

# BlackRock TCP Capital Corp. Investor Presentation June 30, 2022

## **Forward Looking Statements**

Prospective investors considering an investment in BlackRock TCP Capital Corp. ("we", "us", "our", "TCPC" or the "Company") should consider the investment objectives, risks and expenses of the Company carefully before investing. This information and other information about the Company are available in the Company's filings with the Securities and Exchange Commission ("SEC"). Copies are available on the SEC's website at www.sec.gov and the Company's website at www.tcpcapital.com. Prospective investors should read these materials carefully before investing.

This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on estimates, projections, beliefs and assumptions of management of the Company at the time of such statements and are not guarantees of future performance. Forward-looking statements involve risks and uncertainties in predicting future results and conditions. These forward-looking statements do not meet the safe harbor for forward-looking statements pursuant to Section 27A of the Securities Act or Section 21E of the Securities Exchange Act. Actual results could differ materially from those projected in these forward-looking statements due to a variety of factors, including, without limitation, changes in general economic conditions or changes in the conditions of the industries in which the Company makes investments, risks associated with the availability and terms of financing, changes in interest rates, availability of transactions, and regulatory changes. Certain factors that could cause actual results to differ materially from those contained in the forward-looking statements are included in the "Risk Factors" section of the Company's Form 10-K for the year ended December 31, 2021, and the Company's subsequent periodic filings with the SEC. Copies are available on the SEC's website at www.sec.gov and the Company's website at www.tcpcapital.com. Forward-looking statements are made as of the date of this presentation, or as of the prior date referenced in this presentation, and are subject to change without notice. The Company has no duty and does not undertake any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.



### Second Quarter 2022 Financial Highlights and Portfolio Overview

As of June 30, 2022

# Continued Strong Financial Performance

- Net investment income of \$0.37 per share, exceeded the second quarter dividend of 30 cents per share paid on June 30
- No new non-accruals; non-accrual loans limited to just 0.3% of total investments at fair value and 0.5% at cost
- Declared a third quarter dividend of \$0.30 per share payable on September 30, 2022 to shareholders of record as of September 16, 2022

# Diversified Portfolio with an Emphasis on Less-Cyclical Businesses

- Total portfolio fair value of \$1.8 billion diversified across 122 portfolio companies
- 89% invested in senior secured debt; 74% of the total portfolio is 1<sup>st</sup> lien
- Weighted average yield of the portfolio is 9.8%<sup>(1)</sup>
- Total acquisitions of \$103 million, net acquisitions of \$21 million (net of dispositions)

# Flexible Capital With Available Liquidity

- Diverse leverage program totaling \$1.2 billion, with well laddered maturities
- 55% of outstanding leverage as of June 30 is unsecured
- \$187 million of available credit facility capacity
- Net regulatory leverage ratio of 1.05x, well within our 2:1 regulatory leverage limitation

<sup>(1)</sup> Weighted average annual effective yield includes amortization of deferred debt origination and end-of-term fees and accretion of original issue discount, but excludes market discount, any prepayment and make-whole fee income, and any debt investments that are distressed or on non-accrual status. Weighted average effective yield on the total portfolio (including debt investments that are distressed or on non-accrual status and equity investments) was 9.2% as of 6/30/2022.

Past performance does not guarantee future returns.



# Middle Market Lending – A Large and Growing Opportunity

#### **Market Size**

~200,000 U.S. Middle Market companies representing over \$10 trillion in annual revenue (1)

#### **Historical Growth**

Year-over-year revenue growth in the middle market outpaced the S&P 500 in 7 of the last 10 quarters<sup>(1)</sup>

#### **Strong Credit Performance**

Middle Market loans have historically experienced lower loss rates than broadly syndicated loans (2)

#### Both supply and demand factors are fueling middle market lending growth

- Ability for borrowers to obtain customized solutions
- Ease, speed and certainty of execution
- Increase in dedicated capital to the sector
- Value in establishing long-term relationships between borrowers, lenders and private equity sponsors

<sup>(1)</sup> Source: National Center for Middle Market at Ohio State University

