

# **BlackRock TCP Capital Corp. Investor Presentation** March 2021

Prospective investors considering an investment in BlackRock TCP Capital Corp. ("we", "us", "our", "TCPC" or the "Company") should consider the investment objectives, risks and expenses of the Company carefully before investing. This information and other information about the Company are available in the Company's filings with the Securities and Exchange Commission ("SEC"). Copies are available on the SEC's website at www.sec.gov and the Company's website at www.tcpcapital.com. Prospective investors should read these materials carefully before investing.

This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on estimates, projections, beliefs and assumptions of management of the Company at the time of such statements and are not guarantees of future performance. Forward-looking statements involve risks and uncertainties in predicting future results and conditions. These forward-looking statements do not meet the safe harbor for forward-looking statements pursuant to Section 27A of the Securities Act or Section 21E of the Securities Exchange Act. Actual results could differ materially from those projected in these forward-looking statements due to a variety of factors, including, without limitation, changes in general economic conditions or changes in the conditions of the industries in which the Company makes investments, risks associated with the availability and terms of financing, changes in interest rates, availability of transactions, and regulatory changes. Certain factors that could cause actual results to differ materially from those contained in the forward-looking statements are included in the "Risk Factors" section of the Company's Form 10-K for the year ended December 31, 2020, and the Company's subsequent periodic filings with the SEC. Copies are available on the SEC's website at www.sec.gov and the Company's website at www.tcpcapital.com. Forward-looking statements are made as of the date of this presentation, or as of the prior date referenced in this presentation, and are subject to change without notice. The Company has no duty and does not undertake any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.



# BlackRockTCP Capital Corp – Key Highlights

As of December 31, 2020

#### Who we are

Advised by **Tennenbaum Capital Partners ("TCP")** with a history of success over **more than 20-years** 

**Experienced team** that sources proprietary deal flow and applies a consistent and rigorous investment process

BlackRock platform enhances origination network, information advantage, and increases access to investment opportunities

#### What we do

Value-oriented investing focused on middle-market direct lending

#### How we do it

**\$1.6 billion diversified portfolio** primarily composed of directly originated **senior secured floating rate loans** with 9.6% weighted average effective yield on debt portfolio<sup>(1)</sup>

#### **Consistent dividend coverage**

in all 35 quarters as a public company

Diversified low cost of financing with \$1.2 billion leverage program at a 3.54% weighted average interest rate

Annualized **return on assets** of 10.5% since IPO<sup>(2)</sup> Strong governance and shareholder alignment with an investor friendly advisory fee and share purchases by management and the board

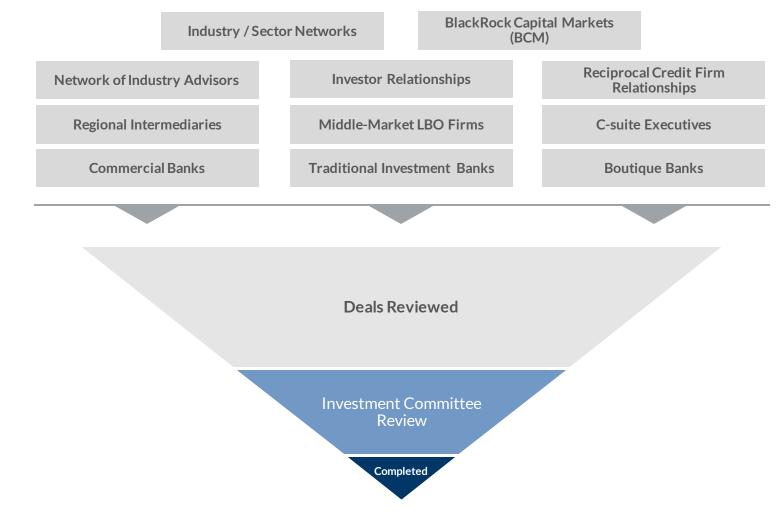
(1) Weighted average annual effective yield includes amortization of deferred debt origination and end-of-term fees and accretion of original issue discount, but excludes market discount, any prepayment and make-whole fee income, and any debt investments that are distressed or on non-accrual status. Weighted average effective yield on the total portfolio (including debt investments that are distressed or on non-accrual status and equity investments) was 9.2% as of 12/31/2020.

