



RONIL GOA, A JDV BY HYATT HOTEL
NEWLY OPENED IN Q4 2023



Generated \$985M of total fees¹

A NEW RECORD



Returned \$500M of capital to shareholders²



Achieved full-year Net Rooms Growth of 5.9%



Expanded pipeline to 127,000 rooms

A NEW RECORD

HYATT COMPLETES A TRANSFORMATIVE YEAR

- Achieved system-wide RevPAR growth of 17% and exceeded full year 2023 outlook
- Led industry in net rooms growth for seventh consecutive year
- Launched the Hyatt Studios brand and broke ground on the first hotel within 6 months

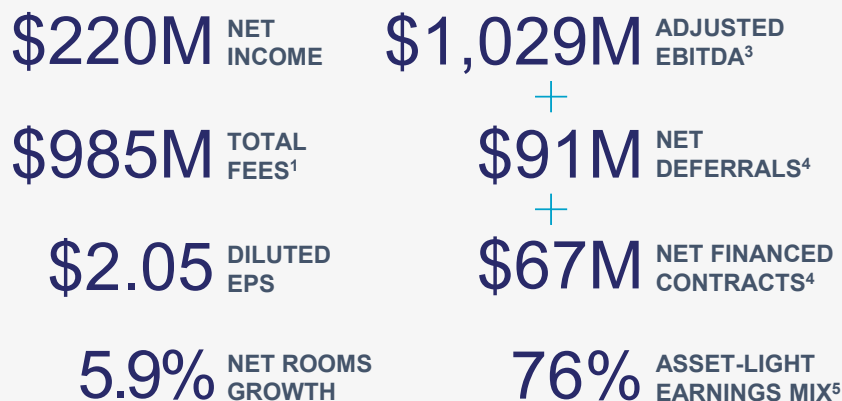


Mark Hoplamazian

President & CEO Hyatt

“ The fourth quarter marks the completion of a transformative year and demonstrates the progress towards our strategic vision and earnings evolution. RevPAR growth exceeded the high end of our guidance range and we had industry leading net rooms growth for the seventh consecutive year. This led to a record level of fees and the highest free cash flow in Hyatt’s history. We returned \$500 million to our shareholders and achieved an asset-light earnings mix of approximately 76% for the full year, a testament to the successful execution of our strategy. ”

STRATEGIC AGILITY DRIVING FULL-YEAR RESULTS



(1) Represents gross Management, Franchise, License, and Other Fees.

(2) Figure is inclusive of dividends and share repurchases.

(3) Adjusted EBITDA is a non-GAAP measure that is not calculated or presented in accordance with generally accepted accounting principles in the United States (“GAAP”) and may not be comparable to similarly titled measures of other companies due to varying methods of calculations. For how we define Adjusted EBITDA and for a reconciliation to the most directly comparable GAAP measure, please see Hyatt’s Q4 and Full Year 2023 earnings release available at investors.hyatt.com.

(4) Relates to Net Deferrals and Net Financed Contracts associated with Unlimited Vacation Club contracts. Refer to Hyatt’s Q4 and Full Year 2023 earnings release available at investors.hyatt.com for definitions of Net Deferrals and Net Financed Contracts.

(5) Asset-Light Earnings Mix is a calculation used to assess the composition of the Company’s earnings. Refer to Hyatt’s Q4 and Full Year 2023 earnings release available at investors.hyatt.com for the definition of Asset-Light Earnings Mix.