$ 17	(0.23)	0.04
Add: Restructuring and related charges	\$ 66	\$ —	0.14	—	\$ 66	\$ —	0.14	—
Less: Remeasurement of net deferred tax liabilities at lower enacted state tax rates	\$ —	\$ —	—	—	\$ —	\$ —	(0.10)	—
Adjusted net income per share attributable to Tyson (Adjusted EPS)			\$ 1.63	\$ 2.30			\$ 8.73	\$ 8.28

Adjusted net income per share attributable to Tyson (Adjusted EPS) is presented as a supplementary measure of our financial performance that is not required by, or presented in accordance with, GAAP. We use Adjusted EPS as an internal performance measurement and as one criterion for evaluating our performance relative to that of our peers. We believe Adjusted EPS is meaningful to our investors to enhance their understanding of our financial performance and is frequently used by securities analysts, investors and other interested parties to compare our performance with the performance of other companies that report Adjusted EPS. Further, we believe that Adjusted EPS is a useful measure because it improves comparability of results of operations from period to period. Adjusted EPS should not be considered a substitute for net income per share attributable to Tyson or any other measure of financial performance reported in accordance with GAAP. Investors should rely primarily on our GAAP results and use non-GAAP financial measures only supplementally in making investment decisions. Our calculation of Adjusted EPS may not be comparable to similarly titled measures reported by other companies.

<sup>1</sup> Relates to a plant relocation from a government land expropriation and includes accelerated depreciation and team member related charges recognized as an increase of Cost of Sales.

<sup>2</sup> Legal contingency accruals included \$545 million recognized as a reduction to sales and \$81 million recognized as an increase of Cost of Sales.

<sup>3</sup> Relates to fires at production facilities in Chicken in the fourth quarter of fiscal 2021 and Beef in the fourth quarter of fiscal 2019. Amount includes insurance proceeds, net of costs incurred, of \$62 million recognized in Cost of Sales and \$52 million net proceeds recognized in Other, net for fiscal 2022 and \$23 million net expense recognized in Cost of Sales and \$6 million net proceeds recognized in Other, net for fiscal 2021.



# EBITDA Reconciliations

\$ in millions, except per share data (Unaudited)

	Twelve Months Ended	
	October 1, 2022	October 2, 2021
Net Income	\$ 3,249	\$ 3,060
Less: Interest income	(17)	(8)
Add: Interest expense	365	428
Add: Income tax expense	900	981
Add: Depreciation	945	934
Add: Amortization <sup>1</sup>	246	261
EBITDA	\$ 5,688	\$ 5,656
Adjustments to EBITDA:		
(Less)/Add: Production facilities fire insurance proceeds, net of costs <sup>4</sup>	\$ (114)	\$ 17
Add: Restructuring and related charges	66	—
Less: Gain on sale of business	—	(784)
Add: China plant relocation charge <sup>2</sup>	—	27
Add: Legal contingency accruals <sup>3</sup>	—	626
Less: Defined benefit plan gains	—	(34)
Total Adjusted EBITDA	\$ 5,640	\$ 5,508
Total gross debt	8,321	9,348
Less: Cash and cash equivalents	(1,031)	(2,507)
Less: Short-term investments	(1)	—
Total net debt	\$ 7,289	\$ 6,841
Ratio Calculations:		
Gross debt/EBITDA	1.5x	1.7x
Net debt/EBITDA	1.3x	1.2x
Gross debt/Adjusted EBITDA	1.5x	1.7x
Net debt/Adjusted EBITDA	1.3x	1.2x

EBITDA is defined as net income before interest, income taxes, depreciation and amortization. Net debt to EBITDA (Adjusted EBITDA) represents the ratio of our debt, net of cash, cash equivalents and short-term investments, to EBITDA (and to Adjusted EBITDA). EBITDA, Adjusted EBITDA, net debt to EBITDA and net debt to Adjusted EBITDA are presented as supplemental financial measurements in the evaluation of our business. Adjusted EBITDA is a tool intended to assist our management and investors in comparing our performance on a consistent basis for purposes of business decision-making by removing the impact of certain items that management believes do not directly reflect our core operations on an ongoing basis.