(2) Annualized return on assets calculated as total investment income (gross of expenses) plus realized and unrealized gains and losses divided by average total investments between April 6, 2012 and December 31, 2020.

Past performance does not guarantee future returns.



Extensive and diverse network, and channel agnostic approach to sourcing designed to generate attractive investments across market cycles





# **Disciplined Investment Process**

Industry deal teams are involved in every phase of a transaction from sourcing to eventual liquidity

	t Portfolio	
Rigorous DueInvestmenDiligence & StructuringCommittee		Realizations/ Liquidity
<ul> <li>Time-tested credit investors lead comprehensive analysis of company, industry, management and strategy</li> <li>Credit, pricing and sector analysis</li> <li>Implementation of creative and flexible structures</li> <li>Focus on need for time- sensitive execution and for confidentiality</li> <li>Robust internal legal due diligence support</li> <li>Draw on depth of resources across BlackRock</li> <li>Thorough review of diligence, applying a "owner's perspectiv</li> <li>Robust downside ca analysis draws on sp situations skillsetto understand and stree what can go wrong</li> <li>All investment professionals partic</li> <li>Meets weekly with a debate in addition to meetings</li> <li>Majority vote by vor members required; person has a veto</li> </ul>	n e" Proactively manage underperforming assets given experience in special situations and distressed credit ss test Access to industry experts if/when needed ipate Weekly review of potential and existing investments octive ad-hoc Regular meetings with portfolio company management teams	<ul> <li>Typically interest income and capital gains</li> <li>Opportunistic sales in the secondary marketplace</li> <li>Early refinancings that often drive enhanced returns</li> </ul>

Nearly all of TCPC's portfolio marked to market each quarter using third-party pricing and valuation sources

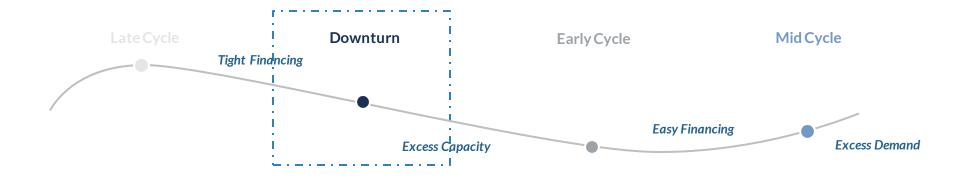


## Differentiated focus within U.S. leveraged lending market

Lower Less D	r Yield Downside Management	Ма	Higher Yield ore Downside Management
	Broadly Syndicated Loans	Middle Market Syndicated Loans	Middle Market Private Loans
Typical Tranche Sizes	\$300 million+	\$200 – \$300 million	\$25 – \$200 million
Typical New Issue Pricing	L+250 – 400 bps	L+ 400 – 550 bps	L+ 550 – 900 bps
Description	<ul> <li>Typically underwritten by an agent bank</li> <li>Typically arranged and distributed by a large bank</li> <li>Often highly efficient segment; lowest cost of capital and borrower-friendly terms</li> <li>Primarily covenant-lite (75%+ of market)</li> </ul>	<ul> <li>Typically underwritten by an agent</li> <li>Typically arranged and distributed by mid-market lender</li> <li>Often covenant-lite or a single maintenance-based test</li> <li>Often less efficient segment; higher costs of capital and more lender protections</li> </ul>	<ul> <li>Typically underwritten by institutional asset managers</li> <li>Typically either a sole lender or club deal among 1-5 direct lenders</li> <li>Often stronger total covenant package <u>plus</u> prepayment protection and ability to customize reporting</li> <li>Often least efficient segment; highest cost of capital, robust lender protections and least competition</li> </ul>
Liquidity Profile	<ul> <li>Typically trades daily in high volume in a normal, functioning market</li> </ul>	• Typically trades daily in modest volume in a normal, functioning market	• Typically limited liquidity; although desirable credits for secondary buyers in a normal, functioning market

Source: BlackRock estimates as of December 31, 2020. All \$ figures are US dollars. Lending market overview provided for illustrative purposes only.

