



Delek US Holdings, Inc.

Third Quarter 2021 Earnings Call



November 5, 2021

Disclaimers

Forward Looking Statements:

Delek US Holdings, Inc. ("Delek US") and Delek Logistics Partners, LP ("Delek Logistics"; and collectively with Delek US, "we" or "our") are traded on the New York Stock Exchange in the United States under the symbols "DK" and "DKL", respectively. These slides and any accompanying oral and written presentations contain forward-looking statements within the meaning of federal securities laws that are based upon current expectations and involve a number of risks and uncertainties. Statements concerning current estimates, expectations and projections about future results, performance, prospects, opportunities, plans, actions and events and other statements, concerns, or matters that are not historical facts are "forward-looking statements," as that term is defined under the federal securities laws.

These forward-looking statements include, but are not limited to, the statements regarding the following: financial and operating guidance for future and uncompleted financial periods; financial strength and flexibility; potential for and projections of growth; return of cash to shareholders, stock repurchases and the payment of dividends, including the amount and timing thereof; cost reductions; crude oil throughput; crude oil market trends, including production, quality, pricing, demand, imports, exports and transportation costs; light production from shale plays and Permian growth; the performance of our joint venture investments, including Red River and Wink to Webster, and the benefits, flexibility, returns and EBITDA therefrom; the potential for, and estimates of cost savings and other benefits from, acquisitions, divestitures, dropdowns and financing activities; divestiture of non-core assets and matters pertaining thereto; the attainment of certain regulatory benefits; long-term value creation from capital allocation; execution of strategic initiatives and the benefits therefrom, including cash flow stability from business model transition; and access to crude oil and the benefits therefrom. Words such as "may," "will," "should," "could," "would," "predicts," "potential," "continue," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "appears," "projects" and similar expressions, as well as statements in future tense, identify forward-looking statements.

Investors are cautioned that the following important factors, among others, may affect these forward-looking statements: uncertainty related to timing and amount of value returned to shareholders; risks and uncertainties with respect to the quantities and costs of crude oil we are able to obtain and the price of the refined petroleum products we ultimately sell, including uncertainties regarding future decisions by OPEC regarding production and pricing disputes between OPEC members and Russia; uncertainty relating to the impact of the COVID-19 outbreak on the demand for crude oil, refined products and transportation and storage services; Delek US' ability to realize cost reductions; risks related to Delek US' exposure to Permian Basin crude oil, such as supply, pricing, production and transportation capacity; gains and losses from derivative instruments; management's ability to execute its strategy of growth through acquisitions and the transactional risks associated with acquisitions and dispositions; acquired assets may suffer a diminishment in fair value as a result of which we may need to record a write-down or impairment in carrying value of the asset; changes in the scope, costs, and/or timing of capital and maintenance projects; the ability of the Wink to Webster joint venture to construct the long-haul pipeline; the ability of the Red River joint venture to expand the Red River pipeline; the ability to grow the Big Spring Gathering System; operating hazards inherent in transporting, storing and processing crude oil and intermediate and finished petroleum products; our competitive position and the effects of competition; the projected growth of the industries in which we operate; general economic and business conditions affecting the geographic areas in which we operate; and other risks contained in Delek US' and Delek Logistics' filings with the United States Securities and Exchange Commission.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not be accurate indications of the times at, or by which such performance or results will be achieved. Forward-looking information is based on information available at the time and/or management's good faith belief with respect to future events, and is subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. Neither Delek US nor Delek Logistics undertakes any obligation to update or revise any such forward-looking statements.

Non-GAAP Disclosures:

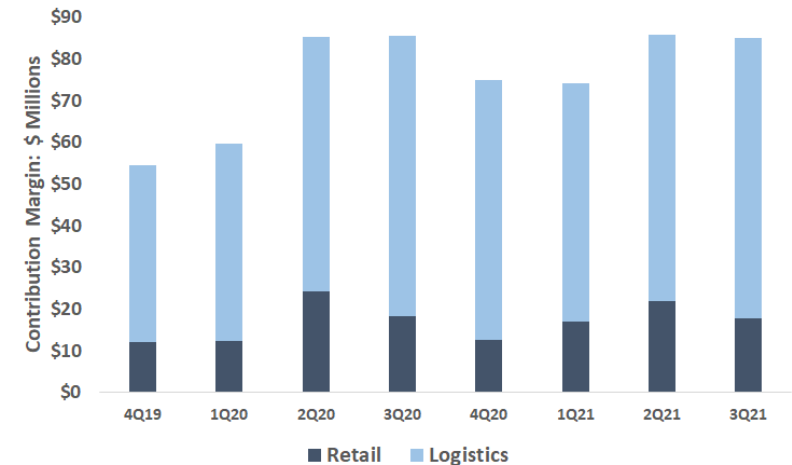
Delek US and Delek Logistics believe that the presentation of adjusted net income (loss), adjusted net income (loss) per share ("adjusted EPS"), earnings before interest, taxes, depreciation and amortization ("EBITDA") and adjusted EBITDA provide useful information to investors in assessing their financial condition, results of operations and cash flow their business is generating. Adjusted net income (loss), adjusted EPS, EBITDA and adjusted EBITDA should not be considered as alternatives to net income (loss), operating income (loss), cash from operations or any other measure of financial performance or liquidity presented in accordance with U.S. GAAP. Adjusted net income (loss), adjusted EPS, EBITDA and adjusted EBITDA have important limitations as analytical tools because they exclude some, but not all, items that affect net income. Additionally, because adjusted net income (loss), adjusted EPS, EBITDA and adjusted EBITDA may be defined differently by other companies in its industry, Delek US' and Delek Logistics' definitions may not be comparable to similarly titled measures of other companies, thereby diminishing their utility. Please see reconciliations of adjusted net income (loss), adjusted EPS, EBITDA and adjusted EBITDA to their most directly comparable financial measures calculated and presented in accordance with U.S. GAAP in the appendix. Net debt, calculated as long-term debt including both current and non-current portions (the most comparable GAAP measure) less cash and cash equivalents as of a specific balance sheet date, also a non-GAAP financial measure, is an important measure to monitor leverage and evaluate the balance sheet. Please see reconciliation of Net Debt to long-term debt on slide 5.



Third Quarter 2021

- **Reported EPS of \$0.24 and adjusted EPS of \$0.13⁽¹⁾**
 - Adjusted net income of \$9.9 million and adjusted EBITDA of \$109.8 million ⁽¹⁾
 - Adjusted quarterly results were impacted by net tailwinds totaling approximately \$11 million (after-tax) or \$0.15 per share ⁽²⁾
- **Improved operational performance and reliability drove significantly stronger EBITDA**
- **Recognizing insurance proceeds from fire/freeze events in the first half of 2021**
- **Competitive cost structure positions DK to capture improving margins**
- **Continue working with EPA on small refinery exemptions (SRE's)**
- **Recent all-time high in DKL units reduces DKL cost of capital and reinforces intrinsic value within DK**
- **Wink to Webster pipeline JV poised to contribute to performance throughout 2022**
- **Maintain strong balance sheet with \$831 million of cash as of September 30, 2021**

Transforming to More Diversified EBITDA



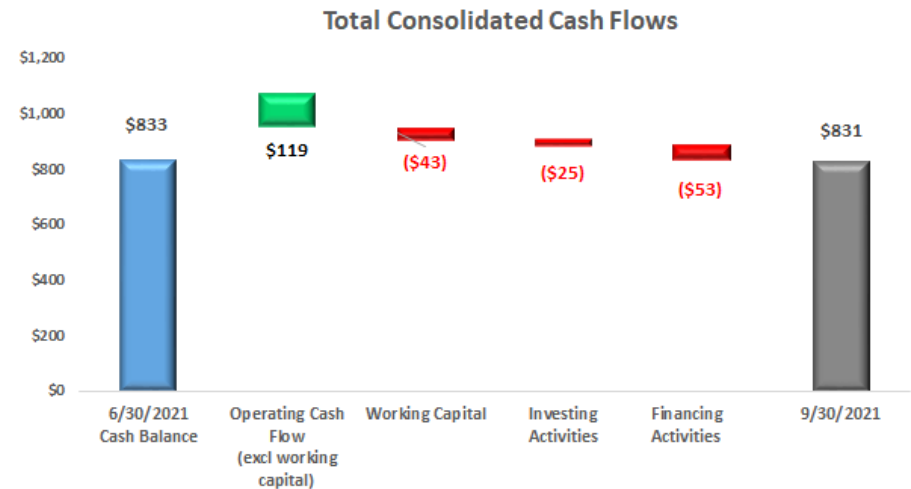
Balance Sheet Flexibility



1) See slides 10, 11 and 12 for a reconciliation of adjusted net income to net income, adjusted net income per share to net income per share, and adjusted EBITDA to net income.
 2) See earnings release for composition of headwinds