We believe the presentation of these financial measures helps management and investors to assess our operating performance from period to period, including our ability to generate earnings sufficient to service our debt, enhances understanding of our financial performance and highlights operational trends. These measures are widely used by investors and rating agencies in the valuation, comparison, rating and investment recommendations of companies; however, the measurements of EBITDA (and Adjusted EBITDA) and net debt to EBITDA (and to Adjusted EBITDA) may not be comparable to those of other companies, which may limit their usefulness as comparative measures. EBITDA (and Adjusted EBITDA) and net debt to EBITDA (and to Adjusted EBITDA) are not measures required by or calculated in accordance with GAAP and should not be considered as substitutes for net income or any other measure of financial performance reported in accordance with GAAP or as a measure of operating cash flow or liquidity. EBITDA (and Adjusted EBITDA) is a useful tool for assessing, but is not a reliable indicator of, our ability to generate cash to service our debt obligations because certain of the items added to net income to determine EBITDA (and Adjusted EBITDA) involve outlays of cash. As a result, actual cash available to service our debt obligations will be different from EBITDA (and Adjusted EBITDA). Investors should rely primarily on our GAAP results and use non-GAAP financial measures only supplementally in making investment decisions.

<sup>1</sup> Excludes the amortization of debt issuance and debt discount expense of \$11 million and \$19 million for the twelve months ended October 1, 2022 and October 2, 2021, respectively, as it is included in interest expense.

<sup>2</sup> Relates to a plant relocation from a government land expropriation and includes accelerated depreciation and team member related charges recognized as an increase of Cost of Sales.

<sup>3</sup> Legal contingency accruals included \$545 million recognized as a reduction to sales and \$81 million recognized as an increase of Cost of Sales.

<sup>4</sup> Relates to fires at production facilities in Chicken in the fourth quarter of fiscal 2021 and Beef in the fourth quarter of fiscal 2019. Amount includes insurance proceeds, net of costs incurred, of \$62 million recognized in Cost of Sales and \$52 million net proceeds recognized in Other, net for fiscal 2022 and \$23 million net expense recognized in Cost of Sales and \$6 million net proceeds recognized in Other, net for fiscal 2021.



# Segment Operating Income Reconciliations

\$ in millions (Unaudited)

Adjusted Segment Operating Income (Loss)						
<i>(for the fourth quarter ended October 1, 2022)</i>						
	Beef	Pork	Chicken	Prepared Foods	International/Other	Total
Reported operating income (loss)	\$ 375	\$ (55)	\$ 340	\$ 111	\$ (5)	\$ 766
Less: Production facilities fire insurance proceeds, net of costs <sup>1</sup>	—	—	(9)	—	—	(9)
Add: Restructuring and related charges	16	5	6	36	3	66
Adjusted operating income	\$ 391	\$ (50)	\$ 337	\$ 147	\$ (2)	\$ 823

Adjusted Segment Operating Income						
<i>(for the twelve months ended October 1, 2022)</i>						
	Beef	Pork	Chicken	Prepared Foods	International/Other	Total
Reported operating income	\$ 2,502	\$ 193	\$ 955	\$ 746	\$ 14	\$ 4,410
Less: Production facilities fire insurance proceeds, net of costs <sup>1</sup>	(27)	—	(35)	—	—	(62)
Add: Restructuring and related charges	16	5	6	36	3	66
Adjusted operating income	\$ 2,491	\$ 198	\$ 926	\$ 782	\$ 17	\$ 4,414

Adjusted operating income and adjusted operating margin are presented as supplementary measures in the evaluation of our business that are not required by, or presented in accordance with, GAAP. We use adjusted operating income and adjusted operating margin as internal performance measurements and as two criteria for evaluating our performance relative to that of our peers. We believe adjusted operating income and adjusted operating margin are meaningful to our investors to enhance their understanding of our financial performance and are frequently used by securities analysts, investors and other interested parties to compare our performance with the performance of other companies that report adjusted operating income and adjusted operating margin. Further, we believe that adjusted operating income and adjusted operating margin are useful measures because they improve comparability of results of operations from period to period. Adjusted operating income and adjusted operating margin should not be considered as substitutes for operating income, operating margin or any other measure of operating performance reported in accordance with GAAP. Investors should rely primarily on our GAAP results and use non-GAAP financial measures only supplementally in making investment decisions. Our calculation of adjusted operating income and adjusted operating margin may not be comparable to similarly titled measures reported by other companies.