## Well Positioned to Manage Through the Cycle



#### Strategy attributes are well-positioned to withstand a downturn

- ✓ Senior secured, top of the capital structure
- ✓ Significant cushion below investment (generally, 40-60%)
- ✓ Financial and maintenance covenants
- ✓ Diverse portfolio by issuer, industry, and sector
- $\checkmark$  Investment segment governed by consistent and predictable bankruptcy laws
- $\checkmark$  Cycle-tested team with proven track record
- $\checkmark$  Depth of workout and restructuring expertise
- ✓ Repeat borrowers are an important source of originations, accounting for more than half of new investments in 2020

Source: BlackRock. As of December 31, 2020



BlackRock's \$8.68 trillion<sup>(1)</sup> investment platform creates substantial scale and scope that provides insight, access, and expertise in sourcing, underwriting and managing differentiated investments

<ul> <li>Global Credit Expertise</li> <li>\$142 billion<sup>(1)</sup> in AUM across credit asset classes globally</li> <li>214<sup>(1)</sup> Global Credit investment professionals</li> </ul>	<ul> <li>Information Edge</li> <li>Broad access to management teams</li> <li>Expertise across asset classes, investment styles, products and industries</li> </ul>	<ul> <li>One Stop Shop</li> <li>Full range of strategies and risk profiles</li> <li>Global presence: North America, Europe and Asia</li> </ul>
<ul> <li>Dedicated Team with Experience</li> <li>Cycle-tested team organized along 19 industry verticals with an emphasis on less competitive situations</li> <li>Over two decades managing global credit strategies</li> </ul>	<ul> <li>Differentiated Sourcing</li> <li>One of the largest credit counterparties globally</li> <li>Strong market access and corporate relationships</li> </ul>	<ul> <li>Strong Risk Management</li> <li>Firm-wide culture of risk management</li> <li>Dedicated risk professionals with independent reporting lines</li> </ul>

<sup>(1)</sup> As of December 31, 2020



# Breadth and Depth of BlackRock's Global Credit Platform

#### Global Credit AUM: \$142 billion<sup>(1)</sup>

#### Leveraged Finance

- High Yield
- Bank Loans
- CLOs

#### Multi-Strategy Credit

- Pan-Credit Solutions
- Hedge Fund Strategies

#### **Private Credit**

- Direct Lending
- Opportunistic Credit
- Specialty Finance

BlackRock Investment Institute, Risk and Quantitative Analysis, Aladdin Investment Platform

BlackRock leverages expertise across liquid and illiquid credit and seeks to deliver optimal solutions for its clients

