Baird's 2022 Global Consumer, Technology & Services Conference

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June 8, 2022



FORWARD-LOOKING STATEMENTS

Forward-Looking Statements in this presentation, which are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include statements about Hyatt Hotels Corporation's (the "Company") plans, strategies, outlook, growth trends, cash flow expectations, Apple Leisure Group ("ALG") acquisition integration expectations, financial performance, prospects or future events and involve known and unknown risks that are difficult to predict. As a result, our actual results, performance or achievements may differ materially from those expressed or implied by these forward-looking statements. In some cases, you can identify forward-looking statements by the use of words such as "may," "could," "expect," "intend," "plan," "seek," "anticipate," "believe," "estimate," "predict," "potential," "continue," "likely," "will," "would" and variations of these terms and similar expressions, or the negative of these terms or similar expressions. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. Factors that may cause actual results to differ materially from current expectations include, among others, risks associated with the acquisition of ALG, including the related incurrence of additional material indebtedness; our ability to realize the anticipated benefits of the acquisition of ALG as rapidly or to the extent anticipated, including successfully integrating the ALG business with ours; the duration and severity of the COVID-19 pandemic and the pace of recovery following the pandemic, any additional resurgence, or COVID-19 variants; the short and long-term effects of the COVID-19 pandemic, including on the demand for travel, transient and group business, and levels of consumer confidence; the impact of the COVID-19 pandemic, any additional resurgence, or COVID-19 variants, and the impact of actions that governments, businesses, and individuals take in response, on global and regional economies, travel limitations or bans, and economic activity, including the duration and magnitude of its impact on unemployment rates and consumer discretionary spending; the broad distribution and efficacy of COVID-19 vaccines and treatments, wide acceptance by the general population of such vaccines, and the availability, use, and effectiveness of COVID-19 testing, including at-home testing kits; the ability of third-party owners, franchisees, or hospitality venture partners to successfully navigate the impacts of the COVID-19 pandemic, any additional resurgence, or COVID-19 variants; general economic uncertainty in key global markets and a worsening of global economic conditions or low levels of economic growth; the rate and the pace of economic recovery following economic downturns; global supply chain constraints and interruptions, rising costs of construction-related labor and materials, and increases in costs due to inflation or other factors that may not be fully offset by increases in revenues in our business; risks affecting the luxury, resort, and all-inclusive lodging segments; levels of spending in business, leisure, and group segments as well as consumer confidence; declines in occupancy and average daily rate; limited visibility with respect to future bookings; loss of key personnel; domestic and international political and geo-political conditions, including political or civil unrest or changes in trade policy; hostilities, or fear of hostilities, including future terrorist attacks, that affect travel; travel-related accidents; natural or man-made disasters such as earthquakes, tsunamis, tornadoes, hurricanes, floods, wildfires, oil spills, nuclear incidents, and global outbreaks of pandemics or contagious diseases, or fear of such outbreaks; our ability to successfully achieve certain levels of operating profits at hotels that have performance tests or guarantees in favor of our third-party owners; the impact of hotel renovations and redevelopments; risks associated with our capital allocation plans, share repurchase program, and dividend payments, including a reduction in, or elimination or suspension of, repurchase activity or dividend payments; the seasonal and cyclical nature of the real estate and hospitality businesses; changes in distribution arrangements, such as through internet travel intermediaries; changes in the tastes and preferences of our customers; relationships with colleagues and labor unions and changes in labor laws; the financial condition of, and our relationships with, third-party property owners, franchisees, and hospitality venture partners; the possible inability of third-party owners, franchisees, or development partners to access capital necessary to fund current operations or implement our plans for growth; risks associated with potential acquisitions and dispositions and the introduction of new brand concepts; the timing of acquisitions and dispositions and our ability to successfully integrate completed acquisitions with existing operations; failure to successfully complete proposed transactions (including the failure to satisfy closing conditions or obtain required approvals); our ability to successfully execute on our strategy to expand our management and franchising business while at the same time reducing our real estate asset base within targeted timeframes and at expected values; declines in the value of our real estate assets; unforeseen terminations of our management or franchise agreements; changes in federal, state, local, or foreign tax law; increases in interest rates, wages, and other operating costs; foreign exchange rate fluctuations or currency restructurings; lack of acceptance of new brands or innovation; general volatility of the capital markets and our ability to access such markets; changes in the competitive environment in our industry, including as a result of the COVID-19 pandemic, industry consolidation, and the markets where we operate; our ability to successfully grow the World of Hyatt loyalty program and Unlimited Vacation Club paid membership program; cyber incidents and information technology failures; outcomes of legal or administrative proceedings; violations of regulations or laws related to our franchising business; and other risks discussed in the Company's filings with the SEC, including our annual reports on Form 10-K and quarterly reports on Form 10-Q, which filings are available from the SEC. We caution you not to place undue reliance on any forward-looking statements, which are made only as of the date of this presentation. We do not undertake or assume any obligation to update publicly any of these forward-looking statements to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable law. If we update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

WORLD OF HYATT BRANDS

Luxury

PARK HYATT®

ALILA

THE UNBOUND COLLECTION BY HYATT

MIRAVAL

THOMPSON HOTELS

GRAND HYATT

ANDAZ

DESTINATION BY HYATT

Luxury All-Inclusive

HYATT ZILARA
HYATT ZIVA
ALL INCLUSIVE RESORTS

ZOETRY
WELLNESS & SPA RESORTS

SECRETS
Resorts & Spas
BY AMR COLLECTION

DREAMS
Resorts & Spas
BY AMR COLLECTION

breathless
RESORTS & SPAS
BY AMR COLLECTION

Upper-Upscale

HYATT REGENCY

HYATT

HYATT CENTRIC

JdV
BY HYATT

Upper-Upscale All-Inclusive

vivid
HOTELS & RESORTS

SUNSCAPE
Resorts & Spas

Upscale

HYATT house

Caption
BY HYATT

HYATT PLACE

Upper-Midscale

Ur Cove
by HYATT
逸扉酒店

Upscale All-Inclusive

ALUA
HOTELS & RESORTS

Vacation Ownership

HRC
HYATT
RESIDENCE CLUB

Focused on
high-end travelers



ZOETRY® MALLORCA

HYATT KEY INVESTMENT CONSIDERATIONS[1]

26
Brands in the Portfolio

286,394
Rooms with 30% in the Luxury Chain Scale Segment

113,000
Rooms in the Pipeline; Representing 40% of Existing Rooms

5 Years
Consecutive Industry Leading Net Rooms Growth; Expanded Portfolio by 53% in 4 Years

40%
of 2024 $2.0B Asset Disposition Commitment Complete[2]

80%
Estimated Fee-Based Earnings by End of 2024

- Global hospitality company focused on the high-end traveler
- Long-term strategy positioned to deliver industry leading growth and significantly expand fee-based earnings mix
- Progressing towards asset-lighter business model; launched a new $2.0 billion asset disposition commitment
- Acquisition of Apple Leisure Group doubles resort platform and significantly expands leisure mix concentration

HYATT

1. Key investment data as of March 31, 2022
2. As of June 1, 2022

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