<sup>1</sup> Relates to fires at production facilities in Chicken in the fourth quarter of fiscal 2021 and Beef in the fourth quarter of fiscal 2019. Amount includes insurance proceeds, net of costs incurred, of \$62 million recognized in Cost of Sales and \$52 million net proceeds recognized in Other, net for fiscal 2022 and \$23 million net expense recognized in Cost of Sales and \$6 million net proceeds recognized in Other, net for fiscal 2021.



# Segment Operating Income Reconciliations

\$ in millions (Unaudited)

Adjusted Segment Operating Income						
<i>(for the fourth quarter ended October 2, 2021)</i>						
	Beef	Pork	Chicken	Prepared Foods	International/Other	Total
Reported operating income (loss)	\$ 1,147	\$ 78	\$ (136)	\$ 823	\$ (3)	\$ 1,909
Less: Gain on sale of business	—	—	—	(784)	—	(784)
Add: Production facilities fire costs, net of insurance proceeds <sup>3</sup>	—	—	23	—	—	23
Add: China plant relocation charge <sup>1</sup>	—	—	—	—	4	4
Adjusted operating income	\$ 1,147	\$ 78	\$ (113)	\$ 39	\$ 1	\$ 1,152

Adjusted Segment Operating Income						
<i>(for the twelve months ended October 2, 2021)</i>						
	Beef	Pork	Chicken	Prepared Foods	International/Other	Total
Reported operating income (loss)	\$ 3,240	\$ 328	\$ (625)	\$ 1,456	\$ (3)	\$ 4,396
Less: Gain on sale of business	—	—	—	(784)	—	(784)
Add: Production facilities fire costs, net of insurance proceeds <sup>3</sup>	—	—	23	—	—	23
Add: Legal contingency accruals <sup>2</sup>	—	—	626	—	—	626
Add: China plant relocation charge <sup>1</sup>	—	—	—	—	27	27
Adjusted operating income	\$ 3,240	\$ 328	\$ 24	\$ 672	\$ 24	\$ 4,288

Adjusted operating income and adjusted operating margin are presented as supplementary measures in the evaluation of our business that are not required by, or presented in accordance with, GAAP. We use adjusted operating income and adjusted operating margin as internal performance measurements and as two criteria for evaluating our performance relative to that of our peers. We believe adjusted operating income and adjusted operating margin are meaningful to our investors to enhance their understanding of our financial performance and are frequently used by securities analysts, investors and other interested parties to compare our performance with the performance of other companies that report adjusted operating income and adjusted operating margin. Further, we believe that adjusted operating income and adjusted operating margin are useful measures because they improve comparability of results of operations from period to period. Adjusted operating income and adjusted operating margin should not be considered as substitutes for operating income, operating margin or any other measure of operating performance reported in accordance with GAAP. Investors should rely primarily on our GAAP results and use non-GAAP financial measures only supplementally in making investment decisions. Our calculation of adjusted operating income and adjusted operating margin may not be comparable to similarly titled measures reported by other companies.

<sup>1</sup> Relates to a plant relocation from a government land expropriation and includes accelerated depreciation and team member related charges recognized as an increase of Cost of Sales.

<sup>2</sup> Legal contingency accruals included \$545 million recognized as a reduction to sales and \$81 million recognized as an increase of Cost of Sales.

<sup>3</sup> Relates to fires at production facilities in Chicken in the fourth quarter of fiscal 2021 and Beef in the fourth quarter of fiscal 2019. Amount includes insurance proceeds, net of costs incurred, of \$62 million recognized in Cost of Sales and \$52 million net proceeds recognized in Other, net for fiscal 2022 and \$23 million net expense recognized in Cost of Sales and \$6 million net proceeds recognized in Other, net for fiscal 2021.