(2) Source: S&P, Fitch U.S. Leveraged Loan Default Insights



### **Diversified Portfolio: Emphasis on Less-Cyclical Businesses**

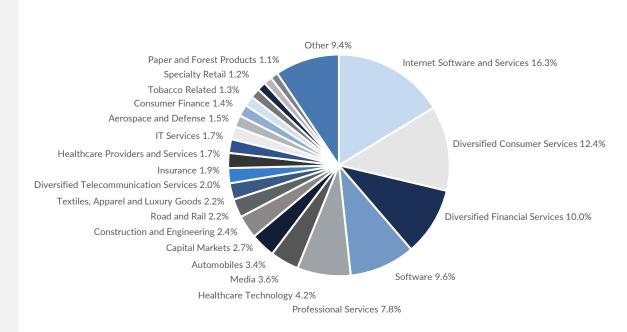
#### Substantially all investments subject to independent 3<sup>rd</sup> party valuation process every quarter

As of June 30, 2022

#### **Emphasis on Less-Cyclical Businesses**

- Robust downside analysis performed at underwriting, with an emphasis on companies and industries that can withstand periods of economic stress
- Portfolio emphasis on less-cyclical companies with strong covenants; investments in cyclical companies typically structured with significant collateral protections
- Each portfolio company investment subject to rigorous quarterly review process to identify and address new risks if they arise, including future capital needs or potential covenant breaches

#### Industry Diversification<sup>(1)</sup>



<sup>(1)</sup> Industry classification system generally categorizes portfolio companies based on the primary end market served, rather than the product or service directed to those end markets. Past performance does not guarantee future returns.



# **Diversified Portfolio: Conservatively Positioned**

As of June 30, 2022

# 

\$1.8 billion portfolio fair value

89% of portfolio is senior secured debt

9.8% weighted average effective yield on debt portfolio<sup>(1)</sup>

More than half of our portfolio companies contribute <1% to recurring income



<sup>(1)</sup> Weighted average annual effective yield includes amortization of deferred debt origination and end-of-term fees and accretion of original issue discount, but excludes market discount, any prepayment and make-whole fee income, and any debt investments that are distressed or on non-accrual status. Weighted average effective yield on the total portfolio (including debt investments that are distressed or on non-accrual status and equity investments) was 9.2% as of 6/30/2022.

<sup>(2)</sup> Excludes non-income producing equity investments Past performance does not guarantee future returns.

# **Strategically Positioned Balance Sheet**

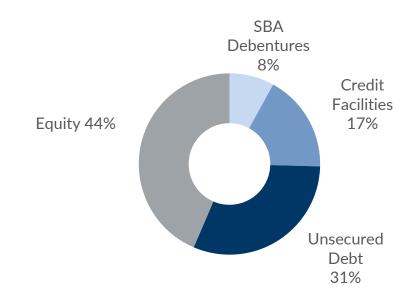
As of June 30, 2022

# Predominantly First Lien, Floating Rate Asset Portfolio

Seniority <sup>(1)</sup>	
First Lien	74%
Second Lien	15%
Junior	0%
Equity	11%

Fixed / Floating <sup>(2)</sup>	
Floating Rate	95%
Fixed Rate	5%

#### Diverse Capital Structure<sup>(3)</sup>





<sup>(1)</sup> As a percent of total investments at fair value as of June 30, 2022.

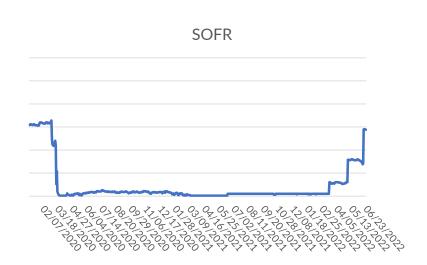
<sup>(2)</sup> As a percent of debt investments at fair value as of June 30, 2022.

<sup>(3)</sup> SBA Debentures structured as long-term facilities and not subject to regulatory minimum asset coverage.