Third Quarter 2021

- Strong financial position with \$831 million of cash on the balance sheet
- Cash flow from operating activities of approx. \$75 million
 - Cash flow from operating activities (excluding working capital) of approx. \$117 million
 - Working capital impacted cash flow by approx. \$(42) million
- Total investing activities of approx. \$(25) million:
- Financing activities of approx. \$(53) million



Capitalization

- **Delek US Consolidated at September 30, 2021**
 - Cash of \$831 million
 - Net debt of \$1.39 billion
- **Excluding Delek Logistics at September 30, 2021**
 - Cash of \$826 million
 - Net debt of \$495 million
- **Balance sheet provides financial flexibility**
- **Note: \$156 million Federal Income Tax Refund Received in the third quarter**

(\$ in millions) ⁽¹⁾	September 30, 2021	December 31, 2020
Current Portion of Long-Term Debt	\$63	\$33
Long-Term Debt	\$2,159	\$2,315
Total Debt	\$2,222	\$2,348
Cash	\$831	\$788
Net Debt Delek US Consolidated	\$1,391	\$1,560
Delek Logistics		
Total Debt	\$901	\$992
Cash	\$5	\$4
Net Debt Delek Logistics	\$896	\$988
Delek US, excl. Delek Logistics		
Total Debt	\$1,321	\$1,356
Cash	\$826	\$784
Net Debt Delek US excluding DKL	\$495	\$572
Net Debt to Cap Delek US Consolidated	43%	45%
Net Debt to Cap (excluding DKL Debt)	35%	38%



⁽¹⁾ Numbers may not foot due to rounding

Guidance

4Q21 Guidance Range (\$ in millions)	Low	High
Consolidated Operating Expenses	\$150	\$160
Consolidated G&A	\$58	\$65
Consolidated Combined Operating Expenses and G&A	\$208	\$225
Consolidated Depreciation and Amort.	\$65	\$70
Net interest expense	\$32	\$35
Total Crude Throughput	280,000	290,000