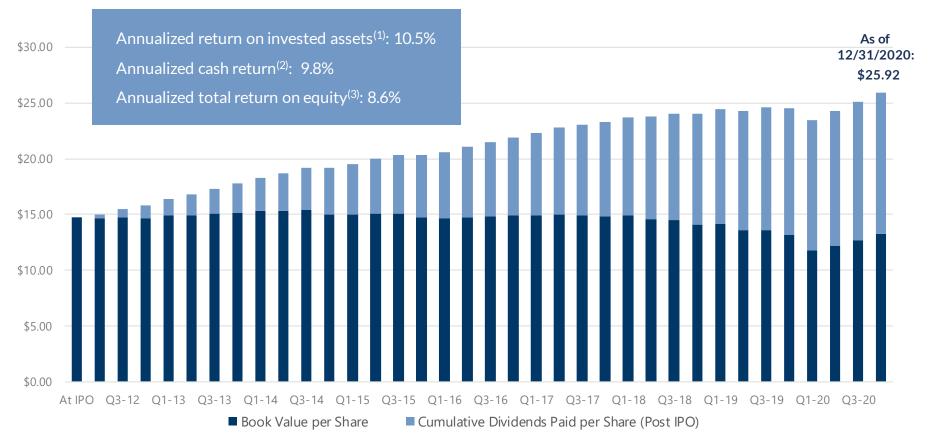
<sup>(1)</sup> As of December 31, 2020





# **Strong Track Record**

#### Book Value per Share and Dividends Paid



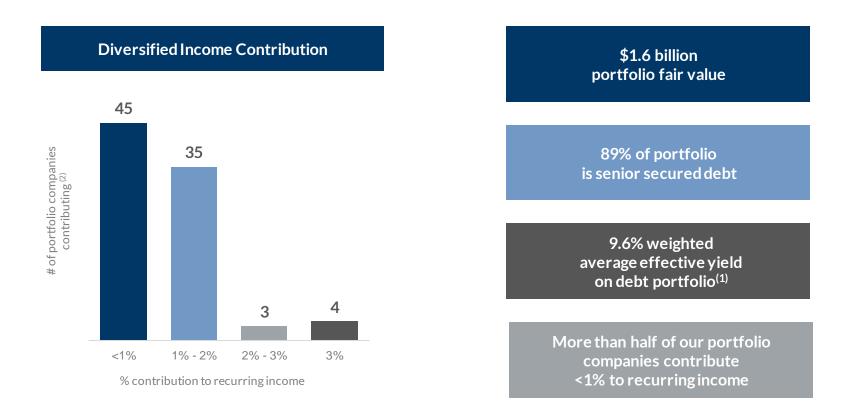
(1) Annualized return on assets calculated as total investment income (gross of expenses) plus realized and unrealized gains and losses divided by average total investments between April 6, 2012 and December 31, 2020.

(2) Cash return calculated as total distributions from April 6, 2012 through December 31, 2020, divided by opening NAV of \$14.76 on April 6, 2012.

(3) Total return calculated as the change in net asset value plus dividends distributed between April 6, 2012 and December 31, 2020.

Past performance does not guarantee future returns.

As of December 31, 2020



(1) Weighted average annual effective yield includes amortization of deferred debt origination and end-of-term fees and accretion of original issue discount, but excludes market discount, any prepayment and make-whole fee income, and any debt investments that are distressed or on non-accrual status. Weighted average effective yield on the total portfolio (including debt investments that are distressed or on non-accrual status and equity investments) was 9.2% as of 12/31/2020.

(2) Excludes non-income producing equity investments

Past performance does not guarantee future returns.

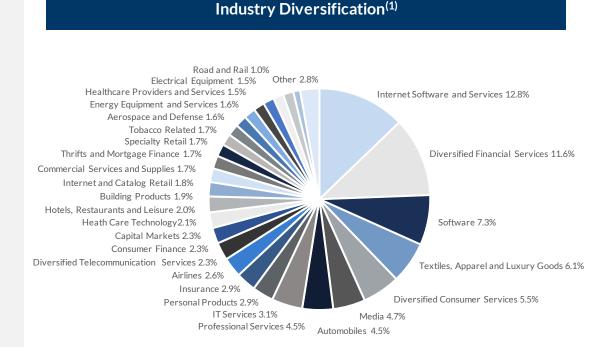


#### Substantially all investments subject to independent 3<sup>rd</sup> party valuation process every quarter

As of December 31, 2020

#### Emphasis on Non-Cyclical Businesses

- Robust downside analysis performed at underwriting, with an emphasis on companies and industries that can withstand periods of economic stress
- Portfolio emphasis on non-cyclical companies with strong covenants; investments in cyclical companies typically structured with significant collateral protections
- Each portfolio company investment subject to additional rigorous review since the start of the COVID-19 pandemic to identify and address new risks, including future capital needs or potential covenant breaches



(1) Industry classification system generally categorizes portfolio companies based on the primary end market served, rather than the product or service directed to those end markets. *Past performance does not guarantee future returns.* 



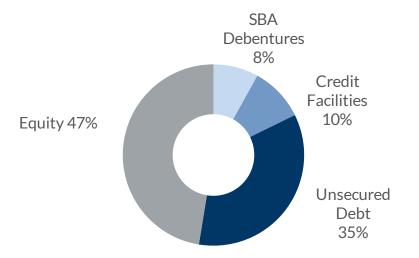
As of December 31, 2020

Predominantly First Lien, Floating Rate Asset Portfolio

Seniority <sup>(1)</sup>	
First Lien	88%
Second Lien	12%
Junior	0%

Fixed / Floating <sup>(1)</sup>	
Floating Rate	95%
Fixed Rate	5%

#### Diverse Capital Structure<sup>(2),(3)</sup>



- (1) As a percent of total debt investments at fair value as of December 31, 2020.
- (2) On February 9, 2021, the Company issued \$175.0 million of 2.85% Notes due 2026 which was used repay outstanding credit facility balances. Pro-forma for this issuance, total unsecured debt outstanding was 45%.

(3) SBA Debentures structured as long-term facilities and not subject to regulatory minimum asset coverage.



