

AT A GLANCE

REINVENTION



GLOBAL GREEN APRON PARTNERS



>450,000

PARTNER EXPERIENCE



EMPLOYER OF CHOICE



Leading in Retail

EXISTING STORES

GEOGRAPHICALLY

51% (~35,000 49% NORTH AMERICA

U.S. CHANNELS





THIRD PLACE

400M

customer occasions per week across all segments

MARKETS

86 1

¹ Includes 83 operating markets and additional Channel Development markets



AT A GLANCE

STORES

new stores opening per day globally

Every

hours a new store will be opened in China over the next 3 years

PRODUCTIVITY

CLOVER VERTICATM



Fresh brewed in 30 seconds

COLD PRESSED TECHNOLOGY



Reduces brew time from hours to 45 seconds

SIREN SYSTEM



Simplifies food and beverage production

CONVENIENCE

MOP DELIVERY

Makes up

25% of total U.S. company operated

transactions

Present in

59%

of international stores

Increased

+24%

YoY in the first three quarters of 2022

GUIDANCE: NEW ERA OF GROWTH

COMP GROWTH1

NEW STORE GROWTH¹

Global	7% - 9%	Global	~7%
U.S.	7 % - 9 %	U.S.	3% - 4%
China (FY25)	4% - 6%	China (FY25)	~13%

REVENUE GROWTH¹

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OPERATING MARGIN



EPS GROWTH² +

DIVIDEND YIELD³

10% - 12%

Progressive Expansion

15% - 20%

~2%

 $^{^{\}rm 1}$ Annual growth range is estimated and applies to FY23 through FY25

² Certain financial measures included in the following presentations are not measures of financial performance under U.S. generally accepted accounting principles ("GAAP"). Certain non-GAAP measures such as operating income, earnings per share, and return on invested capital were not reconciled to the comparable GAAP financial measures because the GAAP measures are not accessible on a forward-looking basis. All forward-looking non-GAAP measures may exclude estimates for acquisitions, divestitures, restructuring, and other items, which are fluid and unpredictable in nature. The company is unable to reconcile these forward-looking non-GAAP financial measures to the most directly comparable GAAP measures with sufficient precision without unreasonable efforts because the company is currently unable to predict with a reasonable degree of certainty the type and extent of certain items that would be expected to impact GAAP measures for these periods but would not impact the non-GAAP measures. The unavailable information could have a significant impact on the company's GAAP financial results. References in today's presentations are on a non-GAAP basis unless otherwise noted, or if there's no non-GAAP adjustment related to the metric.

³ Approximate dividend payout ratio and dividend yield targets apply to FY23 through FY25