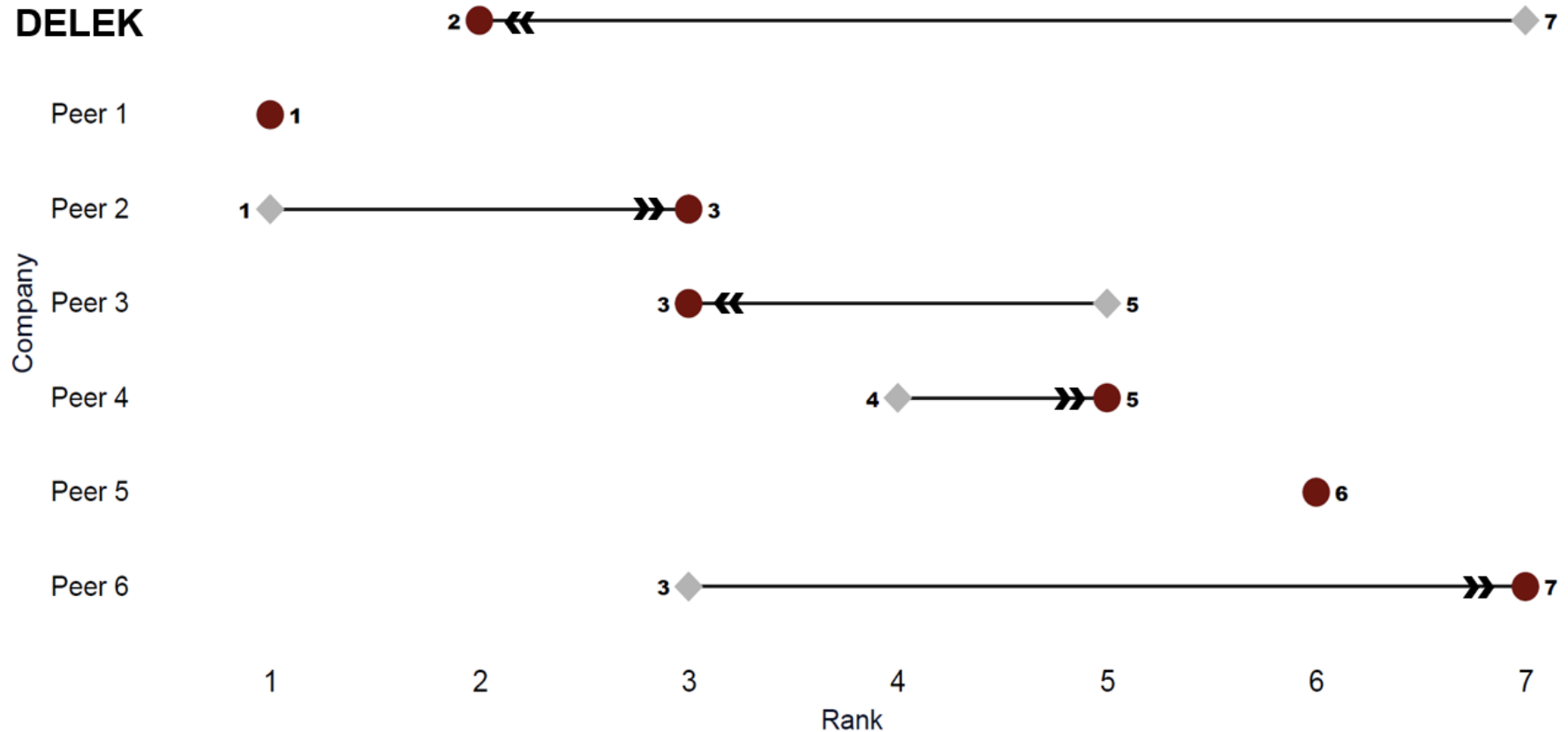
Competitive Cost Structure

Combined G&A/OPEX Cost Structure⁽¹⁾⁽²⁾⁽³⁾

● G&A ● Total



DELEK



(1) Rankings are calculated by applying an equal weighting to each respective company's consolidated General and Administrative Expenses and Operating Expenses for the period ended December 31, 2020 on a gross and aggregate basis divided by the following metrics: number of reported employees, refining capacity and enterprise valuation as of December 31, 2020.

(2) Sources: Form 10-K (SEC.gov); FactSet

(3) Companies included within this analysis are: Delek US Holdings, Inc., CVR Energy Inc., HollyFrontier Corporation, Marathon Petroleum Corporation, Phillips 66 Company, PBF Energy Inc., Valero Energy Corporation