## Limited Exposure to Further Interest Rate Declines

#### **Decrease in LIBOR**

- 3-month LIBOR declined 256 basis points since 12/31/2018 (from 2.80% to 0.24% as of 12/31/2020)
- The cumulative decline in LIBOR over this period has resulted in a total impact to net investment income of \$0.09 per share, per quarter before incentive fees
- 80% of our floating rate debt investments had interest rate floors as of 12/31/2020, limiting exposure to any further declines in interest rates



Annual impact on net income of changes in interest rates <sup>(1)</sup>							
Basis Point Change	Net Investment Income	Net Investment Income Per Share					
Up 300 basis points	+\$26,666,241	+\$0.46					
Up 200 basis points	+\$13,694,205	+\$0.24					
Up 100 basis points	+\$2,849,743	+\$0.05					
Down 100 basis points	\$(73,066)	\$(0.00)					

(1) Considers interest rate floors for variable rate instruments and assumes concurrent contractual rate resets for assets and liabilities, and excludes the related incentive compensation impact. Actual results may differ. Please refer to page 93 of the Company's 10-K as of December 31, 2020.

#### TCPC is investment grade rated by Fitch and Moody's

#### As of December 31, 2020, \$ in millions

Source	Capacity	Drawn Amount	Available	Pricing	Maturity
Operating Facility	\$ 300.0 (1)	\$ 120.4	\$ 179.5	L+2.00% <sup>(2)</sup>	May-24
Funding Facility II	200.0 (3)	36.0	164.0	L + 2.00% <sup>(4)</sup>	Aug-25
SBA Debentures	150.0	138.0	12.0	2.63% (5)	2024-2029
2022 Convertible Notes	139.2 <sup>(6)</sup>	139.2	-	4.625%	Mar-22
2022 Notes	174.8 <sup>(7)</sup>	174.8	-	4.125%	Aug-22
2024 Notes <sup>(8)</sup>	247.9 (8)	247.9	-	3.900%	Aug-24
Totalleverage	\$ 1,211.9	\$ 856.3	\$ 355.5	<b>3.54%</b> <sup>(9)</sup>	
Cash			20.0		
Netsettlements			(33.0)		
Unamortized debt issuance costs		(6.3)			
Net		\$ 850.0	\$ 342.5		

(1) Facility has a \$100 million accordion which allows for expansion of the facility to up to \$400.0 million subject to consent from the lender and other customary conditions.

(2) As of December 31, 2020, \$9.0 million of the outstanding amount bore interest at a rate of EURIBOR + 2.00%.

(3) Facility has a \$50 million accordion which allows for expansion of the facility to up to \$250.0 million subject to consent from the lender and other customary conditions.

(4) Subject to certain funding requirements.

(5) Weighted average interest rate, excluding fees of 0.36% or 0.35%.

(6) \$140 million par. Carrying value shown.

(7) \$175 million par. Carrying value shown.

(8) \$250 million par. Carrying value shown.

(9) Combined weighted-average interest rate on amounts outstanding as of December 31, 2020.

# Net investment income of \$0.35 per share in Q4 2020

Out-earned quarterly dividend of \$0.30 per share paid on December 31, 2020

#### Declared Q1 2021 dividend of \$0.30 per share

Payable on March 31, 2021 to holders of record as of March 17, 2021

#### Consistent coverage of the regular dividend every quarter since IPO in 2012

	2012 <sup>(1,2)</sup>	2012(12)	2012(12)	2042(12)	2042(12)	2042(12)	2042(12)	2040(12)	2042(12)	2042(12)	040(12) 0040		2016	2017	2019	2010	2020		
		2013	13 2014	014 2015	2010	2017	2018	2019	Q1	Q2	Q3	Q4							
Per Share																			
Regular dividend	\$1.04	\$1.43	\$1.44	\$1.44	\$1.44	\$1.44	\$1.44	\$1.44	\$0.36	\$0.36	\$0.30	\$0.30							
Net investment income	\$1.42	\$1.65	\$1.55	\$1.64	\$1.51	\$1.59	\$1.59	\$1.61	\$0.38	\$0.36	\$0.35	\$0.35							
Regular dividend coverage	137%	115%	108%	114%	105%	110%	110%	112%	106%	101%	117%	117%							
Special dividend	\$0.05	\$0.10	\$0.10																

(1) Incentive compensation was waived from the date of the IPO to January 1, 2013.

(2) Dividends and net investment income in 2012 reflect the 3 quarters post-IPO (Q2, Q3 and Q4).

There is no guarantee that quarterly distributions will continue to be made at historical levels.