## Well Positioned for a Rising Rate Environment

#### **Rising Rate Environment**

- Interest rates have recently started to rise after declining the last several years
- Given the majority of our outstanding liabilities are fixed rate, we are well positioned to benefit from an increase in interest rates



Annual impact on net income of changes in interest rates <sup>(1)</sup>							
Basis Point Change	Net Investment Income	Net Investment Income Per Share					
Up 300 basis points	+\$36,653,631	+\$ 0.63					
Up 200 basis points	+\$24,371,501	+\$ 0.42					
Up 100 basis points	+\$ 12,089,371	+\$ 0.21					
Down 100 basis points	\$ (8,213,004)	\$ (0.14)					
Down 200 basis points	\$ (6,491, 625)	\$ (0.11)					
Down 300 basis points	\$ (5,823,643)	\$ (0.10)					

<sup>(1)</sup> Considers interest rate floors for variable rate instruments and assumes concurrent contractual rate resets for assets and liabilities, and excludes the related incentive compensation impact. Actual results may differ. Please refer to page 71 of the Company's 10-Q as of June 30, 2022.



#### **Well-Covered Dividend**

# Net investment income of \$0.37 per share in Q2 2022

Out-earned quarterly dividend of \$0.30 per share paid on June 30, 2022

#### Declared Q3 2022 dividend of \$0.30 per share

Payable on September 30, 2022 to holders of record as of September 16, 2022

#### Consistent coverage of the regular dividend every quarter since IPO in 2012

	2012(1,2)	2012	2014	2015	2017	2017	2010	2010	2020	2020 2021	2022	22
	2012(-,-/	2013	2014	2012	2016	2017	2010	2019	2020	2021	Q1	Q2
Per Share												
Regular dividend	\$1.04	\$1.43	\$1.44	\$1.44	\$1.44	\$1.44	\$1.44	\$1.44	\$1.32	\$1.20	\$0.30	\$0.30
Net investment income	\$1.42	\$1.65	\$1.55	\$1.64	\$1.51	\$1.59	\$1.59	\$1.61	\$1.44	\$1.26	\$0.34	\$0.37
Regular dividend coverage	137%	115%	108%	114%	105%	110%	110%	112%	109%	105%	113%	123%
Special dividend	\$0.05	\$0.10	\$0.10									

 $There \ is \ no \ guarantee \ that \ quarterly \ distributions \ will \ continue \ to \ be \ made \ at \ historical \ levels.$ 



<sup>(1)</sup> Incentive compensation was waived from the date of the IPO to January 1, 2013.

<sup>(2)</sup> Dividends and net investment income in 2012 reflect the 3 quarters post-IPO (Q2, Q3 and Q4).

## **Competitive Advantages of BlackRock**

BlackRock's investment platform creates substantial scale and scope that provides insight, access, and expertise in sourcing, underwriting and managing differentiated investments

#### **Global Credit Expertise**

- \$149 billion<sup>(1)</sup> in AUM across credit asset classes globally
- 223<sup>(1)</sup> Global Credit investment professionals

#### **Information Edge**

- Broad access to management teams
- Expertise across asset classes, investment styles, products and industries

#### **One Stop Shop**

- Full range of strategies and risk profiles
- Global presence: North America, Europe and Asia

# Dedicated Team with Experience

- Cycle-tested team organized along 19 industry verticals with an emphasis on less competitive situations
- Over two decades managing global credit strategies

#### **Differentiated Sourcing**

- One of the largest credit counterparties globally
- Strong market access and corporate relationships

#### **Strong Risk Management**

- Firm-wide culture of risk management
- Dedicated risk professionals with independent reporting lines

(1) As of June 30, 2022. AUM includes managed assets and dry powder.



## Breadth and Depth of BlackRock's Global Credit Platform

#### Global Credit AUM: \$149 billion(1)

#### **Leveraged Finance**

- High Yield
- Bank Loans
- CLOs

#### **Multi-Strategy Credit**

- Pan-Credit Solutions
- Hedge Fund Strategies

#### **Private Credit**

- Direct Lending
- Opportunistic Credit
- Specialty Finance

BlackRock Investment Institute, Risk and Quantitative Analysis, Aladdin Investment Platform

BlackRock leverages expertise across liquid and illiquid credit and seeks to deliver optimal solutions for its clients



<sup>(1)</sup> As of June 30, 2022. Includes managed assets and dry powder.