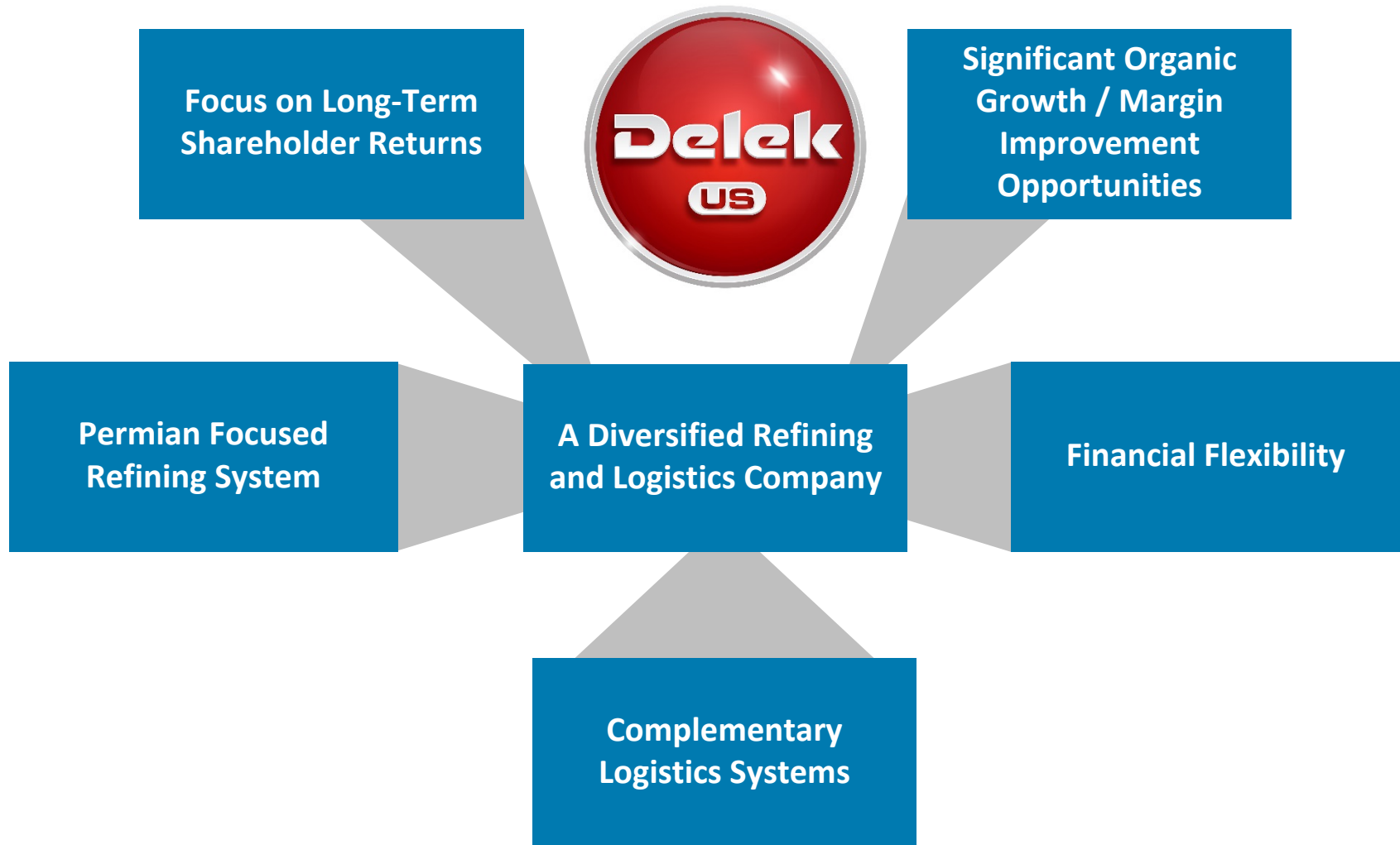


Capital Expenditure

- **2021 spending guidance of approximately \$205 to \$210 million**
 - Gross spending inline with previous guidance
- **2021 includes the following projects:**
 - **Krotz Springs Turnaround**
 - Completed in March 2021
 - **El Dorado Turnaround**
 - Completed in late April 2021
- **Third Quarter 2021 capital expenditures were \$29 million**

	Nine Months Ended September 30, 2021	2021 Forecast
Refining:		
Regulatory	\$1.3	\$1.7
Maintenance/reliability	\$131.5	\$153.6
Discretionary/business development	\$0.2	\$0.2
Refining segment total	\$133.0	\$155.5
Logistics:		
Regulatory	\$1.4	\$3.4
Maintenance/reliability	\$1.2	\$1.6
Discretionary/business development	\$12.0	\$19.6
Logistics segment total	\$14.6	\$24.6
Retail:		
Regulatory	\$0.0	\$0.0
Maintenance/reliability	\$2.0	\$2.8
Discretionary/business development	\$1.2	\$2.1
Retail segment total	\$3.2	\$4.9
Other:		
Regulatory	\$3.5	\$4.3
Maintenance/reliability	\$5.8	\$12.5
Discretionary/business development	\$1.5	\$5.2
Other total	\$10.8	\$22.0
Total Capital expenditures	\$161.6	\$207.0

Questions and Answers



Non-GAAP Reconciliations of Adjusted Net Income (Loss)

Delek US Holdings, Inc.