## **Financial and Portfolio Overview**

As of December 31, 2020	
Diversified Portfolio with an Emphasis on Non-Cyclical Businesses	<ul> <li>Total portfolio fair value of \$1.6 billion diversified across 96 portfolio companies</li> <li>Top five portfolio companies collectively represent just 18% of the total portfolio</li> <li>89% invested in senior secured debt; 88% of the debt portfolio is 1<sup>st</sup> lien</li> <li>Weighted average yield of the portfolio is 9.6%<sup>(1)</sup></li> </ul>
Flexible Capital With Available Liquidity	<ul> <li>Diverse leverage program totaling \$1.2 billion, with no near-term maturities</li> <li>66% of outstanding leverage is unsecured</li> <li>\$356 million of available credit facility capacity</li> <li>Net regulatory leverage ratio of 0.96x, well within our 2:1 regulatory leverage limitation</li> </ul>
Well-Resourced Platform	<ul> <li>Advisor has more than 2 decades of private credit experience across multiple market cycles</li> <li>BlackRock platform provides access to technology capabilities, knowledge and global resources across asset classes and sectors</li> </ul>

(1) Weighted average annual effective yield includes amortization of deferred debt origination and end-of-term fees and accretion of original issue discount, but excludes market discount, any prepayment and make-whole fee income, and any debt investments that are distressed or on non-accrual status. Weighted average effective yield on the total portfolio (including debt investments that are distressed or on non-accrual status and equity investments) was 9.2% as of 12/31/2020.
Past performance does not guarantee future returns.



# Appendix



#### As of December 31, 2020, unless otherwise noted

Strong Portfolio Performance	<ul> <li>4Q 2020 NAV increased 4.2%; NAV per share increased year over year</li> <li>Credit quality of TCPC's diversified portfolio remains strong, with non-accrual loans limited to just 0.5% of total investments at fair value</li> </ul>
Enhanced Capital & Liquidity	<ul> <li>Extended the maturity and increased the capacity of the SVCP Operating Facility to \$300 million, with a new accordion for an additional \$100 million</li> <li>Replaced the TCPC Funding Facility with a new facility on better terms, including a 2-year maturity extension and no change to the L+2.00% rate</li> <li>Issued an additional \$50 million of 3.9% notes due 2024, bringing the total to \$250 million</li> <li>In March 2020, repurchased 1 million shares resulting in NAV contribution of \$0.09 per share</li> <li>On February 9, 2021, successfully issued \$175 million of 2.85% unsecured notes due 2026</li> </ul>
Dividend	<ul> <li>Dividend coverage ratio of 117% in the fourth quarter; Dividend covered every quarter since IPO in 2012</li> <li>Board declared a first quarter dividend of \$0.30 per share payable on March 31, 2021 to shareholders of record as of March 17, 2021</li> </ul>

(1) We define dividend coverage ratio as net investment income divided by dividends paid in the period. *Past performance does not guarantee future returns.* 



As of December 31, 2020





## **Investor Friendly Advisory Fee Structure**

	BlackRock TCP Capital Corp.	Average Externally Managed BDC <sup>(1)</sup>
Base Management Fee	<ul> <li>1.5% up to 1.0x debt to equity; 1.0% above 1.0x debt to equity. Based on gross assets (less cash and cash equivalents)</li> </ul>	<ul> <li>1.50% - 1.75% on gross assets (up to 1.0x debt to equity; 1.0% above 1.0x debt to equity for those BDCs that have adopted a reduced minimum asset coverage ratio)</li> </ul>
Incentive Fee Hurdle	<ul> <li>7% annualized total return on NAV, cumulative lookback</li> </ul>	<ul> <li>7% annualized NII return on NAV, no lookback</li> </ul>
Incentive Compensation	<ul> <li>Capital Gains: 17.5% of cumulative net realized gains less net unrealized depreciation, subject to a <u>cumulative</u><sup>(2)</sup>, annualized 7% total return hurdle calculated quarterly</li> <li>Ordinary Income: 17.5% subject to a <u>cumulative</u><sup>(2)</sup>, annualized 7% total return hurdle calculated quarterly</li> </ul>	<ul> <li>Capital Gains: 20% of cumulative net realized gains less net unrealized depreciation, subject to a rolling 3-year annualized 7% return hurdle</li> <li>Ordinary Income: 20% subject to quarterly hurdle rate calculated quarterly</li> </ul>