# Well Positioned to Manage Through the Cycle



#### Strategy attributes are well-positioned to withstand a downturn

- ✓ Senior secured, top of the capital structure
- ✓ Significant cushion below investment (generally, 40-60%)
- √ Financial and maintenance covenants
- ✓ Diverse portfolio by issuer, industry, and sector
- ✓ Investment segment governed by consistent and predictable bankruptcy laws
- ✓ Cycle-tested team with proven track record
- ✓ Depth of workout and restructuring expertise
- ✓ Repeat borrowers are an important source of originations, accounting for approximately 50% of new investments over the
  last twelve months

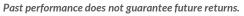
Source: BlackRock. As of June 30, 2022



# Net Asset Value ("NAV") Bridge - Second Quarter 2022

#### Quarter over quarter NAV decreased 2.1%, primarily driven by wider market spreads



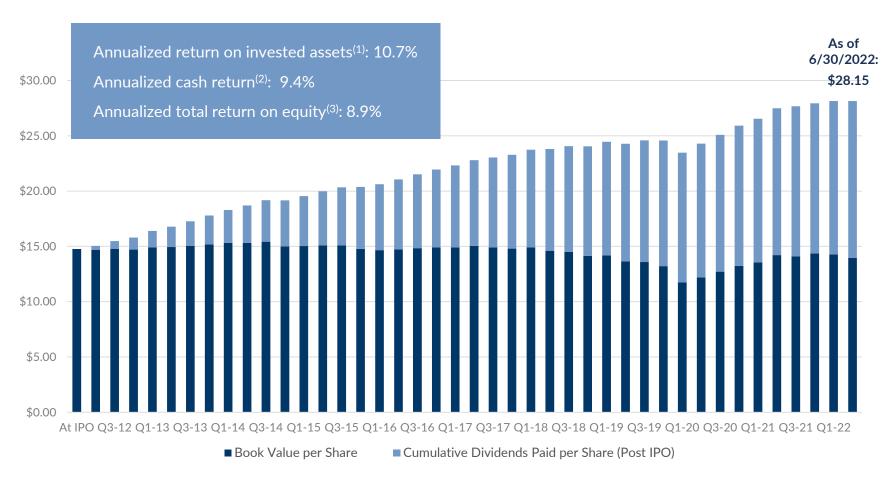






# **Strong Track Record**

#### **Book Value per Share and Dividends Paid**



<sup>(1)</sup> Annualized return on assets calculated as total investment income (gross of expenses) plus realized and unrealized gains and losses divided by average total investments between April 6, 2012 and June 30, 2022.



<sup>(2)</sup> Cash return calculated as total distributions from April 6, 2012 through June 30, 2022, divided by opening NAV of \$14.76 on April 6, 2012.

<sup>(3)</sup> Total return calculated as the change in net asset value plus dividends distributed between April 6, 2012 and June 30, 2022. Past performance does not guarantee future returns.

### **Diversified Sources of Funding**

#### TCPC is investment grade rated by Fitch and Moody's

As of June 30, 2022, \$ in millions

Source	Capacity	Drawn Amount	Available	Pricing	Maturity
Operating Facility	\$ 300.0 (1)	\$ 221.7	\$ 78.3	L + 1.75% <sup>(2)</sup>	May-26
Funding Facility II	200.0 (3)	101.0	99.0	L + 2.00% <sup>(4)</sup>	Aug-25
SBA Debentures	160.0	150.0	10.0	2.52% (5)	2024-2031
2024 Notes	248.7 <sup>(6)</sup>	248.7	-	3.900%	Aug-24
2026 Notes	326.4 <sup>(7)</sup>	326.4	-	2.850%	Feb-26
Total leverage	\$ 1,235.1	\$ 1,047.8	\$ 187.3	3.19% <sup>(8)</sup>	
Cash			49.4		
Net settlements			0.2		
Unamortized debt issuance costs		(5.9)			
Net		\$ 1,041.9	\$ 236.9		



<sup>(1)</sup> Operating Facility has a \$100.0 million accordion which allows for expansion of the facility to up to \$400.0 million subject to consent from the lender and other customary conditions.

<sup>(2)</sup> As of June 30, 2022, \$7.7 million of the outstanding amount bore interest at a rate of EURIBOR + 2.00% and \$2.0 million of the outstanding amount bore interest at a rate of Prime + 1.00%.