Reconciliation of Amounts Reported Under U.S. GAAP

\$ in millions

Reconciliation of Net Income (Loss) attributable to Delek to Adjusted Net Loss)	Three Months Ended September 30,	
	2021	2020
	(Unaudited)	
Reported net income (loss) attributable to Delek	\$ 18.1	\$ (88.1)
<u>Adjustments, after tax</u>		
Net after-tax inventory LCM valuation (benefit) loss	0.2	(7.3)
Net after-tax El Dorado refinery fire net losses (recoveries)	(0.8)	—
Net after-tax unrealized hedging (gain) loss where the hedged item is not yet recognized in the financial statements	0.2	(10.6)
Net after-tax non-cash change in fair value of S&O Obligation associated with hedging activities ⁽¹⁾	—	6.4
Net after-tax termination proceeds	(7.8)	—
Net gain from sale of Bakersfield non-operating refinery	—	0.1
Total after tax adjustments	(8.2)	(11.4)
Adjusted net income (loss)	\$ 9.9	\$ (99.5)

⁽¹⁾ Represents an adjustment to exclude the effect of non-cash changes in fair value related to economic hedges that were entered into as discrete amendments to the S&O Obligation (i.e., not contemplated in the April 2020 Amendment and Restatement to the S&O Obligation), as such fair value changes are hedges where the hedged item (a future fee) is not yet recognized in the financial statements.



Non-GAAP Reconciliations of Adjusted Net Income (Loss) per Share

Delek US Holdings, Inc.

Reconciliation of Amounts Reported Under U.S. GAAP
per share data

Reconciliation of U.S. GAAP Income (Loss) per share to Adjusted Net Income (Loss) per share	Three Months Ended September 30,	
	2021	2020
	(Unaudited)	
Reported diluted income (loss) per share	\$ 0.24	\$ (1.20)
<u>Adjusting items, after tax (per share)</u> ^{(1) (2)}		
Net inventory LCM valuation loss (benefit)	—	(0.10)
El Dorado refinery fire losses, net of related insurance recoveries	(0.01)	—
Total unrealized hedging (gain) loss where the hedged item is not yet recognized in the financial statements	—	(0.14)
Non-cash change in fair value of S&O Obligation associated with hedging activities	—	0.09
Proceeds from termination of WWP Pipeline JV Midland Connector Financing Commitment Agreement in excess of amounts written off and in capital expenditures ⁽³⁾	(0.10)	—
Total adjusting items	(0.11)	(0.15)
Adjusted net income (loss) per share	\$ 0.13	\$ (1.35)

⁽¹⁾ The tax calculation is based on the appropriate marginal income tax rate related to each adjustment and for each respective time period, which is footed to the adjusted items in the calculation of adjusted net income in all periods.

⁽²⁾ For periods of Adjusted net loss, Adjustments (Adjusting Items) and Adjusted net loss per share are presented using basic weighted average shares outstanding.

⁽³⁾ See further discussion in the 'Significant Transactions During the Quarter Impacting Results' section on page 7 of earnings release.



Non-GAAP Reconciliations of Adjusted EBITDA

Delek US Holdings, Inc.

Reconciliation of Amounts Reported Under U.S. GAAP

\$ in millions

Reconciliation of Net Income (Loss) attributable to Delek to Adjusted EBITDA	Three Months Ended September 30,	
	2021	2020
	(Unaudited)	
Reported net income (loss) attributable to Delek	\$ 18.1	\$ (88.1)
Add:		
Interest expense, net	37.5	31.0
Income tax (benefit) expense - continuing operations	6.1	(15.6)
Depreciation and amortization	60.8	65.2
EBITDA	122.5	(7.5)
Adjusting items		
Net inventory LCM valuation (benefit) loss	0.2	(9.5)
El Dorado refinery fire losses, net of related insurance recoveries	(1.0)	—
Unrealized inventory/commodity hedging (gain) loss where the hedged item is not yet recognized in the financial statements	(1.4)	(13.7)
Unrealized RINs and other hedging (gain) loss where the hedged item is not yet recognized in the financial statements	1.6	—
Total unrealized hedging (gain) loss where the hedged item is not yet recognized in the financial statements	0.2	(13.7)
Non-cash change in fair value of S&O Obligation associated with hedging activities	—	8.2
Gain from sale of Bakersfield non-operating refinery	—	0.1
Proceeds from termination of WWP Pipeline JV Midland Connector Financing Commitment Agreement in excess of losses/expenses that have been or will be recognized in EBITDA ⁽¹⁾	(20.9)	0.1
Net income attributable to non-controlling interest	8.8	11.2
Total Adjusting items	(12.7)	(12.7)
Adjusted EBITDA	\$ 109.8	\$ (20.2)

(1) See further discussion in the 'Significant Transactions During the Quarter Impacting Results' section on page 7 of earnings release