(1) Source: SEC filings. Represents average fee structure for publicly traded, externally managed BDCs with a market capitalization of more than \$200 million. As of 12/31/2020. (2) During the three months ended 3/31/2020, our performance temporarily fell below the total return hurdle and therefore no incentive fees were earned for the period as of 3/31/2020. As of 6/30/2020, our cumulative total return again exceeded the hurdle and the Advisor was entitled to amounts earned but not previously paid with respect to net investment income for the three months ended 3/31/2020 (the "First Quarter Catchup Amount"). However, rather than receiving all incentive compensation earned as of 6/30/2020, the Advisor voluntarily deferred 5/6 of the First Quarter Catchup Amount to subsequent guarters such that 1/6 of the First Quarter Catchup Amount will be paid in any subsequent guarter to the extent that our cumulative performance exceeds the total return hurdle in such quarter.





# **Financial Highlights**

		For the Year Ended					
			Aud	dited			
(\$ per share)	2020	2019	2018	2017	2016	2015	
Net investment income	1.43	1.61	1.59	1.59	1.50	1.63	
Net realized & unrealized gains (losses) $^{(1)}$	(0.20)	(1.09)	(0.82)	(0.40)	0.00	(0.42)	
Net increase in net assets from operations	1.23	0.52	0.77	1.19	1.50	1.21	
Dividend paid	(1.32)	(1.44)	(1.44)	(1.44)	(1.44)	(1.44)	
Premium on issuance of securities	-	-	-	0.14	0.07	-	
Share repurchases	0.12	-	-	-	-	-	
Net asset value	13.24	13.21	14.13	14.80	14.91	14.78	

		As of December 31,							
		Audited							
	2020	2019	2018	2017	2016	2015			
Total fair value of investments (000s)	\$ 1,629,564	\$1,649,507	\$1,597,286	\$1,514,533	\$1,314,970	\$1,182,920			
Number of portfolio companies	96	105	95	96	90	88			
Average investment size (000s)	\$ 16,975	\$15,710	\$16,814	\$15,776	\$14,611	\$13,442			
Debt/equity ratio <sup>(2)</sup>	0.94x	1.00x	.86x	.75x	.66x	.64x			
Debt/equity ratio, net of cash <sup>(2)(3)</sup>	0.96x	0.96x	.83x	.67x	.60x	.60x			

(1) Net realized & unrealized gains (losses) in 2015 include \$0.03 from the repurchase of Series A preferred interests, and in 2020 include \$(0.04) on extinguishment of debt

(2) Excludes SBIC debt, which is exempt from regulatory asset coverage requirements

(3) Net of trades pending settlement

	For the Year Ended						
Asset Mix of the Investment Portfolio (in thousands)	2020	2019	2018	2017	2016	2015	
Senior secured debt	\$ 1,444,804	\$ 1,513,909	\$ 1,471,583	\$ 1,404,729	\$ 1,248,888	\$ 1,129,571	
Junior debt	-	21,285	43,526	41,008	-	965	
Equity	184,760	114,313	82,177	68,796	66,082	52,384	
Total investments	\$ 1,629,564	\$ 1,649,507	\$ 1,597,286	\$ 1,514,533	\$ 1,314,970	\$ 1,182,920	

	For the Year Ended					
Portfolio Activity (in thousands)	2020	2019	2018	2017	2016	2015
Gross acquisitions	\$ 460,153	\$ 700,024	\$ 634,002	\$ 865,428	\$ 587,219	\$ 500,928
Exits (includes repayments)	480,720	596,374	512,796	655,674	473,457	456,059
Net acquisitions (exits)	\$ (20,567)	\$ 103,650	\$ 121,206	\$ 209,754	\$ 113,762	\$ 44,869



#### **Securities Listing**

NASDAQ: TCPC

#### **Research Coverage**

- Bank of America Merrill Lynch
- JMP
- Keefe, Bruyette & Woods
- Ladenburg Thalmann
- Oppenheimer
- Raymond James
- Wells Fargo

#### **Transfer Agent**

Computershare, Inc. (866) 333-6433 (from U.S.) (201) 680-6578 (from outside U.S.) web.queries@computershare.com <u>www.computershare.com/investor</u>

#### Corporate Headquarters

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#### **Investor Relations**

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