<sup>(3)</sup> Funding Facility II has a \$50.0 million accordion which allows for expansion of the facility to up to \$250.0 million subject to consent from the lender and other customary conditions.

<sup>(4)</sup> Subject to certain funding requirements.

<sup>(5)</sup> Weighted average interest rate, excluding fees of 0.35% or 0.36%.

<sup>(6) \$250</sup> million par. Carrying value shown.

<sup>(7) \$325</sup> million par. Carrying value shown.

<sup>(8)</sup> Combined weighted-average interest rate on amounts outstanding as of June 30, 2022.

# **Investor Friendly Advisory Fee Structure**

	BlackRock TCP Capital Corp.	Average Externally Managed BDC <sup>(1)</sup>
Base Management Fee	■ 1.5% up to 1.0x debt to equity; 1.0% above 1.0x debt to equity. Based on gross assets (less cash and cash equivalents)	■ 1.50% - 1.75% on gross assets (up to 1.0x debt to equity; 1.0% above 1.0x debt to equity for those BDCs that have adopted a reduced minimum asset coverage ratio)
Incentive Fee Hurdle	■ <b>7%</b> annualized <b>total return</b> on NAV, cumulative lookback	■ 7% annualized NII return on NAV, no lookback
Incentive Compensation	<ul> <li>Capital Gains: 17.5% of cumulative net realized gains less net unrealized depreciation, subject to a <u>cumulative</u>, annualized 7% total return hurdle calculated quarterly</li> <li>Ordinary Income: 17.5% subject to a <u>cumulative</u>, annualized 7% total return hurdle calculated quarterly</li> </ul>	<ul> <li>Capital Gains: 20% of cumulative net realized gains less net unrealized depreciation, subject to a rolling 3-year annualized 7% return hurdle</li> <li>Ordinary Income: 20% subject to quarterly hurdle rate calculated quarterly</li> </ul>

<sup>(1)</sup> Source: SEC filings. Represents average fee structure for publicly traded, externally managed BDCs with a market capitalization of more than \$200 million. As of 6/30/2022.



# **Quarterly Operating Results**

	202	2			
Unaudited (\$ in thousands, except per share amounts)	Q2	Q1	Q4	Q3	Q2
Investment income					
Interest income	\$ 41,080	\$ 40,454	\$ 38,506	\$ 40,542	\$ 39,769
Dividend income	2,656	1,538	959	1,915	1,560
Other income	219	159	116	259	316
Total investment income	43,955	42,151	39,581	42,716	41,645
Expenses					
Interest and other debt expenses	9,369	9,345	9,652	10,518	10,712
Management fees	6,606	6,668	6,581	6,769	6,426
Incentive fee	4,512	4,190	3,742	4,744	4,548
Administrative expenses	444	477	475	408	429
Legal fees, professional fees and due diligence expenses	410	570	339	506	580
Other expenses	1,344	1,147	1,149	1,079	1,182
Total expenses	22,685	22,397	21,938	24,024	23,877
Net investment income	21,270	19,754	17,643	18,692	17,768
Net realized and unrealized gain (loss)	(21,398)	(7,305)	14,940	(1,589)	37,059
Loss on extinguishment of debt	-	-	-	(6,206)	-
Net increase (decrease) in net assets	\$ (128)	\$ 12,449	\$32,583	\$ 10,897	\$ 54,827
Earnings (loss) per share	\$(0.00)	\$ 0.22	\$ 0.56	\$ 0.19	\$ 0.95
Net investment income per share <sup>(1)</sup>	\$ 0.37	\$ 0.34	\$ 0.31	\$ 0.32	\$ 0.31
Dividend per share	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
Weighted average common shares outstanding	57,767,264	57,767,264	57,767,264	57,767,264	57,767,264
Ending common shares outstanding	57,767,264	57,767,264	57,767,264	57,767,264	57,767,264

