



US FOODS® WE HELP YOU MAKE IT®

ABOUT US FOODS®

WHO WE ARE

US Foods® (NYSE: USFD) is one of America's great food companies and a leading foodservice distributor, serving independent and chain restaurants, as well as healthcare, hospitality, governmental and educational institutions.

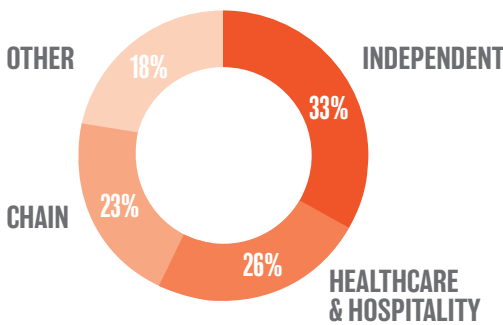
Through a broad and innovative food offering and a comprehensive suite of e-commerce and business solutions, we help chefs, restaurants and foodservice operators succeed. Our success is powered by our talented US Foods associates, who come to work every day with our promise in mind: to help our customers *Make It*.

US FOODS BY THE NUMBERS*



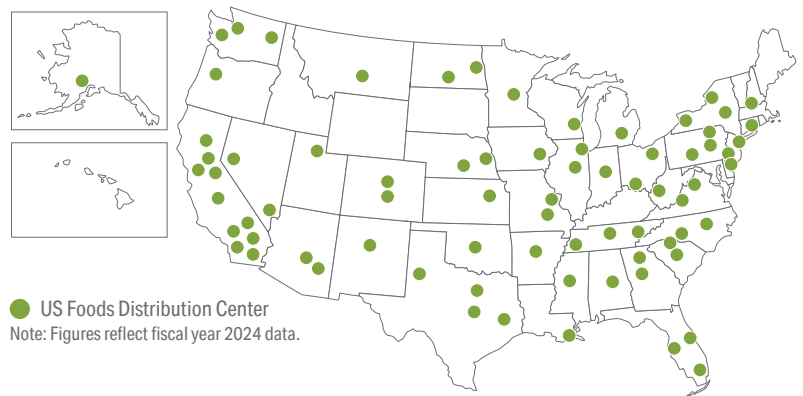
*Information provided above is as of fiscal year end 2024.

OUR CUSTOMER MIX



Revenue breakdown as of fiscal year 2024.

DISTRIBUTION CENTER NETWORK



US FOODS PROMISE AND STRATEGY

At US Foods, our ambition is to be the undisputed best in the industry: the safest, fastest-growing, most profitable leader in digital, and the best place to work. We will achieve this ambition by helping our customers *Make It* by providing innovative products, along with business support and technology solutions they need to operate their businesses profitably. Our four strategic pillars guide our actions, and our Cultural Beliefs define how our associates bring those actions to life.

OUR STRATEGY



OUR CULTURAL BELIEFS



HELPING OUR CUSTOMERS MAKE IT

MORE QUALITY

- National leader and one-stop shop for breadth of quality products
- High-quality Private Label products to drive value and selection
- Industry-leading Scoop™ platform to launch innovative, on-trend products
- Consistent, high-quality center-of-the-plate proteins production

MORE SUPPORT

- Help customers succeed through team-based selling
 - Restaurant operations consultants
 - Chefs
 - Product/category specialists
- Data and technology support with menu planning and business tools
 - Segment, menu and category insights

MORE TOOLS

- Best-in-industry MOXē® platform enables efficient operations all from one app
- Proprietary technology leverages machine learning and artificial intelligence
- Provide operator insights and support via VITALS

MORE DELIVERIES

- Best-in-class supply chain – what customers order, delivered on time
- Convenience and flexibility through Pronto™
 - Smaller orders for smaller spaces
 - More frequent deliveries
- More days, more deliveries through flexible scheduling

OUR BRANDS

US Foods® Exclusive Brands have been guided by a spirit of innovation and an unwavering commitment to delivering high-quality products and value to customers.

OUR BEST QUALITY BRANDS – DISTINCTION AND SUPERIOR TASTE



BRANDS YOU CAN TRUST FOR QUALITY, PERFORMANCE AND VALUE



OUR COMMITMENT TO SUSTAINABILITY

At US Foods, we are committed to growing our sustainable and responsible product offerings, supporting our associates and communities, and engaging in best practices to reduce the environmental impact of our operations. Highlights from our 2023 Sustainability Report include:

<h3>PRODUCTS</h3> <p>~900 PRODUCTS MEET SERVE GOOD® OR PROGRESS CHECK® STANDARDS</p> <p>4,200+ DIFFERENTIATED LOCAL, SUSTAINABLE OR WELL-BEING PRODUCTS</p> <p>INTRODUCED CLIMATE-CONSCIOUS PRODUCT CATEGORY, DESIGNED TO HELP REDUCE GREENHOUSE GAS (GHG) EMISSIONS</p>	<h3>PEOPLE</h3> <p>3,400+ ASSOCIATES PARTICIPATED IN 10 EMPLOYEE RESOURCE GROUPS</p> <p>\$1.7M+ IN CULINARY SCHOLARSHIPS AWARDED SINCE 2017</p> <p>51% OF NEW OR OPEN LEADERSHIP ROLES FILLED BY DIVERSE CANDIDATES</p> <p>\$12M+ IN PRODUCTS AND FUNDS DONATED TO FOOD BANKS</p> <p>\$742M+ SPENT WITH MORE THAN 600 CERTIFIED DIVERSE SUPPLIERS¹</p>	<h3>PLANET</h3> <p>90 COMPRESSED NATURAL GAS (CNG) TRUCKS</p> <p>8 EV YARD TRACTORS</p> <p>40 ZERO-EMISSIONS ELECTRIC TRUCKS</p> <p>6% REDUCED SCOPE 1 & 2 GHG EMISSIONS BY SINCE 2019</p> <p>3% REDUCTION IN ENERGY INTENSITY ACROSS THE BUSINESS SINCE 2019</p> <p>6% REDUCTION IN FUEL INTENSITY SINCE 2019</p> <p>LAUNCHED 3-YEAR DEFORESTATION AND LAND CONVERSION PROJECT</p>
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¹Figures include trade and indirect spend with Tier 1 suppliers.