<sup>(1)</sup> After incentive compensation

# **Financial Highlights**

	2022					
	Unaudited			Unaudited		
(\$ per share)	Q2	Q1	Q4	Q3	Q2	
Net investment income	0.37	0.34	0.31	0.32	0.31	
Net realized & unrealized gains (losses)	(0.37)	(0.12)	0.26	(0.02)	0.64	
Loss on extinguishment of debt	-	-	-	(0.11)		
Net increase (decrease) in net assets from operations	(0.00)	0.22	0.56	0.19	0.95	
Dividend paid	(0.30)	(0.30)	(0.30)	(0.30)	(0.30)	
Net asset value	13.97	14.27	14.36	14.09	14.21	

	2022				
	Q2	Q1	Q4	Q3	Q2
Total fair value of investments (000s)	\$ 1,796,878	\$ 1,795,751	\$ 1,841,138	\$ 1,757,378	\$ 1,826,057
Number of portfolio companies	122	119	115	106	108
Average investment size (000s)	\$ 14,728	\$ 15,090	\$ 16,010	\$ 16,579	\$ 16,908
Debt/equity ratio <sup>(1)</sup>	1.11x	1.07x	1.05x	1.03x	1.02x
Debt/equity ratio, net of cash <sup>(1)(2)</sup>	1.05x	1.02x	1.05x	1.01x	1.04x

<sup>(1)</sup> Excludes SBIC debt, which is exempt from regulatory asset coverage requirements



<sup>(2)</sup> Net of trades pending settlement

# **Portfolio Highlights**

	2022				
Asset Mix of the Investment Portfolio (in thousands)	Q2	Q1	Q4	Q3	Q2
Senior secured debt	\$ 1,591,445	\$ 1,584,366	\$ 1,631,602	\$ 1,576,117	\$ 1,601,722
Junior debt	3,483	3,162	3,156	6,350	6,228
Equity <sup>(1)</sup>	201,950	208,223	206,380	174,912	218,107
Total investments	\$ 1,796,878	\$ 1,795,751	\$ 1,841,138	\$ 1,757,378	\$ 1,826,057

	2022		2021		
Portfolio Activity (in thousands)	Q2	Q1	Q4	Q3	Q2
Gross acquisitions	\$ 102,721	\$ 112,354	\$ 182,027	\$ 156,860	\$ 235,667
Exits (includes repayments)	82,180	153,442	115,017	227,185	184,588
Net acquisitions (exits)	\$ 20,541	\$ (41,088)	\$ 67,010	\$ (70,325)	\$ 51,079



<sup>(1)</sup> Includes equity interests in diversified portfolios of debt and lease assets

# **Quarterly Balance Sheets**

	202	2		2021	
(in thousands, except per share data)	Unaud	ited	Audited Unaud		lited
ASSETS	Q2	Q1	Q4	Q3	Q2
Investments at fair value	\$ 1,796,878	\$ 1,795,751	\$ 1,841,138	\$ 1,757,378	\$ 1,826,057
Cash and cash equivalents	49,427	43,651	19,552	36,588	17,881
Accrued interest income	19,337	21,459	20,061	21,609	20,471
Receivable for investments sold	234	234	6,025	10,961	12,419
Other assets	6,638	7,820	7,453	6,971	6,158
Total assets	\$ 1,872,514	\$ 1,868,915	\$ 1,894,229	\$ 1,833,507	\$ 1,882,986
LIABILITIES					
Debt, net of unamortized issuance costs	\$ 1,041,901	\$ 1,027,911	\$ 1,012,461	\$ 977,842	\$ 991,086
Payable for investments purchased	17	-	28,994	30,965	45,895
Interest payable	9,607	3,209	10,864	3,371	11,886
Incentive compensation payable	4,512	4,190	3,742	4,745	4,548
Other liabilities	9,473	9,143	8,711	2,380	8,933
Total liabilities	1,065,510	1,044,453	1,064,772	1,019,303	1,062,348
NET ASSETS	\$ 807,004	\$ 824,462	\$ 829,457	\$ 814,204	\$ 820,638
NET ASSETS PER SHARE	\$13.97	\$ 14.27	\$ 14.36	\$ 14.09	\$14.21



# **Corporate Information**

#### **Securities Listing**

NASDAQ: TCPC

#### Research Coverage

- Bank of America Merrill Lynch
- JMP Securities
- Keefe, Bruyette & Woods
- Ladenburg Thalmann
- Oppenheimer
- Raymond James
- Wells Fargo

#### **Transfer Agent**

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